



## Agenda Report Form

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### Open Session Item

**SUBJECT:** Bid Award (PUR-1615) - Grounds Maintenance for Various County Departments

**PRESENTATION DATE:** June 27, 2023

**PRESENTATION BY:** Brandi Naugle, CPPB, Buyer, Purchasing Department, and George Sweitzer, Assistant Superintendent, Black Rock Golf Course

**RECOMMENDED MOTION:** Move to award the contract to the responsible companies with the responsive lowest bids that meet the specifications for each chemical item (as indicated on the Bid Tabulation Summary). Tie bids were received for Item Nos. 13, 20, 28, 31, 32, and 35; therefore, it is required that the chemicals be awarded based on drawing lots in public, pursuant to Section 2.9 of the Washington County Procurement Policy Manual.

**REPORT-IN-BRIEF:** The County accepted bids on May 24, 2023. The Invitation to Bid (ITB) was advertised on the State of Maryland's (eMMA) "*eMaryland Marketplace Advantage*" website, on the County's website, and in the local newspaper. Ten (10) persons/companies registered/downloaded the bid document online. Four (4) bids were received. This contract provides the needed chemicals for the Black Rock Golf Course, County Highway Department, and Department of Water Quality; the City of Hagerstown may utilize the contract. The contract term is one (1) year tentatively commencing July 1, 2023, and ending June 30, 2024.

**DISCUSSION:** N/A

**FISCAL IMPACT:** Funds are budgeted for the chemicals in various operating accounts.

**CONCURRENCES:** Public Works Director

**ALTERNATIVES:** N/A

**ATTACHMENTS:** Bid Tabulation Matrix

**PUR-1615**  
**Grounds Maintenance Chemicals**  
**Bid Tabulation Summary**

<b>Item #</b>	<b>Product</b>	<b>Vendor</b>	<b>Unit of Measure</b>	<b>FY' 23 Unit Price</b>	<b>FY' 24 Unit Price</b>
1	Acclaim Extra	Nutrien Ag	Gallon	\$524.99	\$665.00
2	Aqua Shade	Helena Agri	Gallon	\$42.00	\$41.95
3	Propiconazole 14.3%	Nutrien Ag	Gallon	\$64.64	\$59.19
4	Propamocarb Hydrochloride 66.2%	SiteOne	Gallon	\$275.00	\$241.18
5	Bensumec – 4LF	Helena Agri	Gallon	\$128.00	\$152.00
6	Thiophonate Methyl 46.2%	Nutrien Ag	Gallon	\$40.00	\$41.29
7	Alumimum Tris WDG 80%	Genesis	Pound	\$15.00	\$16.76
8	Crossbow	Nutrien Ag	Gallon	\$43.20	\$39.49
9	Chlorothalonil 54% 720 SFT	Helena Agri	Gallon	\$31.59	\$30.00
10	Chlorpyrifos 4E 42.5%	Genesis	Gallon	\$57.72	\$62.94
11	Dylox 420 SL	Nutrien Ag	Gallon	\$74.40	\$95.74
12	Fore WSP	Nutrien Ag	Pound	\$8.44	\$8.75
13	Head Way	(3) TIE	Gallon	\$496.00	\$321.60
14	Tebuconazole 38.7%	Helena Agri	Gallon	\$47.75	\$54.00
15	Imidacloprid 75% (George)	Genesis	Case	\$439.99	\$407.00
16	PCNB 40%	SiteOne	Gallon	\$53.08	\$68.70
17	Pendulum Aqua Cap	Genesis	Gallon	\$47.99	\$48.80
18	Trinexapac – Ethyl 11.3%	Nutrien Ag	Gallon	\$104.00	\$98.88
19	Prograss	Genesis	Gallon	\$148.78	\$192.60
20	Provaunt WDG	TIE	Case	\$1612.80	\$1728.00
21	Glyphosate 41%	Helena Agri	Gallon	\$36.00	\$23.50
22	Mefenoxam 22.5%	Helena Agri	Gallon	\$295.00	\$310.00
23	Talstar	Genesis	Gallon	\$48.88	\$39.62

<b>Item #</b>	<b>Product</b>	<b>Vendor</b>	<b>Unit of Measure</b>	<b>FY' 23 Unit Price</b>	<b>FY' 24 Unit Price</b>
24	Trimec Classic	Nutrien Ag	Gallon	\$26.99	\$29.78
25	Paclobutrazol 22.3%	Nutrien Ag	Gallon	\$134.00	\$144.00
26	Phosguard	Nutrien Ag	Gallon	\$34.49	\$29.40
27	Bayleton FLO	Helena Agri	Gallon	\$340.00	\$348.00
28	Dismiss NXT	TIE	Gallon	\$1257.60	\$2360.00
29	Fluazinam 40SC	SiteOne	Gallon	\$259.98	\$244.00
30	Poa Constrictor	Genesis	Gallon	\$120.00	\$96.98
31	Signature XTRA	TIE	Bags	\$31.81	\$37.45
32	Barricade	TIE	Gallon	\$145.00	\$166.50
33	Mancozeb	SiteOne	Pound	\$5.15	\$5.38
34	Fairview Select	Genesis	Gallon	\$198.00	\$170.80
35	Emerald	TIE	Case	\$1141.70	\$1187.40
36	Evade 4FL	Nutrien Ag	Gallon	\$71.00	\$83.00
37	Inpordione 23.3%	Nutrien Ag	Gallon	\$57.90	\$62.88

**PUR-1615**  
**Grounds Maintenance Chemicals**  
**for Black Rock Golf Course**

				<b>Genesis Turfgrass, Inc. Glen Rock, PA</b>		<b>Helena Agri Enterprises Knoxville, MD</b>	
<b>Item No.</b>	<b>Item Description / Formulation</b>	<b>Estimated Annual Usage / Case Type</b>	<b>Unit of Measure</b>	<b>Unit Price</b>	<b>Total Price</b>	<b>Unit Price</b>	<b>Total Price</b>
1	Acclaim Extra	2-Gallons	Gallon	\$729.39	\$1,458.78	\$700.21	\$1,400.42
2	Aqua Shade	5 Cases / 4 x 1 Gallons 4 Gallons per Case	Gallon	\$67.96	\$1,359.20	\$41.95	\$839.00
3	Propiconazole 14.3%	3 Cases / 2 x 2.5 Gallons 5 Gallons per Case	Gallon	\$69.80	\$1,047.00	\$69.00	\$1,035.00
4	Propamocarb Hydrochloride 66.2%	8 Cases / 2 x 1 Gallons 2 Gallons per Case	Gallon	\$249.45	\$3,991.20	\$252.90	\$4,046.40
5	Bensumec – 4LF	5 Cases / 2 x 2.5 Gallons 5 Gallons per Case	Gallon	No Bid	No Bid	\$152.00	\$3,800.00
6	Thiophonate Methyl 46.2%	40 Cases / 2 x 2.5 Gallons 5 Gallons per Case	Gallon	\$53.78	\$10,756.00 *	\$44.00	\$8,800.00
7	Alumimum Tris WDG 80%	10 Cases / 4 x 5.5 lbs. 22 lbs. per Case	Pound	\$16.76	\$3,687.20	\$1,591.00	\$350,020.00 *
8	Crossbow	15 Gallons / 2 x 2.5 Gallons 5 Gallons per Case	Gallon	\$48.00	\$720.00	\$54.36	\$815.40
9	Chlorothalonil 54% 720 SFT	12 Cases / 2 x 2.5 Gallons 5 Gallons per Case	Gallon	\$34.12	\$2,047.20	\$30.00	\$1,800.00
10	Chlorpyrifos 4E 42.5%	2 Cases / 2 x 2.5 Gallons 5 Gallons per Case	Gallon	\$62.94	\$629.40	No Bid	No Bid
11	Dylox 420 SL	4 Cases / 2 x 2.5 Gallons 5 Gallons per Case	Gallon	\$95.94	\$1,918.80	\$96.15	\$1,923.00
12	Fore WSP	9 Cases / 8 x 4 x 1.5 lbs. 48 lbs. per Case	Pound	\$9.54	\$4,121.28	\$9.59	\$4,142.88
13	Head Way	4 Cases / 2 x 1 Gallons 2 Gallons per Case	Gallon	\$536.00	\$4,288.00	\$536.00	\$4,288.00
14	Tebuconazole 38.7%	25 Gallons / 4 x 1 Gallons / or 2 x 2.5 Gallons / 5 Gallons per Case	Gallon	\$65.65	\$1,641.25	\$54.00	\$1,350.00

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<b>Item No.</b>	<b>Item Description / Formulation</b>	<b>Estimated Annual Usage / Case Type</b>	<b>Unit of Measure</b>	<b>Unit Price</b>	<b>Total Price</b>	<b>Unit Price</b>	<b>Total Price</b>
15	Imidacloprid 75%	2 Cases / 88 x 1.6 oz per Case	Case	\$407.00	\$814.00	\$429.90	\$859.80
16	PCNB 40%	6 Cases / 2 x 2.5 Gallons / 5 Gallon Case	Gallon	\$72.15	\$2,164.50	\$78.52	\$2,355.60
17	Pendulum Aqua Cap	6 Cases / 2 x 2.5 Gallons / 5 Gallon Case	Gallon	\$48.80	\$1,464.00	\$49.98	\$1,499.40
18	Trinexapac – Ethyl 11.3%	2 Cases / 2 x 2.5 Gallons / 5 Gallons per Case	Gallon	\$112.00	\$1,120.00	\$104.00	\$1,040.00
19	Prograss	9 Cases / 2 x 2.5 Gallons / 5 Gallons per Case	Gallon	\$192.60	\$8,667.00	\$194.90	\$8,770.50
20	Provaunt WDG	2 Cases / 4 x 72 oz.	Case	\$432.00	\$864.00 *	\$1,728.00	\$3,456.00
21	Glyphosate 41%	4 Cases / 2 x 2.5 Gallons / 5 Gallons per Case	Gallon	\$29.92	\$598.40	\$23.50	\$470.00
22	Mefenoxam 22.5%	2.5 Cases / 2 x 1 Case / 2 Gallon Cases	Gallon	\$319.00	\$1,595.00 *	\$310.00	\$1,550.00
23	Talstar	2 Cases / 8 Gallons / 4 x 1-Gallon 4 Gallons per Case	Gallon	\$39.62	\$316.96	\$64.94	\$519.52
24	Trimec Classic	20 Gallons / 2 x 2.5 Gallons / 5 Gallons per Case	Gallon	\$59.80	\$1,196.00	\$59.34	\$1,186.80
25	Paclobutrazol 22.3%	3 Gallons 2 x 1 Gallon Cases	Gallon	\$183.00	\$549.00	\$152.00	\$456.00
26	Phosguard	200 Gallons 2 x 2.5 Gallon Cases	Gallon	\$29.50	\$5,900.00	No Bid	No Bid
27	Bayleton FLO	40 Gallons / 4 x 1 Gallon / 4 Gallons per case or 2 x 2.5 Gallon /	Gallon	No Bid	No Bid	\$348.00	\$13,920.00 *
28	Dismiss NXT	3 Cases / 4 x 60 Ounce Case	Case	\$590.00	\$1,770.00 *	\$2,360.00	\$7,080.00

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<b>Item No.</b>	<b>Item Description / Formulation</b>	<b>Estimated Annual Usage / Case Type</b>	<b>Unit of Measure</b>	<b>Unit Price</b>	<b>Total Price</b>	<b>Unit Price</b>	<b>Total Price</b>
29	Fluazinam 40SC	40 Gallons / 2 x 2.5 Gallons / 5 Gallons per case	Gallon	\$282.40	\$11,296.00	\$260.00	\$10,400.00
30	Poa Constrictor	9 Gallons / 96 Ounce Bottles	Gallon	\$96.98	\$872.82 *	\$145.00	\$1,305.00
31	Signature XTRA	82.5 lbs. / 15 Bags	Bags	\$37.45	\$561.75 *	\$206.00	\$3,090.00
32	Barricade	10 Gallons 4 x 1 Gallon Case	Gallon	\$166.50	\$1,665.00	\$166.50	\$1,665.00
33	Mancozeb	450 lbs. 12 lb. bags	Pound	\$5.54	\$2,493.00	\$5.50	\$2,475.00
34	Fairview Select	50 Gallon / 2 x 2.5 Gallon / 5 Gallons per Case	Gallon	\$170.80	\$8,540.00	No Bid	No Bid
35	Emerald	4 Cases / 0.49 lb. packet / 10 packet Case	Case	\$118.74	\$474.96 *	\$1,187.40	\$4,749.60
36	Evade 4FL	5 Cases / 4 x 1 Gal / 4 Gallon Case	Gallon	\$106.92	\$2,138.40	No Bid	No Bid *
37	Iprodione 23.3%	12 Cases / 2 x 2.5 Gal / 5 Gallon Case	Gallon	\$66.48	\$3,988.80	\$64.00	\$3,840.00

*\*Corrected Calculations based on Unit Pricing*

**Remarks / Exceptions:**

Helena Agri Enterprises -

Item No. 27 \*Discontinued\* - Bayleton not available - Quoted Generic - Generic Bayleton - Triadimefron 43 SC (Amtide manufacture)

Item No. 36 Quoted Resolute 4L (40.7% Prodiamine) Eighty Nine/Gal \$1,780 total

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				<b>Nutrien Ag Solutions Rosedale, MD</b>		<b>SiteOne Landscape Supply Cleveland, OH</b>	
<b>Item No.</b>	<b>Item Description / Formulation</b>	<b>Estimated Annual Usage / Case Type</b>	<b>Unit of Measure</b>	<b>Unit Price</b>	<b>Total Price</b>	<b>Unit Price</b>	<b>Total Price</b>
1	Acclaim Extra	2 Gallons	Gallon	\$665.00	\$1,330.00	\$757.59	\$1,515.18
2	Aqua Shade	5 Cases / 4 x 1 Gallons 4 Gallons per Case	Gallon	\$45.00	\$900.00	\$209.28	\$4,185.60 *
3	Propiconazole 14.3%	3 Cases / 2 x 2.5 Gallons 5 Gallons per Case	Gallon	\$59.19	\$887.85	\$339.54	\$5,093.10 *
4	Propamocarb Hydrochloride 66.2%	8 Cases / 2 x 1 Gallons 2 Gallons per Case	Gallon	\$259.00	\$4,144.00	\$241.18	\$3,858.88 *
5	Bensumec – 4LF	5 Cases / 2 x 2.5 Gallons 5 Gallons per Case	Gallon	\$169.75	\$4,243.75	\$180.63	\$4,515.75
6	Thiophonate Methyl 46.2%	40 Cases / 2 x 2.5 Gallons 5 Gallons per Case	Gallon	\$41.29	\$8,258.00	\$44.00	\$8,800.00 *
7	Alumimum Tris WDG 80%	10 Cases / 4 x 5.5 lbs. 22 lbs. per Case	Pound	No Bid	No Bid	\$17.10	\$3,762.00 *
8	Crossbow	15 Gallons / 2 x 2.5 Gallons 5 Gallons per Case	Gallon	\$39.49	\$592.35	\$47.83	\$717.45 *
9	Chlorothanlonil 54% 720 SFT	12 Cases / 2 x 2.5 Gallons 5 Gallons per Case	Gallon	\$31.49	\$1,889.40	\$31.35	\$1,881.00 *
10	Chlorpyrifos 4E 42.5%	2 Cases / 2 x 2.5 Gallons 5 Gallons per Case	Gallon	No Bid	No Bid	No Bid	No Bid
11	Dylox 420 SL	4 Cases / 2 x 2.5 Gallons 5 Gallons per Case	Gallon	\$95.74	\$1,914.80	\$112.11	\$2,242.20
12	Fore WSP	9 Cases / 8 x 4 x 1.5 lbs. 48 lbs. per Case	Pound	\$8.75	\$3,780.00	\$9.17	\$3,961.44
13	Head Way	4 Cases / 2 x 1 Gallons 2 Gallons per Case	Gallon	\$321.60	\$2,572.80	\$536.00	\$4,288.00 *
14	Tebuconazole 38.7%	25 Gallons / 4 x 1 Gallons / or 2 x 2.5 Gallons / 5 Gallons per Case	Gallon	\$59.44	\$1,486.00	\$68.00	\$1,700.00

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for Black Rock Golf Course**

Item No.	Item Description / Formulation	Estimated Annual Usage / Case Type	Unit of Measure	Nutrien Ag Solutions Rosedale, MD		SiteOne Landscape Supply Cleveland, OH	
				Unit Price	Total Price	Unit Price	Total Price
15	Imidacloprid 75%	2 Cases / 88 x 1.6 oz per Case	Case	No Bid	No Bid	No Bid	No Bid
16	PCNB 40%	6 Cases / 2 x 2.5 Gallons / 5 Gallon Case	Gallon	No Bid	No Bid	\$68.70	\$2,061.00 *
17	Pendulum Aqua Cap	6 Cases / 2 x 2.5 Gallons / 5 Gallon Case	Gallon	\$64.29	\$1,928.70	\$57.66	\$1,729.80
18	Trinexapac – Ethyl 11.3%	2 Cases / 2 x 2.5 Gallons / 5 Gallons per Case	Gallon	\$98.88	\$988.80	\$110.00	\$1,100.00 *
19	Prograss	9 Cases / 2 x 2.5 Gallons / 5 Gallons per Case	Gallon	No Bid	No Bid	\$202.15	\$9,096.75
20	Provaunt WDG	2 Cases / 4 x 72 oz.	Case	\$1,728.00	\$3,456.00	\$1,728.00	\$3,456.00 *
21	Glyphosate 41%	4 Cases / 2 x 2.5 Gallons / 5 Gallons per Case	Gallon	\$26.74	\$534.80	\$44.83	\$896.60 *
22	Mefenoxam 22.5%	2.5 Cases / 2 x 1 Case / 2 Gallon Cases	Gallon	\$353.29	\$1,766.45 *	\$392.52	\$1,962.60 *
23	Talstar	2 Cases / 8 Gallons / 4 x 1-Gallon 4 Gallons per Case	Gallon	\$42.61	\$340.88	\$54.98	\$439.84 *
24	Trimec Classic	20 Gallons / 2 x 2.5 Gallons / 5 Gallons per Case	Gallon	\$29.78	\$595.60	\$30.00	\$600.00 *
25	Paclobutrazol 22.3%	3 Gallons 2 x 1 Gallon Cases	Gallon	\$144.00	\$432.00	\$212.69	\$638.07 *
26	Phosguard	200 Gallons 2 x 2.5 Gallon Cases	Gallon	\$29.40	\$5,880.00	\$41.00	\$8,200.00 *
27	Bayleton FLO	40 Gallons / 2 x 2.5 Gallons / 5 Gallons per case	Gallon	\$440.00	\$17,600.00	No Bid	No Bid
28	Dismiss NXT	3 Cases / 4 x 60 Ounce Case	Case	\$2,360.00	\$7,080.00	\$2,360.00	\$7,080.00 *



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<b>Item No.</b>	<b>Item Description / Formulation</b>	<b>Estimated Annual Usage / Case Type</b>	<b>Unit of Measure</b>	<b>Unit Price</b>	<b>Total Price</b>	<b>Unit Price</b>	<b>Total Price</b>
29	Fluazinam 40SC	40 Gallons / 2 x 2.5 Gallons / 5 Gallons per case	Gallon	\$249.94	\$9,997.60	\$244.00	\$9,760.00 *
30	Poa Constrictor	9 Gallons / 96 Ounce Bottles	Gallon	\$134.00	\$1,206.00	\$153.66	\$1,382.94 *
31	Signature XTRA	82.5 lbs. / 15 Bags	Bags	\$206.00	\$3,090.00	\$206.00	\$3,090.00 *
32	Barricade	10 Gallons 4 x 1 Gallon Case	Gallon	\$166.50	\$1,665.00	\$166.50	\$1,665.00 *
33	Mancozeb	450 lbs. 12 lb. bags	Pound	\$5.71	\$2,569.50	\$5.38	\$2,421.00
34	Fairview Select	50 Gallon / 2 x 2.5 Gallon / 5 Gallons per Case	Gallon	\$253.30	\$12,665.00	\$253.30	\$12,665.00 *
35	Emerald	4 Cases / 0.49 lb. packet / 10 packet Case	Case	\$1,187.40	\$4,749.60	\$1,187.40	\$4,749.60 *
36	Evade 4FL	5 Cases / 4 x 1 Gal / 4 Gallon Case	Gallon	\$83.00	\$1,660.00	\$102.24	\$2,044.80 *
37	Iprodione 23.3%	12 Cases / 2 x 2.5 Gal / 5 Gallon Case	Gallon	\$62.88	\$3,772.80	\$80.28	\$4,816.80 *

*\*Corrected Calculations based on Unit Pricing*

**Remarks / Exceptions:**

SiteOne Landscape Supply - Some UOM were adjusted in order to total correctly. Alternates are clearly marked. Labels/Specifications Enclosed.

Item No. 3 Lesco Spectator Ultra	Item No. 16 Turfcide 400 PCNB	Item No. 25 Pac-Low	Item No. 34 Traction
Item No. 4 Karma	Item No. 18 T-Nex	Item No. 26 Brandt Liqui-Phi 0-0-25	Item No. 35 (Agency)
Item No. 6 Lesco S-Ttorm	Item No. 20 (Agency)	Item No. 28 (Agency)	Item No. 36 Lesco -
Item No. 7 Fosetyl-al	Item No. 21 Lesco Prosecutor Pro	Item No. 29 Lesco Drax	Stonewall 4 FL (2.5 gal)
Item No. 8 Crossroad	Item No. 22 Mefenoxam 2 Aq (2.5 gal)	Item No. 30 / 12 bottles	Item No. 37 Lesco -
Item No. 9 Lesco Manicure 6 FL	Item No. 23 Bifenthrin Golf & Nursery 7.9 F	Item No. 31 (Agency)	18 Plus
Item No. 13 (Agency)	Item No. 24 Three-Way Selective	Item No. 32 (Agency)	