



Agenda Report Form

Open Session Item

SUBJECT: Bid Award (PUR-1643) Swimming Pool and Water/Wastewater Treatment Chemicals

PRESENTATION DATE: November 28, 2023

PRESENTATION BY: Brandi Naugle, CPPO, Buyer – Purchasing Department; Davina Yutzy, Deputy Director of Water Quality Operations Division of Environmental Management; Mark Bradshaw, Division Director of Environmental Management.

RECOMMENDED MOTION: Move to award the bids for Swimming Pool and Water/Wastewater Treatment Chemicals to the responsive, responsible bidders with the lowest bids for each item. The award of Item No. 34 is contingent upon the receipt and acceptance of the additional information requested from the vendor.

Product/ (Estimated Annual Usage)	Vendor	Unit Price	Unit of Measure
Item #9B – Sulfuric Acid 93%-95% (330 Gallons)	Univar Solutions USA, Inc. Morrisville, PA	\$6.97/gal.	55-Gallon Drum
Item #10 - Sodium Hypochlorite (5,500 Gallons)	Univar Solutions USA, Inc. Morrisville, PA	\$5.08/gal.	55-Gallon Drum
Item #11 – Potassium Permanganate (52,000 Pounds)	Univar Solutions USA, Inc. Morrisville, PA	\$4.83/lb.	55-Pound Pail
Item #12 – Caustic Soda (Sodium Hydroxide) (6,050 Gallons)	Brenntag Northeast LLC Reading, PA	\$2.8675/gal.	55-Gallon Drum
Item #13A – Hydrofluosilic Acid (H ₂ SiF ₆) (75 Gallons)	Univar Solutions USA, Inc. Morrisville, PA	\$12.00/gal.	15-Gallon Pail
Item #13B – Hydrofluosilic Acid (H ₂ SiF ₆) (165 Gallons)	Univar Solutions USA, Inc. Morrisville, PA	\$5.50/gal.	55-Gallon Drum

Product/ (Estimated Annual Usage)	Vendor	Unit Price	Unit of Measure
Item #14 – DelPac 2000 (Polyaluminum Chloride Hydroxide Sulfate Solution) (144,000 Pounds)	Kemira Water Solutions, Inc. Lawrence, KS	\$0.25/lb.	Bulk Pounds
Item #16 – Sodium Hypochlorite (2,585 gallons)	Univar Solutions USA, Inc. Morrisville, PA	\$5.08/gal.	55-Gallon Drum
Item #17 – Cyanuric Acid (100-200 pounds)	NO BID	\$/lb.	Pound
Item #18 – Calcium Chloride (500 – 600 pounds)	NO BID	\$/lb.	50-Pound Container
Item #19 – Muriatic Acid (20-40 Pounds)	NO BID	\$/lb.	Pound
Item #21 – DelPAC 2020 (Polyaluminum Hydroxychlorosulfate Solution) (3,080 Gallons)	Univar Solutions USA, Inc. Morrisville, PA	\$4.75/gal	55-Gallon Drums
Item #26 – Bacterial Enzymatic Powder (1,500 pounds)	Maryland Chemical Company, Inc. Baltimore, MD	\$9.00/lb.	50-Pound Containers
Item #29 – DelPAC 2000 (Aluminum Chloride Hydroxide Sulfate) (220 gallons)	Univar Solutions USA, Inc. Morrisville, PA	\$5.62/gal.	55-Gallon Drum
Item #30 – Liquid Aluminum Sulfate (10,000 gallons)	Univar Solutions USA, Inc. Morrisville, PA	\$2.10/gal.	Gallon Bulk
Item #31 - MicroC 2000 (11,520 gallons)	George S. Coyne Chemic Co, Inc. Croydon, PA	\$4.20/gal.	240-Gallon Totes

Product/ (Estimated Annual Usage)	<u>Vendor</u>	<u>Unit Price</u>	<u>Unit of Measure</u>
*Item #34 – Magnetite (210,000 pounds) CONTINGENT	Chemrite, Inc. Buford, GA	\$.69/lb.	Pound Bulk

REPORT-IN-BRIEF: The County accepted bids on November 1, 2023, for the swimming pool and water/wastewater treatment chemical requirements for County departments as well as for the City of Hagerstown and the Town of Boonsboro. The Invitation to Bid was advertised on the State of Maryland’s eMMA “*eMaryland Marketplace Advantage*” website, on the County’s website, and in the local newspaper. Forty (40) persons/companies registered/downloaded the bid, and fourteen (14) bids were received, two of which were deemed non-responsive due to not submitting their bids on the correct forms.

The term of this contract is for a one (1) year period tentatively beginning December 1, 2023, and ending November 30, 2024, with no options for renewal. The above recommendations are for the County’s requirements only; the City of Hagerstown and the Town of Boonsboro shall make their awards independently from the County. The County guarantees neither a minimum/maximum quantity of chemicals to be purchased under this contract.

DISCUSSION: N/A

FISCAL IMPACT: Funds are available in various accounts for chemicals for the Department of Water Quality Facilities and the Parks and Recreation Department.

CONCURRENCES: County using departments.

ALTERNATIVES: N/A

ATTACHMENTS: The complete Bid Tabulation may be viewed online [purch-pur-1643-bid-tab-II.pdf \(washco-md.net\)](#)