				dba ALS E	p USA Corp. nvironmental town, PA	Labo Environn	s Lancaster ratories nental, LLC aster, PA	Fairway Laboratories Altoona, PA		
Item No.	Item Description	Unit	Qty	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	
Indicate the percentage premium your firm will add to each of the test costs below in the event of an accelerated test result requirement:			2	20%	6	50%	0%			
1	TKN	EA	100	\$19.00	\$1,900.00	\$33.00	\$3,300.00	\$14.00	\$1,400.00	
2	Ammonia (NH3-N)	EA	100	\$6.00	\$600.00	\$21.00	\$2,100.00	\$9.00	\$900.00	
3	Cyanide (Total Cyanide)	EA	100	\$19.00	\$1,900.00	\$32.00	\$3,200.00	\$16.00	\$1,600.00	
4	VOCs (Test Method 524, 524.2)	EA	30	\$44.00	\$1,320.00	\$93.00	\$2,790.00	\$70.00	\$2,100.00	
5	VOCs (Test Method 624)	EA	50	\$42.00	\$2,100.00	\$81.00	\$4,050.00	\$70.00	\$3,500.00	
6	Semi-volatiles (Test Method 525)	EA	25	\$95.00	\$2,375.00	\$129.00	\$3,225.00	\$170.00	\$4,250.00	
7	Semi-volatiles (Test Method 625)	EA	25	\$95.00	\$2,375.00	\$129.00	\$3,225.00	\$70.00	\$1,750.00	
8	Pesticides & PCB's (Method 508)	EA	30	\$69.00	\$2,070.00	\$150.00	\$4,500.00	\$120.00	\$3,600.00	
9	Pesticides & PCBs (Test Method 608)	EA	40	\$69.00	\$2,760.00	\$150.00	\$6,000.00	\$110.00	\$4,400.00	
10	Pesticides & PCB's (Method 505)	EA	10	\$69.00	\$690.00	\$150.00	\$1,500.00	\$120.00	\$1,200.00	
11	BTEX, MTBE & TPH (Total TPH concentration is needed by method EPA 602 or by any other EPA approved method.)	EA	5	\$39.00	\$195.00	\$33.00	\$165.00	\$55.00	\$275.00	
12	BTEX (Test Method 602) or by any other EPA approved method	EA	5	\$28.00	\$140.00	\$25.00	\$125.00	\$35.00	\$175.00	
13	MTBE (Test Method 602) or by any other EPA method.)	EA	5	\$28.00	\$140.00	\$25.00	\$125.00	\$35.00	\$175.00	
14	TPH (any EPA approved method.)	EA	20	\$29.00	\$580.00	\$25.00	\$500.00	\$25.00	\$500.00	

				dba ALS E	p USA Corp. nvironmental town, PA		Labo Environn	s Lancaster ratories nental, LLC aster, PA	Fairway Laboratories Altoona, PA			
Item No.	Item Descriptions	Unit	Qty	Unit Price	Total Price		Unit Price	Total Price	Unit Price	Total Price		
15	Herbicides - a) 2,4-D; b) 2,4,5-TP Silvex; Method 615, 8151A or by any other EPA approved method	EA	20	\$70.00	\$1,400.00	*	\$121.00	\$2,420.00	\$80.00	\$1,600.00		
16	TCLP Metals (Arsenic, Barium, Cadmium Chromium, Lead, Mecury, Selenium and Silver)	EA	10	\$55.00	\$550.00		\$62.00	\$620.00	\$110.00	\$1,100.00		
17	TCLP Organic: Vocs+Semi volatiles + herbicides+Pesticides/PCBs	EA	10	\$228.00	\$2,280.00	*	\$434.00	\$4,340.00	\$400.00	\$4,000.00		
18	Flash Point	EA	40	\$10.00	\$400.00		\$41.00	\$1,640.00	\$15.00	\$600.00		
19	Mercury	EA	40	\$12.00	\$480.00		\$15.00	\$600.00	\$12.00	\$480.00		
20	Total Phosphorus	EA	75	\$12.00	\$900.00		\$18.00	\$1,350.00	\$12.00	\$900.00		
21	Individual Metal Analyses (Arsenic, Antimony, Barium, Cadmium, Chromium, Cobalt, Copper, Lead, Selenium, Silicon, Silver, Aluminum, Iron, Magnesium, Mantganese, Molybdenum, Nickel, Potassium, Sodium, Tin, Titanium, Vanadium and Zinc) for DW or W. Water	EA	200	\$2.00	\$400.00		\$29.00	\$5,800.00	\$110.00	\$22,000.00		
22	Color	EA	20	\$5.00	\$100.00		\$14.00	\$280.00	\$25.00	\$500.00		
23	Phenol	EA	10	\$12.00	\$120.00		\$36.00	\$360.00	\$20.00	\$200.00		
24	Surfactants	EA	10	\$20.00	\$200.00		\$32.00	\$320.00	\$20.00	\$200.00		
25	Odor	EA	10	\$5.00	\$50.00		\$65.00	\$650.00	\$20.00	\$200.00		

				dba ALS E	p USA Corp. nvironmental town, PA	Labo Environn	s Lancaster ratories nental, LLC aster, PA		Laboratories ona, PA
Item No.	Item Descriptions	Unit	Qty	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
26	TOC's (Total Organic Carbon)	EA	80	\$16.00	\$1,280.00	\$18.00	\$1,440.00	\$15.00	\$1,200.00
27	Hexavalent Chromium	EA	20	\$9.00	\$180.00	\$26.00	\$520.00	\$15.00	\$300.00
28	Nitrate/Nitrite	EA	100	\$7.00	\$700.00	\$16.00	\$1,600.00	\$20.00	\$2,000.00
29	Atrazine (drinking water)	EA	10	\$65.00	\$650.00	\$129.00	\$1,290.00	\$175.00	\$1,750.00
30	Oil & Grease	EA	30	\$27.00	\$810.00	\$68.00	\$2,040.00	\$25.00	\$750.00
31	Formaldehyde	EA	10	\$100.00	\$1,000.00	\$135.00	\$1,350.00	\$415.00	\$4,150.00
32	Trihalomethanes TTHM (method 524.2)	EA	150	\$28.00	\$4,200.00	\$93.00	\$13,950.00	\$45.00	\$6,750.00
	Sludge Analyses including: Total Phosphorus, Total Potassium, TKN, NH4, NO3, Cd, Cu, Ni, Pb, Zn, Hg, As, Mo, Se, PCB's and Calcium Carbonate Equivalent and present solids.	EA	20	\$132.00	\$2,640.00	\$292.00	\$5,840.00	\$215.00	\$4,300.00
34	Dioxin	EA	5	\$220.00	\$1,100.00	\$293.00	\$1,465.00	\$325.00	\$1,625.00
35	Asbestos	EA	5	\$175.00	\$875.00	\$220.00	\$1,100.00	\$310.00	\$1,550.00
36	Haloacetic Acids (HAA5) by EPA 552.2	EA	75	\$65.00	\$4,875.00	\$156.00	\$11,700.00	\$75.00	\$5,625.00
37	Calcium Carbonate Equivalent (CaCo3) For Sludge samples	EA	20	\$10.00	\$200.00	\$15.00	\$300.00	\$35.00	\$700.00
38	PCB's for sludge sample (method 8082)	EA	20	\$45.00	\$900.00	\$57.00	\$1,140.00	\$60.00	\$1,200.00
39	GRO	EA	4	\$29.00	\$116.00	\$25.00	\$100.00	\$35.00	\$140.00

PUR-1496 Laboratory Services for Water/WasteWater Testing

				dba ALS E	p USA Corp. nvironmental town, PA	Labo Environn	Lancaster ratories nental, LLC aster, PA	•	Laboratories ona, PA
Item No.	Item Descriptions	Unit	Qty	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
40	DRO	EA	4	\$30.00	\$120.00	\$50.00	\$200.00	\$35.00	\$140.00
41	Percent Solids	EA	20	\$5.00	\$100.00	\$14.00	\$280.00	\$9.00	\$180.00
42	Heterotrophic Plate Count (SM9215)	EA	10	\$15.00	\$150.00	\$55.00	\$550.00	\$25.00	\$250.00
43	Sulfate	EA	15	\$7.00	\$105.00	\$23.00	\$345.00	\$10.00	\$150.00
44	COD	EA	25	\$7.00	\$175.00	\$25.00	\$625.00	\$10.00	\$250.00
45	Sulfide	EA	10	\$15.00	\$150.00	\$18.00	\$180.00	\$15.00	\$150.00
46	Sulfite	EA	10	\$15.00	\$150.00	\$64.00	\$640.00	\$15.00	\$150.00
47	EPA 8260	EA	10	\$44.00	\$440.00	\$56.00	\$560.00	\$55.00	\$550.00
48	Chloride	EA	15	\$7.00	\$105.00	\$23.00	\$345.00	\$10.00	\$150.00
49	Ortho-Phosporous	EA	75	\$8.00	\$600.00	\$20.00	\$1,500.00	\$12.00	\$900.00
50	Bromide	EA	30	\$7.00	\$210.00	\$23.00	\$690.00	\$10.00	\$300.00
51	Cryptosporidium	EA	5	\$320.00	\$1,600.00	\$420.00	\$2,100.00	\$850.00	\$4,250.00
52	Giardia	EA	5	\$320.00	\$1,600.00	\$420.00	\$2,100.00	\$850.00	\$4,250.00
53	Fluoride	EA	5	\$7.00	\$35.00	\$23.00	\$115.00	\$10.00	\$50.00
54	Test Method 547	EA	5	\$95.00	\$475.00	\$85.00	\$425.00	\$100.00	\$500.00
55	Test Method 548	EA	5	\$95.00	\$475.00	\$156.00	\$780.00	\$140.00	\$700.00
56	Test Method 531.1	EA	5	\$95.00	\$475.00	\$81.00	\$405.00	\$140.00	\$700.00
57	Test Method 504.1	EA	5	\$95.00	\$475.00	\$75.00	\$375.00	\$85.00	\$425.00
58	Test Method 549	EA	5	\$95.00	\$475.00	\$81.00	\$405.00	\$100.00	\$500.00

				dba ALS E	p USA Corp. nvironmental town, PA	Labo Environn	s Lancaster ratories nental, LLC aster, PA	•	Laboratories ona, PA	
Item No.	Item Descriptions	Unit	Qty	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	
59	Test Method 515.3	EA	5	\$95.00	\$475.00	\$140.00	\$700.00	\$165.00	\$825.00	
60	Rush Fee	EA	10	20%	20%	60%	60%	0%	0%	
	TOTAL BID SUM ITEMS 1 THROUGH 60				\$53,941.20 *		\$110,340.60		\$105,015.00	

Remarks / Exceptions:

Eurofins Lancaster Laboratories Environmental, LLC: Non-Responsive

					wne Labs, Inc ville, MD	I	tical Services, LLC sburg, PA
Item No.	Item Description	Unit	Qty	Unit Price	Total Price	Unit Price	Total Price
Indicate the percentage premium your firm will add to each the test costs below in the event of an accelerated test resurrequirement:				5	60%	2	25% *
1	TKN	EA	100	\$40.46	\$4,046.00 *	\$15.00	\$1,500.00
2	Ammonia (NH3-N)	EA	100	\$38.41	\$3,841.00 *	\$12.00	\$1,200.00
3	Cyanide (Total Cyanide)	EA	100	\$38.41	\$3,841.00 *	\$15.00	\$1,500.00
4	VOCs (Test Method 524, 524.2)	EA	30	\$112.64	\$3,379.20 *	\$55.00	\$1,650.00
5	VOCs (Test Method 624)	EA	50	\$108.90	\$5,445.00 *	\$55.00	\$2,750.00
6	Semi-volatiles (Test Method 525)	EA	25	\$220.64	\$5,516.00 *	\$115.00	\$2,875.00
7	Semi-volatiles (Test Method 625)	EA	25	\$200.47	\$5,011.75	\$120.00	\$3,000.00
8	Pesticides & PCB's (Method 508)	EA	30	\$64.64	\$1,939.20 *	\$198.00	\$5,940.00
9	Pesticides & PCBs (Test Method 608)	EA	40	\$132.94	\$5,317.60	\$65.00	\$2,600.00
10	Pesticides & PCB's (Method 505)	EA	10	\$64.64	\$646.40 *	\$55.00	\$550.00 *
11	BTEX, MTBE & TPH (Total TPH concentration is needed by method EPA 602 or by any other EPA approved method.)	EA	5	\$224.22	\$1,121.10	\$80.00	\$400.00
12	BTEX (Test Method 602) or by any other EPA approved me	EA	5	\$112.11	\$560.55	\$40.00	\$200.00 *
13	MTBE (Test Method 602) or by any other EPA method.)	EA	5	\$112.11	\$560.55	\$40.00	\$200.00 *
14	TPH (any EPA approved method.)	EA	20	\$71.06	\$1,421.20	\$40.00	\$800.00

				Fredericktowne Labs, Inc Myersville, MD Unit Total			Ĺ	tical Services, LC burg, PA
Item No.	Item Descriptions	Unit	Qty	Unit Price	Total Price		Unit Price	Total Price
15	Herbicides - a) 2,4-D; b0 2,4,5-TP Silvex; Method 615, 8151A or by any other EPA approved method	EA	20	\$184.64	\$3,692.80	*	\$100.00	\$2,000.00
16	TCLP Metals (Arsenic, Barium, Cadmium Chromium, Lead, Mecury, Selenium and Silver)	EA	10	\$124.64	\$1,246.40	*	\$85.00	\$850.00
17	TCLP Organic: Vocs+Semi volatiles + herbicides+Pesticides/PCBs	EA	10	\$849.44	\$8,494.40	*	\$390.00	\$3,900.00
18	Flash Point	EA	40	\$41.05	\$1,642.00	*	\$19.00	\$760.00
19	Mercury	EA	40	\$31.66	\$1,266.40	*	\$15.00	\$600.00
20	Total Phosphorus	EA	75	\$17.54	\$1,315.50	*	\$15.00	\$1,125.00
21	Individual Metal Analyses (Arsenic, Antimony, Barium, Cadmium, Chromium, Cobalt, Copper, Lead, Selenium, Silicon, Silver, Aluminum, Iron, Magnesium, Mantganese, Molybdenum, Nickel, Potassium, Sodium, Tin, Titanium, Vanadium and Zinc) for DW or W. Water	EA	200	\$160.03	\$32,006.00	*	\$7.00	\$1,400.00
22	Color	EA	20	\$34.64	\$692.80	*	\$10.00	\$200.00
23	Phenol	EA	10	\$200.47	\$2,004.70	*	\$15.00	\$150.00
24	Surfactants	EA	10	\$71.06	\$710.60	*	\$40.00	\$400.00
25	Odor	EA	10	\$28.64	\$286.40	*	\$10.00	\$100.00

PUR-1496 Laboratory Services for Water/WasteWater Testing

					wne Labs, Inc ville, MD		Pace Analytical Services, LLC Greensburg, PA		
Item No.	Item Descriptions	Unit	Qty	Unit Price	Total Price		Unit Price	Total Price	
26	TOC's (Total Organic Carbon)	EA	80	\$40.46	\$3,236.80	*	\$15.00	\$1,200.00	
27	Hexavalent Chromium	EA	20	\$70.64	\$1,412.80	*	\$22.00	\$440.00	
28	Nitrate/Nitrite	EA	100	\$47.62	\$4,762.00	*	\$10.00	\$1,000.00	
29	Atrazine (drinking water)	EA	10	\$220.64	\$2,206.40	*	\$135.00	\$1,350.00	
30	Oil & Grease	EA	30	\$42.46	\$1,273.80	*	\$30.00	\$900.00	
31	Formaldehyde	EA	10	\$380.20	\$3,802.00	*	\$123.00	\$1,230.00 *	
32	Trihalomethanes TTHM (method 524.2)	EA	150	\$100.64	\$15,096.00	*	\$45.00	\$6,750.00	
33	Sludge Analyses including: Total Phosphorus, Total Potassium, TKN, NH4, NO3, Cd, Cu, Ni, Pb, Zn, Hg, As, Mo, Se, PCB's and Calcium Carbonate Equivalent and present solids.	EA	20	\$438.88	\$8,777.60	*	\$225.00	\$4,500.00	
34	Dioxin	EA	5	\$784.64	\$3,923.20		\$225.00	\$1,125.00	
35	Asbestos	EA	5	\$81.20	\$406.00		\$120.00	\$600.00 *	
36	Haloacetic Acids (HAA5) by EPA 552.2	EA	75	\$154.64	\$11,598.00	*	\$75.00	\$5,625.00	
37	Calcium Carbonate Equivalent (CaCo3) For Sludge samples	EA	20	\$100.64	\$2,012.80	*	\$25.00	\$500.00	
38	PCB's for sludge sample (method 8082)	EA	20	\$89.88	\$1,797.60	*	\$45.00	\$900.00	
39	GRO	EA	4	\$55.96	\$223.84	*	\$35.00	\$140.00	

PUR-1496 Laboratory Services for Water/WasteWater Testing

					owne Labs, Inc ville, MD	Pace Analytical Services, LLC Greensburg, PA		
Item No.	Item Descriptions	Unit	Qty	Unit Price	Total Price	Unit Price	Total Price	
40	DRO	EA	4	\$65.42	\$261.68	\$35.00	\$140.00	
41	Percent Solids	EA	20	\$18.98	\$379.60 *	\$10.00	\$200.00	
42	Heterotrophic Plate Count (SM9215)	EA	10	\$46.64	\$466.40 *	\$25.00	\$250.00	
43	Sulfate	EA	15	\$34.64	\$519.60 *	\$15.00	\$225.00	
44	COD	EA	25	\$58.64	\$1,466.00 *	\$15.00	\$375.00	
45	Sulfide	EA	10	\$41.11	\$411.10 *	\$15.00	\$150.00	
46	Sulfite	EA	10	\$50.53	\$505.30 *	\$15.00	\$150.00	
47	EPA 8260	EA	10	\$112.11	\$1,121.10 *	\$55.00	\$550.00	
48	Chloride	EA	15	\$34.64	\$519.60 *	\$10.00	\$150.00	
49	Ortho-Phosporous	EA	75	\$34.64	\$2,598.00 *	\$15.00	\$1,125.00	
50	Bromide	EA	30	\$26.13	\$783.90 *	\$15.00	\$450.00	
51	Cryptosporidium	EA	5	\$387.44	\$1,937.20	\$758.00	\$3,790.00	
52	Giardia	EA	5	\$4.64	\$23.20	\$0.00	\$0.00	
53	Fluoride	EA	5	\$34.64	\$173.20	\$15.00	\$75.00	
54	Test Method 547	EA	5	\$124.64	\$623.20	\$65.00	\$325.00	
55	Test Method 548	EA	5	\$154.64	\$773.20	\$65.00	\$325.00	
56	Test Method 531.1	EA	5	\$136.64	\$683.20	\$55.00	\$275.00	
57	Test Method 504.1	EA	5	\$124.64	\$623.20	\$35.00	\$175.00	
58	Test Method 549	EA	5	\$154.64	\$773.20	\$65.00	\$325.00	

		Fredericktowne Labs, Inc Myersville, MD				Pace Analytical Services, LLC Greensburg, PA		
Item No.	Item Descriptions	Unit	Qty	Unit Price	Total Price		Unit Price	Total Price
59	Test Method 515.3	EA	5	\$184.64	\$923.20		\$85.00	\$425.00
60	Rush Fee	EA	10	\$750.00	\$7,500.00	*	N/A	N/A
TOTAL BID SUM ITEMS 1 THROUGH 60					\$179,598.47	*		\$72,390.00

#### **Remarks / Exceptions:**

#### **Pace Analytical Services, LLC:**

Percentage premium that will ve added to each of the test costs in the event of an accelerated test result requirement- Dependent on in-house capability of lab and sub lab and specifics of request.

- #10 Subcontracted
- #12 Can be run with MTBE samples
- #13 Can be run with BTEX samples
- #31 Subcontracted
- #35 Subcontracted
- #52 Included with Cryptosporidium