



Board of County Commissioners of Washington County, Maryland

Agenda Report Form

Open Session Item

SUBJECT: Contract Award / PUR-1334 – Division of Environmental Management - Engineering Services Requirements Contract

PRESENTATION DATE: June 6, 2017

PRESENTATION BY: Rick Curry, CPPO, Buyer - Purchasing Department; Mark Bradshaw, P.E.- Deputy Director for Engineering Services

RECOMMENDED MOTION: Move to award a *primary* requirements contract for the Division of Environmental Management - Engineering Services to **AECOM Technical Services, Inc.** of Newark, DE for the responsive, responsible proposal with the lowest price proposal amount of **\$118,500.00** at the specified unit costs and estimated hours (no minimum or maximum guaranteed); and, as permitted in the Request for Proposals, a “*stand-by list*” of consultants as follows at their specified unit costs and estimated hours (no minimum or maximum guaranteed):

- | | |
|---------------------------------------------------|-------------------|
| (1) The EADS Group, Inc. | Cumberland, MD |
| (2) Charles P. Johnson & Associates, Inc. | Silver Spring, MD |
| (3) Rummel, Klepper, & Kahl | Baltimore, MD |
| (4) EA Engineering, Science, and Technology, Inc. | Hunt Valley, MD |

REPORT-IN-BRIEF: The services under this contract consist of providing engineering support by qualified engineering consultant firms to perform engineering services for DEM projects in the six-year Washington County Capital Improvement Plan (CIP) and general operating budget and unanticipated emergencies. The duration of the contract shall be for a period of two (2) years, with an option by the County to renew for up to three (3) additional one (1) year periods. Under the terms of the contract, other political jurisdictions within the County may utilize the services provided as a result of this contract. This is a requirements contract; therefore, services will be utilized on an as-needed basis at the respective hourly unit prices for each discipline with no guarantee of a maximum or minimum number of hours.

Project assignments will be issued in two (2) distinct manners through this contract. Assignments with a fee of \$50,000 or less will be given to the designated responsive-responsible Consultant with the lowest price proposal: AECOM Technical Services, Inc. Assignments with fees anticipated to exceed \$50,000 will have a defined scope of work specified and distributed to those firms deemed most qualified following in sequence of the lowest overall price proposal and offered on a stand-by list. The County intends to limit the stand-by list to a maximum of five (5) firms, one of which will be the designated responsive-responsible Consultant with the lowest

overall price proposal. Assignment value will be determined when the Consultant applies the necessary man-hours and his standard rates to the individual assignment.

In order to determine which proposal offered the overall lowest cost to the County for this recommended contract award; each proposer submitted hourly rates for various employee classifications or positions. The lowest cost proposal was determined by applying the quoted rates to a position matrix that identified an approximate number of hours by position.

Notice of the RFP was advertised (1) on the County's web site with access to downloading the RFP, (2) on the State's "eMaryland Marketplace" web site, and (3) in the local newspaper. There were one hundred seven (107) downloads of the RFP document from the County's website and twenty-six (26) firms were represented at the pre-proposal conference. Five (5) firms responded with proposals. After evaluation of Qualifications & Experience submittals, five (5) firms were considered responsive and their Price Proposals were opened and evaluated (see attached Price Proposal Tabulation Sheet).

The Coordinating Committee was comprised of the following members: Director of Division of Environmental Management (Committee Chairman Designee), Deputy Director of Engineering Services, Deputy Director of Solid Waste, Deputy Director of Engineering and Construction, and the County Buyer.

DISCUSSION: N/A

FISCAL IMPACT: Funds are budgeted in various Capital Improvement Plan (CIP) and General Operating Budget project accounts for these services.

CONCURRENCES: Coordinating Committee

ALTERNATIVES: N/A

ATTACHMENTS: Price Proposal Tabulation Sheet

AUDIO/VISUAL TO BE USED: N/A

			AECOM Technical Services Newark, DE		The EADS Group, Inc. Cumberland, MD		Charles P. Johnson & Assoc. Silver Spring, MD	
Item	Job Classification	No. Hrs.	Hourly Rate	Price Extended	Hourly Rate	Price Extended	Hourly Rate	Price Extended
A.	Project Manager Standard Rate: Resident Rate:	25	\$165.00 \$165.00	\$4,125.00	\$150.00 \$165.00	\$3,750.00	\$120.00 \$120.00	\$3,000.00
B.	Professional Engineer - Water Resources Standard Rate: Resident Rate:	25	\$144.00 \$144.00	\$3,600.00	\$120.00 \$135.00	\$3,000.00	\$95.00 \$95.00	\$2,375.00
C.	Professional Engineer - Environmental Standard Rate: Resident Rate:	50	\$131.00 \$131.00	\$6,550.00	\$120.00 \$135.00	\$6,000.00	\$120.00 \$120.00	\$6,000.00
D.	Professional Engineer - Structural Standard Rate: Resident Rate:	25	\$138.00 \$138.00	\$3,450.00	\$140.00 \$155.00	\$3,500.00	\$110.00 \$110.00	\$2,750.00
E.	Professional Engineer - Mechanical / Electrical Standard Rate: Resident Rate:	50	\$120.00 \$120.00	\$6,000.00	\$120.00 \$135.00	\$6,000.00	\$195.00 \$195.00	\$9,750.00
F.	Professional Engineer - Civil / Land Development Standard Rate: Resident Rate:	25	\$108.00 \$108.00	\$2,700.00	\$120.00 \$135.00	\$3,000.00	\$125.00 \$125.00	\$3,125.00

			AECOM Technical Services Newark, DE		The EADS Group, Inc. Cumberland, MD		Charles P. Johnson & Assoc. Silver Spring, MD	
G.	Professional Engineer - Geotechnical Standard Rate:	25	\$122.00	\$3,050.00	\$145.00	\$3,625.00	\$125.00	\$3,125.00
	Resident Rate:		\$122.00		\$145.00		\$125.00	
H.	Design Engineer - Water Resources Standard Rate:	50	\$90.00	\$4,500.00	\$85.00	\$4,250.00	\$85.00	\$4,250.00
	Resident Rate:		\$90.00		\$100.00		\$85.00	
I.	Design Engineer - Environmental Standard Rate:	100	\$102.00	\$10,200.00	\$85.00	\$8,500.00	\$85.00	\$8,500.00
	Resident Rate:		\$102.00		\$100.00		\$85.00	
J.	Design Engineer - Structural Standard Rate:	50	\$96.00	\$4,800.00	\$100.00	\$5,000.00	\$95.00	\$4,750.00
	Resident Rate:		\$96.00		\$115.00		\$95.00	
K.	Design Engineer - Mechanical / Electrical Standard Rate:	100	\$105.00	\$10,500.00	\$100.00	\$10,000.00	\$120.00	\$12,000.00
	Resident Rate:		\$105.00		\$115.00		\$120.00	
L.	Design Engineer - Civil / Land Development Standard Rate:	50	\$107.00	\$5,350.00	\$85.00	\$4,250.00	\$75.00	\$3,750.00
	Resident Rate:		\$107.00		\$100.00		\$75.00	

			AECOM Technical Services Newark, DE		The EADS Group, Inc. Cumberland, MD		Charles P. Johnson & Assoc. Silver Spring, MD	
M.	Design Engineer - Geotechnical Standard Rate:	50	\$92.00	\$4,600.00	\$115.00	\$5,750.00	\$95.00	\$4,750.00
	Resident Rate:		\$92.00		\$115.00		\$95.00	
N.	Computer Aided Design Technician Standard Rate:	500	\$62.00	\$31,000.00	\$70.00	\$35,000.00	\$75.00	\$37,500.00
	Resident Rate:		\$62.00		\$85.00		\$75.00	
O.	Senior Environmental Specialist Standard Rate:	25	\$95.00	\$2,375.00	\$105.00	\$2,625.00	\$95.00	\$2,375.00
	Resident Rate:		\$95.00		\$120.00		\$95.00	
P.	Environmental Specialist Standard Rate:	75	\$75.00	\$5,625.00	\$75.00	\$5,625.00	\$75.00	\$5,625.00
	Resident Rate:		\$75.00		\$90.00		\$75.00	
Q.	Professional Land Survey / Property Line Surveyor Standard Rate:	25	\$90.00	\$2,250.00	\$90.00	\$2,250.00	\$90.00	\$2,250.00
	Resident Rate:		\$90.00		\$105.00		\$90.00	
R.	Survey Crew Chief Standard Rate:	50	\$55.00	\$2,750.00	\$70.00	\$3,500.00	\$75.00	\$3,750.00
	Resident Rate:		\$55.00		\$85.00		\$75.00	
S.	Survey Crew Member Standard Rate:	50	\$40.00	\$2,000.00	\$45.00	\$2,250.00	\$55.00	\$2,750.00
	Resident Rate:		\$40.00		\$60.00		\$55.00	

			AECOM Technical Services Newark, DE		The EADS Group, Inc. Cumberland, MD		Charles P. Johnson & Assoc. Silver Spring, MD	
T.	Clerical Standard Rate:	75	\$41.00	\$3,075.00	\$45.00	\$3,375.00	\$35.00	\$2,625.00
	Resident Rate:		\$41.00		\$60.00		\$35.00	
Total Proposal Value (Items A - T)			\$118,500.00		\$121,250.00		\$125,000.00	

			Rummel, Klepper & Kahl Baltimore, MD		EA Engineering & Technology Hunt Valley, MD		Buchart Horn, Inc. York, PA	
Item	Job Classification	No. Hrs.	Hourly Rate	Price Extended	Hourly Rate	Price Extended	Hourly Rate	Price Extended
A.	Project Manager Standard Rate: Resident Rate:	25	\$156.00 \$142.00	\$3,900.00	\$165.00 \$165.00	\$4,125.00	\$195.00 \$169.00	\$4,875.00
B.	Professional Engineer - Water Resources Standard Rate: Resident Rate:	25	\$156.00 \$142.00	\$3,900.00	\$136.00 \$136.00	\$3,400.00	\$184.00 \$184.00	\$4,600.00
C.	Professional Engineer - Environmental Standard Rate: Resident Rate:	50	\$192.00 \$175.00	\$9,600.00	\$127.00 \$127.00	\$6,350.00	\$126.00 \$110.00	\$6,300.00
D.	Professional Engineer - Structural Standard Rate: Resident Rate:	25	\$100.00 \$92.00	\$2,500.00	\$155.00 \$155.00	\$3,875.00	\$135.00 \$117.00	\$3,375.00
E.	Professional Engineer - Mechanical / Electrical Standard Rate: Resident Rate:	50	\$192.00 \$175.00	\$9,600.00	\$155.00 \$155.00	\$7,750.00	\$135.00 \$117.00	\$6,750.00
F.	Professional Engineer - Civil / Land Development Standard Rate: Resident Rate:	25	\$124.00 \$112.50	\$3,100.00	\$135.00 \$135.00	\$3,375.00	\$140.00 \$140.00	\$3,500.00

			Rummel, Klepper & Kahl Baltimore, MD		EA Engineering & Technology Hunt Valley, MD		Buchart Horn, Inc. York, PA	
G.	Professional Engineer - Geotechnical Standard Rate:	25	\$121.50	\$3,037.50	\$125.00	\$3,125.00	\$140.00	\$3,500.00
	Resident Rate:		\$111.00		\$125.00		\$140.00	
H.	Design Engineer - Water Resources Standard Rate:	50	\$105.50	\$5,275.00	\$99.00	\$4,950.00	\$115.00	\$5,750.00
	Resident Rate:		\$93.00		\$99.00		\$115.00	
I.	Design Engineer - Environmental Standard Rate:	100	\$93.50	\$9,350.00	\$93.00	\$9,300.00	\$102.00	\$10,200.00
	Resident Rate:		\$85.00		\$93.00		\$89.00	
J.	Design Engineer - Structural Standard Rate:	50	\$65.00	\$3,250.00	\$100.00	\$5,000.00	\$84.00	\$4,200.00
	Resident Rate:		\$58.00		\$100.00		\$73.00	
K.	Design Engineer - Mechanical / Electrical Standard Rate:	100	\$102.00	\$10,200.00	\$90.30	\$9,030.00	\$90.00	\$9,000.00
	Resident Rate:		\$93.00		\$90.30		\$78.00	
L.	Design Engineer - Civil / Land Development Standard Rate:	50	\$86.50	\$4,325.00	\$85.00	\$4,250.00	\$87.00	\$4,350.00
	Resident Rate:		\$79.00		\$85.00		\$76.00	

			Rummel, Klepper & Kahl Baltimore, MD		EA Engineering & Technology Hunt Valley, MD		Buchart Horn, Inc. York, PA	
M.	Design Engineer - Geotechnical Standard Rate:	50	\$94.00	\$4,700.00	\$95.00	\$4,750.00	\$110.00	\$5,500.00
	Resident Rate:		\$85.50		\$95.00		\$110.00	
N.	Computer Aided Design Technician Standard Rate:	500	\$72.00	\$36,000.00	\$75.00	\$37,500.00	\$72.00	\$36,000.00
	Resident Rate:		\$64.00		\$75.00		\$63.00	
O.	Senior Environmental Specialist Standard Rate:	25	\$103.00	\$2,575.00	\$135.00	\$3,375.00	\$110.00	\$2,750.00
	Resident Rate:		\$93.50		\$135.00		\$110.00	
P.	Environmental Specialist Standard Rate:	75	\$91.00	\$6,825.00	\$95.00	\$7,125.00	\$82.00	\$6,150.00
	Resident Rate:		\$82.50		\$95.00		\$82.00	
Q.	Professional Land Survey/ Property Line Surveyor Standard Rate:	25	\$117.50	\$2,937.50	\$80.00	\$2,000.00	\$100.00	\$2,500.00
	Resident Rate:		\$106.50		\$80.00		\$100.00	
R.	Survey Crew Chief Standard Rate:	50	\$82.50	\$4,125.00	\$75.00	\$3,750.00	\$75.00	\$3,750.00
	Resident Rate:		\$75.00		\$75.00		\$75.00	
S.	Survey Crew Member Standard Rate:	50	\$65.00	\$3,250.00	\$55.00	\$2,750.00	\$55.00	\$2,750.00
	Resident Rate:		\$60.00		\$55.00		\$55.00	

			Rummel, Klepper & Kahl Baltimore, MD		EA Engineering & Technology Hunt Valley, MD		Buchart Horn, Inc. York, PA	
T.	Clerical Standard Rate:	75	\$0.00	\$0.00	\$60.00	\$4,500.00	\$72.00	\$5,400.00
	Resident Rate:		\$0.00		\$60.00		\$63.00	
Total Proposal Value (Items A - T)			\$128,450.00		\$130,280.00		\$131,200.00	