



Open Session Item

SUBJECT: Contract Award of (PUR-1367) Bid for Vehicle and Off Road Industrial Equipment.

PRESENTATION DATE: December 12, 2017

PRESENTATION BY: Brandi Naugle, Buyer, CPPB – Purchasing Department and Ed Plank, Director – Highway Department

RECOMMENDED MOTION: Move to award the contract for the Vehicle and Off Road Industrial Equipment as follows: Item No. 1 - One (1) New 2018 or latest production model five-man class 5 cab/chassis crew cab, with high roof service body to **Bayshore Ford, of New Castle, DE.** for the lowest bid in the amount of \$69,466.00. Item No. 2 - Two (2) New 2018 or latest production model cab tractors with one 74-inch (1) side mounted flail mower and one (1) 88-inch rear mounted offset flail mower to **Smith's Implements, Inc. of Hagerstown, MD.** for the lowest bid in the amount of \$112,203.27 each. Item No. 3 – Two (2) New 2018 or latest production model 2-1/2 to 3 ton class ride-on double-drum asphalt compactors with two (2) drum vibratory function to **Alban Tractor Co., Inc. of Baltimore, MD.** for the lowest bid in the amount of \$34,299.00 each.

REPORT-IN-BRIEF: On November 8, 2017, the county received a total of three (3) bids for item No. 1, two (2) bids for item No. 2; one of which was non-responsive. And two (2) bids for item No. 3; one of which was a “no bid”. The bid was published in the local newspaper, listed on the State of Maryland’s “eMaryland Marketplace” website, and on the County’s website. Twenty-three persons/companies registered/downloaded the bid document online.

DISCUSSION: N/A

FISCAL IMPACT: Funds are budgeted in the Highway Department’s Capital Improvement Plan (CIP) account 600300-30-20010 (EQP042) in the amount of \$462,135.00.

CONCURRENCES: N/A

ALTERNATIVES: N/A

ATTACHMENTS: The complete Bid Tabulation may be viewed at:
<https://www.washco-md.net/wp-content/uploads/2017/11/purch-pur-1367-bidtab.pdf>

AUDIO/VISUAL NEEDS: N/A

PUR-1367
Vehicles and Off-Road Industrial Equipment

Item No.	Item	No. Units	Alban Tractor Co., Inc. Baltimore, MD		Bayshore Ford New Castle, DE	
			Unit Price	Total	Unit Price	Total
1	One (1) New 2018 or Latest Production Model Five-Man Class 5 Cab Chassis Crew Cab with High Roof Service Body	1	\$0.00	\$0.00	\$69,466.00	\$69,466.00
2	Two (2) New 2018 or Latest Production Model Cab Tractor with One (1) 74-Inch Side Mounted Flail Mower and One (1) 88-Inch Rear Mounted Offset Flail Mower	2	\$0.00	\$0.00	\$0.00	No Bid
3	Two (2) New 2018 or Latest Production Model 2 ½ To 3 Ton Class Ride-On Double Drum Asphalt Roller With Two (2) Drum Vibratory Function	2	\$34,299.00	\$68,598.00	\$0.00	No Bid
Item No.						
			Alban Tractor Co., Inc. Baltimore, Maryland		Bayshore Fore New Castle, DE	
1	Delivery Date: State Warranty: Remarks/Exceptions: Extended Warranty				160 Days 3 year / 36,000 Bumper to Bumper 5 year / unlim. miles & corrosion 5 year / 60,000 Powertrain Roadside > 5 year / 60,000 miles See Remarks on Spec Pages	
2	Delivery Date: State Warranty: Remarks/Exceptions:					
3	Delivery Date: State Warranty: Remarks/Exceptions:		60-90 Days from Date of Order 1 yr \ 2000 hours			

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Vehicles and Off-Road Industrial Equipment

Item **Alban Tractor Co., Inc.**
No. **Baltimore, MD**

Item **Bayshore Ford**
No. **New Castle, DE**

Remarks/Exceptions

Remarks/Exceptions

- 3 A. General**
#4 - 39 x 28 INCH
#6 - 20 inches
#7 - 7.5 MPH
#16 - LCD DISPLAY

- 3 D. Size:**
#1 - 5629 lbs
#2 - 101 x 44 x 106
#3 - .60 INCHES

- 3 E. Engine / Motor / Hydraulic Systems:**
#2 - 36 HP
#6 - 16.5 GALLONS

- 3 F. Other Equipment:**
#1 - 62 GALLON

- 1 A. General**
#5 - Chassis weight(wet) 7217
Certified maximum GVW 18000
Body weight 1980
Certified maximum GCW 28000
Estimated payload 7903
Estimated delivery date 160 days ARO
#11 - Delivery Date: May 31st 2018
Yes Order must be placed with Appropriate Time
120 Days ARO

- 1 D. Size:**
#1 - Yes - 18,000 GVW
#2 - Yes - 179

- 1 E. Engine / Transmission / Clutch:**
#1 - Yes - 99Y
#6 - Yes - 44P PTO-62R

- 1 G. Transmission Equipment / Drive Lines:**
#3 - No Guards Over Driveline Transfer Case
Skid Plate Only Avail. On 4 x 4

- 1 H. Cab:**
#1 - Yes - Note Voltmeter Shown As Battery Symbol
#2 - Yes - Exterior Armrests Are Plastic Moldings
Not Padded
#3 - << Aluminum Cab
#4 - Not Padded - Include Armrests Molds

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Vehicles and Off-Road Industrial Equipment

#17 – Yes – No Theft Deterrent System

#19 – Yes – Hood Mounted Not Fender

#20 – 2017-2018 Demensions changed Please see notes
next to numbers

* Front legroom minimum 41-inches 43.9

* Front headroom minimum 40 ½ inches Yes

* Front hip room minimum 67 ½ inches 62.5

* Front Shoulder room minimum 68 inches 66.7

* Rear legroom minimum 42-inches 43.9

* Rear headroom minimum 40 ½ inches Yes

* Rear hip room minimum 67 ½ inches 64.7

* Rear shoulder room minimum 68 inches 65.9

#22 – 6 Seat Belts / 4 -3 Pt. Seat Belts / 2 Lap Belts

#32 – Yes -43C 110 v.

1 I. Frame Equipment / Fuel Tanks:

#3 - Yes-18B Factory Running boards

#15 - Yes - Req. 67P Extra Heavy Duty Front
Suspension Package

#17 - Yes-25.55 FT

1 K. Rear Axle / Equipment / Tires / Ratios:

#1 - Yes - X8L

1 L. Electrical:

#12 - Yes-Factory Installed Trailer Brake Controller

#14 - Yes-872 OEM Camera

#15 - Yes-91S OEM LED'S

1 N. Manuals / Training / video:

#2 - Yes-Online Manual

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Vehicles and Off-Road Industrial Equipment

1

O. Mounted Service body:

#2 - Warner series WS2T108-M-DW-U

#14c - No-25.5" overall width

#14f - No-25.5" overall width

#49 - Stainless Steel

Alternate No. 1 - Extended Warranty for

Truck Chassis:

#1 - PLEASE SEE ATTACHED SHEET LABELD
WARRANTIES FOR OPTIONS

PUR-1367
Vehicles and Off-Road Industrial Equipment

Item No.	Item	No. Units	Hagerstown Ford Hagerstown, Maryland		Keystone Ford Chambersburg, PA	
			Unit Price	Total	Unit Price	Total
1	One (1) New 2018or Latest Production Model Five-Man Class 5 Cab Chassis Crew Cab with High Roof Service Body	1	\$71,100.00	\$71,100.00	\$69,599.00	\$69,599.00
2	Two (2) New 2018 or Latest Production Model Cab Tractor with One (1) 74-Inch Side Mounted Flail Mower and One (1) 88-Inch Rear Mounted Offset Flail Mower	2	\$0.00	No Bid	\$0.00	\$0.00
3	Two (2) New 2018 or Latest Production Model 2 ½ To 3 Ton Class Ride-On Double Drum Asphalt Roller With Two (2) Drum Vibratory Function	2	\$0.00	No Bid	\$0.00	\$0.00
			Hagerstown Ford Hagerstown, Maryland		Keystone Ford Chambersburg, PA	
Delivery Date:			May 31, 2018		March 15, 2018	
State Warranty:			3 yr / 36,000 Bumper to Bumper 5 yr / 60,000 Powertrain		Bumper to Bumper 3/36,000 Powertrain 5/60,000	
Remarks/Exceptions: Extended Warranty					Extended Warranty See Attached Add \$3,700.00 to Total	
Delivery Date:						
State Warranty:						
Remarks/Exceptions:						
Delivery Date:						
State Warranty:						
Remarks/Exceptions:						

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Vehicles and Off-Road Industrial Equipment

Item **Hagertown Ford**
No. **Hagerstown, Maryland**

Keystone Ford
Chambersburg, PA

Remarks/Exceptions:

Remarks/Exceptions:

- 1 A. General**
#5 - Chassis weight(wet) 6800#
Certified maximum GVW 19500#
Body weight 1968 lbs
Certified maximum GCW 28000#
Estimated payload 10,732
Estimated delivery date May 31, 2018
#11 - Delivery Date: May 31st 2018

WARNER SERVICE BODY IN LIEU OF PALFINGER, 25.5" OVERALL WIDTH REAR VERTICAL COMPARTMENT DIMENSINONS, STAINLESS STEEL FUEL FILL SCOOP CHASSIS REUIREMENTS: 60" CA. DRW. UPFITTER SWITCHES, REAR CAMERA, REAR CAMERA PREP KIT STROBES AT HOOD, BRAKE CONTROLLER, TRAILER TOW PACKAGE

- 1 D. Size:**
#1 - 19,500 lbs

- 1 E. Engine / Transmission / Clutch:**
#1 - 288 HP @ 4000RPM
424 FT lbs 3000 rpm
#4 - N/A

- 1 H. Cab:**
#3 - N/A Aluminum

- 1 I. Frame Equipment / Fuel Tanks:**
#2 - 19,500 GVWR
#3 - Yes OEM

- 1 O. Mounted Service Body:**
#2 - Warner Series WS2T-108-M-DW-U
#14c - No - 25.5" overall width
#14f - No - 25.5" overall width
#49 - Stainless Steel

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Vehicles and Off-Road Industrial Equipment

Item No.	Item	No. Units	Middletown Tractor Sales Fairmont, WV		Smith's Implements, Inc. Hagerstown, Maryland	
			Unit Price	Total	Unit Price	Total
1	One (1) New 2018 or Latest Production Model Five-Man Class 5 Cab Chassis Crew Cab with High Roof Service Body	1	\$0.00	\$0.00	\$0.00	\$0.00
2	Two (2) New 2018 or Latest Production Model Cab Tractor with One (1) 74-Inch Side Mounted Flail Mower and One (1) 88-Inch Rear Mounted Offset Flail Mower	2	\$0.00	\$103,782.64	\$112,203.27	\$224,406.54
3	Two (2) New 2018 or Latest Production Model 2 ½ To 3 Ton Class Ride-On Double Drum Asphalt Roller With Two (2) Drum Vibratory Function	2	\$0.00	\$0.00	\$0.00	\$0.00
Item No.			Middletown Tractor Sales Fairmont, WV		Smith's Implements, Inc. Hagerstown, Maryland	
1	Delivery Date: State Warranty: Remarks/Exceptions: Extended Warranty				May 1, 2018	
2	Delivery Date: State Warranty: Remarks/Exceptions:			12-Month Additional Warranty \$4,975		
3	Delivery Date: State Warranty: Remarks/Exceptions:					

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Vehicles and Off-Road Industrial Equipment

Middletown Tractor Sales
Fairmont, WV

Non-Responsive

Item **Smith's Implements, Inc.**
No. **Hagerstown, Maryland**

Remarks/Exceptions:

2

A. General

#3 - Tractor: Green Mower: Yellow

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			Valley Supply And Equipment Hagerstown, Maryland	
Item No.	Item	No. Units	Unit Price	Total
1	One (1) New 2018or Latest Production Model Five-Man Class 5 Cab Chassis Crew Cab with High Roof Service Body	1	\$0.00	No Bid
2	Two (2) New 2018 or Latest Production Model Cab Tractor with One (1) 74-Inch Side Mounted Flail Mower and One (1) 88-Inch Rear Mounted Offset Flail Mower	2	\$0.00	No Bid
3	Two (2) New 2018 or Latest Production Model 2 ½ To 3 Ton Class Ride-On Double Drum Asphalt Roller With Two (2) Drum Vibratory Function	2	\$0.00	No Bid
Delivery Date:				
State Warranty:				
Remarks/Exceptions: Extended Warranty				
Delivery Date:				
State Warranty:				
Remarks/Exceptions:				
Delivery Date:				
State Warranty:				
Remarks/Exceptions:				