

**Industrial Equipment
PUR-1514**

ITEM NO. 1A			
THREE (3) DIESEL ENGINE, BACKHOE / FRONT END LOADERS <u>WITH</u> THUMB, equipped <u>without</u> radial tires, with hydraulics to re-use existing hammers and hydraulic swingers, mechanical couplers			
		Carter Machinery Co., Inc. Baltimore, MD	JESCO, Inc. South Plainfield, NJ
1.	Total Price of Straight Purchase <i>(per Unit, No Annual Lease)</i>	\$230,000.00	\$132,311.00
2.	Annual Lease/Purchase Payment per Unit	\$48,856.00	\$27,514.07
	a. Vendor shall state Lease Fixed Interest Rate	2.99%	1.97%
3.	Total Annual Lease/Purchase Cost Over a Five-year Period per Unit	\$244,280.00	\$137,570.35
4.	Annual Lease/Purchase Payment for Three (3) Units	\$146,568.00	\$82,542.21
5.	Total Annual Lease/Purchase Cost Over a Five-Year Period for Three (3) Units	\$439,704.00	\$412,711.05
6.	Guaranteed Total Cost of repairs for 2,000 hours or five (5) years per unit at	\$7,500.00	\$1,000.00
7.	Repurchase Price for which bidders will buy back, for five (5) years the equipment offered, per unit:		
	a. Within two (2) years from date of acceptance	\$65,000.00	\$80,000.00
	b. Within three (3) years from date of acceptance	\$65,000.00	\$76,000.00
	c. Within four (4) years from date of acceptance	\$65,000.00	\$68,500.00
	d. Within five (5) years from date of acceptance	\$65,000.00	\$65,000.00
8.	Adjusted Bids:		
	a. Bid per Unit (Item No. 3 above)	\$244,280.00	\$137,570.35
	b. Plus Total Cost of Repairs (No. 6 above) per Unit	\$7,500.00	\$1,000.00
	c. Less Repurchase (No. 7d. above) per Unit	\$65,000.00	\$65,000.00
	d. Total Adjusted Bid per Unit	\$186,780.00	\$73,570.35
*Corrected Calculations base on Unit Prices			
*JESCO, Inc. Remarks/Exceptions see Pages 18-21			

**Industrial Equipment
PUR-1514**

**ITEM NO. 1A
THREE (3) DIESEL ENGINE, BACKHOE / FRONT END LOADERS WITH THUMB,
equipped without radial tires, with hydraulics to re-use existing hammers and hydraulic swingers,
mechanical couplers**

		Carter Machinery Co., Inc. Baltimore, MD	JESCO, Inc. South Plainfield, NJ
9.	Adjusted Bids:		
a.	Total Bid for Three (3) Units (Item No. 5 above)	\$439,704.00	\$412,711.05
b.	Plus total cost of repairs (No. 6 above x Three (3) Units)	\$22,500.00	\$3,000.00
c.	c. Less Repurchase (No. 7d. above x Three (3) Units)	\$195,000.00	\$195,000.00
d.	Total Adjusted Bid for Three (3) Units	\$267,204.00	\$220,711.05
TRADE-INS			
1.	Trade-In - 772099c, 2017, John-Deere 310SL (SN 1T0310SLCHF309818)	\$55,000.00	\$62,000.00
2.	Trade-In - 772100w, 2017, John-Deere 310SL (SN 1T0310SLJHF309946)	\$56,000.00	\$62,000.00
3.	Trade-In - 772101e, 2017, John-Deere 310SL (SN 1TO310SLCHF309950)	\$56,000.00	\$62,000.00
Total of Above Three (3) Trade-Ins		\$167,000.00	\$186,000.00
Separate Price for Performance / Payment Bond, per unit, if Required		\$3,000.00	\$0.00
Delivery Date:		1/31/2022 or Before	5 to 7 months from date of award
State Warranty:		5 Year / 2,000 Hour TM Warranty	60 Months / 2,000 Hour Comprehensive Coverage
*Corrected Calculations base on Unit Prices			
<u>Item No. 1A Remarks / Exceptions</u>			

**Industrial Equipment
PUR-1514**

**ITEM NO. 1B
TWO (2) DIESEL ENGINE, BACKHOE / FRONT END LOADERS WITH THUMB,
equipped with radial tires, with hydraulics to re-use existing hammers and hydraulic swingers,
mechanical couplers**

		Carter Machinery Co., Inc. Baltimore, MD	JESCO, Inc. South Plainfield, NJ
1.	Total Price of Straight Purchase <i>(per Unit, No Annual Lease)</i>	\$230.00 *	\$133,630.00
2.	Annual Lease/Purchase Payment per Unit	\$48,856.00	\$27,996.31
	a. Vendor shall state Lease Fixed Interest Rate	2.99%	1.97%
3.	Total Annual Lease/Purchase Cost Over a Five-year Period per Unit	\$244,280.00	\$139,981.55
4.	Annual Lease/Purchase Payment for Two (2) Units	\$97,712.00	\$55,992.62
5.	Total Annual Lease/Purchase Cost Over a Five-Year Period for Two (2) Units	\$488,560.00	\$279,963.10
6.	Guaranteed Total Cost of repairs for 2,000 hours or five (5) years per unit at	\$7,500.00	\$1,000.00
7.	Repurchase Price for which bidders will buy back, for five (5) years the equipment offered, per unit:		
	a. Within two (2) years from date of acceptance	\$65,000.00	\$81,000.00
	b. Within three (3) years from date of acceptance	\$65,000.00	\$77,000.00
	c. Within four (4) years from date of acceptance	\$65,000.00	\$70,000.00
	d. Within five (5) years from date of acceptance	\$65,000.00	\$65,500.00
8.	Adjusted Bids:		
	a. Bid per Unit (Item No. 3 above)	\$244,280.00	\$139,981.55
	b. Plus Total Cost of Repairs (No. 6 above) per Unit	\$7,500.00	\$1,000.00
	c. Less Repurchase (No. 7d. above) per Unit	\$65,000.00	\$65,500.00
	d. Total Adjusted Bid per Unit	\$186,780.00	\$75,481.55

***Corrected Calculations base on Unit Prices**

**Industrial Equipment
PUR-1514**

ITEM NO. 1B				
TWO (2) DIESEL ENGINE, BACKHOE / FRONT END LOADERS <u>WITH THUMB</u>, equipped <u>with</u> radial tires, <u>with</u> hydraulics to re-use existing hammers and hydraulic swingers, mechanical couplers				
		Carter Machinery Co., Inc. Baltimore, MD	JESCO, Inc. South Plainfield, NJ	
9.	Adjusted Bids:			
	a.	Total Bid for Two (2) Units (Item No. 5 above)	\$488,560.00	\$279,963.10
	b.	Plus total cost of repairs (No. 6 above x Two (2) Units)	\$15,000.00	\$2,000.00
	c.	Less Repurchase (No. 7d. above x Two (2) Units)	\$130,000.00	\$131,000.00
	d.	Total Adjusted Bid for Two (2) Units	\$373,560.00	\$150,963.10
TRADE-INS				
	1.	Trade-In – 772102s, 2017, John-Deere 310SL (SN 1T0310SLKHF309962)	\$49,000.00	\$62,000.00
	2.	Trade-In – 772103c, 2017, John-Deere 310SL (SN 1T0310SLPHF309975)	\$53,000.00	\$62,000.00
Total of Above Two (2) Trade-Ins			\$102,000.00	\$124,000.00
Separate Price for Performance / Payment Bond, per unit, if Required			\$3,000.00	\$0.00
Delivery Date:			1/31/2022	5 to 7 months from Award Date
State Warranty:			5 Year / 2,000 Hour TM Warranty	60 Months / 2,000 Hour Comprehensive Coverage
*Corrected Calculations base on Unit Prices				
<u>Item No. 1B Remarks / Exceptions</u>				
Carter Machinery				
*Item No. 1 written number different than the figures given				

**Industrial Equipment
PUR-1514**

ITEM NO. 1C

**ONE (1) DIESEL ENGINE, BACKHOE / FRONT END LOADER WITHOUT THUMB,
without radial tires with auger hydraulics, with NEW hammer, hydraulic swinger and mechanical couplers**

		Carter Machinery Co., Inc. Baltimore, MD	JESCO, Inc. South Plainfield, NJ
1.	Total Price of Straight Purchase <i>(per Unit, No Annual Lease)</i>	\$230,000.00	\$141,320.00
2.	Annual Lease/Purchase Payment per Unit	\$48,856.00	\$29,387.49
	a. Vendor shall state Lease Fixed Interest Rate	2.99%	1.97%
3.	Total Annual Lease/Purchase Cost Over a Five-Year Period per Unit	\$244,280.00	\$146,937.45
4.	Annual Lease/Purchase Payment for One (1) Unit	\$48,856.00	\$29,387.49
5.	Total Annual Lease/Purchase Cost Over a Five-Year Period for One (1) Unit	\$244,280.00	\$146,937.45
6.	Guaranteed Total Cost of repairs for 2,000 hours or five (5) years per unit at	\$7,500.00	\$1,000.00
7.	Repurchase Price for which bidders will buy back, for five (5) years the equipment offered, per unit:		
	a. Within two (2) years from date of acceptance	\$65,000.00	\$80,000.00
	b. Within three (3) years from date of acceptance	\$65,000.00	\$76,000.00
	c. Within four (4) years from date of acceptance	\$65,000.00	\$68,500.00
	d. Within five (5) years from date of acceptance	\$65,000.00	\$65,000.00
8.	Adjusted Bids:		
	a. Bid per Unit (Item No. 3 above)	\$244,280.00	\$146,937.45
	b. Plus Total Cost of Repairs (No. 6 above) per Unit	\$7,500.00	\$1,000.00
	c. Less Repurchase (No. 7d. above) per Unit	\$65,000.00	\$65,000.00
	d. Total Adjusted Bid per Unit	\$186,780.00	\$82,937.45

***Corrected Calculations base on Unit Prices**

**Industrial Equipment
PUR-1514**

ITEM NO. 1C				
ONE (1) DIESEL ENGINE, BACKHOE / FRONT END LOADER <u>WITHOUT</u> THUMB, <u>without</u> radial tires <u>with</u> auger hydraulics, <u>with</u> NEW hammer, hydraulic swinger and mechanical couplers				
		Carter Machinery Co., Inc. Baltimore, MD	JESCO, Inc. South Plainfield, NJ	
9.	Adjusted Bids:			
	a.	Total Bid for One (1) Unit (Item No. 5 above)	\$244,280.00	\$146,937.45
	b.	Plus total cost of repairs (No. 6 above x One (1) Unit)	\$7,500.00	\$1,000.00
	c.	Less Repurchase (No. 7d. above x One (1) Unit)	\$65,000.00	\$65,000.00
	d.	Total Adjusted Bid for One (1) Unit	\$186,780.00	\$82,937.45
TRADE-INS				
	1.	Trade-In – 772104w, 2017, John-Deere 310SL (SN 1T0310SLCHF309981)	\$55,000.00	\$63,500.00
Total of Above One (1)Trade-In			\$55,000.00	\$63,500.00
Delivery Date:			1/31/2022 or Before	5 to 7 months from Award Date
State Warranty:			5 Years / 2,000 Hours TM Warranty	60 Months / 2,000 Hour Comprehensive Coverage
*Corrected Calculations base on Unit Prices				
Item No. 1C Remarks / Exceptions				

**Industrial Equipment
PUR-1514**

**ITEM NO. 2A
FIVE (5) DIESEL ENGINE, RUBBER TIRED WHEEL LOADERS
without HENKE DOZER BLADE, with THIRD FUNCTION HYDROLOGICS**

		Carter Machinery Co., Inc. Baltimore, MD	JESCO, Inc. South Plainfield, NJ
1.	Total Price of Straight Purchase (per Unit, No Annual Lease)	\$304,000.00	\$195,917.00
2.	Annual Lease/Purchase Payment per Unit	\$64,646.00	\$41,000.88
	a. Vendor shall state Lease Fixed Interest Rate	2.99%	1.97%
3.	Total Annual Lease/Purchase Cost Over a Five-Year Period per Unit	\$323,230.00	\$205,004.40
4.	Annual Lease/Purchase Payment for Five (5) Units	\$323,230.00	\$205,004.40
5.	Total Annual Lease/Purchase Cost Over a Five-Year Period for Five (5) Units	\$1,616,150.00	\$1,025,022.00
6.	Guaranteed Total Cost of repairs for 2,000 hours or five (5) years per unit at	\$6,500.00	\$1,250.00
7.	Repurchase Price for which bidders will buy back, for five (5) years the equipment offered, per unit:		
	a. Within two (2) years from date of acceptance	\$75,000.00	\$130,000.00
	b. Within three (3) years from date of acceptance	\$75,000.00	\$122,000.00
	c. Within four (4) years from date of acceptance	\$75,000.00	\$115,800.00
	d. Within five (5) years from date of acceptance	\$75,000.00	\$110,000.00
8.	Adjusted Bids:		
	a. Bid per Unit (Item No. 3 above)	\$323,230.00	\$205,004.40
	b. Plus Total Cost of Repairs (No. 6 above) per Unit	\$6,500.00	\$1,250.00
	c. Less Repurchase (No. 7d. above) per Unit	\$75,000.00	\$110,000.00
	d. Total Adjusted Bid per Unit	\$254,730.00	\$96,254.40

***Corrected Calculations base on Unit Prices**

**Industrial Equipment
PUR-1514**

**ITEM NO. 2A
FIVE (5) DIESEL ENGINE, RUBBER TIRED WHEEL LOADERS
without HENKE DOZER BLADE, with THIRD FUNCTION HYDROLICS**

**Carter Machinery Co., Inc.
Baltimore, MD**

**JESCO, Inc.
South Plainfield, NJ**

9.	Adjusted Bids:			
	a.	Total Bid for Five (5) Units (Item No. 5 above)	\$1,616,150.00	\$1,025,022.00
	b.	Plus total cost of repairs (No. 6 above x Five (5) Units)	\$32,500.00	\$6,250.00
	c.	Less Repurchase (No. 7d. above x Five (5) Units)	\$375,000.00	\$550,000.00
	d.	Total Adjusted Bid for Five (5) Units	\$1,273,650.00	\$481,272.00
TRADE-INS				
	1	Trade-In - 762093w, 2017, John-Deere 624K-II (SN 1DW624KZLHF679962)	123,000.00	108,000.00
	2	Trade-In - 762094w, 2017, John-Deere 624K-II (SN 1DW624KZCHF679973)	123,000.00	108,000.00
	3	Trade-In - 762095e, 2017, John-Deere 624K-II (SN 1DW624KZAHF679975)	123,000.00	108,000.00
	4	Trade-In - 762096s, 2017, John-Deere 624K-II (SN 1DW624KZHFF679977)	119,000.00	108,000.00
	5	Trade-In - 762097c, 2017, John-Deere 624K-II (SN 1DW624KZPHF680018)	124,000.00	108,000.00
Total of Above Five (5) Trade-Ins			\$612,000.00	\$540,000.00
Separate Price for Performance/Payment Bond, per unit, if Required			\$3,000.00	\$0.00
Delivery Date:			1/31/2022	5 to 6 months from Award Date
State Warranty:			5 Year / 2,000 Hour TM Warranty	60 Months / 5,000 Hour Comprehensive Coverage

***Corrected Calculations base on Unit Prices**

Item No. 2A Remarks / Exceptions

**Industrial Equipment
PUR-1514**

**ITEM NO. 2B
ONE (1) DIESEL ENGINE, RUBBER TIRED WHEEL LOADER
with THIRD FUNCTION HYDRAULICS, with HENKE DOZER BLADE**

		Carter Machinery Co., Inc. Baltimore, MD	JESCO, Inc. South Plainfield, NJ
1.	Total Price of Straight Purchase (per Unit, No Annual Lease)	\$304,000.00	\$211,097.00
2.	Annual Lease/Purchase Payment per Unit	\$64,646.00	\$44,157.56
	a. Vendor shall state Lease Fixed Interest Rate	2.99%	1.97%
3.	Total Annual Lease/Purchase Cost Over a Five-Year Period per Unit	\$323,230.00	\$220,787.80
4.	Annual Lease/Purchase Payment for One (1) Unit	\$64,646.00	\$44,157.50 *
5.	Total Annual Lease/Purchase Cost Over a Five-Year Period for One (1) Unit	\$323,230.00	\$220,787.80
6.	Guaranteed Total Cost of repairs for 2,000 hours or five (5) years per unit at	\$6,500.00	\$1,250.00
7.	Repurchase Price for which bidders will buy back, for five (5) years the equipment offered, per unit:		
	a. Within two (2) years from date of acceptance	\$75,000.00	\$130,000.00
	b. Within three (3) years from date of acceptance	\$75,000.00	\$122,000.00
	c. Within four (4) years from date of acceptance	\$75,000.00	\$115,800.00
	d. Within five (5) years from date of acceptance	\$75,000.00	\$110,000.00
8.	Adjusted Bids:		
	a. Bid per Unit (Item No. 3 above)	\$323,230.00	\$220,787.80
	b. Plus Total Cost of Repairs (No. 6 above) per Unit	\$6,500.00	\$1,250.00
	c. Less Repurchase (No. 7d. above) per Unit	\$75,000.00	\$110,000.00
	d. Total Adjusted Bid per Unit	\$254,730.00	\$112,037.80

***Corrected Calculations base on Unit Prices**

**Industrial Equipment
PUR-1514**

**ITEM NO. 2B
ONE (1) DIESEL ENGINE, RUBBER TIRED WHEEL LOADER
with THIRD FUNCTION HYDRAULICS, with HENKE DOZER BLADE**

**Carter Machinery Co., Inc.
Baltimore, MD**

**JESCO, Inc.
South Plainfield, NJ**

9.	Adjusted Bids:			
	a.	Total Bid for One (1) Unit (Item No. 5 above)	\$323,230.00	\$220,787.80
	b.	Plus total cost of repairs (No. 6 above x One (1) Unit)	\$6,500.00	\$1,250.00
	c.	Less Repurchase (No. 7d. above x One (1) Unit)	\$75,000.00	\$110,000.00
	d.	Total Adjusted Bid for One (1) Unit	\$254,730.00	\$112,037.80
TRADE-INS				
	1	Trade-In -- 762098c, 2017, John-Deere 624K-II (SN 1DW624KZTHF680020)	119,000.00	108,000.00
Total of Above One (1) Trade-In			\$119,000.00	\$108,000.00
Separate Price for Performance/Payment Bond, <u>per unit</u> , if Required			\$3,000.00	\$0.00
Delivery Date:			1/31/2022 or Before	5 to 6 months from Award Date
State Warranty:			5 Years / 2,000 Hours TM Warranty	60 Months / 5,000 Hour Comprehensive Coverage
*Corrected Calculations base on Unit Prices				
Item No. 2B Remarks / Exceptions				
JESCO, Inc.				
*Item No. 4 written number different than the figures given				

**Industrial Equipment
PUR-1514**

**ITEM NO. 3
TWO (2) DIESEL ENGINE, MINI HYDRAULIC EXCATATORS**

		Carter Machinery Co., Inc. Baltimore, MD	JESCO, Inc. South Plainfield, NJ
1.	Total Price of Straight Purchase <i>(per Unit, No Annual Lease)</i>	\$172,385.00	\$145,995.00
2.	Annual Lease/Purchase Payment per Unit	\$36,644.00	\$30,359.66
	a. Vendor shall state Lease Fixed Interest Rate	2.99%	1.97%
3.	Adjusted Bids:		
	a. Bid per Unit (Item No. 3 above)	\$183,220.00	\$30,359.66
4	Annual Lease/Purchase Payment for Two (2) Units	\$73,288.00	\$60,719.32
Separate Price for Performance/Payment Bond, per unit, if Required		\$0.00	\$0.00
Delivery Date:		1/1/2022 or Before	4 to 5 months from Date of Award
State Warranty:		5 Year / 2,000 Hour TM Warranty	60 Months / 2,000 Hour Comprehensive Coverage

***Corrected Calculations base on Unit Prices**

Item No. 3 Remarks / Exceptions

**Industrial Equipment
PUR-1514**

**ITEM NO. 4
ONE (1) DIESEL ENGINE, BAKHOE / FRONT END LOADER**

		Carter Machinery Co., Inc. Baltimore, MD	JESCO, Inc. South Plainfield, NJ
1.	Total Price of Straight Purchase <i>(per Unit, No Annual Lease)</i>	\$230,000.00	\$129,215.00
2.	Annual Lease/Purchase Payment per Unit	\$48,856.00	\$27,078.21
	a. Vendor shall state Lease Fixed Interest Rate	2.99%	1.97%
3.	Total Annual Lease/Purchase Cost Over a Five-Year Period per Unit	\$244,280.00	\$135,391.05
4.	Annual Lease/Purchase Payment for One (1) Unit	\$48,856.00	\$27,078.21
5.	Total Annual Lease/Purchase Cost Over a Five-Year Period for One (1) Unit	\$244,280.00	\$135,391.05
6.	Guaranteed Total Cost of repairs for 2,000 hours or five (5) years per unit at	\$7,500.00	\$1,000.00
7.	Repurchase Price for which bidders will buy back, for five (5) years the equipment offered, per unit:		
	a. Within two (2) years from date of acceptance	\$65,000.00	\$79,000.00
	b. Within three (3) years from date of acceptance	\$65,000.00	\$75,000.00
	c. Within four (4) years from date of acceptance	\$65,000.00	\$67,500.00
	d. Within five (5) years from date of acceptance	\$65,000.00	\$64,000.00
8.	Adjusted Bids:		
	a. Bid per Unit (Item No. 3 above)	\$244,280.00	\$135,391.05
	b. Plus Total Cost of Repairs (No. 6 above) per Unit	\$7,500.00	\$1,000.00
	c. Less Repurchase (No. 7d. above) per Unit	\$65,000.00	\$64,000.00
	d. Total Adjusted Bid per Unit	\$186,780.00	\$72,391.05

***Corrected Calculations base on Unit Prices**

**Industrial Equipment
PUR-1514**

**ITEM NO. 4
ONE (1) DIESEL ENGINE, BAKHOE/FRONT END LOADER**

**Carter Machinery Co., Inc.
Baltimore, MD**

**JESCO, Inc.
South Plainfield, NJ**

9.	Adjusted Bids:			
	a.	Total Bid for One (1) Unit (Item No. 5 above)	\$977,120.00 *	\$135,391.05
	b.	Plus total cost of repairs (No. 6 above x One (1) Unit)	\$7,500.00	\$1,000.00
	c.	Less Repurchase (No. 7d. above x One (1) Unit)	\$65,000.00	\$64,000.00
	d.	Total Adjusted Bid for One (1) Unit	\$919,620.00 *	\$72,391.05
TRADE-INS				
	1	Trade-In - John-Deere 310SL (SN 1T0310SLAHF310051)	53,000.00	\$60,000.00
Total of Above One (1) Trade-In			\$53,000.00	\$60,000.00
Separate Price for Performance/Payment Bond, per unit, if Required			\$2,000.00	\$0.00
Delivery Date:			1/31/2022 or Before	5 to 7 months from Date of Award
State Warranty:			5 Years / 2,000 Hour TM Warranty	60 Months / 2,000 Hour Comprehensive Coverage

***Corrected Calculations base on Unit Prices**

Item No. 4 Remarks / Exceptions

Carter Machinery

*Item 9a Price given of \$977,120.00 / 4 = \$244,280.00 (Revised Form of Proposal was not clear)

*Item 9d Price given of \$919,620.00 (with the adjusted amount in Item 9a the correct amount would be \$186,780.00)

**Industrial Equipment
PUR-1514**

**ITEM NO. 5
ONE (1) DIESEL ENGINE, MULTI-TERRAIN LOADER**

		Carter Machinery Co., Inc. Baltimore, MD	JESCO, Inc. South Plainfield, NJ
1.	Total Price of Straight Purchase <i>(per Unit, No Annual Lease)</i>	\$102,642.00	\$77,636.00
2.	Annual Lease/Purchase Payment per Unit	\$21,862.00	\$16,352.36
	a. Vendor shall state Lease Fixed Interest Rate	2.99%	1.97%
3.	Total Annual Lease/Purchase Cost Over a Five-Year Period per Unit	\$109,310.00	\$81,352.36 *
4.	Annual Lease/Purchase Payment for One (1) Unit	\$21,862.00	\$16,352.36
5.	Total Annual Lease/Purchase Cost Over a Five-Year Period for One (1) Unit	\$109,310.00	\$81,761.80
6.	Guaranteed Total Cost of repairs for 2,000 hours or five (5) years per unit at	\$4,000.00	\$1,000.00
7.	Repurchase Price for which bidders will buy back, for five (5) years the equipment offered, per unit:		
	a. Within two (2) years from date of acceptance	\$40,000.00	\$53,000.00
	b. Within three (3) years from date of acceptance	\$40,000.00	\$48,000.00
	c. Within four (4) years from date of acceptance	\$40,000.00	\$44,000.00
	d. Within five (5) years from date of acceptance	\$40,000.00	\$40,000.00
8.	Adjusted Bids:		
	a. Bid per Unit (Item No. 3 above)	\$109,310.00	\$81,761.80
	b. Plus Total Cost of Repairs (No. 6 above) per Unit	\$4,000.00	\$1,000.00
	c. Less Repurchase (No. 7d. above) per Unit	\$40,000.00	\$40,000.00
	d. Total Adjusted Bid per Unit	\$73,310.00	\$42,761.80

***Corrected Calculations base on Unit Prices**

**Industrial Equipment
PUR-1514**

**ITEM NO. 5
ONE (1) DIESEL ENGINE, MULTI-TERRAIN LOADER**

**Carter Machinery Co., Inc.
Baltimore, MD**

**JESCO, Inc.
South Plainfield, NJ**

9.	Adjusted Bids:			
	a.	Total Bid for One (1) Unit (Item No. 5 above)	\$437,240.00 *	\$81,761.80
	b.	Plus total cost of repairs (No. 6 above x One (1) Unit)	\$4,000.00	\$1,000.00
	c.	Less Repurchase (No. 7d. above x One (1) Unit)	\$40,000.00	\$40,000.00
	d.	Total Adjusted Bid for One (1) Unit	\$401,240.00 *	\$42,761.80
TRADE-INS				
	1	Trade-In – Caterpillar 297 (Serial # CAT0297DABL700311)	52,000.00	\$0.00
Total of Above One (1) Trade-In			\$52,000.00	\$0.00
Separate Price for Performance/Payment Bond, per unit, if Required			\$0.00	\$0.00
Delivery Date:			1/1/2022 or Before	5 to 6 months from Date of Award
State Warranty:			3 Years / Unlimited Hours Total Machine	36 Months / 3,000 Hour Comprehensive Warranty Coverage

***Corrected Calculations base on Unit Prices**

Item No. 5 Remarks / Exceptions

Carter Machinery

*Item 9a Price given of \$437,240.00 / 4 = \$109,310.00 (Revised Form of Proposal was not clear)

*Item 9d Price given of \$401,240.00 (with the adjusted amount in Item 9a the correct amount would be \$73,310.00)

JESCO, Inc.

*Item No. 3 Price written is different than figures given.

*Item No. 8a does not match Item No. 3(above)

**Industrial Equipment
PUR-1514**

**ITEM NO. 6
ONE (1) DIESEL ENGINE, BACKHOE / FRONT END LOADER WITH THUMB,
equipped without radial tires, with hydraulics to re-use existing hammers and hydraulic swingers,
mechanical couplers**

		Carter Machinery Co., Inc. Baltimore, MD	JESCO, Inc. South Plainfield, NJ
1.	Total Price of Straight Purchase (per Unit, No Annual Lease)	\$230,000.00	\$132,962.00
2.	Annual Lease/Purchase Payment per Unit	\$48,856.00	\$27,857.40
	a. Vendor shall state Lease Fixed Interest Rate	2.99%	1.97%
3.	Total Annual Lease/Purchase Cost Over a Five-Year Period per Unit	\$244,208.00 *	\$139,287.00
4.	Annual Lease/Purchase Payment for One (1) Unit	\$48,856.00	\$27,857.40
5.	Total Annual Lease/Purchase Cost Over a Five-Year Period for One (1) Unit	\$244,208.00 *	\$139,287.00
6.	Guaranteed Total Cost of repairs for 2,000 hours or five (5) years per unit at	\$7,500.00	\$1,000.00
7.	Repurchase Price for which bidders will buy back, for five (5) years the equipment offered, per unit:		
	a. Within two (2) years from date of acceptance	\$65,000.00	\$80,000.00
	b. Within three (3) years from date of acceptance	\$65,000.00	\$76,000.00
	c. Within four (4) years from date of acceptance	\$65,000.00	\$68,500.00
	d. Within five (5) years from date of acceptance	\$65,000.00	\$65,000.00
8.	Adjusted Bids:		
	a. Bid per Unit (Item No. 3 above)	\$244,208.00 *	\$139,287.00
	b. Plus Total Cost of Repairs (No. 6 above) per Unit	\$7,500.00	\$1,000.00
	c. Less Repurchase (No. 7d. above) per Unit	\$65,000.00	\$65,000.00
	d. Total Adjusted Bid per Unit	\$186,780.00 *	\$75,287.00

***Corrected Calculations base on Unit Prices**

**Industrial Equipment
PUR-1514**

**ITEM NO. 6
ONE (1) DIESEL ENGINE, BACKHOE / FRONT END LOADER WITH THUMB,
equipped without radial tires, with hydraulics to re-use existing hammers and hydraulic swingers,
mechanical couplers**

**Carter Machinery Co., Inc.
Baltimore, MD**

**JESCO, Inc.
South Plainfield, NJ**

9.	Adjusted Bids:			
	a.	Total Bid for One (1) Unit (Item No. 5 above)	\$244,280.00 *	\$139,287.00
	b.	Plus total cost of repairs (No. 6 above x One (1) Unit)	\$7,500.00	\$1,000.00
	c.	Less Repurchase (No. 7d. above x One (1) Unit)	\$65,000.00	\$65,000.00
	d.	Total Adjusted Bid for One (1) Unit	\$186,780.00 *	\$75,287.00
TRADE-INS				
	1	Trade-In - 2017, John-Deere 310SL (SN 1T0310SLHHF309940)	52,000.00	59,000.00
Total of Above One (1) Trade-In			\$52,000.00	\$59,000.00
Separate Price for Performance/Payment Bond,			\$3,000.00	\$0.00
Delivery Date:			1/31/2022 or Before	5 to 7 months from Date of Award
State Warranty:			5 Years / 2,000 Hour TM Warranty	60 Months / 2,000 Hour Comprehensive Coverage

***Corrected Calculations base on Unit Prices**

Item No. 6 Remarks / Exceptions

Carter Machinery

- *Item No. 3 Written price and figures written do not match
- *Item No. 5 Written price and figures written do not match
- *Item No. 8a Written price and figures written do not match
- *Item No. 8d Price given is not accurate due to the difference in Item 8a
- *Item No. 9a does not match Item No. 5 above (\$244,208.00)
- *Item No. 9d Price given is not accurate due to the difference in Item 8a (\$244,208.00)

**Industrial Equipment
PUR-1514**

Remarks / Exceptions:

JESCO, Inc.

- *Item No. 1 General #3 Exception: 5-7 month delivery from date of order / award
- *Item No. 1 Backhoe #5q Exception: Dipperstick extension / retraction now functioned through Right hand joystick (see supporting picture in Literature)
- *Item No. 1 Buckets #4 Exception: Swinger and thumb controls are now run through factory installed toggle switch on left hand pilot control instead of foot pedal (see supporting picture in Literature)
- *Item No. 1 Special Provisions #3 Exception: 5-7 month delivery from date of award.
- *Item No. 2 General #3 Exception: 5-6 month delivery from date of award.
- *Item No. 2 Engine #25 Exception: Suction type fan w/hyd. reversing option.
- *Item No. 2 Special Provision #3 Exception: 5-6 month delivery from date of Award.
- *Item No. 3 General #3 Exception: Delivery Date is 4-5 months from award
- *Item No. 3 General #4 Exception: Yanmar Engine
- *Item No. 3 Engine / Transmission #1 Exception: 202 cv in
- *Item No. 3 Engine / Transmission #13 Exception: Direct Drive Cooling
- *Item No. 3 Engine / Transmission #14 Exception: Square / Screen guard
- *Item No. 3 Engine / Transmission #26 Exception: 1.9 mph in Low
- *Item No. 3 Engine / Transmission #27 Exception: 14,661 lb in high
- *Item No. 3 Hydraulic System #6 Exception: 53 GPM @ 2200 RPM
- *Item No. 3 Hydraulic System #7 Exception: 4,554 GPM
- *Item No. 3 Hydraulic System #10 Exception: 5.3 GPM
- *Item No. 3 Hydraulic System #11 Exception: 6,902 lbs.
- *Item No. 3 Hydraulic System #12 Exception: 10,476 lbs.
- *Item No. 3 Hydraulic System #18 Exception: No trim feature
- *Item No. 3 Hydraulic System #19 Exception: Pilot Controls
- *Item No. 3 Hydraulic System #20 Exception: No end damping / Soft stops
- *Item No. 3 Boom, Stick & Linkages #2 Exception: 83"
- *Item No. 3 Cab #3 Exception: Halogen Lights
- *Item No. 3 Electrical #2 Exception: 50 AMP
- *Item No. 3 Electrical #9 Exception: Field installed RV camera
- *Item No. 3 Electrical #14 Exception: Boom Swing Foot Pedal
- *Item No. 3 Undercarriage #4 Exception: Blade width - 87"
- *Item No. 3 Undercarriage #5 Exception: 18" Crawler Rubber Pads
- *Item No. 3 Undercarriage #14 Exception: Weld on Edge

**Industrial Equipment
PUR-1514**

Remarks / Exceptions:

JESCO, Inc.

- *Item No. 3 Operation Station #3 Exception: No Heated Seat
- *Item No. 3 Operation Station #8 Exception: Mechanical Pattern No Stick Steer Changer
- *Item No. 3 Operation Station #9 Exception: Foldable travel Pads
- *Item No. 3 Operation Station #10 Exception: No Security Passcode System
- *Item No. 3 Operation Station #18 Exception: Halogen Light
- *Item No. 3 Operation Station #20 Exception: Stacked A/C Cooler
- *Item No. 3 Operation Station #21 Exception: Color RV camera on separate platform
- *Item No. 3 Operation Station #22 Exception: No Security Codes
- *Item No. 3 Operation Station #26 Exception: No Security System

- *Item No. 3 Long Stick Excavator Dimensions #1 Remarks: 178"
- *Item No. 3 Long Stick Excavator Dimensions #2 Remarks: 159" AS
- *Item No. 3 Long Stick Excavator Dimensions #3 Remarks: 297" AS
- *Item No. 3 Long Stick Excavator Dimensions #4 Remarks: 303" AS
- *Item No. 3 Long Stick Excavator Dimensions #5 Remarks: 281" AS
- *Item No. 3 Long Stick Excavator Dimensions #6 Remarks: 200" AS
- *Item No. 3 Long Stick Excavator Dimensions #8 Remarks: 59" AS
- *Item No. 3 Long Stick Excavator Dimensions #9 Remarks: 13"
- *Item No. 3 Long Stick Excavator Dimensions #10 Remarks: 13"
- *Item No. 3 Long Stick Excavator Dimensions #11 Remarks: 100"
- *Item No. 3 Long Stick Excavator Dimensions #12 Remarks: 100"
- *Item No. 3 Long Stick Excavator Dimensions #14 Remarks: 115" AS
- *Item No. 3 Long Stick Excavator Dimensions #15 Remarks: 269"
- *Item No. 3 Long Stick Excavator Dimensions #16 Remarks: 60 degrees AS
- *Item No. 3 Long Stick Excavator Dimensions #17 Exception: 60 degrees
- *Item No. 3 Long Stick Excavator Dimensions #18 Remarks: 60 degrees AS
- *Item No. 3 Long Stick Excavator Dimensions #20 Remarks: 87" AS
- *Item No. 3 Long Stick Excavator Dimensions #21 Remarks: 14" AS
- *Item No. 3 Long Stick Excavator Dimensions #22 Exception: 83"

- *Item No. 3 Mounted Equipment #2 Exception:
 - a. 42"
 - b. 30"
 - c. AS
 - d. AS
 - e. AS
 - f. AS
 - g. Gears
 - h. AS
 - i. 3000-4000Ps:
 - j. AS
 - k. AS
 - l. AS

**Industrial Equipment
PUR-1514**

Remarks / Exceptions:

JESCO, Inc.

- *Item No. 3 Capacities #3 Exception: 31.7 gal
- *Item No. 3 Capacities #5 Exception: 27 gal
- *Item No. 3 Special Provisions #4 Exception: 4-5 month delivery from date of award
- *Item No. 4 General #3 Exception: 5-7 months from award date
- *Item No. 4 Backhoe #5q Exception: Dipperstick extension / Retraction is now functioned through the right hand joystick (see supporting picture in Literature)
- *Item No. 4 Buckets #4 Exception: Swinger and thumb controls are now run through the factory installed toggle switch on the left hand pilot control instead of the foot pedal (see supporting picture in literature)
- *Item No. 4 Special Provisions #3 Exception: 5-7 month delivery from date of award
- *Item No. 5 General #3 Exception: 4-5 month delivery from date of award
- *Item No. 5 General #4 Exception: Yanmar Engine
- *Item No. 5 Engine #1 Exception: 183.6 Cubic Inch
- *Item No. 5 Engine #13 Exception: No fuel shut off
- *Item No. 5 Engine #19 Exception: 1 plate
- *Item No. 5 Powertrain / Transmission #8 Exception: 7.8 mph
- *Item No. 5 Axles #1 Exception: no torsion axles
- *Item No. 5 Undercarriage #3 Exception: No torsion axles
- *Item No. 5 Undercarriage #4 Exception: Dual Flange Idler
- *Item No. 5 Undercarriage #7 Exception: 5.6 psi
- *Item No. 5 Undercarriage #9 Exception: 73.3"
- *Item No. 5 Operation Station #3 Exception: No lumbar adjustments
- *Item No. 5 Operation Station #12 Exception: 11,200 BTU
- *Item No. 5 Operation Station #22 Exception: 10 code max
- *Item No. 5 Loader Linkages/Structures #1 Exception: Vertical Lift
- *Item No. 5 Loader Linkages/Structures #10 Exception: Not Radial Lift
- *Item No. 5 Loader Linkages/Structures #11 Exception: Machined pins
- *Item No. 5 Loader Linkages/Structures #12 Exception: 132" to hinge pin max
- *Item No. 5 Loader Linkages/Structures #15 Exception: 35 degrees
- *Item No. 5 Loader Linkages/Structures #16 Exception: 34.6"
- *Item No. 5 Serviceability #6 Exception: No test parts
- *Item No. 5 Serviceability #11 Exception: No rear door
- *Item No. 5 Capacities #1 Remark: 8.7 gal
- *Item No. 5 Capacities #2 Remark: 10 gal
- *Item No. 5 Capacities #3 Remark: 30 gal
- *Item No. 5 Capacities #4 Remark: 3.3 gal
- *Item No. 5 Capacities #5 Remark: 3.9 gal
- *Item No. 5 Special Provisions #4 Exception: 4-5 month delivery date from day of award

**Industrial Equipment
PUR-1514**

Remarks / Exceptions:

JESCO, Inc.

- *Item No. 5 Page 96 #1 Exception: Did not Evaluate
- *Item No. 5 Page 96 #1 2017 (written in & initialed by JESCO)
- *Item No. 5 Page 96 #1 2017 (written in & initialed by JESCO)
- *Item No. 5 Page 96 #2 Exception: Did not Evaluate
- *Item No. 5 Page 96 #2a Exception: Did not Evaluate
- *Item No. 6 General #3 Exception: 5-7 month delivery date from date of award

- *Item No. 6 Backhoe #5q Exception: Dipperstick extension / retraction now functioned through right hand joystick (see picture in literature)

- *Item No. 6 Buckets #4 Exception: Swinger and thumb controls are now run through factory installed toggle switch on left hand pilot control instead of foot pedal (see supporting picture in literature)

- *Item No. 6 Special Provisions #3 Exception: 5-7 month delivery from date of award