

Washington County
Office of Grant Management
Division of Budget and Finance



Washington County

M A R Y L A N D

Charitable Gaming Report
Fiscal Year 2021

Submitted:

September 24, 2021

Susan Buchanan, Director



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Director's Comments

Washington County's Charitable Gaming Program continues to have a significant impact on small businesses, veterans organizations, fraternal clubs and charities in Washington County.

This funding has been used to feed the hungry, provide healthcare to the uninsured and underinsured, fund after-school programs, provide public safety, educate the developmentally disabled, treat veterans with traumatic injuries, provide mental health services, and to allow our youth to engage in recreational activities to combat obesity, in addition to many other worthy causes.

Equally important is the fact that Washington County's Charitable Gaming Program continues to be a source of significant income for small businesses whose participation in the program is vital to its success. This income allows small businesses to prosper and employ Washington County citizens. The program also allows fraternal and veterans organizations to fulfill their philanthropic obligations and provide services to the disadvantaged or those returning from military service.

It should be noted that 100% of the funding provided, and the administrative costs associated with the program are paid by those choosing to participate in the program. This program is operated at absolutely no cost to the Washington County taxpayer unless they choose to participate.

In fiscal year 2021, Gaming Fund revenues collected totaled \$2,461,676.25 representing an increase of \$790,117.66 when compared to fiscal year 2020 revenues. We are still seeing a positive trend in the first quarter of fiscal year 2022 and we are optimistic that gaming will continue this upward trend through the remainder of the year.

With the direction, oversight, and support of our state and local elected officials, and an uncompromising policy of open and transparent accountability, our charitable gaming program continues to be revered as a model charitable gaming program that will continue to provide a financial lifeline to Washington County charitable organizations and provide economic benefit to the County and its citizens for many years to come.

Respectfully submitted,

Susan Buchanan, Director



Gaming Fund Allocations

Washington County's Charitable Gaming Program funded 68 requests for funding in fiscal year 2021. On August 10, 2021, the Washington County Gaming Commission announced the distribution of \$1,235,639.92 which includes \$4,801.80 of returned gaming funds from the previous year to local charitable organizations and the Washington County Volunteer Fire and Rescue Association. This year's total represents an increase of \$790,117.66 when compared to fiscal year 2020.

Total Applications Received	75
Number of Organizations Submitting Applications	63
Total Number of Applications Receiving Funding	68
Total Number of Applications Receiving Full Funding	54
Total Number of Applications Denied Funding	7
Total Number of Organizations Receiving Funding	60
Total Number of Organizations Denied Funding	3
Total Funding Requested	\$1,710,980.34

Program / Service Category	Amount Awarded	Percentage of Total Funds
Public Safety (Fire & Rescue Assoc.)	\$1,230,838.13	50%
Adult Services	\$463,007.77	19%
Health Services	\$294,310.78	12%
Youth Services	\$244,516.00	10%
Cultural Arts	\$63,780.38	3%
Civic Programs	\$58,371.24	2%
Recreation	\$48,262.00	1.9%
Education	\$43,391.75	1.7%
Animal Welfare	\$20,000.00	.01%



Tip Jar Sales

Washington County tip jar revenues have shown a significant increase when compared to last year's figures. The greatest increases were noticed in the tavern and liquor store sales.

Fiscal Year 2021 Tip Jar Sales

Operator Category	Tip Jars Sold	Gross Revenue	Gross Profit
Fraternal Clubs / Veterans Org.	17,144	18,770,599.50	3,091,880.83
Taverns / Liquor Stores	15,905	21,625,261.00	3,680,421.00
Fire & Rescue Companies	4,685	3,549,140.00	930,920.73
Temporary Non-Profit Operators	378	294,308.00	69,471.00
Totals	38,112.00	44,239,308.50	7,772,693.56

Fiscal Year 2021 - 2020 Comparison

Operator Category	Tip Jars Sold	Gross Revenue	Gross Profit
Fraternal Clubs / Veterans Org.	15.5%	28.9%	24.1%
Taverns / Liquor Stores	50.7%	55.3%	52.4%
Fire & Rescue Companies	(10%)	4.4%	5.9%
Temporary Non-Profit Operators	(65.9%)	(57.8%)	(58.5)
Totals	20.2	35.7%	30.6%



Gaming Fund Awards

(Funds distributed in FY21)

ORGANIZATIONS	AWARDS
America's Hauling for Hope, Inc.	\$12,199.00
Arc of Washington County	\$45,000.00
Authentic Community Theatre	\$10,000.00
Baby Basics of Greater Hagerstown, Inc.	\$5,000.00
BEACON House	\$6,573.75
Big Brothers Big Sisters of Washington Co.	\$28,266.00
Boys and Girls Club of Washington Co.	\$40,000.00
Breast Cancer Awareness Cumberland Valley, Inc.	\$7,529.20
Brook Lane Health Services, Inc.	\$50,000.00
CASA	\$13,500.00
Children in Need	\$25,000.00
Children's Village of Washington County, Inc.	\$4,823.00
Clear Spring Little League	\$6,585.00
Coffman Nursing Home	\$2,000.00
Community Free Clinic, Inc.	\$151,747.58
Corporation for Assistive Technology	\$2,200.00
Discovery Station at Hagerstown, Inc.	\$24,495.00
Easterseals Serving DC MD VA	\$20,000.00
Education Foundation of WCPS	\$7,500.00
Fahrney Keedy Memorial Home, Inc.	\$8,034.00



Gaming Fund Awards

(Funds distributed in FY21)

ORGANIZATIONS	AWARDS
Fort Ritchie Community Center	\$2,800.00
Friends of Fort Frederick State Park	\$16,000.00
Girl's Incorporated of Washington County	\$35,000.00
Girl's on the Run of Mid and Western MD	\$1,200.00
Habitat for Humanity of Washington County	\$10,000.00
Hagerstown Colt & Palomino League	\$1,421.00
Hagerstown Day Nursery	\$2,250.00
Hagerstown Goodwill Ind. d/b/a Horizon Goodwill	\$30,500.00
Hagerstown Ice Amateur Athletic Association (HIAAA)	\$15,000.00
Hagerstown Neighborhood Dev. Partnership, Inc.	\$5,000.00
Humane Society of Washington County	\$18,000.00
Interfaith Service Coalition of Hancock, Md.	\$20,000.00
Leitersburg Ruritan	\$25,000.00
Maugansville Little League	\$5,000.00
Meritus Healthcare Foundation	\$25,000.00
MIHI, Inc.	\$3,197.33
North High Band Boosters	\$2,000.00
OnTrack Washington County	\$5,000.00
Pressley Ridge - Maryland, Inc.	\$30,000.00
R.E.A.C.H. of Washington County	\$100,000.00



Gaming Fund Awards

(Funds distributed in FY21)

ORGANIZATIONS	AWARDS
Robert W. Johnson Community Center, Inc.	\$75,000.00
S&K Feline Furbabies Rescue, Inc.	\$2,000.00
Senior Living Alternatives, Inc. / Holly Place	\$50,000.00
South Eastern W.C. Health & Community Service Corp.	\$15,500.00
Star Community, Inc.	\$32,500.00
The Maryland Food Bank	\$5,000.00
The Maryland Theatre	\$29,500.00
The Salvation Army	\$65,780.00
The Women's Club Foundation	\$17,871.24
United Way of Washington County, MD, Inc.	\$15,961.44
Washington County Agricultural Organization	\$7,556.00
Washington County Commission on Aging	\$40,170.00
Washington County Historical Society	\$4,000.00
Washington County Historical Trust	\$2,860.00
Washington County Museum of Fine Arts	\$1,420.38
Wells House, Inc.	\$12,000.00
Williamsport Wildcats Athletic Boosters Club, Inc.	\$3,300.00
Williamsport Youth Wrestling Club	\$7,400.00
Women of Valor Ministries, Inc.	\$15,000.00
YMCA of Hagerstown	\$10,000.00



Gaming Fund Awards

(Funds distributed in FY21)

ORGANIZATIONS	AWARDS
Sub Total	* 1,235,639.92
W.C. Volunteer Fire & Rescue Association	\$1,230,838.13
Total Funds Awarded	\$2,461,676.25

*This year an additional \$4,801.80 was distributed to charitable organizations, due to funds being returned from organizations unable to spend their prior year gaming awards within the one-year grant period. Unused funds are returned to the fund for reallocation.

Taverns and Liquor Stores

Tip Jar Sales

Name	Tip Jars Sold	Gross Revenue	Gross Profit
Anjal, LLC	26	86,508.00	20,473.00
Avni & Anjali, Inc.	53	124,196.00	25,921.00
Battleview Enterprises, Inc.	145	1,057,255.00	216,771.00
Benny's Pub, LLC	264	319,185.00	78,425.00
Bhardwaj, LLC	7	43,950.00	8,888.00
Bottoms-Up Liquors	5	20,000.00	4,975.00
Burnett, LLC	495	321,527.00	65,511.00
C & O Grill and Pub, LLC	799	874,440.00	147,815.00
Cass, LLC	264	544,760.00	98,895.00
Central City Liquors, Inc.	240	700,532.00	145,154.00
Chea & Associates	111	86,442.00	16,822.00
Cheasethya, Inc.	65	45,040.00	8,404.00
Creekside Inn, Inc.	1	3,990.00	690.00
Cypress Rock ventures, Inc.	591	779,444.00	123,429.00
DA Liquors	13	77,805.00	16,419.00
DevilRock, LLC	201	290,936.00	59,268.00
Downsville General Store	6	19,600.00	4,385.00
DRA Liquors, LLC	229	123,660.00	27,480.00
Foster's On the Point	115	135,576.00	22,546.00
Friendly Pub, LLC	210	324,540.00	47,730.00
G and Y Enterprise, Inc.	796	1,649,503.00	279,858.00
Harman's Tavern	1,059	1,449,840.00	199,720.00
J and J of Washington County	705	1,057,500.00	141,000.00
JGT Enterprises, Inc.	12	104,460.00	19,963.00
Jimmy Joy's Log Cabin Inn, Inc.	447	371,300.00	76,660.00
JJ's Corner Liquors, LLC	64	92,983.00	19,143.00
Jockey Grill	15	12,584.00	2,379.00

Taverns and Liquor Store

Tip Jar Sales (cont.)

Name	Tip Jars Sold	Gross Revenue	Gross Profit
Josette Gustavus	221	314,687.00	40,247.00
JRJ Liquors	70	91,272.00	19,680.00
JTemple, Inc.	24	168,592.00	36,236.00
K & M's Dead End Tavern	874	349,600.00	65,550.00
Kave's, LLC	2,315	2,701,440.00	411,415.00
Leatherman Enterprises, Inc.	35	30,033.00	7,321.00
Lee International, Inc.	178	211,447.00	45,271.00
Leitersburg Tavern, LLC	200	300,000.00	40,000.00
Linetty Enterprises, LLC	24	96,000.00	23,884.00
Louis L. Thomas / The Yellow House	742	1,097,800.00	177,735.00
M & F Properties, Inc.	514	532,476.00	83,066.00
McNamee, Mark	24	9,210.00	2,508.00
Mike's Holding, LLC	598	1,063,750.00	153,265.00
Pete's Restaurant & Bar, LLC	89	85,920.00	16,420.00
R and K Pub, LLC	338	412,579.00	66,319.00
S & W Company, Inc.	750	814,968.00	121,168.00
Sankhavra, LLC	409	639,420.00	92,260.00
Smithsburg Liquors, LLC	71	208,392.00	50,451.00
Sorya, Inc.	60	43,593.00	8,111.00
Speak - EZ, LLC	112	212,668.00	32,399.00
Terrace Liquors, LLC	317	228,380.00	37,649.00
The Seven Group, LLC	36	39,592.00	6,627.00
Turner Dec. Com/Southside	22	64,240.00	14,010.00
Turner Development Comp	28	102,886.00	35,186.00
Wilham, Inc.	396	387,316.00	90,455.00
Zach Greenlee's Trackside, LLC	520	701,444.00	124,464.00

Clubs and Veterans Organizations

Name	Tip Jars Sold	Gross Revenue	Gross Profit
Cascade American Legion Post 239, Inc.	2,529	3,663,906.00	497,209.00
Clopper-Michael Post 10, American Legion, Inc.	399	215,196.00	48,787.05
Conococheague Sportsmen's Club, Inc.	558	438,336.00	73,432.00
Conococheague Tribe 84, Improved Order of Red Men, Inc.	875	1,242,125.00	210,450.00
Dixon-Troxell Post No. 211, American Legion, Inc.	1,345	1,650,437.00	253,727.00
Downsville Ruritan Club, Inc.	40	18,638.00	4,836.00
Goodwill Athletic Association, Inc.	280	361,390.00	44,705.00
Hagerstown Aerie No. 694, Fraternal Order of Eagles	256	289,213.00	47,103.00
Hagerstown Lodge 378 B.P.O.E., Inc.	1,384	1,522,841.50	314,493.85
Joseph C. Herbert Post 222, American Legion, Inc.	646	830,096.00	137,521.00
Knights of Columbus	300	122,519.00	33,029.00
McClellan Gun Club, Inc.	303	74,805.00	18,242.00
Morris Frock Post 42, American Legion, Inc.	400	576,368.00	88,867.00
North American Rod & Gun Club, Inc.	559	434,459.00	100,857.33
Potomac Fish & Game Club, Inc.	652	505,522.00	96,093.60
Potomac Post No. 202, American Legion, Inc.	1,997	1,469,997.00	250,772.00
Pride of Hagerstown Elks # 278, Inc.	85	114,420.00	27,830.00
South Mountain Rod & Gun Club, Inc.	1,541	1,774,546.00	271,420.00
Wash. Co. Chapter Izaak Walton League, Inc.	79	45,528.00	9,238.00
Washington County Amvets Post 10, Inc.	501	582,136.00	84,961.00
Webster B. Harrison Post 26, Inc.	830	1,022,732.00	180,556.00
Western Maryland Sportsmen's Club, Inc.	694	724,339.00	97,506.00
William D. Byron Post 1936 V.F.W., Inc.	118	119,474.00	20,502.00
Williamsport Lodge 2462, Loyal Order of Moose, Inc.	773	971,576.00	179,743.00



Fire & Rescue Tip Jar Sales

Name	Tip Jars Sold	Gross Revenue	Gross Profit
Clear Spring Volunteer Fire Company, Inc.	1,136	1,305,198.00	321,351.00
Community Volunteer Fire Company, Inc. District 12	262	194,659.00	49,881.00
Funkstown Volunteer Fire Company, Inc.	3	1,260.00	285.00
Hancock Fire Company, Inc.	47	36,694.00	8,404.00
Maugansville Goodwill Volunteer Fire, Inc.	51	43,819.00	10,294.00
Potomac Valley Fire Company, Inc.	27	15,840.00	3,758.00
Volunteer Fire Company of Halfway, Maryland, Inc.	2,559	1,463,184.00	409,172.43
Western Enterprise Fire Company # 4, Inc.	507	359,317.00	93,950.30
Williamsport Volunteer Fire & EMS, Inc.	93	129,169.00	33,645.00

Temporary Non-Profit Operators

Tip Jar Sales

Name	Tip Jars Sold	Gross Revenue	Gross Profit
Joseph C. Herbert American Legion Aux. Unit # 222	14	5,368.00	1,348.00
Halfway Little League	5	2,255.00	610.00
Joseph C. Herbert American Legion Aux. Unit # 222	25	43,805.00	10,349.00
Joseph C. Herbert American Legion Aux. Unit #222	7	2,579.00	669.00
SLK Foundation	6	2,481.00	656.00
South Hagerstown Youth Athletic Association	2	1,104.00	254.00
Smithsburg Athletic Booster Club	14	7,048.00	1,858.00
Soroptimist International of Hagerstown	23	18,648.00	4,307.00
Washington County Agricultural Organization	21	20,342.00	4,646.00
Silver Starlettes Majorette & Color Guard	14	7,294.00	2,092.00
Joseph C. Herbert American Legion Aux. Unit # 222	4	5,565.00	1,378.00
Clear Spring Area Band Boosters	21	21,091.00	5,628.00
Hagerstown Area Police Athletic League	3	11,980.00	2,782.00
Hagerstown Area Police Athletic League	9	3,746.00	976.00
Tonoloway Rod & Gun Club	103	47,784.00	10,249.00
Washington County Agricultural Organization	24	21,632.00	5,070.00
Pawssible Beginnings Rescue	15	14,946.00	3,442.00
Smithsburg Little Sluggers	6	4,182.00	797.00
Smithsburg Volunteer Fire Company	23	16,702.00	3,575.00
Keedysville Ruritan Club	18	7,118.00	1,739.00
Junior Hubs Youth Athletics	14	6,238.00	1,696.00
Hagerstown Area Police Athletic League	2	7,990.00	1,791.00
Hagerstown Area Police Athletic League	5	14,410.00	3,559.00