Washington County

Office of Grant Management

Division of Budget and Finance



Charitable Gaming Report Fiscal Year 2019

Submitted:

October 1, 2019

Susan Buchanan, Director



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#### **Director's Comments**

Washington County's Charitable Gaming Program continues to have a significant impact on small businesses, veterans organizations, fraternal clubs and charities in Washington County.

This funding has been used to feed the hungry, provide healthcare to the uninsured and underinsured, fund after-school programs, provide public safety, educate the developmentally disabled, treat veterans with traumatic injuries, provide mental health services, and to allow our youth to engage in recreational activities to combat obesity, in addition to many other worthy causes.

Equally important is the fact that Washington County's Charitable Gaming Program continues to be a source of significant income for small businesses whose participation in the program is vital to its success. This income allows small businesses to prosper and employ Washington County citizens. The program also allows fraternal and veterans organizations to fulfill their philanthropic obligations and provide services to the disadvantaged or those returning from military service.

It should be noted that 100% of the funding provided, and the administrative costs associated with the program are paid by those choosing to participate in the program. This program is operated at absolutely no cost to the Washington County taxpayer unless they choose to participate.

In fiscal year 2019, Gaming Fund revenues collected totaled \$2,044,999.55 representing an increase of \$68,625.79 when compared to fiscal year 2018 revenues. Based on first quarter revenues in fiscal year 2020 we project total revenues to continue to move in an upward trend.

With the direction, oversight, and support of our state and local elected officials, and an uncompromising policy of open and transparent accountability, our charitable gaming program continues to be revered as a model charitable gaming program that will continue to provide a financial lifeline to Washington County charitable organizations and provide economic benefit to the County and its citizens for many years to come.

Respectfully submitted,

Susan Buchanan, Director

#### **Gaming Fund Allocations**

Washington County's Charitable Gaming Program funded 87 requests for funding in fiscal year 2019. On August 6, 2019, the Washington County Gaming Commission announced the distribution of \$2,053,141.05 which includes \$8,141.50 of returned gaming funds from the previous year to local charitable organizations and the Washington County Volunteer Fire and Rescue Association. This year's total represents an increase of \$68,625.79 when compared to fiscal year 2018 revenues.

Total Applications Received	100
Number of Organizations Submitting Applications	84
Total Number of Applications Receiving Funding	87
Total Number of Applications Receiving Full Funding	16
Total Number of Applications Denied Funding	13
Total Number of Organizations Receiving Funding	81
Total Number of Organizations Denied Funding	3
Total Funding Requested	\$1,947,775.72

Program / Service Category	Amount Awarded	Percentage of Total Funds
Public Safety	\$1,022,499.77	50%
Adult Services	\$314,525.28	15.3%
Health Services	\$275,000	13.4%
Youth Services	\$205,916	10.0%
Recreation	\$80,700	3.9%
Civic Programs	\$80,000	3.9%
Arts / Culture	\$32,500	1.6%
Education	\$25,000	1.2%
Animal Welfare	\$17,000	.83%

#### Tip Jar Sales

Washington County tip jar revenues have shown a slight increase when compared to last year's figures. A decrease in gross profits was reported in only one of the four operator categories.

#### Fiscal Year 2019 Tip Jar Sales

Operator Category	Tip Jars Sold	Gross Revenue	Gross Profit
Fraternal Clubs / Veterans Org.	22,545	21,415,920	3,582,680
Taverns / Liquor Stores	13,570	16,679,706	2,864,940
Fire & Rescue Companies	7,851	5,255,616	1,353,734
Temporary Non-Profit Operators	2,300	2,355,884	562,563
Totals	46,266	45,707,126	8,363,917

#### Fiscal Year 2019 - 2018 Comparison

Operator Category	Tip Jars Sold	Gross Revenue	Gross Profit
Fraternal Clubs / Veterans Org.	(4.5%)	(6.8%)	(6.0%)
Taverns / Liquor Stores	3.2%	8.7%	7.9%
Fire & Rescue Companies	13.5%	10.7%	11.8%
Temporary Non-Profit Operators	0.1%	6.1%	6.3%
Totals	0.7%	0.9%	1.9%

## Gaming Fund Awards (Funds distributed in FY19)

ORGANIZATIONS	AWARDS
Alsatia Club Foundation, Inc.	\$5,000.00
American Red Cross	\$1,500.00
APPLES for Children	\$5,000.00
ARC of Washington County, Inc.	\$15,000.00
Authentic Community Theatre, Inc.	\$1,500.00
Baby Basics of Greater Hagerstown, Inc.	\$4,500.00
Big Brothers Big Sisters of Washington County, Inc.	\$28,200.00
Boys and Girls Club of Washington County, Inc.	\$40,000.00
Brook Lane Health Services, Inc.	\$55,000.00
Brooke's House, Inc.	\$10,000.00
C&O Canal Trust	\$2,000.00
CASA	\$14,000.00
Children in Need, Inc.	\$40,000.00
Children's Village of Washington County, Inc.	\$16,000.00
Clear Spring Little League, Inc.	\$1,500.00
Coffman Nursing Home	\$2,000.00
Community Free Clinic, Inc.	\$160,000.00
Conococheague Little League, Inc.	\$1,500.00
Corporation for Assistive Technology, Inc.	\$2,300.00
Court Appointed Special Advocates Wash. Co. MD, Inc.	\$12,525.00
Easter Seals Greater Washington-Baltimore Region, Inc.	\$5,000.00
English & More, Inc.	\$1,500.00
Fahrney Keedy Memorial Home, Inc.	\$5,000.00
Federal Little League, Inc.	\$1,500.00
Fierce Cheer Sponsors, Inc.	\$1,500.00
For Otis Sake	\$5,000.00
Fort Ritchie Community Center	\$3,000.00
Girl's Inc. of Washington County	\$40,000.00
Habitat for Humanity of Washington County, Inc.	\$5,000.00

## Gaming Fund Awards (Funds distributed in FY19)

ORGANIZATIONS	AWARDS
Hagerstown Choral Arts	\$1,000.00
Hagerstown Civil Air Patrol, Inc.	\$1,500.00
Hagerstown Colt & Palomino League	\$1,500.00
Hagerstown Day Nursery, Inc.	\$3,000.00
Hagerstown Fairground Softball Association, Inc.	\$1,500.00
Hagerstown Fire Police Association, Inc.	\$1,500.00
Hagerstown Hopes	\$1,250.00
Hagerstown Ice Amateur Athletic Association	\$2,500.00
Hagerstown Neighborhood Development Partnership, Inc.	\$3,000.00
Hancock Little League	\$1,500.00
Head Start of Washington County	\$2,500.00
Hub City Volleyball Club, Inc.	\$1,500.00
Humane Society of Washington County	\$10,000.00
Interfaith Service Coalition	\$25,000.00
Ladders to Leaders	\$5,000.00
Lasting Change	\$15,000.00
Leitersburg Ruritan	\$50,000.00
Liberty Elite Volleyball	\$1,500.00
Maryland Food Bank-Western Branch	\$5,000.00
Maryland Symphony Orchestra	\$4,000.00
Mason Dixon Council - Boy Scouts of America	\$5,000.00
Maugansville Little League	\$2,500.00
MIHI, Inc.	\$3,000.00
North High Band Boosters, Inc.	\$2,500.00
Potomac Playmakers	\$15,000.00
R.E.A.C.H.	\$60,000.00
Rise Up Hagerstown	\$5,000.00
Robert W. Johnson Community Center, Inc.	\$50,000.00
S&K Feline Furbabies Rescue, Inc.	\$2,000.00

#### **Gaming Fund Awards**

(Funds distributed in FY19)

ORGANIZATIONS	AWARDS
Salvation Army	\$30,950.28
Senior Living Alternatives	\$15,000.00
Smithsburg Junior Leopards	\$1,500.00
South Eastern W.C. Health and Community Service Corp.	\$5,000.00
St. John's Shelter, Inc.	\$8,000.00
Star Community Inc.	\$30,000.00
United Way of Washington County MD, Inc.	\$2,716.00
Walnut St. Community Health Center, Inc.	\$45,000.00
Washington Co. Agricultural Organization	\$1,200.00
Washington Co. Commission on Aging, Inc.	\$24,000.00
Washington Co. Community Action Council, Inc.	\$20,000.00
Washington County Girls Softball League	\$1,500.00
Washington Co. Historical Society, Inc.	\$10,000.00
Washington Co. Human Development Council, Inc.	\$6,000.00
Washington Co. Museum of Fine Arts, Inc.	\$1,000.00
Washington Co. Show Kids, Inc.	\$1,000.00
Wells House, Inc.	\$21,000.00
West End Little League	\$1,500.00
Williamsport Wildcats Athletic Boosters Club, Inc.	\$1,000.00
Williamsport Youth Wrestling Club	\$1,500.00
Women of Valor Ministries, Inc.	\$15,000.00
Women's Club Foundation	\$15,000.00
YMCA	\$5,000.00
Sub Total	\$1,030,641.28
Washington County Volunteer Fire & Rescue Association	\$1,022,499.77
Total Funds Awarded	*\$2,053,141.05

<sup>\*</sup>This year an additional \$8,141.50 was distributed to charitable organizations, due to funds being returned from organizations unable to spend their prior year gaming awards within the one-year grant period. Unused funds are returned to the fund for reallocation.

# Taverns and Liquor Stores Tip Jar Sales

Name	Tip Jars Sold	Gross Revenue	Gross Profit
American Ale House, LLC	1	600.00	120.00
Anjal, LLC	18	27,775.00	6,625.00
Avni & Anjali, Inc.	99	109,278.00	23,423.00
Battleview Enterprises, Inc.	71	452,940.00	97,570.00
Benny's Pub, LLC	238	306,504.00	75,424.00
Bottoms-Up Liquors	4	16,000.00	3,980.00
Burnett, LLC	284	147,148.00	31,564.00
C & O Grill and Pub, LLC	808	864,320.00	148,880.00
C & T's 2	32	36,806.00	5,653.00
Cass, LLC	267	364,760.00	55,840.00
Cavetown Liquors, LLC	3	11,970.00	2,964.00
Central City Liquors, Inc.	291	750,234.00	155,240.00
Chea & Associates	75	68,030.00	13,300.00
Cheasethya, Inc.	82	52,656.00	9,290.00
Clifton Lynn Barnhart	38	41,220.00	6,496.00
Creekside Inn, Inc.	12	47,880.00	10,789.00
Cypress Rock Ventures, Inc.	174	203,652.00	30,628.00
DA Liquors	19	121,790.00	25,682.00
DevilRock, LLC	105	119,816.00	23,389.00
Downsville General Store	7	20,003.00	4,343.00
DRA Liquors, LLC	214	115,560.00	25,680.00
Foster's On The Point	110	58,263.00	11,903.00
Franco's Café & Lounge	451	617,070.00	84,975.00
Frank Papa	200	240,460.00	37,700.00
Friendly Pub, LLC	169	263,640.00	37,180.00
G and Y Enterprise, Inc.	832	1,112,781.00	206,539.00
Gulsen Pierpoint	45	37,947.00	7,517.00
Hancock's Town Tavern	140	194,780.00	29,605.00
Harman's Tavern, Inc.	805	1,145,100.00	156,320.00

# Taverns and Liquor Store Tip Jar Sales (cont.)

Name	Tip Jars Sold	Gross Revenue	Gross Profit
J and J of Washington County	352	528,000.00	70,400.00
JGT Enterprises, Inc.	8	57,120.00	12,789.00
Jimmy Joy's Log Cabin Inn, Inc.	246	163,080.00	31,800.00
JJ's Corner Liquors, LLC	15	22,608.00	5,052.00
Jockey Bar & Grille	30	27,780.00	5,370.00
Josette Gustavus	131	197,580.00	25,730.00
JRJ Liquors	56	83,400.00	18,010.00
JTemple, Inc.	8	54,830.00	13,345.00
K & M's Dead End Tavern	765	306,000.00	57,375.00
Kave's, LLC	1803	1,934,096.00	304,901.00
Kessler Family Enterprises, LLC	217	293,820.00	41,090.00
Leatherman Enterprises, Inc.	51	39,724.00	8,034.00
Lee International, Inc.	15	13,000.00	2,700.00
Leitersburg Tavern, LLC	107	160,500.00	21,400.00
Linetty Enterprises, LLC	19	76,000.00	18,900.00
Louis L. Thomas	614	759,459.00	120,037.04
M & F Properties, Inc.	360	359,860.00	57,100.00
McNamee, Mark	27	10,368.00	2,798.00
Mike's Holding, LLC	582	852,072.00	120,732.00
P.D. Harp Enterprises, Inc.	571	753,536.00	157,361.00
Pete's Restaurant & Bar, LLC	109	75,114.00	16,283.00
R and K Pub, LLC	152	176,477.00	29,178.00
S & W Company, Inc.	389	516,528.00	74,841.00
S and D Tavern, LLC	129	143,740.00	28,000.00
Sankhavra, LLC	371	579,660.00	82,520.00
Smithsburg Liquors, LLC	35	126,880.00	31,308.00
Sorya, Inc.	32	25,449.00	4,847.00
Terrace Liquors	243	179,000.00	30,021.00
Turner Development Co., Inc. / Southside Bowl	17	51,598.00	10,423.00

# Taverns and Liquor Stores Tip Jar Sales (cont.)

Name	Tip Jars Sold	Gross Revenue	Gross Profit
Turner Development Company, Inc. / Turner Lanes	36	133,224.00	44,184.00
West, Inc.	68	44,748.00	9,613.00
Wilham, Inc.	290	260,984.00	59,676.00
Zach Greenlee's Trackside, LLC	128	124,488.00	20,503.00

### Clubs and Veterans Organizations

Name	Tip Jars Sold (	Gross Revenue (	Gross Profit
Cascade American Legion Aux. Post 239, Inc.	1,976	2,628,757.00	349,395.26
Clopper-Michael Post 10, American Legion, Inc.	1,113	713,752.00	138,806.88
Columbus Club of Hagerstown, Inc.	582	252,936.00	65,141.00
Conococheague Sportsmen's Club, Inc.	683	297,960.00	56,689.00
Conococheague Tribe 84, Improved Order of Red Men, Inc.	2,199	3,081,566.00	578,992.00
Dixon-Troxell Post No. 211, American Legion, Inc.	1,481	1,560,690.00	224,625.00
Downsville Ruritan Club, Inc.	53	25,979.00	7,181.00
Goodwill Athletic Association, Inc.	775	932,670.00	117,345.00
Hagerstown Aerie No. 694, Fraternal Order of Eagles	55	48,965.00	8,515.00
Hagerstown Lodge 378 B.P.O.E., Inc.	2,187	1,886,924.50	381,593.50
Joseph C. Herbert Post 222, American Legion, Inc.	709	771,828.00	120,849.00
McClellan Gun Club, Inc.	338	72,979.00	17,859.00
Morris Frock Post 42, American Legion, Inc.	495	678,191.00	105,116.00
North American Rod & Gun Club, Inc.	461	316,052.00	71,037.00
Owls Club of Hagerstown, Inc.	64	29,880.00	6,855.00
Potomac Fish & Game Club, Inc.	968	630,752.00	119,711.78
Potomac Post No. 202, American Legion, Inc.	1,532	1,032,118.00	173,658.00
Pride of Hagerstown Elks # 278, Inc.	55	67,417.00	16,445.00
South Mountain Rod & Gun Club, Inc.	3,663	3,635,408.00	531,581.00
St. Maria Goretti High School, Inc.	279	168,771.00	40,778.25
Wash. Co. Chapter Izaak Walton League, Inc.	102	42,840.00	9,690.00
Washington County Amvets Post 10, Inc.	776	759,016.00	112,968.00
Webster B. Harrison Post 26, Inc.	673	622,076.00	123,758.00
Western Maryland Sportsmen's Club, Inc.	521	447,332.00	73,457.00
William D. Byron Post 1936 V.F.W., Inc.	238	159,440.00	31,878.00
Williamsport Lodge 2462, Loyal Order of Moose, Inc.	480	515,704.00	89,437.00
Wilson Ruritan Club, Inc.	87	35,916.00	9,318.00

### Fire & Rescue Tip Jar Sales

Name	Tip Jars Sold	Gross Revenue	Gross Profit
Antietam Fire Company, Inc.	2	270.00	87.00
Clear Spring Volunteer Fire Company, Inc.	1,429	1,382,215.00	341,401.04
Community Volunteer Fire Company, Inc. District 12	342	205,753.00	50,387.02
First Hose Company of Boonsboro, Inc.	20	11,886.00	2,650.00
Funkstown Volunteer Fire Company, Inc.	592	239,800.50	54,846.91
Hancock Fire Company, Inc.	115	71,007.00	17,342.14
Maugansville Goodwill Volunteer Fire, Inc.	150	123,416.30	29,035.00
Potomac Valley Fire Company, Inc.	151	68,015.00	18,163.00
Smithsburg Community Volunteer Fire Company, Inc.	107	64,995.00	16,571.00
Volunteer Fire Company of Halfway, Maryland, Inc.	3,912	2,225,036.00	609,645.78
Western Enterprise Fire Company # 4, Inc.	678	393,062.00	93,129.00
Williamsport Volunteer Fire & EMS, Inc.	353	470,160.00	120,476.00

# Temporary Non-Profit Operators Tip Jar Sales

Name	Tip Jars Sold	Gross Revenue	Gross Profit
Coffman Nursing Home, Inc.	15	9,170.00	2,108.00
Fierce Cheer Sponsors, Inc.	12	6,516.00	1,651.00
Williamsport Lions Club, Inc.	10	5,416.00	1,359.00
The W House of Hagerstown Foundation, Inc.	10	9,556.00	2,045.00
Tonoloway Rod & Gun Club, Inc.	18	10,717.00	2,192.00
Joseph C. Herbert A.L. Aux. 222, Inc.	8	2,844.00	664.00
St. Joseph's Roman Catholic Church, Inc.	11	5,257.00	1,212.00
Clear Spring District Historical Association, Inc.	19	25,264.00	5,971.00
Alsatia Club, Inc.	6	3,076.00	661.00
District 12 Ruritan Club, Inc.	8	6,574.00	1,164.00
Raymond W. Barnes Masonic Temple Assoc., Inc.	6	2,090.00	650.00
Joseph C. Herbert A.L. Aux. 222, Inc.	10	4,065.00	975.00
Thomas Pangborn Lodge 88, F.O.P., Inc.	44	25,484.00	6,198.00
Band Boosters of the Clear Spring Area Schools, Inc.	16	11,586.00	2,805.00
Hagerstown Area Police Athletic League, Inc.	26	16,666.00	3,895.00
Keedysville Ruritan Club, Inc.	19	5,900.00	1,405.00
Band Boosters of the Clear Spring Area Schools, Inc.	17	14,500.00	3,460.00
Hub City Raven's Roost # 124, Inc.	14	11,217.00	2,828.00
Keedysville Ruritan Club, Inc.	14	5,890.00	1,381.00
The Lions Club of Funkstown, Inc.	4	1,680.00	380.00
Soroptimist International of Hagerstown, Inc.	26	21,910.00	4,997.00
Cascade American Legion Auxiliary Unit 239, Inc.	51	68,912.00	14,555.00
Sharpsburg Volunteer Fire Company, Inc.	28	18,395.00	3,848.00
Dixon Troxell Unit 211, American Legion Aux., Inc.	5	2,120.00	605.00
Dixon Troxell Unit 211, American Legion Aux., Inc.	8	3,380.00	960.00
Friends of Safe Place, W.C. Child Advocacy Cntr, Inc.	15	5,894.00	1,289.00
Little League of Halfway, Inc.	20	9,321.00	2,295.20
Western Heights Band Partnership, Inc.	7	2,979.00	750.00
Hancock Rescue Squad, Inc.	9	4,209.00	1,132.00
Spring Mills Football Association, Inc.	15	12,984.00	2,566.00

# Temporary Non-Profit Operators Tip Jar Sales (cont.)

Name	Total Jars Sold	Gross Revenue	Gross Profit
St. James' Roman Catholic Church, Inc.	8	3,360.00	935.00
Boonsboro Area Athletic Association, Inc.	26	14,425.00	3,266.00
Sharpsburg Area Emergency Medical Services, Inc.	22	31,260.00	7,946.00
Alsatia Club Foundation, Inc.	8	3,763.00	843.00
For Otis Sake, Inc.	13	8,632.00	2,134.00
Cascade American Legion Auxiliary Unit 239, Inc.	6	7,888.00	1,621.00
South Hagerstown High School Alumni Assoc., Inc.	8	6,034.00	1,435.00
Joseph C. Herbert A.L. Aux. 222, Inc.	45	50,752.00	12,144.00
Williamsport Wildcat Athletic Booster Club, Inc.	17	14,160.00	2,635.00
E. Russell Hicks M. S. Band Boosters Assoc., Inc.	9	5,338.00	1,284.00
Boonsboro Athletic Boosters, Inc.	23	13,111.00	2,888.00
Hagerstown Baseball Association, Inc.	8	6,016.00	1,376.00
St. Joseph's Roman Catholic Church, Inc.	8	3,617.00	1,005.00
Keedysville Ruritan Club, Inc.	17	5,840.00	1,416.00
Keedysville Ruritan Club, Inc.	13	6,260.00	1,470.00
Keedysville Ruritan Club, Inc.	16	6,480.00	1,555.00
National Little League of Hagerstown, Inc.	14	7,235.00	1,710.00
Hagerstown Junior Basketball League, Inc.	19	11,156.00	2,599.00
The Williamsport Wrestling Club, Inc.	51	32,218.00	7,364.00
Smithsburg Youth Lacrosse Club, Inc.	11	12,436.00	2,134.00
Rotary Club of Hag. Charitable Foundation, Inc.	51	33,675.00	8,574.00
University System of MD Foundation, Inc.	9	10,880.0	2,320.00
The Rotary Club of Williamsport Foundation, Inc.	25	15,637.00	3,565.00
Alsatia Club, Inc.	8	4,077.00	907.00
Children In Need, Inc.	9	2,907.00	761.00
Washington County Flag Football League, Inc.	6	2,842.00	687.00
Dixon Troxell Unit 211, American Legion Aux., Inc.	10	4,740.00	1,270.00
Boonsboro FFA Alumni, Inc.	8	3,260.00	941.00
West End Little League of Hagerstown, Inc.	29	26,996.00	5,563.00
Franklin E. Wimp Hamburg Memorial, Inc.	24	23,857.00	6,298.00

# Temporary Non-Profit Operators Tip Jar Sales (cont.)

Name	Total Jars Sold	Gross Revenue	Gross Profit
Dixon Troxell Unit 211, American Legion Aux., Inc.	4	1,600.00	445.00
Dixon Troxell Unit 211, American Legion Aux., Inc.	9	3,320.00	890.00
Associated Builders and Contractors, Inc.	17	12,704.00	3,048.00
The YOLO-One Love Foundation, Inc.	4	1,976.00	506.00
Conococheague Little League, Inc.	29	16,076.00	3,934.00
Williamsport Lions Club, Inc.	30	16,467.00	3,988.00
Coffman Nursing Home, Inc.	15	10,653.00	2,404.00
Coffman Nursing Home, Inc.	11	7,920.00	1,898.00
MIHI, Inc.	20	16,132.00	3,908.00
Soroptimist International of Hagerstown, Inc.	44	28,072.00	5,957.00
Longmeadow Volunteer Fire Company, Inc.	19	12,160.00	2,795.00
Girls, Inc. of Washington County	42	28,783.00	7,594.00
The Hagerstown Day Nursery, Inc.	11	8,855.00	1,906.00
South High Rebel Touchdown Club, Inc.	38	37,043.00	8,943.00
Williamsport Community Band, Inc.	10	8,099.00	1,891.00
Thomas Pangborn Lodge 88, F.O.P., Inc.	38	25,418.00	5,924.00
Smithsburg Pride Days, Inc.	13	7,668.00	1,946.00
Tonoloway Rod & Gun Club, Inc.	72	43,799.00	8,954.00
Paramount Elementary School PTA, Inc.	9	4,414.00	1,225.00
Washington County Show Kids, Inc.	12	6,936.00	1,727.00
Discovery Station at Hagerstown, Inc.	6	2,399.00	669.00
Washington County Junior Football League, Inc.	17	17,954.00	4,023.00
Williamsport Band Boosters, Inc.	12	7,246.00	1,673.00
ARC of Washington County, Inc.	16	9,358.00	2,181.00
Keedysville Ruritan Club, Inc.	14	5,360.00	1,264.00
St. Joseph's Roman Catholic Church, Inc.	6	2,110.00	620.00
For Otis Sake, Inc.	22	15,842.00	3,941.00
Cascade Elementary School PTA, Inc.	9	8,128.00	1,798.00
The YOLO-One Love Foundation, Inc.	14	14,118.00	2,895.00
Hagerstown Lions Foundation, Inc.	4	1,148.00	368.00

# Temporary Non-Profit Operators Tip Jar Sales (cont.)

Name	Total Jars Sold	Gross Revenue	Gross Profit
Smithsburg Emergency Medical Services, Inc.	5	3,427.00	850.00
Smithsburg Emergency Medical Services, Inc.	4	1,980.00	480.00
Amvets Riders Chapter 10 MD, Inc.	12	6,484.00	1,465.00
S.H.H.S. Athletic Booster Club, Inc.	7	5,884.00	1,385.00
Hagerstown Area Police Athletic League, Inc.	23	25,568.00	5,624.00
Habitat for Humanity of Washington County, Inc.	1	240.00	80.00
Sharpsburg Elementary PTA, Inc.	9	4,686.00	1,288.00
The Boonsboro Ambulance and Rescue Service, Inc.	120	81,675.00	18,376.00
Smithsburg Little Sluggers League, Inc.	6	3,648.00	975.00
Williamsport Lions Club, Inc.	9	3,352.00	887.00
The Lions Club of Funkstown, Inc.	3	1,260.00	285.00
Washington County Agricultural Organization, Inc.	25	32,147.00	7,731.00
IAFF Local 1605 Foundation, Inc.	433	998,240.00	248,929.00
Smithsburg Pride Days, Inc.	1	384.00	109.00
Miss W.C. / Miss Western MD Scholarship Fnd, Inc.	3	958.00	293.00
W.C. Chamber of Commerce Foundation, Inc.	8	5,181.00	1,242.00
Cascade American Legion Auxiliary Unit 239, Inc.	55	75,180.00	15,874.00
Brooke's House, Inc.	5	4,380.00	969.00
South High Rebel Touchdown Club, Inc.	11	6,668.00	1,659.00