



COORDINATING COMMITTEE

100 West Washington Street, Room 3200 | Hagerstown, MD 21740-4748 | P: 240.313.2330 | F: 240.313.2331
www.washco-md.net

PUR-1407
REQUEST FOR PROPOSALS
REGARDING QUALIFICATIONS AND EXPERIENCE
/ TECHNICAL PROPOSALS AND PRICE PROPOSALS FOR
CENTRALIZED REENGAGEMENT SERVICES FOR DISCONNECTED YOUTH
IN WASHINGTON COUNTY, MARYLAND

The Board of County Commissioners (BCC) of Washington County, Maryland is requesting Combined Qualification and Experience/Technical Proposals, and Price Proposals from qualified service providers to provide and implement **Centralized Reengagement Services for Disconnected Youth** in Washington County.

The Washington County Coordinating Committee will evaluate responses to this request and select those service providers judged to be responsive, most qualified and experienced. The Committee reserves the right to interview some or all prospective organizations to discuss Qualifications & Experience/ Technical Proposals and Price Proposals.

The format for submittals, information regarding the scope of work, and selection criteria used by the Committee is available from the Washington County Purchasing Department, Washington County Administration Building, 100 West Washington Street, Third Floor, Room 3200, Hagerstown, Maryland 21740-4748, telephone 240-313-2330 or from the Washington County website: www.washco-md.net by accessing the **“Division & Departments/Purchasing Department/Open Invitations”**. Inquiries should be directed to Rick F. Curry, CPPO, Director of Purchasing, at the above address.

A Pre-Proposal Conference will be held on **Thursday, February 14, 2019 at 1:30 P.M. (EST)** at the Washington County Administration Building, 100 West Washington Street, Third Floor Conference Room 3000, Hagerstown, Maryland. Attendance at the Pre-Proposal Conference is not required but is strongly encouraged.

One (1) original, four (5) copies and five (6) flash drives of Qualification and Experience information with accompanying Technical Proposal, enclosed in a sealed opaque envelope marked **“Combined Q&E Proposal and Technical Proposal – Centralized Reengagement Services for Disconnected Youth”** and one (1) original and five (5) copies of the Price Proposal enclosed in a separately sealed opaque envelope marked **“Price Proposal – Centralized Reengagement Services for Disconnected Youth”** are due to the office of Rick F. Curry, CPPO, Director of Purchasing, Washington County Administration Building, 100 West Washington Street, Third Floor, Room 3200, Hagerstown, MD 21740. The proposals are due no later than **4:00 P.M. (EST), Thursday, March 7, 2019**. The Washington County Coordinating Committee will evaluate the submittals. Failure to provide the above-required information for the Committee’s review may result in disqualification of that applicant.

Request for Proposals

Centralized Reengagement Services for Disconnected Youth
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NOTE: All Proposers must enter the Washington County Administration Complex through either the front door at the 100 West Washington Street entrance or through the rear entrance (w/blue canopy roof) which is handicap accessible and must use the elevator to access the Purchasing Department to submit their proposal and/or to attend the Pre-Proposal Conference. Alternate routes are controlled by a door access system. Washington County Government has announced new security protocols being implemented at the Washington County Administration Complex at 100 West Washington Street, Hagerstown. The new measures took effect Tuesday, February 14, 2017. The general public will be subject to wand search and will be required to remove any unauthorized items from the building prior to entry. Prohibited items include but are not limited to: Weapons of any type; Firearms, ammunition and explosive devices; Cutting instruments of any type - including knives, scissors, box cutters, work tools, knitting needles, or anything with a cutting edge, etc.; Pepper spray, mace or any other chemical defense sprays; and Illegal substances.

Washington County will make positive efforts to utilize Disadvantaged Business Enterprises for its supplies and services and shall allow these sources the maximum feasible opportunity to compete for contracts. The Board of County Commissioners of Washington County does not discriminate on the basis of race, color, national origin, sex, religion, age, and disability in employment or the provision of services. Individuals requiring special accommodations are requested to contact the undersigned at 240-313-2330 Voice, TDD Dial 711 to make arrangements no later than seven (7) calendar days prior to the Pre-Proposal Conference.

Inquiries regarding this request should be directed to Rick Curry, CPPO – Director of Purchasing at 240-313-2330. The Board of County Commissioners of Washington County reserves the right to reject the proposal of a firm who has previously failed to perform properly or complete on time contracts of a similar nature or a proposal of an organization which investigation shows is not in a position to perform the contract. The Board of County Commissioners of Washington County, Maryland reserves the right to accept or reject any and/or all proposals, and to waive formalities, informalities and technicalities therein and to take whatever action is in the best interest of Washington County. The Board reserves the right to contact a Proposer for clarifications and may, at its sole discretion, allow a proposer to correct any and all formalities, informalities and technicalities in the best interest of Washington County.

By Authority of:



Rick F. Curry, CPPO
Director of Purchasing

BOARD OF COUNTY COMMISSIONERS
OF WASHINGTON COUNTY, MARYLAND

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REQUEST FOR PROPOSALS
REGARDING QUALIFICATIONS AND EXPERIENCE,
TECHNICAL PROPOSALS AND PRICE PROPOSALS FOR
CENTRALIZED REENGAGEMENT SERVICES FOR DISCONNECTED YOUTH
IN WASHINGTON COUNTY, MARYLAND

I. INTRODUCTION

- A. The Washington County Office of Grant Management (OGM), in partnership with the Governor’s Office for Children, is seeking Combined Qualification and Experience Proposals and Technical Proposals, as well as Price Proposals from qualified organizations to provide and implement **Centralized Reengagement Services for Disconnected Youth** in Washington County. The purpose of the service to be provided is to fulfill the requirements of the County’s Community Partnership Agreement (CPA) for fiscal year 2019 with the Governor’s Office for Children (GOC).
- B. All qualified organizations are hereby invited to make submittals regarding their qualifications and experience with an accompanying Technical Proposal. In addition, they are to submit Price Proposals at this time.
- C. The Contractor agrees to observe all state and federal laws and regulations as to disclosure of information and records on children, youth and families being served.
- D. The Grant will meet all provisions effective at the time the proposal is awarded. The following Scope of Work represents, but will not limit, the extent of service required.

II. SCOPE OF WORK

After accessing the needs of the community and review of current data, the Washington County Local Management Board (LMB) has concluded there is a need to strengthen the system of services for disconnected youth at the local level. A 2018 Disconnected Youth Needs Assessment has shown this population is in critical need of guidance while facing multiple challenges when seeking employment or education opportunities. There are approximately 2,375 disconnected youth living in Washington County which equates to 21.1% of youth ages 18-24.

The Board seeks to fund a Reengagement Center that will connect youth ages 18-24 neither working nor in school with opportunities for education, employment or career readiness. This program will have a centralized location in Hagerstown and remote services will be provided at locations such as community centers and libraries in outlying municipalities within Washington County. The Center will serve as an entry point and hub for services for disconnected youth to obtain assistance, case management and navigation services to reconnect them with either educational or employment opportunities. Youth will be linked to the following: GED classes, financial literacy, soft skills workshops, resume building, interviewing, job searching, year-round work experience, secondary education, remedial math/English. In addition, youth will be referred

to other services such as housing, food, transportation services such as Uber/bus and taxi vouchers, mental health services, etc. This comprehensive approach will leverage resources from multiple Washington County organizations to create easy to access pathways for youth to reconnect to education, employment resources and necessary social services. Only youth who meet the disconnected youth (see III. POPULATION SERVED) definition will benefit from this program. If services are provided outside of this target population non-GOC funds must be utilized.

- A. Staffing – Case management services may be provided by one or more Navigators either on a full or part-time basis. A qualified applicant preferably has a Bachelors’ Degree or higher in human services with at least two years’ experience working with youth. Applicants with Bachelors’ Degrees in other fields or with an Associate Degree in human services with at least four years’ work experience working with youth will also be considered. *Please note staff or employee leave time including but not limited to vacation, personal and sick leave will not be reimbursable under this project per GOC guidelines.*

- B. Staff Responsibilities - Provide disconnected youth with navigation and case management which include referring youth to services in the community (e.g. mental health services, career and technical training, housing, food, GED preparation and/or enrollment, transportation services, driver’s license attainment, etc.) The navigator will also advocate for youth as they progress through various systems and aid in managing compliance with requirements of the services and programs in which they are enrolled. Staff will ensure intensive continued support for participants through at least their first year of engagement in employment, training or education.

- C. Collaborative efforts – Services must include strong agency community collaboration and involvement. The Center will serve as a single point of entry for Washington County resources and services that can be utilized to address the multiple and varied needs of disconnected youth.

- D. Creation of Advisory Group – The Contractor will convene a Disconnected Youth Advisory Group of multiple Washington County service providers to ease pathways to referral and follow through and creatively leverage financial and nonfinancial resources to provide easy access support for disconnected youth in the County. Members of the committee will include the following agencies: Washington County Public Schools, Horizon Goodwill Industries, Washington County Department of Social Services, Washington County Health Department, Dad’s Connection, Family Center, Washington County Mental Health Authority, REACH Cold Weather Shelter, Washington County Community Action Council, Valor Ministries and Washington County Free Library. In addition to local service providers the Contractor will be required to recruit disconnected youth or previously disconnected youth as members who can provide expertise.

- E. Referrals to Service – The Program will be accessible by all targeted youth (see III. POPULATION SERVED), allowing referrals from all service providers, organizations and citizens as well as walk-ins.

- F. Location of Services – The Center will be in a centralized location and will be in or near the City of Hagerstown where the largest concentration of the target population is. The location should be accessible via public transportation. Partnerships will be developed with service providers in rural locations so remote services can be provided through other satellite locations such as community centers and libraries located in outlying municipalities within Washington County.
- G. Marketing & Outreach – The success of this program will be dependent upon the target population being referred to it, therefore, outreach is an important component. The Contractor will ensure the target population and service providers are aware of the program. The Contractor will conduct an outreach and education campaign to local service providers at the commencement of the program to ensure referrals are given to the appropriate individuals. The Contractor is urged to budget significant funds during the first year to ensure community awareness of the Center. The Contractor will also utilize a social media campaign aimed at both youth and their parents to promote the program. Outreach events should be provided in rural locations at least four (4) times a year from 6:00 p.m. through 8:00 p.m. so the community can learn about the services.
- H. Population Data Collection – In addition to program data, the contractor will be responsible for collecting local data/statistics on the target population of disconnected youth. This data will be used to determine the needs of the local population.
- I. Program Data Collection – The Contractor must collect and report indicator data and program outcome information as required by the Evaluation Contract executed with the Office of Grant Management. Data collection will be required through the duration of the program. The following data outcome measures are the minimum measures expected of the selected Contractor.
1. Number of disconnected youth served by the program
 2. Number of partner agencies actively engaged with the Center
 3. Number of disconnected/previously disconnected youth on the Advisory Group
 4. Number of partner agencies on the Advisory Group
 5. Percent/Number of youth served who were reconnected to education
 6. Percent/Number of youth served who were connected to employment
 7. Percent/Number of participants who received a referral for additional services
 8. Percent/Number of youth served who remained connected in education for six months
 9. Percent/Number of youth served who remained employed for six months

10. Percent/Number of participants who attained a GED
11. Percent/Number of participants who obtained a trade skill certification
12. Percent/Number of participants who moved onto secondary education
13. Percent/Number of participants who attained permanent employment after receiving services through the Center
14. Percent/Number of participants which would recommend the program to other
15. These measures may be revised at the discretion of the OGM and GOC.

A. Parameters of the Award of Funds

1. The award of funds for Centralized Reengagement Services for Disconnected Youth shall commence upon a fully executed contract and end on June 30, 2019, with an option to renew the awarded Contractor for up to two (2) consecutive one-year periods through fiscal year 2021. The maximum award to be expected for FY19 is \$109,740.00. The maximum award to be expected upon renewal will be \$119,740.
2. Renewal of this agreement is at the discretion of the OGM acting on behalf of the BCC and is contingent upon the following: 1) the continual award of funds from the GOC, 2) the performance of the Contractor and 3) the goals/outcomes desired by the GOC and OGM.

III. POPULATION SERVED

The target population for the program are youth ages 18-24 who are neither working nor in school that want to reconnect to education systems, employment resources and necessary social services.

IV. SUBMITTAL INSTRUCTIONS

- A. This solicitation is issued pursuant to the implementation of Section 5 of the Washington County Procurement Policy Manual relative to Requests for Proposals (RFP) - Professional/Technical Services Selection that can be viewed at <http://www.washco-md.net/purchasing/pdf/ProcurementPolicy.pdf>. No proposal preparation expense will be paid by the County relative to any response to this solicitation. The Committee shall be comprised of the County Purchasing Director (Chairman Designee), OGM Director, OGM Grant Manager, LMB Board Chairperson, or designee and LMB Community Planning and Review Committee Chairperson or designee. The County reserves the right to substitute Committee members, if necessary. The approval or disapproval of Contractors will be determined by their response to this request and on past performance. No assumptions should be made on the part of the Contractor as to this Committee's prior knowledge of

Contractor's abilities.

- B. As a result of time constraints imposed on the Grant, the County will require interested organizations to provide concurrently 1) the Combined Qualifications and Experience (Q&E) Submittal and Technical Proposal, and 2) Price Proposal; each to be presented in separately sealed opaque envelopes. **(DO NOT INCLUDE ANY PRICE FIGURES IN THE COMBINED Q&E SUBMITTAL AND TECHNICAL PROPOSAL.)**
- C. The County shall require interested organizations to attach a cover page for each section submitted (1 - Combined Q&E Submittal and Technical Proposal, and 2 - Price Proposal) that shall include:
- Title of Proposal
 - Name of Organization Applying
 - Name of Contact Person
 - Date
 - Phone Number
 - E-mail
- D. Combined Q&E Submittal and Technical Proposal

Applicants are encouraged to respond in the same order in which the questions are presented. Failure to respond in full to any items may eliminate Applicant from further consideration, resulting in the Price Proposal being returned unopened. Similarly, inclusion of price information expressly disallowed in the Combined Q&E Submittal and Technical Proposal will eliminate Applicant from further consideration.

1. The ***Q & E Submittal portion*** shall include responses to the following:
 - a. Applicants must designate a Lead Agency, to include: the name of the Organization and Organization's Director. *If agencies are collaborating on the delivery of services, one must assume the role of Lead Agency. The Lead Agency shall ultimately be responsible for managing overall fiscal and programmatic requirements as well as executing the Contract.* The Lead Agency will become the main contact to the OGM. For the purposes of this proposal, the term "Contractor" applies to the Lead Agency.
 - b. If applicable, Applicant must include a letter of commitment from each collaborating agency offering services or support to the program. (Specify non-applicable in the event that there are no collaborating agencies and the Contractor is the sole provider of program services.) *Note: A letter of commitment details the collaborating agency's role in the provision of services, describing the exact nature of the commitment and support being provided. As such, it is **not** the same as a generic letter of support for the provided services.*
 - c. Applicant must provide a listing of their Board of Directors if applicable and contact information for their Board Chairperson. (Specify non-applicable if not governed by a Board of Directors.)

- d. Applicant must provide the names and titles of staff that will execute the contract and specify those persons responsible for the programmatic and fiscal requirements.
 - e. Applicant must provide a copy of the Lead Agency's most recent independent and certified annual audit. If not available, please submit the most recent annual fiscal report.
 - f. Applicant must provide a complete Vendor Remittance Form and W-9.
 - g. If the Applicant has **not** received funds from the OGM previously, Applicant must submit a list of three (3) references for which their organization has provided services of a similar nature in the past five (5) years. References must include the individual's name, title, company name, telephone number and contact information. A generic letter of reference does **not** meet this requirement. Washington County Government reserves the right to contact any references.
 - h. Applicant must detail their qualifications and/or experience to perform the scope of work, including any experience in providing support, guidance, advising, case management, and referral services to at risk populations.
2. The *technical portion* of the proposal shall include the following information.

Applicants are encouraged to respond in the same order in which the questions are presented. Failure to respond in full to any items may eliminate Applicant from further consideration, resulting in the Price Proposal portion being returned unopened. Similarly, inclusion of price information expressly disallowed in the Combined Q & E Submittal and Technical Proposal portion may eliminate Contractor from further consideration.

a. Staffing

- i. Describe staffing roles, functions and duties related to the proposed services.
- ii. Describe staff hiring requirements including training, education and/or experience. (Detailed Job Description is acceptable)
- iii. Describe any experience working with or knowledge of the target population.

b. The Program

- i. Describe the location where centralized services are to be provided in Hagerstown.

- ii. Provide a detailed plan for providing remote services. If locations being utilized are provided by another organization, please provide a letter of commitment.
 - iii. Identify all services that will be provided at the Center and which services will be accessed by referrals to outside agencies.
 - c. Marketing and Outreach
 - i. Describe marketing and outreach methods to ensure the disconnected youth population are aware of the program.
 - ii. Describe the social media campaign that will be aimed at both youth and their parents to promote the program.
 - iii. Describe methods/processes for continuous recruitment of the target population as well as outreach and inclusion of additional/new partners.
 - d. Partnerships
 - i. Describe how programming will include partner organizations. Include letters of support from key partners.
 - ii. Describe the knowledge the Contractor has regarding partner agencies within the Community that should be brought to the table.
 - e. Intake & Case Management
 - i. Describe intake procedures for program participants and identify what types of information will be collected.
 - ii. Describe what type of assessment tool will be used when assessing participants. Use of evidenced based tools is encouraged.
 - iii. Describe the knowledge the Contractor has of available resources within the Community that program participants can be referred to.
 - f. Data Collection
 - i. Describe the data collection methods that will be utilized for both performance measure data and general data on the disconnected youth population.
 - ii. Describe methods of incorporating continuous quality improvement into programming.

iii. What additional data can be collected?

g. Advisory Group

- i. Describe recruitment for current and previous disconnected youth to the advisory group.
- ii. Describe timeline of implementation for the advisory group.
- iii. Describe how many times per year will the group meet?
- iv. Discuss the advisory groups role in the Center and Community.

h. Timeline

Provide a proposed project timeline, including but not limited to:

- i. Staff recruitment
 - ii. Staff orientation and training
 - iii. Program planning and start-up activities
 - iv. Marketing & Outreach Campaign
 - v. Program services to begin
- i. Conclusions, remarks and/or supplemental information pertinent to this request.

3. The *price portion* of the proposal shall include the following information:

- a. The Applicant must complete the Proposal Form (Attachment No. 1).
- b. The maximum award for Fiscal Year 2019 is \$109,740.00. The maximum award for Fiscal Year 2020 and Fiscal Year 2021 is \$119,740.00.
- c. Since services will not be in place for an entire fiscal year the vendor will be allowed to utilize some of the budget for start-up operating costs for furnishings such as computers, file cabinets, desks, etc.
- d. The Contractor must provide a detailed budget and budget narrative for each budget line item identified. Please note that indirect expenses are unallowable.
- e. The award amount of \$119,740.00 is based upon a full fiscal year. Due to delayed start-up in FY19, please provide a budget in the amount of

\$109,740.00 starting from the point of implementation through June 30, 2019. Also, please provide a proposed budget for a full fiscal years' worth of service in the amount of \$119,740.00.

- f. The projected budgets may include in-kind services or cash match (in-kind is defined as services or items contributed at no cost such as volunteer or staff time, office space, equipment, etc.). Please document cash and in-kind amounts using the separate columns noting estimated amounts in the pertinent line items. *In-kind and cash match is not required but can be a factor in the selection process.*
- g. A narrative is REQUIRED for EACH line item in your budget request. If staff positions are partially dedicated to the budget, then indicate so by what percentage. Indicate whether positions are full or part time and provide specifics on the number of hours worked per week and the rate per hour.
- h. Please submit: A fully executed Affidavit (Attachment No. 2) executed by the Applicant, or in case the Applicant is a corporation, by a duly authorized representative of said corporation, on the form provided.
- i. Conclusions, remarks and/or supplemental information pertinent to this request.

V. PROGRAM REQUIREMENTS

A. Data Collection

The Contractor must collect and report indicator data and program outcome information as required by the Evaluation Contract with the OGM. Data collection will be required during the duration of the program and at the end of each fiscal year. Information collected may include data on process measurements, number of participants served, number of youth directly or indirectly impacted, frequency of services and program specific outcome measurements. After the initial award of funds, the Contractor shall agree to the terms and requirements of the Evaluation Contract, which will be developed with their input.

B. Program Reporting

Program reporting may be required on a monthly, quarterly, semi-annual and annual basis as required by the OGM and the Governor's Office for Children. Program reports must be up-to-date, complete and submitted on time in order to receive monthly fiscal reimbursements. All program tools/templates supplied by the OGM Grant Manager must be used unless otherwise agreed upon by both parties.

C. Program Monitoring/Oversight

- 1. Contractors funded through this award must make staff, records and premises available to state representatives and the OGM for monitoring and auditing

purposes during and after the funding period.

2. The central point of contact for the contract is through the OGM. Direct supervision of the program is the responsibility of the OGM Grant Manager.
3. Accurate time sheets shall be kept for all personnel employed under this project.
4. Onsite meetings may be required with the Contractor and/or program staff to proactively ensure the progress of the program. The OGM Grant Manager may review and copy any records related to the program.
5. During the term of this Contract and thereafter, Contractor shall not release any information related to the service or performance of the services under this Contract or publish any final reports or documents without the prior written approval of the OGM, except as such release is mandated by federal or state law. Any reports, data, studies, or other materials in any form generated by or created in any way from or by the use of funds provided under this Contract shall be the sole and exclusive property of the State. In addition, any advertisement or publication pertaining to or addressing the program or programs that are the subject of this Contract and any press release prepared or issued by Contractor regarding the program or programs, shall contain an acknowledgement of the participation of the OGM and the Governor's Office for Children. The OGM Grant Manager, in the exercise of his/her discretion, shall determine the nature and extent of such acknowledgement.

D. Program Modification

No program changes will be authorized without the approval of the OGM. Properly authorized program modifications will become an addendum to the Contract. The BCC hereby designates the OGM Director or his/her designee to approve or disapprove any program modifications pertaining to the following:

1. Personnel positions – includes a salary reduction or increase, increase or decrease in key program employees that deviates from the Project Budget, or a change in the Grant Director or Fiscal Director.
2. Project Scope – includes a change that affects the project scope (i.e. a change in target population or services to be provided). Minor changes shall be reported on the quarterly progress report.
3. Project Duration – includes a change in the start and end dates of the project's services.

VI. FISCAL REQUIREMENTS

A. Overall Guidance

1. The Fiscal guidance for this grant will originate from the State of Maryland Government, Washington County Government, and the OGM (including but not limited to the State of Maryland LMB Policies and Procedures Manual).
2. Where requested, budget clarifications must be complete before implementation of the project may occur.
3. The Contractor shall serve as the Fiscal Agent.

B. Budget

1. Contractor must provide a budget and budget narrative based on the GOC/OGM guidelines.
2. Contractor must adhere to the approved budget upon award of the grant.
3. The contractor understands and accepts that any monies granted for specific purposes are restricted funds to be used only for project services described within the scope of the contract with the Board of County Commissioners of Washington County, Maryland (BCC).

C. Purchasing of Equipment, Materials and Supplies

Equipment in any form, generated or arising from the use of County funds provided under this contract is the sole and exclusive property of Washington County and the County retains the right to claim and dispose of any equipment, building or property which has been purchased within three years of the date of the termination or non-renewal or before the asset may be considered fully depreciated, using IRS Guidelines on useful lives of assets, whichever is earlier. All equipment having an acquisition cost of Five Hundred Dollars (\$500.00) or more per unit and a useful life of more than two (2) years that is purchased with funds received under this Contract (“Capital Equipment”) shall be conspicuously labeled by Contractor immediately after its purchase as “Property of Washington County Local Management Board.”

The Board shall recover from a Contractor any and all fixed assets purchased with State funds at the end of the contract term or in the event that the Contractor for a program/initiative ceases to provide services.

D. Renovation/Remodeling and Capital Projects

No funds under this contract shall be made available for renovations/remodeling or capital projects unless specified written approval has been provided by the OGM.

E. Consultants

The use of consultants is recognized as being both necessary and appropriate. However, certain considerations are essential; these are outlined below.

1. Contractor's Responsibility - Determination of the appropriate status of an individual is the sole responsibility of the Contractor. Claims and penalties resulting from improper designation of an employee as an independent contractor or consultant are the responsibility of the Contractor.
2. Prohibition of Dual Status – Officers, employees, and members of the Board of Directors of the Contractor cannot be paid consultants to that organization.

F. Invoice and Billing

1. Invoices shall follow the same format as the approved budget.
2. Contractor shall bill monthly for direct expenses actually incurred during the preceding month in accordance with the approved expenditures set forth in the Budget.
3. The OGM Grant Manager must receive monthly invoices by the 10th day of the month following the month for which the invoice is submitted.
4. The OGM Grant Manager may request supporting documentation for invoiced expenses at any time.
5. Unauthorized Expenditures become the liability of the Contractor. Unauthorized expenditures include, but are not necessarily limited to:
 - a. those which cause total expenditures to exceed the amount of the approved budget;
 - b. unbudgeted expenditures;
 - c. those which differ from the approved budgeted amount (for controlled line items only, see budget modification section);
 - d. those for which the Contractor cannot provide support documentation;
 - e. those that do not expressly support the scope and intent of contracted services; and
 - f. those which are at variance to an explicit provision of the contract.
 - g. staff or employee leave time including but not limited to vacation, personal and sick leave will not be reimbursable under this project per GOC guidelines and policies.

G. Budget Modification

The Contractor may request a Budget Modification to reallocate the existing budget any

time prior to the expiration of the contract. A modification does not affect the amount of the award but may affect the total amount available for other services. A modification signed by both parties becomes an addendum to the Contract and supersedes the original budget or any intervening supplemental budget.

1. Requirement - The Contractor must request approval in writing for a budget modification to the OGM Grant Manager for the proposed changes.
2. Approval - The OGM Director or his/her designee must approve the budget modification to authorize the contemplated change. Restrictions placed upon the OGM by the grant source will have a major impact upon the approval of the budget modification.
3. Format/Procedure - Budget modification requests should be submitted as soon as the vendor is aware that a change in the fiscal situation is going to create a problem with the current budget. These modifications, at a minimum, should contain the following information:
 - a. a narrative identifying all of the changes to the previous budget,
 - b. a narrative describing any changes to the programmatic operations, if applicable, and
 - c. a revised expenditure schedule for personnel, operating, travel, contractual, equipment, and other expenses.

H. Audit

The Contractor agrees that the Board of County Commissioners of Washington County, Maryland, and/or its authorized representatives shall have access to and the right to audit all documents pertaining to the fiscal operation of projects which are subject of this Contract during the term of this Contract (including any renewal period) and for five (5) years after the end of the Contract. The allocation method used to assign any actual indirect costs to this Contract must be documented in detail and be made available for audit by the OGM. The Contractor shall permit the OGM to make excerpts or transcripts from or photocopies of all such records, as the County or State Auditor deems appropriate. The OGM may require additional fiscal reports beyond those referenced herein.

I. Additional Fiscal Reports

Unless waived or required by the State of Maryland, Contractor shall have an independent financial audit of its operations performed annually during the term of this Contract and shall provide OGM with a copy of the auditor's report within fifteen (15) days after its receipt by Contractor. For any twelve-month period of July 1 through June 30 in which Contractor receives in excess of \$300,000.00 in State of Maryland Governor's Office for Children (GOC) Subcabinet Funds under this Contract or other Contracts with BCC, the audit report shall include a separate schedule of the total funds received and expended or

disbursed under this Contract and other Contract(s), as the case may be. The BCC may require additional fiscal reports beyond those referenced herein.

VII. REQUIREMENTS TO BE INCLUDED IN FINAL CONTRACT

A. Maryland Law

This Contract shall be construed, interpreted, and enforced according to the laws of the State of Maryland.

B. Amendments and Waivers

1. This Contract constitutes the entire agreement between the parties and all other communication prior to its execution, whether written or oral, with reference to the subject matter of this Contract are superseded by this agreement. Any amendment to this Contract must be approved in writing by both parties, subject to any additional approvals required by State law. No amendment to this Contract shall be binding unless so approved and unless it is in writing and signed by both parties.
2. No term or conditional provision of this Contract shall be deemed waived and no breach shall be excused by the action of the parties. Any modifications to this Contract, including waiver of any conditional provision or excusing any breach in performances, shall be in writing and shall be signed by both parties. Any consent by either party to, waiver of or excuse for any different or subsequent breach by the other, whether express or implied, shall not constitute consent to, waiver of, or excuse for any different or subsequent breach.

C. Non-Discrimination of Employment

The Contractor affirms that in relation to employment and personnel practices, there shall be no discrimination because of race, age, size, religion, color, national origin, gender, marital status, physical or mental handicap unrelated in nature and extent so as to reasonably preclude the performance of such employment.

D. Contingent Fee Prohibition

The Contractor warrants that it has not employed or retained any person, partnership, corporation, or other entity, other than a bona fide employee or agent working for the Contractor, to solicit or secure this agreement, and that it has not paid or agreed to pay any person, partnership, corporation, or other entity, other than a bona fide employee or agent, any fee or any other consideration contingent on the making of this agreement. For breach or violation of this warranty, the Board of County Commissioners shall have the right to annul, revoke or rescind this Contract without liability or, in its discretion, to deduct from the consideration otherwise payable to the Contractor the full amount of such fee or other consideration.

E. Professional Liability

Contractors must show, prior to the execution of any contract resulting from this request, evidence of professional liability insurance coverage in the amount of one million (\$1,000,000.00) dollars, with a minimum coverage of one million (\$1,000,000.00) dollars per occurrence and one million (\$1,000,000.00) dollars aggregate and must include coverage for errors, omissions, and negligent acts.

F. Taxpayer Identification Number and Certification (Form W-9)

Contractors must provide, prior to any payment made under the contract resulting from this request, evidence of a Taxpayer Identification Number. The appropriate documentation for meeting this requirement is a copy of the Contractor's W-9 Form (Request for Taxpayer Identification Number and Certification). Note: A blank form may be obtained at www.irs.gov or from the Purchasing Department.

G. Non-Availability of Funding

If funding source fails to provide or if funds are not otherwise made available for the performance of this Contract, this Contract shall be canceled/terminated automatically as of the beginning of the period for which funds are not provided. The effect of cancellation/termination of the Contract hereunder will be to discharge both the Contractor and Board of County Commissioners from future performance of the Contract, but not from their rights and obligations existing at the time of termination. The Contractor shall be reimbursed for the reasonable value of any nonrecurring costs incurred but not amortized in the price of the Contract. The Board of County Commissioners shall notify the Contractor as soon as it has knowledge that funds may not be available for the continuation of this Contract for each succeeding fiscal period beyond the first.

H. Termination for Cause

If the Contractor fails to perform any of its obligations under this Contract, including timely performance, or otherwise breaches any provision of this Contract, the Board of County Commissioners (BCC) may terminate the Contract upon seven (7) days prior written notice to the Contractor. The notice shall specify the acts or omissions relied upon as cause for termination. The BCC shall pay the Contractor in accordance with the terms of the Contract for work performed satisfactorily prior to termination (i.e. through the 7-day notice period). A detailed procedure will be outlined in the Contract.

I. Retention of Records

Contractor shall retain and maintain all service/project records relating to this Contract for the period required by existing policy, as amended from time to time, as determined by applicable federal, state, or local law or regulations or if no such applicable law or regulations, by Contractor's established internal policy. If there is no applicable law or regulation or established internal policy, then such records shall be retained and maintained for the period required by OGM in a written notice given to Contractor within ninety (90) days after the termination of this Contract. Notwithstanding the foregoing, if services are provided under this Contract to any person under the age of eighteen (18) years, Contractor

shall retain and maintain all service/project records after termination of the Contract relating to this Contract for a period of five (5) years after the youngest recipient of services attains the age of twenty-one (21) years.

Contractor shall retain and maintain all financial records relating to this Contract for the period during which such records are subject to audit as per the State of Maryland Policies and Procedures Manual for Local Management Boards.

All records relating to the services performed under this Contract shall be the sole and exclusive property of the State of Maryland while they are retained as required by the State of Maryland Policies and Procedures Manual for Local Management Boards.

Contractor shall make all financial and service/project records relating to this Contract and the services performed pursuant to it available for inspection by the OGM and/or the State of Maryland or its authorized representatives at all reasonable times during the period of this Contract and during the period for which such records or any of them are required under this Contract to be retained.

J. Compliance with Laws

The Contractor hereby represents and warrants that it is qualified to do business in the State of Maryland and that it will take such action as, from time to time, may be necessary to remain so qualified; that it is not in arrears with respect to the payment of any monies due and owing the State of Maryland, or any department or unit thereof, including but not limited to, the payment of taxes and employee benefits, and that it shall not become so in arrears during the term of this Contract; that it shall keep itself informed of and comply with all federal, state and local laws, regulations, and ordinances applicable to its activities and obligations under this Contract including the American Disabilities Act of 1990, 101-336, as amended; and that it shall obtain, at its expense, all licenses, permits, insurance, and government approvals, if any, necessary to the performance of its obligations under this Contract.

K. Liability for Lost Data

In the event of loss of any data or records necessary for the performance of this Contract where such loss is due to the error or negligence of the Contractor, the Contractor shall be responsible, irrespective of cost to the Contractor for recreating such lost data or records.

L. Subcontracting/Assignment

The Contractor may not subcontract any portion of the services provided under this Contract without prior written approval of the OGM, acting as the agent for the Board of County Commissioners.

M. Indemnification/Non-Liability

1. The Contractor shall save and hold harmless and indemnify the Board of County

Commissioners against any liability and shall pay all judgments rendered against it for any and all loss or damages of whatever kind and nature, and for any suits, actions, or claims of any character arising from, or as a consequence of the performance of the Contractor under this Contract including, but not limited to any liability for environmental hazards or damage, deprivation of civil rights, and loss or damage to person or property. The Contractor shall indemnify, save and hold the Board of County Commissioners harmless for any legal liability resulting in whole or part from Contractor's negligence. The Contractor shall notify the Board of County Commissioners within five (5) days of any claim or suit made or filed against the Contractor regarding any matter resulting from or relating to the Contractor's obligations or performance under the Contract and in addition to the other obligations set out in this Article, shall cooperate, assist, and consult with the Board of County Commissioners in the defense or investigation of any claim, suit, or action made or filed against the Board of County Commissioners as a result of or relating to the Contractor's performance under this Contract.

2. It is understood and agreed that the Board of County Commissioners, its employees, and its individual Board members shall not be liable for any acts or omissions of the Contractor, its subcontractors, agents or assignees arising out of this contract.

N. Health Insurance Portability and Accountability Act (HIPAA)

1. Contractor acknowledges its duty to review and comply, to the extent applicable, with all requirements of the federal Health Insurance Portability and Accountability Act (HIPAA), 42 U.S.C. § 1320d et seq., as the same may be amended from time to time and all implementing regulations including 42 CFR Part 2, 45 CFR Parts 142, 160 and 164, as may be amended from time to time. Vendor also agrees to comply, where applicable, with the Maryland Confidentiality of Medical Records Act (MCMRA), Md. Health-General §4-301 et seq., as the same may be amended from time to time. This obligation includes but is not limited to adhering to the privacy and security requirements entailed for protected health information under federal HIPAA and State MCMRA, making the transmission of all electronic information compatible with the federal HIPAA requirements, and otherwise providing good information management practices regarding all health information and medical records.
2. Protected Health Information as defined in the HIPAA regulations at 45 CFR 160.103 and 164.501, as the same may be amended from time to time, means information transmitted as defined in the regulations, that is individually identifiable; that is created or received by a healthcare provider, health plan, public health authority, employer, life insurer, school or university, or healthcare clearinghouse; and that is related to the past, present, or future physical or mental health or condition of an individual, to the provision of health care to an individual. The definition excludes certain education records as well as employment records held by a covered entity in its role as employer.

O. Criminal Background Investigation

The Contractor shall have on file a completed criminal background investigation for each employee, subcontractor or assignee having direct contact with children and will also be responsible for complying with Sections 5-560 through 5-568 of the Family Law Article of the Annotated Code of Maryland. In addition, it is required that criminal background investigations are obtained for volunteers working directly with children. As evidence of compliance with this requirement, the Contractor will provide written notification to the OGM certifying the name of each employee, subcontractor or assignee under the project for which completed criminal background investigations are on file.

P. Independent Contractor Status

The Contractor is an independent contractor and neither the Contractor nor its employees, agents, nor representatives of Board of County Commissioners shall be considered employees, agents or representatives of the Board of County Commissioners. Nothing contained in the Contract is intended or should be construed as creating the relationship of co-partners, joint ventures, or an association between Board of County Commissioners and the Contractor. From any amount due the Contractor, there will be no deductions for federal income tax or FICA payments, nor for any State income tax, nor for any other purposes that are associated with any employer-employee relationship. Payment of federal income tax, FICA, and any State income tax is the responsibility of the Contractor.

Q. Additional Terms

Contractor shall accept such additional terms and conditions governing its use of funds received or its performance of services under this Contract as may be imposed by the County to conform to the requirements of Federal, State, and/or local law.

VIII. CONTRACT PERIOD

- A. The contract entered into pursuant to this Request for Proposals shall commence upon a fully executed contract and end on June 30, 2019 with an option by the OGM on behalf of the BCC to renew the awarded Contract for up to two (2) additional years (commencing July 1 and ending June 30) through fiscal year 2021.
- B. The Contractor shall not consider any right of the County to extend the initial contract term to constitute or imply any obligation by the County to renew the Contract.

IX. COMPENSATION TO THE CONTRACTOR

For the aforementioned services described, the Contractor shall be compensated monthly as specified, under Section VI. Fiscal Requirements. The attached Proposal Form (Attachment No. 1) must be completed and submitted in the format shown.

X. LIQUIDATED DAMAGES

- A. The OGM, acting on behalf of the BCC, may withhold payments and/or deem expenditures unauthorized (in which case unauthorized expenditures become the liability of the

Contractor) for any of the following reasons:

1. expenditures, which cause total to exceed the amount of the approved budget;
2. unbudgeted expenditures;
3. expenditures that differ from the approved budgeted amount (for controlled line items only, see budget modification section);
4. expenditures for which the Contractor cannot provide support documentations;
5. expenditures that do not expressively support the scope and intent of the contracted services; and
6. expenditures that are at variance to an explicit provision of the contract.

XI. AFFIDAVIT

Each Price Proposal must be accompanied by a fully executed affidavit (Attachment No. 2) executed by the Applicant, or in case the Applicant is a corporation, by a duly authorized representative of said corporation, on the form provided.

XII. BILLING AND PAYMENT

Approved invoices shall be paid within thirty (30) calendar days of receipt of a proper invoice. Payment will be made for work satisfactorily completed unless any item thereon is questioned, in which event payment will be withheld pending verification of the amount claimed and the validity of the claim.

XIII. CONTRACTOR SELECTION PROCESS

- A. The Washington County Coordinating Committee will evaluate responses to this request and select those organizations judged to be most qualified and experienced.
- B. It is the County's intent to open and review each applicant's Combined Q&E Submittal and Technical Proposal to determine qualifications and experience as they relate to the proposed services. If the Coordinating Committee determines that an applicant's Combined Q&E Submittal and Technical Proposal is acceptable, the envelope containing the applicant's Price Proposal will then be opened.
- C. While the lowest responsive Price Proposal will not necessarily be the basis of selection, cost will be a consideration in the selection process. The Board of County Commissioners also reserves the right to award multiple contracts with the first priority being proposals that demonstrate the capacity and experience to perform the Scope of Work as described herein.

- D. Since it is the County's desire to select the most qualified Contractor, the Coordinating Committee reserves the right to schedule oral presentations, of those organizations it deems most qualified, to take place within ten (10) calendar days following notification.
- E. Selection criteria to be used by the Committee are:
 - 1. Responsiveness to the scope of work and instructions;
 - 2. If applicable, past performance of the organization including contract compliance, timely completion of timeline tasks, compliance with scope of work performed within budgetary limitations, timely and accurate submission of reports/invoices;
 - 3. oral presentations, is required;
 - 4. Organization's capacity to perform the proposed scope of work;
 - 5. if required, letters of reference for whom their organization has provided services of a similar nature in the past five (5) years. References must include individuals name, title, company name, telephone number, email and contact information;
 - 6. Letters of Commitment from each collaborating agency that detail the proposed relationship and their role;
 - 7. Price Proposal, including in-kind or cash match contributions, and
 - 8. submitted Project Timeline.

XIV. INSURANCE REQUIRED

- A. Prior to the execution of the Agreement, the successful contractor must show evidence of appropriate insurance as outlined in the attached copy of Washington County's Policy of Insurance Requirements for Independent Contractors (Attachment No. 3).
- B. The successful contractor must show evidence of Professional Liability Insurance in the minimum amounts of One Million Dollars (\$1,000,000.00) per occurrence and One Million Dollars (\$1,000,000.00) in the aggregate annually prior to execution of a contract.
- C. Failure to maintain such insurance shall be grounds for immediate termination of the contract.

XV. PRE-PROPOSAL CONFERENCE

A Pre-Proposal Conference will be held on **Thursday, February 14, 2019 at 1:30 P.M. (EST)** at the Washington County Administration Building, 100 West Washington Street, Third Floor Conference Room 3000, Hagerstown, Maryland. Attendance at the Pre-Proposal Conference is not required but is strongly encouraged. It is the Contractor's responsibility to become familiar with all information necessary to prepare a proposal.

NOTE: All Proposers must enter the Washington County Administration Complex through either the front door at the 100 West Washington Street entrance or through the rear entrance (w/blue canopy roof) which is handicap accessible and must use the elevator to access the Purchasing Department to submit their proposal and/or to attend the Pre-Proposal Conference. Alternate routes are controlled by a door access system. Washington County Government has announced new security protocols being implemented at the Washington County Administration Complex at 100 West Washington Street, Hagerstown. The new measures took effect Tuesday, February 14, 2017. The general public will be subject to wand search and will be required to remove any unauthorized items from the building prior to entry. Prohibited items include but are not limited to: Weapons of any type; Firearms, ammunition and explosive devices; Cutting instruments of any type - including knives, scissors, box cutters, work tools, knitting needles, or anything with a cutting edge, etc.; Pepper spray, mace or any other chemical defense sprays; and Illegal substances.

XVI. TERMS AND CONDITIONS

- A. Any proposal may be withdrawn up until the date and time set above for the opening of the proposals. Any proposals not so withdrawn shall constitute an irrevocable offer, for a period of one hundred twenty (120) calendar days; to sell to the County the services set forth in the above scope of required services.
- B. By submitting a proposal, the Contractor agrees that he is satisfied, as a result of his own investigations of the conditions set forth in this request, that he fully understands his obligations.
- C. Contractors are advised that all responses submitted are subject to public inspection and disclosure pursuant to Maryland's Public Information Act, Md. Code Ann., General Provisions Article, Title 4. If there are portions of the response that the respondent considers a trade secret, confidential commercial information, or confidential financial information pursuant to General Provisions § 4-335, the response must include a statement in **CONSPICUOUS BOLD TYPE** on the cover page of the submittal that portions of the response are subject to non-disclosure as commercial information. The portion of the response that is deemed a trade secret or commercial information must be stamped, highlighted, flagged, or otherwise identified in an obvious, noticeable, and eye-catching manner.
- D. The BCC reserves the right to request clarification of information submitted and to request additional information of one or more organizations as it may reasonably require and may require interviews.
- E. Effective October 1, 1993, in compliance with Section 1-106(b)(3) of the Code of the Public Local Laws of Washington County, Maryland, "If a bidder has not paid all taxes owed to the County or a municipal corporation in the County, the BCC may reject the proposer's proposal."

- F. The BCC reserves the right to reject any or all proposals or to award the contract to the next recommended Contractor if the Contractor does not acknowledge acceptance of the award within fifteen (15) calendar days after notice of award.
- G. The selected Contractor will be required to enter into a contract agreement with the BCC. Any agreement or contract resulting from the acceptance of proposal shall be on forms approved by the County and shall contain, at a minimum, applicable provisions of the request for proposal. The County reserves the right to reject any agreement that does not conform to the request for proposal and any County requirements for agreements and contracts.
- H. The Contractor shall abide by and comply with the true intent of this RFP and its Scope of Work and not take advantage of any unintentional error or omission but shall fully complete every part as the true intent and meaning of the scope of services, as decided by the County, and as described herein.
- I. The Contractor shall not assign any interest in the contract and shall not transfer any interest in the same without prior written consent of the OGM, acting as the agent for the Board of County Commissioners.
- J. All work shall be done in accordance with Washington County Standards and those of any State or Federal agencies having jurisdiction.
- K. Any Contractor press releases regarding the proposed project must include reference to the BCC, OGM and GOC as the funding source(s).
- L. Political Contribution Disclosure: In accordance with Maryland Code, State Finance and Procurement Article, §17-402, the Bidder shall comply with Maryland Code, Election Law Article, Title 14, which requires that every person that enters into contracts, leases, or other agreements with the State, a county, or any incorporated municipality, or their agencies during a calendar year in which the person receives in the aggregate \$100,000.00 or more, shall file with the State Administrative Board of Election Laws a statement disclosing contributions in excess of \$500.00 made during the reporting period to a candidate for elective office in any primary or general election. The statement shall be filed with the State Administrative Board of Election Laws: (1) before a purchase or execution of a lease or contract by the State, a county, an incorporated municipality or their agencies, and shall cover the preceding two (2) calendar years; and (2) if the contribution is made after the execution of a lease or contract, then twice a year, throughout the contract term, on: (a) February 5, to cover the 6-month period ending January 31; and (b) August 5, to cover the 6-month period ending July 31.
- M. The Contractor shall not make available to any individual or organization reports, information, or data given to or prepared by the Contractor under this Contract without the prior written consent of the OGM.
- N. The County reserves the right to not hold discussions after award of the contract.

XVII. INTERPRETATIONS, DISCREPANCIES AND OMISSIONS

It is the Contractor's responsibility to become familiar with all information provided in this package and any other information considered necessary to make a proposal. Should any contractor find discrepancies in, or omissions from the documents or be in doubt of their meaning, he should at once request in writing an interpretation from: Rick F. Curry, CPPO, Director of Purchasing, Washington County Purchasing Department, Washington County Administration Building, 100 West Washington Street, Room 3200, Hagerstown, Maryland 21740-4748, FAX: 240-313-2331; or send questions in Microsoft Word platform via email to purchasingquestions@washco-md.net

All necessary interpretations will be issued to all contractors in the form of addenda to the specifications, and such addenda shall become part of the contract documents. **Requests received after 4:00 P.M. (EST), Thursday, February 21, 2019 may not be considered.** Every interpretation made by the County will be made in the form of an addendum that, if issued, will be sent by the Director of Purchasing to all interested parties.

XVIII. PROPOSALS AND AWARD SCHEDULE

- A. The approval or disapproval of Contractors will be determined by their response to this request and on past performance. No assumptions should be made on the part of the Contractor as to this Committee's prior knowledge of his abilities.
- B. Proposals received prior to the deadline will be treated as confidential. Proposals received after the deadline will not be considered in the evaluation process and will be returned unopened.
- C. Proposals cannot be altered or amended after they are opened.
- D. Proposals must give the full name and address of Applicant, and the person signing the proposal should indicate his/her title and/or authority to bind the firm in a contract.
- E. Technical Proposals and/or Price Proposals, which accompany any submittal that is determined to be unacceptable or non-responsive to the Coordinating Committee at any phase of the evaluation process, will be returned unopened to the Contractor.
- F. It is expected that the contract award will be made within forty-five (45) calendar days after the receipt of proposals. The contract will be awarded to the Contractor whose proposal, conforming to this request; will be the most advantageous to the County. Failure to meet this award schedule will in no way invalidate the proposals or any of the conditions contained in the RFP.

XIX. SUBMITTAL DEADLINE

One (1) original, four (5) copies and five (6) flash drives of submittals of Qualifications and Experience information with accompanying Technical Proposal, enclosed in a sealed opaque envelope marked

Request for Proposals

Centralized Reengagement Services for Disconnected Youth

Washington County, Maryland

PUR-1407

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"Combined Q & E Submittal and Technical Proposal – Centralized Reengagement Services for Disconnected Youth" and one (1) original, four (5) copies and five (6) flash drives of the price proposal enclosed in a separately sealed opaque envelope marked **"Price Proposal – Centralized Reengagement Services for Disconnected Youth"** are due into the Office of Rick F. Curry, CPPO – Director of Purchasing, Washington County Purchasing Department, Washington County Administration Building, 100 West Washington Street, Third Floor, Room 3200, Hagerstown, Maryland, 21740-4748, no later than **4:00 P.M. (EST), Thursday, March 7, 2019**. The Washington County Coordinating Committee will evaluate the submittals. Failure to comply with providing the above-required information for the Committee's review may result in disqualification of that organization.

Inquiries regarding this request should be directed to **Rick F. Curry, CPPO – Director of Purchasing** at **240-313-2330**. The Board of County Commissioners of Washington County reserves the right to accept or reject any and/or all proposals, to waive technicalities and to take whatever action is in the best interest of Washington County. The Board of County Commissioners of Washington County also reserves the right to reject the proposal of a firm who has previously failed to perform properly or complete on time contracts of a similar nature or a proposal of an organization which investigation shows is not in a position to perform the contract.

Sincerely,



Rick F. Curry, CPPO
Director of Purchasing

WASHINGTON COUNTY
COORDINATING COMMITTEE

RFC/llb:

Attachments (4)

cc: Coordinating Committee Members

PUR-1407
PROPOSAL FORM
CENTRALIZED REENGAGEMENT SERVICES FOR DISCONNECTED YOUTH

The Organization Of: _____

Hereby agrees to provide the requested services as defined in the proposal, attachments thereto, and

Addenda No. _____ dated _____, No. _____ dated _____, No. _____ dated _____ at the following lump sum contract prices (Amount shall be shown in both words and figures. In case of discrepancy, the amount shown in words will govern.):

_____ DOLLARS (\$_____)
(Written) (Figures)

CONDITIONS OF THE PROPOSAL: It shall be understood that by submission of this proposal, the Contractor agrees to all of the conditions of the Request for Proposals (RFP) dated and any Addenda issued thereto and referenced above. **LIQUIDATED DAMAGES** of One Hundred Fifty (\$150.00) Dollars per calendar day will be assessed against the Contractor for failure to comply with the schedule as set forth in the RFP. Any increases in the Scope of Work authorized by the OGM Grant Manager or conditions encountered beyond the Contractor's control will be given due consideration in the event that Liquidated Damages become an issue.

CONTRACTOR MUST SIGN HERE

By signing here, the firm does hereby attest that they have read fully the instructions, conditions and general provisions and understands them.

Firm Name: _____

Address: _____

Authorized Signature: _____

Name & Title Printed: _____

E-mail Address: _____

Telephone No.: _____ Fax No.: _____

Date: _____ Federal Employer Identification No. _____

EXCEPTIONS (If no exceptions are taken, state NONE): _____

For Informational Purposes Only: Has your firm been certified by the State of Maryland as a Minority Business Enterprise? (Please check below)

_____ Yes _____ No

PUR-1407
CENTRALIZED REENGAGEMENT SERVICES FOR DISCONNECTED YOUTH
WASHINGTON COUNTY, MARYLAND
PURCHASING DEPARTMENT
AFFIDAVIT

(Must be completed, signed, and submitted with the bid.)

Contractor _____

Address _____

Telephone _____

I, _____, the undersigned, _____ of the above named
(Print Signer's Name) (Print Office Held)

Contractor does declare and affirm this _____ day of _____, _____, that I hold the aforementioned office in the above
named Contractor and I affirm the following:
(Month) (Year)

AFFIDAVIT I

The Contractor, his Agent, servants and/or employees, have not in any way colluded with anyone for and on behalf of the Contractor or themselves, to
obtain information that would give the Contractor an unfair advantage over others, nor have they colluded with anyone for and on behalf of the
Contractor, or themselves, to gain any favoritism in the award of the contract herein.

AFFIDAVIT II

No officer or employee of Washington County, whether elected or appointed, has in any manner whatsoever, any interest in or has received prior hereto
or will receive subsequent hereto any benefit, monetary or material, or consideration from the profits or emoluments of this contract, job, work or
service for the County, and that no officer or employee has accepted or received or will receive in the future a service or thing of value, directly or
indirectly, upon more favorable terms than those granted to the public generally, nor has any such officer or employee of the County received or will
receive, directly or indirectly, any part of any fee, commission or other compensation paid or payable to the County in connection with this contract,
job, work, or service for the County, excepting, however, the receipt of dividends on corporation stock.

AFFIDAVIT III

Neither I, nor the Contractor, nor any officer, director, or partners, or any of its employees who are directly involved in obtaining contracts with
Washington County have been convicted of bribery, attempted bribery, or conspiracy to bribe under the laws of any state or of the federal government
or has engaged in conduct since July 1, 1977, which would constitute bribery, attempted bribery, or conspiracy to bribe under the laws of any state or
the federal government.

AFFIDAVIT IV

Neither I, nor the Contractor, nor any of our agents, partners, or employees who are directly involved in obtaining contracts with Washington County
have been convicted within the past twelve (12) months of discrimination against any employee or applicant for employment, nor have we engaged in
unlawful employment practices as set forth in Section 16 of Article 49B of the Annotated Code of Maryland or, of Sections 703 and 704 of Title VII
of the Civil Rights Act of 1964.

I do solemnly declare and affirm under the penalties of perjury that the contents of the foregoing affidavits are true and correct to the best of my
knowledge, information and belief.

DATE

SIGNATURE

COMPANY NAME PRINTED

PRINTED NAME

TITLE

POLICY TITLE: Insurance Requirements for Independent Contractors

ADOPTION DATE: August 29, 1989

EFFECTIVE DATE: September 1, 1989

FILING INSTRUCTIONS: _____

I. PURPOSE

To protect Washington County against liability, loss or expense due to damaged property, injury to or death of any person or persons and for care and loss of services arising in any way, out of, or in connection with or resulting from the work or service performed on behalf of Washington County.

II. ACTION

The following should be inserted in all Independent Contractor Contracts:

"The Contractor shall procure and maintain at his sole expense and until final acceptance of the work by the County, insurance as hereinafter enumerated in policies written by insurance companies admitted in the State of Maryland, have A.M. Best rating of A- or better or its equivalent, and acceptable to the County."

1. **Workers Compensation:** The Contractor agrees to comply with Workers Compensation laws of the State of Maryland and to maintain a Workers Compensation and Employers Liability Policy.

Minimum Limits Required:

Workers Compensation -	Statutory
Employers Liability -	\$100,000 (Each Accident)
	\$500,000 (Disease - Policy Limit)
	\$100,000 (Disease - Each Employee)

2. **Comprehensive General Liability Insurance:** The Contractor shall provide Comprehensive General Liability including Products and Completed Operations.

Minimum Limits Required:

\$1,000,000 combined single limit for Bodily Injury and Property Damage.

Such insurance shall protect the County, its agents, elected and appointed officials, commission members and employees, and name Washington County on the policy as additional insured against liability, loss or expense due to damaged property (including loss of use), injury to or death of any person or persons and for care and loss of services arising in any way, out of, or in connection with or resulting from the work of service performed on behalf of Washington County.

2. **Comprehensive General Liability Insurance**

The Contractor is ultimately responsible that Subcontractors, if subcontracting is authorized, procure and maintain at their sole expense and until final acceptance of the work by the County, insurance as hereinafter enumerated in policies written by insurance companies admitted in the State of Maryland, have A.M. Best rating of A- or better or its equivalent, and acceptable to the County.

3. **Business Automobile Liability:** The Contractor shall provide Business Auto Liability including coverage for all leased, owned, non-owned and hired vehicles.

Minimum Limits Required:

\$1,000,000 combined single limit for Bodily Injury or Property Damage.

Certificate(s) of Insurance: The Contractor shall provide certificates of insurance requiring a 30-day notice of cancellation to the Insurance Department, Board of County Commissioners of Washington County prior to the start of the applicable project.

Approval of the insurance by the County shall not in any way relieve or decrease the liability of the Contractor. It is expressly understood that the County does not in any way represent that the specified limits of liability or coverage or policy forms are sufficient or adequate to protect the interest or liabilities of the Contractor.

All responsibility for payment of any sums resulting from any deductible provisions, corridor, or self-insured retention conditions of the policy or policies shall remain with the Contractor.

General Indemnity: The Contractor shall indemnify, defend and save harmless the Board of County Commissioners of Washington County, its appointed or elected officials, commission members, employees and agents for any and all suits, legal actions, administrative proceedings, claims, demands, damages, liabilities, interest, attorney's fees, costs and expenses of whatsoever kind of nature, whether arising before or after final acceptance and in any manner directly or indirectly caused, occasioned or contributed to in whole or in part by reason of any act, error or omission, fault or negligence whether active or passive by the Contractor, or any one acting under its direction, control or on its behalf in connection with or incident to its performance of the Contract.

Revision Date: August 27, 1991
 Effective Date: August 27, 1991
 Revision Date: March 4, 1997
 Effective Date: March 4, 1997

**PUR-1407
CENTRALIZED REENGAGEMENT SERVICES FOR DISCONNECTED YOUTH**

REQUEST FOR PROPOSALS CHECKLIST

The following list is to serve as a quick checklist for submittals (please refer to the referenced sections in the Request for Submittals for complete detail for each item):

**PART 1) COMBINED QUALIFICATIONS AND EXPERIENCE (Q & E) SUBMITTAL
AND TECHNICAL PROPOSAL**

Qualifications and Experience Portion:

- Cover Page
- Designated Lead Agency and Director
- If Applicable, Letters of Commitment from Collaborating Agencies
- If Applicable, Listing of Board of Directors and Contact Information for Board Chair
- Names, Titles and Contact Information of Organization Staff for Programmatic and Fiscal Requirements
- Most Recent Audit or Annual Fiscal Report
- Completed and Up to Date Vendor Remittance Form And W-9
- Listing of Three References, if Required
- Detail of Qualifications and Experience related the Scope of Work

Technical Portion:

- Cover Page
- Staffing
 - Description of staffing roles, functions and duties
 - Description of staffing hiring requirements
 - Description of experience working with target population
- The Program
 - Description of location where centralized services are to be provided
 - Description of location where remote services will be provided
 - Description of what services will be new and which will be leveraged
 - Description of the Reengagement Center
- Marketing & Outreach
 - Description of marketing and outreach methods
 - Description of social media campaign
 - Description of methods/processes for continuous recruitment of target population
- Partnerships
 - Description of partner organizations
 - Description of agencies who should be at the table
- Intake & Case Management
 - Description of intake procedures for program participants
 - Description of assessment tool that will be used when assessing participants
 - Description of Community resources available to refer participants
- Data Collection
 - Description of data collection methods to be utilized
 - Description of incorporating continuous quality improvement into programming
 - Description of additional data to be collected
- Timeline – Provide a detailed project timeline to include:

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- - Staff recruitment
 - Staff orientation and training
 - Program planning and start up activities
 - Marketing & Outreach Campaign
 - Program Services to begin

- Conclusions, Remarks, and/or Supplemental Information, if Desired

PART 2) PRICE PORTION

- Cover Page
- Proposal Form (Attachment 1)
- Detailed Budget in Requested Budget Lines
- Detailed Budget Narrative
- Affidavit (Attachment 2)
- Supplemental Information, if Desired

Note: No submittal is required for Attachment No. 3 (Insurance Requirement for Independent Contractors) for the RFP. It will be required later, upon award of the selected contractor.