



Open Session Item

SUBJECT: Bid Award (PUR-1436) Airport Terminal Building Expansion Project

PRESENTATION DATE: September 17, 2019

PRESENTATION BY: Rick Curry, CPPO, Director of Purchasing, Garrison Plessinger, Director of Hagerstown Regional Airport and Mahesh Kukata, P.E., ADCI

RECOMMENDED MOTION: Move to award the project to the responsive, responsible bidder, Callas Contractors, LLC of Hagerstown, MD for the lowest Total Base Bid amount of \$6,050,000.00, Alternate No. 2 in the amount of \$156,500.00, Alternate No. 3 in the amount of \$90,000.00, Alternate No. 4 in the amount of \$32,500.00 and Alternate No. 5 in the amount of \$62,000.00 for a Total Sum Bid of \$6,391,000.00 and contingent upon approval of the final contract by the County Attorney's Office.

REPORT-IN-BRIEF: Attached is the Bid Tabulation Sheet. The bid was advertised in the local newspaper, on the of the State of Maryland's eMMA (eMaryland Marketplace Advantage) web site and the County's web site. Eighty-six (86) persons/companies registered/downloaded the bid document on-line. Two (2) bids were received on August 13, 2019 as indicated on the attached Bid Tabulation Matrix. The work is to be completed within three hundred and sixty-five (365) consecutive calendar days from Notice to Proceed. If the work is not completed within the time period specified, the Contractor will be liable for liquidated damages of one thousand five hundred (1,500.00) dollars per consecutive calendar day will be applied. It is anticipated that the department will be submitting a budget transfer request to cover the additional monies needed for the project.

The passenger terminal at HGR currently has a hold room with a capacity of 100 passengers and is inadequate to support the current commercial service operations. These facilities were designed and built based on smaller regional aircraft and they have worked relatively well until the airline service has changed at HGR. In the recent years HGR's air service is primarily provided by leisure carrier Allegiant Air with service to Orlando, FL St. Pete – Clearwater, FL, Myrtle Beach, SC on larger A-319 and A-320 aircraft. Due to the use of larger aircraft with approximately 166 – 180 passengers, it has become very difficult to accommodate the arriving and departing passengers with the current facilities. The proposed project includes an addition of approximately 3,500 square foot to create additional holding room space to serve two commercial service aircraft at the same time. HGR currently has a ticket counter line set up with (6) 2 position counters and scales; a concession space in the public part of the main terminal and a small hold room with vending machines and limited seating and a single men's and women's restroom. Proposed project includes

new IT infrastructure, new ticket counters, expanded hold room, relocated checkpoint, expanded restrooms on the secure side, rework of the outbound baggage system, expanded restrooms on the secure side, a canopy for the ground support equipment, renovation of the existing terminal space with new flooring, wall finishes and HVAC systems.

DISCUSSION: N/A

FISCAL IMPACT: The project is in the Airport's CIP budget (BLD082) with funding from the Federal Aviation Administration (FAA) and Maryland Aviation Administration (MAA), and Local, the budget balance as of September 2019 is \$3,530,000.00. The funding amounts are as follows:

| | |
|--------|----------------|
| FAA: | \$5,668,689.00 |
| MAA: | \$314,927.50 |
| Local: | \$506,657.50 |

CONCURRENCES: Federal Aviation Administration (FAA) and Maryland Aviation Administration (MAA)

ALTERNATIVES: N/A

ATTACHMENTS: FAA's approval letter dated XX, 2019 and Bid Tabulation Matrix

AUDIO/VISUAL TO BE USED: N/A