



# REQUEST FOR QUOTATION

PLEASE COMPLETE THE FOLLOWING CONTACT INFORMATION:

Company Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 \_\_\_\_\_  
 Contact Name: \_\_\_\_\_  
 Contact Title: \_\_\_\_\_  
 Phone Number: \_\_\_\_\_  
 E-mail: \_\_\_\_\_

### NOTES

1. Quoted prices are to be net thirty (30) calendar days: all discounts are to be deducted and reflected in net prices.
2. The County reserves the right to reject any and/or all quotes, to waive any technicalities in the quote, and to take whatever action is in the best interest of Washington County.
3. The County is exempt from State of Maryland Sales Tax. The County's Maryland Sales Tax Exemption Number is 3000129 2.

### RETURN QUOTATIONS TO:

WASHINGTON COUNTY PURCHASING DEPARTMENT  
 Washington County Administration Complex  
 100 West Washington Street, Third Floor, Suite 3200  
 Hagerstown, Maryland 21740  
**Attention:** Brandi Naugle, CPPB, Buyer  
  
**Telephone Number:** 240-313-2330

REQUEST FOR QUOTATION  
**THIS IS NOT  
 AN ORDER**

DATE ISSUED

6/24/2020

### DESCRIPTION

**FERTILIZER FOR BLACK ROCK GOLF COURSE  
 Q-20-689**

*(See Attached Instructions & Specifications)*

**QUOTATION DUE: Wednesday, July 8, 2020, no later than 3:00 P.M. (EDT/EST)** and must be time-stamped in the Purchasing Department. Opening of quotations will follow. Interested parties are invited to hear a reading of the quotes. All quoters who wish to hear a reading of the quotes shall call 240-313-2330 to receive instructions

**QUOTATIONS TO BE ADDRESSED TO:** Washington County Purchasing Department, Attn: Brandi Naugle, CPPB, Buyer, Washington County Administration Complex, 100 West Washington Street, Third Floor, Suite 3200, Hagerstown, Maryland 21740 and enclosed in a sealed opaque envelope marked "**QUOTATION – (Q-20-689) FERTILIZER**" and bearing the vendor's name.

Having received clarification on all items of conflict or upon which any doubt arose, the undersigned proposed to furnish all labor, materials and equipment called for by said specifications and instructions for the costs as specified:

**NOTE: This page is to be returned with the Form of Proposal**

We quote you as above – F.O.B \_\_\_\_\_  
 Official Signature \_\_\_\_\_  
 Name Printed \_\_\_\_\_  
 Telephone Number \_\_\_\_\_

Acknowledge Addenda # \_\_\_\_\_ Date \_\_\_\_\_,  
 # \_\_\_\_\_ Date \_\_\_\_\_, # \_\_\_\_\_ Date \_\_\_\_\_  
 Delivery/Service can be performed no later than  
 \_\_\_\_\_ calendar days from receipt of order.  
 Date \_\_\_\_\_

FERTILIZER FOR BLACK ROCK GOLF COURSE

INSTRUCTIONS

1. **QUOTATION SUBMISSION:** Quotations are to be enclosed in a sealed opaque envelope bearing the name of the Quoter and marked “**QUOTATION – (Q-20-689) FERTILIZER.**” Quotations are to be addressed to Brandi Naugle, CPPB, Buyer, Washington County Purchasing Department, Washington County Administration Complex, 100 West Washington Street, Third Floor, Suite 3200, Hagerstown, MD 21740. **Please direct all inquiries to Brandi Naugle, CPPB, Buyer at 240-313-2330, fax 240-313-2331.**

**NOTE:** Washington County Government has limited access to the Washington County Administration Complex at 100 West Washington Street, Hagerstown, Maryland until further notice. All Quoters shall allow ample time for delivery of their quote packets. Delivery of quote packets via-courier service or United States Postal Service (USPS) will be accepted. Those quoters who wish to deliver their quote packet in person will need to call 240-313-2330 to schedule an appointment to drop off their bid packet.

2. **QUOTATION OPENING:** Quotations must be received and time-stamped in the Purchasing Department no later than **3:00 P.M., (EDT/EST) Wednesday, July 8, 2020.** Quotations will be opened at the time mentioned above and read aloud in the presence of County personnel. All interested parties are invited to hear a reading of the quotes. All quoters who wish to hear a reading of the quotes shall call 240-313-2330 to receive instructions.
3. **AWARD OF CONTRACT:** Washington County shall award the contract to the responsible, responsive low Quoter based on the total sum for the product. When an error is made in extending total price, the unit quotation price will govern. Carelessness in quoting prices, or in preparation of quotation otherwise, will not relieve the Quoter. Erasures or changes in quotations must be initialed. Upon approval of the cost proposal, it is the County’s intent to issue a Notice to Proceed (purchase order) within ten (10) days.
4. **DELIVERY LOCATIONS:** Delivery shall be scheduled to start on or after, **Monday, August 3, 2020** on an as needed basis; Saturday or Sunday deliveries shall not be acceptable. A purchase order will be issued within seven (7) days to the successful Quoter. F.O.B. Destination, Inside Delivery, Black Rock Golf Course, Maintenance Building, 20317 Mt. Aetna Road, Hagerstown, MD, 21742, telephone number 240-313-2836. Quoter shall Contact John Easterday 24 hours prior to delivery at (240-625-5155). It is expressly understood that in the case of the failure of the Quoter to complete delivery of the supplies within the time specified, except with the written consent of the County, the County shall reserve the right to deduct any monies due or which become due the Quoter in the amount of one (1%) percent per consecutive calendar day of the quoted amount of each unit for each and every day elapsing between the time stipulated and the completion date.
5. **DISCOUNTS:** Quoted prices are to be net thirty (30) calendar days; all discounts are to be deducted and reflected in net prices.

6. **DISPUTES:** In cases of disputes as to whether or not an item or service quoted or delivered meets specifications, the decision of the County Commissioners or authorized representative shall be final and binding on both parties.
7. **EQUAL OPPORTUNITY:** The Board of County Commissioners of Washington County, Maryland does not discriminate on the basis of race, color, national origin, sex, religion, age and disability in employment or the provision of services. Individuals requiring special accommodations are requested to contact the Purchasing Department at 240-313-2330 Voice, TDD Dial 711 to make arrangements no later than seven (7) calendar days prior to the Quotation Opening.
8. **EXCEPTION:** The submission of a quote shall be considered an agreement to all items, conditions, and specifications provided herein and in the various quotation documents unless specifically noted otherwise in the proposal.
9. **HAZARDOUS SUBSTANCES:** Any hazardous substances as defined under the Department of Labor Occupational Safety and Health Standard for General Industry (29-CFR-1910.1200) and State of Maryland Law and Regulations on "Access to Information About Hazardous and Toxic Substances", MDSH Article 89, Section 28-49-D, being delivered to Washington County as a result of this Request for Quotation shall be accompanied by a current "Hazardous Data Safety Sheet" or item may not be accepted.
10. **INTERPRETATION, DISCREPANCIES, OMISSIONS:** Should any Quoter find discrepancies in, or omissions from the documents, or be in doubt of their meaning, or feel that the specifications are discriminatory, he/she should at once request in writing, an interpretation from Brandi Naugle, CPPB, County's Buyer, Washington County Purchasing Department, Washington County Administration Complex, 100 West Washington Street, Third Floor, Suite 3200, Hagerstown, MD 21740, Fax: 240-313-2331; or send question in MicroSoft Word platform via-email to [purchasingquestions@washco-md.net](mailto:purchasingquestions@washco-md.net)

All necessary interpretations will be issued to all Quoters by the Washington County Purchasing Director in the form of addenda to the specifications, and such addenda shall become part of the Contract Documents. Exceptions as taken in no way obligates the County to change the specifications. Failure of any Quoter to receive any such addendum or interpretation shall not relieve such Quoter from any obligation under his/her bid as submitted. The County will assume no responsibility for oral instructions or suggestions. **ORAL ANSWERS WILL NOT BE BINDING ON THE COUNTY.** Any requests received after 4:00 P.M., (EDT/EST), Wednesday, July 1, 2020 may not be considered. All correspondence in regard to this quotation shall be directed to and issued by the Washington County Purchasing Department. Direct all inquiries to the County's Buyer, Brandi Naugle, CPPB.

11. **PAYMENT:** Payment will be made within thirty (30) days after satisfactory acceptance and delivery by each using department as required based on deliveries as requested by that department. Invoices shall be submitted in duplicate to each using department.
12. **PAYMENT OF COUNTY AND MUNICIPAL TAXES:** Effective October 1, 1993, in compliance with Section 1-106(b)(3) of the Code of the Public Local Laws of Washington

County, Maryland, "If a Bidder has not paid all taxes owed to the County or a municipal corporation in the County, the County Commissioners may reject the Bidder's bid."

13. **POLITICAL CONTRIBUTION DISCLOSURE:** In accordance with Maryland Code, State Finance and Procurement Article, §17-402, the Bidder shall comply with Maryland Code, Election Law Article, Title 14, which requires that every person that enters into contracts, leases, or other agreements with the State, a county, or any incorporated municipality, or their agencies during a calendar year in which the person receives in the aggregate \$100,000 or more, shall file with the State Administrative Board of Election Laws a statement disclosing contributions in excess of \$500 made during the reporting period to a candidate for elective office in any primary or general election. The statement shall be filed with the State Administrative Board of Election Laws: (1) before a purchase or execution of a lease or contract by the State, a county, an incorporated municipality or their agencies, and shall cover the preceding two (2) calendar years; and (2) if the contribution is made after the execution of a lease or contract, then twice a year, throughout the contract term, on: (a) February 5, to cover the 6-month period ending January 31; and (b) August 5, to cover the 6-month period ending July 31.
14. **QUALIFICATIONS:** The Owner may make such investigations as he deems necessary to determine the ability of the Quoter to perform the work, and the Quoters shall furnish to the Owner all such information and data for this purpose as the Owner may request. The Owner reserves the right to reject any bid if the evidence submitted by or investigation of, such Quoter fails to satisfy the Owner that such Quoter is properly qualified to carry out the obligation of the Contract and to complete the work contemplated therein. Conditional quotations will not be accepted.
15. **RESERVATIONS:** The Board of County Commissioners of Washington County, Maryland, reserves the right to accept or reject any or all quotes, to waive formalities, informalities and technicalities therein. The Board reserves the right to contact a Quoter for clarifications and may, at its sole discretion, allow a Quoter to correct any and all formalities, informalities and technicalities in the best interest of Washington County, Maryland.
16. **SALES TAX:** Washington County Government is exempt from State of Maryland Sales Tax. The County's Maryland Sales Tax Exemption Number is 3000129 2. The County will provide a sales tax exemption certificate for the items provided under this contract.
17. **SUBSTITUTIONS:** No substitutions will be considered nor accepted.
18. **TERM OF CONTRACT:** All quoted prices shall be valid for a period of one year after contract start date.
19. **DELIVERY FAILURES:** Failure of a Quoter to deliver within the time specified, or within a reasonable time as interpreted by the Director of Purchasing or failure to make replacements of rejected products when so requested, immediately or as directed by the Director of Purchasing shall constitute authority for the Director of Purchasing to purchase in the open market products of comparable grade to replace the products rejected or not delivered. On all such purchases, the Quoter shall reimburse the County, within a reasonable time specified by the Director of Purchasing, for any expense incurred in excess of contract prices or the County may deduct such amount from monies owed the defaulting Quoter. Such purchases shall be deducted from contract quantities and the County reserves the right to cancel the contract.

20. **QUOTER'S RESPONSIBILITY:** Prior to contracting, private corporations must either be incorporated in the State of Maryland or registered with the Maryland Department of Assessments and Taxation as a foreign corporation and must be in good standing. Proof of such standing is required prior to the start of the contracting process and shall remain in good standing during the contract period. The website for the Maryland Department of Assessments and Taxation is <http://dat.maryland.gov/Pages/sdatforms.aspx#BNE> email address is [charterhelp@helpdat.state.md.us](mailto:charterhelp@helpdat.state.md.us), and the phone numbers for the Maryland Department of Assessments and Taxation are: (410) 767- 1340 or (888) 264-5941.

**Q-20-689**

**FERTILIZER FOR BLACK ROCK GOLF COURSE**

**SPECIFICATIONS**

**FERTILIZER** –

- 1. Ten (10) Tons** - 30-0-15, Nitrogen Source - 50% Sulfur Coated Urea, Potassium Source - Potassium Sulfate  $K_2SO_4$
- 2. Two (2) Tons** - 0-0-50 Fairway size, Sulfate of Potash  $K_2SO_4$
- 3. 1 Ton of Fertilizer of the following:**
  - a. Verde - Cal G by Aqua Aid, 50 lb. bag
  - b. Sulfate of Potash, Greens Grade, 50 lb. bag  
0-0-50 with 17% Sulfur
  - c. Nature Safe 8-3-5, Fine Grade, 50 lb. bag  
0.2% Ammoniacal Nitrogen  
7.2% Water Insoluble Nitrogen  
0.6% Water Soluble Nitrogen
  - d. Prilled Urea, 50lb. bags  
46-0-0
  - e. Contec DG, 40 lb. bags  
12-24-8 SGN75  
6.0% Ammoniacal Nitrogen  
0.9% Urea Nitrogen  
2.1% Water Soluble Nitrogen
- 4.** Delivery shall be scheduled to start on or after, **Monday, August 3, 2020** on an as needed basis to the Black Rock Golf Course, Maintenance Building, 20317 Mt. Aetna Road, Hagerstown, MD 21742, Contact John Easterday 24 hours prior to delivery at (240-625-5155) ; Saturday or Sunday deliveries shall not be acceptable.
- 5.** Fertilizer shall be packaged in 40 - 50 lb. bags and delivered in shrink wrapped 1-ton pallets (40 - 50 lb. bags/pallet).

**Q-20-289**

**FORM OF PROPOSAL**

**FERTILIZER FOR BLACK ROCK GOLF COURSE**

(Submit with Request for Quotation Form)

<b>Item No. / Product</b>	<b>Price Per Ton</b>
<b>1. Ten (10) Tons</b> - 30-0-15, Nitrogen Source - 50% Sulfur Coated Urea, Potassium Source - Potassium Sulfate K <sub>2</sub> SO <sub>4</sub>	\$ _____ <b>Per Ton</b>
<b>2. Two (2) Tons</b> - 0-0-50 Fairway size, Sulfate of Potash K <sub>2</sub> SO <sub>4</sub>	\$ _____ <b>Per Ton</b>
<b>3. Ton of Fertilizer of the following:</b>  a) <b>One (1) Ton</b> -Verde -Cal G by Aqua Aid, 50lb. bag, 0-0-50 with 17% Sulfur  b) <b>One (1) Ton</b> – Sulfate of Potash, Greens Grade, 50 lb. bag 0-0-50 with 17% Sulfur  c) <b>One (1) Ton</b> – Nature Safe 8-3-5, Fine Grade, 50 lb. bag 0.2% Ammoniacal Nitrogen 7.2% Water Insoluble Nitrogen 0.6% Water Soluble Nitrogen  d) <b>One (1) Ton</b> – Prilled Urea, 50 lb. bags 46-0-0  e) <b>One (1)</b> Contec DG, 40 lb. bags 12-24-8 SGN75 6.0% Ammoniacal Nitrogen 0.9% Urea Nitrogen 2.1% Water Soluble Nitrogen	\$ _____ <b>Per Ton</b>  \$ _____ <b>Per Ton</b>  \$ _____ <b>Per Ton</b>  \$ _____ <b>Per Ton</b>  \$ _____ <b>Per Ton</b>