



Agenda Report Form

Open Session Item

SUBJECT: Bid Award (PUR-1464) - Grounds Maintenance for Various County Departments

PRESENTATION DATE: May 12, 2020

PRESENTATION BY: Brandi Naugle, CPPB, Buyer, Purchasing Department and George Sweitzer, Superintendent at Black Rock Golf Course

RECOMMENDED MOTION: Move to award the contract to the responsible companies with the responsive lowest bids that meet the specifications for each chemical item (as indicated on the Bid Tabulation Summary). Tie bids were received for Item Nos. 13, 20, 27, 28 and 32, therefore, it is required that the chemicals be awarded based upon drawing lots in public, pursuant to Section 2.9 of the Washington County Procurement Policy Manual.

REPORT-IN-BRIEF: The County accepted bids on April 29, 2020. The Invitation to Bid (ITB) was advertised on the State of Maryland's (eMMA) "eMaryland Marketplace Advantage" web site, on the County's web site, and in the local newspaper. Fifteen (15) persons/companies registered/downloaded the bid document on-line. Five (5) bids were received. This contract provides the needed chemicals for the Black Rock Golf Course, County Highway Department and Department of Water Quality; the City of Hagerstown may utilize the contract. The contract term is one (1) year tentatively commencing July 1, 2020 and ending June 30, 2021.

Bidders were declared Non-Responsive if: A Bidder submitted two (2) prices for one (1) item, and/or if a Bidder submitted a substitute (equivalent) chemical that was not on the list of approved chemicals, and/or if a Bidder submitted the wrong unit of measure pricing.

DISCUSSION: N/A

FISCAL IMPACT: Funds are budgeted for the chemicals in various expense operating accounts.

CONCURRENCES: N/A

ALTERNATIVES: N/A

ATTACHMENTS: Bid Tabulation Matrix

AUDIO/VISUAL NEEDS: N/A

PUR-1464
Grounds Maintenance Chemicals
Bid Tabulation Summary

Item #	Product	Vendor	Unit of Measure	FY' 20 Unit Price	FY' 21 Unit Price
1	Acclaim Extra	Nutrien Ag Solutions	Gallon	\$494.00	\$493.45
2	Aqua Shade	SiteOne Landscape	Gallon	\$44.55	\$43.00
3	Propiconazole 14.3%	Nutrien Ag Solutions	Gallon	\$49.75	\$43.00
4	Propamocarb Hydrochloride 66.2%	Nutrien Ag Solutions	Gallon	\$293.00	\$296.94
5	Bensumec – 4LF	Helena Agri Enterprises	Gallon	\$110.00	\$115.00
6	Thiophonate Methyl 46.2%	Nutrien Ag Solutions	Gallon	\$43.20	\$39.99
7	Aluminum Tris WDG 80%	Genesis Turfgrass	Pound	\$13.27	\$13.10
8	Crossbow	Helena Agri Enterprises	Gallon	\$41.44	\$41.00
9	Chlorothalonil 720 SFT 54.0%	Nutrien Ag Solutions	Gallon	\$41.00	\$37.23
10	Chlorpyrifos 4E 42.5%	Genesis Turfgrass	Gallon	\$42.00	\$43.00
11	Dylox 420 SL	Helena Agri Enterprises	Pound	\$63.75	\$64.00
12	Fore WSP	Genesis Trufgrass	Pound	\$7.13	\$7.25
13	Head Way	Tie	Gallon	\$426.00	<i>TIE \$438.00</i>
14	Tebuconazole 38.7%	Helena Agri Enterprises	Gallon	\$49.75	\$49.75
15	Imidacloprid 75 %	Genesis Turfgrass	Case	\$337.00	\$347.00
16	PCNB 40%	SiteOne Landscape	Gallon	\$50.85	\$55.45
17	Pendulum Aqua Cap	Nutrien Ag Solutions	Gallon	\$55.00	\$48.88
18	Trinexapac Ethyl 11.3%	Nutrien Ag Solutions	Gallon	\$100.40	\$101.00
19	Prograss	Nutrien Ag Solutions	Gallon	\$138.10	\$132.00

Item #	Product	Vendor	Unit of Measure	FY' 20 Unit Price	FY' 21 Unit Price
20	Provaunt	Tie	Case	\$695.50	<i>TIE \$1526.40</i>
21	Glyphosate 41%	Genesis Turfgrass	Gallon	\$12.00	<i>\$12.60</i>
22	Mefenoxam 22.5%	Helena Agri Enterprises	Gallon	\$336.00	<i>\$337.80</i>
23	Talstar	Nutrien Ag Solutions	Gallon	\$51.00	<i>\$49.00</i>
24	Trimec Classic	Nutrien Ag Solutions	Gallon	\$24.46	<i>\$20.88</i>
25	Paclobutrazol 22.3%	Helena Agri Enterprises	Gallon	\$139.00	<i>\$144.00</i>
26	Phosguard	Nutrien Ag Solutions	Gallon	\$17.20	<i>\$13.77</i>
27	Bayleton FLO	Tie	Gallon	\$546.00	<i>TIE \$488.00</i>
28	Dismiss NXT	Tie	Gallon	\$580.00	<i>TIE \$649.00</i>
29	Fluazinam 40SC	Nutrien Ag Solutions	Gallon	\$374.94	<i>\$335.45</i>
30	Poa Constrictor	Helena Agri Enterprises	Gallon	\$110.00	<i>\$118.80</i>
31	Signature XTRA	Synatek	Pounds	\$30.00	<i>\$30.00</i>
32	Barricade	Tie	Gallon	\$143.00	<i>TIE \$143.00</i>
33	Mancozeb	Helena Agri Enterprises	Gallon	\$3.75	<i>\$3.95</i>
34	Fairview Select	Genesis Turfgrass	Gallon	N/A	<i>\$157.50</i>