



Agenda Report Form

Open Session Item

**SUBJECT:** Bid Award (PUR-1328) Swimming Pool and Water/Wastewater Treatment Chemicals

**PRESENTATION DATE:** November 29, 2016

**PRESENTATION BY:** Rick Curry, CPPO, Buyer – Purchasing Department and Dan Divito, Deputy Director – Department of Water Quality

**RECOMMENDED MOTION:** Move to award the bids for Swimming Pool and Water/Wastewater Treatment Chemicals to the responsive, responsible bidders with the lowest bids for each item.

<u>Product/ (Estimated Annual Usage)</u>	<u>Vendor</u>	<u>Unit Price</u>	<u>Unit of Measure</u>
<b>Item #13</b> - Sodium Hypochlorite (105 drums)	Amato Industries, Inc./ AMCHLOR Silver Spring, MD	\$1.77/gal.	55-Gallon Drum
<b>Item #14</b> – Granular Activated Carbon (5,600 pounds)	George S. Coyne Chemical Co., Inc. Croydon, PA	\$3.2743/lb.	50 lb. Bag
<b>Item #16</b> – Liquid Aluminum Sulfate Alum (30 drums)	Univar USA, Inc. Middletown, PA	\$5.50/gal.	55-Gallon Drum
<b>Item #17</b> – Caustic Soda (Sodium Hydroxide) (325 drums)	Univar USA, Inc. Middletown, PA	\$3.28/gal.	55-Gallon Drum
<b>Item #18</b> – Ferrous Chloride Solution (14,000 bulk gallons)	Kemira Water Solutions, Inc. Lawrence, KS	\$0.84/gal.	Gallon Bulk
<b>Item #19a</b> – Hydrofluosilic Acid (H <sub>2</sub> SiF <sub>6</sub> ) 15 gallon pail	Univar USA, Inc. Middletown, PA	\$12.90/gal.	15-Gallon Pail
<b>Item #19b</b> – Hydrofluosilic Acid (H <sub>2</sub> SiF <sub>6</sub> ) 55 gallon drum	Univar USA, Inc. Middletown, PA	\$6.53/gal.	55-Gallon Drum

<b>Product/ (Estimated Annual Usage)</b>	<b>Vendor</b>	<b>Unit Price</b>	<b>Unit of Measure</b>
<b>Item #20</b> – Granular Calcium Hypochlorite (60 containers)	George S. Coyne Chemical Co. Croydon, PA	\$1.2171/lb.	100-Pound Containers
<b>Item #21</b> – DelPAC 2000 (423,000 pounds)	USALCO Baltimore Plant Baltimore, MD	\$0.1130/lb.	Bulk Pound
<b>Item #23</b> – Sodium Hypochlorite (47 drums)	Amato Industries, Inc./ AMCHLOR Silver Spring, MD	\$1.77/gal.	55-Gallon Drum
<b>Item #24</b> – Cyanuric Acid (100 – 200 pounds)	Amato Industries, Inc./AMCHLOR Silver Spring, MD	\$1.25/lb.	Pound
<b>Item #25</b> – Calcium Chloride (500 – 600 pounds)	Amato Industries, Inc./AMCHLOR Silver Spring, MD	\$0.42/lb.	Pound
<b>Item #28</b> – DelPAC 2020 (40 drums - Weinbrenner WWTP)	Univar USA, Inc. Middletown, PA	\$6.00/gal.	55-Gallon Drum
<b>Item #34</b> – Bacterial Enzymatic Powder (1,500 pounds)	Maryland Chemical Bel Air, MD	\$9.94/lb.	Pound
<b>Item #37</b> – Delpac 2000 (4 -55 gallon drums)	Univar USA, Inc. Middletown, MD	\$10.60/gal.	55-Gallon Drum
<b>Item #38</b> – Liquid Aluminum Sulfate (8,000 gallons)	Univar USA, Inc. Middletown, MD	\$1.50/gal.	Gallon Bulk
<b>Item #39</b> – MicroC 2000 (38 – 240 gallon totes)	George S. Coyne Chemical Co., Inc. Croydon, PA	\$3.486/gal.	240 Gallon Tote

**REPORT-IN-BRIEF:** The County accepted bids on October 19, 2016 for the swimming pool and water/wastewater treatment chemical requirements for County using departments as well as for the City of Hagerstown. The bid was advertised in the local newspaper, on the State of Maryland’s “*eMaryland Marketplace*” website, and on the County’s website. The term of this Contract is for a one (1) year period tentatively beginning December 1, 2016 with no options for renewal. The above recommendations

are for the County's requirements only; the City of Hagerstown shall make its awards independently from the County.

**DISCUSSION:** N/A

**FISCAL IMPACT:** Funds are available in various accounts for chemicals for the Department of Water Quality facilities and Parks and Facilities Department.

**CONCURRENCES:** County using departments.

**ALTERNATIVES:** N/A

**ATTACHMENTS:** The complete Bid Tabulation may be viewed on-line at:  
[http://www.washco-md.net/purchasing/pdf/PUR-1328/PUR-1328\\_bidtab.pdf](http://www.washco-md.net/purchasing/pdf/PUR-1328/PUR-1328_bidtab.pdf)

**AUDIO/VISUAL NEEDS:** N/A