

Washington County
Office of Grant Management
Division of Budget and Finance



Washington County

M A R Y L A N D

Charitable Gaming Report
Fiscal Year 2020

Submitted:

October 1, 2020

Susan Buchanan, Director



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Director's Comments

Washington County's Charitable Gaming Program continues to have a significant impact on small businesses, veterans organizations, fraternal clubs and charities in Washington County.

This funding has been used to feed the hungry, provide healthcare to the uninsured and under-insured, fund after-school programs, provide public safety, educate the developmentally disabled, treat veterans with traumatic injuries, provide mental health services, and to allow our youth to engage in recreational activities to combat obesity, in addition to many other worthy causes.

Equally important is the fact that Washington County's Charitable Gaming Program continues to be a source of significant income for small businesses whose participation in the program is vital to its success. This income allows small businesses to prosper and employ Washington County citizens. The program also allows fraternal and veterans organizations to fulfill their philanthropic obligations and provide services to the disadvantaged or those returning from military service.

It should be noted that 100% of the funding provided, and the administrative costs associated with the program are paid by those choosing to participate in the program. This program is operated at absolutely no cost to the Washington County taxpayer unless they choose to participate.

In fiscal year 2020, Gaming Fund revenues collected totaled \$1,671,558.59 representing a decrease of \$373,440.96 when compared to fiscal year 2019 revenues. This decrease was a direct result of the Covid-19 pandemic and related restrictions. As the local economy is moving to Phase 3 re-opening, we are seeing a positive trend in first quarter fiscal year 2021 and we are optimistic that gaming will continue this upward trend through the remainder of the year.

With the direction, oversight, and support of our state and local elected officials, and an uncompromising policy of open and transparent accountability, our charitable gaming program continues to be revered as a model charitable gaming program that will continue to provide a financial lifeline to Washington County charitable organizations and provide economic benefit to the County and its citizens for many years to come.

Respectfully submitted,

Susan Buchanan, Director

Gaming Fund Allocations

Washington County's Charitable Gaming Program funded 47 requests for funding in fiscal year 2020. On August 11, 2020, the Washington County Gaming Commission announced the distribution of \$1,671,558.59 which includes \$408.82 of returned gaming funds from the previous year to local charitable organizations and the Washington County Volunteer Fire and Rescue Association. This year's total represents a decrease of \$373,440.96 when compared to fiscal year 2019.

Total Applications Received	77
Number of Organizations Submitting Applications	70
Total Number of Applications Receiving Funding	47
Total Number of Applications Receiving Full Funding	7
Total Number of Applications Denied Funding	30
Total Number of Organizations Receiving Funding	40
Total Number of Organizations Denied Funding	30
Total Funding Requested	\$1,528,915.14

Program / Service Category	Amount Awarded	Percentage of Total Funds
Public Safety	\$835,779.30	50%
Adult Services	\$397,525.00	23.7%
Health Services	\$256,850.00	15.4%
Youth Services	\$113,338.11	6.8%
Recreation	\$0.00	0%
Civic Programs	\$49,475.00	2.9%
Arts / Culture	\$0.00	0%
Education	\$16,000.00	.95%
Animal Welfare	\$3,000.00	.18%



Tip Jar Sales

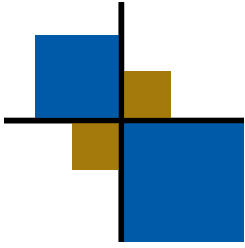
Washington County tip jar revenues have shown a significant decrease when compared to last year's figures. This is due to the COVID-19 pandemic and several establishments being closed for an extended period of time.

Fiscal Year 2020 Tip Jar Sales

Operator Category	Tip Jars Sold	Gross Revenue	Gross Profit
Fraternal Clubs / Veterans Org.	14,841	14,566,639.50	2,490,943.54
Taverns / Liquor Stores	10,556	13,927,700.00	2,414,345.00
Fire & Rescue Companies	5,206	3,400,355.64	879,114.58
Temporary Non-Profit Operators	1,103	697,955.00	167,273.00
Totals	31,706	32,592,650.14	5,951,676.12

Fiscal Year 2020 - 2019 Comparison

Operator Category	Tip Jars Sold	Gross Revenue	Gross Profit
Fraternal Clubs / Veterans Org.	(34.17%)	(31.98%)	(30.47%)
Taverns / Liquor Stores	(22.21%)	(16.49%)	(15.72%)
Fire & Rescue Companies	(33.68%)	(35.30%)	(35.06%)
Temporary Non-Profit Operators	(52.04%)	(70.37%)	(70.26%)
Totals	(31.47%)	(28.69%)	(28.84%)



Gaming Fund Awards

(Funds distributed in FY20)

ORGANIZATIONS	AWARDS
ARC of Washington County	\$16,850.00
Baby Basics of Greater Hagerstown, Inc.	\$2,500.00
Beacon House	\$2,400.00
Big Brothers Big Sisters of Washington County	\$22,000.00
Boys and Girls Club of Washington County	\$25,000.00
Brook Lane Health Services, Inc.	\$60,000.00
CASA	\$4,000.00
Children in Need	\$30,438.11
Coffman Nursing Home	\$1,500.00
Community Free Clinic	\$150,000.00
Corporation for Assistive Technology	\$2,300.00
Court Appointed Special Advocates Washington County	\$12,525.00
Discovery Station at Hagerstown, Inc.	\$15,000.00
Easterseals Serving DC MD VA	\$5,000.00
English & More, Inc.	\$1,000.00
Girl's Incorporated of Washington County	\$25,000.00
Habitat for Humanity of Washington County	\$5,000.00
Hag. Neighborhood Development Partnership, Inc	\$1,000.00
Head Start of Washington County	\$1,000.00
Humane Society of Washington County	\$2,000.00



Gaming Fund Awards

(Funds distributed in FY20)

ORGANIZATIONS	AWARDS
Interfaith Service Coalition	\$15,000.00
Ladders to Leaders	\$5,000.00
Leitersburg Ruritan	\$35,000.00
Maryland Food Bank, Inc.	\$5,000.00
Mason Dixon Council - Boy Scouts of America	\$5,000.00
MIHI, Inc.	\$2,200.00
REACH of Washington County	\$75,000.00
Robert W. Johnson Community Center, Inc.	\$50,000.00
S & K Feline Furbabies Rescue, Inc.	\$1,000.00
Senior Living Alternatives, Inc. / Holly Place	\$50,000.00
South Eastern W.C. Health and Comm. Service Corp.	\$5,000.00
Star Community Inc.	\$22,500.00
The Salvation Army	\$50,000.00
The W House of Hag. Foundation Inc./Lasting Change	\$12,500.00
Walnut St. CHC/Family Healthcare of Hagerstown	\$30,000.00
Washington Co. Commission on Aging	\$24,000.00
Washington County Community Action Council	\$20,000.00
Wells House, Inc.	\$20,000.00
Women of Valor Ministries, Inc.	\$15,000.00
Women's Club Foundation	\$9,475.00

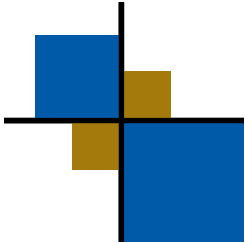


Gaming Fund Awards

(Funds distributed in FY20)

ORGANIZATIONS	AWARDS
Sub Total	* 836,188.11
W.C. Volunteer Fire & Rescue Association	\$835,779.30
Total Funds Awarded	\$1,671,558.59

*This year an additional \$408.82 was distributed to charitable organizations, due to funds being returned from organizations unable to spend their prior year gaming awards within the one-year grant period. Unused funds are returned to the fund for reallocation.



Taverns and Liquor Stores

Tip Jar Sales

Name	Tip Jars Sold	Gross Revenue	Gross Profit
Anjal, LLC	10	22,819.00	5,614.00
Avni & Anjali, Inc.	66	180,886.00	34,731.00
Battleview Enterprises, Inc.	101	703,680.00	146,563.00
Benny's Pub, LLC	168	212,608.00	52,288.00
Bottoms-Up Liquors	3	12,000.00	2,985.00
Burnett, LLC	232	136,364.00	27,231.00
Bhardwaj, LLC	1	3,990.00	988.00
C & O Grill and Pub, LLC	552	617,260.00	102,690.00
Cass, LLC	163	329,880.00	60,415.00
Cavetown Liquors, LLC	1	3,990.00	988.00
Central City Liquors, Inc.	215	629,320.00	129,556.00
Chea & Associates	72	56,086.00	10,856.00
Cheasethya, Inc.	59	37,440.00	6,684.00
Creekside Inn, Inc.	3	11,970.00	2,673.00
Cypress Rock Ventures, Inc.	124	145,310.00	20,885.00
DA Liquors	13	77,805.00	16,419.00
D and S Tavern, LLC	62	61,584.00	12,174.00
DevilRock, LLC	152	188,520.00	36,604.00
Downsville General Store	6	17,214.00	4,149.00
DRA Liquors, LLC	208	112,320.00	24,960.00
Foster's On The Point	54	50,884.00	8,612.00
Franco's Café & Lounge	292	397,930.00	54,946.00
Frank Papa	130	179,840.00	28,600.00
Friendly Pub, LLC	87	135,720.00	19,140.00
G and Y Enterprise, Inc.	1,075	1,438,645.00	257,399.00
Gulsen Pierpoint	13	16,480.00	2,780.00
Harman's Tavern, Inc.	559	800,700.00	108,740.00

Taverns and Liquor Store

Tip Jar Sales (cont.)

Name	Tip Jars Sold	Gross Revenue	Gross Profit
J and J of Washington County	299	448,500.00	59,800.00
JGT Enterprises, Inc.	7	66,790.00	14,151.00
Jimmy Joy's Log Cabin Inn, Inc.	205	133,380.00	26,310.00
JJ's Corner Liquors, LLC	43	64,723.00	14,202.00
Jockey Bar & Grille	86	79,754.00	14,076.00
Josette Gustavus	98	147,180.00	18,760.00
JRJ Liquors	61	80,160.00	17,222.00
JTemple, Inc.	17	107,710.00	22,981.00
K & M's Dead End Tavern	559	223,600.00	41,925.00
Kave's, LLC	1,302	1,450,320.00	226,770.00
Kessler Family Enterprises, LLC	190	258,120.00	36,040.00
Leatherman Enterprises, Inc.	40	30,940.00	6,363.00
Lee International, Inc.	42	52,632.00	10,917.00
Leitersburg Tavern, LLC	117	170,640.00	23,000.00
Linetty Enterprises, LLC	18	72,000.00	17,903.00
Louis L. Thomas	507	678,222.00	106,324.00
M & F Properties, Inc.	267	265,392.00	42,222.00
McNamee, Mark	23	8,832.00	2,438.00
Mike's Holding, LLC	339	550,745.00	74,840.00
P.D. Harp Enterprises, Inc.	424	558,908.00	115,903.00
Pete's Restaurant & Bar, LLC	54	39,476.00	9,018.00
R and K Pub, LLC	98	107,980.00	17,595.00
S & W Company, Inc.	251	330,480.00	48,027.00
Sankhavra, LLC	276	430,560.00	60,720.00
Smithsburg Liquors, LLC	49	140,240.00	33,819.00
Sorya, Inc.	56	62,109.00	12,219.00
Terrace Liquors	224	161,280.00	26,208.00



Taverns and Liquor Stores

Tip Jar Sales (cont.)

Name	Tip Jars Sold	Gross Revenue	Gross Profit
Turner Development Co., Inc. / Southside Bowl	12	34,864.00	8,399.00
Turner Development Company, Inc. / Turner Lanes	26	97,062.00	32,342.00
Wilham, Inc.	163	162,608.00	37,878.00
Zach Greenlee's Trackside, LLC	282	331,248.00	56,303.00

Clubs and Veterans Organizations

Name	Tip Jars Sold	Gross Revenue	Gross Profit
Cascade American Legion Aux. Post 239, Inc.	965	1,354,519.00	194,290.00
Clopper-Michael Post 10, American Legion, Inc.	792	515,861.00	103,891.49
Conococheague Sportsmen's Club, Inc.	608	344,036.00	62,123.00
Conococheague Tribe 84, Improved Order of Red Men, Inc.	1,285	1,802,282.00	336,969.00
Dixon-Troxell Post No. 211, American Legion, Inc.	956	1,253,252.00	183,575.00
Downsville Ruritan Club, Inc.	41	22,452.00	6,152.00
Goodwill Athletic Association, Inc.	585	732,575.00	91,626.00
Hagerstown Aerie No. 694, Fraternal Order of Eagles	70	84,575.00	12,631.00
Hagerstown Lodge 378 B.P.O.E., Inc.	1,347	1,253,065.50	258,447.50
Joseph C. Herbert Post 222, American Legion, Inc.	485	636,786.00	102,515.00
Knights of Columbus	467	193,056.00	51,721.00
McClellan Gun Club, Inc.	214	44,586.00	10,873.00
Morris Frock Post 42, American Legion, Inc.	365	506,562.00	78,409.00
North American Rod & Gun Club, Inc.	393	276,195.00	64,369.00
Owls Club of Hagerstown, Inc.	42	19,800.00	4,180.00
Potomac Fish & Game Club, Inc.	631	465,154.00	96,795.3
Potomac Post No. 202, American Legion, Inc.	1,133	795,769.00	133,687.00
Pride of Hagerstown Elks # 278, Inc.	42	59,020.00	14,085.00
South Mountain Rod & Gun Club, Inc.	2,331	2,238,680.00	335,180.00
St. Maria Goretti High School, Inc.	362	205,909.00	47,671.25
Wash. Co. Chapter Izaak Walton League, Inc.	46	19,320.00	4,370.00
Washington County Amvets Post 10, Inc.	437	467,404.00	68,849.00
Webster B. Harrison Post 26, Inc.	484	574,144.00	109,456.00
Western Maryland Sportsmen's Club, Inc.	379	326,735.00	49,461.00
William D. Byron Post 1936 V.F.W., Inc.	13	18,370.00	4,494.00
Williamsport Lodge 2462, Loyal Order of Moose, Inc.	368	356,532.00	65,123.00



Fire & Rescue Tip Jar Sales

Name	Tip Jars Sold	Gross Revenue	Gross Profit
Antietam Fire Company, Inc.	4	723.00	234.67
Clear Spring Volunteer Fire Company, Inc.	1,040	990,498.00	238,976.00
Community Volunteer Fire Company, Inc. District 12	158	109,453.00	26,730.00
First Hose Company of Boonsboro, Inc.	44	11,262.00	2,872.00
Funkstown Volunteer Fire Company, Inc.	436	163,150.00	39,248.87
Hancock Fire Company, Inc.	88	53,193.64	13,133.00
Maugansville Goodwill Volunteer Fire, Inc.	86	75,038.00	17,331.00
Potomac Valley Fire Company, Inc.	42	21,720.00	5,695.00
Smithsburg Community Volunteer Fire Company, Inc.	67	45,060.00	11,513.00
Volunteer Fire Company of Halfway, Maryland, Inc.	2,603	1,416,442.00	396,028.96
Western Enterprise Fire Company # 4, Inc.	464	281,751.00	68,448.08
Williamsport Volunteer Fire & EMS, Inc.	174	232,065.00	58,904.00

Temporary Non-Profit Operators

Tip Jar Sales

Name	Tip Jars Sold	Gross Revenue	Gross Profit
Joseph C. Herbert A.L.A. Unit # 222	15	6,028.00	1,478.00
Williamsport Lions Club	12	6,384.00	1,651.00
District 12 Ruritan Club, Inc.	10	5,636.00	1,314.00
Leitersburg Volunteer Fire Company	18	8,647.00	1,925.00
St. Joseph Catholic Church	10	4,575.00	1,283.00
Tonoloway Rod & Gun Club	29	14,760.00	3,055.00
For Otis Sake	10	5,872.00	1,510.00
South Hagerstown Youth Athletic Association	4	2,838.00	757.00
YOLO One Love Foundation, Inc.	11	8,413.00	1,925.00
Coffman Nursing Home	15	8,562.00	2,094.00
Halfway Little League	3	1,520.00	410.00
Sharpsburg Volunteer Fire Company, Inc.	24	15,938.00	3,548.00
The ARC of Washington County, Inc.	4	2,100.00	510.00
Joseph C. Herbert American Legion Auxiliary	12	5,160.00	1,215.00
Spring Mills Football Association	21	16,266.00	3,604.00
Williamsport Lions Club	12	5,940.00	1,561.00
Clear Spring High School Band Boosters	16	12,857.00	3,266.00
Boonsboro Area Athletic Association	25	16,085.00	3,641.00
Dixon Troxell American Legion Auxiliary Unit 211	5	1,780.00	480.00
Hagerstown Baseball Association, Inc.	8	4,038.00	1,008.00
Smithsburg Athletic Booster Club	15	5,940.00	1,565.00
Dixon Troxell American Legion Auxiliary Unit 211	5	2,228.00	598.00
Fierce Cheer Sponsors, Inc.	11	7,212.00	1,846.00
Thomas Pangborn Lodge # 88	39	25,111.00	5,904.00
Boonsboro FFA Alumni, Inc.	1	384.00	109.00
Hagerstown Area Police Athletic League	21	17,584.00	4,111.00



Temporary Non-Profit Operators

Tip Jar Sales (cont.)

Name	Total Jars Sold	Gross Revenue	Gross Profit
YOLO One Love Foundation	5	3,915.00	827.00
Washington County Agricultural Organization	26	33,659.00	7,967.00
Amvets Riders Chapter 10 Maryland, LLC	10	6,060.00	1,375.00
Fifty Shades of Furr, Inc.	12	8,256.00	1,978.00
Soroptimist International— Hagerstown	25	23,160.00	5,360.00
Hub City Ravens Roost # 124	27	19,386.00	4,706.00
Washington County Junior Football League	12	5,799.00	1,490.00
St. James Catholic Church	13	4,444.00	1,314.00
Alsatia Club Foundation, Inc.	6	2,590.00	595.00
SHHS Alumni Association	8	4,413.00	1,175.00
S.H.H.S Rebel Band Boosters	11	3,586.00	1,011.00
Keedysville Ruritan Club	18	7,320.00	1,745.00
Funkstown Lions Club	1	420.00	95.00
Keedysville Ruritan Club	12	3,942.00	985.00
Keedysville Ruritan Club	18	7,914.00	1,889.00
For Otis Sake	14	9,824.00	2,460.00
Western Heights Band Partnership	12	4,332.00	1,052.00
Halfway Little League	39	23,961.00	5,996.00
North Hagerstown Band Boosters	7	2,798.00	703.00
Keedysville Ruritan	20	7,534.00	1,832.00
Williamsport Wrestling Club	44	34,262.00	7,475.00
The Rotary Club of Williamsport Foundation	36	21,413.00	4,866.00
MIHI, Inc.	26	21,098.00	5,179.00
Longmeadow Volunteer Fire Company	28	17,404.00	4,141.00
South Hagerstown Youth Athletic Association	23	12,828.00	3,269.00
Children In Need, Inc.	8	3,246.00	836.00
Hagerstown Day Nursery, Inc.	13	11,872.00	2,718.00
Dixon Troxell American Legion Auxiliary	7	2,560.00	735.00

