Open Session Item

SUBJECT: **Bid Award (PUR-1324) Bulk Road Salt**

PRESENTATION DATE: September 20, 2016

PRESENTATION BY: Rick Curry, CPPO, Buyer - Purchasing Department and Ed Plank, Director – Highway Department

RECOMMENDED MOTION: Move to award the contract for the purchase/delivery of **Bulk Road Salt** to the responsible, responsive bidder, ***Global Ventures of North America, LLC,*** of Durham, NC who submitted the lowest price in the amount of **$60.00** per ton.

REPORT-IN-BRIEF: On July 28, 2016 the County issued an Invitation to Bid (ITB) for Bulk Road Salt. A total of eight (8) bids were received; one (1) bid being a "No Bid". The salt will be purchased on an as-needed basis to be used on County maintained roads for snow and ice control. The County uses an average of twenty thousand (20,000) tons of road salt annually. The contract period is tentatively to begin October 1, 2016 and end April 30, 2017. The above recommendations are for the County's requirements only; the City of Hagerstown shall make its award independently from the County. The County guarantees neither a minimum/maximum quantity of bulk road salt to be purchased under this contract.

The Invitation to Bid was published in the local newspaper, on the County web site, and on the State of Maryland's "eMaryland Marketplace" web site. Eighty-two (82) persons/companies registered/downloaded the bid document on-line. There were three (3) companies represented at the scheduled pre-bid conference.

DISCUSSION: N/A

FISCAL IMPACT: Funds are available in various accounts for road salt for the Department of Water Quality, Highway Department, and Parks and Facilities Department.

CONCURRENCES: Division Director of Public Works and Division Director of Environmental Management

ALTERNATIVES: N/A

ATTACHMENTS: The complete Bid Tabulation may be viewed on-line at: http://www.washco-md.net/purchasing/pdf/PUR-1324/PUR-1324_bidtab.pdf

AUDIO/VISUAL NEEDS: N/A