



Open Session Item

SUBJECT: Contract Award (PUR-1669) Comprehensive Health Care Services for Inmates

PRESENTATION DATE: May 21, 2024

PRESENTATION BY: Brandi Naugle, CPPO, Buyer, Purchasing Department; Major Craig Rowe, Warden, Washington County Detention Center

RECOMMENDED MOTION: Move to award the contract to the lowest responsive, responsible proposer, Prime Care Medical, Inc., of Harrisburg, PA for the total proposal based on a monthly average inmate population of 400 in the amount of \$3,998,188.91. Pricing was requested for an additional 50 inmates over the Average Daily Population (ADP) of 450 for proposal evaluation purposes for a total of \$4,016,073.91. The amount budgeted for FY25 was \$2,898,000 so we are also asking for the approval of a Budget Transfer Request of \$ 955,910 from 505905-10-91230 to 515285-10-11320.

REPORT-IN-BRIEF: Proposals were received from potential providers. On April 3, 2024, the Coordinating Committee met to review Qualifications & Experience / Technical Proposals for the subject services at the County Detention Center (the "Center"). The Committee determined that only one (1) provider was responsive to the County's Request for Proposal to perform the subject services at the County Detention Center. The contract term is for one (1) year beginning July 1, 2024, with an option by the County to renew for up to four (4) additional consecutive one-year periods. Annual price increases or decreases to cover contract years two through five will be based upon the United States Daily Average Medical Cost Consumer Price Index (Medical Health Care Services Section), as published by the US Dept. of Labor. The adjustment for each year shall be calculated by comparing the Medical Health Care Services CPI of the previous August to the August figure in the current contract year.

This is a full-risk contract that includes:

- 1) all required medical services including hospitalization costs with no defined catastrophic limit (previously an aggregate of \$100,000.00 per contract year;
- 2) ambulance services that includes air transports, if required;
- 3) annual screening tests for tuberculosis and Hepatitis B vaccinations for Detention Center employees.

Advantages of contracted health care include liability/risk transference; cost savings in services; improved quality of services/provision for court mandates; recruitment and retention of health care staff; control and accountability/centralization of services; provision of necessary supplies and equipment; and fewer time demands and less personal involvement required of the Warden, Sheriff, Deputies, etc. Contracted services began at the Detention Center in 1996.

The Center achieved National Commission on Correctional Health Care (NCCHC) Accreditation in June, 1997 and received re-accreditation in 1998,1999, 2001, 2004, 2007, 2010, 2014, 2017 and through the present health services provider (ConMed, Inc.) in 2020.

The Request for Proposals (RFP) was advertised in the local newspaper, on the State's eMaryland Advantage Marketplace web site, and on the County's web site. Thirty-six (36) firms/persons accessed the RFP document on-line from the County's web site. Nine (9) firms had representatives in attendance at the pre-proposal conference/teleconference. The Coordinating Committee was comprised of the following members: County Sheriff (Committee Chairman Designee), County Buyer, the Center's Warden, the Center's Administrative Captain/Assistant Warden, Center's Operations Captain/Chief of Security and the Director of Core Services – Washington County Mental Health Authority.

DISCUSSION: N/A

FISCAL IMPACT: The amount of \$2,898,000.00 has been requested in the Detention Center's FY'25 budget (515285-10-11320) for these professional medical services. A budget transfer in the amount of \$955,910 was processed for the difference from 505905-10-91230 to 515285-10-11320.

CONCURRENCES: As recommended by the Coordinating Committee

ALTERNATIVES: N/A

ATTACHMENTS: Bid Tabulation Matrix

AUDIO/VISUAL NEEDS: N/A

PUR-1669
Comprehensive Health for Inmates

		PrimeCare Medical, Inc. Harrisburg, PA
Item No.	Item	Total
1A	Monthly Fee Based on 400 Inmates	\$333,182.41
1B	Fee Subtotal (12 months) (12 mos. X 1A)	\$3,998,188.91
2A	Fee Per Inmate Over/Under 400 Inmates Per Month	0.98 / \$0.49
2B	Fee Subtotal (Based on an Additional 50 Inmates Per Day x 365 Days)	\$17,885.00
Total Proposal Based on Monthly Average of 450 Inmates (Sum Total Item Nos. 1B and 2B)		\$4,016,073.91

**Corrected Calculations Based on Unit Pricing*

Remarks/Exceptions: