



Agenda Report Form

Open Session Item

**SUBJECT:** Bid Award (PUR-1475) Swimming Pool and Water/wastewater Treatment Chemicals

**PRESENTATION DATE:** November 17, 2020

**PRESENTATION BY:** Brandi Naugle, CPPB, Buyer – Purchasing Department, Davina Yutzy, Deputy Director of Water Quality Operations Division of Environmental Management and Mark Bradshaw, Deputy Director Engineering Services.

**RECOMMENDED MOTION:** Move to award the bids for Swimming Pool and Water/Wastewater Treatment Chemicals to the responsive, responsible bidders with the lowest bids for each item.

<b><u>Product/ (Estimated Annual Usage)</u></b>	<b><u>Vendor</u></b>	<b><u>Unit Price</u></b>	<b><u>Unit of Measure</u></b>
<b>Item #10B</b> – Sulfuric Acid (110 Gallons )	George S. Coyne Co. Croydon, PA	\$6.0281	55-Gallon Drum
<b>Item #10B</b> – Sulfuric Acid (Gallon Bulk)	NO BID	\$/gal.	Gallon Bulk
<b>Item #12</b> - Sodium Hypochlorite (6,050 Gallons)	Chemstream, Inc. Homer City, PA	\$1.98/gal.	55-Gallon Drum
<b>Item #14</b> – Caustic Soda (Sodium Hydroxide) (11,935 Gallons)	Chemstream, Inc. Homer City, PA	\$1.45/gal.	55-Gallon Drum
<b>Item #16A</b> – Hydrofluosilic Acid (H <sub>2</sub> SiF <sub>6</sub> ) (75 Gallons)	George S. Coyne Co. Croydon, PA	\$9.0429/gal.	15-Gallon Pail
<b>Item #16B</b> – Hydrofluosilic Acid (H <sub>2</sub> SiF <sub>6</sub> ) (165 Gallons)	George S. Coyne Co. Croydon, PA	\$4.9149/gal.	55-Gallon Drum
<b>Item #17A</b> – DelPac 2000 (Polyaluminum Chloride Hydroxide Sulfate Solution) (144,000 Pounds)	USALCO Baltimore, MD	\$0.1448/lb.	Bulk Pounds

<b>Product/ (Estimated Annual Usage)</b>	<b>Vendor</b>	<b>Unit Price</b>	<b>Unit of Measure</b>
<b>Item #19</b> – Sodium Hypochlorite (2,585 gallons)	Chemstream, Inc. Homer City, PA	\$1.85/gal.	55-Gallon Drum
<b>Item #20</b> – Cyanuric Acid (100-200 pounds)	Amato Industries Inc. Silver Spring, MD	\$1.50/lb.	Pound
<b>Item #21</b> – Calcium Chloride (500 – 600 pounds)	Amato Industries Inc. Silver Spring, MD	\$0.48/lb.	Pound
<b>Item #22</b> – Muriatic Acid (20-40 Pounds)	Amato Industries Inc. Silver Spring, MD	\$20.00/lb.	Pound
<b>Item #24</b> – DelPAC 2020 (Polyaluminum Hydroxychlorosulfate Solution) (990 Gallons)	Chemstream, Inc. Homer City, PA	\$4.15/lb.	55-Gallon Drums
<b>Item #29</b> – Bacterial Enzymatic Powder (1,500 pounds)	Maryland Chemical Company, Inc. Baltimore, MD	\$9.18/lb.	Pound
<b>Item #32</b> – DelPAC 2000 (Aluminum Chloride Hydroxide Sulfate) (220 gallons)	Chemstream, Inc. Homer City, PA	\$4.15/gal.	55-Gallon Drum
<b>Item #33</b> – Liquid Aluminum Sulfate (8,000 gallons)	Thatcher Company of Ne York, Inc Salt Lake City, UT	\$1.64/gal.	Gallon Bulk
<b>Item #34</b> - MicroC 2000 (11,520 pounds)	George S. Coyne Co. Croydon, PA	\$3.6403/lb	Pound Bulk
<b>Item #37</b> – Magnetite (210,000 pounds)	Gasochem International LLC Houston, TX Non-Responsive (Did not meet specification)	\$0.45/lb.	Pound Bulk

**REPORT-IN-BRIEF:** The County accepted bids on October 21, 2020 for the swimming pool and water/wastewater treatment chemical requirements for County using departments as well as for the City of Hagerstown and the Town of Boonsboro. The Invitation to Bid was advertised on the State of Maryland's "eMMA *"eMaryland Marketplace Advantage"* website, on the County's website and in the local newspaper. Forty-Seven (47) persons/companies registered/downloaded the bid, and twenty-one (21) bids were received. The term of this contract is for a one (1) year period tentatively beginning December 1, 2020 and ending November 30, 2021 with no options for renewal. The above recommendations are for the County's requirements only; the City of Hagerstown and the Town of Boonsboro shall make its awards independently from the County.

**DISCUSSION:** N/A

**FISCAL IMPACT:** Funds are available in various accounts for chemicals for the Department of Water Quality facilities and Parks and Facilities Department.

**CONCURRENCES:** County using departments.

**ALTERNATIVES:** N/A

**ATTACHMENTS:** The complete Bid Tabulation may be viewed on-line at: <https://www.washco-md.net/wp-content/uploads/purch-pur-1475-bidtab.pdf>

**AUDIO/VISUAL NEEDS:** N/A