

**Q-22-725
Printing and Mailing of Sample Ballots**

Item No.	Item Description	Qty.	Corporate Communications Group Upper Marlboro, MD	Mercersburg Printing Mercersburg, PA	Runbeck Election Services Inc. Phoenix, AZ	WP Company LLC Washington, DC
			Total Price	Total Price	Total Price	Total Price
1	Printing of Sample Ballot Mailer	75,250	\$8,793.77	\$6,875.00	\$16,479.75	\$11,287.50
2	Postage for Sample Ballots	75,250	\$13,481.00	\$7,500.00	\$14,974.75	\$8,804.25
TOTAL LUMP SUM (Item No's. 1-2 above)			\$22,274.77	\$14,375.00	\$31,454.50	\$20,091.75

**Corrected calculations based on unit pricing*

Q-22-725 Printing and Mailing of Sample Ballots awarded to: Mercersburg Printing of Mercersburg, PA

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Remarks/Exceptions:

Corporate Communications Group - Delivery/Service not completed. Addendum No. 4 not acknowledged. Postage money must be paid prior to CCG dropping at the post office. CCG will red tag this as election mail. The post office typically handles election mail in a special way and gives it a priority even if it's mailing non-profit. Postage for your project will vary depending on saturation levels which is estimated to fall between 0.146 cents to 0.199 cents per piece, based on mailing quantity 75,250 pieces that would be between \$10,986.50 to 14, 974.50. For you to take advantage of the higher saturation level / lower cost we would need to drop ship (truck) the mail to the appropriate USPS Section Center Facility. There is a cost for us to truck, however we only do this if it offers you a savings. Based on this we added \$13,481 to cover the estimated postage and trucking costs to the form proposal. If the postage comes in lower you will pay less, if the postage higher you will pay the difference. Prices are based on paper availability at time order is placed. We have priced this on 50# white offset paper. Currently we have enough 50# and 60# paper on hand to cover this project.

Mercersburg Printing - Delivery/Service not completed. Addenda not acknowledged.

Runbeck Election Services Inc. - Delivery/Service can be mailed by 6/28. RE: Postage - the maximum amount has been used in this quote, our office feels this will be less when actual postage is applied, which will not be known until files are received. In addition, postage will not be billed at net 30 and must be paid in advance of mail date. Only actual postage will be billed, and a USPS bill will be provided as back up. Any vendor quoting should be applying the same postage. Here are examples of current USPS Marketing NP rates - 3.5 oz or less \$0, 5 digit \$.146, AADC \$.178, mixed \$.199. RE: Printed sample ballot - I have quoted as per addendum 1 - 11x17" quarter folded and printed black 4 sides, 2 tabs mailing from Phoenix with our USPS issued mail anywhere permit showing only Washington County Maryland address information - none showing Phoenix.

WP Company LLC - Delivery/Service can be performed no later than 45 calendar days from receipt of order. Addendum No. 4 not acknowledged. Due to issues with acquiring paper, this bid is based on using 60# White Offset. Postage is estimated and based on Washington County having Non-Profit status with the U.S. Postal Service and achieving saturation rates.