Financial Statements and Supplemental Schedules Together with Report of Independent Public Accountants

For the Year Ended June 30, 2011



# JUNE 30, 2011

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#### **REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS**

County Commissioners of Washington County Hagerstown, Maryland

We have audited the accompanying financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component unit, each major fund, and the aggregate remaining fund information of the County Commissioners of Washington County, Maryland (the County), as of and for the year ended June 30, 2011, which collectively comprise the County's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the County's management. Our responsibility is to express an opinion on these financial statements based on our audit. We did not audit the financial statements of the Board of Education of Washington County. Those financial statements were audited by another auditor whose report thereon has been furnished to us, and our opinion, insofar as it relates to the amounts included for the component unit presentation of the Board of Education of Washington County is based on the report of the other auditor.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit and the report of the other auditor provide a reasonable basis for our opinion.

In our opinion, based on our audit and the report of the other auditors, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, the aggregate discretely presented component unit, each major fund, and the aggregate remaining fund information of the County, as of June 30, 2011, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in conformity with accounting principles generally accepted in the United States of America.



In accordance with *Government Auditing Standards*, we have issued our report dated October 26, 2011, on our consideration of the County's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Accounting principles generally accepted in the United States of America require the management's discussion and analysis, the required supplementary information and the budget and actual schedules as listed in the accompanying table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We and the other auditors have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with evidence sufficient to express an opinion or provide any assurance.

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the County's basic financial statements. The combining and individual fund statements are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Hunt Valley, MD October 26, 2011

SB + Company, SfC

#### COUNTY COMMISSIONERS OF WASHINGTON COUNTY Management's Discussion and Analysis

This discussion and analysis of Washington County's (County) financial statements is designed to introduce the basic financial statements and provide an analytical overview of the County's financial activities for the fiscal year ended June 30, 2011. The basic financial statements are comprised of the government-wide financial statements, fund financial statements, and footnotes. We hope this, in conjunction with additional information provided within the statements, will assist readers in identifying significant financial issues and changes in the County's financial position.

#### Overview of the Financial Statements

This discussion and analysis is intended to serve as an introduction to the County's basic financial statements. The County's basic financial statements are comprised of three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. This report also contains 4) supplementary information in addition to the basic financial statements themselves.

#### 1) Government-wide Financial Statements

The government-wide financial statements are designed to provide readers with a broad overview of the County's finances, in a manner similar to a private business. The government-wide financial statements include a *statement of net assets* and a *statement of activities*.

- □ The *statement of net assets* presents information on the County's entire asset and liabilities, with the difference between the two reported as net assets. Over time, increases and decreases in net assets may serve as a useful indicator of whether the financial position of the County is improving or deteriorating.
- □ The *statement of activities* presents information showing how the government's net assets changed during the most recent fiscal year. All changes in net assets are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

Both of these financial statements distinguish functions of the County that are principally supported by taxes and intergovernmental revenues (governmental activities) and activities from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (business-type activities).

□ The *governmental activities* of the County include education, general government, parks and recreation, public safety, courts, health and social services, and highway maintenance.

#### 1) Government-wide Financial Statements (continued)

□ The *business-type activities* of the County include airport, public golf course, public transit, solid waste, and water quality operations.

The government-wide financial statements include not only the County itself (known as the primary government), but also include the Washington County Board of Education as a legally separate component unit and is reported separately from financial information presented for the primary government itself.

The government-wide financial statements can be found on pages 19-21 of this report.

#### 2) Fund Financial Statements

A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The County, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All of the funds of the County can be divided into three categories: *governmental, proprietary,* or *fiduciary.* 

□ *Governmental Funds*. Governmental funds are used to account for the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

The County maintains eleven individual governmental funds. Information is presented separately in the governmental fund balance sheet and in the governmental fund statement of revenues, expenditures, and changes in fund balance for the General, Capital Project, Community Partnership, Inmate Welfare, Contraband, Agricultural Education, Foreign Trade Zone, Hotel Rental Tax, Gaming, Land Preservation and HEPMPO.

#### 2) Fund Financial Statements (continued)

The County adopts an annual appropriated budget for all of its governmental and proprietary fund budgets.

The basic governmental fund financial statements can be found on pages 22-25 of this report.

Proprietary Funds. When the County charges customers for a service it provides, whether to outside customers or to other units of government, these services are generally reported in proprietary funds. Proprietary funds are reported in the same way that all activities are reported in the statement of net assets and the statement of activities. Proprietary funds are comprised of two types: 1) Enterprise funds and 2) Internal service funds. The County uses enterprise funds to account for its airport, public golf course, public transit, solid waste, and water quality operations. Internal service funds are used to report an activity that provide supplies and services for the government's other programs and activities. The County does not utilize an internal service fund.

Proprietary funds provide the same type of information as the government-wide financial statements, only in more detail.

The basic proprietary fund financial statements can be found on pages 26-28 of this report.

□ *Fiduciary Funds*. Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are not reflected in the government-wide financial statement because the resources of those funds are not available to support the County's own programs. The accounting used for fiduciary funds is similar to proprietary funds.

The basic fiduciary fund financial statements can be found on pages 29-30 of this report.

#### 3) Notes to the Financial Statements

The notes to the financial statements provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. The notes to the financial statements can be found on pages 31-85 of this report.

#### 4) Supplementary Information

In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information concerning the County's progress in funding its obligation to provide pension benefits to its employees and includes budgetary comparison schedules for the general, community partnership and highway funds.

In addition to this MD&A, required supplementary information can be found on page 88-101 of this report.

#### Financial Analysis on Government-Wide Financial Statements

As noted earlier, net assets may serve over time as a useful indicator of a government's financial position. In the case of the County, assets exceeded liabilities by \$632.3 million as of the close of the most recent fiscal year.

#### Washington County, Maryland Net Assets (Government-Wide)

	Government	al Activities	Business-typ	Business-type Activities Total				
	2011	2010	2011	2010	2011	2010		
Current and other assets	\$ 138,556,357	\$ 155,525,305	\$ 72,797,850	\$ 69,050,182	\$ 211,354,207	\$ 224,575,487	(6%)	
Capital assets	424,970,363	434,180,212	262,902,280	264,666,036	687,872,643	698,846,248	(2%)	
Total Assets	563,526,720	589,705,517	335,700,130	333,716,218	899,226,850	923,421,735	(3%)	
Current and other liabilities	30,689,527	33,446,304	17,331,940	34,348,646	48,021,467	67,794,950	(29%)	
Long-term liabilities	121,718,381	119,868,086	97,155,594	76,673,734	218,873,975	196,541,820	11%	
Total Liabilities	152,407,908	153,314,390	114,487,534	111,022,380	266,895,442	264,336,770	1%	
Invested in Capital Assets,								
Net of Related Debt	372,712,454	386,689,610	214,299,925	211,102,236	587,012,379	597,791,846	(2%)	
<b>Restricted</b> Net Assets	15,838,952	9,984,171	14,378,508	12,019,120	30,217,460	22,003,291	37%	
Unrestricted Net Assets	22,567,406	39,717,346	(7,465,837)	(427,518)	15,101,569	39,289,828	(62%)	
Total Net Assets	\$411,118,812	\$436,391,127	\$ 221,212,596	\$ 222,693,838	\$ 632,331,408	\$ 659,084,965	(4%)	

The largest portion of the County's net assets reflects its investments in capital assets (e.g., land, roads, and bridges); less related outstanding debt used to acquire those assets in the amount of \$587.0 million. The County uses these capital assets to provide services to citizens; consequently, these assets are not available for future spending. Although the County's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities. An additional portion of the County's net assets (\$30.2 million) represents resources that are subject to external restrictions on how they may be used. The remaining balance of unrestricted net assets (\$15.1 million) may be used to meet the County's obligations to citizens and creditors.

#### Governmental Activities (government-wide) – Net Assets:

Unrestricted net assets in governmental activities have been reduced by \$53.2 million in longterm debt, resulting in unrestricted net assets of \$22.6 million. This long-term debt was incurred by the County's General Fund for the purpose of capital asset acquisition for the Board of Education of \$50.0 million and Hagerstown Community College of \$3.2 million. The capital assets acquired with these bonds are not reflected in the County's primary government financial statements.

Washington County Maryland

		hange in Net	y, Maryland t Assets	l		
	()	Government	-Wide)			
	Government	al Activities	Business-typ	e Activities	То	tal
	2011	2010	2011	2010	2011	2010
Program revenues:						
Charges for Services	\$ 2,906,563	\$ 4,076,580	\$ 19,713,517	\$ 19,170,572	\$ 22,620,080	\$ 23,247,152
<b>Operating Grants and Contributions</b>	5,683,957	12,626,756	1,148,567	1,351,992	6,832,524	13,978,748
Capital Grants and Contributions	10,945,247	7,582,420	4,559,383	5,248,350	15,504,630	12,830,770
General Revenues:						
Property Taxes	125,409,839	129,349,007	-	-	125,409,839	129,349,007
Local Taxes	74,279,821	57,483,270	-	-	74,279,821	57,483,270
Other	5,105,385	2,752,810	594,870	556,497	5,700,255	3,309,307
Total Revenues	224,330,812	213,870,843	26,016,337	26,327,411	250,347,149	240,198,254
Program Expenses:						
General Government	39,136,319	17,759,157	-	-	39,136,319	17,759,157
Public Safety	39,804,734	61,793,870	-	-	39,804,734	61,793,870
Health	2,389,270	2,389,270	-	-	2,389,270	2,389,270
Social Services	2,400,068	3,026,322	-	-	2,400,068	3,026,322
Education	125,522,309	113,494,164	-	-	125,522,309	113,494,164
Parks and Recreation	6,075,518	6,010,014	-	-	6,075,518	6,010,014
Natural Resources	3,315,734	1,233,387	-	-	3,315,734	1,233,387
Community Promotion	4,047,615	4,039,694	-	-	4,047,615	4,039,694
Highways and Streets	17,325,648	12,819,731	-	-	17,325,648	12,819,731
Interest on long-term debt	4,441,225	4,367,670	-	-	4,441,225	4,367,670
Business-type Activities:						
Water Quality	-	-	11,614,072	11,818,147	11,614,072	11,818,147
Solid Waste	-	-	8,868,541	8,873,834	8,868,541	8,873,834
Public Transit	-	-	2,730,286	2,443,498	2,730,286	2,443,498
Airport	-	-	8,196,762	7,985,639	8,196,762	7,985,639
Golf Course	-	-	1,232,605	1,320,581	1,232,605	1,320,581
Total Expenses	244,458,440	226,933,279	32,642,266	32,441,699	277,100,706	259,374,978
Change in net assets before transfers	(20,127,628)	(13,062,436)	(6,625,929)	(6,114,288)	(26,753,557)	(19,176,724)
Gain (Loss) on disposal of capital assets	-	-	-	(206,995)	-	(206,995
Transfers	(5,144,687)	(6,757,473)	5,144,687	6,757,473	-	-
Change in Net Assets	(25,272,315)	(19,819,909)	(1,481,242)	436,190	(26,753,557)	(19,383,719)
Net Assets – beginning of year	436,391,127	456,211,036	222,693,838	222,257,648	659,084,965	678,468,684
Net Assets – End of year	\$ 411,118,812	\$ 436,391,127	\$ 221,212,596	\$ 222,693,838	\$ 632,331,408	\$ 659,084,965

# The County's total net assets decreased by \$26.7 million during fiscal year 2011. Total net assets as of June 30, 2011, were \$632 million representing a 4% decrease.

#### Governmental Activities (government-wide) – Change in Net Assets:

Net assets in governmental activities decreased by \$25.3 million. Key factors in this decrease are as follows:

- □ Property tax revenue fell short of projections by \$.3 million or .03%. This shortfall is related to personal property tax revenues mainly within corporate business accounts reflecting recent economic conditions.
- □ Income Tax revenue fell short of budget by \$.7 million or 1.2% as a result of continued higher than normal unemployment rates. However the average unemployment rate reflected a decrease from 10.12% to 9.99% in 2011. The unemployment rate continues to show a slow but decreasing trend.
- □ Recordation Tax revenue fell short of budget by \$0.4 million or 9.7% due to the trends in the housing market. Overall revenues are up from prior actual and housing activity indicators show marked improvement in 2011 and continue to show improvement in 2012.
- □ Other revenue such as permits, licenses and Highway User revenues exceeded budget by \$.5 million.
- □ Shortfalls in grants of \$1.6 million are reflective of unappropriated grant awards to be carried over to the next fiscal year. The shortfall in grants is offset by unappropriated grant funds in expenditure savings.
- □ Public safety savings of \$1.0 million was mainly due to the unused overtime, positions accounted for under other programs and delays in the opening of the new housing unit.
- □ Self insurance reserve savings of \$.4 million was due to favorable claim results.
- □ An additional capital transfer of \$.8 million was made to account for revenue shortfalls in Excise and Transfer tax revenue during 201 to allow for continued construction of school and road projects.
- □ Debt service savings of \$.3 million relates to savings on actual v. estimated bid price from bond sale and bidders payment coupon schedule.
- □ Remaining cost centers accounted for \$1.2 million in savings; \$.5 million from agencies and the remaining \$.7 million mainly from maintenance, legal costs and highway operations.
- Various government-wide entries including 1) recording of depreciation expense greater than capital outlay at a net difference of \$16.4 million; 2) accruals and gain and loss on sale of assets of \$5.0 million; and 3) recording of debt proceeds greater than debt principal payments by \$1.7 million. These activities are reported differently on the government-wide statements vs. the fund statements.

#### Governmental Activities (government-wide) – Change in Net Assets (continued):

□ Capital Improvement Projects had a net decrease of \$13.8 million. Capital Projects transactions are earmarked for specific capital related projects and its cash flow will vary depending on the construction schedule and grant reimbursements.

#### Business-type Activities (government-wide) – Change in Net Assets:

Business-type activities decreased the County's net assets by \$1.5 million, adding to the decrease in net assets attributable to governmental activities. Key elements of this increase are as follows:

- □ Water Quality's net assets increased by \$2.7 million, for a total of \$118.3 million. The increase resulted from increases in user rates, designed to provide resources to meet operational costs, projected debt service, capital requirements and to provide for stable reserves.
- □ Solid Waste's total net assets decreased by \$1.8 million for a total of \$14.2 million, mainly related to depreciation cost of \$3.1 million. The landfill closure and post-closure cost are in compliance with State financial assurance requirements as of June 30, 2011.
- □ Airport's total net assets are \$81.7 million as of June 30, 2011, representing a \$3.3 million decrease. The net decrease is mainly the result of increased depreciation related to the runway acquisition of which the majority of funding was federal and state grants.

Financial Analysis on Government Fund Financial Statements

The County uses fund accounting to ensure and demonstrate compliance with finance related legal requirements and restrictions, and fiscal accountability.

#### Governmental Funds:

The focus of the County's governmental funds is to provide information on near term inflows, outflow, and balances of spendable resources. Such information is useful in assessing the County's financing requirements. In particular, fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

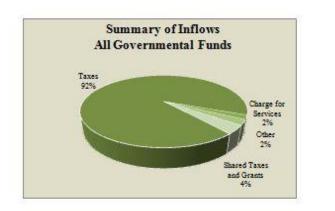
#### Governmental Funds (continued):

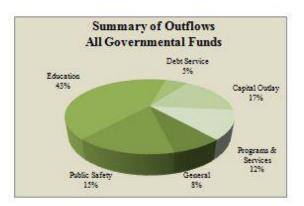
As of the end of the current fiscal year, the County's governmental funds reported combined fund balances of \$111.4 million, a decrease of \$12.2 million in comparison with the prior year. In fiscal year 2011, the Highway Fund was consolidated into the General Fund. Approximately \$35.7 million of this amount is designated for the General Fund cash reserve and \$73.7 million is restricted for construction projects and designated programs. The remaining amount is appropriated for uses such as long-term receivables and program services. In the combined governmental activities the County maintains twelve separate funds. Shown below are fund balances and net changes in fund balance for each.

	(Fund Basi	s)			
	Fund Balance		Net Cha	nge in Fund Balan	ce
2011	2010	% Change	2011	2010	% Change
\$ 37,572,914	\$ 36,154,008	4%	\$ 1,418,906	\$ (5,633,441)	125%
71,824,732	85,579,828	(16%)	(13,755,096)	1,779,647	(873%)
408,076	469,811	(13%)	(61,735)	-	(100%)
446,213	442,521	1%	3,692	16,563	(78%)
45,619	48,884	(7%)	(3,265)	(9,363)	65%
120,131	174,090	(31%)	(53,959)	(40,228)	(34%)
-	(308)	100%	308	-	100%
562,998	362,513	55%	200,485	181,925	10%
(1,931)	19,790	(110%)	(21,721)	(17,696)	(23%)
397,632	319,288	25%	78,344	(276,735)	128%
(749)	-	100%	(749)	-	(100%)
\$ 111,375,635	\$ 123,570,425	(10%)	\$ (12,194,790)	\$ (3,999,328)	(205%)
	2011 \$ 37,572,914 71,824,732 408,076 446,213 45,619 120,131 - 562,998 (1,931) 397,632 (749)	Fund Balance     2011   2010     \$ 37,572,914   \$ 36,154,008     71,824,732   85,579,828     408,076   469,811     446,213   442,521     45,619   48,884     120,131   174,090     -   (308)     562,998   362,513     (1,931)   19,790     397,632   319,288     (749)   -	2011 2010 % Change   \$ 37,572,914 \$ 36,154,008 4%   71,824,732 85,579,828 (16%)   408,076 469,811 (13%)   446,213 442,521 1%   45,619 48,884 (7%)   120,131 174,090 (31%)   - (308) 100%   562,998 362,513 55%   (1,931) 19,790 (110%)   397,632 319,288 25%   (749) - 100%	Fund Balance   Net Cha     2011   2010   % Change   2011     \$ 37,572,914   \$ 36,154,008   4%   \$ 1,418,906     71,824,732   85,579,828   (16%)   (13,755,096)     408,076   469,811   (13%)   (61,735)     446,213   442,521   1%   3,692     45,619   48,884   (7%)   (3,265)     120,131   174,090   (31%)   (53,959)     -   (308)   100%   308     562,998   362,513   55%   200,485     (1,931)   19,790   (110%)   (21,721)     397,632   319,288   25%   78,344     (749)   -   100%   (749)	Fund Balance   Net Change in Fund Balan     2011   2010   % Change   2011   2010     \$ 37,572,914   \$ 36,154,008   4%   \$ 1,418,906   \$ (5,633,441)     71,824,732   85,579,828   (16%)   (13,755,096)   1,779,647     408,076   469,811   (13%)   (61,735)   -     446,213   442,521   1%   3,692   16,563     45,619   48,884   (7%)   (3,265)   (9,363)     120,131   174,090   (31%)   (53,959)   (40,228)     -   (308)   100%   308   -     562,998   362,513   55%   200,485   181,925     (1,931)   19,790   (110%)   (21,721)   (17,696)     397,632   319,288   25%   78,344   (276,735)     (749)   -   100%   (749)   -

# Washington County, Maryland Fund Balance and Net Changes in Fund Balance

The following reflects all inflows and outflows of the governmental funds in total for the fiscal year ending June 30, 2011.





#### Governmental Funds (continued):

□ The *General Fund* is the chief operating fund of the County. At the end of the current fiscal year, unreserved fund balance of the General Fund was \$33.2 million, while total fund balance reached \$37.6 million. As a measure of the General Fund's liquidity, it may be useful to compare both unreserved fund balance and total fund balance to total fund expenditures. Unreserved fund balance represents \$33.2 million that is designated for cash reserve while \$0.6 million is reserved for specific program funds, for total fund balance of \$36.8 million.

The General Fund, fund balance increased by approximately \$1.4 million during the current fiscal year. Key factors related to this change are:

#### Major Revenue Factors:

- Property tax revenue fell just short of the 2011 projections by \$.3 million or .03%. The shortfall is related to personal property tax revenues mainly within corporate business accounts reflecting recent economic conditions.
- Income Tax revenue fell short of budget by \$.7 million or 1.2% as a result of continued higher than normal unemployment rates. However the average unemployment rate reflected a decrease from 10.12% in 2010 to 9.99% in 2011. The unemployment rate continues to show a slow but decreasing trend.
- Recordation Tax revenue fell short of budget by \$.4 million or 9.7% due to the trends within the housing market. Overall revenues are up from prior actual and housing activity indicators show marked improvement in 2011 and continue to show improvement in 2012.
- Other revenues such as permits, licenses, and Highway User revenues exceeded budget by \$.5 million.
- Shortfalls in grants of \$1.6 million are reflective of unappropriated grant awards to be carried over to the next fiscal year. The shortfall in grants is offset by unappropriated grant funds in expenditure savings.

#### Major Expenditure Factors:

- Public safety savings of \$1.0 million was due mainly to unused overtime, positions accounted for under other program costs and delays in the opening of the new housing unit.
- Self insurance reserve savings of \$.4 million was due to favorable claim results.
- An additional capital transfer of \$.8 million was made to account for revenue shortfalls in Excise and Transfer tax revenues during 2011 to allow for continued construction of school and road projects.

#### Major Expenditure Factors (continued):

- Shortfalls in grants of \$1.6 million are reflective of unappropriated grant awards to be carried over to the next fiscal year. The shortfall in grants is offset by unappropriated grant funds in expenditure savings.
- Remaining cost centers accounted for \$1.2 million in savings; \$.5 million from agencies and the remaining \$.7 million mainly from maintenance, legal costs and highway operations.
- The Capital Project Fund is used to account for major capital acquisition and construction of County operations. At the end of the current fiscal year the Capital Project Fund has a total fund balance of \$71.8 million, all of which is designated for capital related projects. Major funding sources for projects are pay-go-funding, debt proceeds, fees and taxes, and grants. Fund balance increased by \$13.8 million for the current fiscal year. The change in fund balance is the result of timing differences in projects with funding proceeds and project expenditures.
- □ The County's *Community Partnership, Inmate Welfare, Contraband, Agricultural Education, Foreign Trade Zone, Hotel Rental Tax, Gaming, Land Preservation Funds and HEPMPO* combined have a fund balance of \$1.9 million. The net decrease in fund balance during the current year was \$141,000. These funds represent monies designated for specific programs and services.

### **Proprietary Funds:**

The County's proprietary funds provide the same type of information found in the governmentwide financial statements, but in more detail. Net assets and net income (loss) were as follows:

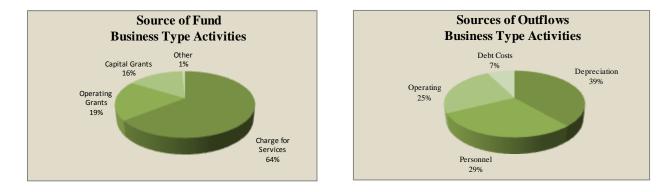
		(Fund I		 			
Business-type Activities – Fund Statements		Fund Balance		Net Cha	nge i	n Fund Balance	;
	2011	2010	% Change	2011		2010	% Change
Water Quality	\$ 118,268,385	\$ 115,521,278	2%	\$ 2,747,107	\$	2,121,063	30%
Solid Waste	14,229,575	16,065,502	(11%)	(1,835,927)		(832,259)	(121%)
Airport	81,653,911	84,959,208	(4%)	(3,305,297)		(1,716,109)	(93%)
Public Transit	5,343,583	4,259,908	25%	1,083,675		1,010,576	7%
BleckRock	1,717,142	1,887,942	(9%)	(170,800)		(147,081)	(16%)
Total	\$ 221,212,596	\$ 222,693,838	(1%)	\$ (1,481,242)	\$	436,190	(440%)

#### Washington County, Maryland Net Assets and Net Income (Loss)

12

# **Proprietary Funds (continued):**

The following reflects the inflows and outflows of the business-type activity funds for the fiscal year ending June 30, 2011.



Other factors concerning the finances of these funds have been addressed in the discussion of the County's business-type activities under "Financial Analysis on Government-Wide Financial Statements".

#### General Fund Budgetary Analysis - Government Fund Financial Statement Basis

Washington County, Maryland

	As of .	l Budgetary A June 30, 2011 nent Fund Basi	·		
	Budgetary	Amounts		Differ	rence
Category	Original	Final	Actual	Org. Budget vs. Final	Final Budget vs. Actual
D					
Revenues: Property Tax	\$ 125,808,260	\$ 125,808,260	\$ 125,462,990	\$ -	\$ (345,270
Local Tax	64,945,000		64,171,088	Ψ	(773,912)
Other Revenue	5,457,000		4,359,335	54,420	(1,152,085
Grant	1,571,390		4,961,523	3,477,399	(1,132,003)
Total Revenues	197,781,650	201,313,469	198,954,936	3,531,819	(2,358,533
Expenses:					
General Government	18,693,350	18,933,445	17,985,815	240,095	947,630
Public Safety	34,270,170	36,367,223	34,183,751	2,097,053	2,183,472
Health and Social Services	4,122,030	5,318,711	4,789,338	1,196,681	529,37
Education	101,360,380	101,360,380	101,360,380	-	
Parks, Recreation, Natural Resources	6,032,390	6,032,390	5,892,969	-	139,42
Highways and streets	8,489,090	8,495,080	8,095,183	5,990	399,89
General Operations	416,950	399,950	2,087,905	(17,000)	(1,687,955
Intergovernmental	2,056,860	2,056,860	38,543	-	2,018,31
Debt Service	13,122,500	13,122,500	13,066,760	-	55,740
Total Expenses	188,563,720	192,086,539	187,500,644	3,522,819	4,585,893
Other Financing Sources (Uses)	9,217,930	9,226,930	(10,035,386)	9,000	(808,456)
Net Increase in Assets - 06/30/11	\$ -	\$-	\$ 1,418,906	\$ -	\$ 1,418,906

### Original Budget vs. Final Budget:

The net budgetary change of \$3.5 million resulted mainly from grant transactions. Increases in grants reflected as revenue were received or expended during the fiscal year from additional state or federal grants of \$3.5 million.

## Final Budget vs. Actual Results:

Final actual results yielded a \$1.4 increase to cash reserves. Revenue was under by \$2.3 million offset by expenditures savings \$4.6 million. Property Tax experienced a .03% decrease over budget. Income Tax revenue was under budget by 1.2% or \$.7 million. Recordation Tax fell short of final budget by \$.4 million or 9.7%. Offsetting the net revenue shortfall were \$1.0 million in savings from public safety related to salary costs and later than expected opening of the new housing unit facility. Also attributable to net budgetary costs was the additional \$.8 million transfer of pay-go funds to cover 2011 shortfalls in excise and transfer tax revenues. Other major savings included insurance costs, debt service, and unappropriated grant funds of \$3.5 million.

# Capital Asset Administration - Government Wide Statements

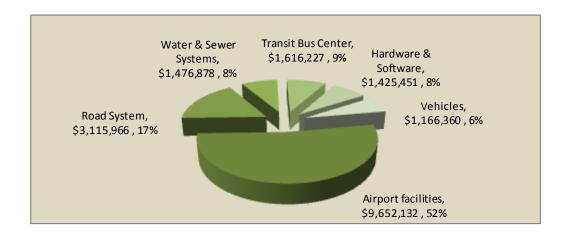
The County's investment in capital assets for its governmental and business-type activities as of June 30, 2011, is \$669 million (net of depreciation). This investment in capital assets includes land, buildings, bridges, roads, equipment, and operational facilities.

		(Governn	ıent Fund Ba	sis)			
Description	Government	al Activities	Business-typ	e Activities	То	% Change	
	2011	2010	2011	2010	2011	2011 2010	
and and Land Improvement	\$ 74,407,709	\$ 71,715,840	\$ 91,430,808	\$ 96,510,484	\$ 165,838,517	\$ 168,226,324	(1%)
Building and Improvements	43,300,255	44,294,603	42,955,528	34,844,911	86,255,783	79,139,514	9%
Facilities, Lines, and Mains	-	-	85,047,642	84,964,827	85,047,642	84,964,827	0%
Vehicles	1,757,125	2,532,430	3,052,749	3,294,426	4,809,874	5,826,856	(17%)
nfrastructure	268,316,842	281,924,495	-	-	268,316,842	281,924,495	(5%)
Aachinery and Equipment	2,320,292	2,246,645	2,566,995	3,193,888	4,887,287	5,440,533	(10%)
Office/Computer Equipment	19,643,716	22,012,408	1,057,087	409,331	20,700,803	22,421,739	(8%)
Freatment Plant	-	-	32,719,634	33,691,257	32,719,634	33,691,257	(3%)
Fotal	\$409,745,939	\$ 424,726,421	\$258,830,443	\$ 256,909,124	\$668,576,382	\$ 681,635,545	(2%)

# Washington County, Maryland

Net Capital Assets

#### Capital Asset Administration (continued):



Major capital asset events, excluding education, during the current fiscal year included the following:

Additional information on the County's capital assets can be found in note 5 on pages 51-54 of this report.

#### **Debt Administration**

At the end of the current fiscal year, the County had total outstanding debt, excluding capital leases, of \$190 million. This amount was comprised of debt backed by the full faith and credit of the County and user fees. The County's outstanding debt remained approximately the same as the previous year. The new borrowings were \$14.1 million and principal payments were \$14 million. Funds borrowed were used for major projects such as environmental projects of \$3.2 million and road construction project of \$10.2 million.

Washington County, Maryland Outstanding Debt (Government – Wide)											
Description		Government	al /	Activities	Business-typ	e A	ctivities	То	tal		% Change
		2011		2010	2011		2010	2011		2010	
General Obligation Bonds	\$	121,333,576	\$	118,601,267	\$ 42,219,899	\$	40,924,141	\$ 163,553,475	\$	159,525,408	3%
Maryland State Loans		-		-	1,398,463		1,572,889	1,398,463		1,572,889	(11%)
Maryland Water Quality Bonds		6,026,733		6,303,795	19,185,877		21,771,059	25,212,610		28,074,854	(10%)
Total	\$	127,360,309	\$	124,905,062	\$ 62,804,239	\$	64,268,089	\$ 190,164,548	\$	189,173,151	1%

# Debt Administration (continued):

The County's credit ratings for fiscal year 2011 are as follows: 1) Standard and Poor's rated AA, 2) Fitch rated AA, and 3) Moody's Investors Service rated Aa2. All rated with stable outlook.

Under the Code of Public Local Law, the amount of general obligation debt the County may issue associated with water quality debt is limited to 10 percent of its total assessed valuation of all real estate in the County that is subject to taxation. The current estimated debt limitation for water quality is \$1.5 billion, which is significantly in excess of the County's current water quality general obligation debt.

Additional information on the County's long-term debt can be found in note 8 on pages 57-62 of this report.

### Economic Factors and Fiscal Year 2012

- □ Washington County's current unemployment rate for August 2011 was 9.8% compared to 10.6% in August of 2010. Unemployment trends are showing a slow steady improvement. It is anticipated that the unemployment rate will take until the end of 2014 to recover due to permanent loss of certain industry jobs, re-entry/retraining of the current workforce, and new workforce entry.
- □ Housing industry trends are showing continued improvement. Foreclosure filings and foreclosure rates are down in 2012 and showed significant decreases in 2011. The average price of homes sold appears to be leveling off in 2012 as prior high inventory starts to decrease. This is reflective in the County's active inventory trend, which shows a decrease for 2012, decreasing for the fourth straight year.
- □ Water and sewer rates were increased for the 2012 budget year. The revenue requirements were increased 4%. This revenue increase is based on financial information formulated annually from the County's cost of service model.
- □ The County has approved the redemption of the 2006 Runway Bonds in whole, thereby reducing outstanding debt by \$12,225,000 in December 2011. This redemption will save the County an estimated \$4 million in interest cost. The County will use Grant funds on hand, together with, as needed, unexpended proceeds of the 2006 Runway Bonds and other available funds, to redeem the outstanding 2006 Runway Bonds in whole.

#### **Requests for Information**

This financial report is designed to provide a general overview of the County's finances for all those with an interest in the government's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Office of Budget and Finance, 100 West Washington Street, Room 304, Hagerstown, Maryland 21740. Questions concerning the Washington County Board of Education should be directed to their offices at Commonwealth Avenue, Hagerstown, Maryland 21740.

#### Statement of Net Assets As of June 30, 2011

		Primary Governmen	t	Component Unit	
	Governmental	Business-type		Board of	
	activities	activities	Total	Education	Total
ASSETS					
Cash and short-term investments	\$ 3,826,388	\$ 16,033,414	\$ 19,859,802	\$ 22,011,382	\$ 41,871,184
Investments	157,468,662	-	157,468,662	13,365,355	170,834,017
Property taxes receivable, net of allowance	396,186	-	396,186	-	396,186
Accounts receivable, net of allowance	1,840,474	1,435,648	3,276,122	-	3,276,122
Interest receivable	247,204	-	247,204	-	247,204
Unbilled receivables	224,730	1,732,754	1,957,484	-	1,957,484
Internal balances	(50,389,863)	50,389,863	-	-	-
Due from other governmental agencies	22,947,454	2,761,500	25,708,954	7,149,701	32,858,655
Other receivables	-	-	-	197,563	197,563
Inventories	675,242	301,174	976,416	329,564	1,305,980
Bond issue costs	710,096	143,497	853,593	-	853,593
Prepaid items	-		-	934,356	934,356
Other post employment benefits	-	-	-	5,069,600	5,069,600
Recoverable disbursements	340,103	-	340,103	-	340,103
Notes receivable	269,681	-	269,681	-	269,681
Projects under construction	15,224,424	4,071,837	19,296,261	1,130,485	20,426,746
Property, plant, and equipment, net	409,745,939	258,830,443	668,576,382	215,467,716	884,044,098
TOTAL ASSETS	563,526,720	335,700,130	899,226,850	265,655,722	1,164,882,572
LIABILITIES					
Current Liabilities:					
Current maturities of long-term obligations	9,325,997	4,712,863	14,038,860	-	14,038,860
Current maturities of capital lease obligations	-	111,123	111,123	728,077	839,200
Current maturities of installment purchase contracts	517,736	-	517,736	-	517,736
Accounts payable	8,647,208	1,760,149	10,407,357	4,070,259	14,477,616
Accrued expenses	1,031,348	338,080	1,369,428	13,927,473	15,296,901
Accrued interest	2,202,430	8,094,360	10,296,790	-	10,296,790
Deferred revenue	2,800,087	1,853,401	4,653,488	5,069,702	9,723,190
Compensated absences	1,831,368	389,249	2,220,617	546,780	2,767,397
Post retirement benefits	220,175	-	220,175	-	220,175
Landfill closure and post-closure costs	-	14,820	14,820	-	14,820
Other liabilities	2,152,037	57,895	2,209,932	-	2,209,932
Liabilities for unpaid claims	1,961,141	-	1,961,141	-	1,961,141
Total current liabilities	30,689,527	17,331,940	48,021,467	24,342,291	72,363,758
Non Current Liabilities:		22,508,647	22 509 647		22 508 647
Deferred revenue	-		22,508,647	-	22,508,647
Compensated absences	431,581	172,914	604,495	5,364,588	5,969,083
Post retirement benefits	1,201,478	-	1,201,478	-	1,201,478
Long-term obligations, net	118,034,312	58,091,376	176,125,688	-	176,125,688
Capital lease obligations	2,051,010	65,501	65,501	8,011,087	8,076,588
Installment purchase contracts	2,051,010	-	2,051,010	-	2,051,010
Landfill closure and post-closure costs	-	16,317,156	16,317,156	12 275 (75	16,317,156
Total noncurrent liabilities	121,718,381	97,155,594	218,873,975	13,375,675	232,249,650
TOTAL LIABILITIES	152,407,908	114,487,534	266,895,442	37,717,966	304,613,408
NET ASSETS					
Invested in capital assets, net of related debt	372,712,454	214,299,925	587,012,379	207,859,037	794,871,416
Restricted for:	5,2,12,737	-1,	201,012,019	201,009,001	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
John Howard Trust	239,094	-	239,094	_	239,094
Capital projects	15,599,858	14,378,508	29,978,366		29,978,366
Unrestricted	22,567,406	(7,465,837)	15,101,569	20,078,719	35,180,288
TOTAL NET ASSETS	\$ 411,118,812	\$ 221,212,596	\$ 632,331,408	\$ 227,937,756	\$ 860,269,164
	φ 11,110,012	φ 221,212,270	φ 0.52,551,700	φ 221,731,130	φ 000,207,104

## Statement of Activities For the Year Ended June 30, 2011

				Prog	gram Revenue		
			harges for		Operating Frants and	Ca	pital Grants and
Functions/Programs	Expenses		Services		ntributions	Co	ntributions
Primary Government:	 						
Governmental activities:							
General government	\$ 39,136,319	\$	2,469,657	\$	2,346,189	\$	30,851
Public safety	39,804,734		436,906		-		1,114,746
Health	2,389,270		-		-		-
Social services	2,400,068		-		-		-
Education	125,522,309		-		-		5,341,414
Parks, recreation and culture	6,075,518		-		-		178,634
Natural resources	3,315,734		-		1,508,984		-
Community promotion	4,047,615		-		1,255,643		-
Highways and streets	17,325,648		-		573,141		4,279,602
Interest on long-term debt	 4,441,225		-		-		-
Total governmental activities	 244,458,440		2,906,563		5,683,957		10,945,247
Designed to a stinition							
Business-type activities Water quality	11,614,072		9,735,041		_		1,050,610
Solid waste	8,868,541		6,436,831		-		
Public transit	2,730,286		391,500		1,148,567		1,510,144
Airport	8,196,762		2,162,599				1,998,629
Black rock golf course	1,232,605		987,546		-		
Total business-type activities	 32,642,266		19,713,517		1,148,567		4,559,383
TOTAL PRIMARY GOVERNMENT	\$ 277,100,706	\$	22,620,080	\$	6,832,524	\$	15,504,630
Component unit:							
Public school system	\$ 299,753,288	\$	12,424,190	\$	70,399,238	\$	314,544
		Gen	eral revenue:				
		Tax					
			roperty taxes				
		Iı	ncome taxes				
		Inco	ome on investr	nents			
		Rei	mbursed expen	ses			
		Mis	cellaneous				
		Spe	cial items - gair	ı (loss	) on disposal		
		Tra	nsfers				
		TO	TAL GENERA	L REV	ENUE		
		Cha	inge in Net As	sets			
		Net	Assets, begin	ning o	of year		
		Net	Assets, end o	f year			

# **Statement of Activities** For the Year Ended June 30, 2011

	_	Component Unit	hanges in Net As		ary Government			
Total		Board of Education	Total		isiness-Type Activities		wernmental Activities	
(34,289,62)	\$	\$ -	(34,289,622)	\$		\$	(34,289,622)	\$
(38,253,08	Ψ	φ - -	(38,253,082)	Ψ	_	Ψ	(34,269,022) (38,253,082)	ψ
(2,389,27		_	(2,389,270)		_		(2,389,270)	
(2,400,06		_	(2,400,068)		_		(2,30),270) (2,400,068)	
(120,180,89		_	(120,180,895)		_		(120,180,895)	
(120,180,89		-	(120,180,893) (5,896,884)		-		(5,896,884)	
(1,806,75		-	(1,806,750)		-		(1,806,750)	
(1,800,75)		-	(1,800,750) (2,791,972)		-		(1,800,750) (2,791,972)	
(12,472,90)		-	(12,472,905)		-		(12,472,905)	
(12,472,90)		-	(12,472,903) (4,441,225)		-		(12,472,903) (4,441,225)	
(224,922,67)			(224,922,673)				(4,441,223) (224,922,673)	
(221,922,01			(221,922,013)				(221,722,073)	
(828,42		-	(828,421)		(828,421)		-	
(2,431,71		-	(2,431,710)		(2,431,710)		-	
319,92		-	319,925		319,925		-	
(4,035,534		-	(4,035,534)		(4,035,534)		-	
(245,05		-	(245,059)		(245,059)		-	
(7,220,79		-	(7,220,799)		(7,220,799)		-	
(232,143,47)			(232,143,472)		(7,220,799)		(224,922,673)	
(216,615,31		(216,615,316)						
125 400 82			125 400 820				125 400 820	
125,409,83		-	125,409,839		-		125,409,839 74,279,821	
74,279,82 1,772,55		-	74,279,821		-			
		362,160	1,410,391		109,736		1,300,655	
2,042,12		974,918	1,067,209		-		1,067,209	
239,531,71		236,330,303	3,201,408		463,887		2,737,521	
21,13		(117)	21,247		21,247		-	
443,057,17		237,667,264	205,389,915		5,144,687 5,739,557		(5,144,687) 199,650,358	
(5,701,60		21,051,948	(26,753,557)		(1,481,242)		(25,272,315)	
865,970,77	_	206,885,808	659,084,965	_	222,693,838	_	436,391,127	
860,269,16	\$	\$ 227,937,756	632,331,408	\$	221,212,596	\$	411,118,812	\$

# **Balance Sheet – Governmental Funds** As of June 30, 2011

	General Fund	Capital Projects Fund	Non- Major Funds	Total Governmental Funds		
ASSETS						
Cash	\$ 42,231	\$ -	\$ 3,784,157	\$ 3,826,388		
Investments	157,231,094	237,568	-	157,468,662		
Property taxes receivable, net of allowance	396,186	-	-	396,186		
Accounts receivable	499,021	1,056,469	284,984	1,840,474		
Interest receivable	247,188	16	-	247,204		
Unbilled receivables	224,730	3,752,190	181,137	4,158,057		
Due from other funds	125,943	71,805,569	-	71,931,512		
Due from other governmental agencies	19,014,127	-	-	19,014,127		
Inventories	675,242	-	-	675,242		
Recoverable disbursements	340,103	-	160,000	500,103		
Notes receivable	109,681			109,681		
TOTAL ASSETS	\$ 178,905,546	\$ 76,851,812	\$ 4,410,278	\$ 260,167,636		
LIABILITIES AND FUND BALANCES						
LIABILITIES:						
Accounts payable	\$ 1,707,908	\$ 4,918,517	\$ 2,020,783	\$ 8,647,208		
Accrued expenses	1,018,396	592	12,360	1,031,348		
Other liabilities	1,771,927	107,971	272,139	2,152,037		
Liabilities for unpaid claims	1,961,141	-	-	1,961,141		
Deferred revenue	12,630,582	-	48,310	12,678,892		
Due to other funds	122,242,678	-	78,697	122,321,375		
TOTAL LIABILITIES	141,332,632	5,027,080	2,432,289	148,792,001		
FUND BALANCES:						
Nonspendable	77,777	-	_	77,777		
Restricted	539,434	15,838,952	1,509,001	17,887,387		
Committed	33,246,307	55,985,780	351,537	89,583,624		
Assigned	22,181		120,131	142,312		
Unassigned	3,687,215		(2,680)	3,684,535		
TOTAL FUND BALANCES	37,572,914	71,824,732	1,977,989	111,375,635		
TOTAL LIABILITIES AND FUND BALANCES	\$ 178,905,546	\$ 76,851,812	\$ 4,410,278	\$ 260,167,636		

# Reconciliation of Balance Sheet of Governmental Funds to Statement of Net Assets As of June 30, 2011

Fund balance of governmental funds	\$ 111,375,635
Amounts reported for governmental activities in the statement of net assets are different because:	
Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the funds:	
Capital assets, net	409,745,939
Projects under construction	15,224,424
Other long-term assets are not available to pay for current-period expenditures and, therefore, are deferred in the funds:	
Bond issue costs	710,096
Deferred revenue	9,878,805
Long-term liabilities, including bonds payable, are not due and payable in the	
current period and therefore are not reported in the funds:	
Long-term obligations	(127,360,309)
Installment purchase obligations	(2,568,746)
Accrued interest payable	(2,202,430)
Compensated absences and post-retirement benefits	(3,684,602)
Net assets of governmental activities	\$ 411,118,812

# Statement of Revenue, Expenditures, and Changes in Fund Balances - Governmental Funds For Year Ended June 30, 2011

	General Fund	Capital Projects Fund	Non-Major Funds	Total Governmental Funds
REVENUE				
General property taxes	\$ 125,462,990	\$ -	\$ -	\$ 125,462,990
Other local taxes	64,171,088	8,472,374	3,004,272	75,647,734
Licenses and permits	1,173,403	0,472,374	2,043,644	3,217,047
Court costs and fines	164,928		2,043,044	164,928
Charges for services	388,337		436,906	825,243
Revenue from uses of property	1,280,462	-	20,193	1,300,655
Reimbursed expenses	1,063,968	-	3,241	1,067,209
Miscellaneous revenues	288,237	2,472,873	32,700	2,793,810
Shared taxes and grants	4,961,523	2,472,075	3,138,050	8,099,573
TOTAL REVENUE	198,954,936	10,945,247	8,679,006	218,579,189
EXPENDITURES				
Current:				
General government	17,985,815			17,985,815
Public safety	34,183,751	-	- 960,739	35,144,490
Health	2,389,270	-	900,739	2,389,270
Social services	2,389,270	-	-	2,389,270
Education	101,360,380	-	-	101,360,380
Parks, recreation and culture	5,351,051	-	- 177,393	5,528,444
Land preservation	5,551,051	-	2,755,541	2,755,541
Natural resources	541,918	-	2,755,541	541,918
Intergovernmental	38,543	-	-	38,543
General operations	2,087,905	-	1,017,462	3,105,367
Community promotion	2,087,905	-	4,049,320	4,049,320
Highways and streets	8,095,183	-	4,049,520	8,095,183
Debt Service:	0,095,105	-	-	8,095,185
Debt service	13,066,760			13,066,760
Capital Outlay:	13,000,700	-	-	13,000,700
General government		671,539		671,539
Public safety	-	5,275,713	-	5,275,713
Highways and streets	-	10,058,618	-	10,058,618
Education	-	24,161,929	-	24,161,929
Parks and recreation	-	290,136		290,136
TOTAL EXPENDITURES	187,500,644	40,457,935	8,960,455	236,919,034
	187,500,044	40,437,933	8,900,433	230,919,034
EXCESS (DEFICIENCY) OF REVENUE				
O VER EXPENDITURES	11,454,292	(29,512,688)	(281,449)	(18,339,845)
OTHER FINANCING SOURCES (USES)				
Transfers in		5,258,200	422,849	5,681,049
Transfers out	(10,035,386)	(790,350)	-	(10,825,736)
Proceeds of bond sale	-	11,289,742	-	11,289,742
		11,209,712		11,209,712
TOTAL OTHER FINANCING SOURCES (USES)	(10,035,386)	15,757,592	422,849	6,145,055
NET CHANGES IN FUND BALANCES	1,418,906	(13,755,096)	141,400	(12,194,790)
CONSOLIDATION OF HIGHWAY FUND	(644,789)	-	644,789	-
FUND BALANCES - BEGINNING OF YEAR	36,798,797	85,579,828	1,191,800	123,570,425
FUND BALANCES - END OF YEAR	\$ 37,572,914	\$ 71,824,732	\$ 1,977,989	\$ 111,375,635

#### Reconciliation of Statement of Revenue, Expenditures, and Changes in Fund Balances of Governmental Funds to the Statement of Activities For Year Ended June 30, 2011

Net changes in fund balances in governmental funds	\$	(12,194,790)
Amounts reported for governmental activities in the statement of activities are different because:		
Governmental funds report capital outlay as expenditures. However, in the statement of activities, the cost of those assets is allocated over their estimated useful lives as depreciation expense. This is the amount by which depreciation exceeded capital outlay in the current period.		(16,382,536)
In the statement of activities, only the gain or loss on the sale of assets is reported, whereas in the governmental funds, the proceeds from the sale increase financial resources. Thus, the change in net assets differs from the change in fund balance by the cost of the assets sold.		(56,289)
Bond and capital lease proceeds provide current financial resources to governmental funds, but issuing debt increases long-term liabilities in the statement of net assets. Repayment of bond, capital lease and installment purchase principal is an expenditure in the governmental funds, but the repayments reduce long-term liabilities in the statement of net assets. This is the amount by which proceeds exceeded repayments.		
Debt and lease proceeds (11,2)	89,742)	
-	49,010	
Payments of installment purchase principal 5	517,737	
	73,150	
Payments of debt principal 8,8	343,225	(1,706,620)
In the statement of activities, compensated absences and post-retirement benefits are measured by the amounts earned during the year. In the governmental funds, however, expenditures are measured by the amount of financial recourses used. This user compensated absences and post		
financial resources used. This year, compensated absences and post- retirement benefits earned exceeded financial resources used.		(468,210)
Revenue and expenditures are reported in the statement of activities on the accrual basis and in the governmental funds when they provide or use current financial resources. This is the net difference of revenues and armonditures recognized between the governmental funds and statement of		
expenditures recognized between the governmental funds and statement of activities.		5,536,130
Change in Net Assets of Governmental Activities	\$	(25,272,315)

## **Statement of Net Assets - Proprietary Funds For Year Ended June 30, 2011**

	<b>Business Type Activities - Enterprise Funds</b>									
	Water	Solid		ł						
	Quality	Waste	Airport	Non-major						
	Fund	Fund	Fund	Funds	Total					
ASSETS										
Current Assets:										
Cash and short-term investments	\$ 6,183,378	\$ 7,358,756	\$ 2,490,280	\$ 1,000	\$ 16,033,414					
Accounts receivable	1,056,456	257,061	111,128	11,003	1,435,648					
Unbilled receivables	1,280,395	451,170	144	1,045	1,732,754					
Due from other governmental agencies	119,533	-	1,007,622	1,634,345	2,761,500					
Due from other funds	19,686,598	24,349,213	7,771,025	-	51,806,836					
Inventories	118,763	9,933	53,820	118,658	301,174					
Total current assets	28,445,123	32,426,133	11,434,019	1,766,051	74,071,326					
Noncurrent Assets:										
Bond issuance costs	99,015	44,482	-	-	143,497					
Projects under construction	1,199,716	1,234,276	1,637,845	-	4,071,837					
Property plant and equipment	171,141,065	53,538,132	139,460,787	11,231,993	375,371,977					
Accumulated depreciation	(49,692,418)	(29,720,298)	(32,888,585)	(4,240,233)	(116,541,534)					
Total noncurrent assets	122,747,378	25,096,592	108,210,047	6,991,760	263,045,777					
TOTAL ASSETS	151,192,501	57,522,725	119,644,066	8,757,811	337,117,103					
LIABILITIES										
Current Liabilities:										
Current maturities of long-term obligations	2,777,637	1,129,362	805,864	-	4,712,863					
Current maturities of capital lease obligations		111,123	-	-	111,123					
Accounts payable	287,597	1,199,193	73.628	199,731	1,760,149					
Accrued expenses	214,178	41,525	16,231	66,146	338,080					
Accrued interest	7,497,476	312,970	283,914	-	8,094,360					
Due to other funds	7,77,770	512,970	105,943	1,291,030	1,396,973					
Deferred revenue	711,503	483,695	655,453	2,750	1,853,401					
Compensated absences	207,506	73,876	31,964	75,903	389,249					
Landfill closure and post-closure costs	207,500	14,820	51,904	75,905	14,820					
Other liabilities	- 7,300	14,820	37,088	- 13,507	57,895					
Total current liabilities	11,703,197	3,366,564	2,010,085	1,649,067	18,728,913					
Non Current Liabilities:										
Due to other funds			20,000	-	20,000					
Deferred revenue			22,508,647	-	22,508,647					
Compensated absences	76,843	29,228	18,824	48,019	172,914					
Bonds and long-term debt	21,144,076	23,514,701	13,432,599		58,091,376					
Capital lease obligations	-	65,501		-	65,501					
Landfill closure and post-closure costs	-	16,317,156		-	16,317,156					
Total noncurrent liabilities	21,220,919	39,926,586	35,980,070	48,019	97,175,594					
TOTAL LIABILITIES	32,924,116	43,293,150	37,990,155	1,697,086	115,904,507					
NET AS SETS										
Invested in capital assets, net of related debt	104,482,997	8,853,584	93,971,584	6,991,760	214,299,925					
Unrestricted	8,029,041	(3,246,170)	(12,317,673)	68,965	(7,465,837)					
Restricted - capital projects	5,756,347	8,622,161	-		14,378,508					
TOTAL NET ASSETS	\$118,268,385	\$ 14,229,575	\$ 81,653,911	\$ 7,060,725	\$221,212,596					

# **Statement of Revenue, Expenses and Changes in Fund Net Assets - Proprietary Funds For Year Ended June 30, 2011**

			Enterprise Funds				
	Water	Solid					
	Quality	Waste	Airport	Non-major	<b>T</b> ( )		
OPERATING REVENUE	Fund	Fund	Fund	Funds	Totals		
Charges for services	\$ 9,735,041	\$ 6,436,831	\$ 2,162,599	\$ 1,379,046	\$ 19,713,517		
Miscellaneous	348,418	45,961	61,611	<sup>(1,37),040</sup> 7,897	463,887		
TOTAL OPERATING REVENUE	10,083,459	6,482,792	2,224,210	1,386,943	20,177,404		
OPERATING EXPENSES							
Salaries and wages	3,361,766	1,322,349	586,486	1,584,611	6,855,212		
Fringe benefits	1,485,091	459,446	195,057	487,333	2,626,927		
Utilities	947,915	73,048	203,546	93,454	1,317,963		
Insurance	100,464	23,739	41,561	56,204	221,968		
Repairs and maintenance	176,938	14	110,467	133,743	421,162		
Supplies	233,346	98,595	6,221	122,778	460,940		
Cost of goods sold	-	-	-	106,535	106,535		
Contracted services	294,240	2,301,796	82,306	179,732	2,858,074		
Rentals and leases	20,025	1,813	2,927	103,639	128,404		
Other operating	1,010,008	891,322	257,946	386,686	2,545,962		
Uncollectible accounts	1,332	5,132	2,348	303	9,115		
Controllable assets	23,542	1,189	7,950	10,579	43,260		
Depreciation	2,801,391	3,057,621	6,043,833	697,294	12,600,139		
TOTAL OPERATING EXPENSES	10,456,058	8,236,064	7,540,648	3,962,891	30,195,661		
OPERATING LOSS	(372,599)	(1,753,272)	(5,316,438)	(2,575,948)	(10,018,257)		
OTHER INCOME (EXPENSE)							
Interest expense	(1,158,014)	(632,477)	(656,114)	-	(2,446,605)		
Interest income	107,110	1,432	1,194	-	109,736		
Gain (loss) on disposal of assets	-	-	22,092	(845)	21,247		
TOTAL OTHER INCOME (EXPENSE)	(1,050,904)	(631,045)	(632,828)	(845)	(2,315,622)		
LOSS BEFORE OPERATING TRANSFERS							
AND GRANTS	(1,423,503)	(2,384,317)	(5,949,266)	(2,576,793)	(12,333,879)		
OPERATING TRANSFERS	3,120,000	548,390	645,340	544,157	4,857,887		
GRANTS FOR OPERATIONS				1,148,567	1,148,567		
NET INCOME (LOSS) BEFORE CAPITAL TRANSFERS AND GRANTS	1,696,497	(1,835,927)	(5,303,926)	(884,069)	(6,327,425)		
CAPITAL TRANSFERS	-	-	-	286,800	286,800		
CAPITAL GRANTS AND CONTRIBUTIONS	1,050,610		1,998,629	1,510,144	4,559,383		
NET INCOME (LOSS)	2,747,107	(1,835,927)	(3,305,297)	912,875	(1,481,242)		
NET ASSETS-BEGINNING OF YEAR	115,521,278	16,065,502	84,959,208	6,147,850	222,693,838		
NET ASSETS - END OF YEAR	\$118,268,385	\$ 14,229,575	\$ 81,653,911	\$ 7,060,725	\$ 221,212,596		

# **Statement of Cash Flows – Proprietary Funds For Year Ended June 30, 2011**

	Enterprise Funds								
	Water Quality Fund	Solid Waste Fund	Airport Fund	Non-major Funds	Total				
Cash Flows from Operating Activities									
Receipts from customers	\$ 9,897,725	\$ 6,404,945	\$ 6,750,463	\$ 986,477	\$ 24,039,610				
Payments to suppliers	(2,720,654)	(1,978,150)	(1,088,033)	(1,020,277)	(6,807,114)				
Payments to employees	(4,983,359)	(1,821,957)	(808,537)	(2,130,122)	(9,743,975)				
Net Cash from Operating Activities	2,193,712	2,604,838	4,853,893	(2,163,922)	7,488,521				
Cash Flows from Noncapital Financing Activities									
Operating contributions	3,120,000	548,390	645,340	1,692,724	6,006,454				
Increase (decrease) in due to/from other funds	(13,949,518)	(17,876,609)	(5,371,974)	590,309	(36,607,792)				
Net Cash from Noncapital Financing Activities	(10,829,518)	(17,328,219)	(4,726,634)	2,283,033	(30,601,338)				
Cash Flows from Capital and Related Financing Activities									
Interest paid on notes and bond payable	(984,800)	(524,148)	(678,797)	-	(2,187,745)				
Acquisition and construction of capital assets	(1,530,190)	(814,554)	(6,576,432)	(2,225,239)	(11,146,415)				
Contribution for capital acquisitions	1,050,610	-	1,998,629	2,106,973	5,156,212				
Principal payments on notes and bonds payable	(2,921,764)	(1,321,769)	(784,426)	-	(5,027,959)				
Proceeds from issuance of notes and bonds payable	-	3,320,039	-	-	3,320,039				
Payments for bond issuance	12,953	(12,805)	-	-	148				
Payments under capital lease obligations	-	-	-	-	-				
Gain (Loss) on disposal	-	-	22,092	(845)	21,247				
Net Cash from Capital and Related Financing Activities	(4,373,191)	646,763	(6,018,934)	(119,111)	(9,864,473)				
Cash Flows from Investing Activities									
Interest on investments	107,110	1,432	1,194		109,736				
Net change in cash	(12,901,887)	(14,075,186)	(5,890,481)	-	(32,867,554)				
Cash, Beginning of Year	19,085,265	21,433,942	8,380,761	1,000	48,900,968				
Cash, End of Year	\$ 6,183,378	\$ 7,358,756	\$ 2,490,280	\$ 1,000	\$ 16,033,414				
Reconciliation of Operating Loss to Net Cash									
from Operating Activities									
Operating loss	\$ (372,599)	\$ (1,753,272)	\$ (5,316,438)	\$ (2,575,948)	\$ (10,018,257)				
Adjustments to reconcile operating income to net cash									
from operating activities									
Depreciation	2,801,391	3,057,621	6,043,833	697,294	12,600,139				
Changes in assets and liabilities:									
Accounts receivable	(180,923)	(52,773)	(1,893)	2,707	(232,882)				
Unbilled receivables	(51,469)	(2,619)	9,819	467	(43,802)				
Prep aid expenses	-	-	-	6,961	6,961				
Due to/from other government entities	32,448	13,410	588,035	(401,890)	232,003				
Inventories	11,241	87	(3,926)	22,742	30,144				
Accounts payable and other liabilities	75,915	993,571	(368,835)	144,856	845,507				
Accrued expenses	(129,865)	(50,096)	(27,013)	(59,901)	(266,875)				
Landfill closure	-	424,840	-	-	424,840				
Deferred revenue	14,210	(35,865)	3,930,292	(1,750)	3,906,887				
Compensated absences Net Cash from Operating Activities	(6,637) \$ 2,193,712	9,934 \$ 2,604,838	<u>19</u> \$ 4,853,893	540 \$ (2,163,922)	3,856				
	. ,	. , . ,	. ,		. , ,-				

### **Statement of Net Assets – Fiduciary Funds As of June 30, 2011**

	Agency		ency Pension Trust		LOSAP Trust		<b>OPEB</b> Trust		ate Purpose Trust	Total		
ASSETS												
Cash and short-term investments	\$	2,791,653	\$	1,737,390	\$	66,450	\$	305,813	\$ 63,221	\$	4,964,527	
Investments, at fair value												
US Government obligations		-		7,962,964		846,899		1,251,128	50,788		10,111,779	
Municipal bonds		-		88,103		-		-	-		88,103	
Corporate bonds and obligations		-		7,112,518		481,264		585,613	-		8,179,395	
Fixed income securites		-		2,082,127		208,660		298,081	-		2,588,868	
Corporate stock		-		20,190,733		1,777,154		1,907,663	-		23,875,550	
Equity funds		-		22,418,248		1,717,632		2,846,665	-		26,982,545	
Accounts receivable		-		131,817		12,308		17,297			161,422	
Due from other funds		-		-		-			 73		73	
TOTAL ASSETS		2,791,653		61,723,900		5,110,367		7,212,260	 114,082		76,952,262	
LIABILITIES												
Accounts payable		32,400		-		-		-	-		32,400	
Due to student groups		2,759,253		-		-		-	 -		2,759,253	
TOTAL LIABILITIES		2,791,653		-		-		-	 -		2,791,653	
NET ASSEIS												
Assets held in trust for benefit payments		-		61,723,900		5,110,367		7,212,260	-		74,046,527	
Assets held in trust for scholarships		-		-		-		-	 114,082		114,082	
NET ASSEIS	\$	-	\$	61,723,900	\$	5,110,367	\$	7,212,260	\$ 114,082	\$	74,160,609	

### **Statement of Changes in Net Assets - Fiduciary Funds For Year Ended June 30, 2011**

	Pension Trust		nsion Trust LOSAP Trust		0	<b>OPEB</b> Trust		ate Purpose Trust	 Total
ADDITIONS									
Contributions:									
Employer	\$	4,379,473	\$	598,620	\$	1,561,700	\$	-	\$ 6,539,793
Plan members		1,950,806		-		-		-	1,950,806
Gifts and contributions		-		-		-		19,396	 19,396
TOTAL CONTRIBUTIONS		6,330,279		598,620		1,561,700		19,396	 8,509,995
Investment Income:									
Realized and unrealized gain		10,223,599		825,604		1,018,374		11,000	12,078,577
Interest and dividends		975,299		87,951		151,554		-	1,214,804
Other income	_	416,993		31,724		3,288	_	-	 452,005
TOTAL INVESTMENT INCOME		11,615,891		945,279		1,173,216		11,000	13,745,386
		17,946,170		1,543,899		2,734,916		30,396	 22,255,381
DEDUCTIONS									
Benefits		4,023,616		377,882		-		-	4,401,498
Scholarship expenses		-		-		-		23,177	23,177
Administrative expenses		160,816		29,222		8,301		-	198,339
TOTAL DEDUCTIONS		4,184,432		407,104		8,301		23,177	 4,623,014
NET INCREASE IN ASSETS		13,761,738		1,136,795		2,726,615		7,219	17,632,367
NET ASSETS - BEGINNING OF YEAR		47,962,162		3,973,572		4,485,645		106,863	 56,528,242
NET ASSETS - END OF YEAR	\$	61,723,900	\$	5,110,367	\$	7,212,260	\$	114,082	\$ 74,160,609

#### Notes to the Financial Statements June 30, 2011

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **The Financial Reporting Entity**

The primary government is the County Commissioners of Washington County, referred to herein as the County or the County Commissioners. The County is governed by an elected five-member board.

The accompanying financial statements are presented as of June 30, 2011 and for the year then ended and have been prepared in conformity with accounting principles generally accepted in the United States of America applicable to local governments. The Governmental Accounting Standards Board (GASB) is the standard setting body for establishing governmental accounting and financial reporting principles, which are primarily set forth in the *GASB's Codification of Governmental Accounting and Financial Reporting Standards* (GASB Codification).

#### **Reporting Entity**

The accompanying financial statements comply with the provisions of the GASB Standards in that the financial statements include all organizations, activities, functions and component units for which the County (the primary government) is financially accountable. Financial accountability is defined as the appointment of a voting majority of a legally separate organization's governing body and either (1) the County's ability to impose its will over the organization, or (2) the potential that the organization will provide a financial benefit to or impose a financial burden on the County.

Based on the foregoing, the County's financial reporting entity includes all funds, agencies, boards and commissions that are part of the primary government, and the component units discussed below.

Blended Component Units - The Washington County Public Golf Corporation (Black Rock Golf Course) is governed by a five-member board appointed by the County Commissioners. Although it is legally separate from the County, the Washington County Public Golf Corporation is reported as if it were part of the primary government because its sole purpose is to operate the golf course which is owned by the County. Black Rock Golf Course is reported as an enterprise fund.

Discretely Presented Component Unit - The component unit column in the governmentwide financial statements includes the financial data of the County's other component unit, the Board of Education of Washington County (the Board, Board of Education or School System.) The Board of Education is elected by the voters of Washington County. The Board of Education operates the public schools in the County. The Board may not issue debt or levy taxes. The County issues debt and levies taxes to provide capital and operating funds to the Board. The State of Maryland also provides significant capital and operating funds to the Board.

#### Notes to the Financial Statements June 30, 2011

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Reporting Entity** (continued)

Complete financial statements of the discretely presented individual component unit can be obtained from its administrative office:

Washington County Board of Education P.O. Box 730 Hagerstown, Maryland 21741

Related Organizations - The County Commissioners are also responsible for appointing the members of the boards of various other organizations, but the County's accountability for these organizations does not extend beyond making the appointments. Several of these other organizations are funded by Federal or state governments.

#### **Government-Wide and Fund Financial Statements**

The government-wide financial statements (i.e., the statement of net assets and the statement of activities) report information on all of the non-fiduciary activities of the primary government and its component units. For the most part, the effect of interfund activity has been removed from these statements. Governmental activities, which normally are supported by taxes and intergovernmental revenue, are reported separately from business-type activities, which rely to a significant extent on fees and charges for support. Likewise, the primary government is reported separately from certain legally separate component units for which the primary government is financially accountable.

The statement of activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenue. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenue includes: 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment, and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenue are reported as general revenue.

Separate financial statements are provided for governmental funds, proprietary funds, and fiduciary funds, even though the latter is excluded from the government-wide financial statements. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements.

# Notes to the Financial Statements June 30, 2011

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Measurement Focus, Basis of Accounting, and Financial Statement Presentation

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting, as are the proprietary fund and fiduciary fund financial statements. Revenue is recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenue in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenue is recognized as soon as they are both measurable and available. Revenue is considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the government considers revenue to be available if they are collected within 60 days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences and claims and judgments, are recorded only when payment is due.

Property taxes, income taxes, other local taxes, licenses, and interest associated with the current fiscal period are all recognized as revenue of the current fiscal period.

The County's pension plan's financial statements are prepared using the accrual basis of accounting. Plan member contributions are recognized in the period in which the contributions are due. Employer contributions to each plan are recognized when due and the employer has made a formal commitment to provide the contributions. Benefits and refunds are recognized when due and payable in accordance with the terms of each plan.

The government reports the following major governmental funds:

The General Fund is the general operating fund of the County. It is used to account for all financial resources except those required to be accounted for in another fund.

The Capital Projects Fund is used to account for financial resources to be used for the acquisition or construction of major capital facilities in the governmental funds. The Capital Projects Fund accounts for all capital improvements, which are financed by bond issues, government grants, and transfers from the General and Special Revenue Funds. Closed projects are transferred to the appropriate fund.

# Notes to the Financial Statements June 30, 2011

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Measurement Focus, Basis of Accounting, and Financial Statement Presentation (continued)

The government reports the following major proprietary funds:

The Water Quality Fund accounts for activities of the County's sewage treatment plants, sewage pumping stations and collection systems, and the water treatment plants and distribution systems.

The Solid Waste Fund is used to account for activities related to the safe disposal of solid waste, to meet all state, Federal, and county regulations and to provide for recycling.

The Airport Fund is used to account for activities at the Hagerstown Regional Airport that serves the air transportation and ancillary needs of the four state region.

Additionally, the government reports the following fiduciary funds:

The County's Tax Sale Agency Fund is used to account for tax sales proceeds until distribution.

The County's Pension Trust Fund is used to account for activities related to the Employees' Retirement Plan of Washington County.

The County's Volunteer Length of Service Award Program Trust Fund (LOSAP) is used to account for activities related to the eligible volunteers' retirement, disability, and death benefits.

The Private-Purpose Trust Fund is used to account for the assets donated to the Board of Education to finance memorial scholarships, which are limited to revenue earned.

The Other Postemployment Benefits Trust Fund (OPEB) is used to account for activities related to the other postemployment benefit plan of Washington County.

Private-sector standards of accounting and financial reporting issued prior to December 1, 1989, generally are followed in both the government-wide and proprietary fund financial statements to the extent that those standards do not conflict with or contradict guidance of the Governmental Accounting Standards Board. Governments also have the option of following subsequent private-sector guidance for their business-type activities and enterprise funds, subject to this same limitation. The County has elected not to follow subsequent private-sector guidance.

# Notes to the Financial Statements June 30, 2011

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Measurement Focus, Basis of Accounting, and Financial Statement Presentation (continued)

As a general rule, the effect of interfund activity has been eliminated from the governmentwide financial statements. Exceptions to this general rule are payments-in-lieu of taxes and other charges between the government's water and sewer function and various other functions of the government. Elimination of these charges would distort the direct costs and program revenue reported for the various functions concerned.

Amounts reported as program revenue include: 1) charges to customers or applicants for goods, services, or privileges provided, 2) operating grants and contributions, and 3) capital grants and contributions. Internally dedicated resources are reported as general revenue rather than as program revenue. Likewise, general revenue includes all taxes.

Proprietary funds distinguish operating revenue and expenses from non-operating items. Operating revenue and expenses generally result from producing and delivering goods and providing services and use of properties in connection with a proprietary fund's principal ongoing operations. The principal operating revenue of the enterprise funds are charges to customers for sales and services. The Water Quality Fund also recognizes as operating revenue the portion of connection fees intended to recover the cost of connecting new customers to the system. Operating expenses for enterprise funds include the cost of sales and services, administrative expenses, and depreciation of capital assets. All revenue and expenses not meeting this definition are reported as non-operating revenue and expenses.

When both restricted and unrestricted resources are available for use, it is the government's policy to use restricted resources first, and then unrestricted resources as they are needed.

#### Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the County to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses/expenditures during the reporting period. Actual results could differ from those estimates.

#### Notes to the Financial Statements June 30, 2011

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Capital Assets**

Capital assets, which include property, plant, equipment, and infrastructure assets (e.g., roads, bridges, and similar items), are reported in the applicable governmental or business-type activities columns in the government-wide financial statements. Capital assets are defined by the County as assets with an initial, individual cost of \$10,000 or greater for all funds except for the Black Rock Golf Course and Public Transit funds, which are \$5,000. All assets are recorded at historical cost or estimated historical cost, except for donated capital assets which are recorded at estimated fair market value at the date of donation.

The costs of normal maintenance and repairs that do not add to the value of the asset or do not materially extend the life of the asset are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during the construction phase of capital assets of business-type activities is included as part of the capitalized value of the assets constructed.

Property, plant, equipment and infrastructure assets of the primary government, as well as the component units, are depreciated using the straight line method over the following estimated useful lives:

Land Improvements	15-50 years
Buildings and Improvements	10-40 years
Facilities	20-100 years
Vehicles	5-10 years
Infrastructure	10-100 years
Machinery and Equipment	5-20 years
Office Furniture and Equipment	5-10 years
Treatment Plants	25-100 years
Computer Equipment	5-10 years

#### **Long-Term Obligations**

In the government-wide financial statements and proprietary funds financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities, business-type activities, and proprietary fund statements of net assets. Bond premiums and discounts are deferred and amortized over the life of the bonds using the effective interest method. Bonds payable are reported net of the applicable bond premium or discount. Bond issuance costs incurred by the governmental funds are reported as deferred charges and amortized over the term of the related debt.

# Notes to the Financial Statements June 30, 2011

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Long-Term Obligations (continued)

In the fund financial statements, governmental funds recognize bond premiums and discounts, as well as bond issuance costs, during the current period. The face amount of debt issued is reported as other financing sources. Premiums and discounts on debt issuances are reported as other financing sources (uses). Issuance costs, whether or not withheld from the actual debt proceeds received, are reported as capital outlay expenditures in the Capital Projects Fund.

#### Investments

Investments are stated at fair value based on quoted market values. Under the terms of repurchase agreements the excess cash from checking accounts is invested in short-term investments. All deposits are insured by FDIC or a surety bond. Short-term investments in U.S. Treasury and agency obligations that have remaining maturities of 90 days or less, provided that the fair value of those investments is not significantly affected by impairment, are reported at amortized cost, which approximates market value. Securities traded on a national or international exchange are valued at the last reported sales price at current exchange rates. Investments that do not have an established market are reported at estimated fair value.

Retirement plan investments are reported at fair value. Short-term investments are reported at cost, which approximates fair value. Securities traded on a national or international exchange are valued at the last reported sales price at current exchange rates. Investments that do not have an established market are reported at estimated fair value.

#### Inventories

Inventories of the General Fund, Special Revenue Funds and Enterprise Funds consist of expendable supplies held for consumption and items held for sale. These items are priced at cost using the first-in, first-out method, or average costing.

#### **Employee Benefit Programs**

The County's benefit program provides substantially all employees with group hospitalization, life insurance, disability income protection and retirement plans. The cost of the retirement plans is accounted for in the General and Special Revenue Funds and in the Enterprise Funds of the County.

# Notes to the Financial Statements June 30, 2011

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Employee Benefit Programs (continued)

There are two employee retirement plans for County employees. The County plans cover all full-time employees other than those employed prior to July 1, 1972, who elected to retain membership in the Maryland State Retirement System. The Board of Education Retirement Plan is the Maryland State Retirement System. The assets of the County plans are held by a trustee.

Retirement plan costs for members of the County Retirement Plan are determined annually on an actuarial basis. Pension costs charged to expense equal the annual required contributions, calculated in accordance with GASB Statement No. 27. The County follows the practice of funding pension costs accrued. During the fiscal year ending June 30, 2008, the County adopted GASB No. 45, "Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions".

#### **Taxes and County Services**

The County and its separate funds do not pay Federal, state or local taxes except social security taxes. Except for certain limited reimbursements of administrative expenses and employee benefits, the General Fund is not reimbursed by the other funds for general staff services.

#### **Real Estate and Personal Property Taxes**

The County's property tax is levied each July 1<sup>st</sup>, at rates enacted by the Board of County Commissioners based on the total assessed value as determined by the Maryland State Department of Assessments and Taxation. The rates of levy cannot exceed the constant yield tax rate furnished by the Maryland State Department of Assessments and Taxation without public notice and only after public hearings. A reassessment of all property is required to be completed every three years.

Property taxes are levied as of July 1<sup>st</sup>, and a discount of one-half percent is granted for property taxes paid by July 31st. Taxpayers also have the options of paying in full without interest by September 30<sup>th</sup>, or paying their tax bills semi-annually. Taxpayers electing the semi-annual method can pay the first installment without interest by September 30th. After October 1<sup>st</sup>, interest is charged. The second semi-annual payment, including a service charge, is due by December 31st. Interest accrues at one percent monthly for delinquent property taxes.

# Notes to the Financial Statements June 30, 2011

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Real Estate and Personal Property Taxes (continued)

Maryland law provides that unpaid real estate property taxes shall be a lien on the real property from the date the taxes become payable. If real estate property taxes remain unpaid, the collector shall sell the real properties at tax sale no later than two years from the date taxes are in arrears. The County estate tax sale is held annually on the first Tuesday in the month of June.

Rate of County Taxes:

Income tax	2.8% of Maryland taxable income (2010 and 2011 calendar years)
Recordation tax	\$3.80 per \$500
Trailer park	15% of gross rentals
Property taxes	\$0.948 per \$100 of assessable base

#### **Cash Flows**

For the purposes of the Statement of Cash Flows, the proprietary funds have defined cash equivalents as all highly liquid deposits and other investment instruments that have a maturity of three months or less.

#### **Concentrations of Credit Risk**

The County's receivables consist of amounts due from County residents for property and other taxes, utilities and miscellaneous services fees and amounts due from the federal and state governments for grants and shared taxes. The Water Quality department provides sewage and water services for residential, commercial and other entities in the Washington County, Maryland region. The department extends credit to its customers for sewer and water service charges.

#### **Unrestricted Net Assets**

Governmental activities unrestricted net assets have been reduced by \$53.2 million in longterm debt, resulting in unrestricted net assets of \$22.6 million. This long-term debt was incurred by the County's General Fund for the purpose of capital asset acquisition for the Board of Education of \$50.0 million and Hagerstown Community College of \$3.2 million. The capital assets acquired with these bonds are not reflected in the primary government financial statements.

#### Notes to the Financial Statements June 30, 2011

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Net Assets and Fund Equity

The difference between fund assets and liabilities is "Net Assets" on the government-wide and fiduciary fund statements and "Fund Balance" on governmental fund statements. Net Assets are classified as "Invested in Capital Assets, Net of Related Debt," legally "Restricted" for a specific purpose or "Unrestricted" and available for appropriation for general purposes.

In the governmental fund financial statements, non-spendable and restricted fund balance represent amounts that are legally restricted by outside parties for use for a specific purpose or are otherwise not available for appropriation. Committed fund balance represents amounts that are reserved for a particular purpose by the County Commissioners of Washington County and would require action by the board to release the fund balance from its commitment. Assigned fund balance represents tentative management plans that are subject to change.

#### 2. STEWARDSHIP, COMPLIANCE, AND ACCOUNTABILITY

#### **Budgetary Information**

The County's budget process is key to its long-range strategic plan. With the adoption phase ending in May, the entire budget process encompasses nine months in preparation time. Financial forecasts, economic trends, policy reviews, and citizen input are all part of this process and result in the development of the operating and capital budgets for the year. The following describes the budget process and procedures established by the County.

#### Financial Capacity and Analysis Phase

The County develops statistical analysis of major revenue sources through various resources available. The County prepares and annually updates a long-range (5 years) financial forecasting system which includes projections of revenue, expenditures, future costs, financing of capital improvements that are included in the Capital Improvement Budgets, Cost of Service Plans and the Operating Budget.

# Notes to the Financial Statements June 30, 2011

#### 2. STEWARDSHIP, COMPLIANCE, AND ACCOUNTABILITY (continued)

#### **Budgetary Information** (continued)

#### Financial Capacity and Analysis Phase (continued)

Revenue estimates are monitored to identify any potential trends, which would significantly impact the various revenue sources. The County reviews current construction trends, the number of building permits, mortgages rates, and other economic data that can impact revenue collections.

The County uses other financial modeling techniques that impact the long-term operations and rates for the Water Quality and Solid Waste Funds.

The County annually updates its financial ratio trends. Most of the financial trends include peer group median and historical data. Trend indicators are tracked for specific elements of the County's fiscal policies for evaluation.

Debt capacity is evaluated on an annual basis prior to the adoption of the Capital Improvement budget. The County examines statistical measures and compares them to other counties, rating agency standards, and Washington County's historical measures to determine debt affordability.

The economic and financial trend analysis is an integral part of the County's decisionmaking process that includes short and long-term forecasts. The County's current financial condition as well as future financial capacity, long-range plans, and future goals and visions are evaluated. During this phase forecasting assumptions, policy and reserve reviews, compensation adjustments, and inflation assumptions are made.

#### Budget Development Start

The development of the budget starts with the on-line release of operational budgets and six year capital improvement budget. The information distributed includes instructions on completing the budgets, due dates, and updated information on budgetary numbers, personnel positions, goals, and other pertinent information.

# Notes to the Financial Statements June 30, 2011

#### 2. STEWARDSHIP, COMPLIANCE, AND ACCOUNTABILITY (continued)

#### **Budgetary Information** (continued)

#### Budget Development Phase

Capital Improvement budget development begins in the winter after the development of the debt capacity and financial trend and economic trend analysis. The Capital Improvement Program (CIP) provides a comprehensive approach to planning and impacts all facets of County operations. The County Administrator, the Finance Director, the Planning Director, and the Director of Public Works comprise the Capital Improvements Program Committee (CIP Committee). From the time the CIP's initial annual review begins in October through its adoption in May of each fiscal year, there is constant interaction between departments, the CIP Committee, and the elected officials. This effort is characterized by cooperation and reflects a common goal of ensuring that the CIP meets the objectives of the County and remains affordable and achievable.

The CIP is reviewed in conjunction with the annual debt affordability analysis with revenue projections inclusive of rate analysis, in order to determine funding availability. A financial analysis of funding sources and project costs is conducted for all proposed capital improvement projects.

It is the CIP Committee's responsibility to review all requests that County departments and agencies submit. All projects are ranked based on established criteria for priority ranking. Considering current and future needs as developed in the six-year capital plan, and available funding sources and the results of the priority ranking process, the CIP Committee determines which capital projects best meet established criteria for the current fiscal year Capital Improvement budget and the five-year forecast. Operating impacts of current and proposed capital projects are also taken into consideration by staff when developing their Capital Improvement budget.

Operating budgets represent existing service levels and two years of prior historical information. Departments and agencies request funding for the upcoming fiscal year. Any increases in program and services require justification, as do, all capital outlay requests. These requests are summarized with projected funding shortfalls or overruns calculated.

#### Review and Modification Phase

The County Administrator presents the Operating and Capital Improvement budgets to the County Commissioners. Preliminary recommendations are reviewed to ensure that preliminary budgets address the County's goals and fiscal management policies. The County Administrator and the Director of Finance work with the Commissioners on the proposed budget documents for adoption.

#### Notes to the Financial Statements June 30, 2011

#### 2. STEWARDSHIP, COMPLIANCE, AND ACCOUNTABILITY (continued)

#### **Budgetary Information** (continued)

#### Adoption Phase

Proposed budgets are voted on by the County Commissioners to take to a public hearing to communicate to the general public for all operating and capital funds. Advertisement is placed in the local newspaper, handouts, and on the County web site. A presentation and handouts are prepared for the public.

Public hearings are held on the proposed budgets and the current tax levy. A 10-day waiting period is held for public comment. Local law requires a balanced budget to be adopted by July 1.

#### Start Up

Department Managers are responsible for their budgets throughout the fiscal year. Expenditure percentages are calculated and compared to budget. Corrective action, if necessary, is taken if serious negative trends exist. Management and the County Commissioners have real-time budgeting reports available on-line as well as updates on major events and/or issues.

#### Balanced Budget

Under County code, the County Commissioners annual budget shall have a figure for the total of all appropriations and a figure for the total of all revenue available to pay the appropriations. The figure for total appropriations may not exceed the figure for total estimated revenue.

#### Costing of Services

In addition to accrual basis budgeting, several enterprise funds utilize a cost of service approach. Cost of service is a method of accounting, which identifies both the cost of the program and the portion of the cost that will be recovered through fees and charges. By using this financial technique, the County is able to assess the true cost of providing a service. Currently, water, sewer, and solid waste services use this approach to determine cost and rates.

#### Notes to the Financial Statements June 30, 2011

#### 2. STEWARDSHIP, COMPLIANCE, AND ACCOUNTABILITY (continued)

#### **Budgetary Information** (continued)

#### Amendment to the Budget

The County's operating budgets are adopted at the program and service level and the Capital Improvement budget is adopted at the project level. Transfers between programs or projects in excess of \$25,000 require County Commissioner's approval.

The Director of Budget and Finance reviews the project status and revenue before any issuance of debt. Any modifications to a project and/or the total debt to be issued based upon this review is required to be approved by the County Commissioners either for an increase or decrease in total borrowing amount or for a change in the total borrowing source.

#### 3. CASH AND SHORT-TERM INVESTMENTS

#### County

The County maintains a cash and investment pool that is available for use by all funds, and is displayed on the Statement of Net Assets as "cash and short-term investments."

Statutes authorize the County to invest in United States government bonds, obligations of the Federal government or agencies, savings accounts in Maryland banks, repurchase agreements and the Maryland Local Government Investment Pool.

#### Deposits

As of June 30, 2011, the carrying amount of the County's deposits was \$24,824,329 and the bank balances were \$26,823,137. All deposits are carried at cost plus accrued interest. There were no significant violations of the collateralization requirements during the year ended June 30, 2011. The County's deposit policy specifies that all deposits must be entirely covered by Federal depository insurance, deposit surety bond, or by collateral in the form of pledged securities, according to state statute. In order to anticipate market changes and provide a level of security for all funds, the collateralization level is required to be at least 102% of market value of principal and accrued interest.

<u>Custodial Credit Risk</u>: Custodial credit risk is the risk that in the event of a bank failure, the County's deposits may not be returned. The County does not have a deposit policy for custodial credit risk. As of June 30, 2011, the County's bank balance of \$26,823,137 was not exposed to custodial credit risk as \$250,000 of interest bearing accounts and \$250,000 of noninterest bearing accounts are insured by FDIC and \$60,000,000 is insured by a deposit surety bond issued by Harford Fire Insurance Company.

# Notes to the Financial Statements June 30, 2011

#### 3. CASH AND SHORT-TERM INVESTMENTS (continued)

#### *Investments*

As of June 30, 2011, the County had the following investments and maturities.

			Investment Maturities (in Years)			
Investment Type	Fair Value	Less than 1	1-5	6-10	More than 10	
Investments held in County's name:						
U.S. Federal Home Loan Bank discount						
notes	\$157,068,662	\$26,517,844	\$130,550,818	\$ -	\$ -	
Certificates of Deposit	400,000	-	400,000		-	
Total investments held in County's name	157,468,662	26,517,844	130,950,818			
Investments held by trustee of						
Pension plan:						
U.S. government obligations, municipal						
and corporate bonds	15,163,585	1,964,162	3,313,825	3,240,391	6,645,207	
Fixed income securities	2,082,127	2,082,127	-	-	-	
Corporate stocks	20,190,733	20,190,733	-	-	-	
Equity funds	22,418,248	22,418,248	-	-	-	
Money market funds	1,737,390	1,737,390	-	-	-	
Interest and dividends receivable	131,817	131,817	-	-	-	
Total Investments held by trustee of						
pension plan	61,723,900	48,524,477	3,313,825	3,240,391	6,645,207	
Investments held by trustee of						
LOSAP plan:						
U.S. government obligations and						
corporate bonds	1,328,163	16,437	457,398	269,415	584,913	
Corporate stocks	208,660	208,660	-	-	-	
Fixed income funds	1,777,154	1,777,154	-	-	-	
Equity funds	1,717,632	1,717,632	-	-	-	
Money market funds	66,450	66,450	-	-	-	
Interest and dividends receivable	12,308	12,308	-	-	-	
Total Investments held by trustee of						
LOSAP plan	5,110,367	3,798,641	457,398	269,415	584,913	
Investments held by trustee of						
OPEB plan:						
U.S. government obligations and						
corporate bonds	1,836,741	337,401	375,147	375,516	748,677	
Fixed income funds	298,081	298,081	-	-	-	
Corporate stocks	1,907,663	1,907,663	-	-	-	
Equity funds	2,846,665	2,846,665	-	-	-	
Money market funds	305,813	305,813	-	-	-	
Interest and dividends receivable	17,297	17,297	-	-	-	
Total Investments held by trustee of						
OPEB plan	7,212,260	5,712,920	375,147	375,516	748,677	
Total investments	\$231,515,189	\$ 84,553,882	\$135,097,188	\$ 3,885,322	\$ 7,978,797	

<u>Interest Rate Risk:</u> As a means of limiting its exposure to fair value losses arising from interest rates, the County's investment policy specifies that funds shall be invested at all times in keeping with the daily and seasonal pattern of the County's cash balances, as well as any other special factors or needs, in order to assure the availability of funds on a timely and liquid basis. Cash flow projections will be monitored and updated on an ongoing basis by the Budget and Finance Department and communicated regularly to the County Administrator. On a periodic basis, the County will determine, based on cash flow projections, what the appropriate average weighted maturity of the portfolio should be.

#### Notes to the Financial Statements June 30, 2011

#### 3. CASH AND SHORT-TERM INVESTMENTS (continued)

#### Investments (continued)

Unless matched to a specific cash flow, the County will not invest in securities maturing more than three years from the date of purchase. Reserve funds may be invested in securities exceeding three years if the maturities of such instruments precede or coincide with the expected needs for funds and only with the prior approval of the Budget and Finance Department.

The County's Pension Plan Investment Policy states that the assets are to be managed for total return, defined as dividend and interest income plus or minus capital gains and losses. Investments shall be diversified so as to minimize the risk of unacceptable losses. The portfolio is looked at as a whole rather than as individual securities. Investing for long term (preferably longer than 10 years) becomes critical to investment success because it allows the long-term characteristics of the asset classes to surface.

The table below summarizes the target asset class weighting, along with the allowable ranges for each class.

Investment Type	Range	Target
Equities:		
Large-Cap U.S. Stocks	25-45%	35%
Small-Cap U.S. Stocks	0-15%	10%
International Stocks	5-20%	15%
REITS	0-10%	5%
Fixed Income:		
High Yield Bonds	0-15%	10%
Investment Grade Bonds	5-30%	23%
Money Market	0-10%	2%

<u>Credit Risk</u>: It is the County's investment policy to only invest in U.S. Government Treasury obligations, agencies and sponsored instrumentalities. Also the County's investment policy allows for investments in banks located in the State of Maryland (Certificates of Deposit) with the exception of Bankers Acceptances. Commercial banks must have a short-term rating of at least investment grade from the appropriate bank rating agencies. Bankers' Acceptances from domestic banks, which also include United States affiliates of large international banks, must have a rating of Al from Standards and Poor's Corporation and P1 from Moody's Investor Services. As of June 30, 2011, the County's investments were 100% in U.S. Treasury and Agency obligations and certificates of deposit.

#### Notes to the Financial Statements June 30, 2011

#### 3. CASH AND SHORT-TERM INVESTMENTS (continued)

#### Investments (continued)

The County's Pension Plan Investment Policy allows for investing in the following investment types. Also, below is the benchmark used for rating each of the assets:

	Evaluation						
Investment Type	Benchmark						
Equities:							
Large-Cap U.S. Stocks	S&P 500						
Small-Cap U.S. Stocks	Russell 2000						
International Stocks	MSCI ACWI						
REITS	NAREIT Equity						
Fixed Income:							
High Yield Bonds	Barclays High Yield Credit Bond Index						
Investment Grade Bonds	Barclays Aggregate Bond Index						
Money Market	Citigroup 90 Day T-Bill Index						

<u>Custodial Credit Risk</u>: For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the County will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. As of June 30, 2011, none of the County's investments are exposed to custodial credit risk because they are held in the County's name.

#### **Board of Education**

Cash:

<u>Credit Risk</u>: Maryland State Law prescribed that local government units, such as the School System, must deposit its cash in banks transacting business in the State of Maryland, and that such banks must secure any deposits in excess of Federal Deposit Insurance Corporation (FDIC) insurance levels with collateral whose market value is at least equal to the deposits. As of June 30, 2011, cash deposit in noninterest-bearing accounts and NOW accounts with interest rates no higher than 0.5% are fully insured under the FDIC's Temporary Liquidity Guarantee Program. This program will provide coverage through June 30, 2011. Beginning July 1, 2010, any cash deposit exceeding the FDIC insurance level will require collateralization. Additionally, a compensating balance agreement exists with the Board's primary financial institution. This non-interest bearing deposit is maintained in lieu of cash payments for standard bank services. The required average balance totaled \$250,000 as of June 30, 2011.

# Notes to the Financial Statements June 30, 2011

#### 3. CASH AND SHORT-TERM INVESTMENTS (continued)

#### Board of Education (continued)

Compliance is summarized as follows:

		Governmental		ness Type	ŀ	Fiduciary	
June 30, 2011	Activities		Ac	Activities		ponsibilties	Total
Carrying amount of cash deposits	\$	22,009,682	\$	1,700	\$	2,854,874	\$ 24,866,256
Bank balance of cash deposits		23,325,041		1,367		2,979,250	26,305,658
Amount covered by FDIC		458,504		1,009		2,072,837	2,532,350
Amount collateralized with securities held by an agent of the pledging financial institution in the							
School system's name		22,866,537		358		906,413	23,773,308

Investments:

<u>Credit Risk</u>: Maryland statutes authorize the School System to invest in obligations of the United States government or agency obligations.

<u>Interest and Custodial Risk</u>: Investments are made in fully secured time deposits and in Federal government securities primarily through repurchase agreements without risk of loss due to market conditions. The Board's investments, which include uninsured and unregistered investments, are held by a bank's trust department or agent in the School System's name. The Board's policy is generally to require delivery of the underlying collateral to a third party custodian.

<u>Foreign Currency Risk</u>: Maryland law does not permit the School System to have or hold any type of international investment vehicle.

<u>Market Risk</u>: The School System's investments are exposed to various risks, such as interest rate, market, currency and credit risks. Due to the level of risk associated with certain investments and the level of uncertainty related to changes in the value of investments, it is at least reasonably possible that changes in risks in the near term would materially affect investment assets reported in the financial statements.

#### Notes to the Financial Statements June 30, 2011

## 3. CASH AND SHORT-TERM INVESTMENTS (continued)

### **Board of Education** (continued)

As of June 30, 2011, the School System had the following investments and maturities:

June 30, 2011	Governmental Activities		Business-Type Activities		Fiduciary Responsibilites			Total
Federal Home Loan Mortgage Corp								
2.012%, matures November 24, 2014								
(net of unamortized discount of \$358,262)	\$	5,141,738	\$	-	\$	-	\$	5,141,738
Federal Home Loan Bank –								
Step Up/Variable, matures January 28, 2016		3,000,000		-		-		3,000,000
Federal Home Loan Bank								
1.5%, matures December 15, 2014		1,000,000		-		-		1,000,000
Federal Home Loan Mortgage Corp								
1.29%, matures August 25, 2015								
(net of unamortized premium of \$8,617)		2,508,617		-		-		2,508,617
Federal National Mortgage Association -								
2.47%, matures April 13, 2016		1,715,000		-		-		1,715,000
Income Fund of America		-		-		50,788		50,788
	\$	13,365,355	\$	-	\$	50,788	\$	13,416,143
	_						_	

	]	Fair Value	Investment Maturities (in Years)									
Investment Type	June 30, 2011		Less than 1		2011 Less than 1			1-5	6	-10	More	than 10
U.S. Agencies	\$	13,365,355	\$	-	\$	13,365,355	\$	-	\$	-		
Income Fund		50,788		50,788		-		-		-		
	\$	13,416,143	\$	50,788	\$	13,365,355	\$	-	\$	-		

## Notes to the Financial Statements June 30, 2011

#### 4. **RECEIVABLES**

Receivables as of year-end for the government's funds, including the applicable allowances for uncollectible accounts are as follows:

	<b>Governmental Activities</b>								
			Capital						
	General	Non-Major	Projects	Total					
Receivables:									
Taxes receivable	\$ 1,023,256	\$-	\$ -	\$ 1,023,256					
Accounts receivable	745,547	285,484	1,056,469	2,087,500					
Gross receivables	1,768,803	285,484	1,056,469	3,110,756					
Less: allowance for uncollectibles	873,596	500	-	874,096					
Net Total Receivables	\$ 895,207	\$ 284,984	\$ 1,056,469	\$ 2,236,660					

	Business-type Activities								
	Water Quality	Solid Waste	Airport	Non-major	Total				
Accounts receivable Less: allowance for uncollectibles	\$ 1,068,313 11,857	\$ 269,238 12,177	\$ 122,441 11,313	\$ 11,003 -	\$ 1,470,995 35,347				
Net Total Receivables	\$ 1,056,456	\$ 257,061	\$ 111,128	\$ 11,003	\$ 1,435,648				

Governmental funds report deferred revenue in connection with receivables for revenue that are not considered to be available to liquidate liabilities of the current period. Governmental funds also defer revenue recognition in connection with resources that have been received, but not yet earned. As of the end of the current fiscal year deferred revenue for delinquent property taxes receivable reported in the General Fund was \$74,307. Receivables do not include various taxes collected by the State of Maryland on behalf of the County, including income taxes. These amounts are included in Due From Other Governmental Agencies.

# Notes to the Financial Statements June 30, 2011

## 5. CAPITAL ASSETS

Capital asset activity for the year ended June 30, 2011, was as follows:

## **Primary Government**

	Balance			Balance		
	June 30, 2010	Additions	Retirements	June 30, 2011		
Governmental Activities:						
Capital assets, not being depreciated:						
Land	\$ 66,908,795	\$ 2,568,189	\$ -	\$ 69,476,984		
Capital assets, being depreciated:	0.070.1.00			0.1.(1.000)		
Land Improvements	9,070,168	461,660	(369,900)	9,161,928		
Building and Improvements	63,593,159	1,044,327	(10,000)	64,627,486		
Vehicles	11,218,657	515,157	(231,606)	11,502,208		
Infrastructure	1,110,006,033	7,385,673	-	1,117,391,706		
Machinery and Equipment	8,148,275	491,516	-	8,639,791		
Office Furniture and Equipment	5,577,747	-	(22,302)	5,555,445		
Computer Equipment	26,635,584	627,170	-	27,262,754		
Total capital assets, being depreciated	1,234,249,623	10,525,503	(633,808)	1,244,141,318		
Total Capital Assets	1,301,158,418	13,093,692	(633,808)	1,313,618,302		
••• <b>F</b>			(000,000)			
Accumulated depreciation for:						
Land Improvements	(4,263,123)	(316,574)	348,494	(4,231,203)		
Building and Improvements	(19,298,556)	(2,028,904)	229	(21,327,231)		
Vehicles	(8,686,227)	(1,265,350)	206,494	(9,745,083)		
Infrastructure	(828,081,538)	(20,993,326)	-	(849,074,864)		
Machinery and Equipment	(5,901,630)	(417,869)	-	(6,319,499)		
Office Furniture and Equipment	(3,855,974)	(501,737)	22,302	(4,335,409)		
Computer Equipment	(6,344,949)	(2,494,125)	-	(8,839,074)		
Total Accumulated Depreciation	(876,431,997)	(28,017,885)	577,519	(903,872,363)		
Governmental Activities Capital Assets, net	\$ 424,726,421	\$ (14,924,193)	\$ (56,289)	\$ 409,745,939		
Projects Under Construction	\$ 9,453,791	\$ 16,296,006	\$ (10,525,373)	\$ 15,224,424		

# Notes to the Financial Statements June 30, 2011

## 5. CAPITAL ASSETS (continued)

## **Business-type Activities**

Business-type activities:	Balance June 30, 2010		Additions		Retirements		Balance June 30, 2011	
Capital assets, not being depreciated:								
Land	\$	11,701,454	\$	58,721	\$	-	\$	11,760,175
Capital assets, being depreciated:								
Land Improvements		124,924,118		2,482,099		(26,564)		127,379,653
Building and Improvements		45,511,267		9,262,599		(9,291)		54,764,575
Facilities		109,056,697		1,476,878		-		110,533,575
Vehicles		8,360,736		436,369		(1,849,869)		6,947,236
Machinery and Equipment		10,102,456		7,354		(194,819)		9,914,991
Office Furniture and Equipment		323,205		-		-		323,205
Computer Equipment		1,478,644		798,281		-		2,276,925
Treatment Plants		51,471,642		-		-		51,471,642
Total capital assets, being depreciated		351,228,765		14,463,580		(2,080,543)		363,611,802
Total capital assets		362,930,219		14,522,301		(2,080,543)		375,371,977
Land Improvements		(40,115,088)		(7,619,651)		25,719		(47,709,020)
Building and Improvements		(10,666,356)		(1,151,982)		9,291		(11,809,047)
Facilities		(24,091,870)		(1,394,063)		-		(25,485,933)
Vehicles		(5,066,310)		(678,045)		1,849,868		(3,894,487)
Machinery and Equipment		(6,908,568)		(634,247)		194,819		(7,347,996)
Office Furniture and Equipment		(318,006)		(2,165)		-		(320,171)
Computer Equipment		(1,074,512)		(148,360)		-		(1,222,872)
Treatment Plants		(17,780,382)		(971,626)		-		(18,752,008)
Total Accumulated Depreciation		(106,021,092)		(12,600,139)		2,079,697		(116,541,534)
Business-type activities capital assets, net	\$	256,909,127	\$	1,922,162	\$	(846)	\$	258,830,443
Projects Under Construction	\$	7,756,909	\$	6,013,188	\$	(9,698,260)	\$	4,071,837

# Notes to the Financial Statements June 30, 2011

## 5. CAPITAL ASSETS (continued)

Depreciation expense was charged to functions/programs of the primary government as follows:

Governmental Activities:	
General Government	\$ 22,435,553
Public Safety	4,187,041
Recreation	388,983
Conservation of Natural Resources	9,211
Highway	 572,431
Total Depreciation Expense - Governmental Activities	\$ 27,593,219
Business-Type Activities:	
Transit Fund	\$ 607,839
Airport Fund	6,043,832
Golf Course Fund	89,455
Water Quality Fund	2,801,392
Solid Waste Fund	 3,057,621
Total Depreciation Expense – Business-Type Activities	\$ 12,600,139

### Board of Education (Discretely presented component unit)

	Balance			Balance
	June 30, 2010	Additions	Deletions	June 30, 2011
Government activities:				
Capital assets, not being depreciated:				
Land	\$ 4,500,513	\$ -	\$ -	\$ 4,500,513
Facilities under construction	16,792,186	23,765,101	(39,426,802)	1,130,485
	21,292,699	23,765,101	(39,426,802)	5,630,998
Capital assets, being depreciated:				
Building and Improvements	252,673,440	37,196,184	(30,037)	289,839,587
Furniture and equipment	31,860,737	5,958,688	(1,412,614)	36,406,811
Equipment under capital leases	10,745,365		(23,325)	10,722,040
	295,279,542	43,154,872	(1,465,976)	336,968,438
Accumulated depreciation				
Building and Improvements	(99,971,974)	(6,114,869)	24,833	(106,062,010)
Furniture and equipment, including				
equipment under capital leases	(19,188,124)	(3,526,580)	1,359,519	(21,355,185)
	(119,160,098)	(9,641,449)	1,384,352	(127,417,195)
Governmental Activities Capital Assets, Net	\$ 197,412,143	\$ 57,278,524	\$ (39,508,426)	\$ 215,182,241

# Notes to the Financial Statements June 30, 2011

### 5. CAPITAL ASSETS (continued)

#### Board of Education (continued)

Depreciation expense was charged to the functions/programs of the Board as follows:

		Balance ne 30, 2010	A	Additions	Re	tirements	Balance ne 30, 2011
Business-type activities		,					 
Capital assets, being depreciated:							
Furniture and equipment	\$	3,986,547	\$	367,063	\$	(125,752)	\$ 4,227,858
Accumulated depreciation							
Furniture and equipment		(2,740,320)		(193,026)		121,448	 (2,811,898)
Business-Type Activities Capital Assets, Net	\$	1,246,227	\$	174,037	\$	(4,304)	\$ 1,415,960
Governmental activities:							
Other instructional costs			\$	1,751,649			
Student transportation services				1,051,830			
Operation of plant				138,349			
Depreciation - unallocated				6,699,621			
Total governmental activities depreciation exper	ise		\$	9,641,449			
Business-type activities:							
Food services			\$	193,026			

#### 6. INTERFUND RECEIVABLES AND PAYABLES

Outstanding balances between funds are reported as "due to/from other funds" and are the result of the County's central cash management and disbursement system. Other activity between funds that are representative of lending/borrowing arrangements outstanding at the end of the fiscal year are also referred to in the fund statements as "due to/from other funds."

# Notes to the Financial Statements June 30, 2011

<b>Receivable Fund</b>	<b>Payable Fund</b>	Amount
General Fund	Airport	\$ 125,943
Water Quality	General Fund	19,038,538
	Highway	127,563
	Golf Course	167,960
	Public Transit	322,631
	HEPMPO	29,905
Solid Waste	General Fund	23,547,666
	Highway	157,776
	Golf Course	207,740
	Public Transit	399,044
	HEPMPO	36,988
Airport	General Fund	7,515,212
	Highway	50,354
	Golf Course	66,300
	Public Transit	127,355
	HEPMPO	11,804
Capital Projects	General Fund	 71,805,569
Total		\$ 123,738,348

#### 6. INTERFUND RECEIVABLES AND PAYABLES (continued)

Due to/from primary government and component unit:

Receivable Entity	Payable Entity	Amount		
Component unit - Board of Education	Primary government- capital projects	\$ 778,486		

The General Fund receivable from the Airport has a June 30, 2011, balance of \$125,943 of which \$95,943 bears interest at a rate of 4.5% and is being paid over a remaining 1 year period and \$30,000 is an interest free loan and is being paid over a remaining 3 year period. All other interfund payables are without interest.

Notes to the Financial Statements June 30, 2011

#### 7. INTERFUND TRANSACTIONS

During the course of normal operations, the County has numerous transactions between funds. Usually these transfers are undertaken to enable the receiving funds to provide services that the government has determined to be in the best interest of the County. Interfund transactions are generally classified as follows:

Transfers are reported as "Other Financing Sources (Uses)" in the governmental funds and as "Operating Transfers" or "Capital Transfers" in the enterprise funds. A summary of transfers follows:

# Notes to the Financial Statements June 30, 2011

Fund	Operating Transfers In	Operating Transfers Out	Capital Transfers In	Capital Transfers Out	
T und		Transfers Out		Transiers Out	
General Fund:					
Capital Projects	\$ -	\$ -	\$ -	\$ 5,300,000	
Solid Waste	-	548,390	-	-	
Public Transit	-	483,010	-	-	
Water Quality	-	3,120,000	-	-	
Airport	-	99,990	-	-	
Community Partnership	-	286,382	-	-	
Agricultural Education Center	-	100,000	-	-	
Golf Course	-	70,780	-	-	
Foreign Trade Zone	-	308	-	-	
HEPMPO	-	8,537	-	-	
Land Preservation	-	17,989	-	-	
Capital Projects Fund:					
General Fund	-	545,350	5,258,200	245,000	
Solid Waste:					
General Fund	548,390	-	-	-	
Public Transit:	,				
General Fund	483,010	-	-	-	
Capital Project Fund	-	-	41,800	-	
HEPMPO	-	9,733	-	-	
Water Quality:		,			
General Fund	3,120,000	-	-	-	
Airport :					
General Fund	99,990	-	-	-	
Capital Project Fund	545,350	-	245,000	-	
Golf Course	,		- ,		
General Fund	70,780	-	-	-	
Community Partnership:	,				
General Fund	286,382	-	-	-	
Foreign Trade Zone	,				
General Fund	308	-	-		
Agricultural Education Center:	200				
General Fund	100,000	-	-	_	
НЕРМРО	100,000				
General Fund	8,537	-	-	_	
Public Transit Fund	9,733				
Land Preservation	2,155				
General Fund	17,989	_	-	_	
Total	\$ 5,290,469	\$ 5,290,469	\$ 5,545,000	\$ 5,545,000	
10111	φ 5,270,409	φ 3,270,409	φ 5,5+5,000	φ 5,5π5,000	

## Notes to the Financial Statements June 30, 2011

#### 8. LONG-TERM AND CAPITAL LEASE OBLIGATIONS

The County issues general obligation bonds to provide funds for the acquisition and construction of major capital facilities. General obligation bonds have been issued for both governmental and business-type activities. During the year, general obligation bonds totaling \$14,170,000 were issued for new projects. General obligation bonds are direct obligations and pledge the full faith and credit of the County. These bonds generally are issued as 20-year serial bonds with different amounts of principal maturing each year. General obligation bonds and capital lease obligations currently outstanding are as follows:

# Notes to the Financial Statements June 30, 2011

### 8. LONG-TERM AND CAPITAL LEASE OBLIGATIONS (continued)

	Interest Rate	Beginning Balance	Additions	Reductions	Ending Balance	Due Within One Year
Governmental Activities						
Bonds payable:						
General obligation bonds	1.5-5.5%	\$ 118,839,462	\$ 10,949,900	\$ 8,566,163	\$ 121,223,199	\$ 9,045,151
Deferred amount on refunding		(1,175,965)	-	(114,438)	(1,061,527)	-
Unamortized bond premium		976,176	339,842	108,663	1,207,355	-
Unamortized bond discount Total bonds payable		(38,406) 118,601,267	11,289,742	(2,955) 8,557,433	(35,451) 121,333,576	9,045,151
Total bolids payable		118,001,207	11,209,742	0,337,433	121,333,370	9,045,151
Other loans payable						
Maryland Water Quality loans	1.0%	6,303,795	-	277,062	6,026,733	280,846
Total bonds and loans payable		124,905,062	11,289,742	8,834,495	127,360,309	9,325,997
Agricultural Land Preservation	3.0%	3,086,483	-	517,737	2,568,746	517,736
Capital lease obligations	4.0%	173,150		173,150		
Governmental Activity						
Long-term Liabilities		128,164,695	11,289,742	9,525,382	129,929,055	9,843,733
Business-type Activities						
Bonds payable:						
General obligation bonds	1.5-5.5%	41,854,288	3,220,100	2,162,761	42,911,627	2,328,025
Deferred amount on refunding		(1,189,099)	-	(161,696)	(1,027,403)	-
Unamortized bond premium		294,962	99,939	29,487	365,414	-
Unamortized bond discount		(36,010)		(6,271)	(29,739)	
Total bonds payable		40,924,141	3,320,039	2,024,281	42,219,899	2,328,025
Other loans payable:						
Maryland Water Quality loans	.40-3.4%	21,771,059	-	2,585,182	19,185,877	2,208,974
State loans	5.5-6.4%	1,572,889	-	174,426	1,398,463	175,864
Other loans payable		23,343,948	-	2,759,608	20,584,340	2,384,838
Total bonds and loans payable		64,268,089	3,320,039	4,783,889	62,804,239	4,712,863
Capital lease obligations	3.8-5.4%	420.694	-	244,070	176,624	111,123
Business-type Activity						
Long-term Liabilities		64,688,783	3,320,039	5,027,959	62,980,863	4,823,986
Total Combined Activities						
Long-term Liabilities		\$ 192,853,478	\$ 14,609,781	\$ 14,553,341	\$ 192,909,918	\$ 14,667,719
Board of Education	4.5-8.04%	\$ 9,562,062	\$ -	\$ 822,898	\$ 8,739,164	\$ 728,077

# Notes to the Financial Statements June 30, 2011

#### 8. LONG-TERM AND CAPITAL LEASE OBLIGATIONS (continued)

Summary of remaining debt service requirements for the years ended June 30, are as follows:

Year ending	Government	al Activities	Business-ty	pe Activities	Combined	Activities
June 30	Principal	Interest	Principal	Interest	Principal	Interest
2012	\$ 9,325,997	\$ 4,440,151	\$ 4,703,741	\$ 2,293,008	\$ 14,029,738	\$ 6,733,159
2013	9,813,102	4,256,905	5,042,980	2,346,588	14,856,082	6,603,493
2014	9,590,803	3,902,907	5,011,863	2,315,621	14,602,666	6,218,528
2015	9,268,975	3,577,217	4,896,838	2,310,705	14,165,813	5,887,922
2016	8,721,473	3,232,774	4,047,780	2,744,231	12,769,253	5,977,005
2017-2021	37,171,611	11,760,753	20,984,532	11,125,612	58,156,143	22,886,365
2022-2026	28,490,937	5,764,163	13,772,214	2,214,293	42,263,151	7,978,456
2027-2031	14,109,738	1,265,702	4,813,316	455,180	18,923,054	1,720,882
2032	757,296	15,619	222,703	4,594	979,999	20,213
Total	127,249,932	\$ 38,216,191	\$ 63,495,967	\$ 25,809,832	190,745,899	\$ 64,026,023
Less:						
Deferred amount on						
refunding	(1,061,527)		(1,027,403)		(2,088,930)	
Unamortized discount	(35,451)		(29,739)		(65,190)	
Unamortized premium	1,207,355		365,414		1,572,769	
	\$ 127,360,309		\$ 62,804,239		\$ 190,164,548	
	<u> </u>		<u> </u>		<u> </u>	

The County Commissioners have received bonding authority from the State Legislature to issue public facilities bonds for the purpose of financing various capital projects. As of June 30, 2011, the unused authorization was \$39,905,822.

#### **Conduit Debt**

From time to time, the County has issued Industrial Revenue Bonds to provide financial assistance to private-sector entities for the acquisition and construction of industrial and commercial facilities deemed to be in the public interest. The bonds are secured by the property financed and are payable solely from payments received in the underlying mortgage loans. Upon repayment of the bonds, ownership of the acquired facilities transfers to the private-sector entity served by the bond issuance. Neither the County, the State, nor any political subdivision thereof is obligated in any manner for repayment of the bonds. In accordance with governmental accounting standards the bonds are not reported as liabilities in the accompanying financial statements. As of June 30, 2011, there were Industrial Revenue Bonds outstanding with an aggregate principal amount payable of \$50,621,774.

Notes to the Financial Statements June 30, 2011

#### 8. LONG-TERM AND CAPITAL LEASE OBLIGATIONS (continued)

#### **Agricultural Land Preservation Installments**

The County has entered into installment contracts to purchase easements for agricultural land preservation purposes. Under the terms of the installment contracts, the County pays the property owner annual interest and principal payments over the ten year term of the contract. The primary source of revenue for repayment of the indebtedness is a portion of the transfer tax on all transfers of real property in the County. The annual requirements to amortize agricultural preservation installments outstanding as of June 30, 2011, are as follows:

					Total
I	Principal		Interest	Requirement	
\$	517,736	\$	77,063	\$	594,799
	517,736		61,530		579,266
	517,737		45,998		563,735
	517,737		30,466		548,203
	351,794		14,934		366,728
	146,007		4,380		150,387
\$	2,568,747	\$	234,371	\$	2,803,118
	\$	517,736 517,737 517,737 351,794 146,007	\$ 517,736 \$ 517,736 \$ 517,737 517,737 517,737 351,794 146,007	\$ 517,736 \$ 77,063 517,736 61,530 517,737 45,998 517,737 30,466 351,794 14,934 146,007 4,380	\$ 517,736 \$ 77,063 \$   517,736 61,530 \$ 517,737 45,998   517,737 30,466 \$ \$   351,794 14,934 146,007 4,380

For the year ended June 30, 2011, total principal and interest incurred related to agricultural land preservation installments was \$517,736 and \$92,595, respectively.

#### **Capital Leases**

On June 9, 2008, the Solid Waste Fund entered into a capital lease agreement for equipment. The lease calls for annual lease payments of \$50,075 and expires June 9, 2012. On October 3, 2008, the Solid Waste Fund entered into a capital lease agreement for equipment. The lease calls for annual lease payments of \$37,846 through October 3, 2012. On May 26, 2009, the Solid Waste Fund entered into a capital lease agreement for equipment. The lease calls for annual lease payments of \$30,370 through May 26, 2013.

# Notes to the Financial Statements June 30, 2011

#### 8. LONG-TERM AND CAPITAL LEASE OBLIGATIONS (continued)

#### Capital Leases (continued)

The future minimum lease payments under these agreements are as follows:

Year ending June 30,		
2012	\$	118,292
2013		68,217
Total minimum lease payments		186,509
Less: amounts representing interest		9,885
Present value of net minimum lease payments		176,624

The following is an analysis of the capital assets acquired under capital leases as of June 30, 2011.

	Ca	Capitalized		umulated	NBV			
	A	Amount		Amount Depreciation		Depreciation		e 30, 2011
Solid Waste	\$	547,590	\$	137,160	\$	410,430		

#### **Board of Education**

The Board of Education has various capital lease agreements for certain building data processing and communications equipment. Information for assets acquired from capital lease is not available. The future minimum payments under these agreements are as follows:

Year ending June 30,	I	Principal		Interest		Total	
2012	\$	728,077	\$	469,682	\$	1,197,759	
2013		780,119		417,639		1,197,758	
2014		628,493		361,160		989,653	
2015		648,159		312,229		960,388	
2016		372,666		260,802		633,468	
2017-2021		2,136,963		1,030,379		3,167,342	
2022-2026		2,676,152		491,190		3,167,342	
2027-2028		768,535		23,301		791,836	
	\$	8,739,164	\$	3,366,382	\$	12,105,546	

#### Notes to the Financial Statements June 30, 2011

#### 8. LONG-TERM AND CAPITAL LEASE OBLIGATIONS (continued)

#### **Advance Refunding**

In prior years, the County has partially defeased certain bonds by placing the proceeds of new bonds in an irrevocable trust to provide for certain future debt service payments on the old bonds. Accordingly, the trust account assets and the liability for the partially defeased bonds are not included in the County's financial statements. As of June 30, 2011, \$7,530,000 of long-term obligations outstanding are considered defeased.

#### 9. OPERATING LEASE AGREEMENTS

#### County

During fiscal year 2004, the County entered into a lease agreement whereby the lessee constructed a building and improvements on land owned at the Airport. The total cost of the building and improvements was capitalized as an asset in the Airport fund with an estimated useful life of 40 years. At June 30, 2004, the building and improvements were estimated at \$2,500,000. During the year ending June 30, 2005, a revised cost was obtained reducing the value to \$2,000,000. The \$500,000 adjustment was recorded as a reduction to fixed assets and deferred revenue in the June 30, 2005, financial statements. The terms of the original agreement which began June 30, 2004, allowed the lessee to use the property for a period of 25 years, with no additional payments due. During fiscal year 2006, this lease was amended with lease terms extended to 31 years and an additional building and improvements valued at \$1,800,000 were capitalized as an asset in the Airport fund with an estimated useful life of 40 years. During fiscal year 2009, a second amendment to the lease agreement allowed for additional building and improvements valued at \$400,000 and an extension of the lease through December 31, 2042. The addition was capitalized as an asset in the Airport fund with an estimated useful life of 40 years. Deferred revenue in the amount of \$2,500,000 was recorded in the Airport fund at the inception of this lease but was adjusted down to \$2,000,000 during year ending 2005, and was to be recognized as rental income over the original 25 year term of the lease. Since the amendments extending the lease term and the additional capitalization of building and improvements, the remaining deferred revenue of \$3,587,724 at June 30, 2011, will be amortized over 33 years. The terms of the agreement as amended in fiscal year 2006, allows the lessee to use the property for a period of 31 years. The terms of the lease agreement require that the lessee pay the County annual rent of \$5,250 beginning May 1, 2006, with an annual increase of 4% each May 1st thereafter. The lease also requires that the County credit the lessee \$127,500 for the lessee's incurred costs in excavating the site for the addition. The agreement allows an option for the lessee to continue the lease past the 31 year term at a rental payment equal to the fair market rental value of the leased property at that time.

## Notes to the Financial Statements June 30, 2011

#### 9. **OPERATING LEASE AGREEMENTS** (continued)

#### County (continued)

During fiscal year 2004, the County entered into a lease agreement whereby the lessee began building improvements on land and buildings owned at the Airport. During fiscal year 2006, the improvements were completed for a total cost of \$1,165,000, which was capitalized as an asset in the Airport fund with an estimated useful life of 40 years on June 30, 2006. The terms of the agreement which began June 30, 2006, allows the lessee to use the property for a period of 17 years, with no payments due during the initial five year term of the lease. In subsequent years, the lessee agreed to pay rent equal to the then-prevailing fair market rental value of the original 2,000 square feet of the leased property. Deferred revenue in the amount of \$1,165,000 was recorded in the Airport fund at the inception of the lease.

During fiscal year 2006, the County entered into a lease agreement whereby the lessee constructed a building and improvements on land owned at the Airport. The total cost of the building and improvements was \$3,100,000, which was capitalized as an asset in the Airport fund with an estimated useful life of 40 years on June 30, 2006. The terms of the agreement which began June 30, 2006, allows the lessee to use the property for a period of 39 years (primary terms). The terms of the lease agreement require that the lessee pay the County annual rent of \$5,200 during the primary terms of the lease with an annual increase of 3% each year. The agreement allows an option for the lessee to continue the lease past the 39 year term at a rental payment equal to the fair market rental value of the leased property at that time. Deferred revenue in the amount of \$3,100,000 was recorded in the Airport fund at the inception of the lease.

During fiscal year 2007, the County entered into a lease agreement whereby the lessee constructed a building and improvements for \$5,500,000, which was capitalized as an asset in the Airport fund with an estimated useful life of 40 years on June 30, 2007. The terms of the agreement, which began December 1, 2006, allows the lessee to use the property for a period of 39 years (primary terms). The terms of the lease agreement require that the lessee pay the County annual rent of \$15,750 during the primary terms of the lease with an annual increase of 4% each year. The agreement allows an option for the lessee to continue the lease past the 39 year term at a rental payment equal to the fair market rental value of the leased property at that time. Deferred revenue in the amount of \$5,500,000 was recorded in the Airport fund on June 30, 2007.

#### Notes to the Financial Statements June 30, 2011

#### 9. **OPERATING LEASE AGREEMENTS** (continued)

#### County (continued)

During fiscal year 2010, the County entered into a lease agreement whereby the lessee constructed a building and improvements for \$3,000,000, which was capitalized as an asset in the Airport fund with an estimated useful life of 40 years on June 30, 2010. The terms of the agreement, which began June 1, 2009, allows the lessee to use the property for a period of 39 years (primary terms). The terms of the lease agreement require that the lessee pay the County annual rent of \$13,208 during the primary terms of the lease with an annual increase of 4% each year. Deferred revenue in the amount of \$3,000,000 was recorded in the Airport fund on June 30, 2010.

During fiscal year 2010, the County entered into a lease agreement whereby the lessee constructed a building and improvements for \$3,800,000, which was capitalized as an asset in the Airport fund with an estimated useful life of 40 years on June 30, 2010. The terms of the agreement, which began November 1, 2009, allows the lessee to use the property for a period of 39 years (primary years). The terms of the lease agreement require that the lessee pay the County annual rent of \$17,000 during the primary terms of the lease with an annual increase of 4% each year. The lease also requires that the County credit the lessee \$250,000 for the lessee's incurred costs in site preparation and excavation costs. The agreement allows for an option for the lessee to continue the lease past the 39 year term at a rental payment equal to the fair market rental value of the leased property at that time. Deferred revenue in the amount of \$3,800,000 was recorded in the Airport fund as of June 30, 2010.

During fiscal year 2011, the County entered into a lease agreement whereby the lessee constructed a building and improvements for \$4,500,000, which was capitalized as an asset in the Airport fund with an estimated useful life of 40 years on June 30, 2011. The terms of the agreement, which began July 1, 2010, allows the lessee to use the property for a period of 39 years (primary years). The terms of the lease agreement require that the lessee pay the County annual rent of \$15,985 during the primary terms of the lease with an annual increase of 4% each year. The agreement allows for an option for the lessee to continue the lease past the 39 year term at a rental payment equal to the fair market rental value of the leased property at that time. Deferred revenue in the amount of \$4,500,000 was recorded in the Airport fund as of June 30, 2011.

During year ending June 30, 2011, rental income for the above leases of \$626,559 was recognized in the Airport Fund.

#### Notes to the Financial Statements June 30, 2011

#### 9. **OPERATING LEASE AGREEMENTS** (continued)

#### County (continued)

On January 1, 2006, the County entered into an agreement with Spirit Services, Inc. of Washington County to lease and operate the Conococheague Industrial Pretreatment Facility. Under the lease agreement, Spirit Services, Inc., has exclusive control and management of the pretreatment facility and assumes all responsibility for utility and maintenance expenses. The term of the lease runs for a period of ninety-nine years with fixed monthly rent payments of \$28,800. During the year ending June 30, 2011, outsourcing revenue of \$345,600 was recognized in the Water Quality Fund.

On January 23, 2009, the Golf Course Corporation entered into a lease for golf carts. The agreement called for lease payments of \$6,962 payable from April through November of each year. The lease term is for three years commencing on April 15, 2009. Total lease payments for the year ended June 30, 2011, were \$55,345.

#### 10. UNUSED VACATION AND SICK LEAVE

#### County

The County accrues accumulated unpaid vacation and sick leave and associated employeerelated costs when earned or estimated to be earned by the employee. The accrual of vacation leave is based upon individual salary rates in effect as of June 30, and is capped at 25 days. The accrual of sick leave is based on payment upon retirement at a rate of \$10 per day for each unused sick leave day up to a total of 130 days. Total unpaid vacation and sick leave accrued at June 30, 2011, was \$2,263,731 and \$561,383, respectively. Unused vacation and sick leave will be liquidated by the respective government and enterprise funds where the current employee costs are recorded.

#### **Board of Education**

The School System accrues accumulated unpaid vacation and sick leave and associated employee-related costs when earned or estimated to be earned by the employee. The accrual of vacation leave is based upon individual salary rates in effect as of June 30. The accrual of sick leave is based on payment upon retirement at rates set forth in the various negotiated agreements. Sick leave is estimated to be earned once an employee has obtained 25 years of service or 55 years of age. Total unpaid vacation and sick leave accrued as of June 30, 2011, was \$5,491,285. Total employee related costs associated and accrued with these compensated absences amounted to \$420,082 as of June 30, 2011. For governmental funds, \$546,780 as of June 30, 2011, is considered payable with current sources and is included in accrued liabilities. The remaining amounts are estimated to be used in subsequent fiscal years and are maintained separately and represent a reconciling item between the fund and government-wide financial statement presentations.

#### Notes to the Financial Statements June 30, 2011

#### **11. RETIREMENT PLANS**

#### **County Defined Benefit Pension Plan**

#### Plan Description

The County Commissioners of Washington County Employees Retirement Plan (the Plan) is a single-employer defined benefit pension plan established by the County Commissioners effective July 1, 1972, and adopted by ordinance. The County Commissioners have the power and authority to establish and amend the benefit provisions of the Plan. The Plan provides retirement benefits to Plan members. Effective January 1, 1986, members are qualified to participate in the Plan if they are compensated on the basis of working at least 40 hours per week and 12 months in a calendar year. Participation classification is based on the employee's status as either "uniformed" or "non-uniformed'. A uniformed employee may retire at the earlier of age 50 or 25 years of service. A nonuniformed employee may retire at the earlier of age 60 or 30 years of eligibility service. Vesting begins after 5 years of service. Retirement benefits for uniformed employees are calculated by a formula and provide approximately 50% of average pay after 25 years. Non-uniformed employees retirement benefits provide approximately 60% of average pay after 30 years of service. Uniformed employees may take early retirement with reduced benefits at 20 years of service and non-uniformed may take early retirement at 25 years of service. Cost-of-living adjustments are provided at the discretion of the County Commissioners. Annual reporting for the Plan is presented only in the County's fiduciary funds financial statements.

#### Funding Policy

The contribution requirements of Plan members and the County is established and may be amended by the County Commissioners. Plan members are required to contribute 5.5% of their annual covered salary, except for uniformed sworn officers of the Sheriff's Department, who contribute 6%.

All information that follows for the Plan is as of July 1, 2010, which is the latest actuarial report available.

#### Membership of the Plan

The membership consisted of the following as of July 1, 2010, the date of the latest actuarial valuation:

# Notes to the Financial Statements June 30, 2011

#### 12. **RETIREMENT PLANS** (continued)

#### County Defined Benefit Pension Plan (continued)

Retirees and beneficiaries receiving benefits	230
Terminated Plan members entitled to but not	
yet receiving benefits	26
Active Plan members	750
	1,006

#### Annual Pension Cost and Net Pension Obligation

The County's annual pension cost and net pension obligation for the year ended June 30, 2011, were as follows:

Annual required contribution	\$ 4,286,088
Interest on net pension obligation	63,411
Adjustment to annual required contribution	(94,136)
Annual pension cost	4,255,363
Contributions	2,461,236
Increase in net pension obligation	1,794,127
Net pension obligation, beginning of year	818,204
Net pension obligation, end of year	\$ 2,612,331

The annual required contribution for the current year was determined as part of the July 1, 2010, actuarial valuation using the projected unit credit cost method. The actuarial assumptions included (a) 7.75% investment rate of return (net of administrative expenses), and (b) projected salary increases of 2.0% through 2012 and 4.0% per year thereafter. The assumptions did not include postretirement benefit increases. The actuarial value of assets was determined by the market value of investments. The unfunded actuarial accrued liability is being amortized at a level dollar over 25 years. The effect of an unfunded actuarial accrued liability (funding excess) is amortized immediately.

#### Notes to the Financial Statements June 30, 2011

#### **12. RETIREMENT PLANS** (continued)

#### **Trend Information**

Fiscal	Annual		Percentage	Net Pension		
Year	]	Pension	of APC	0	bligation	
 Ending	C	ost (APC)	Contributed	(	(Excess)	
6/30/2010	\$	4,255,363	57.84%	\$	2,612,331	
6/30/2009		3,827,494	93.09%		818,204	
6/30/2008		3,119,308	100.00%		553,586	
6/30/2007		3,049,722	95.60%		554,791	

#### **Board of Education**

The employees of the School System are covered by one of the following pension plans affiliated with the State Retirement and Pension System of Maryland, and agent multipleemployer public employee retirement systems administered by the Maryland State Retirement Agency:

- The Teachers' Retirement System of the State of Maryland,
- The Employees' Retirement System of the State of Maryland,
- The Pension System for Teachers of the State of Maryland, or
- The Pension System for Employees of the State of Maryland

During the 1979 legislative session, the Maryland General Assembly created, effective January 1, 1980, the "Pension System for Teachers of the State of Maryland" and the "Pension System for Employees of the State of Maryland." Prior to this date, all teachers and related positions were required to be members of the "Teachers' Retirement System of the State of Maryland" and classified positions were members of the "Employees' Retirement System of the State of Maryland." All school system employees who were members of the "Retirement System" may remain in that System or may elect to join the "Pension System." All teachers hired within the State after December 31, 1979, must join the "Pension System" and the "Pension System for Employees." The "Teachers' Retirement System" and the "Pension System for Employees." The "Teachers' Retirement System" and the "Pension System for Employees." The "Teachers' Retirement System" and the "Pension System for Employees." Cover those employees not covered by the teachers' plans. These employees are principally custodial, maintenance and food service employees.

These pension plans provide pension benefits and death and disability benefits. A member may retire after 25 years of service from the Retirement System and as early as age 55 and 15 years of service for the Pension System. Benefits generally vest after 5 years of service. The State Retirement Agency issues a comprehensive annual financial report for the State Retirement and Pension System of Maryland. That report may be obtained by writing to State Retirement and Pension System of Maryland, 120 East Baltimore Street, Baltimore, Maryland 21202, or by calling 1-800-492-5909, or by e-mail at sra@sra.state.md.us.

#### Notes to the Financial Statements June 30, 2011

#### **12. RETIREMENT PLANS** (continued)

#### Board of Education (continued)

Both the "Retirement System" and the "Pension System" for teachers and educational support employees are jointly contributory. Under the "Retirement System", employees contribute 4% - 7% of their total gross salary, and under the "Pension System", employees contribute 5% their gross salary for the year ended June 30, 2011, respectively. Effective, July 1, 1980, in accordance with the law governing the Systems, all benefits of the Systems are funded in advance. Annually appropriated employer contribution rates for retirement benefits are determined using the entry age normal cost method. The method produces an employer contribution rate consisting of (1) an amount for normal cost (the estimated amount necessary to finance benefits earned by employees during the current service year), and (2) the amount for amortization of the unfunded actuarial accrued liability.

Washington County School System contributions totaling \$1,978,382 and \$1,365,507 or 10.83% and 7.58% of covered payroll for fiscal years 2011 and 2010, respectively; and contributions by the State of Maryland on behalf of the School System totaling \$18,559,074 and \$16,580,708 or 14.34% and 13.15% of covered payroll for fiscal years 2011 and 2010, were made in accordance with actuarially determined contribution requirements based on an actuarial valuation performed annually.

Significant actuarial assumptions used include (a) a rate of return on the investment of present and future assets of 7.75% per year compounded annually, (b) projected salary increases of 3.5% per year compounded annually, attributable to inflation, (c) additional projected salary increases ranging from 0% to 8.5% per year, attributable to seniority and merit, (d) postretirement benefit increases ranging from 2.75% to 3.5% per year depending on the system, (e) rates of mortality, termination of service, disablement and retirement are based on actual experience during the period from 2003 to 2006, and (f) the aggregate active member payroll is assumed to increase by 3.5% annually.

The actuarial value of assets was determined by recognizing investment gains and losses over a five-year period. Each year's investment gain or loss is amortized on a straight-line basis over five years. The final actuarial value is limited to not more than 120% nor less than 80% of the market value of assets. The unfunded actuarial accrued liability is being amortized as a level percentage of projected payroll, in two distinct pieces. The unfunded actuarial accrued liability, which existed as of the June 30, 2000 actuarial valuation, is being amortized over the remaining 12-year period to June 30, 2020. Each new layer of unfunded actuarial accrued liability arising subsequent to June 30, 2000, is being amortized over a twenty-five year period.

#### Notes to the Financial Statements June 30, 2011

#### 12. **RETIREMENT PLANS** (continued)

#### Board of Education (continued)

A four year trend of the School System's annual pension cost is as follows:

Fiscal Year Ending June 30,	 otal Annual ension Cost (APC)	b	Contributed by School System	APC	C Contributed by State	Percentage of APC Contributed	Net Pension Obligation
2011	\$ 20,537,456	\$	1,978,382	\$	18,559,074	100%	-
2010	17,946,215		1,365,507		16,580,780	100%	-
2009	14,644,559		1,203,511		13,441,048	100%	-
2008	13,777,983		1,268,670		12,509,313	100%	-
2007	10,777,719		1,163,744		9,613,975	100%	-

The contributions made by the State of Maryland on behalf of the School System were recognized as both revenue and expenditures in the General Fund as required by GASB No. 24.

#### 13. RISK MANAGEMENT

#### County

The County is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The County purchases commercial insurance for claims in excess of deductible amounts for all risks of loss, except for employee health and workers' compensation. Settlements have not exceeded insurance coverages during the past three fiscal years.

The County Commissioners have established a self-insurance plan for health benefits to its employees, retirees and to other governmental and non-profit agencies. Budgeted amounts are charged to each fund, and premiums are charged to retirees and other governmental and non-profit agencies for their share of the costs, which are intended to cover the estimated costs of claims and administrative expenses. Contributions from employees, retirees and other governmental non-profit agencies are offset against budget amounts charged in the related fund. Under this plan, the County's General Fund bears all risk of loss.

#### Notes to the Financial Statements June 30, 2011

#### 13. RISK MANAGEMENT (continued)

#### County (continued)

The County has established claims liabilities based on estimates of the ultimate cost of settling the claims (including future claim adjustment expenses) that have been reported but not settled, and of claims that have been incurred but not reported. The length of time for which such costs must be estimated varies depending on the coverage involved. Because actual claims costs depend on such complex factors as inflation, changes in doctrines of legal liability, and damage awards, the process used in computing claims liabilities does not necessarily result in an exact amount. Claims liabilities are recomputed periodically using a variety of actuarial and statistical techniques to produce current estimates that reflect recent settlements, claim frequency, and other economic and social factors. A provision for inflation in the calculation of estimated future claim costs is implicit in the calculation because reliance is placed both on actual historical data that reflect past inflation and on other factors that are considered to be appropriate modifiers of past experience. Adjustments to claims liabilities are charged or credited to expense in the periods in which they are made.

The liability for estimated claims was determined to be \$725,601 which is reflected in the accompanying financial statements as of June 30, 2011. Changes in the claims liability were as follows:

	Years Ended June 30,			
	2011			2010
Liability, beginning of year	\$	989,018	\$	1,880,807
Premiums collected and changes in estimates during the				
year		9,991,595		9,278,291
Claims and administrative costs paid		(10,255,012)		(10,170,080)
Liability, end of year	\$	725,601	\$	989,018

The County uses a third party administrator to process and pay claims. The County has purchased a stop-loss insurance policy in which the insurance company covers individual claims once they exceed \$175,000. Under this policy, the County was liable for the first 125% of expected claims paid in the current fiscal year. Any claims in excess of this amount are to be paid by the insurance company under the stop-loss policy.

#### Notes to the Financial Statements June 30, 2011

#### 13. RISK MANAGEMENT (continued)

#### County (continued)

The County Commissioners have also established a self-insurance plan for Workers' Compensation claims whereby the County is liable for the first \$500,000 per occurrence. As required by the State of Maryland, \$175,000 in U.S. Treasury Notes is held by the State Workers' Compensation Commission and is included in investments on the balance sheet. The County extends coverage under this plan to the employees of other governmental and nonprofit agencies. These agencies are charged a "premium", however the County bears the risk of loss. The liability for estimated claims was determined to be \$1,235,540, which is reflected in the accompanying financial statements as of June 30, 2011. Changes in the claims liability were as follows:

	Years Ended June 30,				
		2011	2010		
Liability, beginning of year	\$	754,966	\$	654,351	
Premiums collected and changes in estimates during the					
year		1,375,540		1,021,993	
Claims and administrative costs paid		(894,966)		(921,378)	
Liability, end of year	\$	1,235,540	\$	754,966	

#### **Board of Education**

The School System is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; personal injury; and natural disaster. The School System is one of seventeen Boards of Education within the State of Maryland belonging to the Maryland Association of Boards of Education Group Insurance Pool (the Pool), a public entity risk pool organized as a trust. The School System pays an annual premium to the Pool for its property, liability, and automobile coverage. Such premiums are actuarially calculated for the Pool as a whole based on loss data and are allocated to members based on student enrollment and number and type of vehicles as well as experience modification factors. The Pool is reinsured on a claims-made basis for legal liability covering claims aggregating \$3 million per district per year.

#### Notes to the Financial Statements June 30, 2011

#### 14. **RISK MANAGEMENT** (continued)

#### Board of Education (continued)

Additionally, the School System is one of sixteen Boards of Education within the State of Maryland belonging to the Maryland Association of Boards of Education Workers' Compensation Group Self-Insurance Fund (the Fund). This Fund was established to provide worker's compensation indemnity and medical benefits coverage for participating school boards. The Fund is operated under regulations promulgated by the State's Workers' Compensation Commission (COMAR 14.09.02). Each Fund participant pays an annual premium calculated on its payroll according to the standard classifications, with an experience modification applied. Although premiums billed to the Fund members are determined on an actuarial basis, ultimate liability for claims remains with the respective members and accordingly, the insurance risks are not transferred to the Fund. Six months following the end of the Fund's fiscal year, the Fund's trustees declare unneeded funds as surplus and distribute 50% of the declared surplus as dividends to the Fund members. This dividend distribution is made no sooner than one year after the close of that fiscal year. Members dedicate the remaining 50% of the surplus each year to a surplus fund until it reaches 100% net annual premium. The Fund carries an excess insurance policy providing specific excess and employer liability protection coverage, thus reducing the potential of assessment against Fund members. The Fund provides coverage for up to a maximum of \$250,000 for each worker's compensation claim.

Settled claims from these risks have not exceeded the planned coverage during any of the past three years.

The School System also offers a program of self-insured health, dental, and vision benefits to its employees and retirees. Charges are made to other Funds, employees and retirees for their respective share of the costs in amounts planned to match the estimated claims, the cost of insurance premiums for coverage in excess of self-insured amounts and the administrative costs in providing the program. Such costs are also offset by interest income earned from investing receipts until they are paid out in the form of claims or expenses. Administrative costs directly related to the program are borne by the Self-Insurance Fund.

#### Notes to the Financial Statements June 30, 2011

#### **13. RISK MANAGEMENT** (continued)

#### Board of Education (continued)

In accordance with the Governmental Accounting Standards Board's Statement No. 10 "*Accounting and Financial Reporting for Risk Financing and Related Insurance Issues*," charges to other funds must be accounted for as revenue by an internal service fund and expenditures/expenses by the other funds. The amounts of these charges were \$26,953,572 and \$22,286,686 for the years ended June 30, 2011 and 2010, respectively.

The Self-Insurance Fund's accrued liabilities include an estimate of the amount to be paid for self-insured claims incurred prior to June 30, 2011 and 2010. This estimate is prepared based upon the School System's experience and other relevant facts. Changes in the Fund's claims liability amount were as follows:

	Years Ended June 30,				
	2011	2010			
Liability, beginning of year	\$ 2,043,031	\$ 2,077,490			
Claims and changes in estimates during the year	31,250,926	30,227,119			
Claims paid and accrued	(31,325,924)	(30,261,578)			
Liability, end of year	\$ 1,968,033	\$ 2,043,031			

#### 14. DEFERRED COMPENSATION PLAN

The County offers its employees a deferred compensation plan created in accordance with Internal Revenue Code Section 457 and administered by a third party. The plan, available to all County employees, permits them to defer a portion of their salary until future years. The deferred compensation is not available to employees until termination, retirement, death, or unforeseeable emergency. The deferred compensation plan assets are held in trust for the exclusive benefit of the plan participants. Therefore, the plan assets are not presented in the financial statements.

#### 15. AGENCY FUND DEFERRED TAX SALES PROCEEDS

Tax sales proceeds are accounted for in the Agency Fund. Three years after the date of a tax sale, the net proceeds can be transferred to the General Fund. For seven years thereafter, property owners or their heirs may petition the Court for the net proceeds of the tax sale, and the proceeds revert back to the Agency Fund. At the end of the seven-year period, the proceeds are recognized as income to the County. Proceeds not transferred to the General Fund are accounted for as deferred tax sales proceeds, and included as deferred revenue on the balance sheet.

# Notes to the Financial Statements June 30, 2011

### **16. SEGMENT INFORMATION**

The County has entered into loan agreements with the Maryland Water Quality Financing Administration. The loans are backed by the full faith and credit and taxing power of the County, however the source of payment of the principal and interest of the loans is the sewer user charges and pretreatment facility user charges. The user charges are accounted for in the Water Quality Fund. Summarized financial information for the Sewer and Pretreatment operations is presented below. The Water Quality Department operates the County's sewage treatment plants, sewage pumping stations, and collection systems and leases the pretreatment facility to a private company.

# Notes to the Financial Statements June 30, 2011

# 16. SEGMENT INFORMATION (continued)

	I	Sewer Department	Pretreatment Department		
CONDENSED STATEMENT OF NET ASSETS					
Assets					
Current assets	\$	18,841,493	\$	2,464,609	
Noncurrent assets		104,596,617		6,108,900	
Total Assets		123,438,110		8,573,509	
Liabilities					
Other current liabilities		8,137,742		1,916,205	
Noncurrent liabilities		14,360,697		5,050,645	
Total Liabilities		22,498,439		6,966,850	
Net assets					
Invested in capital assets, net of related debt		93,744,989		526,855	
Unrestricted		1,631,698		1,079,804	
Restricted-capital projects		5,562,984		-	
Total Net Assets	\$	100,939,671	\$	1,606,659	
CONDENSED STATEMENT OF REVENUE, EXPENSES					
AND CHANGES IN NET ASSETS					
Operating revenue	\$	8,281,625	\$	-	
Lease income		-		345,600	
Depreciation expense		(2,170,946)		(187,748)	
Other operating expenses		(4,212,413)		(24,039)	
Operating income		1,898,266		133,813	
Non-operating revenue (expenses)					
Interest income		89,785		-	
Interest expense		(797,324)		(243,734)	
Utility administration charge		-		-	
Operating transfers		(669,361)		987,000	
Capital transfers		835,609		-	
Change in net assets		1,356,975		877,079	
Net assets, beginning of year		99,582,696		729,580	
Net Assets, End of Year	\$	100,939,671	\$	1,606,659	
CONDENSED STATEMENT OF CASH FLOWS					
Net cash provided (used) by					
Operating activities	\$	(12,973,154)	\$	321,561	
Noncapital financing activities		(669,361)		987,000	
Capital and related financing activities		(2,103,392)		(1,261,218)	
Investing activities		(839,134)		-	
Net increase		(16,585,041)		47,343	
Cash and cash equivalents, beginning of year		16,585,041		2,388,965	
Cash and Cash Equivalents, End of Year	\$	-	\$	2,436,308	

#### Notes to the Financial Statements June 30, 2011

#### 17. CLOSURE AND POST-CLOSURE CARE COST

State and Federal laws and regulations require the County to place a final cover on its landfills when they stop accepting waste. The County is also required to perform certain maintenance and monitoring functions at the site for up to thirty years after closure. Although closure and post-closure care costs will be paid only near the date or after the date that the landfill stops accepting waste, the County reports a portion of these closure and post-closure care costs as a liability based on landfill capacity used as of each balance sheet date.

The Hancock Landfill was closed in 1993. The remaining estimated costs associated with the closure and post-closure care costs of \$212,276 are reported as a liability in the Solid Waste Fund. No current expense was recognized in the Solid Waste Fund for the year ended June 30, 2011.

The Resh Landfill has reported a landfill closure and post-closure care liability of \$6,045,285 in the Solid Waste Fund. The total capacity has been used. The Resh Landfill was closed in December 2000. No current expense was recognized in the Solid Waste Fund for the year ended June 30, 2011.

The Rubble Landfill began operating during August 1995. The estimated cost associated with post-closure care of \$2,202,400 is reported as a liability in the Solid Waste Fund at June 30, 2011. The Rubble Landfill was closed in December 2000. No current expense was recognized in the Solid Waste Fund for the year ended June 30, 2011.

The 40 West Landfill began operation in fiscal year 2001. The estimated life of this landfill is approximately 58 years as of June 30, 2011, it is estimated that approximately 16% of the capacity has been used. The estimated costs associated with closure and post-closure care of \$7,872,016 was reported as a liability in the Solid Waste Fund at June 30, 2011. The County will recognize \$47,055,727 of estimated cost associated with the closure and post-closure care as capacity is filled. Expense of \$556,053 was recognized in the Solid Waste Fund for the year ended June 30, 2011.

The above estimates are based on estimated current costs to perform all closure and postclosure care. Actual costs may be higher due to inflation, deflation, changes in technology, or changes in applicable laws or regulations.

The County is required by state and federal laws and regulations to meet certain closure and post-closure financial assurance requirements. The County has satisfied these requirements by demonstrating in information submitted by the Director of Finance that they meet the Local Government Financial Test as of June 30, 2011, as specified in 40CFR258.

#### Notes to the Financial Statements June 30, 2011

#### **18. OTHER POSTRETIREMENT EMPLOYEE BENEFITS (OPEB)**

#### County

<u>Plan Description</u>: The County offers postretirement health care benefits to employees who retire from the County under normal or early retirement provisions of the pension plan. The health care benefits are provided until the retiree is eligible for Medicare. Retirees who exercise the one-time option for the health care benefits pay one-half of the estimated cost of the benefits. The County pays the remaining cost as part of its self-insurance program. Currently, forty-one retirees are receiving benefits and seventy-one employees are retirement eligible. Expenditures for postretirement health care benefits are recognized as retirees report claims and include a provision for estimated claims incurred but not yet reported.

The County offered a special termination benefit to employees that retired between July 1, 1995 and September 30, 1995. Those employees are receiving health care benefits (managed care program) from the date of retirement until they are eligible for Medicare. Two former employees are receiving this benefit.

The County offered a special termination benefit to employees that retired between July 1, 1996 and September 30, 1996. Those employees are receiving health care benefits (managed care program) from the date of retirement until they are eligible for Medicare. Three former employees are receiving this benefit.

<u>Funding Policy</u>: The County intends to fund any annual short-fall between OPEB annual required contribution and actual pay-go expense into a legally executed trust fund. The trust fund will be invested as a long-term pension trust, using an appropriately balanced portfolio of equities and debt instruments, to prudently maximize long-term investment returns.

<u>Annual OPEB Cost and Net OPEB Obligation:</u> The County's annual other postretirement benefit (OPEB) cost (expense) is calculated based on the annual required contribution of the employer (ARC), an amount actuarially determined in accordance with the parameters of GASB Statement 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities (or funding excess) over a period not to exceed 30 years. The following table shows the components of the County's annual OPEB cost for the year, the amount actually contributed to the plan, and changes in the County's net OPEB Obligation.

# Notes to the Financial Statements June 30, 2011

#### **18. OTHER POSTRETIREMENT EMPLOYEE BENEFITS** (continued)

County (continued)

#### Components of Net OPEB Obligation

Annual Required Contribution	\$ 1,566,423
Interest on Net OPEB Obligation	11,820
Adjustment to Annual Required Contribution	 (8,096)
Annual OPEB Cost (Expense)	1,570,147
Contributions Made or Accrued	 1,757,147
Increase in Net Obligation	(187,000)
Net OPEB Obligation (BOY)	 152,502
Net OPEB Obligation (EOY)	\$ (34,498)

The County's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation for 2011 is as follows:

			Percentage of		
<b>Fiscal Year</b>	Ar	nual OPEB	<b>Annual OPEB</b>	Ν	et OPEB
Ended June 30,		Cost	Cost Contributed	0	bligation
2011	\$	1,570,147	111.91%	\$	(34,498)
2010		1,570,147	111.90%		152,502
2009		1,614,260	99.00%		152,502
2008		1,611,000	91.70%		133,550

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The schedule of funding progress, presented as required supplementary information following the notes to the financial statements, presents multi-year trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

#### Notes to the Financial Statements June 30, 2011

#### **18. OTHER POSTRETIREMENT EMPLOYEE BENEFITS** (continued)

#### County (continued)

<u>Actuarial Methods and Assumptions:</u> Projections of benefits for financial reporting purposes are based on substantive plan (the plan as understood by the employer and the plan members) and includes the type of benefits provided at the time of each valuation and the historical pattern of sharing the benefit costs between the employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

In the June 30, 2009, actuarial valuation, the projected unit credit actuarial cost method was used. The actuarial assumptions included a 7.75% investment rate of return (net of administrative expenses), which is a blended rate of the expected long-term investment returns on plan assets and on the employer's own investments calculated based on the funded level of the plan assets at the valuation date, and an annual healthcare cost trend rate of 12% initially, reduced by decrements to an ultimate rate of 5% after three years. The actuarial value of assets was determined using a standard balanced portfolio expectation for retirement plan asset returns. The unfunded actuarial accrued liability (UAAL) is being amortized as a level dollar charge on an open basis. The remaining amortization period as of July 1, 2009, was 28 years.

#### **Board of Education**

In addition to providing the pension benefits described above, the School System provides postemployment health care and life insurance benefits (OPEB) for retired employees, their spouses and dependents, and surviving spouses and dependents. On April 15, 2008, the Board created the Board of Education of Washington County (the Trust) in order to arrange for the establishment of a reserve to pay health and welfare benefits for future retirees. The Trust is affiliated with the Maryland Association of Boards of Education Pooled OPEB Investment Trust, an agent multiple-employer public employee retirement system established by the Maryland Association of Boards of Education (MABE). The Board reserves the right to establish and amend the provisions of the Trust with respect to participants, any benefit provided thereunder, or its participation therein, in whole or in part at any time, by resolution of its governing body and upon advance written notice to the Trustees.

A member may retire after 25 years of service from the Retirement System, and as early as age 55 and 15 years of service from the Pension System. Retirees can continue the same medical coverage they had (including family coverage) as active employees. Retirees receive a subsidy for their postretirement medical insurance based on points (Age + Service). A minimum of 66 points (with 5 years of service) is required to receive a subsidy.

#### Notes to the Financial Statements June 30, 2011

#### **18. OTHER POSTRETIREMENT EMPLOYEE BENEFITS** (continued)

#### Board of Education (continued)

The maximum subsidy of 85% is reached at 85 points (note that this is a blended subsidy percentage based on the subsidy for each plan and the current enrollment distribution). Retirees with less than 66 points are allowed access, but must pay 100% of the published rates.

The State Retirement Agency issues a comprehensive annual financial report for the State Retirement and Pension System of Maryland. That report may be obtained by writing to State Retirement and Pension System of Maryland, 120 East Baltimore Street, Baltimore, Maryland 21202, or by calling 1-800-492-5909, or by email at <u>sra@sra.state.md.us.</u>

#### **Funding Policy**

The School System is required to contribute the annual required contribution of the employer (ARC), an amount actuarially determined in accordance with the parameters of GASB Statement 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities (or funding excess) over a period not to exceed thirty years. The current ARC rate is 7.2% of annual covered payroll.

#### Annual OPEB Cost and Net OPEB Obligation

The School System had an actuarial valuation performed for the plan as of June 30, 2009, to determine the funded status of the plan as of that date as well as the employer's annual required contribution (ARC) for the fiscal year ended June 30, 2011. The annual OPEB cost (expense) of \$10,505,013 was \$612 higher than the ARC for the fiscal year, due to adjustments related to amortization and interest on the net OPEB obligation. The School System's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation for 2011 is as follows:

Fiscal Year Ended June 30,	A	nnual OPEB Cost	Percentage of Annual OPEB Cost Contributed	Net OPEB Obligation
2011	\$	10,505,013	123.47%	\$ (5,069,600)
2010		10,505,013	124.63%	(2,603,769)
2009		10,656,000	115.60%	(16,585)
2008		10,656,000	84.56%	1,645,400

# Notes to the Financial Statements June 30, 2011

#### **18. OTHER POSTRETIREMENT EMPLOYEE BENEFITS** (continued)

#### Board of Education (continued)

#### Funded Status and Funding Progress

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The schedule of funding progress, presented as required supplementary information following the notes to the financial statements, presents information that shows whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

The funded status of the plan as of June 30, 2011, was as follows:

Actuarial accrued liability (AAL)	\$ 123,172,346
Actuarial value of plan assets	18,927,126
Unfunded actuarial accrued liability (UAAL)	\$ 104,245,220
Funded ratio (actuarial value of plan assets/AAL)	15.37%
Covered payroll (active plan members)	\$ 148,400,000
UAAL as a percentage of covered payroll	70.25%

#### Actuarial Methods and Assumptions

Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employer and plan members) and include the types of benefits provided at the time of each valuation and the members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

In the June 30, 2009, actuarial valuation, the entry age actuarial cost method was used. The actuarial assumptions included an 8.0% investment rate of return (net of administrative expenses) and an annual healthcare cost trend rate of 9.5% initially, reduced by 1.0% per year to arrive at an ultimate healthcare cost trend rate of 5.0%. Both rates include a 4.0% inflation assumption. The Plan's unfunded actuarial accrued liability is being amortized as a level percentage of projected payroll on a closed basis. The remaining amortization period at June 30, 2011, was twenty-seven years.

#### Notes to the Financial Statements June 30, 2011

#### **19. CONTINGENCIES AND COMMITMENTS**

#### County

In the normal course of operations, the County receives grant funds from various federal and state agencies. The grant programs are subject to audit by agents of the granting authority, the purpose of which is to ensure compliance with conditions precedent to the granting of funds. Any liability for reimbursement which may arise as the result of these audits is not believed to be material.

The County Commissioners and the Sheriff of Washington County are defendants in various legal proceedings as of June 30, 2011. There are also certain unasserted claims that could possibly be asserted. The Commissioners intend to defend all litigations against them. In the Commissioners' opinion, the liability, if any, in or arising from these litigations or any other legal proceedings in which the County is involved, will not have a material adverse effect on its financial condition.

The County is committed under various contracts for the construction or acquisition of fixed assets. These projects are generally budgeted in the Capital Projects Fund, and funding has been provided for their completion.

#### **Board of Education**

In the normal course of operations, the School System is subject to lawsuits and claims. In the opinion of management, the disposition of such lawsuits and claims will not have a material effect on the School System's financial position or results of operations.

As of June 30, 2011, the School System had entered into various school construction commitments, which are not reflected in the financial statements since they will be funded by the State of Maryland or County sources, totaling approximately \$3,109,701.

In August 2009, the School System agreed to a three year contract for access to an uninterrupted web-based data management system for \$420,000 with Performance Matters, LLC. This agreement is to facilitate access of Washington County's Public School System employees and parents to Washington County Public School System Scorecard. After the expiration of the initial term, this agreement shall automatically renew on the terms and conditions contained therein for up to three additional one year periods upon the anniversary of the initial term.

#### Notes to the Financial Statements June 30, 2011

#### **19. CONTINGENCIES AND COMMITMENTS** (continued)

#### Board of Education (continued)

The School System participates in a number of state and federally assisted grant programs, which are subject to financial and compliance audits by the grantors or their representatives. Such federal programs were audited in accordance with the Federal Office of Management and Budget's Circular No. A-133, *Audits of States, Local Governments, and Non-Profit Organizations* for the current year. The amount of expenditures which may be disallowed by the granting agencies cannot be determined at this time, although the School System expects such amounts, if any, to be immaterial.

#### 20. COMMITTED AND ASSIGNED FUND BALANCES

Fund balances reflected in the governmental funds balance sheet as of June 30, 2011 are committed and assigned as follows:

		Non-major				
		Capital				
	General Fund	Projects Fund	Funds	Total		
Non-Spendable						
Inventory	\$ 35,844	\$ -	\$ -	\$ 35,844		
Long-term receivables	41,933	-	-	41,933		
Restricted						
Programs and activities	119,313	-	1,509,001	1,628,314		
Workers compensation	180,000	-	-	180,000		
Highways and streets	240,121	-	-	240,121		
Capital projects	-	15,838,952	-	15,838,952		
Committed						
Contingencies	33,241,362			33,241,362		
Programs and activities	4,945		351,537	356,482		
Capital projects	-	55,985,780	-	55,985,780		
Assigned						
Programs and activities	22,181	-	120,131	142,312		
Unassigned	3,687,215		(2,680)	3,684,535		
Totals	\$ 37,572,914	\$ 71,824,732	\$ 1,977,989	\$ 111,375,635		

The County calculates the level of working capital and liquidity that is necessary to maintain, which is referred to above as cash reserves.

Fund balance as indicated has been reserved to reflect the payments that the General Fund will receive subsequent to the fiscal year ending June 30, 2011. Such payments are considered to be available for appropriation or expenditure when they will be received during the next fiscal year.

# Notes to the Financial Statements June 30, 2011

#### 21. RETIREMENT PLAN - FIRE AND RESCUE VOLUNTEERS

On September 26, 2000, the Board of County Commissioners approved the Volunteer Length of Service Award Program (LOSAP), a defined benefit plan for eligible volunteers of Washington County fire, rescue, emergency medical services or support organizations. LOSAP, which will be funded entirely by the County General Fund, provides benefit payments to volunteers who have completed certain eligibility and years of service requirements. An active volunteer who has attained age 62 and has been credited with a minimum of 25 years of active LOSAP Service is eligible to receive, until his or her death, a monthly benefit payment of \$200, or may elect an actuarially reduced benefit in the form of a joint survivor annuity.

An active volunteer, who has completed more than 25 years of Active LOSAP Service Credit, is eligible to receive, until his or her date of death, an additional monthly benefit payment of \$15 for each year of active LOSAP service credit in excess of 25 years, not to exceed a total monthly benefit payment of \$350. No LOSAP benefits were paid before January 1, 2008. Generally, a volunteer must be an active volunteer on or after January 1, 2007, to be eligible for any benefit under LOSAP. LOSAP also provides for death and disability benefits.

The 2010 calendar year census shows 811 volunteers receiving at least 50 points, which qualifies them for LOSAP credit. 132 retired volunteers are participating in LOSAP. The County funds LOSAP in annual amounts determined by an actuary.

As of July 1, 2010, the date of the latest actuarial valuation, the LOSAP Unfunded Accrued Liability (UAL) is as follows:

Accrued Liability	\$ 7,710,562
Less: assets at market value	 4,572,193
Unfunded Accrued Liability	\$ 3,138,369

The minimum recommended contribution for the year beginning July 1, 2011, is as follows:

Normal costs	\$ 334,715
Amortization of UAL (over 15 years)	258,153
Interest on UAL	 25,940
Recommended contribution	\$ 618,808

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**Required Supplementary Information** 

# Schedule of Funding Progress June 30, 2011

#### **Pension Trust**

		Actuarial				
		Accrued				UAAL as a
Actuarial	Actuarial	Liability	<b>Unfunde d</b>			Percentage of
Valuation	Value of	(AAL) - Entry	AAL (UAAL)	Funded Ratio	Covered	Covered
Date	Assets (a)	Age (b)	( <b>b-a</b> )	(a/b)	Payroll (c)	Payroll [(b-a)/c]
7/1/2007	\$ 49,875,724	\$ 60,333,283	\$ 10,457,559	82.67%	\$ 29,299,129	35.69%
7/1/2008	51,808,616	67,907,912	16,099,296	76.29%	31,652,038	50.86%
7/1/2009	49,838,084	71,136,183	21,298,099	70.06%	33,576,069	63.43%
7/1/2010	52,986,292	77,023,047	24,036,755	68.79%	35,422,916	67.86%

#### Length of Service Award Program (LOSAP) Trust

		Actuarial				
		Accrued				UAAL as a
Actuarial	Actuarial	Liability	<b>Unfunde d</b>			Percentage of
Valuation	Value of	(AAL) - Entry	AAL (UAAL)	Funded Ratio	Covered	Covered
Date	Assets (a)	Age (b)	( <b>b-a</b> )	( <b>a/b</b> )	Payroll (c)	Payroll [(b-a)/c]
7/1/2007	4,401,471	5,581,427	1,179,956	78.86%	N/A	N/A
7/1/2008	4,242,850	6,510,528	2,267,678	65.17%	N/A	N/A
7/1/2009	3,944,546	7,111,240	3,166,694	55.47%	N/A	N/A
7/1/2010	4,572,193	7,710,562	3,138,369	59.30%	N/A	N/A

#### Other Postemployment Benefit (OPEB) Trust

Actuarial Valuation Date	Actuarial Value of ssets (a)	Actuarial Accrued Liability AL) - Entry Age (b)	Unfunde d AL (UAAL) (b-a)	Funded Ratio (a/b)	Covered Payroll (c)	UAAL as a Percentage of Covered Payroll [(b-a)/c]
7/1/2007	\$ -	\$ 14,950,000	\$ 14,950,000	0.00%	\$ 29,299,129	51.03%
7/1/2008	1,211,350	16,549,200	15,337,850	7.32%	29,300,000	52.35%
7/1/2009	1.501.721	18,333,616	16,831,895	8.19%	N/A	N/A

#### **Combining Statements of Financial Schedules June 30, 2011**

#### Non-Major Governmental Funds

The Community Partnership Fund is a special revenue fund used to account for all activities conducted by this department of the County. The Community Partnership's core function is to coordinate services and identify needs of the children, youth and families of Washington County.

The Inmate Welfare Fund is a special revenue fund used to account for commissary activities at the Washington County Detention Center and other inmate related revenue and expenses.

The Contraband Fund is a special revenue fund used for the deposit and temporary holding of seized U.S. Currency related to Narcotics Investigations. These monies are held in escrow pending civil or criminal court proceedings or abandonment. Released funds are used for law enforcement related expenses within Washington County at the discretion of the Board of Directors for the Washington County Narcotics Task Force.

The Agricultural Education Center Fund is a special revenue fund used to account for all transactions of the Agricultural Education Center (Center). The purpose of this Center is to promote agricultural pursuits in Washington County and to educate the general public and members of the agricultural community in all areas regarding agriculture in the County.

The Foreign Trade Zone Fund is a special revenue fund used to account for all transactions of the Foreign Trade Zone Commission. The Foreign Trade Zone Commission was established to allow a reduction or elimination of import taxes for County businesses within the 1,866 acres of the zone.

The Hotel Rental Tax Fund is a special revenue fund for accounting of taxes collected on transient charges paid to a hotel or motel located in the County, and for the distribution of the tax revenue to the Hagerstown/Washington County Convention and Visitors Bureau, municipalities and for special projects for the County.

The Gaming Fund is a special revenue fund for accounting of permits and licensing fees, for tip jar and bingo gaming activity. The Gaming Fund distributes funds to the various fire and rescue companies and charitable organizations in the County.

The Land Preservation Fund is a special revenue fund established to account for State and County programs related to preserving agriculture land in the County. A portion of the County's transfer tax is used to purchase permanent easements through an installment purchase program and a portion of the transfer tax is remitted to the State for the purchase of easements and transferable development rights.

The Hagerstown/Eastern Panhandle Metropolitan Planning Organization (HEPMPO) Fund is a special revenue fund used to account for transportation planning activities. The objective of the organization is to ensure that a continuing, cooperative, and comprehensive approach for short and long range transportation planning is established and maintained for the metropolitan area.

#### **Combining Statements of Financial Schedules June 30, 2011**

# **Non-Major Proprietary Funds**

The Public Transit Fund accounts for the activities of the public bus transportation system.

The Golf Course Fund accounts for activities at the Black Rock Golf Course including an 18 hole golf course, a full service pro shop, and a public restaurant.

# **Combining Balance Sheet – Non-Major Governmental Funds** As of June 30, 2011

	mmunity rtnership	Inmate Welfare	Co	ontraband	E	ricultural lucation Center	Tr	eign ade one	Hotel Rental Tax	(	aming	Land servation	н	EPMPO	N	Total on-Major Funds
ASSETS Cash Accounts receivable Due from other governmental agencies Notes receivable TOTAL ASSETS	\$ 529,920 - 49,115 - 579,035	\$ 469,162  \$ 469,162	\$	133,448 - - - 133,448	\$ \$	128,893 - - - 128,893	\$	- - - -	\$ 515,127 186,690 - 160,000 \$ 861,817	\$	1,423,407 98,294 - 1,521,701	\$ 584,200 - - 584,200	\$	132,022	\$	3,784,157 284,984 181,137 160,000 4,410,278
LIABILITIES AND FUND BALANCES																
LIABILITIES Accounts payable Accrued expenses Due to other funds Other liabilities Deferred revenue TOTAL LIABILITIES	\$ 166,923 4,036 - - - 170,959	\$ 21,925 1,024 - - - 22,949	\$	- 87,829 - 87,829	\$	7,948 814 - - - 8,762	\$	- - - - -	\$ 298,819 - - - 298,819	\$	1,483,350 3,307 <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u>	\$ 2,258 - 184,310 - 186,568	\$	41,818 921 78,697 	\$	2,020,783 12,360 78,697 272,139 48,310 2,432,289
FUND BALANCES Restricted Committed Assigned Unassigned TOTAL FUND BALANCES	 408,076	446,213	·	45,619		120,131		- - - -	562,998		(1,931) (1,931)	 46,095 351,537 		- (749) (749)		1,509,001 351,537 120,131 (2,680) 1,977,989
FUND BALANCES	\$ 579,035	\$ 469,162	\$	133,448	\$	128,893	\$	-	\$ 861,817	\$	1,521,701	\$ 584,200	\$	132,022	\$	4,410,27

# Combining Statement of Revenue, Expenditures, and Changes in Fund Balances – Non-Major Governmental Funds For the Year Ended June 30, 2011

	Community Partnership	Inmate Welfare	Contraband	Agricultural Education Center	Foreign Trade Zone	Hotel Rental Tax	Gaming	Land Preservation	HEPMPO	Total Non- Major Funds
REVENUE										
Other local taxes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,697,360	\$ -	\$ 1,306,912	\$ -	\$ 3,004,272
Licenses and permits	-	-	-	-	-	-	2,043,644	-	-	2,043,644
Charges for services	-	436,906	-	-	-	-	-	-	-	436,906
Revenue from uses of property	-	-	-	20,193	-	-	-	-	-	20,193
Reimbursed expenses	-	-	-	3,241	-	-	-	-	-	3,241
Miscellaneous revenues	-	-	8,789	-	-	-	225	-	23,686	32,700
Shared taxes and grants	1,255,643	-	-	-	-	-	-	1,508,984	373,423	3,138,050
TOTAL REVENUE	1,255,643	436,906	8,789	23,434		1,697,360	2,043,869	2,815,896	397,109	8,679,006
EXPENDITURES										
Public safety	-	-	12,054	-	-	-	948,685	-	-	960,739
Parks, recreation and culture	-	-		177,393	-	-	-	-	-	177,393
Land preservation	-	-	-	-	-	-	-	2,755,541	-	2,755,541
General operations	-	433,214	-	-	-	-	168,220	_,,	416,028	1,017,462
Community promotion	1,603,760	-	-	-	-	1,496,875	948,685	-	_	4,049,320
TOTAL EXPENDITURES	1,603,760	433,214	12,054	177,393		1,496,875	2,065,590	2,755,541	416,028	8,960,455
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES	(348,117)	3,692	(3,265)	(153,959)		200,485	(21,721)	60,355	(18,919)	(281,449)
OTHER FINANCING SOURCES	296 292			100,000	200			17.000	10.170	400.840
Transfers in	286,382			100,000	308			17,989	18,170	422,849
NET CHANGES IN FUND BALANCES	(61,735)	3,692	(3,265)	(53,959)	308	200,485	(21,721)	78,344	(749)	141,400
FUND BALANCES, BEGINNING OF YEAR	469,811	442,521	48,884	174,090	(308)	362,513	19,790	319,288		1,836,589
FUND BALANCES, END OF YEAR	\$ 408,076	\$ 446,213	\$ 45,619	\$ 120,131	\$ -	\$ 562,998	\$ (1,931)	\$ 397,632	\$ (749)	\$ 1,977,989

# Combining Statement of Net Assets – Non-Major Proprietary Funds As of June 30, 2011

	Public Transit Fund	Golf Course Fund	I	Total Non-Major Funds
ASSETS				
Current Assets				
Cash and short-term investments	\$ 200	\$ 800	\$	1,000
Accounts receivable	6,565	4,438		11,003
Unbilled receivables	1,045	-		1,045
Due from other governmental agencies	1,634,345	-		1,634,345
Inventories	67,122	51,536		118,658
Total current assets	 1,709,277	 56,774		1,766,051
Noncurrent Assets				
Property plant and equipment	6,814,262	4,417,731		11,231,993
Accumulated depreciation	(2,041,939)	(2,198,294)		(4,240,233)
Total noncurrent assets	 4,772,323	 2,219,437		6,991,760
TOTAL ASSETS	 6,481,600	 2,276,211		8,757,811
LIABILITIES				
Current Liabilities				
Accounts payable	182,746	16,985		199,731
Accrued expenses	33,062	33,084		66,146
Due to other funds	849,030	442,000		1,291,030
Compensated absences	48,297	27,606		75,903
Deferred revenue	-	2,750		2,750
Other liabilities	-	13,507		13,507
Total current liabilities	 1,113,135	 535,932		1,649,067
Non Current Liabilities				
Compensated absences	24,882	23,137		48,019
TOTAL LIABILITIES	 1,138,017	 559,069		1,697,086
NET ASSETS				
Invested in capital assets, net of related debt	4,772,323	2,219,437		6,991,760
Unrestricted	571,260	(502,295)		68,965
TOTAL NET ASSETS	\$ 5,343,583	\$ 1,717,142	\$	7,060,725

### Combining Statement of Revenue, Expenses and Changes in Fund Net Assets – Non-Major Proprietary Funds For the Year Ended June 30, 2011

	Public Transit Fund		Golf Course Fund	N	Total on-Major Funds
OPERATING REVENUE	I unu		<u>i unu</u>		1 unus
Charges for services	\$ 391,500	\$	987,546	\$	1,379,046
Miscellaneous	4,418		3,479		7,897
TOTAL OPERATING REVENUE	395,918	_	991,025		1,386,943
OPERATING EXPENSES					
Salaries and wages	\$ 1,071,445	\$	513,166		1,584,611
Fringe benefits	316,892		170,441		487,333
Utilities	28,590		64,864		93,454
Insurance	48,634		7,570		56,204
Repairs and maintenance	72,397		61,346		133,743
Supplies	119,012		3,766		122,778
Cost of goods sold	-		106,535		106,535
Contracted services	172,831		6,901		179,732
Rentals and leases	48,294		55,345		103,639
Other operating	236,886		149,800		386,686
Uncollectible accounts	197		106		303
Controllable assets	7,269		3,310		10,579
Depreciation	607,839		89,455		697,294
TOTAL OPERATING EXPENSES	2,730,286		1,232,605		3,962,891
OPERATING LOSS	(2,334,368)		(241,580)		(2,575,948)
OTHER INCOME (EXPENSE)					
Loss on disposal of assets	(845)		-		(845)
TOTAL OTHER INCOME (EXPENSE)	(845)	_	-		(845)
LOSS BEFORE OPERATING TRANSFERS AND GRANTS	(2,335,213)		(241,580)		(2,576,793)
OPERATING TRANSFERS	473,377		70,780		544,157
GRANTS FOR OPERATIONS	1,148,567		-		1,148,567
LOSS BEFORE CAPITAL TRANSFERS AND GRANTS	(713,269)		(170,800)		(884,069)
CAPITAL TRANSFERS	286,800		-		286,800
GRANTS FOR CAPITAL PROJECTS	1,510,144		-		1,510,144
NET INCOME (LOSS)	1,083,675		(170,800)		912,875
NET ASSETS, BEGINNING OF YEAR	4,259,908		1,887,942		6,147,850
NET ASSETS, END OF YEAR	\$ 5,343,583	\$	1,717,142	\$	7,060,725

# Combining Statement of Cash Flows – Non-Major Proprietary Funds For Year Ended June 30, 2011

	Pu	blic Transit	Go	lf Course
Cash Flows from Operating Activities				
Receipts from customers	\$	(2,958)	\$	989,435
Payments to suppliers		(567,043)		(453,234)
Payments to employees		(1,433,750)	_	(696,372)
Net Cash from Operating Activities		(2,003,751)		(160,171)
Cash Flows from Noncapital Financing Activities				
Operating contributions		1,621,944		70,780
Increase (decrease) in due to/from other funds		500,918		89,391
Net Cash from Noncapital Financing Activities		2,122,862		160,171
Cash Flows from Capital and Related Financing Activities				
Acquisition and construction of capital assets		(2,225,239)		-
Contribution for capital acquisitions		2,106,973		-
Loss on disposal		(845)		-
Net Cash from Capital and Related Financing Activities		(119,111)		-
Net change in cash		-		-
Cash, beginning of year		200		800
Cash, End of Year	\$	200	\$	800
Reconciliation of Operating Loss to Net Cash from Operating Activitie	es			
Operating loss	\$	(2,334,368)	\$	(241,580)
Adjustments to reconcile operating income to net cash				
from operating activities				
Depreciation		607,839		89,455
Changes in assets and liabilities:		-		-
Accounts receivable		2,547		160
Unbilled receivables		467		-
Prepaid expenses		-		6,961
Due to/from other government entities		(401,890)		-
Inventories		19,979		2,763
Accounts payable and other liabilities		147,088		(2,232)
Accrued expenses		(44,489)		(15,412)
Deferred revenue		-		(1,750)
Compensated absences		(924)		1,464
Net Cash from Operating Activities	\$	(2,003,751)	\$	(160,171)

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**Budget and Actual Schedules** 

### Schedule of Revenue, Expenditures, and Changes in Fund Balance - Budget and Actual General Fund For the Year Ended June 30, 2011

	Budgete	d Amounts		Variance with Final Budget - Positive
	Original	Final	Actual Amounts	(Negative)
REVENUE				
Property Tax	¢ 112,520,220	¢ 112 520 220	¢ 112 (02 992	¢ 1(2(52)
Real property tax	\$ 112,529,230	\$ 112,529,230	\$ 112,692,882	\$ 163,652
Personal property tax	13,642,880	13,642,880	13,067,057	(575,823)
Property tax interest income	510,000	510,000	599,714	89,714
Other property tax	587,750	587,750	623,131	35,381
Property tax discounts and credits	(1,461,600)	(1,461,600)	(1,519,794)	(58,194)
Total Property Taxes	125,808,260	125,808,260	125,462,990	(345,270)
Other Local Taxes				
Income tax	60,000,000	60,000,000	59,279,436	(720,564)
Income tax reserve	(420,000)	(420,000)	-	420,000
Admissions and amusement tax	390,000	390,000	324,210	(65,790)
Recordation tax	4,550,000	4,550,000	4,108,107	(441,893)
Trailer tax	425,000	425,000	459,335	34,335
Total Other Local Taxes	64,945,000	64,945,000	64,171,088	(773,912)
Other Revenues				
Licenses and permits	1,382,450	1,382,450	1,173,403	(209,047)
Court costs and fines	240,000	240,000	164,928	(75,072)
Charges for services	403,440	403,440	388,337	(15,103)
Revenues from use of property	1,443,960	1,443,960	1,280,462	(163,498)
Reimbursed expenses	1,104,250	1,104,250	1,063,968	(40,282)
Miscellaneous revenues	249,830	298,260	288,237	(10,023)
Grant and shared revenues	1,571,390	5,048,789	3,624,317	(1,424,472)
Highway Revenues	633,070	639,060	1,337,205	698,145
Total Other Revenues	7,028,390	10,560,209	9,320,858	(1,239,351)
TOTAL REVENUE	197,781,650	201,313,469	198,954,936	(2,358,533)

#### EXPENDITURES

#### **General Government**

Legislative				
County Commissioners	229,210	229,210	222,718	6,492
County Clerk	84,390	84,390	79,758	4,632
County Administrator	330,120	294,370	267,105	27,265
Public Information	83,150	83,150	81,391	1,759
Purchasing	 402,550	402,550	 398,964	 3,586
Total Legislative	\$ 1,129,420	\$ 1,093,670	\$ 1,049,936	\$ 43,734

## Schedule of Revenue, Expenditures, and Changes in Fund Balance - Budget and Actual General Fund For the Year Ended June 30, 2011

				Variance with Final Budget -		
	Budge Original	ted Amounts Final	Actual Amounts	Positive (Negative)		
Judicial	Original	Final	Actual Amounts	(Inegative)		
Circuit Court	\$ 1,282,460	\$ 1,282,460	\$ 1,229,752	\$ 52,708		
Orphan's Court	29,500	29,500	29,010	¢ 22,,700 490		
State's Attorney	2,437,570	2,416,024	2,338,877	77,147		
Sheriff - Judicial	2,048,850	2,048,850	1,970,314	78,536		
Sheriff - Process Servers	115,370	115,370	111,512	3,858		
Grants	-	252,841	267,825	(14,984)		
Total Judicial	5,913,750	6,145,045	5,947,290	197,755		
Election Board	1,007,170	1,007,170	804,183	202,987		
Financial Administration						
Budget and Finance	1,191,050	1,191,050	1,167,781	23,269		
Independent Auditing	70,000	70,000	63,050	6,950		
Treasurer	420,660	420,660	407,715	12,945		
Information Technologies	1,558,140	1,593,890	1,581,847	12,043		
Total Financial Administration	3,239,850	3,275,600	3,220,393	55,207		
		5,275,000				
County Attorney	631,370	631,370	529,964	101,406		
Human Resources	643,460	643,460	595,046	48,414		
Planning and Zoning						
Planning and Community Development	1,245,880	1,236,880	1,209,330	27,550		
Board of Zoning	55,940	55,940	46,597	9,343		
Total Planning and Zoning	1,301,820	1,292,820	1,255,927	36,893		
Public Works						
Department of Public Works	349,100	349,100	348,000	1,100		
Public Works - Land Development	798,570	798,570	715,836	82,734		
Public Works - Capital Projects	1,305,680	1,305,680	1,309,690	(4,010)		
Total Public Works	2,453,350	2,453,350	2,373,526	79,824		
County Owned Buildings						
Martin Luther King Center	99,750	99,750	106,325	(6,575)		
Administrative Building	278,900	296,700	249,604	47,096		
Administrative Building II	117,000	117,000	44,028	72,972		
Court House	550,540	550,540	568,503	(17,963)		
County Office Building	240,260	232,060	197,095	34,965		
Adminstration Annex	68,900	68,900	52,513	16,387		
Central Services	204,910	204,910	181,131	23,779		
Rental Properties	4,500	4,500	3,018	1,482		
Library Maintenance	35,500	43,700	30,047	13,653		
Dwyer Center	34,000	34,000	27,006	6,994		
Public Facilities Annex	59,500	59,500	77,342	(17,842)		
Total County Owned Buildings	1,693,760	1,711,560	1,536,612	174,948		
Community Promotion Contributions to Non-profits	52,890	52,890	52,270	620		
Economic Development Commission	626,510	626,510	620,668	5,842		
Total Community Promotion	679,400	<u>626,510</u> <u>679,400</u>	672,938	5,842 6,462		
Total General Government	\$ 18,693,350	\$ 18,933,445	\$ 17,985,815	\$ 947,630		

## Schedule of Revenue, Expenditures, and Changes in Fund Balance - Budget and Actual General Fund For the Year Ended June 30, 2011

	Budgeted Amounts					Variance with Final Budget - Positive		
	Original			Final	Actual Amounts		(1	Negative)
Public Safety								
Sheriff Departments								
Patrol	\$	7,855,300	\$	7,885,400	\$	7,548,951	\$	336,449
Sheriff Auxillary Department		-		-		25,242		(25,242)
Narcotics Task Force		584,760		584,760		557,329		27,431
Grants		-		248,763		303,257		(54,494)
Total Sheriff Department		8,440,060		8,718,923		8,434,779		284,144
Fire and Rescue Services								
Volunteer Fire and Rescue - County Grants		5,176,030		5,176,030		5,152,946		23,084
Air Unit		20,650		32,330		29,101		3,229
Special Operations		321,920		321,920		318,238		3,682
Total Fire and Rescue Services		5,518,600		5,530,280		5,500,285		29,995
Corrections								
Detention Center		11,321,660		11,321,660		10,923,422		398,238
Central Booking		736,900		736,900		728,448		8,452
Total Corrections		12,058,560		12,058,560		11,651,870		406,690
Other Public Safety								
Building Inspection		1,879,490		1,884,380		1,807,723		76,657
911 - Communications		3,505,800		3,505,800		3,364,104		141,696
Communciations Maintenance		557,280		569,240		524,647		44,593
Emergency Management		126,500		115,500		113,556		1,944
Fire and Rescue Operations Medical Examiner		936,430 15,000		936,430 15,000		934,345 16,270		2,085
Civil Air Patrol		3,600		3,600		3,600		(1,270)
Animal Control		1,160,250		1,160,250		1,146,337		- 13,913
CSafe		44,100		44,100		44,100		-
Children's Village		24,500		24,500		24,500		_
Cillaton o Anago		-		1,800,660		617,634		1,183,026
Other Public Safety		8,252,950		10,059,460		8,596,816		1,462,644
Total Public Safety		34,270,170		36,367,223		34,183,751		2,183,472
Health								
Total Health		2,389,270		2,389,270		2,389,270		
Social Services								
Total Contributions to Other Agencies		1,732,760		1,732,760		1,728,360		4,400
Grants		-		1,196,681		671,708		524,973
Total Social Services		1,732,760		2,929,441		2,400,068		529,373
Education								
Total Education		101,360,380		101,360,380		101,360,380		-
Parks, Recreation, and Culture								
Total Contributions to Other Agencies		2,888,020		2,888,020		2,888,020		-
Parks Department		1,741,470		1,741,470		1,663,401		78,069
Martin L. Snook Park Pool		127,400		127,400		131,003		(3,603)
Recreation		660,780		660,780		668,626		(7,846)
Total Parks, Recreation, and Culture	\$	5,417,670	\$	5,417,670	\$	5,351,051	\$	66,619
	_							

## Schedule of Revenue, Expenditures, and Changes in Fund Balance - Budget and Actual General Fund For the Year Ended June 30, 2011

	Budgete	ed A mounts		Variance with Final Budget - Positive	
	Budgeted Amounts Original Final		Actual Amounts	(Negative)	
Conservation of Natural Resources				(1.1.9.11.1.1)	
Weed Control	\$ 118,630	\$ 118,630	\$ 141,727	\$ (23,097)	
Agricultural Extension Service	210,990	210,990	179,680	31,310	
Cooperative Extension	38,730	38,730	38,730	-	
Agricultural Marketing	96,330	96,330	100,531	(4,201)	
Soil Conservation Service	75,040	75,040	75,040	-	
Gypsy Moth Program	75,000	75,000	6,210	68,790	
Total Conservation of Natural Resources	614,720	614,720	541,918	72,802	
Highway	8,489,090	8,495,080	8,095,183	399,897	
General Operations					
<b>Total General Operations</b>	416,950	399,950	404,532	(4,582)	
Unallocated Employee Insurance and Benefits					
Total Unallocated Employee Insurance and					
Benefits	2,018,310	2,018,310	1,683,373	334,937	
Intergovernmental					
Golf Course operating transfer	70,780	70,780	70,780	-	
Foreign Trade Zone operating transfer	-	-	308	(308)	
HEPMPO operating transfer	-	9,000	8,537	463	
Land Preservation operating transfer	-	-	17,989	(17,989)	
Water Quality operating transfer	3,120,000	3,120,000	3,120,000	-	
Public Transit operating transfer	483,010	483,010	483,010	-	
Airport operating transfer	99,990	99,990	99,990	-	
Capital Projects operating transfer	4,500,000	4,500,000	5,300,000	(800,000)	
Solid Waste operating transfer	548,390	548,390	548,390	-	
Community Partnership operating transfer	295,760	295,760	286,382	9,379	
Agricultural Education Center operating transfer	100,000	100,000	100,000	-	
Municipality in lieu of bank shares	38,550	38,550	38,544	6	
Total Intergovernmental	9,256,480	9,265,480	10,073,929	(808,449)	
Debt Service					
Total Debt Service	13,122,500	13,122,500	13,066,760	55,740	
TOTAL EXPENDITURES	197,781,650	201,313,469	197,536,030	3,777,439	
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	<u>\$</u> -	\$	1,418,906	\$ 1,418,906	
CONSOLIDATION OF HIGHWAY FUND			(644,789)		
FUND BALANCE - BEGINNING			36,798,797		
FUND BALANCE - ENDING			\$ 37,572,914		

## Schedule of Revenue, Expenditures, and Changes in Fund Balance - Budget and Actual Highway Fund For the Year Ended June 30, 2011

	Budgeted A Original		l Amounts Final		Actual Amounts		Variance with Final Budget - <u>Positive (Negative)</u>	
REVENUE								
Highway user revenue	\$	-	\$	-	\$	573,141	\$	573,141
Reimbursed expenses		625,970		625,970		713,010		87,040
Other revenue		7,863,120		7,869,110		7,907,075		37,965
TOTAL REVENUE		8,489,090		8,495,080		9,193,226		698,146
EXPENDITURES General Operations Road Maintenance Snow Removal Storm Damage Traffic Control Fleet Management TOTAL EXPENDITURES		907,130 4,419,690 685,010 32,350 512,230 1,932,680 8,489,090		907,130 4,424,250 685,010 32,350 512,230 1,934,110 8,495,080		951,864 3,883,388 854,581 105,516 511,156 2,001,809 8,308,314		(44,734) 540,862 (169,571) (73,166) 1,074 (67,699) 186,766
DEFICIENCY OF REVENUE OVER EXPENDITURES	\$	-	\$	-		884,912	\$	884,912
FUND BALANCE, BEGINNING OF YEAR						(644,789)		
FUND BALANCE, END OF YEAR					\$	240,123		

# Schedule of Revenue, Expenditures, and Changes in Fund Balance - Budget and Actual Community Partnership Fund For the Year Ended June 30, 2011

	Budget	ed Amounts		Variance with Final Budget -	
	Original	Final	Actual Amounts	Positive (Negative)	
REVENUE					
Grant Revenues	\$ -	\$ 1,142,423	\$ 1,255,643	\$ 113,220	
TOTAL REVENUE		1,142,423	1,255,643	113,220	
EXPENDITURES					
General Operations	176,460	176,460	183,123	(6,663)	
Teen Pregnancy Prevention	119,300	119,300	103,259	16,041	
Governor's Office for the Children	-	745,921	724,857	21,064	
MSDE	-	277,993	277,993	-	
Bridge Program	-	53,313	53,313	-	
Department of Earned Reinvestment	-	38,432	37,555	877	
Hancock Community Initiative Program	-	-	196,896	(196,896)	
Department of Hancock Community Initative Program	-	26,764	26,764	-	
TOTAL EXPENDITURES	295,760	1,438,183	1,603,760	(165,577)	
EXCESS OF REVENUE OVER EXPENDITURES	(295,760)	(295,760)	(348,117)	(52,357)	
OTHER FINANCING SOURCES (USES)					
Transfers in	295,760	295,760	286,382	(9,378)	
NET CHANGES IN FUND BALANCE	\$ -	\$ -	(61,735)	\$ (61,735)	
FUND BALANCE, BEGINNING OF YEAR			469,811		
FUND BALANCE, END OF YEAR			\$ 408,076		

SINGLE AUDIT REPORT

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#### REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

County Commissioners of Washington County Hagerstown, Maryland

We have audited the financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of the County Commissioners of Washington County, Maryland (the County), as of and for the year ended June 30, 2011, which collectively comprise the County's basic financial statements as listed in the table of contents, and have issued our report thereon dated October 26, 2011. We did not audit the financial statements of the Board of Education of Washington County. Those financial statements were audited by another auditor whose report thereon has been furnished to us, and our opinion, insofar as it relates to the amounts included for the component unit presentation of the Board of Education of Washington County, is based on the report of the other auditor. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

#### **Internal Control over Financial Reporting**

Management of the County is responsible for establishing and maintaining effective internal control over financial reporting. In planning and performing our audit, we considered the County's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the County's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the County's internal control over financial reporting.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the County's financial statements will not be prevented, or detected and corrected on a timely basis.



Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the County's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of management, the County Commissioners of Washington County, others within the entity, Federal awarding agencies, and, if applicable, pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Hunt Valley, Maryland October 26, 2011

SB + Company, IfC



#### REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS ON COMPLIANCE WITH REQUIREMENTS THAT COULD HAVE A DIRECT AND MATERIAL EFFECT ON EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133

County Commissioners of Washington County Hagerstown, Maryland

#### Compliance

We have audited the compliance of Washington County (the County) with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on each of the County's major Federal programs for the year ended June 30, 2011. The County's major Federal programs are identified in the summary of independent public accountants' results section of the accompanying Schedule of Findings and Questioned Costs. Compliance with the requirements of laws, regulations, contracts, and grants applicable to each of its major Federal programs is the responsibility of the County's management. Our responsibility is to express an opinion on the County's compliance based on our audit.

The County's basic financial statements include the operations of the Washington County Board of Education, a component unit which received Federal awards and which is not included in the accompanying Schedule of Federal Awards for the year ended June 30, 2011. Our audit described below does not include the operations of the Washington County Board of Education and because this entity engaged another auditor to perform an audit in accordance with OMB Circular A-133.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and OMB Circular A-133. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major Federal program occurred. An audit includes examining, on a test basis, evidence about the County's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of the County's compliance with those requirements.



In our opinion, the County complied, in all material respects, with the requirements referred to above that could have a direct and material effect on each of its major Federal programs for the year ended June 30, 2011.

#### **Internal Control Over Compliance**

Management of the County is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws, regulations, contracts, and grants applicable to Federal programs. In planning and performing our audit, we considered the County's internal control over compliance with the requirements that could have a direct and material effect on a major Federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the County's internal control over compliance.

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a Federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a Federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be *material weaknesses*, as defined above.

#### Schedule of Expenditures of Federal Awards

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying Schedule of Expenditures of Federal Awards is presented for purposes of additional analysis as required by the U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, and is not a required part of the basic financial statements. The other supplementary information, as indicated in the table of contents, is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to



prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

This report is intended solely for the information and use of management, the County Commissioners of Washington County, others within the entity, Federal awarding agencies, and if applicable, pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Hunt Valley, Maryland October 26, 2011

SB + Company, SfC

# Schedule of Expenditures of Federal Awards For the Year Ended June 30, 2011

Federal Grantor/Pass-through Grantor/Program or Cluster Title	Federal CFDA Number	Grantor or Pass- Through Entity Identifying Number	Federal Expenditures
Department of Agriculture	Tumoer		Experiatures
Passed through MD Department of Human Resources			
The Emergency Food Assistance Cluster			
The Emergency Food Assistance Program	10.569	OGM/FNS-10-022	\$ 20,000
The Emergency Food Assistance Program	10.569	FNS-09-022A2 ARRA	5,000
The Emergency Food Assistance Program	10.568	FNS-09-022A2 ARRA	7,187
Total Emergency Food Assistance Cluster			32,187
Cedar Springs Pump Station	10.864	00-16	137,936
Total Department of Agriculture	10.804	00-10	170,123
Department of Commerce			
Byrne Memorial Justice Assistance Grant Program	11.553	2009-SB-B9-0100	20,582
Department of Housing and Urban Development			
Passed through MD Dept of Housing & Community Development			
Cbdg-Md Neighborhood Conservation Initiative Program	14.228	MD-NCI-4	130,570
Cdbg-Foreclosure Counseling Program	14.228	MD-10-CD-23	58,583
Emergency Shelter Grants Program 2009 ** Cac, Casa, Reach, St Johns Shelter	14.231	2009-ESG-BOS-16	10,657
Emergency Shelter Grants Program 2010 ** Cac, Casa, Reach, St Johns Shelter	14.231	2010-ESG-BOS-16	9,564
Homeless Prevention Rapid Re-Housing Program ** Cac	14.257	O-HPRP-BOS -29	27,196
Total Department of Housing and Urban Development			236,570
Department of Justice			
Passed through Governor's Office of Crime Control & Prevention			
Sheriff's Dept. Crime Analyst Anti-Gang Strategy	16.580	I-37-1249	15,631
State Criminal Alien Assistance Program Wc Detention Center Award	16.606	2009-AP-BX-1405	15,730
Goccp-Warrant Reduction Initiative	16.803	BJRA-2009-1004	1,417
Goccp-Mobile Data Enhancement	16.738	BJRA-2009-1020	25,681
Goccp-"Lets" Swat Supervision Training	16.738	BJNT-2008-1001	1,398
Byrne Memorial Justice Assistance Grant Program	16.738	2007-DJ-BX-0302	4,174
Byrne Memorial Justice Assistance Grant Program	16.738	2009-DJ_BX-0363	18,900
Byrne Memorial Justice Assistance Grant Program	16.738	2010-DJ-BX-0221	6,940
Total Department of Justice			89,872
Department of Transportation			
Passed through the MD State Highway Administration			
Economic Development Grants For Public Works - Barnes Road Bridge	20.205	WA123ZM2	548,718
Economic Development Grants For Public Works - "Marble Quarry Road Bridge 2"		WA213ZM1	1,913
Economic Development Grants For Public Works - Coffman Farms/Old Forge Rd	20.205	WA417ZM1	292
Economic Development Grants For Public Works - Harpers Ferry Road Brdg	20.205	WA212ZM2	780,853
Economic Development Grants For Public Works - Halfway/Massey Blvd Signals	20.205	WA367ZM1	950,596
Desced through the MD Department of Theoremontation			2,282,371
Passed through the MD Department of Transportation The Federal Transit Formula Grant Cluster			
Federal Transit -Pave Resurface & Rehab	20.507	POO487C-1	1,259,580
Federal Transit Formula Grant "Small Urban Public Transportation" "Jobs-Fixed			
*	20.507	MD-90-41XX W A 125307O2012	64,687 574 109
Federal Transit Formula Grant "Small Urban Public Transportation" Federal Transit Formula Grant Fu <sup>(06</sup> , Fu <sup>(08</sup> , "Wate Adda Software Support"		WA125307O2012	574,109
Federal Transit Formula Grant Fy06 - Fy08 "Wctc Adp Software Support"	20.507	MD-90-0101 MD-90-0118	10,821
	20 507	IVELL-SULUE X	5,815
Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab"	20.507		00 204
Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab" Federal Transit Formula Grant Arra Of 2009 "Wctc Capital Maintenance"	20.500	MD-96-X001	82,324
Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab" Federal Transit Formula Grant Arra Of 2009 "Wctc Capital Maintenance" Federal Transit Formula Grant Arra Of 2009 "Wctc Capital Maintenance"	20.500 20.500	MD-96-X001 MD-96-X001	15,444
Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab" Federal Transit Formula Grant Arra Of 2009 "Wctc Capital Maintenance" Federal Transit Formula Grant Arra Of 2009 "Wctc Capital Maintenance" Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab"	20.500 20.500 20.507	MD-96-X001 MD-96-X001 MD-90-0118	15,444 35,765
Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab" Federal Transit Formula Grant Arra Of 2009 "Wctc Capital Maintenance" Federal Transit Formula Grant Arra Of 2009 "Wctc Capital Maintenance" Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab" Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab"	20.500 20.500 20.507 20.507	MD-96-X001 MD-96-X001 MD-90-0118 MD-90-0107	15,444 35,765 20,276
Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab" Federal Transit Formula Grant Arra Of 2009 "Wctc Capital Maintenance" Federal Transit Formula Grant Arra Of 2009 "Wctc Capital Maintenance" Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab" Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab" Federal Transit Formula Grant Arra Of 2009 "Wctc Facilities Rehab"	20.500 20.500 20.507 20.507 20.500	MD-96-X001 MD-96-X001 MD-90-0118 MD-90-0107 MD-96-X001	15,444 35,765 20,276 212,000
Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab" Federal Transit Formula Grant Arra Of 2009 "Wctc Capital Maintenance" Federal Transit Formula Grant Arra Of 2009 "Wctc Capital Maintenance" Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab" Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab" Federal Transit Formula Grant Arra Of 2009 "Wctc Facilities Rehab" Federal Transit Formula Grant Arra Of 2009 "Wctc Facilities Rehab" Federal Transit Formula Grant Arra Of 2009 "Wctc Facilities Rehab"	20.500 20.500 20.507 20.507 20.500 20.500	MD-96-X001 MD-96-X001 MD-90-0118 MD-90-0107 MD-96-X001 MD-96-X001	15,444 35,765 20,276 212,000 1,098,746
Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab" Federal Transit Formula Grant Arra Of 2009 "Wctc Capital Maintenance" Federal Transit Formula Grant Arra Of 2009 "Wctc Capital Maintenance" Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab" Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab" Federal Transit Formula Grant Arra Of 2009 "Wctc Facilities Rehab" Federal Transit Formula Grant Arra Of 2009 "Wctc Facilities Rehab" Federal Transit Formula Grant Arra Of 2009 "Wctc Facilities Rehab" Federal Transit Formula Grant Arra Of 2009 "Transfer Point Relocation" Federal Transit Formula Grant "Arra Of 2009"	20.500 20.500 20.507 20.507 20.500	MD-96-X001 MD-96-X001 MD-90-0118 MD-90-0107 MD-96-X001	15,444 35,765 20,276 212,000 1,098,746 
Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab" Federal Transit Formula Grant Arra Of 2009 "Wctc Capital Maintenance" Federal Transit Formula Grant Arra Of 2009 "Wctc Capital Maintenance" Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab" Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab" Federal Transit Formula Grant Arra Of 2009 "Wctc Facilities Rehab" Federal Transit Formula Grant Arra Of 2009 "Wctc Facilities Rehab" Federal Transit Formula Grant Arra Of 2009 "Wctc Facilities Rehab"	20.500 20.500 20.507 20.507 20.500 20.500	MD-96-X001 MD-96-X001 MD-90-0118 MD-90-0107 MD-96-X001 MD-96-X001	15,444 35,765 20,276 212,000 1,098,746
Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab" Federal Transit Formula Grant Arra Of 2009 "Wctc Capital Maintenance" Federal Transit Formula Grant Arra Of 2009 "Wctc Capital Maintenance" Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab" Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab" Federal Transit Formula Grant Arra Of 2009 "Wctc Facilities Rehab" Federal Transit Formula Grant Arra Of 2009 "Wctc Facilities Rehab" Federal Transit Formula Grant Arra Of 2009 "Wctc Facilities Rehab" Federal Transit Formula Grant Arra Of 2009 "Transfer Point Relocation" Federal Transit Formula Grant "Arra Of 2009"	20.500 20.500 20.507 20.507 20.500 20.500	MD-96-X001 MD-96-X001 MD-90-0118 MD-90-0107 MD-96-X001 MD-96-X001	15,444 35,765 20,276 212,000 1,098,746 

# Schedule of Expenditures of Federal Awards For the Year Ended June 30, 2011

	Federal CFDA	Grantor or Pass- Through Entity	Federal
Federal Grantor/Pass-through Grantor/Program or Cluster Title	Number	Identifying Number	Expenditures
Passed through MD Emergency Management Agency Lepc Interagency Hazardous Materials Public Sector Ffy10 Training Grt	20.703	HMEP FFY10 TRAINING	11,200
Lepc Interagency Hazardous Materials Public Sector Ffy 10 Flaming Grt	20.703	HMEP FFY10 PLANNING	8,044
Lepc Interagency Hazardous Materials Public Sector Ffy11 Planning Gat	20.703	HMEP FFY11 PLANNING	7,000
Airport Improvement Program	20.106	AIP-3-24-0019-041	2,577
Airport Improvement Program	20.106	AIP-3-24-0019-045	75,000
Airport Improvement Program	20.106	AIP-3-24-0019-046	461,555
Airport Improvement Program - Snow Removal	20.106	AIP-3-24-0019-044	382,703
Airport Improvement Program 2007-2011	20.106	AIP-3-24-0019-042	911,586
Total Department of Transportation			1,859,665
			7,873,389
Appalachian Regional Commission			
Gis Office Of Washington Co Information Technologies Dept	23.002	MD-16516-2010	70,509
Department of Environment			
Burnside Bridge Road Stream Bank Stabilization	66.458	WQSGG0853922L	50,766
Lehmans Mill Road Stream Bank Stabilization	66.458	WQSGG0853922L	17,684
Total Department of Environment			68,450
Department of Energy			
Energy Efficiency Conservation Block Grant	81.128	DE-SC0002639	26,480
Department of Health and Human Services			
Passed Through the MD State Department of Education			
Community Partnership Grant - Healthy Families (Wc Health Dept) **	93.558	SG114258	277,933
Passed Through MD Department of Human Resources			
Child Support Enforcement Administration	93.563	CSEA-CRA-10-041	35,809
Child Support Enforcement Administration	93.563	CSEA-CRA-11-041	101,650
Child Support Enforcement Administration (Incentive)	94.563		3,107
Total Department of Health and Human Services			418,500
Department of Homeland Security			
Passed Through MD Emergency Mgmt Agency			
Interoperable Emergency Communications Program Ffy2008	97.001	2008-IO-T8-0051	96,651
Homeland Security Grant Program-Ffy2010 Emergency Mgmt Performance	97.042	2010-EP-EO-0041	97,376
Homeland Security Grant Program-"Cert"/Mini Grt Ffy2008	97.053	2008-GE-T8-0011	8,041
Homeland Security Grant Program-Citizen Emer Response Training "Cert" Ffy2009	97.053	2009-SS-T9-0080	4,809
Interoperable Emergency Communications Program Ffy2009	97.055	2009-IP-T9-0005	10,499
Homeland Security Grant Program- Ffy2009 Planner Position "Shsgp" ##	97.073	2009-SS-T9-0080	94,905
Homeland Security Grant Program- Ffy2008 "Shsgp"	97.073	2008-GE-T8-0011	221,107
Homeland Security Grant Program- Ffy2008 "Shsgp"	97.073	2008-GE-T8-0011	3,449
Total Department of Homeland Security			536,837
Total Expenditures of Federal Awards			\$ 9,511,312
A ANNA A STANDARD OF A L AND AN A L AND AN AND AND AND AND AND AND AND AND			φ 7,511,512

# Notes to Schedule of Expenditures of Federal Awards June 30, 2011

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

All Federal grant operations of Washington County (the County) are included in the scope of the Office of Management and Budget (OMB) Circular A-133 audit (the Single Audit). The Single Audit was performed in accordance with the provisions of the OMB Circular A-133 (the Compliance Supplement). Compliance testing of all requirements, as described in the Compliance Supplement, was performed for the major grant programs noted below. The programs on the Schedule of Expenditures of Federal Awards represent all Federal award programs and other grants within fiscal year 2011 cash or non-cash expenditures activities. For our single audit testing, we tested Federal award programs within 2011 cash and non-cash expenditures in excess of \$300,000 to ensure coverage of at least 25% of Federally granted funds. Our actual coverage was 63%.

	Federal CFDA	Federal
Major Program	Number	Expenditures
Cedar Springs Pump Station	10.864	\$ 137,936
Economic Development Grants For Public Works - Barnes Road Bridge	20.205	548,718
Economic Development Grants For Public Works - Harpers Ferry Road Brdg	20.205	780,853
Economic Development Grants For Public Works - Halfway/Massey Blvd Signals	20.205	950,596
Federal Transit Formula Grant Cluster:		
Federal Transit Formula Grant Arra Of 2009 "Wctc Capital Maintence"- ARRA	20.500	82,324
Federal Transit Formula Grant Arra Of 2009 "Wctc Capital Maintence"- ARRA	20.500	15,444
Federal Transit Formula Grant Arra Of 2009 "Wctc Facilties Rehab" - ARRA	20.500	212,000
Federal Transit Formula Grant Arra Of 2009 "Transfer Point Relocation"- ARRA	20.500	1,098,746
Federal Transit - Pave Resurface & Rehab- ARRA	20.507	1,259,580
Federal Transit Formula Grant "Small Urban Public Transportation" "Jobs-Fixed Route"	20.507	64,687
Federal Transit Formula Grant "Small Urban Public Transportation"	20.507	574,109
Federal Transit Formula Grant Fy06 - Fy08 "Wctc Adp Software Support"	20.507	10,821
Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab"	20.507	5,815
Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab"	20.507	35,765
Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab"	20.507	20,276
Federal Transit Formula Grant "Arra Of 2009"- ARRA	20.507	19,853
Total Federal Transit Formula Grant Cluster		3,399,421
Homeland Security Grant Program- Ffy2008 "Shsgp"	97.073	221,107

#### 2. BASIS OF PRESENTATION

The Schedule of Expenditures of Federal Awards has been accounted for on the accrual basis of accounting.

#### Schedule of Findings and Questioned Costs For the Year Ended June 30, 2011

#### Section I - Summary of Independent Public Accountants' Results **Financial Statements** Type of Independent Public Accountants' report issued Unqualified Internal control over financial reporting: Material weakness(es) identified? No Significant deficiency(ies) identified? None Reported Noncompliance material to the financial statements noted? No **Federal Awards** Internal control over major programs: Material weakness(es) identified? No Significant deficiency(ies) identified? None Reported Type of Independent Public Accountants' report issued on compliance for major programs Unqualified Any audit findings disclosed that are required to be reported in accordance with section 510(a) of OMB Circular A-133? No

# Schedule of Findings and Questioned Costs For the Year Ended June 30, 2011

# **Identification of Major Programs:**

	Federal CFDA	Federal
Major Program	Number	Expenditures
Cedar Springs Pump Station	10.864	\$ 137,936
Economic Development Grants For Public Works - Barnes Road Bridge	20.205	548,718
Economic Development Grants For Public Works - Harpers Ferry Road Brdg	20.205	780,853
Economic Development Grants For Public Works - Halfway/Massey Blvd Signals	20.205	950,596
Federal Transit Formula Grant Cluster:		
Federal Transit Formula Grant Arra Of 2009 "Wctc Capital Maintence"- ARRA	20.500	82,324
Federal Transit Formula Grant Arra Of 2009 "Wctc Capital Maintence"- ARRA	20.500	15,444
Federal Transit Formula Grant Arra Of 2009 "Wctc Facilties Rehab" - ARRA	20.500	212,000
Federal Transit Formula Grant Arra Of 2009 "Transfer Point Relocation"- ARRA	20.500	1,098,746
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Federal Transit Formula Grant "Small Urban Public Transportation" "Jobs-Fixed Route"	20.507	64,687
Federal Transit Formula Grant "Small Urban Public Transportation"	20.507	574,109
Federal Transit Formula Grant Fy06 - Fy08 "Wctc Adp Software Support"	20.507	10,821
Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab"	20.507	5,815
Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab"	20.507	35,765
Federal Transit Formula Grant Fy09 "Wctc Facilities Rehab"	20.507	20,276
Federal Transit Formula Grant "Arra Of 2009"- ARRA	20.507	19,853
Total Federal Transit Formula Grant Cluster		3,399,421
Homeland Security Grant Program- Ffy2008 "Shsgp"	97.073	221,107
Threshold for distinguishing between Type A and B programs		300,000
Did the County qualify as a low risk auditee?		Yes

### Schedule of Findings and Questioned Costs For the Year Ended June 30, 2011

# **Section II - Financial Statement Findings**

None Noted.

# Section III - Federal Award Findings

None Noted.

# Schedule of Prior Year Findings For the Year Ended June 30, 2011

There are no prior year findings to disclose.

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