



COORDINATING COMMITTEE

**PUR-1424
ADDENDUM NO. 1
REQUEST FOR PROPOSALS REGARDING
QUALIFICATIONS & EXPERIENCE / TECHNICAL
PROPOSALS AND PRICE PROPOSALS FOR
ORACLE FUSION CONSULTANT SERVICES
REQUIREMENTS CONTRACT**

DATE: Monday, May 6, 2019

**BIDS DUE: Tuesday, May 14, 2019
4:00 P.M.**

To Bidders:

This Addendum is hereby made a part of the Contract Documents on which all bids will be based and is issued to correct and clarify the original documents.

Please acknowledge receipt of this Addendum at the appropriate space on the Proposal Form. This Addendum consists of three (3) pages and one (1) attachment.

NOTE: All Bidders must enter the Washington County Administration Complex through either the front door at the 100 West Washington Street entrance or through the rear entrance (w/blue canopy roof) which is handicap accessible and must use the elevator to access the Purchasing Department to submit their proposal and/or to attend the Pre-Proposal Conference. Alternate routes are controlled by a door access system. Washington County Government has announced new security protocols being implemented at the Washington County Administration Complex at 100 West Washington Street, Hagerstown. The new measures took effect Tuesday, February 14, 2017. The general public will be subject to wand search and will be required to remove any unauthorized items from the building prior to entry. Prohibited items include but are not limited to: Weapons of any type; Firearms, ammunition and explosive devices; Cutting instruments of any type - including knives, scissors, box cutters, work tools, knitting needles, or anything with a cutting edge, etc.; Pepper spray, mace or any other chemical defense sprays; and Illegal substances.

ITEM NO. 1 *Inquiry:* Will the County consider exceptions to the contract agreement (Attachment D) provided in the RFP? There is a remarks/exceptions section in attachment A (page 26 of the PDF) but no indication in this section if exceptions to will be considered.

Response: Generally, we do not make exceptions in the contract agreement (Attachment D). However; contract exceptions would only be considered after bid award and subsequent review and approval by the County Attorney's Office.

100 West Washington Street, Room 3200 | Hagerstown, MD 21740-4748 | P: 240.313.2330 | F: 240.313.2331 | TDD: 711

ADDENDUM NO. 1

Oracle Fusion Consultant Services

PUR-1424

Page 2

ITEM NO. 2: *Inquiry:* Request you to please let us know if there is anyway we can attend the pre-proposal conference online for RFP- PUR-1424 Oracle Fusion Consultant Services Requirements Contract which is on April 22, 2019 at 2:00 PM (EDST). Request you to please share the dial in web conference number to attend the pre-proposal conference online.

Response: Unfortunately, we do not offer audio or visual connection options for our Pre-Proposal Conferences. However, if any pertinent information arises out of the Conference, this information will be forwarded to all proposers who have downloaded the RFP document from the Washington County Purchasing website. All addenda are issued via email so be sure that your email address is entered correctly into the Solicitation Registration Form, which is the company contact information form that is completed when the document is accessed from our website. If you have any questions you had intended on presenting at the Pre-Proposal Conference, please feel free to submit them to our Purchasing Questions email inbox: purchasingquestions@washco-md.net.

ITEM NO. 3: *Inquiry:* We would like to request a word version for Attachments A, D, and E.

Response: It is Washington County's practice not to send a proposer anything that would give that proposer an advantage over any other potential proposers.

ITEM NO. 4: *Inquiry:* I wanted to see if there is a conference call number established for today's pre-proposal conference for the County's RFP for Oracle Fusion Consultant Services.

Response: Please see the response to Item No. 2 in this Addendum.

ITEM NO. 5: *Inquiry:* In the RFP it is mentioned that minimum 5 years Oracle Fusion experience is required for all roles. As Oracle Fusion has not been around for that long with R13 released in 2017 and 19A released in March 2019, can the fusion experience requirement be relaxed to minimum two years instead of minimum five years ?

Response: After discussing this inquiry with Washington County's Oracle CSM and Sales Representatives, the public sector Oracle Fusion experience requirement will be set at a minimum of two years' experience for each position classification referenced in paragraph VIII. QUALIFICATIONS, pages 8-9.

ITEM NO. 6: *Inquiry:* Would the County please provide the sign-in sheet with the vendors that attended the pre-proposal conference on April, 22, 2019?

Response: Please see Attachment F to this Addendum.

ITEM NO. 7: *Inquiry:* Will the county allow the use of off shore resources to support the system ? Is there an incumbent vendor providing these services now? If so, who the vendor company and when does that contract end?

Response: No off-shore resources shall be permitted. There is no incumbent providing these services.

ITEM NO. 8: Inquiry: If there is an incumbent, is the incumbent eligible to bid on this again?

Response: There is no incumbent providing these services.

ITEM NO. 9: Inquiry: Can we perform the tasks (related to RFP) outside USA? (like, from India or UK)?

Response: Please see response to Item No. 7 in this Addendum.

ITEM NO. 10: Inquiry: Under section III "Purpose and Scope" sub section B point number 7. "Assignments with a total cost less than or equal to \$50,000 will be awarded to the designated responsive-responsible consultant with the lowest price proposal. Assignments with costs anticipated to exceed \$50,000 will have a defined statement of work specified and distributed to those consultants deemed most qualified and offered on a stand-by list. The County intends to limit the stand-by list to a maximum of three (3) consultants, one (1) of which will be the designated responsive-responsible consultant with the lowest price proposal. An Assignment cost value will be determined when the consultant applies the necessary man-hours and his standard rates to the individual assignment.

Response: N/A

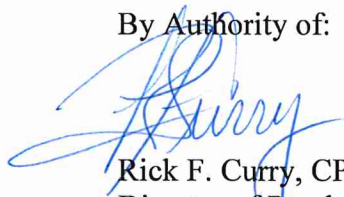
ITEM NO. 11: Inquiry: Requesting you; can you please provide some more understanding, is \$50,000 for all 9 resource per month or 1 resource per year for \$50,000

Response: \$50,000 per assignment/task as defined by a Statement of Work.

ITEM NO. 12: Inquiry: Request you to share the Questions and Answers document and the Pre-Proposal Meeting Minutes for the PUR -1424 - Oracle Fusion Consultant Services Requirements Contract RFP.

Response: Part I of Item No. 12 herein: This Addendum is the questions and answer document. Part II of Item No. 12 herein: There no pre-proposal meeting minutes.

By Authority of:


Rick F. Curry, CPPO
Director of Purchasing

Pre-Proposal Conference
ORACLE FUSION CONSULTANT SERVICES REQUIREMENTS CONTRACT

Representative's Name/E-mail (Please Print)	Company / County Dept.	Address City, State, Zip	Phone	Fax
Rick Curry E-mail rccurry@washco-md.net	Washington County Purchasing Department	100 West Washington Street, Rm. 3200 Hagerstown, MD 21740	240-313-2330	240-313-2331
Name Angie Poffenberger E-mail apoffenberger@washco-md.net	WASH CTY IT DEPT		240-313-2271	240-313-2262
Name Sara Greenes E-mail Sgreaves@washco-md.net	B+F	100 W. Washington St li	240-313-2303	240-313-2301
Name Kelcee Mace E-mail kmace@washco-md.net	B+F	100 W. Wash St	240-313-2305	240-313-2301
Name Kim Edlund E-mail Kedlund@washco-md.net	B+F	100 W. Washington St.	240-313-2308	240-313-2301
Name Jennifer Landman E-mail jlandman@washco-md.net	IT	100 W. Washington St.	240-313-2268	240-313-2261
Name Darry Brown E-mail dbrown@washco-md.net	B+F	100 W. Washington St.	240-313-2313	240-313-2301
Name Tom Gardner E-mail thomas.gardner@moserit.com	MOSER CONSULTING	17 GOVERNORS CT WINDSOR HILL, MD 21244	410-215-3673	
Name Darren Smith E-mail darren.smith@sierra-cedar.com	Sierra-Cedar	1255 Alderman Drive Alpharetta, GA 30005	215-275-0105	
Name Justin Zubrick E-mail jzubrick@worldgateall.com	Worldgate	1760 Reston Pky, Suite 312 Reston VA 20190	703-599-9940	

Pre-Proposal Conference
ORACLE FUSION CONSULTANT SERVICES REQUIREMENTS CONTRACT

Representative's Name/E-mail (Please Print)	Company / County Dept.	Address City, State, Zip	Phone	Fax
Name Sharif Almamun E-mail sharif@ilynx.la.com	ilynx	7600 Southern Oak Dr. Springfield VA 22153	(202) 802-7502	
Name Ludovick Jacob E-mail info@kondbtech.com	Kendbtech LLC	1200 G Street NW Suite 800 Washington, DC, 20005	1-888-844-6988	
Name Deb Peyton E-mail dpeyton@washco-md.net	Bocc	100 W Washington St Hag. Md.	240-313-2356	
Name R. S. Venkatachalam E-mail venk@mansai.com	Mansai Corp	7335A Hanover Parkway Greenbelt, MD 20770	301-441-1011	
Name RONALD WHITT E-mail rwhitt@washco-md.net	WASH CO IT	100 W WASHINGTON ST	240-313-2260	
Name				
E-mail				
Name				
E-mail				
Name				
E-mail				
Name				
E-mail				
Name				
E-mail				