



## Agenda Report Form

### Open Session Item

**SUBJECT:** Bid Award (PUR-1754) Pure Storage Support Subscription Renewal for the Information Systems Division

**PRESENTATION DATE:** July 29, 2025

**PRESENTATION BY:** Carin Bakner, CPPB, Buyer, Purchasing Department, and Josh O'Neal, Division Director, Information Systems.

**RECOMMENDED MOTION:** Move to award the procurement of a subscription renewal to GHA Technologies, Inc. of Scottsdale, AZ, for a Total Sum Bid Price of \$170,767.44 over a three (3) year term. Annual cost for the three (3) year term is \$56,922.48 per year.

**REPORT-IN-BRIEF:** The Pure Storage equipment forms the foundation for all County server computer resources, and is critical to the operation of all on-premise servers.

The Invitation to Bid (ITB) was advertised on the State of Maryland's "*eMaryland Marketplace Advantage*" website, the County's website, in the local newspaper; and on the County's new electronic bid site (Enuna/Ionwave). Fifteen (15) persons/companies registered/downloaded the bid document online and on July 16, 2025, the County accepted bids; one (1) bid was received. The Contract term shall be for a one (1) year period beginning on August 17, 2025, with an option by the County to renew for two (2) additional consecutive one (1) year periods.

**FISCAL IMPACT:** Funds are available in the IT Department's operating budget account number 515000-10-11000.

**CONCURRENCES:** N/A

**ALTERNATIVES:** N/A

**ATTACHMENTS:** Bid Tabulation Matrix

**AUDIO/VISUAL NEEDS:** N/A

**PUR-1754 Pure Storage Support Subscription Renewal**

				<b>GHA Technologies Inc</b>	
				<b>Total Price</b>	<b>\$170,767.44</b>
<b>Line #</b>	<b>Description</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit</b>	<b>Extended</b>
1	PURE STORAGE PREMIUM GOLD SUBSCRIPTIONFA-X20R3-33TB 1MOPRMGOLDYear 1 Term: August 17, 2025 - August 16, 2026Assets: PCHFJ20020082, PCHFL1821011E, PSPFT20300ZWW, PSPFT20311130	12	EA	\$1,411.03	\$16,932.36
2	PURE STORAGE PREMIUM GOLD SUBSCRIPTIONFA-X20R3-33TB 1MOPRMGOLDYear 2 Term: August 17, 2026 - August 16, 2027Assets: PCHFJ20020082, PCHFL1821011E, PSPFT20300ZWW, PSPFT20311130	12	EA	\$1,411.03	\$16,932.36
3	PURE STORAGE PREMIUM GOLD SUBSCRIPTIONFA-X20R3-33TB 1MOPRMGOLDYear 3 Term: August 17, 2027 - August 16, 2028Assets: PCHFJ20020082, PCHFL1821011E, PSPFT20300ZWW, PSPFT20311130	12	EA	\$1,411.03	\$16,932.36
4	PURE STORAGE PREMIUM GOLD SUBSCRIPTIONDFM-SHELF-DP-15TB 1MOPRMGOLDYear 1 Term: March 3, 2025 - August 16, 2026Asset: PSPFT21181E7K	12	EA	\$472.88	\$5,674.56
5	PURE STORAGE PREMIUM GOLD SUBSCRIPTIONDFM-SHELF-DP-15TB 1MOPRMGOLDYear 2 Term: August 17, 2026 - August 16, 2027Asset: PSPFT21181E7K	12	EA	\$472.88	\$5,674.56
6	PURE STORAGE PREMIUM GOLD SUBSCRIPTIONDFM-SHELF-DP-15TB 1MOPRMGOLDYear 3 Term: August 17, 2027 - August 16, 2028Asset: PSPFT21181E7K	12	EA	\$472.88	\$5,674.56
7	PURE STORAGE PREMIUM GOLD SUBSCRIPTIONFA-X20R3-33TB 1MOPRMGOLDYear 1 Term: August 17, 2025 - August 16, 2026Assets: PCHFL183001FD, PSPFT20300ZWY, PSPFT203211E9, PCHFJ20020083	12	EA	\$1,411.03	\$16,932.36
8	PURE STORAGE PREMIUM GOLD SUBSCRIPTIONFA-X20R3-33TB 1MOPRMGOLDYear 2 Term: August 17, 2026 - August 16, 2027Assets: PCHFL183001FD, PSPFT20300ZWY, PSPFT203211E9, PCHFJ20020083	12	EA	\$1,411.03	\$16,932.36
9	PURE STORAGE PREMIUM GOLD SUBSCRIPTIONFA-X20R3-33TB 1MOPRMGOLDYear 3 Term: August 17, 2027 - August 16, 2028Assets: PCHFL183001FD, PSPFT20300ZWY, PSPFT203211E9, PCHFJ20020083	12	EA	\$1,411.03	\$16,932.36

**PUR-1754 Pure Storage Support Subscription Renewal**

Line #	Description	QTY	UOM	GHA Technologies Inc	
				Unit	Extended
10	PURE STORAGE PREMIUM GOLD SUBSCRIPTIONFA-X20R3-44TB 1MOPRMGOLDYear 1 Term: August 17, 2025 - August 16, 2026Asset: X20R3-FC-44TB-22/22-EMEZZ	12	EA	\$1,448.60	\$17,383.20
11	PURE STORAGE PREMIUM GOLD SUBSCRIPTIONFA-X20R3-44TB 1MOPRMGOLDYear 2 Term: August 17, 2026 - August 16, 2027Asset: X20R3-FC-44TB-22/22-EMEZZ	12	EA	\$1,448.60	\$17,383.20
12	PURE STORAGE PREMIUM GOLD SUBSCRIPTIONFA-X20R3-44TB 1MOPRMGOLDYear 3 Term: August 17, 2027 - August 16, 2028Asset: X20R3-FC-44TB-22/22-EMEZZ	12	EA	\$1,448.60	\$17,383.20

Year 1 Term: August 17, 2025 - August 16, 2026	Total: \$56,922.48
Year 2 Term: August 17, 2026 - August 16, 2027	Total: \$56,922.48
Year 3 Term: August 17, 2027 - August 16, 2028	Total: \$56,922.48