One (1) New 2016 or Latest Production Model 4X4 Three-Quarter (3/4) Ton Crew Cab Pick Up

Vendor Name	Total Net Price
Hertrich Fleet Services, Inc. Milford, DE	\$26,983.00
Kip Killmon Louisa Ford, LLC Louisa, VA	\$28,087.00
Apple Ford, Inc. Columbia, MD	\$28,180.00
Hagerstown Ford Hagerstown, MD	\$29,094.00

Notes/Exceptions to Specifications

Hetrich	Fleet	Services,	Inc.

Item Exception

- 2 5.7 L Hemi
- 4 18"
- 5 LT275/70R18E on/off Road OWL
- 6 40/20/40 Vinyl
- 9 No Mats available w/vinyl flooring
- 13 32 gallon
- 18 98.3"
- 19 60/100,000 mi warranty
- 21 Class V

Fleet Final Order date for 2016 models is 5/20/16. Parts, Service Manuals & Bulletins are only available on line - set up with the Fleet Service Manager.

Insurance Certificate upon award

Kip Killmon Louisa Ford, LLC

Item Exception

- 1 Z1
- 2 6.2 L
- 5 Included
- 6 Gray
- 10 Included
- 18 Included
- 20 Included
- 21 Included

Apple Ford, Inc.

Item Exception

2 6.2

*** One (1) New 2016 or Latest Production Model 4X4 Three-Quarter (3/4) Ton Crew Cab Pick Up awarded to:

Kip Killmon Louisa Ford, LLC. ***