



## Agenda Report Form

### Open Session Item

**SUBJECT:** Contract Award (PUR-1423) Comprehensive Health Care Services for Inmates

**PRESENTATION DATE:** June 11, 2019

**PRESENTATION BY:** Rick Curry, CPPO – Director of Purchasing and Major Craig Rowe, Warden, Washington County Detention Center

**RECOMMENDED MOTION:** Move to award the contract to the lowest responsive, responsible proposer, PrimeCare Medical, Inc., of Harrisburg, PA for the total proposal based on a monthly average inmate population of 400 in the amount of \$1,895,061.04 (Note: Pricing was requested for an additional 50 inmates over the Average Daily Population (ADP) of 450 for proposal evaluation purposes) and to approve a Budget Transfer Request of \$190,000.00 from 501000-10-12700 to 515285-10-11320.

**REPORT-IN-BRIEF:** Proposals were received from potential providers. On May 29th, the Coordinating Committee met to review Qualifications & Experience / Technical Proposals for the subject services at the County Detention Center (the “Center”). The Committee determined that only one (1) provider was responsive to the County’s Request for Proposal to perform the subject services at the County Detention Center. The contract term is for one (1) year beginning July 1, 2019, with an option by the County to renew for up to four (4) additional consecutive one-year periods. Annual price increases or decreases to cover contract years two through five will be based upon the United States Daily Average Medical Cost Consumer Price Index (Medical Health Care Services Section), as published by the US Dept. of Labor. The adjustment for each year shall be calculated by comparing the Medical Health Care Services CPI of the previous August to the August figure in the current contract year.

This is a full-risk contract that includes:

- 1) all required medical services including hospitalization costs with no defined catastrophic limit
- 2) ambulance services that includes air transports, if required;
- 3) annual screening tests for tuberculosis and Hepatitis B vaccinations for Detention Center employees.

Advantages of contracted health care include: liability/risk transference; cost savings in services; improved quality of services/provision for court mandates; recruitment and retention of health care staff; control and accountability/centralization of services; provision of necessary supplies and equipment; and fewer time demands and less personal involvement required of the Warden, Sheriff, Deputies, etc. Contracted services began at the Detention Center in 1996.

The Center achieved National Commission on Correctional Health Care (NCCHC) Accreditation in June, 1997 and received re-accreditation in 1998, 1999, 2001, 004, 2007 and through the present health services provider (ConMed, Inc.) in 2010, 2014 and 2017.

The RFP was advertised in the local newspaper, on the State's eMaryland Marketplace web site, and also on the County's web site. Thirty (30) firms/persons accessed the RFP document on-line from the County's web site. Three (3) firms had representatives in attendance at the pre-proposal conference. The Coordinating Committee was comprised of the following members: County Sheriff (Committee Chairman Designee), County Purchasing Director, the Center's Warden, the Center's Administrative Captain/Assistant Warden, Center's Operations Captain/Chief of Security and the Director of Core Services – Washington County Mental Health Authority.

**DISCUSSION:** N/A

**FISCAL IMPACT:** An amount of \$1,704,960.00 has been requested in the Detention Center's FY'20 budget (515285-10-11320) for these professional medical services. Funds were budgeted in FY'19 in the amount of \$1,482,570.00

**CONCURRENCES:** As recommended by the Coordinating Committee

**ALTERNATIVES:** N/A

**ATTACHMENTS:** Bid Tabulation Matrix

**AUDIO/VISUAL NEEDS:** N/A