Agenda Report Form

Open Session Item

SUBJECT: Bid Award (PUR-1732) Grinder Pumps for the Department of Water Quality (DWQ)

PRESENTATION DATE: April 15, 2025

PRESENTATION BY: Carin Bakner, Buyer, Purchasing Department; Joe Moss, P.E., Deputy Director of Engineering, Environmental Management

RECOMMENDED MOTION: Move to award the procurement of sixty (60) Liberty grinder pumps and fifty-two (52) Liberty control panels to the responsive, responsible bidder, BT Plumbing Supply, Inc. of Finksburg, MD, for a Total Sum Bid Price of \$123,436.00.

REPORT-IN-BRIEF: The Invitation to Bid (ITB) was advertised on the State of Maryland's "eMaryland Marketplace Advantage" website, the County's website, in the local newspaper, and on the County's new electronic bid site (Euna/Ionwave). Forty-eight (48) persons/companies registered/downloaded the bid document online, and on April 2, 2025, the county accepted bids; fourteen (14) bids were received.

Background: The Purchasing Department received a request from DWQ regarding the procurement of grinder pumps. This procurement is to replenish the inventory on these pumps to satisfy contractors requests for installation. Previously, the County installed E-One grinder pumps to serve the residents of Washington County. E-One no longer offers rebuild kits for our model of pump, thus requiring us to replace the aging E-One pumps. Liberty manufactures a retrofit system that can be installed into the existing E-One tank without any modification. Whether it is a residential, commercial, or industrial application, Liberty provides a wide applicability of retrofit pump packages.

FISCAL IMPACT: Funds are budgeted in the amount of \$148,859.27 in Water Quality's Capital Improvement Project (CIP) account 525000-32-42010-EQP055-EQPT-000000, Replacement of Grinder Pumps.

CONCURRENCES: Mark Bradshaw, Division Director of Environmental Management

ALTERNATIVES: N/A

ATTACHMENTS: Bid Tabulation Matrix

AUDIO/VISUAL NEEDS: N/A

PUR-1732 Grinder Pumps

208/23	0V 1 PI	1 60 HZ 3450	RPM, 25' CO	RD, Retro-Fit System
QTY	UOM	Unit Price	Total Price	Supplier Notes
20	EA	\$2,338.00	\$46,760.00	
20	EA	\$2,361.98	\$47,239.60	
20	EA	\$2,385.00	\$47,700.00	
20	EA	\$2,386.85	\$47,737.00	
20	EA	\$2,427.00	\$48,540.00	Substituting with a Franklin IGP-A-RFKS
20	EA	\$2,691.35	\$53,827.00	
20	EA	\$2,745.00	\$54,900.00	
20	EA	\$3,528.00	\$70,560.00	
20	EA	\$3,650.00	\$73,000.00	
20	EA	\$3,697.76	\$73,955.20	
20	EA	\$4,203.15	\$84,063.00	
20	EA	\$4,420.00	\$88,400.00	
20	EA	\$7,186.00	\$143,720.00	
20	EA	No Bid		
				¼ in. Discharge, 15 AMPS
QTY	UOM	Unit Price	Total Price	Supplier Notes
QTY 40	UOM EA	Unit Price \$1,294.00	Total Price \$51,760.00	Supplier Notes
QTY 40 40	UOM EA EA	Unit Price \$1,294.00 \$1,306.78	Total Price \$51,760.00 \$52,271.20	Supplier Notes
QTY 40 40 40	UOM EA	Unit Price \$1,294.00 \$1,306.78 \$1,319.00	Total Price \$51,760.00 \$52,271.20 \$52,760.00	Supplier Notes
QTY 40 40 40 40	UOM EA EA EA	Unit Price \$1,294.00 \$1,306.78 \$1,319.00 \$1,320.53	Total Price \$51,760.00 \$52,271.20 \$52,760.00 \$52,821.20	Supplier Notes
QTY 40 40 40	UOM EA EA EA	Unit Price \$1,294.00 \$1,306.78 \$1,319.00	Total Price \$51,760.00 \$52,271.20 \$52,760.00	Supplier Notes
40 40 40 40 40 40	EA EA EA EA EA	Unit Price \$1,294.00 \$1,306.78 \$1,319.00 \$1,320.53 \$1,488.99	Total Price \$51,760.00 \$52,271.20 \$52,760.00 \$52,821.20 \$59,559.60	Supplier Notes Substituting with a Franklin IGP-A-231
QTY 40 40 40 40 40 40	EA EA EA EA EA	Unit Price \$1,294.00 \$1,306.78 \$1,319.00 \$1,320.53 \$1,488.99 \$1,515.00	\$51,760.00 \$52,271.20 \$52,760.00 \$52,821.20 \$59,559.60 \$60,600.00	Supplier Notes Substituting with a Franklin IGP-A-231 item# 515874
40 40 40 40 40 40	EA EA EA EA EA	\$1,294.00 \$1,306.78 \$1,319.00 \$1,320.53 \$1,488.99 \$1,515.00 \$1,540.00	\$51,760.00 \$52,271.20 \$52,760.00 \$52,821.20 \$59,559.60 \$60,600.00 \$61,600.00	Supplier Notes Substituting with a Franklin IGP-A-231 item# 515874
QTY 40 40 40 40 40 40 40 40 40	EA EA EA EA EA EA	Unit Price \$1,294.00 \$1,306.78 \$1,319.00 \$1,320.53 \$1,488.99 \$1,515.00 \$1,540.00 \$1,815.00	\$51,760.00 \$52,271.20 \$52,760.00 \$52,821.20 \$59,559.60 \$60,600.00 \$61,600.00 \$72,600.00	Supplier Notes Substituting with a Franklin IGP-A-231 item# 515874
QTY 40 40 40 40 40 40 40 40 40 40 40 40	EA EA EA EA EA EA EA EA	\$1,294.00 \$1,306.78 \$1,319.00 \$1,320.53 \$1,488.99 \$1,515.00 \$1,540.00 \$1,815.00 \$1,940.00	\$51,760.00 \$52,271.20 \$52,760.00 \$52,821.20 \$59,559.60 \$60,600.00 \$61,600.00 \$72,600.00 \$77,600.00	Supplier Notes Substituting with a Franklin IGP-A-231 item# 515874
QTY 40 40 40 40 40 40 40 40 40 40 40 40 40	EA	\$1,294.00 \$1,306.78 \$1,319.00 \$1,320.53 \$1,488.99 \$1,515.00 \$1,540.00 \$1,815.00 \$1,940.00 \$2,045.08	\$51,760.00 \$52,271.20 \$52,760.00 \$52,821.20 \$59,559.60 \$60,600.00 \$61,600.00 \$72,600.00 \$77,600.00 \$81,803.20	Supplier Notes Substituting with a Franklin IGP-A-231 item# 515874
QTY 40 40 40 40 40 40 40 40 40 40 40 40	EA EA EA EA EA EA EA EA	\$1,294.00 \$1,306.78 \$1,319.00 \$1,320.53 \$1,488.99 \$1,515.00 \$1,540.00 \$1,815.00 \$1,940.00	\$51,760.00 \$52,271.20 \$52,760.00 \$52,821.20 \$59,559.60 \$60,600.00 \$61,600.00 \$72,600.00 \$77,600.00	Supplier Notes Substituting with a Franklin IGP-A-231 item# 515874
QTY 40 40 40 40 40 40 40 40 40 40 40 40 40	EA	\$1,294.00 \$1,306.78 \$1,319.00 \$1,320.53 \$1,488.99 \$1,515.00 \$1,540.00 \$1,815.00 \$1,940.00 \$2,045.08 \$2,466.00	\$51,760.00 \$52,271.20 \$52,760.00 \$52,821.20 \$59,559.60 \$60,600.00 \$61,600.00 \$72,600.00 \$77,600.00 \$81,803.20	Supplier Notes Substituting with a Franklin IGP-A-231 item# 515874
QTY 40 40 40 40 40 40 40 40 40 40 40 40 40	EA	\$1,294.00 \$1,306.78 \$1,319.00 \$1,320.53 \$1,488.99 \$1,515.00 \$1,540.00 \$1,815.00 \$1,940.00 \$2,045.08 \$2,466.00 \$2,500.00	\$51,760.00 \$52,271.20 \$52,760.00 \$52,821.20 \$59,559.60 \$60,600.00 \$61,600.00 \$72,600.00 \$77,600.00 \$81,803.20 \$98,640.00	Supplier Notes Substituting with a Franklin IGP-A-231 item# 515874
	20 20 20 20 20 20 20 20 20 20 20 20 20 2	QTY UOM 20 EA	QTY UOM Unit Price 20 EA \$2,338.00 20 EA \$2,361.98 20 EA \$2,385.00 20 EA \$2,386.85 20 EA \$2,427.00 20 EA \$2,691.35 20 EA \$2,745.00 20 EA \$3,528.00 20 EA \$3,650.00 20 EA \$3,697.76 20 EA \$4,203.15 20 EA \$4,420.00 20 EA \$7,186.00	20 EA \$2,338.00 \$46,760.00 20 EA \$2,361.98 \$47,239.60 20 EA \$2,385.00 \$47,700.00 20 EA \$2,386.85 \$47,737.00 20 EA \$2,427.00 \$48,540.00 20 EA \$2,691.35 \$53,827.00 20 EA \$2,745.00 \$54,900.00 20 EA \$3,528.00 \$70,560.00 20 EA \$3,650.00 \$73,000.00 20 EA \$3,697.76 \$73,955.20 20 EA \$4,203.15 \$84,063.00 20 EA \$4,420.00 \$88,400.00 20 EA \$7,186.00 \$143,720.00

PUR-1732 Grinder Pumps

Supplier	QTY	UOM	Unit Price	Total Price	Supplier Notes
Back River Pre-Cast, LLC.	2	EA	\$685.00	\$1,370.00	Substituting with a SPI 50A506-WC
BT Plumbing Supply, Inc.	2	EA	\$783.00	\$1,566.00	
STH, Inc. (Shafer, Troxell & Howe, Inc.)	2	EA	\$798.00	\$1,596.00	
Core and Main LP	2	EA	\$799.48	\$1,598.96	
Aquaflow & Pump Supply	2	EA	\$808.00	\$1,616.00	
Sydnor Hydro, Inc.	2	EA	\$834.69	\$1,669.38	
Fridinger-Ritchie Co Inc	2	EA	\$935.00	\$1,870.00	
Technical Sales Corporation	2	EA	\$1,215.20	\$2,430.40	
Jaak Tech LLC	2	EA	\$1,238.56	\$2,477.12	
Technology International, Inc.	2	EA	\$1,300.00	\$2,600.00	
Grassfield Construction LLC	2	EA	\$1,571.00	\$3,142.00	
Media Centre (Luther Washington)	2	EA	\$1,900.00	\$3,800.00	
Westex Group	2	EA	\$2,407.00	\$4,814.00	
Sign Media, Inc.	2	EA	No Bid		

Supplier	QTY	UOM	Unit Price	Total Price	Supplier Notes
BT Plumbing Supply, Inc.	50	EA	\$467.00	\$23,350.00	
Core and Main LP	50	EA	\$476.32	\$23,816.00	
Aquaflow & Pump Supply	50	EA	\$481.50	\$24,075.00	
Back River Pre-Cast, LLC.	50	EA	\$495.00	\$24,750.00	Substituting with a SPI 50A006-WC
STH, Inc. (Shafer, Troxell & Howe, Inc.)	50	EA	\$496.00	\$24,800.00	
Sydnor Hydro, Inc.	50	EA	\$497.30	\$24,865.00	
Fridinger-Ritchie Co Inc	50	EA	\$575.00	\$28,750.00	
Technical Sales Corporation	50	EA	\$724.00	\$36,200.00	
Jaak Tech LLC	50	EA	\$737.91	\$36,895.50	
Technology International, Inc.	50	EA	\$747.00	\$37,350.00	
Grassfield Construction LLC	50	EA	\$826.00	\$41,300.00	
Westex Group	50	EA	\$1,434.00	\$71,700.00	
Media Centre (Luther Washington)	50	EA	\$1,700.00	\$85,000.00	
Sign Media, Inc.	50	EA	No Bid		

PUR-1732 Grinder Pumps

TOTAL LUMP SUM (Item Nos. 1 through 4 above)						
Supplier						
BT Plumbing Supply, Inc., Finksburg, MD	\$123,436.00					
Aquaflow & Pump Supply, Hagerstown, MD	\$125,201.80					
Core and Main LP, Martinsburg, WV	\$125,973.16					
STH, Inc. (Shafer, Troxell & Howe, Inc.), Frederick, MD	\$126,856.00					
Back River Pre-Cast, LLC., Glyndon, MD	\$135,260.00					
Sydnor Hydro, Inc., Richmond, VA	\$139,920.98					
Fridinger-Ritchie Co Inc, Hagerstown, MD	\$147,120.00					
Technical Sales Corporation, Tampa, FL	\$181,790.40					
Technology International, Inc., Lake Mary, FL	\$190,550.00					
Jaak Tech LLC, Oxon Hill, MD	\$195,131.02					
Grassfield Construction LLC, Bethesda, MD	\$227,145.00					
Media Centre (Luther Washington), Temple Hills, MD	\$277,200.00					
Westex Group, Rockville, MD	\$379,234.00					
Sign Media, Inc., Burtonsville, MD	No Bid					

REMARKS/EXCEPTIONS:

Sydnor Hydro, Inc. - Warranty: Liberty Pump 3-year Manufacturer's Warranty

Freight: Included for standard US shipments. Additional charges for requested non-standard shipping will be the responsibility of Washington County.

Lead time: 2-3 weeks after receipt of order.

Returns: Will incur 25% restocking fee.