



Agenda Report Form

Open Session Item

SUBJECT: Bid Award (PUR-1594) – Liquid Roof Coating System at the Hagerstown Regional Airport.

PRESENTATION DATE: March 21, 2023

PRESENTATION BY: Brandi Naugle, CPPB, Buyer, Purchasing Department and Neil Doran, Director of Hagerstown Regional Airport.

RECOMMENDED MOTION: Move to award the contract for the Liquid Roof Coating System at the Hagerstown Regional Airport to the responsive, responsible bidder, Nexxus Coatings Inc., of Fredericksburg, VA for the total sum price of \$60,291.60 and contingent upon the approval of the Budget Transfer Request of \$36,600 from the Airport operating fund balance, account 502000-45-45010 to the Airport CIP project account 59999-35-45010-BLD088. This award is also contingent upon the vendor registering with Maryland Department of Assessments and Taxation.

REPORT-IN-BRIEF: On January 18, 2023, the County issued an Invitation to Bid (ITB) for the subject services. The bid was advertised in the local newspaper, listed on the State's *Maryland Marketplace* website and on the County's website. Thirty-Four (34) persons/companies registered and downloaded the bid document on-line. Six (6) bids were received as indicated on the bid tabulation matrix; two of which were deemed non-responsive.

These services will provide the application of a liquid roof coating system on an existing 135' x 130' metal roof over an aircraft maintenance hangar facility (Hangar No. 21) located at 18335 Air Park Road, Hagerstown, MD.

DISCUSSION: N/A

FISCAL IMPACT: Funding in the amount of \$79,390 will be available in the department's Capital Improvement Plan (CIP) account 59999-35-45010-BLD088 to cover the cost of the project.

CONCURRENCES: N/A

ALTERNATIVES: N/A

ATTACHMENTS: Bid Tabulation Matrix

AUDIO/VISUAL NEEDS: N/A

PUR-1594

**LIQUID ROOF COATING SYSTEM
AT HAGERSTOWN REGIONAL AIRPORT
(Hanger No. 21)**

	Bonded Applicators Inc. Waynesboro, PA	Jake's Roof Restorations DBA Jakulie LLC Greencastle, PA	Nexus Coatings Inc. Fredericksburg, VA
TOTAL SUM: Liquid Roof Coating System	\$96,509	\$58,795.22	\$57,975
Manufacturer's Fifteen (15) Year Labor and Material Warranty	\$4,250	\$69,718.40*	\$2,316.60

	Ruff Roofing and Sheet Metal Inc. Baltimore, MD	Tecta America East LLC Jessup, MD	Vertex Roofing Contractors Inc. Manassas, VA
TOTAL SUM: Liquid Roof Coating System	\$181,850	\$53,054	\$180,456
Manufacturer's Fifteen (15) Year Labor and Material Warranty	\$3,980	\$65,517*	\$1,820

Remarks/Exceptions:

Jake's Roof Restorations DBA Jakulie LLC

*The Manufacturer's Fifteen (15) Year Labor and Material Warranty includes the Total Sum for Liquid Roof Coating System.

Nexus Coatings Inc.

Nexus Coatings is a VA-Class A contractor, building, commercial, residential, coatings designations whose primary business is commercial fluid applied roof coatings. The proposed product is Sherwin Williams/Uniflex Acrylic Coating System utilizing Uniflex One Flash Mastic on all seams & penetrations.

Tecta America East LLC

Manufacturer's warranty extends from 10 years to 15 years with additional product installed (1.5 Gallon/SQ = 10-year warranty, 2.0 Gallon/SQ = 15 year warranty).

*The Manufacturer's Fifteen (15) Year Labor and Material Warranty includes the Total Sum for Liquid Roof Coating System.