



Agenda Report Form

Open Session Item

SUBJECT: Bid Award (PUR-1543) - Grounds Maintenance for Various County Departments

PRESENTATION DATE: May 17, 2022

PRESENTATION BY: Brandi Naugle, CPPB, Buyer, Purchasing Department, John Easterday, Superintendent, Black Rock Golf Course and George Sweitzer, Assistant Superintendent, Black Rock Golf Course

RECOMMENDED MOTION: Move to award the contract to the responsible companies with the responsive lowest bids that meet the specifications for each chemical item (as indicated on the Bid Tabulation Summary). Tie bids were received for Item Nos. 13, 20, 31, and 35; therefore, it is required that the chemicals be awarded based upon drawing lots in public, pursuant to Section 2.9 of the Washington County Procurement Policy Manual.

Item No. 13 – awarded to Genesis Turfgrass, Inc. by drawing of lots during the meeting
Item No. 20 – awarded to Nutrien Ag Solutions, Inc. by drawing of lots during the meeting
Item No. 31 – awarded to Helena Agri Enterprises, LLC by drawing of lots during the meeting
Item No. 35 – awarded to Genesis Turfgrass, Inc. by drawing of lots during the meeting

REPORT-IN-BRIEF: The County accepted bids on April 20, 2022. The Invitation to Bid (ITB) was advertised on the State of Maryland’s (eMMA) “*eMaryland Marketplace Advantage*” web site, on the County’s web site, and in the local newspaper. Nineteen (19) persons/companies registered/downloaded the bid document on-line. Four (4) bids were received. This contract provides the needed chemicals for the Black Rock Golf Course, County Highway Department and Department of Water Quality; the City of Hagerstown may utilize the contract. The contract term is one (1) year tentatively commencing July 1, 2022 and ending June 30, 2023.

DISCUSSION: N/A

FISCAL IMPACT: Funds are budgeted for the chemicals in various expense operating accounts.

CONCURRENCES: N/A

ALTERNATIVES: N/A

ATTACHMENTS: Bid Tabulation Matrix

PUR-1543
Grounds Maintenance Chemicals
Bid Tabulation Summary

Item #	Product	Vendor	Unit of Measure	FY' 22 Unit Price	FY' 23 Unit Price
1	Acclaim Extra	Nutrien Ag	Gallon	\$499.99	\$524.99
2	Aqua Shade	Helena Agri	Gallon	\$42.29	\$42.00
3	Propiconazole 14.3%	SiteOne	Gallon	\$42.99	\$64.64
4	Propamocarb Hydrochloride 66.2%	Helena Agri	Gallon	\$293.00	\$275.00
5	Bensumec – 4LF	Helena Agri	Gallon	\$116.00	\$128.00
6	Thiophonate Methyl 46.2%	Helena Agri	Gallon	\$38.40	\$40.00
7	Alumimum Tris WDG 80%	Helena Agri	Pound	\$14.00	\$15.00
8	Crossbow	Genesis	Gallon	\$44.48	\$43.20
9	Chlorothalonil 54% 720 SFT	Nutrien Ag	Gallon	\$33.40	\$31.59
10	Chlorpyrifos 4E 42.5%	Genesis	Gallon	\$44.00	\$57.72
11	Dylox 420 SL	Nutrien Ag	Pound	\$68.50	\$74.40
12	Fore WSP	Helena Agri	Pound	\$7.77	\$8.44
13	Head Way	TIE	Gallon	\$438.00	\$496.00
14	Tebuconazole 38.7%	Helena Agri	Gallon	\$49.55	\$47.75
15	Imidacloprid 75%	Nutrien Ag	Case	\$375.00	\$79.99
16	PCNB 40%	Helena Agri	Gallon	\$57.06	\$53.08
17	Pendulum Aqua Cap	Nutrien Ag	Gallon	\$43.05	\$47.99
18	Trinexapac – Ethyl 11.3%	Nutrien Ag	Gallon	\$102.00	\$104.00
19	Prograss	Helena Agri	Gallon	\$138.10	\$148.78
20	Provaunt WDG	TIE	Case	\$1526.40	\$1612.80
21	Glyphosate 41%	Helena Agri	Gallon	\$14.00	\$36.00
22	Mefenoxam 22.5%	Helena Agri	Gallon	\$335.00	\$295.00
23	Talstar	Nutrien Ag	Gallon	\$42.99	\$48.88

Item #	Product	Vendor	Unit of Measure	FY' 22 Unit Price	FY' 23 Unit Price
24	Trimec Classic	Nutrien Ag	Gallon	\$21.99	\$26.99
25	Paclobutrazol 22.3%	Helena Agri	Gallon	\$133.00	\$134.00
26	Phosguard	Nutrien Ag	Gallon	\$16.17	\$34.49
27	Bayleton FLO	Nutrien Ag	Gallon	\$554.00	\$340.00
28	Dismiss NXT	Genesis	Gallon	\$2300.00	\$1257.60
29	Fluazinam 40SC	Nutrien Ag	Gallon	\$299.99	\$259.98
30	Poa Constrictor	SiteOne	Gallon	\$118.00	\$120.00
31	Signature XTRA	TIE	Pounds	\$31.81	\$31.81
32	Barricade	Helena Agri	Gallon	\$137.00	\$145.00
33	Mancozeb	Nutrien Ag	Pound	\$4.15	\$5.15
34	Fairview Select	Genesis	Gallon	\$212.00	\$198.00
35	Emerald	TIE	Case	\$1063.0	\$1141.70
36	Evade 4FL	Helena Agri	Gallon	\$75.00	\$71.00
37	Inpordione 23.3%	Nutrien Ag	Gallon	\$54.40	\$57.90