



Open Session Item

SUBJECT: Bid Rejection and Bid Award (PUR-1561) Performance Testing, Hose, Pumps and Ladders

PRESENTATION DATE: October 11, 2022

PRESENTATION BY: Brandi Naugle, CPPB, Buyer, Purchasing Department; Eric Jacobs, EFO, Operations Manager – Fire/EMS, Division of Emergency Services

RECOMMENDATION: Motion to reject the bid without prejudice for Group C from Diversified Inspections/Independent Testing Labs Inc., of Manalapan, NJ for their bid submitted on August 25, 2022. The bidder did not submit their bid based on the quantities requested in the Form of Proposal and as indicated in the bid document. And move to award the bid for Group B to the responsive, responsible bidder Diversified Inspections/Independent Testing Labs Inc., of Manalapan, NJ for the total sum for Group B in the amount of \$62,210.

REPORT-IN-BRIEF: On August 3, 2022 the County issued an Invitation to Bid (ITB) for the subject services. The Invitation to Bid (ITB) was advertised on the State of Maryland’s (eMMA) “*eMaryland Marketplace Advantage*” web site, on the County’s web site, and in the local newspaper. Ten (10) persons/companies registered/downloaded the bid document on-line and One (1) bid was received.

The contract period is tentatively to begin October 1, 2022, with an option by the County to renew for up to two (2) additional consecutive one (1) year periods, subject to notice given by the County at least sixty (60) calendar days in advance of each period’s expiration date. If the bidder wishes to renew the contract, he/she must submit a letter of intent to the Director of Purchasing at the location designated herein at least ninety (90) calendar days prior to the expiration of each contract period. The County reserves the right to accept or reject any request for renewal and any increase in unit cost for an inspection/testing. All other terms and conditions shall remain unchanged.

DISCUSSION: N/A

FISCAL IMPACT: Funds are budgeted in the Division of Emergency Services 515270-10-11525

CONCURRENCES: NA

ALTERNATIVES: N/A

ATTACHMENTS: Bid Tabulation Matrix

PUR 1561
Fire Service Performance Testing / Inspection

OPTION NO. 1 (Award for All Services):				Diversified Inspections / Independent Testing Labs, Inc. Manalapan, NJ	
Item No.	Description	Unit of Measure	Quantity	Unit Price/Each	Total Price
1	Fire Pump Testing	EA	55	NO BID	NO BID
2	Hose Testing – Diameter 1-1/2 – 2”	LF	73,000	NO BID	NO BID
3	Hose Testing – Diameter 2-1/2 – 3”	LF	41,000	NO BID	NO BID
4	Hose Testing – Diameter 4 – 5”	LF	77,000	NO BID	NO BID
5	Hose Testing – Hard Suction	EA	100	NO BID	NO BID
6	Ground Ladder Testing – 10’ Folding (Attic)	EA	52	NO BID	NO BID
7	Straight Ladders Testing – (12’ – 20’)	EA	68	NO BID	NO BID
8	Extension Ladders Testing – (16’ – 28’)	EA	57	NO BID	NO BID
9	Extension Ladders – (30’ – 45’)	EA	24	NO BID	NO BID
TOTAL SUM BID PRICE (for Item Nos. 1 through 9)				NO BID	

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OPTION NO. 2 (Individual Awards for Each Service):				Diversified Inspections / Independent Testing Labs, Inc. Manalapan, NJ	
Item No.	Description	Unit of Measure	Quantity	Unit Price/Each	Total Price
Group A1	Fire Pump Testing	EA	55	NO BID	NO BID
TOTAL SUM BID PRICE FOR GROUP A (for Item No A1)				NO BID	
Group B2	Hose Testing – Diameter 1-1/2 – 2”	LF	73,000	\$0.31	\$22,630.00
Group B3	Hose Testing – Diameter 2-1/2 – 3”	LF	41,000	\$0.31	\$12,710.00
Group B4	Hose Testing – Diameter 4 – 5”	LF	77,000	\$0.31	\$23,870.00
Group B5	Hose Testing - Hard Suction	EA	100	\$30.00	\$3,000.00
TOTAL SUM BID PRICE FOR GROUP B (for Item No B2 through B5)				\$62,210.00	

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Fire Service Performance Testing / Inspection

OPTION NO. 2 (Individual Awards for Each Service):				Diversified Inspections / Independent Testing Labs, Inc. Manalapan, NJ	
Item No.	Description	Unit of Measure	Quantity	Unit Price/Each	Total Price
Group C6	Ground Ladder Testing – 10' Folding (Attic)	EA	52	\$2.50 / foot	\$1,300
Group C7	Straight Ladders Testing – (12' – 20')	EA	68	\$2.50 / foot	\$2,040 - \$3,400
Group C8	Extension Ladders Testing – (16' – 28')	EA	57	\$2.50 / foot	\$2,280 - \$3,990
Group C9	Extension Ladders – (30' – 45')	EA	24	\$2.50 / foot	\$1,800 - \$2,700
TOTAL SUM BID PRICE FOR GROUP C (for Item No C6 through C9)				\$7,420 - \$11,390	

Remarks / Exceptions:

Diversified Inspections / Independent Testing Labs, Inc.

Bid requested that ladders be quoted per foot but total footage was not provided so I provided a range based on the footage in each group. All ladder prices are bid at \$2.50/foot. If you would like us to replace heat sensor labels on the ladders as needed we can do that for \$2.50/label, it was not requested in bid.