| *** Printing of Stationery for Various County Departments awarded to KM Printing dba Strategic Factory*** |  |  |  |
| :---: | :---: | :---: | :---: |
| Department Item No. / Description | Approx. Usage | KM Printing, dba Strategic Factory Owings Mills, MD | Formost Graphic Communications Gaithersburg, MD |
| FIRST DELIVERY (ITEMS 1-15) |  |  |  |
| 1 Hagerstown Regional Airport |  |  |  |
| 1a Letterhead | 500 | \$145.00 | \$75.00 |
| 1b Envelopes - non-fiber/regular grade "Return Service Req" | 500 | \$145.00 | \$85.00 |
| 2 Washington Co. Division of Budget \& Finance |  |  |  |
| 2a Letterhead | 1,000 | \$75.00 | \$115.00 |
| 2b \#9 Envelopes - non-fiber/regular grade "Treasurer's Office" | 25,000 | \$880.00 | \$1,037.00 |
| 2c Window Envelopes - non-fiber/regular grade "Return Service Req" | 5,000 | \$155.00 | \$235.00 |
| 2d Window Envelopes - non-fiber/regular grade pre-sorted postage paid "Return Service Req" | 10,000 | \$410.00 | \$465.00 |
| 3 Washington Co. Division of Construction |  |  |  |
| 3a Letterhead | 500 | \$45.00 | \$60.00 |
| 3b Envelopes - to match letterhead "Return Service Req" | 500 | \$47.00 | \$70.00 |
| 4 Coordinating Committee |  |  |  |
| 4a Letterhead | 500 | \$45.00 | \$60.00 |
| 5 Office of the County Attorney |  |  |  |
| 5b Envelopes - non-fiber/regular grade "Return Service Req" | 1,000 | \$55.00 | \$70.00 |
| 6 Washington County Administrator |  |  |  |
| 6a Letterhead | 500 | \$45.00 | \$60.00 |
| 6b Envelopes - non-fiber/regular grade "Return Service Req" | 500 | \$34.00 | \$45.00 |
| 7 Washington County Board of Elections |  |  |  |
| 7a Letterhead | 500 | \$45.00 | \$60.00 |
| 7b Window Envelopes - non-fiber/regular grade pre-sorted postage paid "Return Service Req" | 2,000 | \$85.00 | \$115.00 |


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| Department Item No. / Description | Approx. Usage | KM Printing, dba Strategic Factory Owings Mills, MD | Formost Graphic Communications Gaithersburg, MD |
| 8 Division of Emergency Services |  |  |  |
| 8a Envelopes - non-fiber/regular grade "Return Service Req" | 500 | \$34.00 | \$45.00 |
| 8b Window Envelopes - non-fiber/regular grade "Address Service Req" | 1,000 | \$54.00 | \$80.00 |
| 9 Department of Human Resources |  |  |  |
| 9a Letterhead | 1,000 | \$75.00 | \$115.00 |
| 9b Envelopes - to match letterhead "Return Service Req" | 1,500 | \$89.00 | \$195.00 |
| 10 Department of Recreation and Fitness |  |  |  |
| 10a Letterhead | 500 | \$45.00 | \$60.00 |
| 10b Envelopes - non-fiber/regular grade "Return Service Req" | 1,500 | \$74.00 | \$112.00 |
| 10c Window Envelopes - non-fiber/regular grade "Return Service Req" | 2,500 | \$105.00 | \$125.00 |
| 11 Narcotics Task Force |  |  |  |
| 11a Letterhead | 1,500 | \$105.00 | \$172.00 |
| 11b Envelopes - non-fiber/regular grade "Return Service Req" | 1,500 | \$74.00 | \$112.00 |
| 12 Department of Parks \& Facilities |  |  |  |
| 12a Envelopes - non-fiber/regular grade "Return Service Req" | 500 | \$34.00 | \$45.00 |
| 12b Window Envelopes - non-fiber/regular grade "Return Service Req" | 500 | \$39.00 | \$55.00 |
| 13 Department of Planning \& Zoning |  |  |  |
| 13a Envelopes - non-fiber/regular grade "Return Service Req" | 2,000 | \$85.00 | \$120.00 |
| 14 Purchasing Department |  |  |  |
| 14a Letterhead | 500 | \$45.00 | \$60.00 |
| 15 Division of Public Works |  |  |  |
| 15a Letterhead | 500 | \$45.00 | \$60.00 |
| 15b Envelopes - to match letterhead "Return Service Req" | 500 | \$47.00 | \$68.00 * |
| 15c Envelopes - non-fiber/regular grade "Return Service Req" | 1,000 | \$55.00 | \$70.00 |


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| SECOND DELIVERY (ITEMS 16-19) |  |  |  |
| 16 Washington Co. Division of Budget \& Finance |  |  |  |
| 16a \#9 Envelopes - non-fiber/regular grade "Treasurer's Office" | 15,000 | \$555.00 | \$622.00 |
| 16b Window Envelopes - non-fiber/regular grade pre-sorted postage paid "Return Service Req" | 10,000 | \$410.00 | \$465.00 |
| 17 Washington County Board of Elections |  |  |  |
| 17a Envelopes - non-fiber/regular grade "Return Service Req" | 1,500 | \$74.00 | \$112.00 |
| 18 Division of Emergency Services |  |  |  |
| 18a Window Envelopes - non-fiber/regular grade pre-sorted postage paid "Address Service Req" | 1,500 | \$71.00 | \$110.00 |
| 19 Washington County Sheriff's Office |  |  |  |
| 19a Letterhead | 2,000 | \$190.00 | \$235.00 |
| 19b Envelopes - to match letterhead "Return Service Req" | 2,000 | \$195.00 | \$365.00 |
| THIRD DELIVERY (ITEM 20) |  |  |  |
| 20 Washington County Commissioners |  |  |  |
| 20a Letterhead | 1,000 | \$75.00 | \$115.00 |
| 20b Envelopes - to match letterhead "Return Service Req" | 500 | \$47.00 | \$70.00 |
| FOURTH DELIVERY (ITEMS 21-22) |  |  |  |
| 21 Washington Co. Division of Budget \& Finance |  |  |  |
| 21a \#9 Envelopes - non-fiber/regular grade "Treasurer's Office" | 10,000 | \$377.00 | \$415.00 |
| 21b Window Envelopes - non-fiber/regular grade pre-sorted postage paid "Return Service Req" | 5,000 | \$155.00 | \$235.00 |
| 22 Washington County Assignment Clerk, Circuit Court |  |  |  |
| 22a \#10 Peel and Seal Envelopes "Return Service Req" | 6,000 | \$650.00 | \$570.00 |
| Total of all items (1-22) above |  | \$6,015.00 | \$7,360.00 * |
| * Corrected calculations based on Written Unit Prices |  |  |  |

