



## Agenda Report Form

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### Open Session Item

**SUBJECT:** Quote Award (Q-25-797) Bottled Water and Dispenser Rentals for Various County Departments and Locations

**PRESENTATION DATE:** May 20, 2025

**PRESENTATION BY:** Aaron Weisner, Procurement Specialist I, Purchasing Department; Brandi Kentner, CPPO, Buyer, Purchasing Department;

**RECOMMENDED MOTION:** Move to award the quote for Bottled Water and Dispenser Rentals for Various County Departments and Locations to the responsive, responsible quoter, Blue Triton Brand Inc (Primo Brands Corporation) of Stanford, CT with the total sum bid price of \$57,374.51.

**REPORT-IN-BRIEF:** The County's Bottled Water and Dispenser Rentals contract provides various County departments as well as the Washington County Public Schools with a bottled spring water supply and services. The awarded Quoter shall be required to provide water and dispensers to adequately service approximately sixty-seven (67) locations. The quantities stated within the solicitation are based on prior annual usage; actual orders will depend on departmental requirements/requests. Provided quantities were given as a general guide for quoting purposes only and are not guaranteed amounts. The contract shall be for the County's total requirements and may be less or greater than those estimated herein. The County shall not be obligated to purchase any minimum or maximum quantity.

The term of this contract is for a one (1) year period, tentatively beginning July 1, 2025, and ending June 30, 2026, with two (2) additional consecutive one (1) year periods. The above recommendations are for the County's requirements only; the Washington County Public Schools shall make their awards independently from the County. The County guarantees neither a minimum/maximum quantity to be purchased under this contract.

The County accepted bids on April 23, 2025, for various County Departments as well as for the Washington County Public Schools. The Invitation to Bid was advertised on the State of Maryland's eMMA "*eMaryland Marketplace Advantage*" website, on the County's website, in the local newspaper, and on the County's online bidding site. Nineteen (19) persons/companies registered/downloaded the bid, and two (2) bids were received

**DISCUSSION:** N/A

**FISCAL IMPACT:** Funds are budgeted in various departments/agency's budget line-item accounts for these services.

**CONCURRENCES:** N/A

**ALTERNATIVES:** N/A

**ATTACHMENTS:** Bid Tabulation Matrix

## Bottled Water &amp; Dispenser Rentals Various County Departments &amp; Locations

<b>1</b>	<b>"Spillproof", non-breakable, sterilized five (5) gallons of Spring Water (cost per bottle)</b>					
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>	<b>Extended</b>	<b>Supplier Notes</b>
	Blue Triton Brands Inc (Primo Brands Corporation) Stamford, CT	9106	EACH	\$5.69	\$51,813.14	Deer Park Spring Water
	Tulpehocken Spring Water Greencastle, PA	9106	EACH	\$6.75	\$61,465.50	
<b>2</b>	<b>Bottled water 16.9-ounce bottles (cost per case of 24 bottles)</b>					
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>	<b>Extended</b>	<b>Supplier Notes</b>
	Blue Triton Brands Inc (Primo Brands Corporation) Stamford, CT	824	CASE	\$5.59	\$4,606.16	Deer Park Spring Water
	Tulpehocken Spring Water Greencastle, PA	824	CASE	\$7.50	\$6,180.00	
<b>3</b>	<b>Bottled water 8-ounce bottles (cost per case of 24 bottles)</b>					
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>	<b>Extended</b>	<b>Supplier Notes</b>
	Tulpehocken Spring Water Greencastle, PA	70	CASE	\$5.50	\$385.00	
	Blue Triton Brands Inc (Primo Brands Corporation) Stamford, CT	70	CASE	\$6.00	\$420.00	Deer Park Spring Water, our packaging is 48ct, total cost would be \$11.99 for 48ct.
<b>4</b>	<b>Cold Water Dispensers (cost per cooler per month)</b>					
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>	<b>Extended</b>	<b>Supplier Notes</b>
	Tulpehocken Spring Water Greencastle, PA	17	EACH / PER MONTH	\$0.00	\$0.00	
	Blue Triton Brands Inc (Primo Brands Corporation) Stamford, CT	17	EACH / PER MONTH	\$2.99	\$50.83	
<b>5</b>	<b>Hot/Cold Water Dispensers (cost per cooler per month)</b>					
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>	<b>Extended</b>	<b>Supplier Notes</b>
	Tulpehocken Spring Water Greencastle, PA	76	EACH / PER MONTH	\$0.00	\$0.00	
	Blue Triton Brands Inc (Primo Brands Corporation) Stamford, CT	76	EACH / PER MONTH	\$2.99	\$227.24	
<b>6</b>	<b>Cook &amp; Cold-Water Dispensers (cost per cooler per month)</b>					
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>	<b>Extended</b>	<b>Supplier Notes</b>
	Tulpehocken Spring Water Greencastle, PA	86	EACH / PER MONTH	\$0.00	\$0.00	No Delivery fee
	Blue Triton Brands Inc (Primo Brands Corporation) Stamford, CT	86	EACH / PER MONTH	\$2.99	\$257.14	

**Response Total**

Blue Triton Brands Inc (Primo Brands Corporation) Stanford, CT	\$57,374.51
Tulpehocken Spring Water Greencastle, PA	\$68,030.50