



Open Session Item

**SUBJECT:** Quotation Award (Q-22-737) Fort Ritchie Manhole Monitoring

**PRESENTATION DATE:** November 29, 2022

**PRESENTATION BY:** Rick Curry, CPPO, Purchasing Director; Joe Moss, Deputy Director, Washington County Highway Department.

**RECOMMENDED MOTION:** Move to award the Quotation for the Fort Ritchie Manhole Monitoring project to the responsible, responsive bidder, Huntsberry Brothers, Inc. Smithsburg, MD who submitted the Total Lump Sum Price of \$93,450.

**REPORT-IN-BRIEF:** On October 12, 2022 the County accepted Quotations for the Fort Ritchie Manhole Monitoring project to replace sixty-six feet of sewer pipe, install one forty-eight inch precast concrete manhole and have the contractor install a ten inch diameter cartridge type flow meter. Request for Quotation notices were forwarded to three vendors. The Quotation was listed on the County's Purchasing website. There were eighteen (18) downloads of the Request for Quotation document from the County's website. Two (2) Contractors submitted a quote for the project.

**DISCUSSION:** The Code of the Public Local Laws states that a contract over \$50,000 for the purchase or other expenditure shall be awarded by the Board to the lowest responsible bidder who submits a responsive bid. Request for Quotations are processed for purchases of commodities and services not exceeding \$50,000 and are normally awarded at the departmental level in concurrence with the Purchasing Department. Due to the manhole monitoring project cost proposal exceeding \$50,000, the Quotation is before the Board for an award. It was anticipated that the project would not exceed \$50,000.

Based on previously contracted values and estimates for the work, it was anticipated this work would be quoted below the \$50,000 threshold which would not have required using the Invitation to Bid (ITB) advertisement process. As such, the Request for Quotation process was followed and not the formal bid process. As noted previously, a significant number of vendors reviewed the document; as such we do not believe publicly advertising the project in the newspaper or through the State's web site would have yielded any difference in the final outcome. Given the value of the quotations, the Board of County Commissioners' approval is necessary to award this project. The project is to be funded through budgeted amounts previously approved for the manhole monitoring project.

**FISCAL IMPACT:** Funding is available in the department's CIP budget account LIN046.

**CONCURRENCES:** Division Director

**ALTERNATIVES:** N/A

**ATTACHMENTS:** Quote Matrix Tabulation

**AUDIO/VISUAL NEEDS:** N/A

**Q-22-737**  
**Fort Ritchie Manhole Monitoring**  
**(Located at 25040 Penmar Road, Cascade, Maryland 21719)**

Item Description	Callas Contractors, LLC. Hagerstown, MD	Huntzberry Brothers, Inc. Smithsburg, MD
Replace 66' of sewer pipe, install one (1) 48" diameter, precast concrete manhole, and install an 8" diameter, cartridge type, flow meter with accessories.	\$154,700.00	\$93,450.00
<b>TOTAL LUMP SUM PRICE per SCOPE OF WORK DESCRIBED ABOVE</b>		

**Remarks/Exceptions**

**Callas Contractors, LLC.**

1. Interior/exterior concrete manhole coatings are excluded.
2. Frame/cover to be standard "non-watertight" style.
3. Flow Meter and Factory Startup excluded from Lump Sum Proposal.
4. Sewer bypass pumping excluded from this proposal. Maintenance of sewage flows beyond daily inflatable pig insertion into upstream piping is excluded. Sewage flows will be backed up and stored in the upstream piping/manholes and released at the end of each work shift.  
Lump Sum Pricing excludes testing and/or camera inspection of the new sewer installations.
5. 3" HDPE is not readily available in small quantities from our local suppliers. Lump Sum Pricing is based on the installation of 3" PVC SCH 40 piping.  
Lump Sum Pricing is based on "open-cut" conduit installation from the Sampler Building to the NEMA 4 Enclosure. Directional boring installations are excluded from this proposal.
6. 1" HDPE is not readily available in small quantities from our local suppliers. Lump Sum Pricing is based on the installation of 1" PVC SCH 40 piping.  
Lump Sum Pricing is based on "open-cut" conduit installation from the New Manhole to the NEMA 4 Enclosure. Directional boring installations are excluded from this proposal.
7. Lump Sum Pricing is based on grass areas restored with seed & mulch. Sod restoration is excluded from this proposal.  
Lump Sum Pricing is based on traffic control plans utilizing MDSHA Standard Details for Temporary Traffic Control as applicable to site conditions. Site specific traffic control plans prepared by a traffic engineer are excluded from this proposal.  
Lump Sum Pricing is based on all trench patching performed in accordance with the "Flexible Pavement" detail provided on MD Standard 578.01 in Addendum #2. Concrete pavement repairs and/or pavement mill and overly are excluded from this proposal.
8. No exceptions

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9. No exceptions

10. Lump Sum Pricing is based on “hand-drafted” red line notations on the plans provided in the RFQ. As-build documents prepared in Auto-CAD or by a licensed engineer/surveyor are excluded from this proposal.

\*\*Flow Meter lead time is not included in 90 Calendar Day Completion timeframe.

**Huntzberry Brothers, Inc.**

Item No. 5 – Request to use 3” – SCH-40 PVC

Item No. 6 – Request to use 1” SCH-40 PVC

## SWIMMING POOL WATER/WASTEWATER TREATMENT CHEMICALS

## Remarks / Exceptions

**Addendum No. 1 (dated 10/8/20) Items number 15 & 16D were eliminatd from the Proposal. A "Revised Specification/Form of Proposal" was also issued in Addendm No. 1. Addendum No. 2 (dated 10/9/20) Items number 4, 8, & 11 were elimated from the Proposal. All bidders were required to use the "Revised Form Of Proposal"**

**Amato Industries, Inc. / Amchlor -**

No. 18 \$147.00 each 50#  
 No. 20 \$75 each  
 No. 22 Pail must be returned  
 No. 41 \$40 each

**Brenntag Northeast LLC -**

No. 2 50,000 lb delivery  
 No. 9 4500 gl deliveries  
 No. 10A Bulk delivery  
 No. 10B 2 drum minimum order  
 No. 12 4 drum minimum order  
 No. 13 We would like to deliver both locations together  
 No. 14 3 drum minimum order  
 No. 28 Bulk load

**Chemstream -**

No. 13 Import material

**Colonial Chemical Solutions, Inc. -**

Non-Responsive: Inncorrect Form of Proposal  
 No Addendums acknowledged  
 No. 10B Minimum 2 drums per delivery  
 No. 11 Minimum 4 containers per delivery  
 No. 12 Minimum 4 drums per delivery  
 No. 13 Minimum 4 pails per delivery  
 No. 14 Minimum 4 drums per delivey  
 No. 19 Minimum 4 drums per delivery  
 No. 21 Minimum 4 containers per delivery  
 No. 23 Minimum 4 drums per delivery  
 No. 28 Minimum 3000 gallons per delivery

**Gasochem International LLC -**

Addendum No. 3 not acknowledged  
 No. 21 Brand: DowFlake  
 No. 28 Min 7000 gallon delivery  
 No. 41 Celite 545 Brand

**George S. Coyne Chemical Company, Inc. -**

No. 6 Minimum 8,000 lbs. per delivery  
 No. 12 Minimum 4 drums per combined delivery  
 No. 14 Minimum 10 drums per delivery  
 No. 16A Minimum 3 drums per delivery  
 No. 18 Minimum 2 pallets per delivery  
 No. 24 Minimum 4 drums per delivery  
 No. 26 Minimum 2 drums per delivery  
 No. 30 Bidding on CP-722  
 No. 34 Minimum 3 totes per delivery

**Innovative Water Care -**

No. 18 50# pail full order of 24 units, 1200 net lbs.

**Kemira Water Solutions, Inc. -**

No. 3 Kemira PIX-111  
 No. 17A Kemira PAX-XL6

**Kuehne Chemical Company, Inc. -**

Non-Responsive: Incorrect Form of Proposal  
 Addendum No. 2 & Addendum No. 3 not acknowledged

**Maryland Biochemical Company, Inc.**

Did not submit entire Form of Proposal  
 Did not acknoldge Addendum No. 3

## SWIMMING POOL WATER/WASTEWATER TREATMENT CHEMICALS

## Remarks / Exceptions

**Maryland Chemical Company, Inc. -**

No. 2 Minimum 45,000 lbs delivery

No. 29 \*Packaged in 25 lb containers

No. 34 MCC FloSet 22 2700lb totes = 262 gals.

**Norwalk Wastewater Equipment Co. dba Norweco -**

Non-Responsive: Incorrect Form of Proposal

No. 18 100lb drum; Minimum Order (18) drums One Pallet

**Penco, Inc. -**

Non-Responsive: Incorrect Form of Proposal

No Bid on all items

**Premier Magnesia, LLC -**No. 27 Premier Invoices based on Wet lbs listed on Bol. Equivalent  
wet lb pricing is 0.216 / wet lb (2.78 ÷ 12.9 wet lbs)**Thatcher Company of New York, Inc -**

No. 33 Minimum Order Quantity: 2000 gals.

Lead Time: 3 to 5 days ARO

**Univar Solutions USA Inc. -**

No. 2 Full Truck Load

No. 5 Minimum 1,200 Gallons

No. 10B Minimum 2 drums

No.12 53 gallon Drums Minimum 4 Drums

No. 13 Domestic Product

No. 14 Caustic Soda 25% Minimum 4 Drums

No 16A Minimum 5 Pails

No. 16B Minimum 3 Drums

No 18 60 pound Container Minimum 24 pails

No. 19 53 gallon Drums Minimum 4 Drums

No. 28 Minimum 7,000 Gallons FTL four (4) calendar days

No. 31A Minimum 1,000 Gallons

No. 31B Minimum 2,000 Gallons

No. 33 Minimum 2,000 Gallons

No. 34 265 Gallon Non Returnable Tote

No. 36 Minimum

No. 38 Minimum 8 Cylinders

No. 39 Minimum 10 Cylinders

No. 41 Minimum order 42 Bags/ Full Pallet 2,100 lbs.