



Agenda Report Form

Open Session Item

**SUBJECT:** Bid Award (PUR-1520) Swimming Pool and Water/Wastewater Treatment Chemicals

**PRESENTATION DATE:** November 16, 2021

**PRESENTATION BY:** Brandi Naugle, CPPB, Buyer – Purchasing Department, Davina Yutzy, Deputy Director of Water Quality Operations Division of Environmental Management and Mark Bradshaw, Division Director of Environmental Management.

**RECOMMENDED MOTION:** Move to award the bids for Swimming Pool and Water/Wastewater Treatment Chemicals to the responsive, responsible bidders with the lowest bids for each item.

<b><u>Product/ (Estimated Annual Usage)</u></b>	<b><u>Vendor</u></b>	<b><u>Unit Price</u></b>	<b><u>Unit of Measure</u></b>
<b>Item #9B</b> – Sulfuric Acid (330 Gallons )	Univar Solutions USA, Inc. Morrisville, PA	\$4.75	55-Gallon Drum
<b>Item #9C</b> – Sulfuric Acid (Gallon Bulk)	NO BID	\$/gal.	Gallon Bulk
<b>Item #10</b> - Sodium Hypochlorite (5,500 Gallons)	Univar Solutions USA, Inc. Morrisville, PA	\$2.40/gal.	55-Gallon Drum
<b>Item #11</b> – Potassium Permanganate (52,000 Pounds)	Chemrite, Inc. Buford, GA	\$2.39/lb.	55-Pound Pail
<b>Item #12</b> – Caustic Soda (Sodium Hydroxide) (6,050 Gallons)	Univar Solutions USA, Inc. Morrisville, PA	\$3.10/gal.	55-Gallon Drum
<b>Item #13A</b> – Hydrofluosilic Acid (H <sub>2</sub> SiF <sub>6</sub> ) (75 Gallons)	Univar Solutions USA, Inc. Morrisville, PA	\$9.00/gal.	15-Gallon Pail
<b>Item #13B</b> – Hydrofluosilic Acid (H <sub>2</sub> SiF <sub>6</sub> ) (165 Gallons)	Univar Solutions USA, Inc. Morrisville, PA	\$4.60/gal.	55-Gallon Drum

<b>Item #14</b> – DelPac 2000 (Polyaluminum Chloride Hydroxide Sulfate Solution) (144,000 Pounds)	USALCO Baltimore Plant, LLC Baltimore, MD	\$0.1675/lb.	Bulk Pounds
<b>Item #16</b> – Sodium Hypochlorite (2,585 gallons)	Chem2o LLC Herndon, PA	\$2.05/gal.	55-Gallon Drum
<b>Item #17</b> – Cyanuric Acid (100-200 pounds)	Amato Industries Inc. Silver Spring, MD	\$2.98/lb.	Pound
<b>Item #18</b> – Calcium Chloride (500 – 600 pounds)	NO BID	\$/lb.	50-Pound Container
<b>Item #19</b> – Muriatic Acid (20-40 Pounds)	Amato Industries Inc. Silver Spring, MD	\$25.00/lb.	Pound
<b>Item #21</b> – DelPAC 2020 (Polyaluminum Hydroxychlorosulfate Solution) (3,080 Gallons)	George S. Coyne Chemical Co., Inc. Croydon, PA	\$3.9745/gal	55-Gallon Drums
<b>Item #26</b> – Bacterial Enzymatic Powder (1,500 pounds)	Maryland Chemical Company, Inc. Baltimore, MD	\$9.09/lb.	50-Pound Containers
<b>Item #29</b> – DelPAC 2000 (Aluminum Chloride Hydroxide Sulfate) (220 gallons)	Univar Solutions USA, Inc. Morrisville, PA	\$4.586/gal	55-Gallon Drum
<b>Item #30</b> – Liquid Aluminum Sulfate (10,000 gallons)	Univar Solutions USA, Inc. Morrisville, PA	\$1.70/gal.	Gallon Bulk
<b>Item #31</b> - MicroC 2000 (11,520 gallons)	Univar Solutions USA, Inc. Morrisville, PA	\$4.17/gal.	240-Gallon Totes
<b>Item #34</b> – Magnetite (210,000 pounds)	NO BID	\$/lb.	Pound Bulk

**REPORT-IN-BRIEF:** The County accepted bids on October 20, 2021 for the swimming pool and water/wastewater treatment chemical requirements for County departments as well as for the City of Hagerstown and the Town of Boonsboro. The Invitation to Bid was advertised on the State of Maryland's "eMMA *eMaryland Marketplace Advantage*" website, on the County's website and in the local newspaper. Thirty-eight (38) persons/companies registered/downloaded the bid, and fifteen (15) bids were received. The term of this contract is for a one (1) year period tentatively beginning December 1, 2021 and ending November 30, 2022 with no options for renewal. The above recommendations are for the County's requirements only; the City of Hagerstown and the Town of Boonsboro shall make their awards independently from the County.

**DISCUSSION:** N/A

**FISCAL IMPACT:** Funds are available in various accounts for chemicals for the Department of Water Quality facilities and the Parks and Recreation Department.

**CONCURRENCES:** County using departments.

**ALTERNATIVES:** N/A

**ATTACHMENTS:** The complete Bid Tabulation may be viewed on-line at: <https://www.washco-md.net/wp-content/uploads/purch-pur-1520-bidtab.pdf>

**AUDIO/VISUAL NEEDS:** N/A