



Agenda Report Form

Open Session Item

SUBJECT: Contract Award (PUR-1578) for Gasoline and Diesel Fuel Deliveries

PRESENTATION DATE: November 15, 2022

PRESENTATION BY: Brandi Naugle, CPPB, Buyer, Purchasing Department; Zane Rowe, Deputy Director, Washington County Highway Department.

RECOMMENDED MOTION: Move to award the bids for gasoline and diesel fuel transport deliveries under Option No. 1, four (4) separate contracts to the responsive, responsible bidders who submitted the lowest bids.

1. Contract for **gasoline tank-wagon deliveries** to **A. C. & T. Company, Inc of Hagerstown, MD** at the unit bidder factor prices as stated in its bid dated October 25, 2022.
2. Contract for **gasoline transport deliveries** to **Petroleum Traders Corporation of Fort Wayne, IN.** at the unit bidder factor prices as stated in its bid dated October 24, 2022.
3. Contract for **diesel tank-wagon deliveries** to **A. C. & T. Company, Inc of Hagerstown, MD** at the unit bidder factor prices stated in its bid dated October 25, 2022.
4. Contract for **diesel transport deliveries** to **A. C. & T. Company, Inc of Hagerstown, MD** at the unit bidder factor prices stated in its bid dated October 25, 2022.

REPORT-IN-BRIEF: The following tabulations listed below were made from the bids received on October 26, 2022 based on estimated quantities for the contract period that is tentatively to begin on December 1, 2022 and end November 30, 2023. The contracts are for a one (1) year term with no option to renew. These are requirements contracts and the County guarantees neither a maximum nor a minimum quantity.

The Invitation to Bid was advertised on the State of Maryland's eMMA "*eMaryland Marketplace Advantage*" web site, on the County's web site, and in the local newspaper. Twenty (20) persons/companies registered/downloaded the bid document on-line and five (5) bids were received, one (1) bid was deemed nonresponsive due to not meeting the requirements of the specifications. The bids were evaluated based on the Oil Price Information Service (OPIS) pricing index publication and the bidder's bid factor; bids were submitted as follows:

GASOLINE: OPTION NO. 1 *(multiple contract award)*

<u>Vendor</u>	<u>Transport Loads Total Bid</u>	<u>Tank-wagon Loads Total Bid</u>
A, C & T Co., Inc. Hagerstown, MD	\$973,679.80	\$ 229,106.92
Mansfield Oil Company Gainesville, GA	\$967,727.10	NO BID
Petroleum Traders Corporation Fort Wayne, IN	\$959,432.30	NO BID
Pinnacle Petroleum, Inc. Huntington Beach, CA	NO BID	NO BID
Saratoga Rack Marketing, LLC Knoxville, TN	\$960,369.20	NO BID

DIESEL: OPTION 1 *(multiple contract award)*

<u>Vendor</u>	<u>Transport Loads Total Bid</u>	<u>Tank-wagon Loads Total Bid</u>
A, C & T Co., Inc. Hagerstown, MD	\$2,566,758.10	\$242,063.11
Mansfield Oil Company Gainesville, GA	\$2,604,218.00	NO BID
Petroleum Traders Corporation Fort Wayne, IN	\$ 2,583,295.10	NO BID
Pinnacle Petroleum, Inc. Huntington Beach, CA	\$2,569,777.90	NO BID
Saratoga Rack Marketing, LLC Knoxville, TN	\$2,552,665.70	NO BID

GASOLINE & DIESEL: OPTION II *(single contract award)*

<u>Vendor</u>	<u>Transport/Tankwagon Loads Total Bid</u>
A, C & T Co., Inc. Hagerstown, MD	\$4,007,917.17
East River Energy, Inc. Guilford, CT	NO BID
Mansfield Oil Company Gainesville, GA	NO BID
Petroleum Traders Corporation Fort Wayne, IN	NO BID
SteedPetro Ft. Washington, MD	NO BID

DISCUSSION: The contract requirements for the City of Hagerstown, Washington County Public Schools and Hagerstown Community College are also included in the above recommendations. Those entities will also make their own formal contract awards.

FISCAL IMPACT: Funds are available in various departmental operating budgets for fuels.

CONCURRENCES: N/A

ALTERNATIVES: N/A

ATTACHMENTS: The complete Bid Tabulation may be viewed on-line at:
<https://www.washco-md.net/wp-content/uploads/purch-pur-1578-bidtab.pdf>

AUDIO/VISUAL NEEDS: N/A