



Agenda Report Form

Open Session Item

SUBJECT: Bid Award (PUR-1445) Swimming Pool and Water/wastewater Treatment Chemicals

PRESENTATION DATE: October 29, 2019

PRESENTATION BY: Brandi Naugle, CPPB, Buyer – Purchasing Department and Jeremy Mose, Deputy Director Water Quality

RECOMMENDED MOTION: Move to award the bids for Swimming Pool and Water/Wastewater Treatment Chemicals to the responsive, responsible bidders with the lowest bids for each item.

Product/ (Estimated Annual Usage)	Vendor	Unit Price	Unit of Measure
Item #12 - Sodium Hypochlorite (110 drums)	Univar Solutions USA Morrisville, PA	\$2.39/gal.	55-Gallon Drum
Item #14 – Caustic Soda (Sodium Hydroxide) (11,935 gallons)	George S. Coyne Co. Croydon, PA	\$1.8984/gal.	55-Gallon Drum
Item #15 – Ferrous Chloride Solution (14,000 bulk gallons)	NO BID	\$/gal.	Gallon Bulk
Item #16A – Hydrofluosilic Acid (H ₂ SiF ₆) (75 gallons)	Univar Solutions USA Morrisville, PA	\$9.98/gal.	15-Gallon Pail
Item #16B – Hydrofluosilic Acid (H ₂ SiF ₆) (165 gallons)	George S. Coyne Co. Croydon, PA	\$4.3571/gal.	55-Gallon Drum
Item #17 – DelPac 2000 (Polyaluminum Chloride Hydroxide Sulfate Solution) 144,000 Pounds	USALCO Baltimore, MD	\$0.1389/lb.	Bulk Pounds
Item #19 – Sodium Hypochlorite (47 Drums)	Chem2o, LLC Herndon, PA	\$2.35/gal.	55-Gallon Drum

Product/ (Estimated Annual Usage)	Vendor	Unit Price	Unit of Measure
Item #20 – Cyanuric Acid (100-200 pounds)	Amato Industries Inc. Silver Spring, MD	\$2.68/lb.	Pound
Item #21 – Calcium Chloride (500 – 600 pounds)	Amato Industries Inc. Silver Spring, MD	\$1.65/lb.	Pound
Item #22 – Muriatic Acid (20-40 Pounds)	Amato Industries Inc. Silver Spring, MD	\$20.00/lb.	Pound
Item #24 – DelPAC 2020 (Polyaluminum Hydroxychlorosulfate Solution) 18 Drums	Univar Solutions USA Morrisville, PA	\$4.59/lb.	55-Gallon Drums
Item #29 – Bacterial Enzymatic Powder (1,500 pounds)	Maryland Chemical Company, Inc. Baltimore, MD	\$9.28/lb.	Pound
Item #32 – DelPAC 2000 (Aluminum Chloride Hydroxide Sulfate) (4-55 gallon drums)	Univar Solutions USA Morrisville, PA	\$5.92/gal.	55-Gallon Drum
Item #33 – Liquid Aluminum Sulfate (8,000 gallons)	Univar Solutions USA Morrisville, PA	\$1.65/gal.	Gallon Bulk
Item #34 – Micro C 2000	Univar Solutions USA Morrisville, PA	\$3.81/gal.	240 Gal.Tote
Item #37 – Magnetite	NO BID	\$/lb.	Pound Bulk

REPORT-IN-BRIEF: The County accepted bids on October 9, 2019 for the swimming pool and water/wastewater treatment chemical requirements for County using departments as well as for the City of Hagerstown, which was advertised on the State of Maryland’s “eMMA *“eMaryland Marketplace Advantage”*” website, on the County’s website and in the local newspaper. Forty (40) persons/companies registered/downloaded the bid, and sixteen (16) bids were received. The term of this contract is for a one (1) year period tentatively beginning December 1, 2019 and ending November 30, 2020 with no options for renewal. The above recommendations are for the County’s requirements only; the City of Hagerstown shall make its awards independently from the County.

DISCUSSION: N/A

FISCAL IMPACT: Funds are available in various accounts for chemicals for the Department of Water Quality facilities and Parks and Facilities Department.

CONCURRENCES: County using departments.

ALTERNATIVES: N/A

ATTACHMENTS: The complete Bid Tabulation may be viewed on-line at: <https://www.washco-md.net/wp-content/uploads/purch-pur-1445-bidtab.pdf>

AUDIO/VISUAL NEEDS: N/A