



100 West Washington Street, Suite 1101 | Hagerstown, MD 21740-4735 | P: 240.313.2200 | F: 240.313.2201
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BOARD OF COUNTY COMMISSIONERS

May 11, 2021

OPEN SESSION AGENDA

The meeting of the Board of County Commissioners of Washington County will be held at 100 West Washington Street, Suite 1113, Hagerstown. Due to Governor Hogan's Executive Order and gathering restrictions, Board members will be practicing social distancing. County buildings remain closed to public access except by appointment. Therefore, there will be no public attendance in the meeting chambers, unless scheduled prior to the meeting. A limited number of individuals will be permitted to participate in Citizen's Participation. The meeting will be live streamed on the County's YouTube and Facebook sites.

- 10:00 AM** **MOMENT OF SILENCE AND PLEDGE OF ALLEGIANCE**
CALL TO ORDER, President Jeffrey A. Cline
APPROVAL OF MINUTES: May 4, 2021
- 10:05 AM** **COMMISSIONERS' REPORTS AND COMMENTS**
- 10:15 AM** **JOINT MEETING WITH THE MAYOR AND COUNCIL, CITY OF HAGERSTOWN**
- 10:45 AM** **STAFF COMMENTS**
- 10:50 AM** **CITIZEN PARTICIPATION** (*citizens are required to submit a request via email to khart@washco-md.net or by calling 240.313.2204 at least 24 hours in advance of the meeting*)
- 11:00 AM** **LEGISLATIVE UPDATE**- Bruce Bereano, Lobbyist for Washington County Commissioners
- 11:15 AM** **VOLUNTEER INCENTIVE PROGRAMS** – David Hays, Director of Emergency Services; Dale Fishack, President, WCVFRA; Rick Hemphill, Assistant Treasurer, WCVFRA
- 11:25 AM** **LOSAP UPDATE/REQUEST FOR POINTS MODIFICATION FOR 2020 SERVICE YEAR** – David Hays, Director Emergency Services; Dale Fishack, President, WCVFRA
- 11:30 AM** **INTERGOVERNMENTAL COOPERATIVE PURCHASE (INTG-21-0057) NEXT GENERATION SOFTWARE** – Rick Curry, CPPO, Director of Purchasing; Brian Albert, Assistant Director, Emergency Communications Center
- 11:35 AM** **BID AWARD (PUR-1497) ONE (1) NEW 2021 OR LATEST PRODUCTION MODEL (CLASS 5) REGULAR CAB/CHASSIS**– Rick Curry, CPPO, Director, Purchasing; Daniel Hixon, Deputy Director, Buildings, Grounds, and Facilities
- 11:40 AM** **2021 AGRICULTURAL LAND PRESERVATION DISTRICT APPLICATIONS** - Chris Boggs, Land Preservation Planner, Planning & Zoning
- 11:45 AM** **BOWMAN FARMS, LLC RURAL LEGACY PROGRAM (RLP) EASEMENT**- Chris Boggs, Land Preservation Planner, Planning & Zoning

11:55 AM **CLOSED SESSION** *(To discuss the appointment, employment, assignment, promotion, discipline, demotion, compensation, removal, resignation, or performance evaluation of appointees, employees, or officials over whom this public body has jurisdiction; or any other personnel matter that affects one or more specific individuals; and to consult with counsel to obtain legal advice on a legal matter.)*

12:35 PM **ADJOURNMENT**



Board of County Commissioners of Washington County, Maryland

Agenda Report Form

Open Session Item

SUBJECT: Legislative Update

PRESENTATION DATE: May 11, 2021

PRESENTATION BY: Bruce Bereano, Lobbyist, Washington County

RECOMMENDED MOTION: N/A

REPORT-IN-BRIEF: Final Update on 2021 Legislative Session

DISCUSSION: Summary of 2021 Legislative Sessions

FISCAL IMPACT: N/A

CONCURRENCES: N/A

ALTERNATIVES: N/A

ATTACHMENTS: Bill Tracking Chart



Bruce Bereano <bruce@lobbyannapolis.net>

MGA Tracking: For Tracking list: Washington County - 04/12/2021 02:00 a.m.

1 message

no-reply@mlis.state.md.us <no-reply@mlis.state.md.us>

Mon, Apr 12, 2021 at 2:00 AM

To: bruce@lobbyannapolis.net

Current Status 2021 Regular Session - For Tracking list: Washington County (All Bills) - Created on: 04/12/2021 02:00 a.m.

Number/ Chapter (Cross File) Total: 62	Title	Primary Sponsor	Status	Original House Committee(s) and Hearing Dates	Opposite House Committee(s) and Hearing Dates
HB0002 (SB0002)	Maryland Environmental Service Reform Act of 2021	Delegate Korman	Passed Enrolled	Appropriations 2/3/2021 - 1:30 p.m. Environment and Transportation	Budget and Taxation Education, Health, and Environmental Affairs
HB0023 (SB0234)	Personal Information - State and Local Agencies - Restrictions on Access (Maryland Driver Privacy Act)	Delegate Stein	Third Reading Passed with Amendments (32-14)	Judiciary 1/27/2021 - 2:30 p.m. Environment and Transportation	Judicial Proceedings
HB0037 / CH0058 (SB0035 / CH0057)	Procurement - Prevailing Wage - Applicability	Delegate Valderrama	Gubernatorial Veto Override (Legislative date: 4/8/2021) - Chapter 58	Economic Matters 1/28/2021 - 1:30 p.m.	Finance
HB0042	Public Safety – Interjurisdictional Policing Grant Program – Establishment	Delegate Young, P.	Unfavorable Report by Judiciary; Withdrawn	Judiciary Appropriations	
HB0051 (SB0121)	Zoning - Environmental Justice Considerations	Delegate Turner	Hearing 1/20 at 1:30 p.m.	Environment and Transportation 1/20/2021 - 1:30 p.m.	
HB0280 (SB0304)	Maryland Recycling Act - Recyclable Materials and Resource Recovery Facilities - Alterations	Delegate Charkoudian	Second Reading Passed	Environment and Transportation 2/9/2021 - 1:30 p.m. Economic Matters	Education, Health, and Environmental Affairs
HB0304 (SB0088)	State and Local Government - Participation in Federal Immigration Enforcement	Delegate Fisher, W.	Hearing 3/03 at 1:30 p.m.	Judiciary 3/3/2021 - 1:30 p.m.	
HB0319 (SB0133)	Local Tax Relief for Working Families Act of 2021	Delegate Palakovich Carr	Passed Enrolled	Ways and Means 1/21/2021 - 1:30 p.m.	Budget and Taxation
HB0454 (SB0336)	State and Local Procurement - Payment Practices	Delegate Barnes, D.	Hearing 2/17 at 1:30 p.m.	Health and Government	

				Operations 2/17/2021 - 1:30 p.m.	
HB0509	9-1-1 Specialists - Classification as First Responders	Delegate Acevero	Hearing 2/17 at 1:30 p.m.	Health and Government Operations 2/17/2021 - 1:30 p.m.	
HB0552 (SB0389)	Maryland Medical Assistance Program - Emergency Service Transporters - Reimbursement	Delegate Hornberger	Hearing 2/09 at 1:30 p.m. (Health and Government Operations)	Health and Government Operations 2/9/2021 - 1:30 p.m.	
HB0581 (SB0486)	Labor and Employment - Employment Standards During an Emergency (Maryland Essential Workers' Protection Act)	Delegate Davis, D.E.	Third Reading Passed with Amendments (31-15)	Appropriations Economic Matters 2/5/2021 - 11:00 a.m.	Finance 4/9/2021 - 9:30 a.m.
HB0589 (SB0493)	Budget Reconciliation and Financing Act of 2021	Speaker	Passed Enrolled	Appropriations 3/3/2021 - 1:30 p.m.	Budget and Taxation
HB0649 (SB0362)	Transportation - Highway User Revenues - Revenue and Distribution	Delegate Anderton	Hearing 2/11 at 1:30 p.m.	Environment and Transportation 2/11/2021 - 1:30 p.m.	
HB0655	Local Elections - County Commissioner and County Boards of Education - District Voting	Delegate Crosby	Hearing 3/23 at 1:00 p.m.	Ways and Means 2/9/2021 - 1:30 p.m.	Education, Health, and Environmental Affairs 3/23/2021 - 1:00 p.m.
HB0721 (SB0602)	Tort Claims Acts - Limits on Liability	Delegate Moon	Hearing 2/10 at 1:30 p.m.	Judiciary 2/10/2021 - 1:30 p.m.	
HB0807	Task Force on Recycling Policy and Recycling and Waste Systems in Maryland	Delegate Love	Hearing 3/31 at 1:00 p.m.	Environment and Transportation 2/17/2021 - 1:30 p.m.	Education, Health, and Environmental Affairs 3/31/2021 - 1:00 p.m.
HB0827 (SB0619)	No Representation Without Population Act – Repeal	Delegate Buckel	Unfavorable Report by House Rules and Executive Nominations; Withdrawn	Rules and Executive Nominations	
HB0884 (SB0678)	Task Force on the Economic Future of Western Maryland - Extension of Report Deadline and Task Force	Delegate Buckel	Returned Passed	Ways and Means 2/18/2021 - 1:30 p.m.	Budget and Taxation
HB0954 (SB0841)	Property Tax – Solar Energy Systems	Delegate Washington	Hearing 2/16 at 1:30 p.m.	Ways and Means 2/16/2021 - 1:30 p.m.	
HB0962	Washington County - Nursing Homes and Assisted Living Programs - Essential Caregivers	Delegate Parrott	Hearing 3/04 at 1:30 p.m.	Health and Government Operations 3/4/2021 - 1:30 p.m.	
HB1044	Washington County - Business	Washington	Unfavorable Report	Economic	

	Licenses - Zoning Certification Requirement	County Delegation	by Economic Matters; Withdrawn	Matters 2/16/2021 - 1:30 p.m.	
HB1066	Local Public Campaign Financing - Expansion to Additional Offices	Delegate Feldmark	Hearing 2/23 at 1:30 p.m.	Ways and Means 2/23/2021 - 1:30 p.m.	
HB1083 (SB0920)	County Health Officers - Procedures and Oversight	Delegate Rose	Hearing 3/09 at 1:30 p.m.	Health and Government Operations 3/9/2021 - 1:30 p.m.	
HB1108	Washington County - Alcoholic Beverages - Special Event Permits for Wineries	Delegate Wivell	Passed Enrolled	Economic Matters 2/19/2021 - 1:30 p.m.	Education, Health, and Environmental Affairs 4/2/2021 - 1:00 p.m.
HB1144 (SB0803)	Economic Development – Western Maryland Economic Future Investment Board and Fund – Establishment	Delegate Buckel	Hearing 3/04 at 1:30 p.m.	Ways and Means 3/4/2021 - 1:30 p.m.	
HB1162 (SB0926)	Economic Development – Maryland Stadium Authority – Hagerstown Multi-Use Sports and Events Facility	Delegate Thiam	Unfavorable Report by Appropriations; Withdrawn	Appropriations	
HB1194 (SB0544)	Charter and Code Home Rule Counties – County Property Leases – Notice Exemptions	Dorchester County Delegation	Hearing 3/05 at 1:30 p.m.	Environment and Transportation 3/5/2021 - 1:30 p.m.	
HB1214	Procurement - Transparency and Application to County Contracts	Delegate Wilson	Hearing 3/31 at 1:00 p.m.	Health and Government Operations 3/3/2021 - 1:30 p.m.	Education, Health, and Environmental Affairs 3/31/2021 - 1:00 p.m.
HB1229	Public Ethics - Local Officials - Electronic Filing of Financial Disclosure Statements	Delegate Lisanti	Hearing 2/25 at 1:30 p.m.	Environment and Transportation 2/25/2021 - 1:30 p.m.	
HB1328 (SB0824)	Economic Development – Broadband Providers – Joint Trenching and Fee (Building Out Broadband Act of 2021)	Delegate Feldmark	Returned Passed	Economic Matters 3/4/2021 - 1:30 p.m.	Finance
SB0002 (HB0002)	Maryland Environmental Service Reform Act of 2021	Senator McCray	Third Reading Passed with Amendments (130-4)	Budget and Taxation 1/27/2021 - 1:00 p.m.	Appropriations Environment and Transportation
SB0026	State Highway Administration - State Highways and Interstate Highways - Litter Collection and Mowing	Senator Ellis	Hearing 2/10 at 1:00 p.m.	Finance 2/10/2021 - 1:00 p.m.	
SB0035 / CH0057 (HB0037 / CH0058)	Procurement – Prevailing Wage – Applicability	Senator Feldman	Gubernatorial Veto Override (Legislative date: 4/8/2021) - Chapter 57	Finance 1/28/2021 - 1:00 p.m.	Economic Matters

SB0054	Local Government – Clean Energy Loan Programs – Grid Resilience Projects	Chair, Finance Committee	Recommitted to Finance (Senator Kelley)	Finance	
SB0088 (HB0304)	State and Local Government - Participation in Federal Immigration Enforcement	Senator Smith	Hearing 1/27 at 11:00 a.m.	Judicial Proceedings 1/27/2021 - 11:00 a.m.	
SB0121 (HB0051)	Zoning - Environmental Justice Considerations	Senator Patterson	Hearing 4/01 at 1:30 p.m.	Education, Health, and Environmental Affairs 1/21/2021 - 11:00 a.m.	Environment and Transportation 4/1/2021 - 1:30 p.m.
SB0133 (HB0319)	Local Tax Relief for Working Families Act of 2021	Senator Rosapepe	Third Reading Passed (93-41)	Budget and Taxation 1/26/2021 - 1:00 p.m.	Ways and Means 4/1/2021 - 1:30 p.m.
SB0211 (HB0375)	Labor and Employment - Family and Medical Leave Insurance Program - Establishment (Time to Care Act of 2021)	Senator Hayes	Hearing 1/28 at 1:00 p.m.	Finance 1/28/2021 - 1:00 p.m.	
SB0234 (HB0023)	Personal Information - State and Local Agencies - Restrictions on Access (Maryland Driver Privacy Act)	Senator Lam	First Reading House Rules and Executive Nominations	Judicial Proceedings 1/28/2021 - 11:00 a.m.	Rules and Executive Nominations
SB0304 (HB0280)	Maryland Recycling Act - Recyclable Materials and Resource Recovery Facilities - Alterations	Senator Pinsky	First Reading Environment and Transportation and Economic Matters	Education, Health, and Environmental Affairs 1/21/2021 - 11:00 a.m.	Environment and Transportation Economic Matters
SB0306	Enterprise Zones - Reimbursements to Local Governments - Request Deadline and Recovery of Overpayment	Chair, Budget and Taxation Committee	Hearing 1/27 at 1:00 p.m.	Budget and Taxation 1/27/2021 - 1:00 p.m.	
SB0336 (HB0454)	State and Local Procurement - Payment Practices	Senator Hayes	Hearing 2/03 at 1:00 p.m.	Education, Health, and Environmental Affairs 2/3/2021 - 1:00 p.m.	
SB0362 (HB0649)	Transportation - Highway User Revenues - Distribution	Senator McCray	First Reading Environment and Transportation	Budget and Taxation 2/2/2021 - 1:00 p.m.	Environment and Transportation
SB0389 (HB0552)	Maryland Medical Assistance Program - Emergency Service Transporters - Reimbursement	Senator Gallion	Hearing 2/02 at 1:00 p.m.	Finance 2/2/2021 - 1:00 p.m.	
SB0486 (HB0581)	Labor and Employment - Employment Standards During an Emergency (Maryland Essential Workers' Protection Act)	Senator Augustine	Hearing 2/11 at 1:00 p.m.	Finance 2/11/2021 - 1:00 p.m.	
SB0493 (HB0589)	Budget Reconciliation and Financing Act of 2021	President	Hearing 3/03 at 1:00 p.m.	Budget and Taxation 3/3/2021 - 1:00 p.m.	
SB0563 (HB1123)	Local Health Departments - Funding	Senator Griffith	First Reading Appropriations	Budget and Taxation	Appropriations

				2/17/2021 - 1:00 p.m.	
SB0575 (HB0741)	Maryland Environmental Service - Officers, Board of Directors, and Responsibilities - Alterations	President	Hearing 2/03 at 1:00 p.m. (Budget and Taxation)	Budget and Taxation 2/3/2021 - 1:00 p.m.	Education, Health, and Environmental Affairs
SB0602 (HB0721)	Tort Claims Acts – Limits on Liability	Senator Smith	Hearing 2/04 at 11:00 a.m.	Judicial Proceedings 2/4/2021 - 11:00 a.m.	
SB0619 (HB0827)	No Representation Without Population Act - Repeal	Senator Edwards	Unfavorable Report by Education, Health, and Environmental Affairs; Withdrawn	Education, Health, and Environmental Affairs 2/18/2021 - 11:00 a.m.	
SB0696 (HB0793)	Local Governments - Income Tax Disparity Grants - Amounts	Senator Eckardt	Hearing canceled	Budget and Taxation	
SB0714 (HB0989)	Public Safety - 9-1-1 Emergency Telephone System - Alterations	Senator Kagan	Returned Passed	Finance 3/9/2021 - 1:00 p.m.	Health and Government Operations
SB0803 (HB1144)	Economic Development – Western Maryland Economic Future Investment Board and Fund – Establishment	Senator Edwards	Hearing 4/01 at 1:30 p.m.	Budget and Taxation 2/24/2021 - 12:00 p.m.	Ways and Means 4/1/2021 - 1:30 p.m.
SB0824 (HB1328)	Economic Development - Broadband Providers - Joint Trenching and Fee (Building Out Broadband Act of 2021)	Senator Hester	Passed Enrolled	Finance 3/16/2021 - 1:00 p.m.	Economic Matters
SB0841 (HB0954)	Property Tax - Community Solar Energy Generating Systems	Senator Hershey	Hearing 3/30 at 1:30 p.m.	Budget and Taxation 2/24/2021 - 12:00 p.m.	Ways and Means 3/30/2021 - 1:30 p.m.
SB0868	Correctional Services - Inmate Release	Senator Corderman	Hearing 3/04 at 12:30 p.m.	Judicial Proceedings 3/4/2021 - 12:30 p.m.	
SB0869	Statewide Transit Plan – Western Maryland MARC Rail Extension Study	Senator Corderman	Hearing 3/10 at 1:00 p.m.	Finance 3/10/2021 - 1:00 p.m.	
SB0871	Gaming - Sports and Event Wagering License - Washington County Minor League Baseball Team	Senator Corderman	Hearing 3/03 at 1:00 p.m.	Budget and Taxation 3/3/2021 - 1:00 p.m.	
SB0887 (HB1137)	Property Tax Credit – Business Entities – State of Emergency	Senator Elfreth	Third Reading Passed (133-0)	Budget and Taxation 3/3/2021 - 1:00 p.m.	Ways and Means
SB0926 (HB1162)	Economic Development – Maryland Stadium Authority – Hagerstown Multi-Use Sports and Events Facility	Senator Corderman	Third Reading Passed with Amendments (131-5)	Budget and Taxation 3/9/2021 - 1:00 p.m.	Appropriations 4/1/2021 - 1:30 p.m.
SJ0001	Congressional Action - Surprise Billing - Air Ambulance	Senator Kelley	First Reading Finance	Finance	



Agenda Report Form

Open Session Item

SUBJECT: Volunteer Incentive Programs

PRESENTATION DATE: May 11, 2021

PRESENTATION BY: R. David Hays, Director of Emergency Services Dale Fishack, President, WCVFRA Rick Hemphill, Assistant Treasurer, WCVFRA

RECOMMENDED MOTION: Motion to approve the Division of Emergency Services (DES) and the Washington County Volunteer Fire and Rescue Association (WCVFRA) to move forward with final implementation of the new volunteer incentive programs, Backdating implementation to an effective date of January 1, 2021.

REPORT-IN-BRIEF: Volunteerism in the fire and EMS community continues to be an integral part of service delivery in Washington County. In recognizing the continued decline in the number of volunteers and the hours they have to give, it remains paramount that we provide additional efforts incentivize volunteer participation. The recent implementation of full time County career Staff in several stations throughout the County is a significant investment and a much needed partnership with our volunteer first responders. It is paramount that continue our emphasis on volunteer recruitment, retention and funding support for the volunteer companies.

DISCUSSION: Through months of discussions, evaluations and planning several new volunteer incentives are proposed to include; a volunteer responder pay-per-call incentives and volunteer Ala' Cart incentives. Several examples of the new Ala' Carte incentives include; gift cards, child care vouchers, Student Loans, rental or mortgage vouchers and auto insurance vouchers. Other volunteer incentives included in this program are volunteer company fundraising incentives and a ten-thousand dollar (\$10,000.00) volunteer life insurance coverage. The volunteer life insurance coverage under this program will provide coverage for those volunteers who remain listed as "active"; earning at least 50 LOSAP points in the previous calendar year, preceding death. . It is recommended that Company fundraising data from FY2020, or the calendar year 2019 (depending on the company's annual operating budget) be utilized for the FY21 under the volunteer company fundraising incentives.

FISCAL IMPACT: \$453,000; included in the DES FY21 and FY22 (yet to be approved) Operating Budgets.

CONCURRENCES: N/A

ALTERNATIVES: Leave current incentives in place

ATTACHMENTS: Volunteer incentive worksheet

Volunteer Cafeteria Award

The Volunteer Cafeteria Award will provide additional motivational support to encourage volunteer fire and EMS responders to donate additional time and energies to their respective Fire/EMS Companies and respond to alarms in the various stations. This will provide additional personnel when the company is dispatched by providing a financial award for an aggregate of efforts at their company with financial benefits paid according to their individual needs. This will also assist the companies in scheduling coverage by providing a more predictable staffing model.

The Award: The award will consist of a payment for each quarter for completing the aggregate requirements of support for their companies. These are considered awards and are not linked to any specific actions and so are not cash payments on a quid pro quo paid to the volunteers and do not conflict with LOSAP. These awards would be paid by WCVFRA based upon quarterly activities as tracked by the Time Tracking system. The total amount of compensable payouts is limited by the funds budgeted by the Washington County Commissioners. Payouts will commence with the 1st quarter of FY 2022.

Eligibility: Any volunteer who is eligible to earn points in any of the companies now tabulating LOSAP who reaches a quarterly threshold noted below is eligible for this award so long as they are not otherwise compensated for doing so by any employer or the volunteer company. Efforts tabulated in the Stipend program and the Volunteer Response Benefit cannot be used for this award. Probationary or untrained personnel are not eligible.

Implementation: LOSAP information is transmitted to the WCVFRA by the 15th of the month after the end of each quarter. That data must be used to determine the eligibility of each volunteer. Late transmission by a LOSAP Coordinator may result in a loss of participation for a quarter. No Volunteer Cafeteria Awards can be authorized after the quarterly payments for that quarter unless exceptions requested in writing. Volunteers may receive credit from any company or companies so long as they are a member of that respective company for the entire quarter and the information provided clearly identifies the Volunteer from others

The benefits Available are listed below and the volunteer may select the benefit they wish prior to the payment of the benefit.: Only one benefit per quarter must be paid. Awards may be held and combined by quarter for an annual payment but must be disbursed prior to end of fiscal year.

40th alarm tabulated \$50.00 gas card

50 volunteer hours donated per quarter \$25.00 gas or restaurant card (not including alarms, 25 points or standby)

150 volunteer hours donated per quarter \$100.00 (not including alarms, 25 points or standby)

200 volunteer hours donated per quarter \$200.00 (not including alarms, 25 points or standby)

250 Volunteer hours donated per quarter \$300.00 (not including alarms, 25 points or standby)

No Direct Cash payouts but can be selected as follows:

Payable against property taxes of primary residence

Payable against Mortgage of Primary residence

Payable to Landlord of Primary residence

Payable against Student Loans

Payable to Licensed Child Care Provider

Payable to Automobile insurance Company

Payable to cell phone provider

Gas or restaurant gift cards

Tabulation and reporting: Each quarter the submitted LOSAP data will be reviewed to determine if a volunteer has met any of the thresholds so that an appropriate award may be issued (Meetings will be counted as 1 hour). The data will also be cross referenced against other benefit programs to determine if all hours are creditable and the payout may vary due to remaining budget.

All paperwork would be retained by WCVFRA and would be available for review and also available for county audit. The listing of awards and financial requirements would be submitted to DES for total reimbursement to WCVFRA. Due to the amounts no checks would be disbursed until the funds are received by WCVFRA. All checks would be cut by third party accounting firm but authorized by WCVFRA the costs of the disbursements would be funded by the program.

Company Staffing-Fundraising Incentive (15%, capped at \$30,000)

	2018	Fund Raising	Fund Raising Subsidy
Co - 1 Sharpsburg		\$17,667.06	\$2,650.06
Co - 2 Williamsport		\$57,237.81	\$8,585.67
Co - 4 Clear Spring		\$171,699.00	\$25,754.85
Co - 5 Hancock		\$26,066.58	\$3,909.99
Co - 6 Boonsboro		\$1,694.31	\$254.15
Co - 7 Smithsburg		\$48,482.00	\$7,272.30
Co - 8 Boonsboro 2			\$0.00
Co - 9 Leitersburg		\$34,571.00	\$5,185.65
Co - 10 Funkstown		\$69,218.72	\$10,382.81
Co - 11 Potomac Valley		\$19,546.32	\$2,931.95
Co - 12 Fairplay		\$40,847.74	\$6,127.16
Co - 13 Maugansville		\$111,336.98	\$16,700.55
Co - 16 Mt Aetna			\$0.00
Co - 26 Halfway		\$448,352.88	\$30,000.00
Co - 27 Long Meadow		\$70,000.00	\$10,500.00
Sharpsburg EMS		\$63,923.00	\$9,588.45
Clearspring EMS		\$1,115.00	\$167.25
Hancock EMS		\$0.00	\$0.00
Smithsburg EMS		\$0.00	\$0.00
Boonsboro EMS		\$80,136.00	\$12,020.40
Community Rescue		\$0.00	\$0.00
First Hag. E-1		\$618.00	\$92.70
Antietam E-2			
Independent E-3		\$0.00	\$0.00
West. Enter. E-4		\$98,715.00	\$14,807.25
South Hag. E-5		\$0.00	\$0.00
Pioneer Truck-1		\$0.00	\$0.00
all		Co. Fundraising	\$130,255.13

Legend

ESS Responder	\$10.00
Fire Police	\$10.00
FF1 or EMT	\$10.00
FF1 w/ EMR or EMT	\$10.00
FF2	\$10.00
FF2w/ EMR or EMT	\$10.00

of Calls per Individual

Responder not shown)	(names < 40 calls (LOSAP)	Per Call Incentive	Total Incentive earned
	452	412	\$10.00
	435	395	\$10.00
	434	394	\$10.00
	395	355	\$10.00
	387	347	\$10.00
	367	327	\$10.00
	361	321	\$10.00
	351	311	\$10.00
	348	308	\$10.00
	325	285	\$10.00
	315	275	\$10.00
	314	274	\$10.00
	305	265	\$10.00
	299	259	\$10.00
	294	254	\$10.00
	292	252	\$10.00
	286	246	\$10.00
	284	244	\$10.00
	284	244	\$10.00
	272	232	\$10.00
	256	216	\$10.00
	255	215	\$10.00
	226	186	\$10.00
	225	185	\$10.00
	224	184	\$10.00
	224	184	\$10.00
	222	182	\$10.00
	219	179	\$10.00
	218	178	\$10.00
	216	176	\$10.00
	216	176	\$10.00
	215	175	\$10.00
	210	170	\$10.00
	210	170	\$10.00
	207	167	\$10.00
	207	167	\$10.00

202	162	\$10.00	\$1,620.00
201	161	\$10.00	\$1,610.00
201	161	\$10.00	\$1,610.00
200	160	\$10.00	\$1,600.00
188	148	\$10.00	\$1,480.00
183	143	\$10.00	\$1,430.00
183	143	\$10.00	\$1,430.00
176	136	\$10.00	\$1,360.00
176	136	\$10.00	\$1,360.00
175	135	\$10.00	\$1,350.00
175	135	\$10.00	\$1,350.00
169	129	\$10.00	\$1,290.00
168	128	\$10.00	\$1,280.00
167	127	\$10.00	\$1,270.00
166	126	\$10.00	\$1,260.00
166	126	\$10.00	\$1,260.00
165	125	\$10.00	\$1,250.00
163	123	\$10.00	\$1,230.00
158	118	\$10.00	\$1,180.00
158	118	\$10.00	\$1,180.00
156	116	\$10.00	\$1,160.00
155	115	\$10.00	\$1,150.00
154	114	\$10.00	\$1,140.00
153	113	\$10.00	\$1,130.00
146	106	\$10.00	\$1,060.00
146	106	\$10.00	\$1,060.00
146	106	\$10.00	\$1,060.00
145	105	\$10.00	\$1,050.00
144	104	\$10.00	\$1,040.00
142	102	\$10.00	\$1,020.00
142	102	\$10.00	\$1,020.00
141	101	\$10.00	\$1,010.00
139	99	\$10.00	\$990.00
139	99	\$10.00	\$990.00
138	98	\$10.00	\$980.00
137	97	\$10.00	\$970.00
136	96	\$10.00	\$960.00
134	94	\$10.00	\$940.00
132	92	\$10.00	\$920.00
131	91	\$10.00	\$910.00
131	91	\$10.00	\$910.00
131	91	\$10.00	\$910.00
128	88	\$10.00	\$880.00
126	86	\$10.00	\$860.00
125	85	\$10.00	\$850.00
121	81	\$10.00	\$810.00
120	80	\$10.00	\$800.00

120	80	\$10.00	\$800.00
120	80	\$10.00	\$800.00
119	79	\$10.00	\$790.00
118	78	\$10.00	\$780.00
117	77	\$10.00	\$770.00
117	77	\$10.00	\$770.00
116	76	\$10.00	\$760.00
116	76	\$10.00	\$760.00
115	75	\$10.00	\$750.00
114	74	\$10.00	\$740.00
114	74	\$10.00	\$740.00
114	74	\$10.00	\$740.00
113	73	\$10.00	\$730.00
113	73	\$10.00	\$730.00
111	71	\$10.00	\$710.00
110	70	\$10.00	\$700.00
109	69	\$10.00	\$690.00
109	69	\$10.00	\$690.00
108	68	\$10.00	\$680.00
108	68	\$10.00	\$680.00
108	68	\$10.00	\$680.00
107	67	\$10.00	\$670.00
105	65	\$10.00	\$650.00
105	65	\$10.00	\$650.00
104	64	\$10.00	\$640.00
103	63	\$10.00	\$630.00
103	63	\$10.00	\$630.00
103	63	\$10.00	\$630.00
102	62	\$10.00	\$620.00
99	59	\$10.00	\$590.00
98	58	\$10.00	\$580.00
98	58	\$10.00	\$580.00
96	56	\$10.00	\$560.00
96	56	\$10.00	\$560.00
95	55	\$10.00	\$550.00
93	53	\$10.00	\$530.00
91	51	\$10.00	\$510.00
90	50	\$10.00	\$500.00
88	48	\$10.00	\$480.00
88	48	\$10.00	\$480.00
88	48	\$10.00	\$480.00
88	48	\$10.00	\$480.00
87	47	\$10.00	\$470.00
86	46	\$10.00	\$460.00
85	45	\$10.00	\$450.00
84	44	\$10.00	\$440.00
84	44	\$10.00	\$440.00

84	44	\$10.00	\$440.00
83	43	\$10.00	\$430.00
82	42	\$10.00	\$420.00
80	40	\$10.00	\$400.00
80	40	\$10.00	\$400.00
80	40	\$10.00	\$400.00
80	40	\$10.00	\$400.00
79	39	\$10.00	\$390.00
79	39	\$10.00	\$390.00
79	39	\$10.00	\$390.00
78	38	\$10.00	\$380.00
78	38	\$10.00	\$380.00
77	37	\$10.00	\$370.00
76	36	\$10.00	\$360.00
76	36	\$10.00	\$360.00
76	36	\$10.00	\$360.00
75	35	\$10.00	\$350.00
75	35	\$10.00	\$350.00
74	34	\$10.00	\$340.00
74	34	\$10.00	\$340.00
74	34	\$10.00	\$340.00
73	33	\$10.00	\$330.00
73	33	\$10.00	\$330.00
72	32	\$10.00	\$320.00
70	30	\$10.00	\$300.00
70	30	\$10.00	\$300.00
69	29	\$10.00	\$290.00
69	29	\$10.00	\$290.00
69	29	\$10.00	\$290.00
69	29	\$10.00	\$290.00
68	28	\$10.00	\$280.00
68	28	\$10.00	\$280.00
67	27	\$10.00	\$270.00
66	26	\$10.00	\$260.00
66	26	\$10.00	\$260.00
65	25	\$10.00	\$250.00
64	24	\$10.00	\$240.00
64	24	\$10.00	\$240.00
64	24	\$10.00	\$240.00
63	23	\$10.00	\$230.00
63	23	\$10.00	\$230.00
63	23	\$10.00	\$230.00
62	22	\$10.00	\$220.00
61	21	\$10.00	\$210.00
61	21	\$10.00	\$210.00
61	21	\$10.00	\$210.00
60	20	\$10.00	\$200.00

60	20	\$10.00	\$200.00
59	19	\$10.00	\$190.00
58	18	\$10.00	\$180.00
58	18	\$10.00	\$180.00
58	18	\$10.00	\$180.00
58	18	\$10.00	\$180.00
57	17	\$10.00	\$170.00
57	17	\$10.00	\$170.00
57	17	\$10.00	\$170.00
56	16	\$10.00	\$160.00
56	16	\$10.00	\$160.00
56	16	\$10.00	\$160.00
55	15	\$10.00	\$150.00
55	15	\$10.00	\$150.00
54	14	\$10.00	\$140.00
54	14	\$10.00	\$140.00
53	13	\$10.00	\$130.00
53	13	\$10.00	\$130.00
53	13	\$10.00	\$130.00
53	13	\$10.00	\$130.00
53	13	\$10.00	\$130.00
53	13	\$10.00	\$130.00
53	13	\$10.00	\$130.00
52	12	\$10.00	\$120.00
52	12	\$10.00	\$120.00
52	12	\$10.00	\$120.00
52	12	\$10.00	\$120.00
52	12	\$10.00	\$120.00
51	11	\$10.00	\$110.00
51	11	\$10.00	\$110.00
51	11	\$10.00	\$110.00
51	11	\$10.00	\$110.00
51	11	\$10.00	\$110.00
50	10	\$10.00	\$100.00
50	10	\$10.00	\$100.00
50	10	\$10.00	\$100.00
50	10	\$10.00	\$100.00
50	10	\$10.00	\$100.00
50	10	\$10.00	\$100.00
49	9	\$10.00	\$90.00
49	9	\$10.00	\$90.00
49	9	\$10.00	\$90.00
48	8	\$10.00	\$80.00
48	8	\$10.00	\$80.00
48	8	\$10.00	\$80.00
48	8	\$10.00	\$80.00

47	7	\$10.00	\$70.00
47	7	\$10.00	\$70.00
47	7	\$10.00	\$70.00
47	7	\$10.00	\$70.00
47	7	\$10.00	\$70.00
47	7	\$10.00	\$70.00
46	6	\$10.00	\$60.00
46	6	\$10.00	\$60.00
46	6	\$10.00	\$60.00
46	6	\$10.00	\$60.00
46	6	\$10.00	\$60.00
45	5	\$10.00	\$50.00
45	5	\$10.00	\$50.00
44	4	\$10.00	\$40.00
44	4	\$10.00	\$40.00
43	3	\$10.00	\$30.00
43	3	\$10.00	\$30.00
43	3	\$10.00	\$30.00
43	3	\$10.00	\$30.00
43	3	\$10.00	\$30.00
42	2	\$10.00	\$20.00
42	2	\$10.00	\$20.00
42	2	\$10.00	\$20.00
41	1	\$10.00	\$10.00
41	1	\$10.00	\$10.00

\$194,810.00



Agenda Report Form

Open Session Item

SUBJECT: LOSAP Update/Request for Points Modification for 2020 Service Year

PRESENTATION DATE: May 11, 2021

PRESENTATION BY: Dale Fishack, President, WCVFRA. David Hays, Director, Division of Emergency Services

RECOMMENDATION: Motion to approve the point modification as presented by the President Fishack on behalf of the WCVFRA for the LOSAP Year 2021.

REPORT-IN-BRIEF: The COVID19 Pandemics effects on Washington County continue to touch all areas of responsibility and operations in the County. Volunteer Fire and EMS Departments rely heavily on annual fund-raising efforts and the incomes they generate. With Governor Hogan's Executive orders limiting social gatherings of large numbers, many departments have needed to cancel or suspend fund raising activities since early March of 2020.

DISCUSSION: For the 2nd year there have been cancelations of many fire and EMS company fundraisers. With that said, many non-operational volunteers continue to be limited on opportunities to earn the necessary LOSAP points. Several carnivals and larger events have already been canceled for the 2nd year; several more are expected to be canceled in the near future.

The contributions of the non-operational members to the financial well-being of the volunteer system remains significant. We must continue to preserve, where possible, the enthusiasm of this group of volunteers in continuing the great work they do. Granting LOSAP participants the same points that were earned in the calendar year 2019 for calendar year 2021 would add great value in recognizing and assisting this group in meeting their LOSAP point obligations while the Pandemic continues.

FISCAL IMPACT: No Significant Consequences; as most will still actually earn the 50 LOSAP points for 2021, thus getting the 2021 calendar year LOSAP credit, even without the requested modification.

CONCURRENCES: Director of Emergency Services, Volunteer Coordinator

ALTERNATIVES: Not adopt the WCVFRA LOSAP Proposal and continue with current LOSAP procedures for the 2021 LOSAP Year.

ATTACHMENTS: N/A



Agenda Report Form

Open Session Item

SUBJECT: Intergovernmental Cooperative Purchase (INTG-21-0057) 9-1-1 (NG9-1-1) ESInet Next Generation Software Upgrade for the Division of Emergency Services (DES)

PRESENTATION DATE: May 11, 2020

PRESENTATION BY: Rick Curry, CPPO, Director of Purchasing Department and Brian Albert, Assistant Director, Emergency Communications Center

RECOMMENDED MOTION: Move to authorize by Resolution, the approval for the Division of Emergency Services to enter into a contract for the purchase and installation of the 9-1-1 (NG9-1-1) ESInet Next Generation software upgrade at a cost of \$1,395,818.52 from Motorola Solutions, Inc. of Chicago, IL and to utilize another jurisdiction's contract (RFP No. 17-210) that was awarded by Purchasing Solutions Alliance (a national purchasing cooperative of Brazos Valley Council of Government) and contingent upon approval of the final Agreement by the County Attorney's Office.

REPORT-IN-BRIEF: On March 9, 2021, the Board of County Commissioners approved the submission of an application to Emergency Number Systems Board (ENSB) in the amount of 1,395,254.52 for contracted 9-1-1 ESInet services, which ENSB approved. The 9-1-1 ESInet Next Generation is an IP-based call routing service designed to streamline the route between the emergency and the response, providing an improved 9-1-1 experience on both sides of the call. Because most 9-1-1 systems were originally built using analog rather than digital technologies, public safety answering (PSAPs) across the country needs to be upgraded to a digital or Internet Protocol (IP)-based 9-1-1 system, commonly referred to as Next Generation 9-1-1 (NG911). NG911 is new technology that allows the public to share more detailed data, such as videos, images, and texts with 9-1-1 call centers. It also enhances the ability of 9-1-1 call centers to communicate with each other and improves system resiliency.

The Code of Public Laws of Washington County, Maryland (the Public Local Laws) §1-106.3 provides that the Board of County Commissioners may procure goods and services through a contract entered into by another governmental entity, in accordance with the terms of the contract, regardless of whether the County was a party to the original contract. The Purchasing Solutions Alliance (PSA), a national purchasing cooperative of the Brazos Valley Council of Government took the lead in soliciting the resulting agreement. If the Board of County Commissioners determines that participation by Washington County would result in cost benefits or administrative efficiencies, it could approve the purchase of this service in accordance with the Public Local Laws

referenced above by resolving that participation would result in cost benefits or in administrative efficiencies.

The County will benefit with direct cost savings in the leasing of the units because of the economies of scale this group leveraged. I am confident that any bid received as a result of an independent County solicitation would exceed the spend savings that Purchasing Solutions Alliance, Inc. (PSA), a national purchasing cooperative of the Brazos Valley Council of Government provides through this agreement. Additionally, the County will realize savings through administrative efficiencies as a result of not preparing, soliciting and evaluating a bid. This savings/cost avoidance would, I believe, be significant.

DISCUSSION: N/A

FISCAL IMPACT: Funds are budgeted in the Division's Capital Improvement Project (CIP) account GRT150. There is a non-recurring/advance payment cost of \$95,286.72 and recurring cost of \$21,675.53 over a sixty (60) month period, which will be paid from the \$1,395,818.52. No County funding is required for the initial purchase or the recurring cost.

CONCURRENCES: Division Director

ALTERNATIVES: N/A

ATTACHMENTS: Motorola Solutions, Inc. Price Quote

AUDIO/VISUAL NEEDS: N/A

Vesta Solutions Service Order Agreement No. 1

1. TERM OF SERVICE ORDER AGREEMENT

This Vesta Solutions Service Order Agreement ("SOA") shall commence on _____, 2021 (the "SOA Effective Date") and terminate 5 years after the Services Commencement Date (the "Initial Term"), unless earlier terminated in accordance with the provisions of the Master Service Agreement dated of even date herewith, by and between the parties hereto (hereafter the "MSA").

2. DEFINITIONS

Capitalized terms used, but not defined in this SOA are defined elsewhere in the SOA, MSA or Applicable Tariff.

"Applicable Tariffs" consist of the standard Vesta Solutions service descriptions, pricing and other provisions filed by Vesta Solutions or any of its Affiliates with the appropriate state regulatory commission having jurisdiction respecting a Service, as revised by Vesta Solutions from time to time. In the event an Applicable Tariff is withdrawn by Vesta Solutions or tariffing is no longer permitted or required by the appropriate state regulatory commission, references to the Applicable Tariff shall be deemed to refer to the corresponding state allowed named document for the services offered herein.

"Individual Case Basis" (ICB) means a service arrangement in which the regulations, rates, charges and other terms and conditions are developed based on the specific circumstances of the case. Vesta Solutions may or may not have an equivalent service in the price list for which there is a rate, and the quoted ICB rates may be different than the price list rates. ICB must be provided under contract to a customer and the contract filed (under seal) with the Commission, upon request. All customers have nondiscriminatory access to requesting the service under an ICB rate. Recurring and non-recurring charges for all services provided pursuant to this price list may be individualized for a particular Customer based on the need to respond to a unique service application and/or market condition. All services will be offered on the same basis to any other Customer, which has the same service specifications and market conditions.

3. SERVICES

Vesta Solutions will provide the services to Customer under this SOA as selected below ("Services"), and as further provided in Attachment 2, attached hereto and incorporated herein ("Proposal").

3.1 REGULATED SERVICES

Regulated services may be ordered as provided below ("Regulated Services"). Pricing, service descriptions and other provisions relating to the Services will be set forth in this SOA, the MSA, and the Applicable Tariffs.

A. VESTA® ROUTER SERVICE - TRANSITIONAL (INDICATE SELECTION BY CHECKING BOX)

- ☐ 9-1-1 Tabular Routing + 9-1-1 ANI
- ☐ 9-1-1 ALI Database (DB) Services + DB Management
- ☐ 9-1-1 Network Elements

B. VESTA® ROUTER SERVICE – GEOSPATIAL (INDICATE SELECTION BY CHECKING BOX)

- ☒ i3 Geospatial Routing
- ☒ ECRF/LVF Service
- ☒ i3 Logging Service
- ☒ 9-1-1 Network Elements
- ☒ Location Database (LDB)

C. VESTA® 9-1-1 AS A SERVICE – REGULATED SERVICES (ONLY APPLIES IF MPLS CIRCUITS ARE BEING PURCHASED)

- ☐ MPLS Circuits

3.2 OPTIONAL SERVICES

Optional Services are services that are not regulated by a state regulatory commission, and are not included in the Applicable Tariffs ("Optional Services"). Optional Services may be ordered by selecting below and are further described in the Proposal.

- ☐ Text-to-9-1-1 Delivery Service
- ☐ VESTA® 9-1-1 as a Service

3.3 SERVICES COMMENCEMENT DATE

Regulated Services that are selected shall commence on a date to be mutually agreed upon between Vesta Solutions and Customer by execution of a written amendment hereto ("Regulated Services Commencement Date"). Optional Services that are selected shall commence on a date to be mutually agreed upon between Vesta Solutions and Customer by execution of a written amendment hereto ("Optional Services Commencement Date"). Regulated Services Commencement Date and Optional Services Commencement Date are referred to herein, collectively as "Services Commencement Date." The rates and charges for Services will be effective on the Services Commencement Date. Upon completion of the term of this SOA and any extensions thereof, and until a new SOA has been executed between the parties, the monthly recurring charges and term shown herein shall be as follows:

(a) for Regulated Services, the monthly recurring charges will convert to the Applicable Tariff rate and term therein; (b) for Optional Services, the monthly recurring charges shall be the greater of: (i) the monthly recurring charge provided in the table below; or (ii) the monthly recurring charge as adjusted by the annual rate of the Consumer Price Index published by the U.S. Department of Labor, Bureau of Labor Statistics, commonly known as the "Consumer Price Index for all Urban Consumers" for the immediately preceding twelve (12) month period, and the term shall automatically extend in one (1) year successive terms.

4. PRICING

The rates and charges provided herein for Services are further described in the Pricing Schedule, attached hereto and incorporated herein as Attachment 1. Regulated Services are priced pursuant to the Applicable Tariff rates and/or pursuant to an

Vesta Solutions Service Order Agreement No. 1

Individual Case Basis arrangement. Optional Services are priced pursuant to the Proposal.

4.1 NON-RECURRING CHARGES (NRC) AND/OR ADVANCE PAYMENTS

Non-recurring charges and/or advance payments may be required in order to provision the Services. A schedule of non-recurring charges and/or advance payment amounts and events when such charges and/or amounts are due are provided in the Pricing Schedule. Vesta Solutions shall provide an invoice to Customer upon occurrence of each event. Any non-recurring charges set forth in the Pricing Schedule are non-refundable.

4.2 MONTHLY RECURRING CHARGES

Monthly recurring charges for the Services are provided in the Pricing Schedule. Additional charges may be rendered by other local exchange carriers in connection with the provisioning of 9-1-1 Emergency Service to the Customer.

Persons Served is calculated by taking the most recent county population as estimated by the U.S. Census Bureau data (<http://www.census.gov/popest/counties/>). PSAPs that serve an area that crosses county boundaries, or encompasses only a portion of a county, the number of persons served will be determined on a case-by-case basis. The number of persons served is subject to annual review and sizing using the most recent U.S. Census Bureau data.

5. INVOICING AND PAYMENT

Except as otherwise provided in the Proposal, invoicing and payments shall be made as set forth below. For Regulated Services, if no invoicing or payment terms are provided, then the Applicable Tariff applies.

For non-recurring charges and/or advance payments, Vesta Solutions shall invoice the Customer upon completion of each milestone. For monthly recurring charges, Vesta Solutions shall invoice the charges for the Services in advance based upon the Services Commencement Date, and at the beginning of each subsequent month thereafter. In the event that the Services Commencement Date does not coincide with the beginning of a month, such month shall be prorated based on a thirty day calendar month. Payment is due thirty (30) days net from the date of invoice.

Customer may prepay any non-recurring and monthly recurring charges. All amounts provided herein are exclusive of any taxes, duties, levies, fees, or similar charges imposed by a third party other than Vesta Solutions.

Unless otherwise specified on the particular invoice, all payments shall be due and payable in U.S. Dollars. A maximum late payment charge of 1.5% per month applies to all billed balances that are not paid by the billing date shown on the next bill beginning from the date first due until paid in full.

6. GOVERNMENTAL/OTHER CHARGES

As further described in Section 5 of the MSA, regardless of any stabilization of rates or charges that may appear in this SOA, Vesta Solutions reserves the right to increase charges as a result of: (i) expenses incurred by Vesta Solutions reasonably relating to regulatory assessments stemming from an order, rule or regulation of the Federal Communications Commission or other regulatory authority or court having competent jurisdiction (including but not limited to payphone, PICC and USF related expenses and E9-1-1 and deaf relay charges); or (ii) the price or availability of network elements used in the provision of the Services, amounts other carriers are required to pay to Vesta Solutions or the amount Vesta Solutions is required to pay to other carriers in connection with the provision of the Services to Customer under this SOA.

7. COMMISSION JURISDICTION

If an ICB is subject to the jurisdiction of a regulatory commission, each such ICB will be subject to changes or modifications as the controlling commission may direct from time to time in the exercise of its jurisdiction. Therefore, for this purpose, each such ICB will be deemed to be a separate agreement with respect to the Services offered in a particular jurisdiction.

8. ORDER OF PRECEDENCE

This SOA is made pursuant to and is governed by the MSA. Customer and Vesta Solutions acknowledge and agree that in the event of a conflict between any provisions of this SOA, the MSA and any other ancillary document or agreement related to this SOA, the order of precedence shall be: this SOA, the SOA attachments (if applicable), the MSA, MSA exhibits, and then ancillary documents.

CUSTOMER

Print Name: _____

Signed: _____

Title: _____ Date: _____

VESTA SOLUTIONS, INC.

Signed: _____

Print Name: _____

Title: _____ Date: _____

Vesta Solutions Service Order Agreement No. 1

ATTACHMENT 1 PRICING SCHEDULE

SUMMARY VESTA® ROUTER AND TEXT-TO-9-1-1 DELIVERY SERVICE

County	2019 U.S. Census Population Estimate	Non-Recurring Charge (NRC) per Person	NRC/Advance Payments Total	Monthly Recurring Charge (MRC) per Person	MRC Total
Washington County, MD	151,049		\$95,286.72	\$0.1435	\$21,675.53

NRC AND/OR ADVANCE PAYMENTS SCHEDULE OF PAYMENTS

NON-RECURRING CHARGES/ADVANCE PAYMENTS	
MILESTONES (Options)	Total Amount
1. Contract Execution – 100%	\$95,286.72
2. Contract Execution – 50% Installation Completion – 50%	
3. Other (Agreed to by the Parties)	
SUBTOTAL (NRC/ADVANCE PAYMENTS)	

MONTHLY RECURRING CHARGES (MRC) SCHEDULE OF PAYMENTS

REGULATED SERVICES				
	Monthly Rate Per Person Served	Monthly Rate Total	Number of Months	Total Amount (Initial Term) 5 Years
9-1-1 Emergency Services				
<i>Transitional</i>	\$0.1435	\$21,675.53	60	\$1,300,531.80
9-1-1 Tabular Routing + 9-1-1 ANI	INCL	INCL	INCL	INCL
9-1-1 ALI Database (DB) Services + DB Management	INCL	INCL	INCL	INCL
9-1-1 Network Elements	INCL	INCL	INCL	INCL
9-1-1 Tabular Routing + 9-1-1 ANI	INCL	INCL	INCL	INCL
9-1-1 ALI Database (DB) Services + DB Management				
9-1-1 Network Elements				
<i>Geospatial</i>				
i3 Geospatial Routing	INCL	INCL	INCL	INCL
ECRF/LVF Service	INCL	INCL	INCL	INCL
i3 Logging Service	INCL	INCL	INCL	INCL
9-1-1 Network Elements	INCL	INCL	INCL	INCL
Location Database (LDB)	INCL	INCL	INCL	INCL
OPTIONAL SERVICES				
VESTA® Text-to-9-1-1 Delivery Service				
VESTA® 9-1-1 as a Service				(see next page)
SUBTOTAL (MRC)				

TOTALS – NRC/ADVANCE PAYMENTS AND MRC	
SUBTOTAL – NRC/ADVANCE PAYMENTS	\$95,286.72
SUBTOTAL – MRC	\$1,300,531.80
TOTAL AMOUNT	\$1,395,818.52

Vesta Solutions Service Order Agreement No. 1

OPTIONAL SERVICES VESTA® 9-1-1 AS A SERVICE SCHEDULE OF PAYMENTS

NON-RECURRING CHARGES (NRC)

NON-RECURRING CHARGES	Per PSAP/Per Position	Number of PSAPs/Positions	Total Amount
1. VESTA 9-1-1 Backroom (Per PSAP) - Contract Execution – 100%			
2. VESTA Local Survivability (Per PSAP) - Shipment of Equipment to PSAP – 100%			
3. VESTA 9-1-1 PSAP (Per Position) - Shipment of Equipment to PSAP – 100%			
4. VESTA CommandPOST (Per Position) - Shipment of Equipment to PSAP – 100%			
SUBTOTAL (NRC/ADVANCE PAYMENTS)			

MONTHLY RECURRING CHARGES (MRC)

OPTIONAL SERVICES (VESTA 9-1-1 as a Service)	Monthly Rate Per Position	Number of Positions	Monthly Rate Total	Number of Months	Total Amount (Initial Term)
REQUIRED ITEMS					
VESTA 9-1-1 CPE					
OPTIONAL ITEMS					
VESTA Local Survivability (per PSAP)					
VESTA Analytics					
VESTA Map Local - Basic					
VESTA Map Local - Premium					
VESTA Activity View					
VESTA Heads-Up Display					
VESTA Phone CommandPOST					
VESTA SIP					
VESTA 9-1-1 Dark/Backup Position					
SUBTOTAL (MRC)					
A LA CARTE ITEMS			Price/Training	Number of Trainings	Total Amount
VESTA 9-1-1 Admin. Standard Training					
VESTA 9-1-1 Admin. Complex Training					
VESTA 9-1-1 Agent Training					
VESTA 9-1-1 Agent TTT					
VESTA Analytics Admin. Training					
VESTA Activity View Training					
VESTA 9-1-1 SMS Admin. Delta training					
VESTA 9-1-1 SMS Agent Delta Training					
VESTA 9-1-1 SMS TTT Delta Training					
VESTA 9-1-1 SIP Phone Training					
VESTA Map Training					
Cutover Coaching					
SUBTOTAL (A La Carte)					
TOTALS – NRC, MRC and A La Carte Items					
SUBTOTAL – NRC					
SUBTOTAL – MRC					
SUBTOTAL – A La Carte Items					
PREPAYMENT INCENTIVE (MRC – 5%)					
TOTAL AMOUNT					

Vesta Solutions Service Order Agreement No. 1

Vesta Solutions Service Order Agreement No. 1

ATTACHMENT 2 PROPOSAL

[Insert Proposal]



Agenda Report Form

Open Session Item

SUBJECT: Bid Award (PUR-1497) One (1) New 2021 or Latest Production Model (Class 5) Regular Cab/Chassis Truck with 11-Foot Dump Body for Buildings, Grounds and Facilities Department.

PRESENTATION DATE: May 11, 2021

PRESENTATION BY: Rick Curry, CPPO, Director, Purchasing Department and Daniel Hixon, Deputy Director, Buildings, Grounds, and Facilities Department

RECOMMENDED MOTION: Move to award the bid for the purchase of One (1) New 2021 or Latest Production Model (Class 5) Regular Cab/Chassis Truck with a 11-Foot Dump Body to the responsive, responsible bidder Hagerstown Ford of Hagerstown, MD who submitted a Total Sum Bid in the amount of \$71,500.

REPORT-IN-BRIEF: On April 7, 2021, the County received a total of two (2) bids for the purchase of One (1) New 2021 or Latest Production Model (Class 5) Cab/Chassis Truck with 11-Foot Dump Body, as noted on the Bid Tabulation Matrix. The Invitation to Bid (ITB) notice was published in the local newspaper, listed on the State of Maryland's "*eMaryland Marketplace Advantage*" website and on the County's website. One hundred, eight-six (186) persons/companies registered/downloaded the bid document on-line.

The new cab/chassis truck will replace a 2005 model truck that meets the County's replacement criteria; the 2005 truck has over one hundred, seventy-six thousand miles on the odometer. The truck will be advertised on GovDeals.com for auctioning to the highest bidder. **Additional information: The County initiated the Vehicle and Equipment Types and Usage Guidelines in 2001. The County's replacement guidelines for vehicles less than 19,500 lbs. GVWR is recommended at a ten (10) year economic life cycle.**

DISCUSSION: N/A

FISCAL IMPACT: Funds are budgeted in the department's Capital Improvement Project (CIP) account (VEH008).

CONCURRENCES: Public Works Division Director

ALTERNATIVES: NA

ATTACHMENTS: Bid Tabulation Matrix

AUDIO/VISUAL NEEDS: N/A

One (1) New 2021 or Latest Production Model (Class 5) Regular Cab/Chassis Truck with 10-Foot Dump Body

	Criswell Chevrolet Inc Gaithersburg, MD	Hagerstown Ford Hagerstown, MD
Item	Total Price for One (1) Unit:	
One (1) New 2021 or Latest Production Model (Class 5)	\$86,694.00	\$71,500.00

Truck Cab and Chassis Make & Model:	Chevrolet Silverado 5500 LK56403	Ford F-550
Attached Warranty (IES) for Truck Cab and Chassis:		
Attached Warranty (IES) for Dump Body:		

REMARKS / EXCEPTIONS:**Criswell Chevrolet Inc**

GENERAL: #4 - Chassis WT 8581 Payload 7512 Radius 26' GCW 26000
SIZE: #1 - Base Curb WT 8581
ENGINE: #1 - 350 hp 2700 700 LBS FT 1600
POWERTRAIN EQUIPMENT: #3 - HD Dual Batteries 1300 CCA
POWERTRAIN EQUIPMENT: #6 - Block Heater 120 V w Plug No Cord Provided
POWERTRAIN EQUIPMENT: #10 - Exhaust System Rear Exit Under Dump Body
TRANSMISSION/PTO/DRIVE LINE: #1 - Allison A1700 RDS
TRANSMISSION/PTO/DRIVE LINE: #3 - Prop Shaft Guard Included May be Single Piece Shaft
CAB: #1 - No Turbo Boost Gauge No Ambient Temperature
CAB: #3 - Factory Standard Supplied
CAB: #18 - Hip Room 60.75" Shoulder Room 66.02"
CAB: #22 - Vinyl No Mirror
CAB: #24 - Clamshell Type Exterior Latches
FRONT AXLE/EQUIPMENT/TIRES: #2 - 225/70R19.5G Highway Tread
FRONT AXLE/EQUIPMENT/TIRES: #3 - Jack Shipped Loose
FRONT AXLE/EQUIPMENT/TIRES: #7 - 8 Lugs (Stronger than 10)
FRONT AXLE/EQUIPMENT/TIRES: #15 - Leaf Springs
FRONT AXLE/EQUIPMENT/TIRES: #17 - 26

Hagerstown Ford

GENERAL: #2 - 11' Dump Body
SIZE: #3 - 11' Dump
TRANSMISSION/PTO/DRIVE LINE: #1 - 10 Speed Transmission
TRANSMISSION/PTO/DRIVE LINE: #8 - Shift on the Fly Skip Plates
CAB: #3 - Military Grade Aluminum
CAB: #7 - Molded Sail Type Mirrors
REAR AXLE/EQUIPMENT/TIRES/RATIOS: #3 - 4:88 L/S Standard with 19,500
MOUNTED DUMP BODY: #1 - 11' Length 17" High Store
MOUNTED DUMP BODY: #2 - 10 Gauge Inner Wall 12 Gauge Outer Wall
MOUNTED DUMP BODY: 3 - 10 Gauge Floor
MOUNTED DUMP BODY: #4 - 5" Long Sills 16" centers 3" I Beam Cross Members
MOUNTED DUMP BODY: 6 - 23" Height Tail Gate
MOUNTED DUMP BODY: #8 - 3 Steps Fold Out Ladder
MISCELLANEOUS: #10 - 22 - 24 Weeks
Alternate No 1 - Extended Warranty for Truck Chassis: #1 - 5 Years / 100,000 Mile \$3350.00

One (1) New 2021 or Latest Production Model (Class 5) Regular Cab/Chassis Truck with 10-Foot Dump Body

Hagerstown Ford

[illegible]



Agenda Report Form

Open Session Item

SUBJECT: 2021 Agricultural Land Preservation District Applications

PRESENTATION DATE: May 11, 2021

PRESENTATION BY: Chris Boggs, Land Preservation Planner, Dept. of Planning & Zoning

RECOMMENDED MOTION: Move to approve the 10-year Agricultural Land Preservation Districts for the following four (4) property owners: Running Bear, LLC, Buhrman, Showe, and Thomas.

REPORT-IN-BRIEF: On May 4, 2021 the County Commissioners held a Public Hearing to consider the applications for Agricultural Land Preservation Districts.

DISCUSSION: A one-week review period to collect public comments on the district applications is required due to the required social distancing restrictions associated with the COVID-19 pandemic.

FISCAL IMPACT: The cost of tax credits for these properties for the full ten-year period is approximately \$12/acre/year for a total of about \$5,045 per year. This will be in the form of property taxes not collected. A total of 420.42 acres will be included in the 4 districts.

CONCURRENCES: The Agricultural Land Preservation Advisory Board approved all the Districts because they meet program criteria for size, soils, and assessment. The Planning Commission/Planning Staff have determined the properties are consistent with Comprehensive Plan requirements due to their locations outside of County-designated growth areas and planned water and sewer service areas.

ALTERNATIVES: Deny any of the pending 10-year Districts.

ATTACHMENTS: N/A

AUDIO/VISUAL NEEDS: N/A



Agenda Report Form

Open Session Item

SUBJECT: Bowman Farms, LLC Rural Legacy Program (RLP) Easement

PRESENTATION DATE: May 11, 2021

PRESENTATION BY: Chris Boggs, Land Preservation Planner, Dept. of Planning & Zoning

RECOMMENDED MOTION: Move to approve the Bowman Farms, LLC RLP Easement project, in the amount of \$1,360,740.00 for 403.22 easement acres, paid for 100% by the Maryland Department of Natural Resources, and to adopt an ordinance approving the easement purchase and to authorize the execution of the necessary documentation to finalize the easement purchase.

REPORT-IN-BRIEF: The Bowman Farms, LLC property is located at 15910 Cheneys Neck Ln., Sharpsburg, and the easement will serve to permanently preserve a valuable scenic, environmental, and historic property in the County. The parcel is mostly hay, cropland, and woods. It lies in a part of Washington County that was heavily trafficked during the Civil War. The farm is also on the National Register of Historic Places.

The parcel is contiguous to hundreds of acres of preserved farmland near along the C&O Canal and Potomac River and will aid in expanding the current block of protected lands. Twenty (20) development rights will be extinguished with this easement.

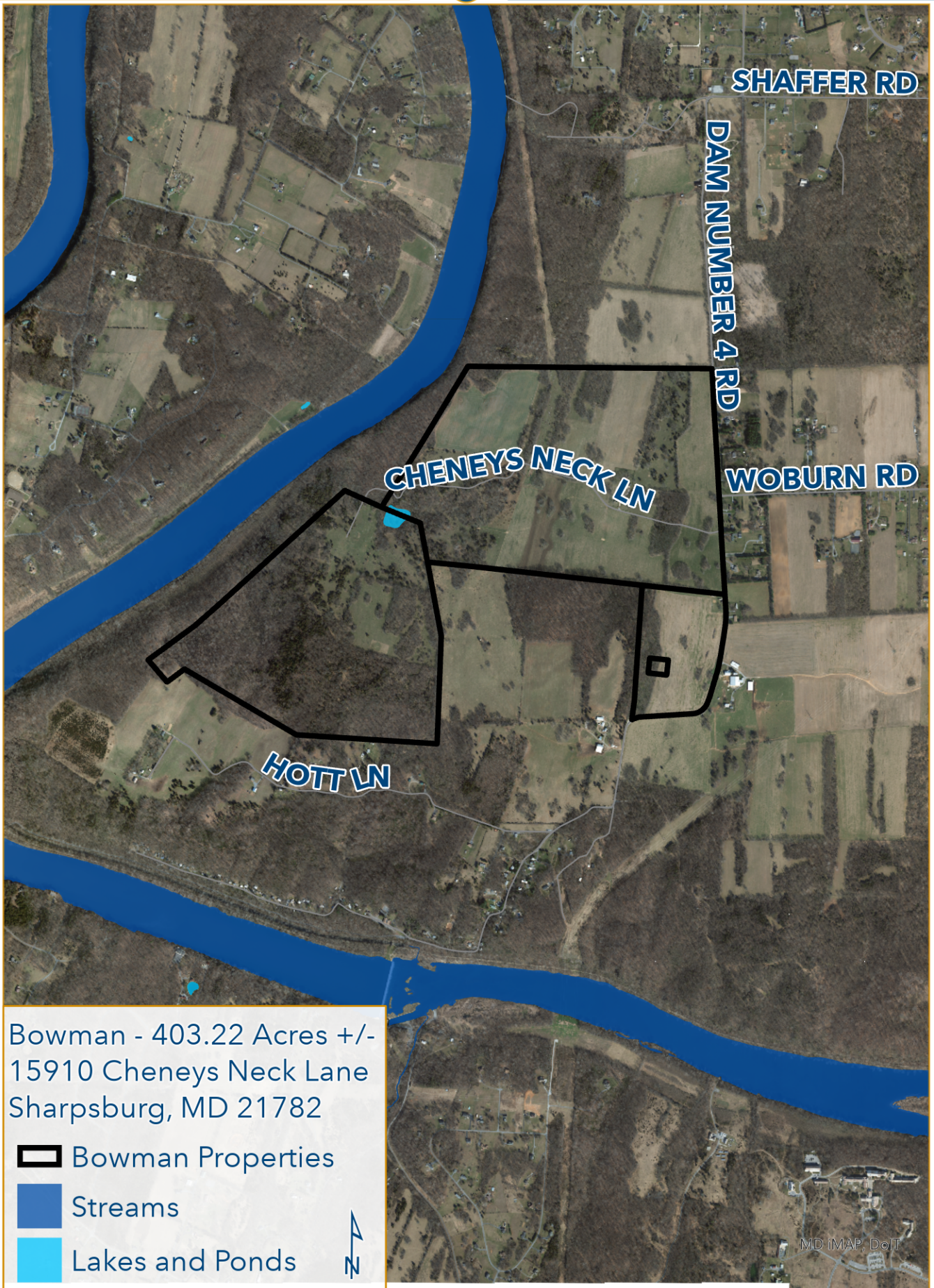
DISCUSSION: Since 1998, Washington County has been awarded more than \$25 million to purchase Rural Legacy easements on more than 7,500 acres near Antietam Battlefield in the Rural Legacy Area. RLP is a sister program to the Maryland Agricultural Land Preservation Program (MALPP) and includes the protection of environmental and historic features in addition to agricultural parameters. RLP uses an easement valuation system (points) to establish easement value rather than appraisals used by MALPP. For FY 2021, Washington County was awarded RLP grants totaling \$1,691,000. The Bowman Farms, LLC RLP Easement will use part those funds. Easement applicants were previously ranked based on four main categories: the number of development rights available, the quality of the land/land management (agricultural component), natural resources (environmental), and the historic value.

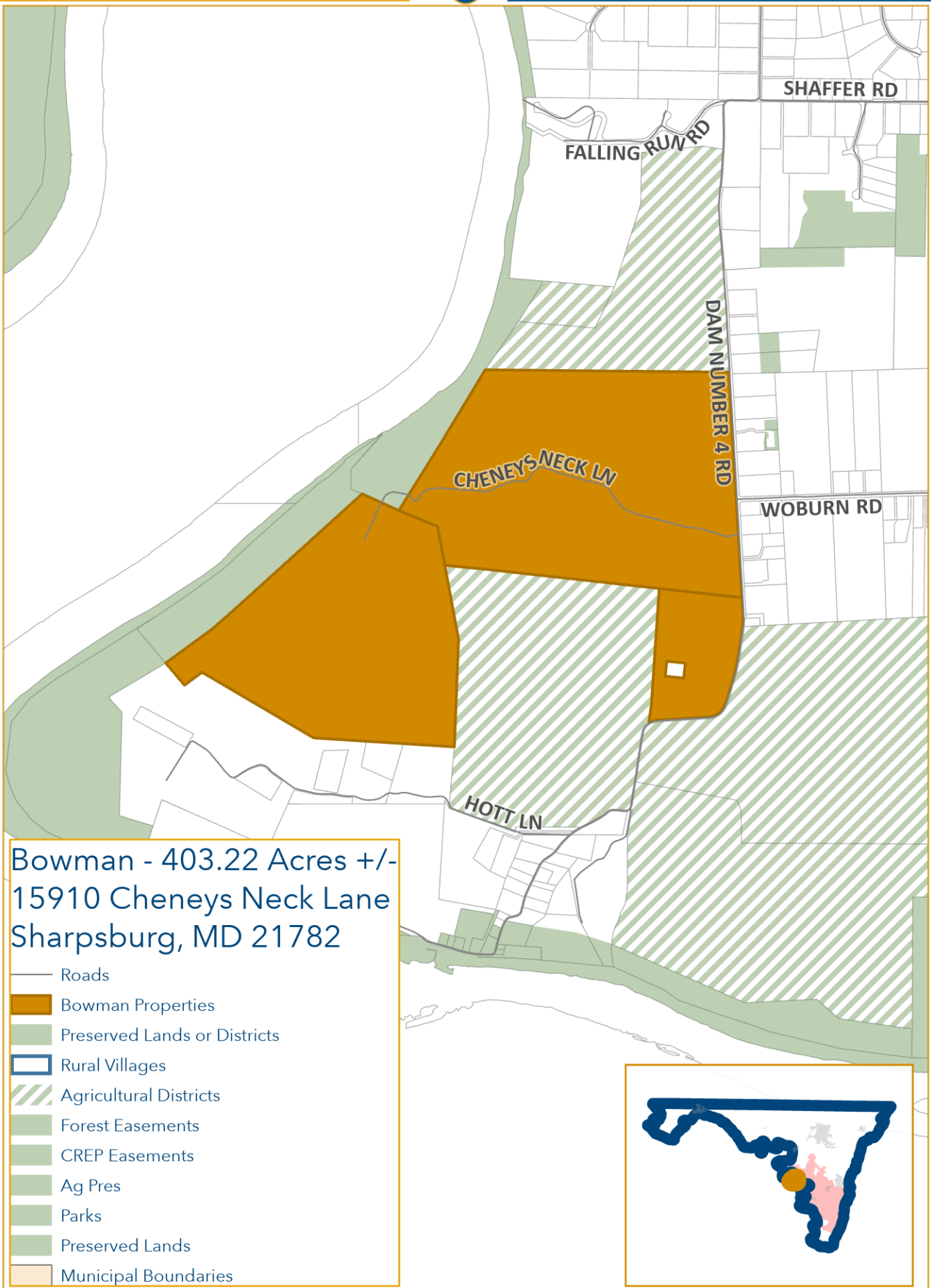
FISCAL IMPACT: RLP funds are 100% State dollars, mainly from DNR Open Space funds. In addition to the easement funds, we receive up to 3% of the easement value for administrative costs, a mandatory 1.5% for compliance/monitoring costs, and funds to cover all our legal/settlement costs.

CONCURRENCES: Both the State RLP Board and the State Department of Natural Resources (DNR) staff have approved and support our program. A final money allocation will be approved by the State Board of Public Works.

ALTERNATIVES: If Washington County rejects State funds for RLP, the funds will be allocated to other counties in Maryland.

ATTACHMENTS: Aerial Map, Location Map, Ordinance





**AN ORDINANCE TO APPROVE THE PURCHASE OF A CONSERVATION
EASEMENT UNDER THE MARYLAND RURAL LEGACY PROGRAM
(Re: *Bowman Farms, LLC RLP Easement*)**

RECITALS

1. The Maryland Rural Legacy Program ("RLP") provides the funding necessary to protect large, contiguous tracts of land and other strategic areas from sprawl development and to enhance natural resource, agricultural, forestry and environmental protection through cooperative efforts among State and local governments.

2. Protection is provided through the acquisition of easements and fee estates from willing landowners and the supporting activities of Rural Legacy Sponsors and local, State, and federal governments.

3. For FY 2022, Washington County (the "County") was awarded a RLP grant totaling \$1,691,000.00 (the "RLP Funds").

4. Bowman Farms, LLC is the fee simple owner of real property consisting of 403.22 acres, more or less, (the "Property") in Washington County, Maryland. The Property is more particularly described on Exhibit A attached hereto.

5. The County has agreed to pay the sum of ONE MILLION THREE HUNDRED SIXTY THOUSAND, SEVEN HUNDRED FORTY DOLLARS AND NO CENTS (\$1,360,740.00), which is a portion of the RLP Funds, to the Property Owner in exchange for a Deed of Conservation Easement on the Property (the "Bowman Farms, LLC Easement").

THEREFORE, BE IT ORDAINED by the Board of County Commissioners of Washington County, Maryland, that the acceptance of a conservation easement on the Property be approved and that the President of the Board and the County Clerk be and are hereby authorized and directed to execute and attest, respectively, all such documents for and on behalf of the County relating to the purchase of the Bowman Farms, LLC RLP Easement.

ADOPTED this ____ day of _____, 2021.

ATTEST:

BOARD OF COUNTY COMMISSIONERS
OF WASHINGTON COUNTY, MARYLAND

Krista L. Hart, Clerk

BY: _____
Jeffrey A. Cline, President

Approved as to legal sufficiency:

B. Andrew Bright
Assistant County Attorney

Mail to:

Office of the County Attorney
100 W. Washington St., Suite 1101
Hagerstown, MD 21740

EXHIBIT A
DESCRIPTION OF EASEMENT PROPERTY

ALL those lots or parcels of land, and all the rights, ways, privileges, and appurtenances thereunto belonging or in anywise appertaining, depicted on a plat entitled "BOUNDARY SURVEY LANDS OF BOWMAN FARMS, LLC", recorded as MISC. PLAT NO. 862 AND 863 in the Land Records of Washington County, Maryland; **saving and excepting** the areas designated as Perpetual Forest Conservation Easement areas on a plat entitled "FOREST CONSERVATION EASEMENT PLAT" recorded as Plat 357 and 358 in the Land Records of Washington County, Maryland, specifically, those areas designated "Forested Area FS-6" containing 3.4 acres, "Forested Area FS-11" containing 6.0 acres, "Forested Area FS-10" containing 3.4 acres, and the "Perpetual Forest Conservation Area" designated as a cross-hatched area as part of FS-12 and FS-13, containing 1.02 acres; all situate in Election District No. 20, Washington County, Maryland; said lands being a portion of the following parcels:

Parcel No. 1, tax account no. 20-011149, being a portion of the property which was conveyed from Downey Farms, Inc., to Bowman Farms, LLC (a Maryland limited liability company), by Deed dated February 20, 2002 and recorded in Liber 1761, folio 62 among the Land Records of Washington County, Maryland (being identified as Parcel No. 3 therein).

Parcel No. 2, tax account no. 20-002123, being a portion of the property which was conveyed from Downey Farms, Inc., to Bowman Farms, LLC (a Maryland limited liability company), by Deed dated February 20, 2002 and recorded in Liber 1761, folio 62 among the Land Records of Washington County, Maryland (being identified as Parcel No. 2 therein).

Parcel No. 3, tax account no. 20-065283, being a portion of the property which was conveyed from James C. Houser, Jr. and Lisa Houser, husband and wife, to Bowman Farms, LLC, a Maryland limited liability company, by Deed dated December 16, 2013 and recorded in Liber 4690, folio 167 among the Land Records of Washington County, Maryland.

An Easement Survey to consolidate and more clearly depict the aforementioned parcels, saving and excepting the Forest Conservation Easement areas, is intended to be prepared recorded among the Land Records of Washington County, Maryland before settlement of this purchase.