



PURCHASING DEPARTMENT
DIVISION OF BUDGET & FINANCE

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www.washco-md.net

Q-18-658
ADDENDUM NO. 2
REQUEST FOR QUOTATION

CUSTODIAL PAPER AND HAND SOAP

DATE: Wednesday, May 30, 2018

QUOTES DUE: Thursday, May 31, 2018
3:00 P.M. (EDST)

To Vendors:

This Addendum is hereby made a part of the Request for Quotation (RFQ) Documents on which all quotations will be based and is issued to correct and/or clarify the original documents.

Please acknowledge receipt of this Addendum on the Quotation Form. This Addendum consists of three (3) pages and two (2) attachments.

NOTE: All Bidders must enter the Washington County Administration Complex through either the front door at the 100 West Washington Street entrance or through the rear entrance (w/blue canopy roof) which is handicap accessible, and must use the elevator to access the Purchasing Department to submit their proposal and/or to attend the Pre-Proposal Conference. Alternate routes are controlled by a door access system. Washington County Government has announced new security protocols being implemented at the Washington County Administration Complex at 100 West Washington Street, Hagerstown. The new measures took effect Tuesday, February 14, 2017. The general public will be subject to wand search and will be required to remove any unauthorized items from the building prior to entry. Prohibited items include, but are not limited to: Weapons of any type; Firearms, ammunition and explosive devices; Cutting instruments of any type - including knives, scissors, box cutters, work tools, knitting needles, or anything with a cutting edge, etc.; Pepper spray, mace or any other chemical defense sprays; and Illegal substances.

ITEM NO. 1: *Inquiry:* Can you send me a copy of the Previous Award Tabulation for the above-indicated Bid Opportunity?

Response: Please see Attachment No. 1 to this Addendum.

(NOTE: The wording of all "Inquiries" submitted are displayed exactly as received.)

ADDENDUM NO. 2

Custodial Paper and Hand Soap

Q-18-658

Page 2

ITEM NO. 2: Refer to the Request for Quotation document, Page 7, Specifications, Item No. 11 Tork Mechanical Hand Towel Dispenser. All references made to Item No. 11 shall be **DELETED** in its entirety.

ITEM NO. 3: *Inquiry:* Can you provide us with a listing of “County Approved Equals” for the paper products on this bid?

Response: Refer to the Request for Quotation document, Page 5, Instructions, Item No. 22 Substitutions/Samples.

A list of “County Approved Equals” cannot be provided. County approved equal items are only applicable if the product cannot be provided as specified and County approves an equal.

ITEM NO. 4: *Inquiry:* I have a question about line 8. The bath tissue you are requesting was discontinued. This type of tissue is universal can I quote another manufacturer?

Response: Refer to the Request for Quotation document, Page 5, Instructions, Item No. 22 Substitutions/Samples. See the response to ITEM NO. 3.

ITEM NO. 5: *Inquiry:* On the 1st page of the Request for Quotation @ the bottom just before the signature line...There’s a line that states: We quote you as above – F.O.B. _____ Are you looking for an additional signature on this line or just an acknowledgement (Yes)?

Response: This is for the acknowledgement of shipment.

ITEM NO. 6: *Inquiry:* Item # 8 is a manufacturer discontinued item. Are we ok bidding an alternate?

Response: Refer to the Request for Quotation document, Page 5, Instructions, Item No. 22 Substitutions/Samples. See the response to ITEM NO. 3.

ITEM NO. 7: *Samples/Substitutions:* Retain Product – Item No. 21580, Natural Multifold Towel, 9.2” x 9.4”, 250 towels/pkg, 16pkgs/case, total of 4,000 sheets per case. This is an acceptable equal to Item #2 in the Request for Quotation.

ITEM NO. 8: *Samples/Substitutions:* Tork Product – Item No. T22, 2-Ply Jumbo Tissue, 3.5” x 8.8” core 3.3”, twelve (12) rolls per case. This is an acceptable equal to Item #8 in the Request for Quotation.

(NOTE: The wording of all “Inquiries” submitted are displayed exactly as received.)

ADDENDUM NO. 2


Custodial Paper and Hand Soap

Q-18-658

Page 3

- ITEM NO. 9:** Samples/Substitutions: Green Heritage 250 4.5" Length, 3.8" Width, 2-Ply Bathroom Tissue, 500 sheets per roll, 96 rolls per case. This is **NOT** an acceptable equal to Item #1 in the Request for Quotation.
- ITEM NO. 10:** Samples/Substitutions: Marcal PRO P200N 100% Recycled Folded Paper Towels, 9-1/4 x 9-1/2, Multi-Fold Towels, Natural, 250/Pk, 16/Ctn. This is an acceptable equal to Item #2 in the Request for Quotation.
- ITEM NO. 11:** Samples/Substitutions: Marcal PRO P720N 100% Recycled Hardwound Roll Paper Towels, 7 7/8 x 350 ft., Natural, 12 Rolls/Ct. This is an acceptable equal to Item #3 in the Request for Quotation.
- ITEM NO. 12:** Samples/Substitutions: Vondrehle 816B, White Hardwood Roll towel, 800' roll, 6 rolls per case. Is **NOT** an acceptable equal to Item #4 in the Request for Quotation.
- ITEM NO. 13:** Samples/Substitutions: Green Heritage 700, Jumbo Roll Tissue, 2-ply, 3.5"x 1000', twelve (12) rolls per case. This is an acceptable equal to Item #8 in the Request for Quotation.
- ITEM NO. 14:** Samples/Substitutions: Marcal PRO™ 100% Recycled Multi-Fold Paper Towel, White, 1-Ply, 9 1/10 x 9 1/2, 250/Pk., 16 Packs/Ct. This is an acceptable equal to Item #2 in the Request for Quotation.
- ITEM NO. 15:** Samples/Substitutions: Marcal PRO™ 100% Recycled Hardwound Paper Towel, Natural, 1-Ply, 7 7/8" x 350', 12 Rolls/Ct., This is an acceptable equal to Item #3 in the Request for Quotation.
- ITEM NO. 16:** Quoters shall submit as their submittal from the original quotation the following: Request for Quotation cover page and the **Revised** Form of Proposal no later than **3:00 P.M., (EDST) Thursday, May 31, 2018.**

By Authority of:



Rick Curry, CPPO
Director of Purchasing

(NOTE: The wording of all "Inquiries" submitted are displayed exactly as received.)

Q-17-632
Custodial Paper and Hand Soap
for Various County Departments

Item No. / Description	American Pride Paper & Plastic LLC Lakewood, NJ	Bueari Signature Soaps Columbia, MD
1 Toilet Tissue, minimum dimension of (WxL) 4.5"x 4.05" not to exceed 4.5"x 4.5" shall be acceptable, 2 Ply White, 550 sheets per roll. <i>Georgia-Pacific or County approved equal.</i> (80 rolls/case)	* \$26.78	\$0.00
<i>Rolls per Case</i>	96	
2 Hand Towels, Multifold, natural, approximately 9.25"x 9.25", 250 towels/pkg, 16 pkgs/case. <i>Georgia-Pacific or County approved equal.</i> (4,000 sheets per case)	\$11.95	\$48.00
<i>Sheets per Case</i>	4,008	0
3 Roll Towels, Second Nature Hardwound, natural, 7.85" w x 350 linear ft. <i>SCA or County approved equal.</i> (24 rolls/case)	\$13.95	\$48.00
<i>Rolls per Case</i>	12	0
4 Roll Towels, white, 800' rolls. Enmotion/Georgia-Pacific. No substitutions. (6 rolls/case)	\$0.00	\$0.00
5 <i>GOJO</i> Luxury Foam Antibacterial Handwash refills for FMX-12 Dispensing Systems -1250 ml/ea. <i>No substitutions.</i> (case pkg/3)	\$0.00	\$60.00
6 <i>GOJO</i> Premium Foam Antibacterial Handwash refills for TFX Touch-Free Dispensing Systems - 1200 ml/ea. <i>No Substitutions.</i> (case pkg/2)	\$0.00	\$0.00

Q-17-632
Custodial Paper and Hand Soap
for Various County Departments

	Item No. / Description	American Pride Paper & Plastic LLC Lakewood, NJ	Bueari Signature Soaps Columbia, MD
7	Antibacterial Hand Soap Refill - 1 gal/ea <i>Dial Professional or County Approved equal.</i> (case pkg/4)	\$0.00	\$0.00
8	<i>Ecosoft</i> Universal Tissue Roll (BW 10020) – two (2) ply, 3 7/8” 9” diameter, core 3.32”. <i>No substitutions.</i> (12 rolls/case)	\$14.95	\$41.00
9	Waxed Paper Liner – 9” x 10” x 3.25”. <i>Hospesco (HS6141) or County approved equal.</i> (250/case)	\$0.00	\$20.00

* Corrected calculations based on individual unit pricing

Q-17-632
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Notes:

American Pride Paper & Plastic, LLC

- 1 #BT2P96500
- 2 #MFB33412
- 3 #HRTK12350
- 8 #JRT121000

Bucari Signature Soaps

- 2 #GE007123304
- 3 #GE007126301
- 5 #GOI003A1EYA
- 8 #WAU05310020
- 9 #HO500206141

Central Poly Bag Corp.

- 1 #B55080 (4.1" x 3.6")
- 2 #P200N
- 3 #P720N
- 4 #VD816B Von Drehle
- 8 #BPJRT1000

FPC Distribution

- 1 Von Drehle #24480
- 2 Von Drehle #548K
- 3 #RK350A
- 4 G-P #89460
- 5 GOJO #51.62
- 6 GOJO #5362
- 9 #6141

Notes:

MK Janitorial & Cleaning Supplies

- 1 #GP19880
- 2 #SCAMK520A
- 3 #GP2648
- 4 #GP89460
- 5 GOJO 5162-03
- 6 GOJO 5162-02
- 7 #KC93069
- 8 #WP10020
- 9 #HOSPEC6141

Morning Star Industries, Inc.

- 1 #GPC1988001
- 2 #GPC23304
- 3 #SCARK350A
- 4 #GPC26601
- 5 #GOJ5162-03
- 6 #GOJ5362-02
- 7 #DIA88047CT
- 8 #WAU10020
- 9 #HOS6141

Q-17-632
Custodial Paper and Hand Soap
for Various County Departments

Item No. / Description	Central Poly Bag Corp. Linden, NJ	FPC Distribution Elkridge, MD
1 Toilet Tissue, minimum dimension of (WxL) 4.5"x 4.05" not to exceed 4.5"x 4.5" shall be acceptable, 2 Ply White, 550 sheets per roll. <i>Georgia-Pacific or County approved equal.</i> (80 rolls/case)	\$32.66	\$26.78
<i>Rolls per Case</i>	<i>80</i>	<i>80</i>
2 Hand Towels, Multifold, natural, approximately 9.25"x 9.25", 250 towels/pkg, 16 pkgs/case. <i>Georgia-Pacific or County approved equal.</i> (4,000 sheets per case)	\$14.99	\$12.81
<i>Sheets per Case</i>	<i>4,000</i>	<i>4,000</i>
3 Roll Towels, Second Nature Hardwound, natural, 7.85" w x 350 linear ft. <i>SCA or County approved equal.</i> (24 rolls/case)	\$17.77	\$15.75
<i>Rolls per Case</i>	<i>12</i>	<i>12</i>
4 Roll Towels, white, 800' rolls. Enmotion/Georgia-Pacific. No substitutions. (6 rolls/case)	\$39.99	\$50.45
5 <i>GOJO</i> Luxury Foam Antibacterial Handwash refills for FMX-12 Dispensing Systems -1250 ml/ea. <i>No substitutions.</i> (case pkg/3)		\$37.14
6 <i>GOJO</i> Premium Foam Antibacterial Handwash refills for TFX Touch-Free Dispensing Systems - 1200 ml/ea. <i>No Substitutions.</i> (case pkg/2)		\$36.75

Q-17-632
Custodial Paper and Hand Soap
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	Item No. / Description	Central Poly Bag Corp. Linden, NJ	FPC Distribution Elkridge, MD
7	Antibacterial Hand Soap Refill - 1 gal/ea <i>Dial Professional or County Approved equal.</i> (case pkg/4)		\$39.07
8	<i>Ecosoft</i> Universal Tissue Roll (BW 10020) – two (2) ply, 3 7/8” 9” diameter, core 3.32”. <i>No substitutions.</i> (12 rolls/case)	\$21.00	\$0.00
9	Waxed Paper Liner – 9” x 10” x 3.25”. <i>Hospeco (HS6141) or County approved equal.</i> (250/case)		\$13.96

* Corrected calculations based on individual unit pricing

Q-17-632
Custodial Paper and Hand Soap
for Various County Departments

Notes:

W.B. Mason Co., Inc.

- 1 #MRC05002 (Bidding Marcal)
Priced as 80/RL Carton 550 Sheet/Sold as 96/RL Carton
500 Sheets
- 2 #MRCP200B (Bidding Marcal)
- 3 #MRCP720N (Bidding Marcal)
- 4 #GPC89460
- 5 #GOJ516203
- 6 #GOJ536202
- 7 BWK430CT (Bidding Boardwalk)
- 8 #WAU10020
- 9 #HOS6141

Weiss Bros.

- 1 #19880/01(Georgia Pacific)
- 2 #NP-MFN4000 (Georgia Pacific)
- 4 #89460
- 5 #5162-03
- 6 #5362-02
- 7 #2340088047
- 8 #BW-10020
- 9 #HOS-6141

Awarded Items:

- Item 1: Weiss Brothers
- Item 2: W. B. Mason Co., Inc.
- Item 3: W. B. Mason Co., Inc.
- Item 4: W. B. Mason Co., Inc.
- Item 5: W. B. Mason Co., Inc.
- Item 6: FPC Distribution
- Item 7: W. B. Mason Co., Inc.
- Item 8: Weiss Brothers
- Item 9: Weiss Brothers

Q-17-632
Custodial Paper and Hand Soap
for Various County Departments

Item No. / Description	MK Janitorial & Cleaning Supplies Hughesville, MD	Morning Star Industries, Inc. Stuart, FL
1 Toilet Tissue, minimum dimension of (WxL) 4.5"x 4.05" not to exceed 4.5"x 4.5" shall be acceptable, 2 Ply White, 550 sheets per roll. <i>Georgia-Pacific or County approved equal.</i> (80 rolls/case)	\$48.50	\$69.99
<i>Rolls per Case</i>	<i>80</i>	<i>80</i>
2 Hand Towels, Multifold, natural, approximately 9.25"x 9.25", 250 towels/pkg, 16 pkgs/case. <i>Georgia-Pacific or County approved equal.</i> (4,000 sheets per case)	\$24.57	\$38.53
<i>Sheets per Case</i>	<i>4,000</i>	<i>4,000</i>
3 Roll Towels, Second Nature Hardwound, natural, 7.85" w x 350 linear ft. <i>SCA or County approved equal.</i> (24 rolls/case)	\$29.70	\$43.93
<i>Rolls per Case</i>	<i>12</i>	<i>12</i>
4 Roll Towels, white, 800' rolls. Enmotion/Georgia-Pacific. No substitutions. (6 rolls/case)	\$65.50	\$48.58
5 <i>GOJO</i> Luxury Foam Antibacterial Handwash refills for FMX-12 Dispensing Systems -1250 ml/ea. <i>No substitutions.</i> (case pkg/3)	\$55.08	\$56.93
6 <i>GOJO</i> Premium Foam Antibacterial Handwash refills for TFX Touch-Free Dispensing Systems - 1200 ml/ea. <i>No Substitutions.</i> (case pkg/2)	\$54.45	\$56.36

Q-17-632
Custodial Paper and Hand Soap
for Various County Departments

	Item No. / Description	MK Janitorial & Cleaning Supplies Hughesville, MD	Morning Star Industries, Inc. Stuart, FL
7	Antibacterial Hand Soap Refill - 1 gal/ea <i>Dial Professional or County Approved equal.</i> (case pkg/4)	\$55.50	\$61.73
8	<i>Ecosoft</i> Universal Tissue Roll (BW 10020) – two (2) ply, 3 7/8” 9” diameter, core 3.32”. <i>No substitutions.</i> (12 rolls/case)	\$35.25	\$46.09
9	Waxed Paper Liner – 9” x 10” x 3.25”. <i>Hospeco (HS6141) or County approved equal.</i> (250/case)	\$21.40	\$22.93

* Corrected calculations based on individual unit pricing

Q-17-632
Custodial Paper and Hand Soap
for Various County Departments

Item No. / Description	W.B. Mason Co., Inc. Newark, DE	Weiss Bros. Hagerstown, MD
1 Toilet Tissue, minimum dimension of (WxL) 4.5"x 4.05" not to exceed 4.5"x 4.5" shall be acceptable, 2 Ply White, 550 sheets per roll. <i>Georgia-Pacific or County approved equal.</i> (80 rolls/case)	\$23.92	\$37.55
<i>Rolls per Case</i>	96 (4 x 3.2)	80
2 Hand Towels, Multifold, natural, approximately 9.25"x 9.25", 250 towels/pkg, 16 pkgs/case. <i>Georgia-Pacific or County approved equal.</i> (4,000 sheets per case)	\$12.39	\$13.83
<i>Sheets per Case</i>	4,000	4,000
3 Roll Towels, Second Nature Hardwound, natural, 7.85" w x 350 linear ft. <i>SCA or County approved equal.</i> (24 rolls/case)	\$12.99	\$0.00
<i>Rolls per Case</i>	12	
4 Roll Towels, white, 800' rolls. Enmotion/Georgia-Pacific. No substitutions. (6 rolls/case)	\$48.59	\$51.67
5 <i>GOJO</i> Luxury Foam Antibacterial Handwash refills for FMX-12 Dispensing Systems -1250 ml/ea. <i>No substitutions.</i> (case pkg/3)	\$35.69	\$35.76
6 <i>GOJO</i> Premium Foam Antibacterial Handwash refills for TFX Touch-Free Dispensing Systems - 1200 ml/ea. <i>No Substitutions.</i> (case pkg/2)	\$36.99	\$38.88

Q-17-632
Custodial Paper and Hand Soap
for Various County Departments

Item No. / Description	W.B. Mason Co., Inc. Newark, DE	Weiss Bros. Hagerstown, MD
7 Antibacterial Hand Soap Refill - 1 gal/ea <i>Dial Professional or County Approved equal.</i> (case pkg/4)	\$24.59	\$48.06
8 <i>Ecosoft</i> Universal Tissue Roll (BW 10020) – two (2) ply, 3 7/8” 9” diameter, core 3.32”. <i>No substitutions.</i> (12 rolls/case)	\$29.88	\$24.50
9 Waxed Paper Liner – 9” x 10” x 3.25”. <i>Hospeco (HS6141) or County approved equal.</i> (250/case)	\$14.99	\$13.79

* Corrected calculations based on individual unit pricing

REVISED: FORM OF PROPOSAL**CUSTODIAL PAPER AND HAND SOAP FOR
VARIOUS COUNTY DEPARTMENTS
Q-18-658**

Item #1 - Toilet Tissue, minimum dimension of (WxL) 4.5”x 4.05” not to exceed 4.5”x 4.5” shall be acceptable, 2 Ply White, 550 sheets per roll, 80 rolls/case. *Georgia-Pacific or County approved equal.* Approximate usage: eight hundred twenty-two (822) cases.

_____ DOLLAR (\$) _____) per case
Written Figures

Product Item# _____ (*Quoters shall provide quantity [rolls] per case. # _____ rolls per case*)

Item #2 - Hand Towels, Multifold, natural, approximately 9.25”x 9.25”, 250 towels/pkg, 16 pkgs/case, total of 4,000 sheets per case. *Georgia-Pacific or County approved equal.* Approximate usage: seven hundred ninety-one (791) cases.

_____ DOLLAR (\$) _____) per case
Written Figures

Product Item# _____ (*Quoters shall provide quantity [sheets] # _____ per case*)

Item #3 - Roll Towels, Second Nature Hardwound, natural, 7.85” w x 350 linear ft, 24 rolls/case *SCA or County approved equal.* Approximate usage: fifteen (15) cases.

_____ DOLLAR (\$) _____) per case
Written Figures

Product Item# _____ (*Quoters shall provide quantity [rolls] per case. # _____ rolls per case*)

Item #4 - Roll Towel, white, 800' rolls, 6 rolls per case, *Enmotion/Georgia-Pacific*. *No substitutions*. Approximate usage: One hundred twenty-one (121) cases.

_____ DOLLAR (\$) _____ per case
Written Figures

Product Item# _____ (*Price per case of six [6] rolls*)

Item #5 - GOJO Luxury Foam Antibacterial Handwash refills for FMX-12 Dispensing Systems – 1250 ml/ea- case pkg/3. *No substitutions*. Approximate usage: two hundred eleven (211) cases.

_____ DOLLAR (\$) _____ per case
Written Figures

Product Item# _____ (*Price per case of three [3] refills*)

Item #6 – GOJO Premium Foam Antibacterial Handwash refills for TFX Touch-Free Dispensing Systems – 1200 ml/ea – case pkg/2. *No substitutions*. Approximate usage: Forty-six (46) cases.

_____ DOLLAR (\$) _____ per case
Written Figures

Product Item# _____ (*Price per case of two [2] refills*)

Item #7 – Antibacterial Hand Soap Refill – 1 gal/ea – case pkg/4. *Dial Professional or County Approved equal*. Approximate usage: Fifty-four (54) cases.

_____ DOLLAR (\$) _____ per case
Written Figures

Product Item# _____ (*Price per case of four [4] refills*)

Item #8 - Ecosoft Universal Tissue Roll (BW 10020) – two (2) ply, 3 7/8” 9” diameter, core 3.32”, twelve (12) rolls per case. *No substitutions.* Approximate usage: one hundred thirty-four (134) cases.

_____ DOLLAR (\$) _____) per case
Written Figures

Product Item# _____ (*Price per case of twelve [12] rolls*)

Item #9 - Waxed Paper Liner – 9” x 10” x 3.25”, 250/case, *Hospesco (HS6141) or County approved equal.* Approximate usage: six (6) cases.

_____ DOLLAR (\$) _____) per case
Written Figures

Product Item# _____ (*Price per case of two hundred fifty [250] per case*)

Item #10 - Tork Advanced Hand Towel Roll – 450’ x 7.5”, roll diameter 5.9”, core inside diameter 1.9”, one ply, white towel, 12 rolls/case, *For H76 – Mini mechanical hand towel system, Article 7674540. No substitutions.* Approximate usage: twenty-three (23) cases.

_____ DOLLAR (\$) _____) per case
Written Figures

Product Item# _____ (*Price per case of twelve [12] per case*)