Washington County Office of Community Grant Management Division of Budget and Finance



Charitable Gaming Report Fiscal Year 2017

Submitted:

October 26, 2017

James B. Hovis, Director



Table of Contents

| Director's Comments | 3 |
|---|----|
| Gaming Fund Allocations | 4 |
| Tip Jar Sales | 5 |
| Gaming Fund Awards | 6 |
| Sales by Taverns & Liquor Stores | 9 |
| Sales by Clubs & Veterans Organizations | 12 |
| Sales by Fire & Rescue Companies | 13 |
| Sales by Temporary Operators | 14 |

Director's Comments

With over 59 million dollars having been distributed to charitable organizations and fire and rescue companies since 1995, Washington County's Charitable Gaming Program continues to have a significant impact on small businesses, veterans organizations fraternal clubs and charities in Washington County.

This funding has been used to feed the hungry, provide healthcare to the uninsured and underinsured, fund after school programs, provide public safety, educate the developmentally disabled, treat veterans with traumatic injuries, provide mental health services to those in need and to allow our youth to engage in recreational activities to combat obesity in addition to many other worthy causes, services and programs

Equally important is the fact that Washington County's Charitable Gaming Program continues to be a source of significant income for small businesses whose participation in the program is vital to its success. With over \$8.3 Million in direct gross profit recorded, this income allows small businesses to prosper and employ Washington County citizens. The program also allows fraternal and veterans organizations to fulfill their philanthropic obligations and provide services to the disadvantaged or those returning from military service.

It should be noted that 100% of the funding provided and the administrative costs associated with the program are paid by those choosing to participate in the program. This program is operated at absolutely no cost to the Washington County taxpayer unless they choose to participate.

In fiscal year 2017, Gaming Fund revenues collected totaled \$1,938,257 representing a decrease of \$46,660 or 2.4% when compared to fiscal year 2016 revenues. Based on first quarter revenues in fiscal year 2018 we project total revenues at year end to recover to or exceed fiscal year 2017 revenues.

With the direction, oversight, and support of our state and local elected officials, and an uncompromising policy of open and transparent accountability, our charitable gaming program continues to be revered as a model charitable gaming program that will continue to provide a financial lifeline to Washington County charitable organizations and provide economic benefit to the County and its citizens for many years to come.

Respectfully submitted,

James B. Hovis, Director

Gaming Fund Allocations

Washington County's Charitable Gaming Program funded 86 requests for funding in fiscal year 2017. On July 25, 2017, the Washington County Gaming Commission announced the distribution of \$1,938,257 to local charitable organizations and the Washington County Volunteer Fire and Rescue Association. This year's total represents a decrease of \$46,660 when compared to fiscal year 2016 revenues.

| Total Applications Received | 99 |
|---|----------------|
| Number of Organizations Submitting Applications | 85 |
| Total Number of Applications Receiving Funding | 86 |
| Total Number of Applications Receiving Full Funding | 15 |
| Total Number of Applications Denied Funding | 13 |
| Total Number of Organizations Receiving Funding | 75 |
| Total Number of Organizations Denied Funding | 10 |
| Total Funding Requested | \$1,842,895.35 |

| Program / Service Category | Amount Awarded | Percentage of Total Funds |
|----------------------------|----------------|---------------------------|
| Public Safety | \$969,128.72 | 50% |
| Adult Services | \$294,400 | 15.2% |
| Youth Services | \$207,733.73 | 10.7% |
| Health Services | \$276,650 | 14.3% |
| Recreation | \$94,445 | 4.9% |
| Arts / Culture | \$34,400 | 1.8% |
| Education | \$30,500 | 1.6% |
| Civic Programs | \$11,000 | .57% |
| Animal Welfare | \$20,000 | 1% |

Tip Jar Sales

Washington County tip jar revenues have shown minimal gains when compared to last year's figures. Minimal gains in gross profit were reported in three of the four operator categories.

Fiscal Year 2017 Tip Jar Sales

| Operator Category | Tip Jars Sold | Gross Revenue | Gross Profit |
|---------------------------------|---------------|---------------|--------------|
| Fraternal Clubs / Veterans Org. | 25,638 | \$25,087,209 | \$4,116,982 |
| Taverns / Liquor Stores | 13,212 | \$14,798,124 | \$2,566,806 |
| Fire & Rescue Companies | 7,009 | \$4,691,527 | \$1,172,997 |
| Temporary Non-Profit Operators | 2,412 | \$2,246,777 | \$529,784 |
| Totals | 48,271 | \$46,823,637 | \$8,386,569 |

Fiscal Year 2017- 2016 Comparison

| Operator Category | Tip Jars Sold | Gross Revenue | Gross Profit |
|---------------------------------|---------------|---------------|--------------|
| Fraternal Clubs / Veterans Org. | 1.7% | 1.9% | 1.9% |
| Taverns / Liquor Stores | (0.3%) | (2.3%) | (1.5%) |
| Fire & Rescue Companies | 3.3% | 3.4% | 4.7% |
| Temporary Non-Profit Operators | (0.1%) | 6.5% | 7.4% |
| Totals | 1.3% | 0.9% | 1.5% |

Gaming Fund Awards

| ORGANIZATIONS | AWARDS |
|--|--------------|
| Alsatia Club Foundation, Inc. | \$5,000.00 |
| Alzheimer's Association, Inc. | \$10,000.00 |
| American Red Cross | \$2,500.00 |
| ARC of Washington County, Inc. | \$13,000.00 |
| Authentic Community Theatre, Inc. | \$1,500.00 |
| Baby Basics of Greater Hagerstown, Inc. | \$3,500.00 |
| Big Brothers Big Sisters of Washington County, Inc. | \$14,000.00 |
| Boys and Girls Club of Washington County, Inc. | \$40,000.00 |
| Brave Heart Program, Inc. | \$2,000.00 |
| Breast Cancer Awareness of Cumberland Valley, Inc. | \$1,650.00 |
| Brook Lane Health Services, Inc. | \$50,000.00 |
| C&O Canal Trust | \$2,000.00 |
| CASA, Inc. | \$5,000.00 |
| Children in Need, Inc. | \$40,000.00 |
| Children's Village of Washington County, Inc. | \$10,000.00 |
| Clear Spring Little League, Inc. | \$2,670.00 |
| Community Free Clinic, Inc. | \$165,000.00 |
| Conococheague Little League, Inc. | \$2,500.00 |
| Corporation for Assistive Technology, Inc. | \$2,400.00 |
| Court Appointed Special Advocates Wash. Co. MD, Inc. | \$8,000.00 |
| Discovery Station at Hagerstown, Inc. | \$15,700.00 |
| Doleman Black Heritage Museum, Inc. | \$3,000.00 |
| Easter Seals Greater Washington-Baltimore Region, Inc. | \$5,000.00 |
| English & More, Inc. | \$1,000.00 |
| Federal Little League, Inc. | \$1,175.00 |
| Fort Ritchie Community Center Corporation | \$2,500.00 |
| Girl's Inc. of Washington County | \$35,000.00 |
| Habitat for Humanity of Washington County, Inc. | \$5,000.00 |
| Hagerstown Choral Arts | \$2,000.00 |

Gaming Fund Awards

| ORGANIZATIONS | AWARDS |
|--|-------------|
| Hagerstown Civil Air Patrol, Inc. | \$1,500.00 |
| Hagerstown Colt League | \$2,500.00 |
| Hagerstown Day Nursery, Inc. | \$7,233.73 |
| Hagerstown Fairground Softball Association, Inc. | \$2,000.00 |
| Hagerstown Neighborhood Development Ptsp, Inc. | \$2,000.00 |
| Hagerstown Pony League | \$3,000.00 |
| Hancock Little League, Inc. | \$3,000.00 |
| Hub City Volleyball, Inc. | \$1,500.00 |
| Humane Society Of Washington County, Inc. | \$10,000.00 |
| Interfaith Service Coalition, Inc. | \$15,000.00 |
| Joint Veterans Council of W.C., MD, Inc. | \$2,500.00 |
| Ladders to Leaders | \$2,000.00 |
| Little Wonders Animal Rescue, Inc. | \$10,000.00 |
| Maryland Food Bank-Western Branch, Inc. | \$10,000.00 |
| Maryland Symphony Orchestra, Inc. | \$4,000.00 |
| Maugansville Little League, Inc. | \$3,000.00 |
| MIHI, Inc. | \$3,000.00 |
| North High Band Booster, Inc. | \$1,000.00 |
| R.E.A.C.H., Inc. | \$58,000.00 |
| Robert W. Johnson Community Center, Inc. | \$44,000.00 |
| Safe Place Child Advocacy Center, Inc. | \$60,000.00 |
| Salvation Army | \$38,000.00 |
| Senior Living Alternatives, Inc. | \$15,000.00 |
| Smithsburg Junior Leopards, Inc. | \$2,000.00 |
| Smithsburg Little Sluggers League, Inc. | \$3,000.00 |
| South Mountain Little League, Inc. | \$3,000.00 |
| St. John's Shelter, Inc. | \$5,000.00 |
| Star Community, Inc. | \$28,000.00 |
| The Maryland Theatre, Inc. | \$2,500.00 |
| W House | \$5,000.00 |

Gaming Fund Awards

| ORGANIZATIONS | AWARDS |
|---|----------------|
| Walnut St. Community Health Center, Inc. | \$30,000.00 |
| Washington Co. Commission on Aging, Inc. | \$23,500.00 |
| Washington Co. Community Action Council, Inc. | \$30,000.00 |
| Washington Co. Free Library, Inc. | \$18,500.00 |
| Washington County Girls Softball League | \$3,000.00 |
| Washington Co. Historical Society, Inc. | \$2,700.00 |
| Washington Co. Human Development Council, Inc. | \$10,000.00 |
| Washington Co. Juniors Girls Volleyball, Inc. | \$1,500.00 |
| Washington Co. Museum of Fine Arts, Inc. | \$3,000.00 |
| Washington Co. Show Kids, Inc. | \$1,000.00 |
| Wells House, Inc. | \$10,000.00 |
| Williamsport Wildcats Athletic Boosters Club, Inc. | \$2,000.00 |
| Williamsport Youth Wrestling Club | \$6,100.00 |
| Women of Valor Ministries, Inc. | \$15,000.00 |
| Women's Club Foundation | \$10,000.00 |
| YMCA | \$5,000.00 |
| | |
| Sub Total | \$969,128.73 |
| Washington County Volunteer Fire & Rescue Association | \$969,128.72 |
| Total Funds Awarded | \$1,938,257.45 |

Taverns and Liquor Stores Tip Jar Sales

| Name | Tip Jars Sold | Gross Revenue | Gross Profit |
|--------------------------------|---------------|---------------|--------------|
| 10th Inning, Inc. | 352 | 385,440.00 | 56,540.00 |
| AC Restaurants, LLC | 87 | 70,398.00 | 13,278.00 |
| Avni & Anjali, Inc. | 63 | 74,664.00 | 16,204.00 |
| Battleview Enterprises, Inc. | 67 | 366,576.00 | 82,877.00 |
| Benny's Pub, LLC | 259 | 335,976.00 | 82,696.00 |
| Bottoms-Up Liquors, Inc. | 6 | 23,999.00 | 5,975.00 |
| Burnett, LLC | 292 | 174,553.00 | 36,771.00 |
| C & O Grill and Pub, LLC | 432 | 442,940.00 | 78,310.00 |
| Cass, LLC | 191 | 185,160.00 | 29,735.00 |
| Cavetown Liquors, LLC | 9 | 47,598.00 | 12,020.00 |
| Central City Liquors, Inc. | 321 | 626,720.00 | 127,947.00 |
| Chea & Associates, Inc. | 76 | 87,172.00 | 17,762.00 |
| Cheasethya, Inc. | 107 | 68,472.00 | 12,218.00 |
| Clifton Lynn Barnhart | 152 | 164,299.00 | 26,692.00 |
| Creekside Inn, Inc. | 5 | 19,950.00 | 4,561.00 |
| DA Liquors | 8 | 40,630.00 | 8,698.00 |
| Devilrock, LLC | 97 | 105,720.00 | 19,976.00 |
| Downsville General Store | 31 | 29,975.00 | 5,090.00 |
| DRA Liquors, LLC | 262 | 136,240.00 | 23,580.00 |
| Franco's Café & Lounge | 792 | 1,074,390.00 | 150,628.00 |
| Frank Papa | 164 | 167,100.00 | 27,380.00 |
| Friendly Pub, LLC | 176 | 274,560.00 | 38,720.00 |
| G & Y Enterprises, Inc. | 999 | 577,628.00 | 110,946.00 |
| Greenwald Halfway Liquors, LLC | 22 | 40,498.00 | 9,938.00 |
| Gulsen Pierpoint | 45 | 45,129.00 | 7,314.00 |
| Hancock's Town Tavern, Inc. | 177 | 264,508.00 | 39,271.00 |
| Harman's Tavern, Inc. | 588 | 790,200.00 | 109,436.00 |
| Hauver Humphrey, Inc. | 56 | 31,495.00 | 6,714.00 |

Taverns and Liquor Store Tip Jar Sales (cont.)

| Name | Tip Jars Sold | Gross Revenue | Gross Profit |
|------------------------------------|---------------|---------------|--------------|
| J and J of Washington County, Inc. | 273 | 409,500.00 | 54,600.00 |
| JGT Enterprises, Inc. | 3 | 14,280.00 | 4,130.00 |
| Jimmy Joy's Log Cabin Inn, Inc. | 229 | 131,220.00 | 28,050.00 |
| Josette, Inc. | 110 | 171,600.00 | 24,200.00 |
| JTemple, Inc. | 20 | 82,234.00 | 20,462.00 |
| K & M's Dead End Tavern | 706 | 282,400.00 | 52,950.00 |
| Kave's, LLC | 1,804 | 1,864,920.00 | 297,230.00 |
| Kessler Family Enterprises, LLC | 159 | 198,180.00 | 28,860.00 |
| Leatherman Enterprises, Inc. | 38 | 29,410.00 | 6,525.00 |
| Lee International, Inc. | 69 | 80,416.00 | 17,196.00 |
| Leitersburg Tavern, LLC | 179 | 215,127.00 | 31,757.00 |
| Linetty Enterprises, LLC | 9 | 36,000.00 | 8,964.00 |
| Louis L. Thomas / The Yellow House | 568 | 802,317.00 | 123,492.00 |
| M & F Properties, Inc. | 290 | 288,840.00 | 44,950.00 |
| Mac's Cellar, LLC | 16 | 7,590.00 | 1,623.00 |
| Maggan, Inc. | 107 | 83,580.00 | 18,876.00 |
| McNamee, Mark | 45 | 17,280.00 | 4,560.00 |
| Mike's Holding, LLC | 238 | 373,318.00 | 49,538.00 |
| P. D. Harp Enterprises, Inc. | 502 | 697,600.00 | 142,250.00 |
| Pete's Restaurant & Bar, LLC | 163 | 88,065.00 | 20,305.00 |
| Pittman's Liquors, Inc. | 16 | 96,660.00 | 29,048.00 |
| Potomac Grill & Pub, LLC | 52 | 25,955.00 | 5,970.00 |
| Potomac Street Liquors, LLC | 16 | 9,240.00 | 1,828.00 |
| R and K Pub, LLC | 126 | 139,146.00 | 23,841.00 |
| S & W Company, Inc. | 571 | 756,696.00 | 110,114.00 |
| S and D Tavern, LLC | 114 | 114,000.00 | 25,080.00 |
| Sankhavra, LLC | 243 | 361,905.00 | 51,560.00 |
| Sky Enterprise, LLC | 78 | 90,400.00 | 18,469.00 |
| Sky Paradise Corporation | 2 | 10,780.00 | 2,660.00 |
| Smithsburg Liquors, LLC | 11 | 44,000.00 | 10,956.00 |

Taverns and Liquor Stores Tip Jar Sales (cont.)

| Name | Tip Jars Sold | Gross Revenue | Gross Profit |
|---|---------------|---------------|--------------|
| Sorya, Inc. | 35 | 31,866.00 | 6,302.00 |
| Thunder Road Bar & Grille | 12 | 7,933.00 | 1,816.00 |
| Turner Development Company, Inc. / Southside Bowl | 31 | 69,140.00 | 13,701.00 |
| Turner Development Company, Inc. / Turners Lanes | 53 | 166,936.00 | 48,516.00 |
| West, Inc. | 149 | 94,860.00 | 20,040.00 |
| Wilham, Inc. | 339 | 252,740.00 | 55,110.00 |

Clubs and Veterans Organizations

| Name | Tip Jars Sold | Gross Revenue | Gross Profit |
|---|---------------|---------------|--------------|
| Cascade American Legion Post 239, Inc. | 2,452 | 3,426,770.00 | 465,058.00 |
| Clopper-Michael Post 10, American Legion, Inc. | 2,248 | 2,728,794.00 | 408,176.60 |
| Conococheague Sportsmen's Club, Inc. | 540 | 185,802.00 | 36,956.00 |
| Conococheague Tribe 84, Improved Order of Red Men, Inc. | 2,537 | 3,525,565.00 | 655,741.00 |
| Dixon-Troxell Post No. 211, American Legion, Inc. | 1,990 | 1,971,654.00 | 270,370.00 |
| Goodwill Athletic Association, Inc. | 981 | 1,006,840.00 | 125,710.00 |
| Hagerstown Aerie No. 694, Fraternal Order of Eagles | 231 | 203,796.00 | 31,236.00 |
| Hagerstown Lodge 378 B.P.O.E., Inc. | 2,369 | 2,089,460.50 | 411,776.50 |
| Joseph C. Herbert Post 222, American Legion, Inc. | 627 | 696,421.00 | 105,438.00 |
| Columbus Club of Hagerstown, Inc. | 512 | 208,732.00 | 56,145.00 |
| McClellan Gun Club, Inc. | 341 | 67,745.00 | 17,405.00 |
| Morris Frock Post 42, American Legion, Inc. | 514 | 688,752.00 | 106,917.00 |
| North American Rod & Gun Club, Inc. | 514 | 374,525.00 | 80,576.00 |
| Owls Club of Hagerstown, Inc. | 92 | 43,920.00 | 10,060.00 |
| Potomac Fish & Game Club, Inc. | 672 | 528,745.00 | 102,964.00 |
| Potomac Post No. 202, American Legion, Inc. | 1,275 | 996,671.00 | 162,346.00 |
| Pride of Hagerstown Elks # 278, Inc. | 124 | 97,204.00 | 23,598.00 |
| South Mountain Rod & Gun Club, Inc. | 3,298 | 2,979,236.00 | 457,582.00 |
| St. Maria Goretti High School, Inc. | 738 | 425,751.00 | 103,928.25 |
| Wash. Co. Chapter Izaak Walton League, Inc. | 70 | 29,400.00 | 6,650.00 |
| Washington County Amvets Post 10, Inc. | 892 | 935,934.00 | 140,129.00 |
| Webster B. Harrison Post 26, Inc. | 706 | 406,364.00 | 85,939.00 |
| Western Maryland Sportsmen's Club, Inc. | 781 | 632,825.00 | 101,350.00 |
| William D. Byron Post 1936 V.F.W., Inc. | 373 | 367,562.00 | 63,106.00 |
| Williamsport Lodge 2462, Loyal Order of Moose, Inc. | 761 | 468,740.00 | 87,825.00 |

Fire & Rescue Tip Jar Sales

| Name | Tip Jars Sold | Gross Revenue | Gross Profit |
|--|---------------|---------------|--------------|
| Antietam Fire Company, Inc. | 5 | 895.00 | 280.00 |
| Clear Spring Volunteer Fire Company, Inc. | 1,529 | 1,393,825.00 | 350,387.00 |
| Community Volunteer Fire Company, Inc. District 12 | 62 | 39,870.00 | 9,190.00 |
| Funkstown Volunteer Fire Company, Inc. | 600 | 232,946.00 | 52,612.75 |
| Hancock Fire Company, Inc. | 127 | 80,359.00 | 18,926.00 |
| Maugansville Goodwill Volunteer Fire | 636 | 473,694.00 | 101,777.00 |
| Potomac Valley Fire Company, Inc. | 121 | 55,890.00 | 13,377.00 |
| Smithsburg Community Volunteer Fire Company, Inc. | 72 | 38,380.00 | 9,214.00 |
| The First Hose Company of Boonsboro, Inc. | 19 | 8,110.00 | 1,883.00 |
| Volunteer Fire Company of Halfway, Maryland, Inc. | 3,028 | 1,782,128.00 | 481,404.00 |
| Western Enterprise Fire Company # 4, Inc. | 605 | 356,307.00 | 79,965.00 |
| Williamsport Volunteer Fire & EMS, Inc. | 205 | 229,123.00 | 53,981.69 |

| Name | Tip Jars Sold | Gross Revenue | Gross Profit |
|--|---------------|---------------|--------------|
| Independent Junior Fire Company No. 3 | 15 | 12,904.00 | 2,985.00 |
| Alsatia Club Foundation, Inc. | 5 | 2,173.00 | 478.00 |
| Clear Spring American Legion Auxiliary | 6 | 2,400.00 | 560.00 |
| Clear Spring American Legion Auxiliary | 8 | 2,920.00 | 725.00 |
| For Otis Sake, Inc. | 1 | 384.00 | 107.00 |
| Parent / Child Center, Inc. | 8 | 5,584.00 | 1,231.00 |
| Williamsport Lions Club | 6 | 4,060.00 | 941.00 |
| Tonoloway Rod & Gun Club | 15 | 10,294.00 | 2,079.00 |
| Citizens For R.F.P. & E.M.S. of Fairplay | 25 | 12,765.00 | 3,246.00 |
| Cascade American Legion Auxiliary Unit | 44 | 53,780.00 | 11,147.00 |
| St. Joseph Catholic Church | 5 | 1,896.00 | 531.00 |
| Downsville Ruritan Club, Inc. | 5 | 2,781.00 | 667.00 |
| Hagerstown Extreme Twirlers | 4 | 1,980.00 | 405.00 |
| Fierce Cheer Sponsors, Inc. | 8 | 4,672.00 | 1,079.00 |
| District 12 Ruritan Club, Inc. | 7 | 6,000.00 | 1,076.00 |
| Discovery Station at Hagerstown, Inc. | 10 | 6,214.00 | 1,354.00 |
| H.A.P.A.L. | 17 | 12,280.00 | 2,933.00 |
| Mitchell Akers Memorial Scholarship Fund | 35 | 16,196.00 | 3,985.00 |
| Clear Spring Band Boosters | 11 | 10,144.00 | 2,506.00 |
| Washingotn County AG Organization, Inc. | 22 | 25,480.00 | 6,686.00 |
| Funkstown American Legion Auxiliary | 5 | 2,190.00 | 590.00 |
| Funkstown American Legion Auxiliary | 10 | 5,560.00 | 1,395.00 |
| Thomas Pangborn Lodge #88 F.O.P | 39 | 24,525.00 | 6,054.00 |
| Soroptimist International | 22 | 16,571.00 | 3,483.00 |
| Ravens Roost #7 | 6 | 5,940.00 | 933.00 |
| Hancock Rescue Squad | 18 | 7,254.00 | 1,883.00 |
| Keedysville Ruritan Club, Inc. | 10 | 4,200.00 | 930.00 |
| Smithsburg Youth Athletics, Inc. | 7 | 2,884.00 | 723.00 |
| Senior Living Alternatives, Inc. | 13 | 5,525.00 | 1,508.00 |
| Washington County Junior Football League, Inc. | 8 | 7,459.00 | 1,516.00 |

| Name | Total Jars Sold | Gross Revenue | Gross Profit |
|---|-----------------|---------------|---------------------|
| South Mountain Little League, Inc. | 7 | 2,275.00 | 636.00 |
| Downsville Ruritan Club, Inc. | 3 | 1,534.00 | 424.00 |
| The Little League of Halfway, Inc. | 27 | 13,811.00 | 3,618.00 |
| St. James Catholic Church | 7 | 3,564.00 | 874.00 |
| Big Brothers / Big Sisters Of Washington County | 6 | 5,031.00 | 1,042.00 |
| Hagerstown Community College Foundation | 1 | 860.00 | 210.00 |
| Boonsboro Area Athletic Association | 15 | 11,515.00 | 2,288.00 |
| Clear Spring Soccer Club | 18 | 24,304.00 | 6,543.00 |
| Parent / Child Center | 8 | 3,992.00 | 926.00 |
| Smithsburg Youth Lacrosse, Inc. | 9 | 9,298.00 | 1,663.00 |
| QAH Legacy Scholarship Fund, Inc. | 13 | 12,629.00 | 3,075.00 |
| Hagerstown Area Police Athletic League, Inc. | 9 | 5,159.00 | 1,362.00 |
| Downsville Ruritan Club, Inc. | 4 | 2,575.00 | 608.00 |
| Keedysville Ruritan Club, Inc. | 8 | 3,360.00 | 744.00 |
| The Lions Club of Funkstown, Inc. | 4 | 1,680.00 | 380.00 |
| S.H.H.S. Rebel Band Boosters, Inc. | 5 | 2,732.00 | 546.00 |
| Downsville Ruritan Club, Inc. | 2 | 1,247.00 | 334.00 |
| Fountain Rock Elementary School P.T.A. | 5 | 2,156.00 | 601.00 |
| Williamsport Wildcat Athletic Booster | 29 | 23,285.00 | 4,642.00 |
| Keedysville Ruritan Club, Inc. | 11 | 5,660.00 | 1,257.00 |
| Band Boosters of the Clear Spring Area | 11 | 8,689.00 | 2,061.00 |
| Home Builders Assoc. of Washington County, Inc. | 8 | 4,287.00 | 921.00 |
| Sharpsburg Little League, Inc. | 38 | 25,291.00 | 6,125.00 |
| Sharpsburg Little League, Inc. | 42 | 24,603.00 | 5,750.00 |
| The Rotary Club of Williamsport | 26 | 16,977.00 | 3,710.00 |
| Smithsburg Elementary School P.T.A, Inc. | 7 | 5,028.00 | 1,192.00 |
| Cumb.Valley Chapter Assoc. Builders & Contractors | 22 | 15,646.00 | 3,541.00 |
| Boonsboro Athletic Boosters, Inc. | 15 | 5,370.00 | 1,413.00 |
| Hagerstown Area Police Athletic League, Inc. | 6 | 3,152.00 | 800.00 |
| Rotary Club of Hagerstown | 57 | 34,951.00 | 7,935.00 |

| Name | Total Jars Sold | Gross Revenue | Gross Profit |
|--|-----------------|---------------|--------------|
| Girls Inc. of Washington County | 38 | 25,705.00 | 7,082.20 |
| Hagerstown Junior Basketball League, Inc. | 14 | 7,568.00 | 1,830.00 |
| Hagerstown Area Police Athletic League, Inc. | 9 | 4,518.00 | 1,033.00 |
| The USM Foundation, Inc. | 18 | 16,462.00 | 3,487.00 |
| Tri-State Fast Pitch, Inc. | 28 | 20,757.00 | 4,573.00 |
| Washington County Flag Football League | 8 | 3,513.00 | 872.00 |
| Children In Need, Inc. | 8 | 2,148.00 | 647.00 |
| Joseph C. Herbert Post # 222 Auuxiliary | 10 | 9,699.00 | 1,950.00 |
| Dixon Troxell Post 211 Auxiliary, Inc. | 11 | 5,430.00 | 1,545.00 |
| Dixon Troxell Post 211 Auxiliary, Inc. | 12 | 5,825.00 | 1,620.00 |
| Hagerstown Pony League, Inc. | 20 | 20,221.00 | 3,871.00 |
| The Lions Club of Funkstown, Inc. | 25 | 12,381.00 | 2,810.00 |
| The Lions Club of Funkstown, Inc. | 2 | 840.00 | 190.00 |
| Fountain Rock Elementary School PTA, Inc. | 4 | 1,821.00 | 514.00 |
| Humane Society of Washington County | 5 | 3,111.00 | 606.00 |
| Boonsboro Ambulance & Rescue Service, Inc. | 29 | 23,770.00 | 4,652.00 |
| Keedysville Ruritan Club, Inc. | 11 | 5,660.00 | 1,257.00 |
| Conococheague Little League, Inc. | 13 | 14,719.00 | 3,815.00 |
| Williamsport Wrestling Club, Inc. | 40 | 21,743.00 | 5,419.00 |
| E. Russell Hicks Middle School Band Boosters | 12 | 5,625.00 | 1,418.00 |
| Smithsburg Youth Lacrosse Club | 23 | 21,090.00 | 3,898.00 |
| Friends of Safe Place | 26 | 9,988.00 | 2,585.00 |
| Fountain Rock Elementary School PTA | 6 | 3,068.00 | 848.00 |
| St. Joseph Catholic Church | 15 | 5,887.00 | 1,747.00 |
| Washington County Juniors Girls Volleyball | 18 | 13,049.00 | 2,497.00 |
| South Hagerstown High School Touchdown Club | 30 | 25,234.00 | 5,730.00 |
| Longmeadow V.F.C. | 20 | 14,786.00 | 3,396.00 |
| Maugansville Little League | 18 | 9,600.00 | 2,455.00 |
| Smithsburg Little Sluggers | 3 | 1,780.00 | 485.00 |
| Discovery Station at Hagerstown, Inc. | 7 | 3,675.00 | 820.00 |

| Name | Total Jars Sold | Gross Revenue | Gross Profit |
|---|-----------------|---------------|--------------|
| Soroptimist International of Hagerstown | 54 | 34,106.00 | 6,983.00 |
| Williamsport Community Band | 11 | 7,882.00 | 1,918.00 |
| Hagerstown Baseball Association, Inc. | 14 | 16,224.00 | 2,963.00 |
| Hagerstown Day Nursery, Inc. | 7 | 7,770.00 | 1,636.00 |
| Cascade Elementary School PTA | 10 | 8,640.00 | 1,991.00 |
| Williamsport Band Boosters, Inc. | 10 | 6,410.00 | 1,468.00 |
| Hagerstown Area Police Athletic League | 13 | 5,587.00 | 1,497.00 |
| Hagerstown Area Police Athletic League | 28 | 22,954.00 | 5,239.00 |
| Thomas Pangborn Lodge # 88 FOP | 39 | 27,278.00 | 6,543.00 |
| Washington County Show Kids, Inc. | 5 | 3,210.00 | 778.00 |
| Fort Ritchie Community Center | 5 | 4,102.00 | 987.00 |
| West End Little League | 19 | 12,076.00 | 3,022.00 |
| Fountain Rock Elementary PTA, Inc. | 5 | 2,108.00 | 604.00 |
| Keedysville Ruritan Club, Inc. | 16 | 7,468.00 | 1,671.00 |
| Franklin E. Wimp Hamburg Memorial, Inc. | 22 | 18,143.00 | 4,586.00 |
| Sharpsburg Little League, Inc. | 40 | 22,514.00 | 5,112.40 |
| St. Joseph Catholic Church | 5 | 2,239.00 | 624.00 |
| Washington County Flag Football League | 18 | 10,606.00 | 2,394.00 |
| Keedysville Ruritan Club, Inc. | 10 | 3,648.00 | 829.00 |
| Hagerstown-W.C. Chamber of Commerce | 20 | 13,199.00 | 3,064.00 |
| W.C. Agricultural Organization, Inc. | 19 | 26,715.00 | 7,225.00 |
| Clear Spring Soccer Club | 18 | 24,721.00 | 6,598.00 |
| AFF 1605 Foundation, Inc. | 384 | 825,542.00 | 201,355.00 |
| Sharpsburg Area E.M.S. | 13 | 6,350.00 | 1,345.00 |
| The ARC of Washington County, MD, Inc. | 7 | 4,900.00 | 1,043.00 |
| Independent Junior Fire Engine #3 | 21 | 16,144.00 | 3,992.00 |
| Clear Spring Little League | 13 | 9,976.00 | 2,415.20 |
| Tonoloway Rod & Gun Club, Inc. | 71 | 34,165.00 | 7,205.00 |
| South Mountain Little League | 18 | 17,922.00 | 3,405.00 |
| Joseph C. Herbert A.L.A. Unit 222 | 14 | 5,660.00 | 1,405.00 |

| Name | Total Jars Sold | Gross Revenue | Gross Profit |
|---------------------------------------|-----------------|---------------|--------------|
| Boonsboro Ambulance & Rescue Services | 110 | 76,284.00 | 18,861.00 |
| St. Joseph Catholic Church | 2 | 840.00 | 190.00 |
| American Little League | 3 | 1,800.00 | 470.00 |
| Brooke's House, Inc. | 9 | 8,185.00 | 1,909.00 |
| Cascade A.L. Auxiliary Unit 239 | 55 | 72,872.00 | 15,540.00 |
| Fierce Cheer Sponsors, Inc. | 3 | 1,188.00 | 307.00 |