



Agenda Report Form

Open Session Item

SUBJECT: Bid Award (PUR-1370) Snow Removal Equipment – One (1) New Aircraft Deice Truck with Rapid Heat and Forced Air System

PRESENTATION DATE: December 19, 2017

PRESENTATION BY: Brandi Naugle, Buyer, CPPB – Purchasing Department and Phil Ridenour, Director – Hagerstown Regional Airport

RECOMMENDED MOTION: Move to award the bid for One (1) New Aircraft Deice Truck with Rapid Heat and Forced Air System to **Ground Support Specialist, L.L.C** of Horn Lake, MS. for the lowest bid in the amount of \$289,690.00.

REPORT-IN-BRIEF: On December 4, 2017, the county received a total of two (2) bids for the Deice Truck. The bid was published in the local newspaper, listed on the State of Maryland’s “eMaryland Marketplace” website, and on the County’s website. Eight persons/companies registered/downloaded the bid document online.

DISCUSSION: N/A

FISCAL IMPACT: The equipment is in the Airport CIP budget (EQP031) with funding at 90% Federal Aviation Administration (FAA), 5 % State, and 5 % County, the budget balance as of December 7, 2017 is \$663.065.15.

CONCURRENCES: N/A

ALTERNATIVES: N/A

ATTACHMENTS: The complete Bid Tabulation may be viewed at:
<https://www.washco-md.net/wp-content/uploads/2017/12/purch-pur-1370-bidtab.pdf>

AUDIO/VISUAL NEEDS: N/A

PUR-1370
Snow Removal Equipment
One (1) New Aircraft Deice Truck with Rapid Heat and Forced Air System

Item No.	Description	Ground Support Specialist, L.L.C. Horn Lake, MS	Textron Ground Support Equipment, Inc. Marinette, WI
1	Snow Removal Equipment - One (1) New Aircraft Deice Truck with Rapid Heat and Forced Air System	\$289,690.00	\$361,375.00

Remarks/Exceptions:

**Textron Ground Support Equipment
Marinette, WI**

1. Chassis:

#o - No, Deviation

8. Heating System:

#a,i - Estimated heat-up time: 6 minutes

10. Fluid Storage Tanks:

#b - Yes, Deviate

Specification Deviations:

<u>Page</u>	<u>Section</u>	<u>Exception</u>
TS-2	1.o	Battery disconnect adjacent to battery compartment
TS-5	10.a	Tank configuration - 1700 De-ice, 400 Anti-ice
TS-6	13.b	Extended Warranty - 3 years, free of charge