

**PUR-1612**  
**Physical Examination Services**

**Health@Work**  
**Hagerstown, MD**

**SECTION I: TESTS FOR WASHINGTON COUNTY EMPLOYEES**

<b>Item No.</b>	<b>Unit Item Description</b>	<b>Estimated Annual Qty./ Each</b>	<b>Unit Price</b>	<b>Total Price</b>
1a	Pre-Placement Physical	85	\$80.00	\$6,800.00
1b	Pre-Placement Physical Testing	85	\$80.00	\$6,800.00
2	Pre-Placement Physical (Including CDL requirements)	45	\$80.00	\$3,600.00
3	Pre-Placement Physical (Sheriff uniformed officers)	25	\$80.00	\$2,000.00
4	Pre-Placement Physical Fitness Screening (Sheriff uniformed officers)	25	\$90.00	\$2,250.00
5	Pre-Placement Annual Physical (Firefighter/Paramedic)	25	\$80.00	\$2,000.00
6a	Pre-Placement/Annual Lab Testing (Firefighter/Paramedic) CBC	50	\$20.00	\$1,000.00
6b	Pre-Placement Annual Lab Testing (Firefighter/Paramedic) CMP	50	\$23.00	\$1,150.00
6c	Pre-Placement/Annual Lab Testing (Firefighter/Paramedic) Lipid Panel	50	\$30.00	\$1,500.00
6d	Pre-Placement/Annual Lab Testing (Firefighter/Paramedic) Urinalysis	50	\$11.00	\$550.00
6e	Pre-Placement/Annual Lab Testing (Firefighter/Paramedic) PSA (Males over 40)	30	\$37.00	\$1,110.00
6f	Pre-Placement/Annual Lab Testing (Firefighter/Paramedic) Chest X-ray	55	\$50.00 *	\$2,750.00
6g	Pre-Placement/Annual Lab Testing (Firefighter/Paramedic) HIV 1 & 2 Antibody/HIV-1 Antigen	55	\$90.83	\$4,995.65
6h	Pre-Placement/Annual Lab Testing (Firefighter/Paramedic) TB Gold	25	\$80.00	\$2,000.00
7	Drug and Alcohol Testing for CDL Holders and Safety Sensitive Positions	84	\$70.00	\$5,880.00
8	DOT Pre-Employment Drug Test	45	\$40.00 *	\$1,800.00 *

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9	Non-DOT (Panel 8/Panel 10) Pre-Employment Drug Test	85	\$35.00	\$2,975.00
10	DOT Examinations	175	\$80.00	\$14,000.00
11	Fitness for Duty/Consultation Services	10	\$150.00	\$1,500.00
12	Return to Work Examination	10	\$90.00	\$900.00
13	Return to Work Drug Screen Testing	30	\$45.00	\$1,350.00
14	On the Job Injury - Office Visit	75	\$97.00	\$7,275.00
15a	Hearing Test - Initial Baseline	30	\$25.00	\$750.00
15b	Hearing Test - Annual Check	75	\$25.00	\$1,875.00
16	Respiratory Clearance Exams	25	\$85.00	\$2,125.00
17	Respiratory Annual Evaluation	85	\$15.00 *	\$1,275.00
18	Spirometry Testing	50	\$51.00	\$2,550.00
19	Hepatitis B Shots	20	\$65.00	\$1,300.00
20	Hepatitis A Shots	40	\$90.00	\$3,600.00
21	Hepatitis C Antibody	50	\$53.82	\$2,691.00
22	TB Testing	85	\$16.00	\$1,360.00
23	Flu Shots (Including H1N1 strand)	450	\$32.00	\$14,400.00

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24	Lead Blood Test	15	\$55.00	\$825.00
25	Heavy Metals, Urine Test	60	\$295.00	\$17,700.00
26	EKG (for Firefighter/Paramedic)	75	\$35.00	\$2,625.00
27	Stress Test (Firefighter/Paramedic over age 40)	5	\$250.00	\$1,250.00
28	OSHA Questionnaires (Firefighter/Paramedic providers)	80	\$30.00	\$2,400.00
29	Hepatitis B Surface Antibody	75	\$30.00	\$2,250.00
30	Hepatitis A & B Combination Shots	15	\$135.00	\$2,025.00
31	Tetanus/Diphtheria Shots	5	\$55.00	\$275.00 *
32	Blood Sugar Finger Stick	15	\$8.00	\$120.00
33	Testing of Split Speciment	5	\$250.00	\$1,250.00
34	Per Member FTA Random Drug & Alcohol Consortium Fee	45	\$4.25	\$191.25
35	Per Member DOT Random Drug & Alcohol Consortium Fee	210	\$4.25	\$892.50
36	Per Member Safety-Sensitive Random Drug & Alcohol Consortium Fee	135	\$4.25	\$573.75
37	Per Member Safety-Sensitive (Sheriff's Office) Random Drug & Alcohol Consortium Fee	275	\$0.50	\$137.50
38	Per Member FAA Random Drug & Alcohol Consortium Fee	10	\$11.25	\$112.50
39	Per Member Safety-Sensitive (Firefighters) Random Drug & Alcohol Consortium Fee	75	\$4.25	\$318.75

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<b>SECTION II: <u>TESTS FOR WASHINGTON COUNTY VOLUNTEER FIRE &amp; RESCUE ASSOCIATION PERSONNEL</u></b>				
<b>Item No.</b>	<b>Unit Item Description</b>	<b>Estimated Annual Qty./ Each</b>	<b>Unit Price</b>	<b>Total Price</b>
1	Fire and Rescue Physical Level I	125	\$191.50	\$23,937.50
2	Fire and Rescue Physical Level II	400	\$315.55	\$126,220.00
3	Return to Work Examination	15	\$90.00	\$1,350.00
4	Spirometry Test	400	\$51.00	\$20,400.00
5	Hepatitis B Shots	100	\$60.00	\$6,000.00
6	EKG	400	\$35.00	\$14,000.00
7	Stress Test (ALS providers over 40)	5	\$250.00	\$1,250.00
8	OSHA Questionnaires (ALS providers)	400	\$30.00	\$12,000.00
9	Hepatitis B Surface Antibody	200	\$25.00	\$5,000.00
10	Hepatitis C Test	250	\$53.82	\$13,455.00
11	Annual PPD Test	400	\$16.00	\$6,400.00
12	Hepatitis A & B Combination Shots	150	\$135.00	\$20,250.00
13	Tetanus/Diphtheria/Pertussis (tdap)	150	\$55.00	\$8,250.00
14	Fire/Rescue MVA Post-Vehicle Accident Blood Test and Urinalysis	10	\$60.00	\$600.00
15	Fire/Rescue Tracking, Testing, and Monitoring Follow-Up of Blood Borne Pathogen Exposures that may be Initially treated After Hours at a Medical Facility	80	\$225.15	\$18,012.00
16	Fire/Rescue: Review of Outside Physical Exam	65	\$15.00	\$975.00

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<b>TOTAL SUM PROPOSAL (Sections I and II)</b>	<b>\$417,157.40</b>	*
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\* *Corrected calculations based on unit pricing*

Remarks / Exceptions:

6f. \*Single view

8. \*Written Unit Price \$40.00

9. \*Panel 8, crossed off

17. \*paper review

25. \*blood test

31. \*Pertusis

Section I - All regulated Drug Testing Consortium are per person monthly rates remaining at current rate \$4.25

Stress Test provided by Robinwood Heart.

B. Health@Work feels an hourly rate quote is not applicable. Health@Work charges based upon services performed. Special projects or extra work would be negotiated on an as needed basis.

Onsite flu clinics - no charge for personnel / time, only vaccine.

No after hours additional fee for drug testing, only cost of testing.