



Board of County Commissioners Agenda Report

Washington County, Maryland

Open Session ✓

From: Rick Curry, CPPB, Buyer – Purchasing Department

Presentation By: Rick Curry

Presentation Date: November 15, 2011

Subject: **Contract Awards (PUR-1166) for Gasoline and Diesel Fuel Deliveries**

Recommended Motion: Move to award the bids for Gasoline and Diesel Fuel Deliveries contracts to the responsive, responsible bidders who submitted the lowest bids as follows:

1. Contract for **gasoline and diesel tank wagon deliveries** to **A. C. & T. Company, Inc.**, of Hagerstown, MD at the unit prices stated in its bid.
2. Contract for **diesel transport deliveries** to **Mansfield Oil Company**, of Gainesville, GA at the unit prices stated in its bid.
3. Contract for **gasoline transport deliveries** to **Petroleum Traders Corporation**, of Fort Wayne, IN at the unit prices stated in its bid.

Report-in-brief: The following tabulations listed below were made from the bids received on October 26, 2011 based on estimated quantities for the contract period that is tentatively to start on December 1, 2011 and ends November 30, 2012. The contracts are for a one (1) year term with no option to renew. These are requirements contracts and the County guarantees neither a maximum nor a minimum quantity.

The bid was advertised on the State's "eMaryland Marketplace", on the County's web site, and in the local newspaper. Seven (7) bids were received. Thirty-three (33) registrants accessed the County's website. The bids were evaluated based on the Oil Price Information Service (OPIS) pricing index publication and the bidder's factor; bids were submitted as follows:

GASOLINE

<u>Vendor</u>	<u>Transport Loads Total Bid</u>	<u>Tankwagon Loads Total Bid</u>
A. C. & T. Co., Inc. Hagerstown, MD	\$883,049.62	\$186,069.62
Petroleum Traders Corp. Fort Wayne, IN	\$876,165.66	No Bid
ISO Bunker Aston, PA	\$921,181.45	No Bid
Mansfield Oil Co. Gainesville, GA	\$876,229.56	No Bid
Petroleum Marketing Baltimore, MD	\$908,407.56	No Bid
Shiple Energy York, PA	\$885,055.52	No Bid
Truman Arnold Texarkana, TX	\$884,232.02	No Bid

DIESEL

<u>Vendor</u>	<u>Transport Loads Total Bid</u>	<u>Tankwagon Loads Total Bid</u>
A.C. & T. Co., Inc. Hagerstown, MD	\$2,016,985.92	\$193,440.07
Mansfield Oil Co. Gainesville, GA	\$1,996,374.96	No Bid
Petroleum Traders Corp. Fort Wayne, IN	\$2,004,192.76	No Bid
ISO Bunker Aston, PA	\$2,163,037.07	No Bid

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Petroleum Marketing Baltimore, MD	\$2,060,373.47	No Bid
Shiple Energy York, PA	\$2,024,534.52	No Bid
Truman Arnold Texarkana, TX	\$2,012,685.94	No Bid

Discussion: The contract requirements for the City of Hagerstown, Washington County Public Schools, and Hagerstown Community College are also included in the above recommendations. Those entities will also make their own formal awards.

Concurrences (If Applicable): N/A

Fiscal Impact (If Applicable): Funds are available in various departmental operating budgets for fuels.

Alternatives (If Applicable): N/A

Attachments: The complete Bid Tabulation may be viewed at:
http://www.washco-md.net/washco_2/pdf_files/purchasing/PUR-1166_bidtab.pdf