

## DEVELOPMENT, DIRECTION, AND PRODUCTION OF TWO TRAINING/PROMOTIONAL VIDEOS

	Item No.	Item Description	Unit of Measure	Qty.	Unit Price	Total Price
<b>57TH ST Media Silver Spring, MD</b>	1	Total Lump Sum for Development, Direction, & Production of Two Videos	AMT	1	\$89,453.00	\$89,453.00
<b>1015 Multimedia &amp; Marketing, LLC Hagerstown, MD</b>	1	Total Lump Sum for Development, Direction, & Production of Two Videos	AMT	1	\$7,900.00	\$7,900.00
<b>Bclip, LLC Asheville, NC</b>	1	Total Lump Sum for Development, Direction, & Production of Two Videos	AMT	1	\$13,680.00	\$13,680.00
<b>Biitech Germantown, MD</b>	1	Total Lump Sum for Development, Direction, & Production of Two Videos	AMT	1	\$14,750.00	\$14,750.00
<b>Buxton Media Productions, LLC Pasadena, MD</b>	1	Total Lump Sum for Development, Direction, & Production of Two Videos	AMT	1	\$25,000.00	\$25,000.00
<b>TOMO Pictures, LLC dba Coastal Cineworks Mount Pleasant, SC</b>	1	Total Lump Sum for Development, Direction, & Production of Two Videos	AMT	1	\$91,800.00	\$91,800.00
<b>Fatbird Creative, LLC Richmond, VA</b>	1	Total Lump Sum for Development, Direction, & Production of Two Videos	AMT	1	\$65,000.00	\$65,000.00
<b>Kommerical Kings Miramar, FL</b>	1	Total Lump Sum for Development, Direction, & Production of Two Videos	AMT	1	\$12,000.00	\$12,000.00
<b>Next Level Visions Hagerstown, MD</b>	1	Total Lump Sum for Development, Direction, & Production of Two Videos	AMT	1	\$20,625.00	\$20,625.00
<b>Norad Media, LLC Baltimore, MD</b>	1	Total Lump Sum for Development, Direction, & Production of Two Videos	AMT	1	\$77,800.00	\$77,800.00
<b>Rival Productions, LLC Blue Bell, PA</b>	1	Total Lump Sum for Development, Direction, & Production of Two Videos	AMT	1	\$17,876.00	\$17,876.00

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<b>Sandy Audio Visual Laurel, MD</b>	1	Total Lump Sum for Development, Direction, & Production of Two Videos	AMT	1	\$40,195.95	\$40,195.95
<b>Seer Productions, LLC Orlando, FL</b>	1	Total Lump Sum for Development, Direction, & Production of Two Videos	AMT	1	\$49,595.00	\$49,595.00
<b>Sirena Media, LLC North Bay Village, FL</b>	1	Total Lump Sum for Development, Direction, & Production of Two Videos	AMT	1	\$69,950.00	\$69,950.00
<b>Stereoscope Studios, LLC Baltimore, MD</b>	1	Total Lump Sum for Development, Direction, & Production of Two Videos	AMT	1	\$170,400.75	\$170,400.75
<b>Third Wave Digital Macron, GA</b>	1	Total Lump Sum for Development, Direction, & Production of Two Videos	AMT	1	\$16,400.00	\$16,400.00
<b>Unite Creative Company Severn, MD</b>	1	Total Lump Sum for Development, Direction, & Production of Two Videos	AMT	1	\$36,250.00	\$36,250.00
<b>Visionary Media Productions Fort Washington, MD</b>	1	Total Lump Sum for Development, Direction, & Production of Two Videos	AMT	1	\$35,495.00	\$35,495.00

**Remarks / Exceptions:**

**1015 Multimedia & Marketing, LLC** - Original files will be given to you upon completion and vertical formats are included upon request for social media as needed.

**Bclip, LLC** - See attached Project Budget

**TOMO Pictures, LLC dba Coastal Cineworks** - Estimate sheet attached in folder. Estimate based on FIVE production shooting days and could change/lessen if less days are needed on location for footage capture. Five days on location is our best estimate given the amount of information and scope of what needs to be captured on video.

**Rival Productions, LLC** - We have received and reviewed all of the addendums.

**Seer Productions, LLC** - To view our Sample work below or can send the link via email

<https://youtu.be/PLxlpBrvzxBOskXAnpJrdBASqAUiKz2hM8&si=VUP8J3OvRFcrk87s>

**Sirena Media, LLC** - 2% Early Payment Discount when you settle your invoice within 10 days of receipt. Additional site visit: \$2,000 (two thousand dollars) per person.

**Stereoscope Studios, LLC Baltimore, MD** - This quote assumes six full ten-hour production days and one production day that includes the use of five actors.

## *Pricing and Billing*

Creative, Editorial, Design and Programming prices are range estimates based on the requirements to accurately produce the video or multimedia package as described above. Prices estimated are valid for 30 days.

## *Terms*

A 50% deposit is required for the start of the project and the balance is due upon delivery of master program or files. Should the project be delayed by client and cannot be completed within agreed period, progress invoices will be issued every 30 days and payment will be required 10 days after each progress invoice is issued.

## *Travel Reimbursements*

Once a location is confirmed, Bclip will estimate travel cost to that location and invoice for reimbursements with no marked-up. When driving to a jobsite, if Bclip crew drives within the day of shoot, mileage cost will be billed at 67 cents per mile. If travel occurs on non-shooting days, mileage will be billed to include time/labor. (.81/mi. single person, 1.27/mi. Two people, 1.73/mi. three people) otherwise time figured at average of 65 mph. Hotel per night cost not to exceed \$120/night, rental cars not to exceed \$78/day, flight cost to be pre-authorized by client.

## *Project Provisions*

All assets to used in a project are be provided electronically by the client. Stock photos, copy editing and scripting services are available at an additional charge. On occasion extra shipping and applicable taxes are not included and will be added to the balance invoice for reimbursement. If your shoot date is cancelled due to inclement weather, we will work with you to re-schedule as best we can

## *Project Timeline*

When this estimate is approved and signed and a deposit payment is made, Bclip will develop a project timeline and load the project into an online project management system. A project manager will be assigned and work will begin. This is an estimate. Bclip Productions reserves the right to adjust pricing according the changes in the scope of this project. All project adjustments require re-estimation and approved by client. Bclip reserves the right to use content created in this project for our sales portfolio/promotional use. A Bclip credit board will appear at the end of all videos produced. This graphic can be removed by the request of the client prior to final publishing.