

Open Session Item

SUBJECT: Bid Award (PUR-1349) - Grounds Maintenance for Various County Departments

PRESENTATION DATE: June 13, 2017

PRESENTATION BY: Rick Curry, CPPO, Buyer – Purchasing Department and John Easterday, Superintendent at Black Rock Golf Course

RECOMMENDED MOTION: Move to award the contract to the responsible companies with the responsive lowest bids that meet the specifications for each chemical item (as indicated on the Bid Tabulation Summary). Tie bids were received for Item Nos. 1, and 13, therefore, it is required that the chemicals be awarded based upon drawing lots in public, pursuant to Section 2.9 of the Washington County Procurement Policy Manual.

Item No. 1 - awarded to Helena Chemical Company by drawing of lots during meeting
Item No. 13 - awarded to Crop Production Services by drawing of lots during meeting

REPORT-IN-BRIEF: The County accepted bids on May 10, 2017. The Invitation to Bid was published in the local newspaper, listed on the State's "*eMarylandMarketPlace*" web site and the County's website. This contract primarily provides the needed chemicals for the Black Rock Golf Course, County Highway Department and Department of Water Quality; the City of Hagerstown may utilize the contract. The contract term is one (1) year tentatively commencing July 1, 2017 and ending June 30, 2018.

Bidders were declared Non-Responsive if: a Bidder submitted two (2) prices for one (1) item, and/or if a Bidder submitted a substitute (equivalent) chemical that was not on the list of approved chemicals, and/or if a Bidder submitted the wrong unit of measure pricing. Tie Bids were received on three (3) chemicals (Item # 1, and Item # 13). Therefore, it is required that the three (3) chemicals be awarded based upon drawing from lots in public, pursuant to Section 2.9 of the Washington County Procurement Policy Manual.

DISCUSSION: N/A

FISCAL IMPACT: Funds are budgeted for the chemicals in various expense operating accounts.

CONCURRENCES: N/A

ALTERNATIVES: N/A

ATTACHMENTS: Bid Tabulation Matrix

AUDIO/VISUAL NEEDS: N/A

PUR-1349
Grounds Maintenance Chemicals
Bid Tabulation Summary

Item #	Product	Vendor	Unit of Measure	FY' 17 Unit Price	FY' 18 Unit Price
1	Acclaim Extra	Tie Bid	Gallon	\$458.00	\$465.00
2	Aqua Shade	SiteOne Landscape Supply	Gallon	\$38.29	\$38.48
3	Propiconazole 14.3%	Crop Production Services	Gallon	\$51.00	\$48.55
4	Propamocarb Hydrochloride 66.2%	Crop Production Services	Gallon	\$287.74	\$299.00
5	Bensumec – 4LF	Landscape Supply	Gallon	\$108.00	\$104.00
6	Thiophonate Methyl 46.2%	Crop Production Services	Gallon	\$44.08	\$43.14
7	Aluminum Tris WDG 80%	Landscape Supply	Pound	\$13.73	\$13.42
8	Crossbow	Crop Production Services	Gallon	\$41.42	\$44.99
9	Chlorothalonil 720 SFT 54.0%	Landscape Supply	Gallon	\$33.35	\$28.90
10	Chlorpyrifos 4E 42.5%	Helena Chemical Company	Gallon	\$40.64	\$46.00
11	Dylox 420 SL	Landscape Supply	Pound	\$61.00	\$60.00
12	Fore WSP	Landscape Supply	Pound	\$6.95	\$7.25
13	Head Way	Tie Bid	Gallon	\$417.00	\$417.00
14	Tebuconazole 3807%	Crop Production Services	Gallon	\$47.49	\$44.40
15	Imidacloprid 75 %	Landscape Supply	Case	\$359.64	\$281.00
16	PCNB 40%	SiteOne Landscape Supply	Gallon	\$48.95	\$48.95
17	Pendulum Aqua Cap	Crop Production Services	Gallon	\$45.24	\$44.99
18	Trinexapac Ethyl 11.3%	Landscape Supply	Gallon	\$104.80	\$102.00
19	Prograss	Crop Production Services	Gallon	\$122.22	\$123.75
20	Provaunt	Crop Production Services	Case	\$520.00	\$499.40
21	Glyphosate 41%	Crop Production Services	Gallon	\$10.99	\$11.99
22	Mefenoxam 22.5%	Landscape Supply	Gallon	\$340.00	\$329.00
23	Talstar	Crop Production Services	Gallon	\$33.00	\$32.93

Item #	Product	Vendor	Unit of Measure	FY' 17 Unit Price	FY' 18 Unit Price
24	Trimec Classic	Crop Production Services	Gallon	\$35.20	\$21.20
25	Paclobutrazol 22.3%	Landscape Supply	Gallon	\$152.00	\$149.00
26	Phosguard	Crop Production Services	Gallon	\$15.55	\$16.97

PUR-1349
Grounds Maintenance Chemicals
(Various County Departments)

Item No.	Item Description / Formulation	Estimated Annual Usage / Case Type	Unit of Measure Per	Crop Production Services Rosedale, MD		Helena Chemical Co. New Market, MD	
				Unit Price	Note	Unit Price	Note
1	Acclaim Extra	2-Gallons	Gallon	\$494.00		\$465.00	
2	Aqua Shade	5 Cases/ 4 x 1 Gallons 4 Gallons/Case	Gallon	\$39.99		\$40.00	
3	Propiconazole 14.3%	3 Cases/ 2 x 2.5 Gallons 5 Gallons/Case	Gallon	\$48.55		\$52.22	
4	Propamocarb Hydrochloride 66.2%	8 Cases/ 2 x 1 Gallons 2 Gallons/Case	Gallon	\$299.00		\$300.00	
5	Bensumec – 4LF	5 Cases/ 2 x 2.5 Gallons 5 Gallons/Case	Gallon	\$119.99		\$109.00	
6	Thiophonate Methyl 46.2%	40 Cases/ 2 x 2.5 Gallons 5 Gallons/Case	Gallon	\$43.14		\$44.71	
7	Alumimum Tris WDG 80%	10 Cases/ 4 x 5.5 lbs. 22 lb./Case	Pound	No Bid		\$13.73	
8	Crossbow	15 Gallons/ 2 x 2.5 Gal. 5 Gallons/Case	Gallon	\$44.99		\$49.00	
9	Chlorothanlonil 54% 720 SFT	12 Cases/ 2 x 2.5 Gallons 5 Gallons/Case	Gallon	\$31.77		\$36.75	
10	Chlorpyrifos 4E 42.5%	2 Cases/ 2 x 2.5 Gallons 5 Gallons/Case	Gallon	\$48.04		\$46.00	
11	Dylox 420 SL	4 Cases/ 2 x 2.5 Gallons 5 Gallons/Case	Gallon	\$63.37		\$62.58	
12	Fore WSP	9-Cases/ 8 x 4 x 1.5 lb. 48 lb./Case	Pound	\$7.40		\$7.70	

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Grounds Maintenance Chemicals
(Various County Departments)

Item No.	Item Description / Formulation	Estimated Annual Usage / Case Type	Unit of Measure Per	Crop Production Services Rosedale, MD		Helena Chemical Co. New Market, MD	
				Unit Price	Note	Unit Price	Note
13	Head Way	4-Cases/ 2 x 1 Gallons 2 Gallons/Case	Gallon	\$417.00		\$417.00	
14	Tebuconazole 38.7%	23-Gallons/ 4 x 1 Gallons 5 3/4 Gallons/Case	Gallon	\$44.40		\$47.00	
15	Imidacloprid 75%	2-Cases/ 88x 1.6 oz Case	Case	\$298.65		\$352.00	
16	PCNB 40%	6-Cases/ 2x2.5 Gallons 5 Gallons/Case	Gallon	\$52.22		\$52.22	
17	Pendulum Aqua Cap	6-Cases/ 2 x 2.5 Gallons 5 Gallons/Case	Gallon	\$44.99		\$54.00	
18	Trinexapac – Ethyl 11.3%	2-Cases/ 2 x 2.5Gallons 5 Gallons/Case	Gallon	\$119.00		\$104.44	
19	Prograss	9-Cases/ 2 x 2.5 Gallons 5 Gallons/Case	Gallon	\$123.75		\$135.25	
20	Provaunt	2-Cases 8 x 10oz.	Case	\$499.40		\$672.00	*
21	Glyphosate 41%	4-Cases/ 2 x 2.5 Gallons 5 Gallons/Case	Gallon	\$11.99		\$14.50	
22	Mefenoxam 22.5%	2.5 Cases/ 2x1 Case 2 Gallon Cases	Gallon	\$373.33		\$335.15	
23	Talstar	4 x 1-Gallons 4 Gallons/Case	Gallon	\$32.93		\$33.00	
24	Trimec Classic	20-Gallons/ 2 x 2.5 Gallons 5 Gallons/Case	Gallon	\$21.20		\$35.53	

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Item No.	Item Description / Formulation	Estimated Annual Usage / Case Type	Unit of Measure Per	Crop Production Services Rosedale, MD		Helena Chemical Co. New Market, MD	
				Unit Price	Note	Unit Price	Note
25	Paclobutrazol 22.3%	3-Gallons 2 x 1 Gallon Cases	Gallon	\$189.90		\$152.00	
26	Phosguard	200-Gallons 2 x 2.5 Gallon Cases	Gallon	\$16.97		No Bid	

NOTES:

Helena Chemical Co. -

#20 - Quoted 8 x 12 oz. Case

SiteOne Landscape Supply -

All alternate brands written under description, labels/specs enclosed.

- #3 Spectator Ultra 1.3
- #6 Lesco T-Storm
- #7 Fosetyl-Al
- #8 Candor
- #9 ManicureleFL
- #13 (Agency)
- #15 Lesco Bandit 75WSP (5x4x4x1.6oz/case)
- #16 Turfcide
- #18 T-Nex Par
- #21 Prosecutor Pro
- #25 Tide Paclo
- #26 LESCO Green Flo Phyte

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(Various County Departments)

Item No.	Item Description / Formulation	Estimated Annual Usage / Case Type	Unit of Measure Per	Landscape Supply Upper Marlboro, MD		SiteOne Landscape Supply Cleveland, OH	
				Unit Price	Note	Unit Price	Note
1	Acclaim Extra	2-Gallons	Gallon	\$465.00		\$525.00	
2	Aqua Shade	5 Cases/ 4 x 1 Gallons 4 Gallons/Case	Gallon	\$40.38		\$38.48	
3	Propiconazole 14.3%	3 Cases/ 2 x 2.5 Gallons 5 Gallons/Case	Gallon	\$67.00		\$52.00	*
4	Propamocarb Hydrochloride 66.2%	8 Cases/ 2 x 1 Gallons 2 Gallons/Case	Gallon	\$304.00		No Bid	
5	Bensumec – 4LF	5 Cases/ 2 x 2.5 Gallons 5 Gallons/Case	Gallon	\$104.00		\$124.00	
6	Thiophonate Methyl 46.2%	40 Cases/ 2 x 2.5 Gallons 5 Gallons/Case	Gallon	\$53.00		\$45.00	*
7	Alumimum Tris WDG 80%	10 Cases/ 4 x 5.5 lbs. 22 lb./Case	Pound	\$13.42		\$16.03	*
8	Crossbow	15 Gallons/ 2 x 2.5 Gal. 5 Gallons/Case	Gallon	\$45.24		\$46.34	*
9	Chlorothanlonil 54% 720 SFT	12 Cases/ 2 x 2.5 Gallons 5 Gallons/Case	Gallon	\$28.90		\$38.00	*
10	Chlorpyrifos 4E 42.5%	2 Cases/ 2 x 2.5 Gallons 5 Gallons/Case	Gallon	\$50.00		\$60.13	
11	Dylox 420 SL	4 Cases/ 2 x 2.5 Gallons 5 Gallons/Case	Gallon	\$60.00		\$70.00	
12	Fore WSP	9-Cases/ 8 x 4 x 1.5 lb. 48 lb./Case	Pound	\$7.25		\$8.51	

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				Unit Price	Note	Unit Price	Note
13	Head Way	4-Cases/2 x 1 Gallons 2 Gallons/Case	Gallon	\$417.00		\$417.00	*
14	Tebuconazole 38.7%	23-Gallons/4 x 1 Gallons 5 3/4 Gallons/Case	Gallon	\$46.50		\$60.00	
15	Imidacloprid 75%	2-Cases/88x 1.6 oz Case	Case	\$281.00		\$315.80	*
16	PCNB 40%	6-Cases/2x2.5 Gallons 5 Gallons/Case	Gallon	\$65.00		\$48.95	*
17	Pendulum Aqua Cap	6-Cases/2 x 2.5 Gallons 5 Gallons/Case	Gallon	\$48.00		\$65.38	
18	Trinexapac – Ethyl 11.3%	2-Cases/2 x 2.5Gallons 5 Gallons/Case	Gallon	\$102.00		\$136.34	*
19	Prograss	9-Cases/2 x 2.5 Gallons 5 Gallons/Case	Gallon	\$140.00		\$152.50	
20	Provaunt	2-Cases 8 x 10oz.	Case	\$662.40		\$504.00	
21	Glyphosate 41%	4-Cases/2 x 2.5 Gallons 5 Gallons/Case	Gallon	\$15.00		\$20.00	*
22	Mefenoxam 22.5%	2.5 Cases/2x1 Case 2 Gallon Cases	Gallon	\$329.00		\$390.85	
23	Talstar	4 x 1-Gallons 4 Gallons/Case	Gallon	\$35.00		\$38.30	
24	Trimec Classic	20-Gallons/2 x 2.5 Gallons 5 Gallons/Case	Gallon	\$39.00		\$41.00	

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				Unit Price	Note	Unit Price	Note
25	Paclobutrazol 22.3%	3-Gallons 2 x 1 Gallon Cases	Gallon	\$149.00		\$190.00	*
26	Phosguard	200-Gallons 2 x 2.5 Gallon Cases	Gallon	No Bid		\$21.20	*

NOTES:

Helena Chemical Co. -

#20 - Quoted 8 x 12 oz. Case

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- #25 Tide Paclo
- #26 LESCO Green Flo Phyte