

**PUR-1611  
Janitorial Services**

**OPTION NO. 1: To award Location Nos. 1 to 8 to one (1) contractor**

<b>Associated Building Maintenance Co., Inc. Crofton, MD</b>	<b>Beck &amp; Call Professional Services, LLC Baltimore, MD</b>	<b>Diversified Services Group, Inc. Germantown, MD</b>	<b>FEF Cleaning, Inc. Hollsopple, PA</b>
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**Location No. 1 - County Administration Complex:**

A - Annual Price	\$96,370.07	\$74,400.00	\$73,468.52	\$46,050.00
B - Annual Strip/Wax & Buff Hard Floors	\$1,471.75	\$5,540.00	\$368.42	\$200.00
C - Annual Window Cleaning	\$4,482.50	\$3,025.00	\$1,520.00	\$250.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 1)</b>	<b>* \$102,324.32</b>	<b>* \$82,965.00</b>	<b>* \$75,356.94</b>	<b>* \$46,500.00</b>

**Location No. 2 - Court House & Court House Annex:**

A - Annual Price	\$92,230.58	\$77,040.00	\$71,631.81	\$49,928.00
B - Annual Strip/Wax & Buff Hard Floors	\$174.00	\$1,008.00	\$203.71	\$100.00
C - Annual Window Cleaning	\$3,036.00	\$1,010*	\$752.50	\$50.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 2)</b>	<b>* \$95,440.58*</b>	<b>* \$78,048.00*</b>	<b>* \$72,588.02</b>	<b>* \$50,078.00</b>

**Location No. 3 - Administrative Annex Building:**

A - Annual Price	\$32,040.23	\$37,800.00	\$23,877.27	\$14,976.00
B - Annual Strip/Wax & Buff Hard Floors	\$186.00	\$350.00	\$54.32	\$50.00
C - Annual Window Cleaning	\$1,409.10	\$400.00	\$0.00	\$50.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 3)</b>	<b>* \$33,635.33</b>	<b>* \$38,550.00</b>	<b>* \$23,931.59</b>	<b>* \$15,076.00</b>

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<b>Associated Building Maintenance Co., Inc. Crofton, MD</b>	<b>Beck &amp; Call Professional Services, LLC Baltimore, MD</b>	<b>Diversified Services Group, Inc. Germantown, MD</b>	<b>FEF Cleaning, Inc. Hollisopple, PA</b>
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**Location No. 4 - County Office Building:**

A - Annual Price	\$72,945.24	\$61,176.00	\$55,101.39	\$39,560.00
B - Annual Strip/Wax & Buff Hard Floors	\$2,653.00	\$900.00	\$1,162.21	\$500.00
C - Annual Window Cleaning	\$1,133.00	\$300.00	\$102.50	\$50.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 4)</b>	<b>* \$76,731.24</b>	<b>* \$62,376.00</b>	<b>* \$56,366.10</b>	<b>* \$40,110.00</b>

**Location No. 5 - Extension Services Office Building/Rural Heritage Museum Office:**

A - Annual Price	\$25,488.04	\$22,800.00	\$18,367.13	\$11,520.00
B - Annual Strip/Wax & Buff Hard Floors	\$529.50	\$300.00	\$154.64	\$250.00
C - Annual Window Cleaning	\$250.00	\$300.00	\$0.00	\$50.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 5)</b>	<b>* \$26,267.54</b>	<b>* \$23,400.00</b>	<b>* \$18,521.77</b>	<b>* \$11,820.00</b>

**Location No. 6 - Division of Emergency Services:**

A - Annual Price	\$25,488.04	\$24,000.00*	\$18,367.13	\$21,520.00
B - Annual Strip/Wax & Buff Hard Floors	\$261.60	\$300.00	\$0.00	\$500.00
C - Annual Window Cleaning	\$1,287.00	\$300.00	\$0.00	\$50.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 6)</b>	<b>* \$27,036.64</b>	<b>* \$24,600.00*</b>	<b>* \$18,367.13</b>	<b>* \$22,070.00</b>

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Janitorial Services**

**OPTION NO. 1: To award Location Nos. 1 to 8 to one (1) contractor**

<b>Associated Building Maintenance Co., Inc. Crofton, MD</b>	<b>Beck &amp; Call Professional Services, LLC Baltimore, MD</b>	<b>Diversified Services Group, Inc. Germantown, MD</b>	<b>FEF Cleaning, Inc. Hollsopple, PA</b>
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**Location No. 7 - Women, Infants & Children (WIC) and Distribution Center Warehouse Location:**

A - Annual Price	\$16,483.26	\$33,543.00	\$13,775.35	\$34,560.00
B - Annual Strip/Wax & Buff Hard Floors	\$2,000.00	\$600.00	\$0.00	\$500.00
C - Annual Window Cleaning	\$606.10	\$400.00*	\$0.00	\$50.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 7)</b>	<b>* \$19,089.36</b>	<b>* \$34,543.00*</b>	<b>* \$13,775.35</b>	<b>* \$35,110.00</b>

**Location No. 8 - Sheriff's Department:**

A - Annual Price	\$22,486.44	\$36,639.96	\$18,367.13	\$11,520.00
B - Annual Strip/Wax & Buff Hard Floors	\$1,120.00	\$990.00	\$0.00	\$200.00
C - Annual Window Cleaning	\$1,274.90	\$300.00	\$0.00	\$50.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 8)</b>	<b>* \$24,881.34</b>	<b>* \$37,929.96</b>	<b>* \$18,367.13</b>	<b>* \$11,770.00</b>
<b>TOTAL LUMP SUM BID for OPTION NO. 1: (Sum of * items Location Nos. 1 through 8)</b>	<b>\$405,406.35*</b>	<b>\$382,411.96*</b>	<b>\$297,274.03</b>	<b>\$232,534.00</b>

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Janitorial Services**

**OPTION NO. 2: To award Location Nos. 1 to 8 to one (1) contractor**

<b>Associated Building Maintenance Co., Inc. Crofton, MD</b>	<b>Beck &amp; Call Professional Services, LLC Baltimore, MD</b>	<b>Diversified Services Group, Inc. Germantown, MD</b>	<b>FEF Cleaning, Inc. Hollsopple, PA</b>
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**Location No. 1 - County Administration Complex:**

A - Annual Price	\$109,136.13	No Bid	\$73,468.52	\$46,050.00
B - Annual Strip/Wax & Buff Hard Floors	\$1,189.25	No Bid	\$368.42	\$200.00
C - Annual Window Cleaning (Interior)	\$4,686.25	No Bid	\$1,520.00	\$250.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 1)</b>	<b>\$115,011.63*</b>	<b>No Bid</b>	<b>\$75,356.94</b>	<b>\$46,500.00</b>

**Location No. 2 - Court House & Court House Annex:**

A - Annual Price	\$107,844.48	No Bid	\$71,631.81	\$49,928.00
B - Annual Strip/Wax & Buff Hard Floors	\$232.00	No Bid	\$203.71	\$100.00
C1 - Annual Window Cleaning	\$3,174.00	No Bid	\$752.50	\$50.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 2)</b>	<b>\$111,250.48</b>	<b>No Bid</b>	<b>\$72,588.02</b>	<b>\$50,078.00</b>

**Location No. 3 - Administrative Annex Building:**

A - Annual Price	\$36,219.52	No Bid	\$23,877.27	\$14,976.00
B - Annual Strip/Wax & Buff Hard Floors	\$248.00	No Bid	\$54.32	\$50.00
C - Annual Window Cleaning	\$1,473.15	No Bid	\$0.00	\$50.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 3)</b>	<b>\$37,940.67</b>	<b>No Bid</b>	<b>\$23,931.59</b>	<b>\$15,076.00</b>

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Janitorial Services**

<b>Associated Building Maintenance Co., Inc. Crofton, MD</b>	<b>Beck &amp; Call Professional Services, LLC Baltimore, MD</b>	<b>Diversified Services Group, Inc. Germantown, MD</b>	<b>FEF Cleaning, Inc. Hollsopple, PA</b>
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**Location No. 4 - County Office Building:**

A - Annual Price	\$82,584.47	No Bid	\$55,101.39	\$39,560.00
B - Annual Strip/Wax & Buff Hard Floors	\$3,979.50	No Bid	\$1,162.21	\$500.00
C - Annual Window Cleaning	\$1,184.50	No Bid	\$102.50	\$50.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 4)</b>	<b>\$87,748.47*</b>	<b>No Bid</b>	<b>\$56,366.10</b>	<b>\$40,110.00</b>

**Location No. 5 - Extension Services Office Building/Rural Heritage Museum Office:**

A - Annual Price	\$28,792.60	No Bid	\$18,367.13	\$11,520.00
B - Annual Strip/Wax & Buff Hard Floors	\$706.00	No Bid	\$154.64	\$250.00
C - Annual Window Cleaning	\$250.00	No Bid	\$0.00	\$50.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 5)</b>	<b>\$29,748.60</b>	<b>No Bid</b>	<b>\$18,521.77</b>	<b>\$11,820.00</b>

**Location No. 6 - Division of Emergency Services Facility:**

A - Annual Price	\$28,792.60	No Bid	\$18,367.13	\$21,520.00
B - Annual Window Cleaning	\$348.80	No Bid	\$0.00	\$500.00
C - Annual Strip/Wax & Buff Hard Floors	\$1,345.50	No Bid	\$0.00	\$50.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 6)</b>	<b>\$30,486.90</b>	<b>No Bid</b>	<b>\$18,367.13</b>	<b>\$22,070.00</b>

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Janitorial Services**

<b>Associated Building Maintenance Co., Inc. Crofton, MD</b>	<b>Beck &amp; Call Professional Services, LLC Baltimore, MD</b>	<b>Diversified Services Group, Inc. Germantown, MD</b>	<b>FEF Cleaning, Inc. Hollsopple, PA</b>
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**Location No. 7 - Women Infants & Children (WIC) Location:**

A - Annual Price	\$18,585.86	No Bid	\$13,775.35	\$34,560.00
B - Annual Window Cleaning	\$3,000.00	No Bid	\$0.00	\$500.00
C - Annual Strip/Wax & Buff Hard Floors	\$633.65	No Bid	\$0.00	\$50.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 7)</b>	<b>\$22,219.51</b>	<b>No Bid</b>	<b>\$13,775.35</b>	<b>\$35,110.00</b>

**Location No. 8 - Sheriff's Department**

A - Annual Price	\$25,390.36	No Bid	\$18,367.13	\$11,520.00
B - Annual Strip/Wax & Buff Hard Floors	\$1,440.00	No Bid	\$0.00	\$200.00
C - Annual Window Cleaning	\$1,332.85	No Bid	\$0.00	\$50.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 8)</b>	<b>\$28,163.21</b>	<b>No Bid</b>	<b>\$18,367.13</b>	<b>\$11,770.00</b>

**ADDITIONAL OPTIONAL RATES:**

Additional Carpet Cleaning, as required (per square foot)	\$0.215	No Bid	\$0.25	\$0.50
Hourly Labor Rate per person for Additional Services as required. Regular (per hour)	\$28.78	No Bid	\$17.52	\$15.00
Hourly Labor Rate per person for Additional Services as required Saturdays, Sundays and Holidays: (per hour)	\$46.26	No Bid	\$26.26	\$23.00

*\*Corrected Claculations Based on Unit Pricing*

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<b>Golden, Inc. Towson, MD</b>	<b>Islas General Cleaning Services Gaithersburg, MD</b>	<b>Jasso Maintenance, LLC Rockville, MD</b>	<b>L.T. Services, Inc. Falls Church, VA</b>
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**Location No. 1 - County Administration Complex:**

A - Annual Price	\$62,400.00	\$65,000.00	\$70,584.00	\$115,268.52
B - Annual Strip/Wax & Buff Hard Floors	\$1,080.00	\$10,000.00	\$925.00	\$1,712.57
C - Annual Window Cleaning	\$2,400.00	\$60,500.00*	\$1,000.00	\$3,630.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 1)</b>	<b>* \$65,880.00</b>	<b>* \$135,500.00*</b>	<b>* \$72,509.00</b>	<b>* \$120,611.09</b>

**Location No. 2 - Court House & Court House Annex:**

A - Annual Price	\$52,800.00	\$65,000.00	\$68,952.00	\$111,894.84
B - Annual Strip/Wax & Buff Hard Floors	\$1,200.00	\$10,000.00	\$383.00	\$1,213.85
C - Annual Window Cleaning	\$800.00	\$6,500.00	\$1,000.00	\$10,780.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 2)</b>	<b>* \$54,800.00</b>	<b>* \$81,500.00</b>	<b>* \$70,335.00</b>	<b>* \$123,888.69</b>

**Location No. 3 - Administrative Annex Building:**

A - Annual Price	\$36,000.00	\$25,000.00	\$23,568.00	\$42,570.00
B - Annual Strip/Wax & Buff Hard Floors	\$700.00	\$8,000.00	\$136.00	\$300.78
C - Annual Window Cleaning	\$400.00	\$6,000.00	\$500.00	\$660.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 3)</b>	<b>* \$37,100.00</b>	<b>* \$39,000.00</b>	<b>* \$24,204.00</b>	<b>* \$43,530.78</b>

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<b>Golden, Inc. Towson, MD</b>	<b>Islas General Cleaning Services Gaithersburg, MD</b>	<b>Jasso Maintenance, LLC Rockville, MD</b>	<b>L.T. Services, Inc. Falls Church, VA</b>
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**Location No. 4 - County Office Building:**

A - Annual Price	\$52,800.00	\$60,000.00	\$53,040.00	\$90,186.72
B - Annual Strip/Wax & Buff Hard Floors	\$1,000.00	\$6,500.00	\$2,918.00	\$4,817.46
C - Annual Window Cleaning	\$600.00	\$4,500.00	\$1,000.00	\$3,300.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 4)</b>	<b>* \$54,400.00</b>	<b>* \$71,000.00</b>	<b>* \$56,958.00</b>	<b>* \$98,304.18</b>

**Location No. 5 - Extension Services Office Building/Rural Heritage Museum Office:**

A - Annual Price	\$33,600.00	\$25,000.00	\$17,544.00	\$33,923.88
B - Annual Strip/Wax & Buff Hard Floors	\$800.00	\$8,000.00	\$388.00	\$921.01
C - Annual Window Cleaning	\$500.00	\$6,000.00	\$500.00	\$2,486.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 5)</b>	<b>* \$34,900.00</b>	<b>* \$39,000.00</b>	<b>* \$18,432.00</b>	<b>* \$37,330.89</b>

**Location No. 6 - Division of Emergency Services:**

A - Annual Price	\$16,800.00	\$25,000.00	\$17,544.00	\$32,779.32
B - Annual Strip/Wax & Buff Hard Floors	\$400.00	\$8,000.00	\$388.00	\$427.87
C - Annual Window Cleaning	\$300.00	\$6,000.00	\$500.00	\$660.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 6)</b>	<b>* \$17,500.00</b>	<b>* \$39,000.00</b>	<b>* \$18,432.00</b>	<b>* \$33,867.19</b>



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<b>Golden, Inc. Towson, MD</b>	<b>Islas General Cleaning Services Gaithersburg, MD</b>	<b>Jasso Maintenance, LLC Rockville, MD</b>	<b>L.T. Services, Inc. Falls Church, VA</b>
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**Location No. 7 - Women, Infants & Children (WIC) and Distribution Center Warehouse Location:**

A - Annual Price	\$49,200.00	\$70,000.00	\$11,424.00	\$32,204.16
B - Annual Strip/Wax & Buff Hard Floors	\$800.00	\$10,000.00	\$200.00	\$3,635.50
C - Annual Window Cleaning	\$500.00	\$5,000.00	\$500.00	\$660.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 7)</b>	<b>* \$50,500.00</b>	<b>* \$85,000.00</b>	<b>* \$12,124.00</b>	<b>* \$36,499.66*</b>

**Location No. 8 - Sheriff's Department**

A - Annual Price	\$44,400.00	\$40,000.00	\$11,424.00	\$34,959.24
B - Annual Strip/Wax & Buff Hard Floors	\$1,000.00	\$7,000.00	\$200.00	\$1,423.36
C - Annual Window Cleaning	\$400.00	\$4,500.00	\$500.00	\$5,522.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 8)</b>	<b>* \$45,800.00*</b>	<b>* \$51,500.00</b>	<b>* \$12,124.00</b>	<b>* \$41,904.60</b>
<b>TOTAL LUMP SUM BID for OPTION NO. 1: (Sum of * items Location Nos. 1 through 8)</b>	<b>\$360,880.00*</b>	<b>\$541,500.00*</b>	<b>\$285,118.00</b>	<b>\$535,937.08*</b>

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Janitorial Services**

**OPTION NO. 2: To award Location Nos. 1 to 8 to one (1) contractor**

<b>Golden, Inc. Towson, MD</b>	<b>Islas General Cleaning Services Gaithersburg, MD</b>	<b>Jasso Maintenance, LLC Rockville, MD</b>	<b>L.T. Services, Inc. Falls Church, VA</b>
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**Location No. 1 - County Administration Complex:**

A - Annual Price	\$62,400.00	No Bid	\$70,584.00	\$109,430.64
B - Annual Strip/Wax & Buff Hard Floors	\$1,080.00	No Bid	\$925.00	\$1,712.57
C1 - Annual Window Cleaning (Interior)	\$2,400.00	No Bid	\$1,000.00	\$3,630.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 1)</b>	<b>\$65,880.00</b>	<b>No Bid</b>	<b>\$72,509.00</b>	<b>\$114,773.21</b>

**Location No. 2 - Court House & Court House Annex:**

A - Annual Price	\$52,800.00	No Bid	\$68,952.00	\$107,238.96
B - Annual Strip/Wax & Buff Hard Floors	\$1,200.00	No Bid	\$383.00	\$1,213.85
C1 - Annual Window Cleaning	\$800.00	No Bid	\$1,000.00	\$10,780.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 2)</b>	<b>\$54,800.00</b>	<b>No Bid</b>	<b>\$70,335.00</b>	<b>\$119,232.81</b>

**Location No. 3 - Administrative Annex Building:**

A - Annual Price	\$36,000.00	No Bid	\$23,568.00	\$35,655.96
B - Annual Strip/Wax & Buff Hard Floors	\$700.00	No Bid	\$136.00	\$300.78
C1 - Annual Window Cleaning	\$400.00	No Bid	\$500.00	\$660.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 3)</b>	<b>\$37,100.00</b>	<b>No Bid</b>	<b>\$24,204.00</b>	<b>\$36,616.74</b>

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<b>Golden, Inc. Towson, MD</b>	<b>Islas General Cleaning Services Gaithersburg, MD</b>	<b>Jasso Maintenance, LLC Rockville, MD</b>	<b>L.T. Services, Inc. Falls Church, VA</b>
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**Location No. 4 - County Office Building:**

A - Annual Price	\$52,800.00	No Bid	\$53,040.00	\$84,348.72
B - Annual Strip/Wax & Buff Hard Floors	\$1,200.00	No Bid	\$2,918.00	\$4,817.46
C - Annual Window Cleaning	\$800.00	No Bid	\$1,000.00	\$3,300.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 4)</b>	<b>\$54,800.00</b>	<b>No Bid</b>	<b>\$56,958.00</b>	<b>\$92,466.18</b>

**Location No. 5 - Extension Services Office Building/Rural Heritage Museum Office:**

A - Annual Price	\$33,600.00	No Bid	\$17,544.00	\$26,549.04
B - Annual Strip/Wax & Buff Hard Floors	\$800.00	No Bid	\$388.00	\$921.01
C - Annual Window Cleaning	\$500.00	No Bid	\$500.00	\$2,486.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 5)</b>	<b>\$34,900.00</b>	<b>No Bid</b>	<b>\$18,432.00</b>	<b>\$29,956.05</b>

**Location No. 6 - Division of Emergency Services Facility:**

A - Annual Price	\$16,800.00	No Bid	\$17,544.00	\$26,941.32
B - Annual Window Cleaning	\$400.00	No Bid	\$388.00	\$660.00
C - Annual Strip/Wax & Buff Hard Floors	\$300.00	No Bid	\$500.00	\$427.87
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 6)</b>	<b>\$17,500.00</b>	<b>No Bid</b>	<b>\$18,432.00</b>	<b>\$28,029.19</b>

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<b>Golden, Inc. Towson, MD</b>	<b>Islas General Cleaning Services Gaithersburg, MD</b>	<b>Jasso Maintenance, LLC Rockville, MD</b>	<b>L.T. Services, Inc. Falls Church, VA</b>
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**Location No. 7 - Women Infants & Children (WIC) Location:**

A - Annual Price	\$49,200.00	No Bid	\$11,424.00	\$25,981.68
B - Annual Window Cleaning	\$800.00	No Bid	\$200.00	\$660.00
C - Annual Strip/Wax & Buff Hard Floors	\$500.00	No Bid	\$500.00	\$3,635.50
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 7)</b>	<b>\$50,500.00</b>	<b>No Bid</b>	<b>\$12,124.00</b>	<b>\$30,277.18</b>

**Location No. 8 - Sheriff's Department**

A - Annual Price	\$44,400.00	No Bid	\$11,424.00	\$29,121.24
B - Annual Strip/Wax & Buff Hard Floors	\$1,000.00	No Bid	\$200.00	\$1,423.36
C - Annual Window Cleaning	\$400.00	No Bid	\$500.00	\$5,522.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 8)</b>	<b>\$45,800.00*</b>	<b>No Bid</b>	<b>\$12,124.00</b>	<b>\$36,066.60</b>

**ADDITIONAL OPTIONAL RATES:**

Additional Carpet Cleaning, as required (per square foot)	No Bid	\$0.60	\$0.11	\$0.22
Hourly Labor Rate per person for Additional Services as required. Regular (per hour)	No Bid	\$120.00	\$17.00	\$30.00
Hourly Labor Rate per person for Additional Services as required Saturdays, Sundays and Holidays: (per hour)	No Bid	\$160.00	\$17.00	\$50.00

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**OPTION NO. 1: To award Location Nos. 1 to 8 to one (1) contractor**

<b>P2 Cleaning Services, LLC Laurel, MD</b>	<b>Queen of Clean DMV Falling Waters, WV</b>	<b>Sentral Services, LLC Kengington, MD</b>	<b>SG &amp; Associates, LLC Hagerstown, MD</b>
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**Location No. 1 - County Administration Complex:**

A - Annual Price	\$88,155.48	\$46,805.99	\$85,613.28	\$74,534.40
B - Annual Strip/Wax & Buff Hard Floors	\$1,051.25	\$330.00	\$1,682.00	\$250.00
C - Annual Window Cleaning	\$3,862.70	\$440.00	\$2,489.00	\$200.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 1)</b>	<b>* \$93,069.43</b>	<b>* \$47,575.99</b>	<b>* \$89,784.28</b>	<b>* \$74,984.40</b>

**Location No. 2 - Court House & Court House Annex:**

A - Annual Price	\$85,951.59	\$66,275.55	\$83,570.77	\$54,503.28
B - Annual Strip/Wax & Buff Hard Floors	\$769.00	\$302.50	\$930.00	\$250.00
C - Annual Window Cleaning	\$1,782.20	\$165.00	\$860.00	\$200.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 2)</b>	<b>* \$88,502.79</b>	<b>* \$66,743.05</b>	<b>* \$85,360.77</b>	<b>* \$54,953.28</b>

**Location No. 3 - Administrative Annex Building:**

A - Annual Price	\$28,650.53	\$16,775.28	\$28,024.00	\$18,633.60
B - Annual Strip/Wax & Buff Hard Floors	\$450.00	\$110.00	\$310.00	\$100.00
C - Annual Window Cleaning	\$800.00	No Bid	\$700.00	\$100.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 3)</b>	<b>* \$29,900.53</b>	<b>* \$16,885.28</b>	<b>* \$29,034.00</b>	<b>* \$18,833.60</b>

**PUR-1611  
Janitorial Services**

**OPTION NO. 1: To award Location Nos. 1 to 8 to one (1) contractor**

<b>P2 Cleaning Services, LLC Laurel, MD</b>	<b>Queen of Clean DMV Falling Waters, WV</b>	<b>Sentral Services, LLC Kengington, MD</b>	<b>SG &amp; Associates, LLC Hagerstown, MD</b>
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**Location No. 4 - County Office Building:**

A - Annual Price	\$66,116.61	\$50,136.35	\$64,597.67	\$41,925.60
B - Annual Strip/Wax & Buff Hard Floors	\$2,653.00	\$550.00	\$5,040.70	\$250.00
C - Annual Window Cleaning	\$780.00	\$55.00	\$300.00	\$100.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 4)</b>	<b>* \$69,549.61</b>	<b>* \$50,741.35</b>	<b>* \$69,938.37</b>	<b>* \$42,275.60</b>

**Location No. 5 - Extension Services Office Building/Rural Heritage Museum Office:**

A - Annual Price	\$22,038.87	\$16,885.55	\$21,728.94	\$18,633.60
B - Annual Strip/Wax & Buff Hard Floors	\$450.00	\$165.00	\$882.50	\$150.00
C - Annual Window Cleaning	\$350.00	No Bid	\$300.00	\$100.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 5)</b>	<b>* \$22,838.87</b>	<b>* \$17,050.55</b>	<b>* \$22,911.44</b>	<b>* \$18,883.60</b>

**Location No. 6 - Division of Emergency Services:**

A - Annual Price	\$22,038.87	\$26,400.00	\$23,203.96	\$18,633.60
B - Annual Strip/Wax & Buff Hard Floors	\$2,400.00	\$440.00	\$436.00	\$150.00
C - Annual Window Cleaning	\$300.00	\$65.00	\$300.00	\$100.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 6)</b>	<b>* \$24,738.87</b>	<b>* \$26,905.00</b>	<b>* \$23,939.96</b>	<b>* \$18,883.60</b>

**PUR-1611  
Janitorial Services**

**OPTION NO. 1: To award Location Nos. 1 to 8 to one (1) contractor**

<b>P2 Cleaning Services, LLC Laurel, MD</b>	<b>Queen of Clean DMV Falling Waters, WV</b>	<b>Sentral Services, LLC Kengington, MD</b>	<b>SG &amp; Associates, LLC Hagerstown, MD</b>
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**Location No. 7 - Women, Infants & Children (WIC) and Distribution Center Warehouse Location:**

A - Annual Price	\$55,097.17	\$47,685.55	\$46,649.97	\$27,950.40
B - Annual Strip/Wax & Buff Hard Floors	\$2,000.00	\$550.00	\$3,800.00	\$200.00
C - Annual Window Cleaning	\$300.00	No Bid	\$350.00	\$100.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 7)</b>	<b>* \$57,397.17</b>	<b>* \$48,235.55</b>	<b>* \$50,799.97</b>	<b>* \$28,250.40</b>

**Location No. 8 - Sheriff's Department**

A - Annual Price	\$27,548.59	\$23,842.78	\$22,407.69	\$37,267.20
B - Annual Strip/Wax & Buff Hard Floors	\$640.00	\$275.00	\$1,280.00	\$250.00
C - Annual Window Cleaning	\$750.00	No Bid	\$384.00	\$100.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 8)</b>	<b>* \$28,938.59</b>	<b>* \$24,117.78</b>	<b>* \$24,071.69</b>	<b>* \$37,617.20</b>
<b>TOTAL LUMP SUM BID for OPTION NO. 1: (Sum of * items Location Nos. 1 through 8)</b>	<b>\$414,935.86*</b>	<b>\$298,254.55*</b>	<b>\$395,840.48</b>	<b>\$294,681.68</b>

**PUR-1611  
Janitorial Services**

**OPTION NO. 2: To award Location Nos. 1 to 8 to one (1) contractor**

<b>P2 Cleaning Services, LLC Laurel, MD</b>	<b>Queen of Clean DMV Falling Waters, WV</b>	<b>Sentral Services, LLC Kengington, MD</b>	<b>SG &amp; Associates, LLC Hagerstown, MD</b>
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**Location No. 1 - County Administration Complex:**

A - Annual Price	\$89,918.58	No Bid	No Bid	\$74,534.40
B - Annual Strip/Wax & Buff Hard Floors	\$1,051.25	No Bid	No Bid	\$250.00
C1 - Annual Window Cleaning (Interior)	\$3,862.70	No Bid	No Bid	\$200.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 1)</b>	<b>\$94,832.53</b>	<b>No Bid</b>	<b>No Bid</b>	<b>\$74,984.40</b>

**Location No. 2 - Court House & Court House Annex:**

A - Annual Price	\$87,670.62	No Bid	No Bid	\$54,503.28
B - Annual Strip/Wax & Buff Hard Floors	\$769.00	No Bid	No Bid	\$250.00
C1 - Annual Window Cleaning	\$1,782.20	No Bid	No Bid	\$200.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 2)</b>	<b>\$90,221.82</b>	<b>No Bid</b>	<b>No Bid</b>	<b>\$54,953.28</b>

**Location No. 3 - Administrative Annex Building:**

A - Annual Price	\$29,223.54	No Bid	No Bid	\$18,633.60
B - Annual Strip/Wax & Buff Hard Floors	\$450.00	No Bid	No Bid	\$100.00
C1 - Annual Window Cleaning	\$800.00	No Bid	No Bid	\$100.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 3)</b>	<b>\$30,473.54</b>	<b>No Bid</b>	<b>No Bid</b>	<b>\$18,833.60</b>



**PUR-1611  
Janitorial Services**

<b>P2 Cleaning Services, LLC Laurel, MD</b>	<b>Queen of Clean DMV Falling Waters, WV</b>	<b>Sentral Services, LLC Kengington, MD</b>	<b>SG &amp; Associates, LLC Hagerstown, MD</b>
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**Location No. 4 - County Office Building:**

A - Annual Price	\$67,438.94	No Bid	No Bid	\$41,925.60
B - Annual Strip/Wax & Buff Hard Floors	\$2,653.00	No Bid	No Bid	\$250.00
C - Annual Window Cleaning	\$780.00	No Bid	No Bid	\$100.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 4)</b>	<b>\$70,871.94</b>	<b>No Bid</b>	<b>No Bid</b>	<b>\$42,275.60</b>

**Location No. 5 - Extension Services Office Building/Rural Heritage Museum Office:**

A - Annual Price	\$22,479.65	No Bid	No Bid	\$18,633.60
B - Annual Strip/Wax & Buff Hard Floors	\$450.00	No Bid	No Bid	\$150.00
C - Annual Window Cleaning	\$350.00	No Bid	No Bid	\$100.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 5)</b>	<b>\$23,279.65</b>	<b>No Bid</b>	<b>No Bid</b>	<b>\$18,883.60</b>

**Location No. 6 - Division of Emergency Services Facility:**

A - Annual Price	\$22,479.65	No Bid	No Bid	\$18,633.60
B - Annual Window Cleaning	\$2,400.00	No Bid	No Bid	\$150.00
C - Annual Strip/Wax & Buff Hard Floors	\$300.00	No Bid	No Bid	\$100.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 6)</b>	<b>\$25,179.65</b>	<b>No Bid</b>	<b>No Bid</b>	<b>\$18,883.60</b>

**PUR-1611  
Janitorial Services**

<b>P2 Cleaning Services, LLC Laurel, MD</b>	<b>Queen of Clean DMV Falling Waters, WV</b>	<b>Sentral Services, LLC Kengington, MD</b>	<b>SG &amp; Associates, LLC Hagerstown, MD</b>
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**Location No. 7 - Women Infants & Children (WIC) Location:**

A - Annual Price	\$56,199.12	No Bid	No Bid	\$27,950.40
B - Annual Window Cleaning	\$2,000.00	No Bid	No Bid	\$200.00
C - Annual Strip/Wax & Buff Hard Floors	\$300.00	No Bid	No Bid	\$100.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 7)</b>	<b>\$58,499.12</b>	<b>No Bid</b>	<b>No Bid</b>	<b>\$28,250.40</b>

**Location No. 8 - Sheriff's Department**

A - Annual Price	\$28,099.56	No Bid	No Bid	\$37,267.20
B - Annual Strip/Wax & Buff Hard Floors	\$640.00	No Bid	No Bid	\$250.00
C - Annual Window Cleaning	\$750.00	No Bid	No Bid	\$100.00
<b>Sub-Total Annual Price (A, B, &amp; C Location No. 8)</b>	<b>\$29,489.56</b>	<b>No Bid</b>	<b>No Bid</b>	<b>\$37,617.20</b>

**ADDITIONAL OPTIONAL RATES:**

Additional Carpet Cleaning, as required (per square foot)	\$0.18	No Bid	\$0.15	\$0.38
Hourly Labor Rate per person for Additional Services as required. Regular (per hour)	\$25.00	No Bid	\$25.00	\$21.64
Hourly Labor Rate per person for Additional Services as required Saturdays, Sundays and Holidays: (per hour)	\$25.00	No Bid	\$37.50*	\$28.10

**PUR-1611  
Janitorial Services**

**Remarks/Exceptions:**

**Associated Bldg Maintenance** did not provide an Authorization for Access to Records

**Beck & Call Professional Services** did not provide Additional Optional Rates

**Beck & Call Professional Services** did not complete Authorization for Access to Records

**Beck & Call Professional Services Exception:**

Option No. 1 Location No. 7 Item C. Apparent written error price listed as Three Hundred Cents

**Diversified Services** did not provide an Authorization for Access to Records

**Golden, Inc.** did not provide an Authorization for Access to Records

**Golden, Inc.** did not provide Additional Optional Rates

**L.T. Services, Inc.** did not provide Authorization for Access to Records

**Queen of Clean DMV** did not provide Additional Optional Rates

**Sentral Services, LLC** did not provide an Authorization for Access to Records. Will provide this form upon award.

**Sentral Services, LLC Exception:**

Hourly Rate per person for Additional Services as required:

Saturdays, Sundays, and Holidays: (per hour)

Listed: \$37.50

Listed: \$50.00/ Hour Holidays

Listed: Minimum 4 Hour Charge