



WASHINGTON COUNTY, MARYLAND

FISCAL & ECONOMIC UPDATE

QUARTERLY REPORT

QUARTER ENDING
MARCH 2021

WASHINGTON COUNTY, MARYLAND



Washington County

M A R Y L A N D

Inside this Report:

FINANCIAL STATISTICS 3

REVENUE TRENDS 3

SUMMARY OF MAJOR EXPENDITURE ACTIVITY 4

EMPLOYMENT DATA 5

SPENDING DATA 5

HOUSING DATA 6

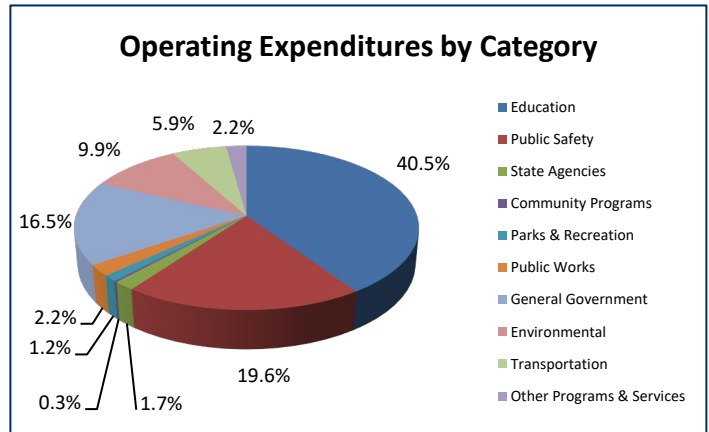
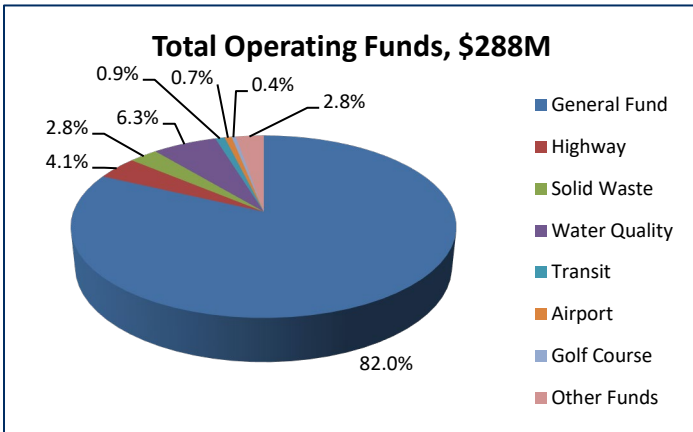
INVESTMENTS 7

Washington County is located in northwestern Maryland, bordered by Pennsylvania to the north and West Virginia to the south. It is bordered on the east by Frederick County, Maryland and on the west by Allegany County, Maryland. Washington County is approximately 70 miles from Washington, D.C. and Baltimore, Maryland. Two major highways, Interstate 81 – running north and south, and Interstate 70 – running east and west, cross within Washington County’s borders. The County is a body corporate and politic and is a mid-size, multi-service local government serving the needs of approximately 151,000 residents with nine incorporated municipalities. Under public local law both the executive and legislative functions of the County are vested in the elected, five-member Board of County Commissioners of Washington County. The County Commissioners are elected on a county-wide basis and serve four-year terms. Other elected County funded positions include County Sheriff, Treasurer, and State’s Attorney.

Information provided below indicates where Washington County ranks within Maryland Counties for the services and statistics provided among 23 counties and Baltimore City for FY2017, the most recent available year.

Population Rank	11th
Property Tax per capita	20th
Per pupil local funding	18th
Expenditure per capita	23rd
Revenue per capita	23rd

FINANCIAL STATS

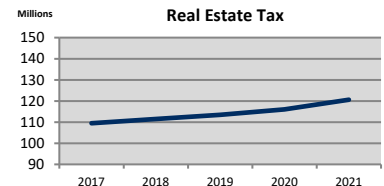


Washington County will spend approximately \$288 million annually on public services in FY2021. The General Fund budget represents the County's largest fund at \$236 million. Major revenues that make up the General Fund budget are Property Tax, Local Income Tax, and Other Local Taxes including Recordation Tax, Service Fees, and Intergovernmental Grants. General Fund dollars are spent on Education, Public Safety, Debt Service, General Government, Courts, State Agencies, Community Programs, Public Works, Parks & Recreation, and sometimes support other funds through an intergovernmental transfer.

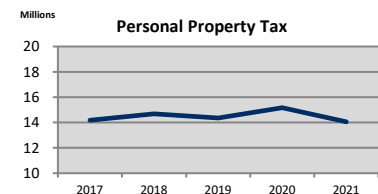
MAJOR REVENUE TRENDS

The following information summarizes key revenue sources that affect the County's overall financial condition. Many of these revenues change with the economy. Amounts reflect distributions received as of the reported date. The revenue graphs to the right reflect total actual revenues collected for each of the prior fiscal years and the projected total annual revenue based on existing trends for the current year. The current year will change as the year progresses.

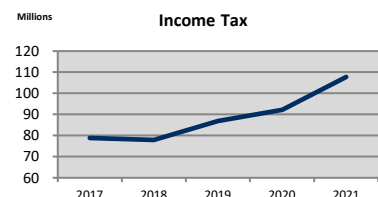
Real Estate Tax				
Year-to-Date		Budget Variance		Actual Growth
Budget	Revenues	\$	%	PY vs. CY %
119,464,580	120,608,316	1,143,736	1.0%	3.3%



Personal Property Tax				
Year-to-Date		Budget Variance		Actual Growth
Budget	Revenues	\$	%	PY vs. CY %
13,464,115	11,023,300	(2,440,815)	(18.1%)	(19.7%)

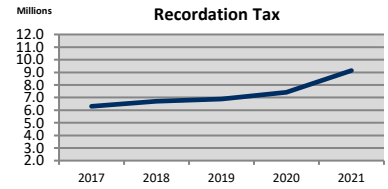


Income Tax				
Year-to-Date		Budget Variance		Actual Growth
Budget	Revenues	\$	%	PY vs. CY %
58,273,660	68,195,370	9,921,710	17.0%	41.3%

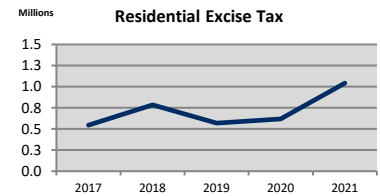


MAJOR REVENUE TRENDS (CONTINUED)

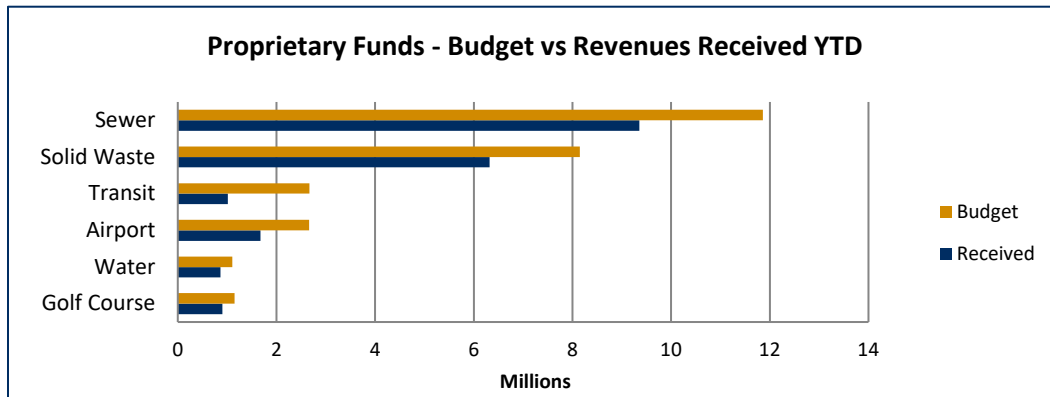
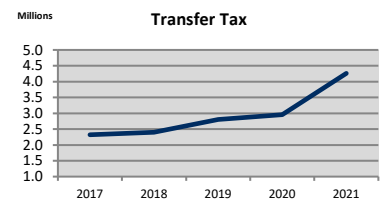
Recordation Tax				
Year-to-Date		Budget Variance		Actual Growth
Budget	Revenues	\$	%	PY vs. CY %
4,431,220	7,570,098	3,138,878	70.8%	34.5%



Residential Excise Tax				
Year-to-Date		Budget Variance		Actual Growth
Budget	Revenues	\$	%	PY vs. CY %
419,844	912,168	492,324	117.3%	94.3%



Transfer Tax				
Year-to-Date		Budget Variance		Actual Growth
Budget	Revenues	\$	%	PY vs. CY %
1,746,952	3,606,829	1,859,877	106.5%	58.0%



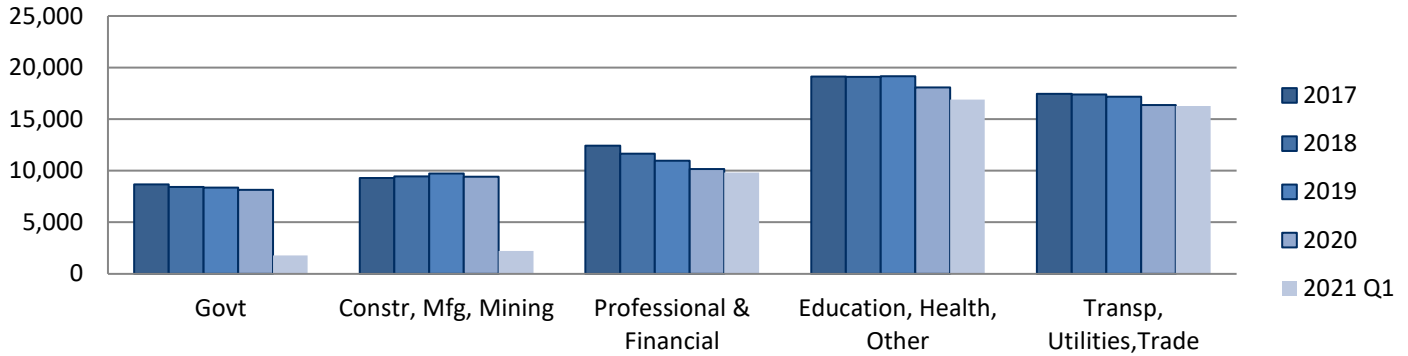
SUMMARY OF MAJOR EXPENDITURE ACTIVITY

Expenditure Activity by Major Fund (in millions)					
Fund	Budget	Spent	Encumbered	Unexpended	% Expended
General	262.9	200.5	3.7	58.7	76%
Highway	11.7	7.7	0.3	3.7	66%
Solid Waste	8.2	4.8	1.6	1.8	59%
Water	1.1	0.8	0.0	0.3	73%
Sewer	11.9	8.1	0.1	3.6	68%
Transit	2.7	1.9	0.1	0.7	70%
Airport	2.7	2.0	0.1	0.6	74%
Golf Course	1.1	0.7	0.0	0.4	61%
Total	302.2	226.5	5.9	69.8	75%

The table to the left compares major year-to-date expenditure activity to budgeted funding. It incorporates the variance by dollar and percentage, along with total expenditure activity. Funds expended and encumbered should average around 75% if not subject to seasonal fluctuation.

EMPLOYMENT DATA

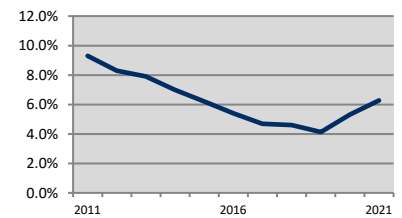
Washington County Average Employment by Industry



Employment Statistics - March

County			State	National
Fiscal Year	Number of Employed	Number of Unemployed	Unemployment	Unemployment
2020	72,199	3,021	4.0%	3.3%
2021	65,844	3,877	5.6%	6.0%

Average Unemployment Rate

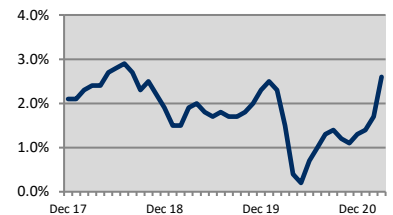


SPENDING DATA

Consumer Price Index (CPI)

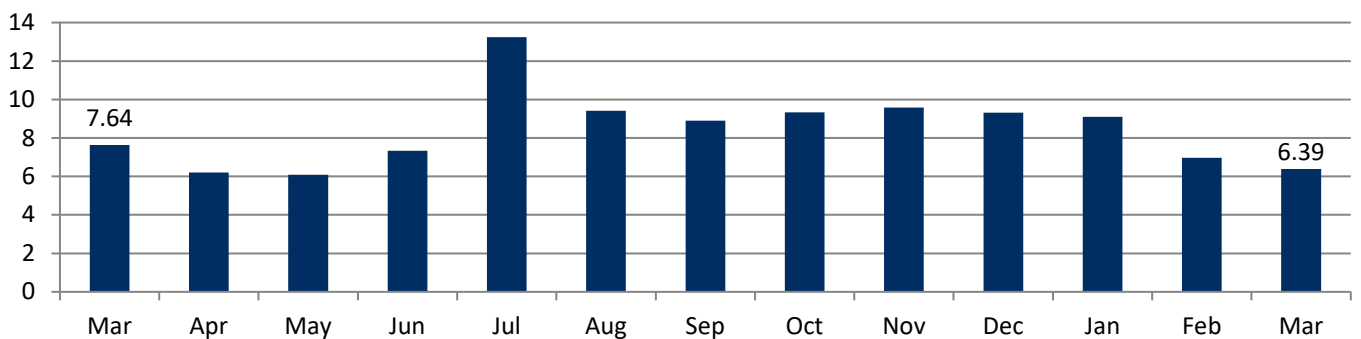
Current Period		Prior Period	
Index	Annual Change	Index	Annual Change
264.8	2.6%	258	1.5%

Annualized CPI

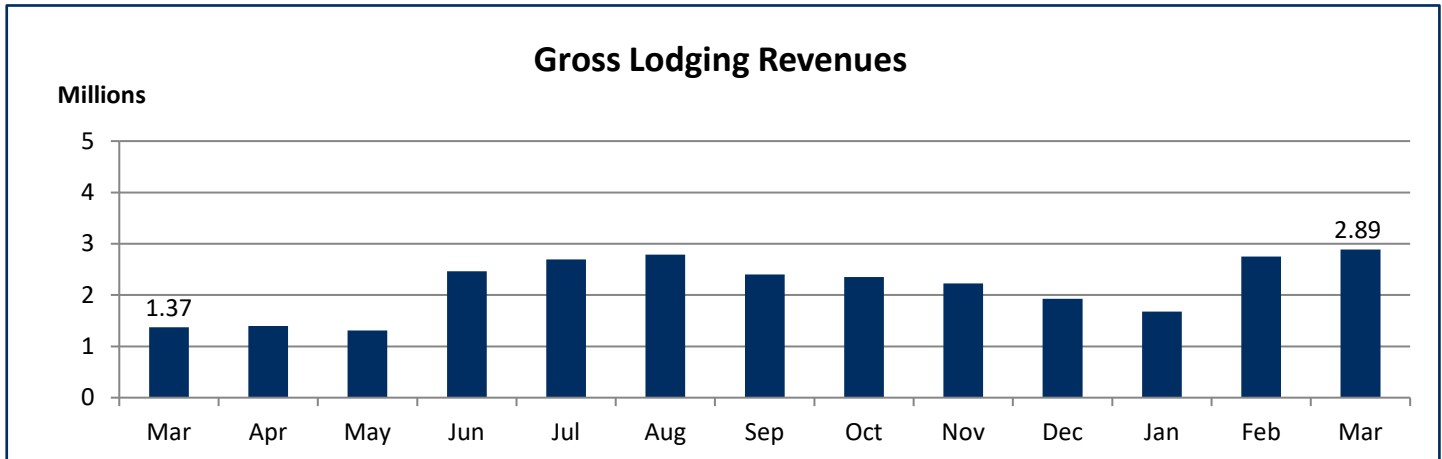


Consumer Spending Patterns - Washington County Sales & Use Tax Collections

Millions

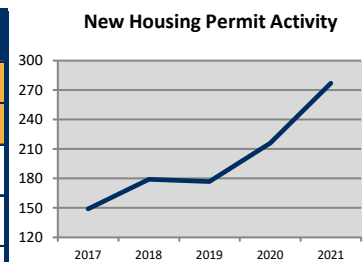


SPENDING DATA (CONTINUED)

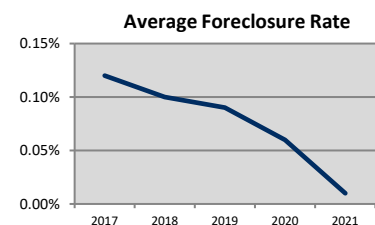
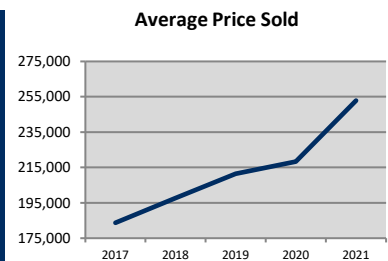


HOUSING DATA

New Residential Housing Permits Issued				
Area	Prior YTD	Current YTD	Variance	
			# of Permits	% Change
Washington County	159	153	(6)	(3.8%)
City of Hagerstown	57	124	67	117.5%
Total	216	277	61	28.2%



Washington County Housing Statistics			
Housing Activity:	2020	2021	% Change
Average Price Sold	218,307	252,834	15.8%
Total Units Sold	1,420	1,618	13.9%
Average Inventory	591	238	(59.7%)
Foreclosure Activity:			
Average Foreclosure Rate:			
Washington County	0.06%	0.01%	(83.3%)
State of Maryland	0.07%	0.01%	(85.7%)
National	0.04%	0.01%	(75.0%)



*per the CARES Act of 2020 a moratorium on foreclosures was enacted March 18, 2020 for covered properties. This includes properties with a federally backed mortgage or multifamily mortgage loan; or participates in a covered housing program or the rural housing voucher program.

INVESTMENTS

Year-to-Date Investment Activity				
Investment Type	Settlement Date	Maturity Date	Yield	Cost
T Notes	12/3/2019	8/31/2020	1.571%	9,985,547
T Notes	12/3/2019	9/30/2020	1.599%	9,981,641
T Notes	12/18/2019	12/31/2020	1.599%	10,000,000
FHLMC	1/8/2020	9/28/2020	1.463%	9,895,531
T Notes	2/25/2020	11/30/2020	1.361%	10,000,000
T Notes	2/25/2020	1/15/2021	1.351%	10,000,000
FHLB	3/5/2020	8/4/2020	0.681%	9,971,711
FHLMC	3/6/2020	7/24/2020	0.416%	9,984,056
T Notes	11/16/2020	11/30/2021	0.099%	10,000,000
Worker's Comp	4/3/2020	3/25/2021	0.071%	179,875
Worker's Comp	3/31/2021	3/31/2023	0.100%	180,000
			0.937%	\$90,178,360

WASHINGTON COUNTY, MARYLAND



Jeffrey A. Cline
County Commissioner, President
jcline@washco-md.net

Terry L. Baker
County Commissioner, Vice President
tbaker@washco-md.net



Charles A. Burkett, Jr.
County Commissioner
cburkett@washco-md.net

Wayne K. Keefer
County Commissioner
wkeefe@washco-md.net



Randall E. Wagner
County Commissioner
rwagner@washco-md.net

John Martirano
County Administrator
jmartirano@washco-md.net



100 West Washington Street



Hagerstown, Maryland 21740

STATEMENT OF PURPOSE

This report is designed to communicate the County's major financial trends for the indicated period since the issuance of the prior audited financial statements. The report is interim in nature and abbreviated in that it does not include details for all the various funds maintained by the County. Additionally, this report omits many of the required note disclosures typically found in a fiscal year-end financial statement report. The information contained here is intended to allow management to make limited assessments of near-term trends

that may have an impact on operations and financial results. Management views this interim period as an integral part of the annual period. This report includes information regarding some of the more notable recent developments that may impact County finances, along with summarized information relating to various operations within the County. This report is general in nature. The reader is cautioned that it does not provide the level of detail nor the comprehensive scope found in a fiscal year-end financial statement. Those

desiring or needing such information should contact the Office of Budget and Finance. We hope that you find this report informative and meaningful. If you have any questions regarding this report, please contact the Office of Budget and Finance at 240-313-2300.

This report is provided for general information use only. The information contained in the document speaks only as of its report date.