



Board of County Commissioners of Washington County, Maryland

Agenda Report Form

Open Session Item

SUBJECT: Bid Award (PUR-1355) - One (1) New Multi-Purpose Airport Rotary Plow, Airport Runway Broom with Airblast System and Carrier Vehicle at the Hagerstown Regional Airport

PRESENTATION DATE: September 12, 2017

PRESENTATION BY: Rick Curry, CPPO, Director of Purchasing and Phil Ridenour – Director, Hagerstown Regional Airport

RECOMMENDED MOTION: Move to award the purchase of one (1) New Multi-Purpose Airport Rotary Plow, Airport Runway Broom with Airblast System and Carrier to the responsible bidder with the lowest responsive bid, *Wausau Equipment Company, Inc., of New Berlin, WI* for the total sum of **\$639,767.00**.

REPORT-IN-BRIEF: On August 9, 2017, the County received four (4) bids for the Multi-Purpose Airport Rotary Plow, Airport Runway Broom with Airblast System and Carrier Vehicle. The Invitation to Bid (ITB) notice was published in the local newspaper, listed on the State of Maryland’s “eMaryland Marketplace” website, and on the County’s website. Twenty-four (24) persons/companies registered/downloaded the bid document on-line. The new unit which is equipped with a high-speed rotary snow plow, also called a snow blower will primarily be used to cast heavy concentrations of snow away from the operational areas such as runways and taxiways.

DISCUSSION: N/A

FISCAL IMPACT: The equipment is in the Airport CIP budget (EQP031) with funding at 90% Federal Aviation Administration (FAA), 5 % State, and 5 % County, the budget balance as of September 1, 2017 is \$959,000.00.

CONCURRENCES: Federal Aviation Administration (FAA)

ALTERNATIVES: N/A

ATTACHMENTS: Bid Matrix Tabulation and FAA’s letter of approval.

O/VISUAL TO BE USED: N/A

PUR-1355 One (1) New
Multi-Purpose Airport Rotary Plow, Airport Runway Broom with Airblast System and Carrier Vehicle

				Wausau Equipment Company, Inc. New Berlin, WI	M-B Companies, Inc. Chilton, WI
Item No.	Base Bid Description	Unit	Qty.	Total Price	Total Price
SRE-200.1	One (1) Multi-Purpose Airport Rotary Plow, Airport Runway Broom with Airblast System and Carrier Vehicle	L.S.	1	\$639,767.00	\$647,421.00

PUR-1355 One (1) New
Multi-Purpose Airport Rotary Plow, Airport Runway Broom with Airblast System and Carrier Vehicle

				Kodiak America Burley, ID	Oshkosh Airport Products, LLC Appleton, WI
Item No.	Base Bid Description	Unit	Qty.	Total Price	Total Price
SRE-200.1	One (1) Multi-Purpose Airport Rotary Plow, Airport Runway Broom with Airblast System and Carrier Vehicle	L.S.	1	\$671,000.00	\$694,573.00



U. S. Department
Of Transportation

Federal Aviation
Administration

WASHINGTON AIRPORTS DISTRICT OFFICE
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Telephone: 703/661-1359 Fax: 703/661-1370

September 1, 2017

Mr. Phil Ridenour, CM
Airport Director
Hagerstown Regional Airport
18434 Showalter Road
Hagerstown, Maryland 21742

Reference: Hagerstown Regional Airport
Rotary Plow Vehicle
AIP 3-24-0019-0057-2017

Dear Mr. Ridenour:

We have reviewed the tabulation of bids for work associated with the referenced project enclosed with your August 16, 2017 letter. Based on our review of that information, the FAA concurs in your recommendation to award the contract to the low bidder listed below.

<i>Contractor</i>	<i>Amount of Bid</i>	<i>Description</i>
<i>Wausau Equipment</i>	<i>\$639,767.00</i>	<i>Rotary Plow</i>

Please note that you have the responsibility regarding compliance with local statutes, ordinances, charter provisions, licenses, etc., relating to the award of contracts and construction work in general.

One copy of the executed or conformed contract documents, including as bid plans and specifications, contract, bonds, and any addenda must be sent to us for review and approval prior to issuance of the Notice to Proceed to the contractor.

Please contact our office if you have any questions.

Sincerely,

Thomas A. Priscilla, Jr.
Washington Airports District Office

Cc: Mr. Kukata, ADCI