



PURCHASING DEPARTMENT  
DIVISION OF BUDGET & FINANCE

PUR-1396  
ADDENDUM NO. 2  
INVITATION TO BID

**BULK GASOLINE AND DIESEL FUEL DELIVERIES**

**DATE: Friday, September 21, 2018**

**BIDS DUE: Wednesday, October 3, 2018**  
*(Revised Due Date – Addendum No. 2) 2:00 P.M.*

To Bidders:

This Addendum is hereby made a part of the Contract Documents on which all bids will be based and is issued to correct and clarify the original documents.

Please acknowledge receipt of this Addendum at the appropriate space on the Proposal Form. This Addendum consists of six (6) pages and four (4) attachments.

**NOTE: All Bidders must enter the Washington County Administration Complex through either the front door at the 100 West Washington Street entrance or through the rear entrance (w/blue canopy roof) which is handicap accessible and must use the elevator to access the Purchasing Department to submit their proposal and/or to attend the Pre-Proposal Conference. Alternate routes are controlled by a door access system. Washington County Government has announced new security protocols being implemented at the Washington County Administration Complex at 100 West Washington Street, Hagerstown. The new measures took effect Tuesday, February 14, 2017. The general public will be subject to wand search and will be required to remove any unauthorized items from the building prior to entry. Prohibited items include but are not limited to: Weapons of any type; Firearms, ammunition and explosive devices; Cutting instruments of any type - including knives, scissors, box cutters, work tools, knitting needles, or anything with a cutting edge, etc.; Pepper spray, mace or any other chemical defense sprays; and Illegal substances.**

**ITEM NO. 1:** Inquiry: Can you please clarify if you went with the Option 1 or Option 2 for last year's bid.

Response: The recommendation was for Option I and the award was for Option I.

*(NOTE: The wording of all "Inquiries" submitted are displayed exactly as received.)*

**ITEM NO. 2:** Inquiry: Can we attend the pre-bid meeting via conference call?

Response: No, conference calling is not an option.

**ITEM NO. 3:** Inquiry: Do we have to bid both tank wagon and transport?

Response: No, refer to the bid document, Page. 16, Supplemental Terms & Conditions, Item No. 3, Letters a and b.

a. **Option No. 1** – Four (4) separate contracts shall be awarded based on the total aggregate for each section under Option I. Awards **shall not** be made for servicing only a portion of the locations. **or**

b. **Option No. 2** – One (1) contract shall be awarded based on the total aggregate for all locations (Section I through Section IV). Award **shall not** be made for servicing only a portion of the locations; bids shall be considered non-responsive if **all** locations are not serviced under one (1) contract.

**ITEM NO. 4:** Inquiry: Do we have to bid all fuel types?

Response: See response to Item No. 3 of this Addendum.

**ITEM NO. 5:** Inquiry: Will you be awarding to once vendor?

Response: This cannot be determined until the bids have been received; at this time the award will be based on the most advantageous option for the county.

**ITEM NO. 6:** Inquiry: Do you want taxes included in the pricing?

Response: Refer to the bid document, Page 17, Supplemental Terms & Conditions, ITEM NO. 6.

All bids be... The Delivered Price per gallon shall be the sum of WEEKLY RACK AVERAGE PRICE and plus or minus the BIDDER'S FACTOR including freight, F.O.B. Tanks. Billing shall be based on Gross Gallons.

**ITEM NO. 7:** Inquiry: Do you want taxes excluded from the pricing?

Response: See response to Item No. 6 of this Addendum.

**ITEM NO. 8:** Inquiry: Do financials need to be included with the bid?

Response: No.

**ITEM NO. 9:** Inquiry: Is there a DBE Goal?

Response: No, there are no DBE or MBE goals/requirements associated to this bid.

**ITEM NO. 10:** Inquiry: Is there a renewal option?

Response: No, the contract term is for (1) one-year.

**ITEM NO. 11:** Inquiry: If there is a renewal option, is the renewal option mutual?

Response: No, there is no renewal option for this bid.

**ITEM NO. 12:** Inquiry: I would like to request 2017 financials.

Response: If the question is requesting 2017 expenditures for Gasoline & Diesel, for the period of December 1, 2017 through September 11, 2018; the total amount paid for tank wagon load deliveries of diesel & gasoline is \$432,947.90 and transport load deliveries of gasoline & diesel is \$794,185.37.

**ITEM NO. 13:** Inquiry: Please provide an invoice for gas and diesel.

Response: See Attachment "A" to this Addendum.

**ITEM NO. 14:** Inquiry: Please provide a BOL for gas and diesel.

Response: See Attachment "B" to this Addendum.

**ITEM NO. 15:** Inquiry: Please confirm that you want diesel priced off of the OPIS Baltimore Weekly Rack Average.

Response: Refer to the bid document, Page 17, Supplemental Terms & Conditions, Item No. 6.

All bids be... The Delivered Price per gallon shall be the sum of WEEKLY RACK AVERAGE PRICE and plus or minus the BIDDER'S FACTOR including freight, F.O.B. Tanks. Billing shall be based on Gross Gallons.

**ITEM NO. 16:** Inquiry: Please confirm that you want gas priced off of the OPIS Harrisburg Weekly Rack Average.

Response: See response to Item No. 15 to this Addendum.

**ITEM NO. 17:** Inquiry: Will option 1 on the pricing page be awarded by section? If not, how will it be awarded?

Response: No, the recommendation for an award will be made based on the most advantageous option for the county.

**ITEM NO. 18:** Inquiry: Do you split deliveries between sites for transport loads?

Response: No, product delivery will be based on the need of each individual location/department.

**ITEM NO. 19:** Inquiry: Do you order gas and diesel on the same truck for transport loads?

Response: No.

**ITEM NO. 20:** Inquiry: Does every load receive additive treatment?

Response: Refer to the bid document, Page 18, Supplemental Terms & Conditions, Item No. 15.

Rack Bill of Lading and/or Manifest delivery slips indicating gallons for transport and tank wagon deliveries shall be furnished to the appropriate agency. Using Departments/Agencies reserve the right to purchase fuel with or without treatment additive protection...of lading number.

**ITEM NO. 21:** Inquiry: Please confirm we can upload the bid via Demand Star by 9/14/2018.

Response: No, Washington County does not advertise on Demand Star. Washington County bid opportunities can be accessed via the Washington County website: <https://www.washco-md.net/index.php/2017/07/25/purch-openinvites/> and on the State of Maryland's eMaryland marketplace website: <http://procurement.maryland.gov/>.

**ITEM NO. 22:** Inquiry: Can vendors bid on just one delivery size i.e., just on Transport?

Response: See response to Item No. 3 of this Addendum.

**ITEM NO. 23:** Inquiry: What are actual capacity of each tank and each location?

Response: Refer to the bid document, Pages 24-33, Location/Approximate Usage Table.

**ITEM NO. 24:** Inquiry: Are these underground or above ground tanks?

Response: Refer to the bid document, Page 18, Supplemental Terms & Conditions, Item No. 16.

All tanks receiving tanker transport (TP) delivery are below ground except connectors for delivery.

**ITEM NO. 25:** Inquiry: Can we get a electronic Bid packet sent to us with ability to fill out online (no lock code) for email submission?

Response: Part 1 of Item No. 25 herein; No, electronic bidding is not available. To download the bid document, visit the Washington County website at <https://www.washco-md.net/index.php/2017/08/10/purch-home/>

Part 2 of Item No. 25 herein; Refer to the bid document, Page 7, General Conditions and Instructions to Bidder, Item No. 22 Proposal Forms: Bids shall be submitted only on the forms provided by the County. The Bidder...Facsimile bids will not be accepted.

**ITEM NO. 26:** Inquiry: When is the award date?

Response: This cannot be determined until the bids have been received and evaluated.

**ITEM NO. 27:** Inquiry: When is the first board meeting after the opening?

Response: The first board meeting after the opening is scheduled for October 9, 2018.

**ITEM NO. 28:** Inquiry: Will decision be made before or at the board meeting?

Response: This cannot be determined until the bids have been received and evaluated.

**ITEM NO. 29:** Inquiry: Are there any extensions available? If so, are they mutually agreed upon?

Response: No, there are no extensions available.

**ITEM NO. 30:** Inquiry: Have any addendums been released for this bid?

Response: Yes, Addendum No. 1 posted on September 5, 2018 and Addendum No. 2, which was posted on September 21, 2018.

**ITEM NO. 31:** Inquiry: Average load size for Gas?

Response: Refer to the bid document, Page 19, Supplemental Terms & Conditions, Item No. 22.

Minimum order quantity for transport deliveries will be 6,000 gallons per delivery.

**ITEM NO. 32:** Inquiry: Average load size for Diesel?

Response: See response to Item No. 31 of this Addendum.

**ITEM NO. 33:** Inquiry: Have any additional addendums been posted?

Response: See response to Item No. 30 of this Addendum.

**ITEM NO. 34:** Please see Attachment "C" to this Addendum for *Revised* of Supplemental Terms and Conditions and *Revised* Locations/Approximate Usage information.

**ITEM NO. 35:** All references in the bid document made to the bid submission deadline have been extended to no later than **2:00 P.M., (EDST), Wednesday, October 3, 2018.**

**ITEM NO. 36:** Bidders shall submit Signature to Bids, contained in the original bid document and the attached *Revised* Form of Proposal (Attachment "D") as their bid submittal no later than **2:00 P.M., (EDST), Wednesday, October 3, 2018**

By Authority of:



Rick F. Curry, CPPO  
Director of Purchasing

# ATTACHMENT A



7126 Pointe Inverness Way  
FORT WAYNE, IN 46804  
260-432-6622  
http://www.petroleumtraders.com

A Finance Charge of 1 1/2 % per month (18% annum) will be charged on all invoices not paid within terms of the sale.

Invoice Date 01/11/2018	P. O. Number: WASCO-22783	Account #: 230103/2	Invoice #: 1214767	Salesperson: ACCOUNT, BID	Carrier: AC & T COMPANY, INC.
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**Billing Address:**

WASHINGTON COUNTY SHERIFF'S DEPARTMENT,  
MD  
Attn: Shelly Dick  
500 Western Maryland Pkwy  
HAGERSTOWN, MD 21740  
Email: sdick@washco-md.net

**Shipped To:**

WASHINGTON COUNTY SHERIFF'S DEPARTMENT,  
MD  
SHERIFF  
500 WESTERN MARYLAND PARKWAY  
HAGERSTOWN, MD 21740  
County: WASHINGTON, MD

**Terms:** PMT DUE AT PTC WITHIN 30 DAYS

## Invoice

	Quantity	Unit Price	Amount
89 CONVENTIONAL MIDGRADE GASOLINE WITH 10% ETHANOL 9.0 RVP OR MORE	6998.00	\$1.883200	\$13,178.63
BOL: 9770529 Gross: 4549.0/Net: 4614.0 BOL: 9770529 Gross: 2449.0/Net: 2489.0 Gross: 6998.0/Net: 7103.0/G CONTAINS ETHANOL.			

*COPIED*

**Taxes**

FEDERAL EXCISE 10% ALCOHOL BLEND TAX \$0.183 on each of 6998 sold gallons EXEMPT: STATE, LOCAL GOVT AND SCHOOLS - License:		\$0.00
FEDERAL GAS LUST TAX \$0.001 on each of 6998 sold gallons	0022783	\$7.00
MD GAS MOTOR FUEL TAX \$0.338 on each of 6998 sold gallons		\$2,365.32
MD OIL TRANSFER FEE \$0.001905 on each of 6998 sold gallons		\$13.33
OIL SPILL TAX. \$0.00214 on each of 6298.20 sold non-renewable gallons		\$13.48

VOUCHER#	
APPROVED BY	<i>Maria Pate</i>
VENDOR#	2027
RECEIVER#	4711
ACCOUNT#	140000-10-11310

**Notes**

- No Assigned RINs Transferred
- This volume of neat or blended ethanol is designated and intended for use as transportation fuel or jet fuel in the 48 U.S. contiguous states and Hawaii. Any person exporting this fuel is subject to the requirements of 40 CFR 80.1430.

*cc Andy / Cody  
1/15/18*

\$15577.76 PAYMENT DUE IN PETROLEUM TRADERS' OFFICES BY 02/10/2018

INVOICE TOTAL:

**\$15,577.76**

We reserve all other rights and remedies.



A. C. & T. Co., Inc.

HEATING FUEL  
PROPANE  
PORTABLE RESTROOMS  
PETROLEUM PRODUCTS  
LIQUID WASTE HANDLING

P.O. BOX 4217  
HAGERSTOWN, MD 21741-4217  
301-582-2700  
WWW.ACANDT.COM

TRANSPORT SERVICES  
HEATING AND COOLING SERVICES  
CONVENIENCE STORES  
MOBILE STORAGE

RTA  
PPG  
\$1,550

RTAPO

INVOICE

WASH CO COMM  
601 NORTHERN AVE  
HAGERSTOWN MD

21742

Page 1

Always At Your Service

INVOICE NO.
413,861
DATE
7/19/2017

TERMS NET 15 DAYS

ACCOUNT NO. 1-019-2021 002

REFERENCE NUMBER	DELIVERY DATE	DESCRIPTION	QUANTITY	RATE	AMOUNT	TOTAL
881978	7/18/17	15 PPM SULFUR ULSD 15-ppm sulfur ULSD	TT 6,201.0	1.5130/GAL	9,382.11	
* Exempt *		FEDERAL EXCISE TAX	# 52-5001037			
* Exempt *		MARYLAND ROAD TAX	# 301326			
		FED LUST TAX		.0010/GAL	6.20	
		FED ENV REC FEE		.0021/GAL	13.02	
		MD ENV FEE		.0019/GAL	11.78	
* Exempt *		MARYLAND SALES TAX	# 30001292			
Total this invoice ---->						99,413.11
442						

OMD 8/21/17

RQ 10171

2017 AUG 23 4 10:44

VOUCHER #	1671
APPROVED BY	J. Reynard
VENDOR #	170
RECEIVER #	1449
ACCOUNT #	527030.20 200600

IMPORTANT - SEE REVERSE SIDE FOR CONDITIONS OF SALE

A. C. & T CO., INC. CERTIFIES THAT ALL MOTOR VEHICLE FUEL TAX WILL BE PAID AS REQUIRED BY LAW. Return One Copy of the invoice with payment

PLEASE PAY LAST AMOUNT IN THIS COLUMN



BILL OF LADING

ATTACHMENT B

ORIGINAL

*Perkins Trucks*

SHIPMENT OF ORIGIN:  
Arc Mechanicsburg  
5125 Simpson Ferry Rd  
Mechanicsburg PA 17050

BOL# 9770529 Folio: 01/011  
TransID: 530 3rd Party Ref: 000003317 Order: 0000000000  
Batch: Contract:  
Load Start: 2018-01-11 09:52 Load Stop: 2018-01-11 10:03

SUPPLIER: 0000094030 PBF HOLDING COMPANY LLC  
CUSTOMER: 0000016206 PBF HOLDINGS  
ACCOUNT: 0000000820 TRUMAN ARNOLD  
DESTINATION:

CARRIER: SCAC: AQTM  
0005284 A C & T CO INC  
DRIVER: 00005986 RAGER,RICKY E.  
TRACTOR: TRAILER1: 68 TRAILER2:

SHIP TO: CONTRACT VARIOUS PA  
PA

COMMENTS:  
*PA TO MD.  
DEVIATION 11.07.15, 25.6*

~~BOL MESSAGE: FOR CHEMICAL EMERGENCY SPILL, LEAK, FIRE, EXPOSURE OR ACCIDENT CALL CHEMTREC (800)424-9300 ANYTIME.~~

~~Carrier certifies that the container supplied for this shipment meets applicable Department of Transportation specification and is a proper container for the transportation of the products described below.~~

Product Summary

Hazardous Materials Description	Gross	Net
UN-1203, Gasoline,3,PG-II one cargo tank	6998	7103
TOTALS(GALS):	6998	7103

Product Detail

ID	Name	Octane	Gross	Net	Temp	Grav/Dens	Pres	Meter	Vehl	Comp
000120	CONV 87 GSHL W/10% ETHANO	87.0	4100.0	4158.0	39.1	61.3		Bay 02	68	
000120	CONV 87 GSHL W/10% ETHANO	87.0	449.0	456.0	38.8	61.3		Bay 02	68	
000124	CONV 93 GSHL W/10% ETHANO	93.0	2449.0	2489.0	34.8	55.8		Bay 02	68	

ID	Product Message
000120	CONVENTIONAL BLENDED GASOLINE E10: CONTAINS BETWEEN 9 AND 10 VOL% ETHANOL. DO NOT MIX WITH GASOLINE CONTAINING ANYTHING OTHER THAN BETWEEN 9 AND 10 VOL% ETHANOL . THIS PRODUCT DOES NOT MEET THE REQUIREMENTS OF REFORMULATED GASOLINE AND MAY NOT BE USED IN ANY REFORMULATED GASOLINE AREA. MEETS
000124	FED/STATE STANDARD 15.0 RVP OR LESS. DETERGENT ADDITIZED GASOLINE. CONVENTIONAL BLENDED GASOLINE E10: CONTAINS BETWEEN 9 AND 10 VOL% ETHANOL. DO NOT MIX WITH GASOLINE CONTAINING ANYTHING OTHER THAN BETWEEN 9 AND 10 VOL% ETHANOL . THIS PRODUCT DOES NOT MEET THE REQUIREMENTS OF REFORMULATED GASOLINE AND MAY NOT BE USED IN ANY REFORMULATED GASOLINE AREA. MEETS FED/STATE STANDARD 15.0 RVP OR LESS. DETERGENT ADDITIZED GASOLINE.

Delivery Instructions:

Equipment Instructions:

~~This is to certify that the above named materials are properly classified, described, packaged, marked & labeled & is in proper condition for transportation according to the applicable regulations of the Department of Transportation.~~

Driver/Operator: RAGER,RICKY E.  
Signature

Received By:

# ATTACHMENT B

AC&F Company, Inc.  
PO Box 4217

Order: 178693 PO #:  
Date: 07/18/17 @ 07:00 to 12:00  
Shift: 1 Truck: 0202 Drop: 01  
Trl: 0072 RTM: TT:  
Drv: 0674 GMELOTT

IRP Fleet 1

Hagerstown, MD 21741  
EMERGENCY? CALL: 800/688-8253

*SPLIT 178694*

Bill To: 2220 WASHINGTON COUNTY COMM 601 NORTHERN AVENUE HAGERSTOWN, MD 21740 Termal B.O.L. <b>491878</b>	C consignee: 0001 Washington County Commission 6223 Coffman Farms Road Keedysville, MD 21756
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>>> HAZARDOUS MATERIAL INFORMATION >>> ULS OSL - 15 ppm sulfur ULS0

HM#	Description	Gross/ Net	Term/Supplier
1 3 4 HM# <del>2515</del> 2515	2130 ULS OSL	(6201)	BAL/CITG SStates
HM# <del>750</del> 750	2130 ULS OSL	(6201)	BAL/CITG SStates
HM# <del>2875</del> 2875	2130 ULS OSL	(6201)	BAL/CITG SStates

TOTAL: 6200 { TOTAL DEL: {  
{ ULS OSL 6200 }

*for Southern States @ Center  
Apex Ram @ Center*

Loading Num #: 7777 **304520**

STICK READINGS	ROUND TRIP MILEAGE	ADDITIONAL CHARGES
F.T. IN REF IN AFT ST LOADED EMPTY PUMP CHARGES		
<b>23 1/2</b> <b>69 3/4</b> <b>MD</b>	<b>4</b>	SPLIT LOAD/DROP
		TRUCK/TRAILER WASH
		DELAY TIME - LOADING { UNLOADING {
		OTHER CHARGES

SPECIAL INSTRUCTIONS AND COMMENTS:  
87 CVE 10000 TANK {65 South left on RT 34 white block  
\*\*\*PUMP OFF \*\*\* {building on right at Coffman Farm Rd  
CALL HALF HOUR BEFORE ARRIVAL {  
SKY 240-527-7446 SUP {  
SKEBO 240-675-6012 A. SUP {

ADDITIONAL COMMENTS:  
{87 CVE 1-019-2221-001  
{ULS0 1-019-2221.002 **6201 1.5130**

RECEIVED BY: *[Signature]* DATE: **7/18/17**

*STACK  
KEEDY  
606751 - 2ND 4  
606735*

# LIGHT OIL BILL OF LADING AND/OR PRODUCT RECEIPT ATTACHMENT B

## NOT NEGOTIABLE

**FOR CHEMICAL EMERGENCY SPILL, LEAK, FIRE EXPOSURE OR ACCIDENT CALL CHEMTREC 800-424-9300 CITGO Petroleum Corp CCN 4886**

### SEE EMERGENCY RESPONSE, HEALTH AND PHYSICAL HAZARDS

If or when this instrument constitutes a Bill of Lading, the property described below, in apparent good order, is received by the carrier shown herein, which carrier agrees to transport to the consignee and destination shown herein subject to the terms and conditions of the special contract between the carrier and the consignor in effect on the date of the issue of this Bill of Lading. In the absence of a special contract, transportation will be subject to all the terms and conditions of the carrier's tariffs legally on file. It is further agreed by the carrier that the transportation of this shipment will be performed in compliance with all applicable Rules, Regulations and Laws.

Any gasoline listed below is in compliance with the applicable standards for volatility in effect at the time of the product transfer and has been added, except where otherwise noted, in accordance with requirements specified under Section 211 of the Clean Air Act.

This is to certify that the herein-named materials are properly classified, described, packaged, marked and labeled, and are in proper condition for transportation according to the applicable regulations of the Department of Transportation.

Except when indicated as Shipper, Supplier assumes no liability for freight and other charges. Shipper or its designee is liable for freight and other charges. Destination, if shown is designated by the Shipper.

**BOL NUMBER** 491878

RECEIVED BY CARRIER PER DRIVER  
x GREGORY MELLOTT

RECEIVED AT DESTINATION  
CUSTOMER

**SUPPLYING** CITGO Petroleum Corp **EPA #:** 404481777 **TCN #:** T52MD1562 **SPLC #:** 234000 **TERMINAL** 410.355.6500  
**TERMINAL:** 2201 Southport Ave Baltimore, MD 21226 **PLANT #:** 3347 **PHONE NO.:**

### D.O.T. HAZARDOUS MATERIAL DESCRIPTION

HM	UN/NA Number	DOT Shipping Name	Hazard Class	Packing Group	GALLONS LOADED (GL)
X	NA 1993	DIESEL FUEL	3	PGIII, 1 cargo tank	6201
<b>Total :</b>					<b>6201</b>

**CONSIGNEE:** SOUTHERN STATES **DESIGNEE:** A C & T CO/MD DEL - MD **CARRIER:** A C & T CO INC PO BOX **SUPPLIER:** 0375-SOUTHERN STATES  
(SOLD TO) COOPERATIVE - **(SHIP TO)** DEL , MD 4217 HAGERSTOWN, MD **COOPERATIVE -**  
RICHMOND, VA 23260 **CUSTOMER TYPE:** Terminal Agreement **SHIPPER:** 0375-SOUTHERN STATES  
**PO/CUST REF #:** **CUSTOMER DEST:** 304526 **SCAC:** AQTM **COOPERATIVE -**  
**LOAD RACK:** Bay 4 **CUSTOMER CARD:** 304526 **CARRIER FEIN:** 52-0715156 **TAX LICENSE:**  
**LOAD START:** 7/18/2017 06:12 **CUSTOMER FEIN:** **TRAILER:** AQTM 72 **DRIVER CARD:** 28805  
**LOAD END:** 7/18/2017 06:19 **CUSTOMER FEIN:** **DRIVER NAME:** GREGORY MELLOTT  
**VAPOR ID:**

### FINISHED PRODUCT

Product	Description	Gross (GL)	Net (GL)	API	Temp.(F)	OCT	RVP	Footnotes
13900	MV UNDYED 15 PPM Sulfur #2 DF	6201	6156	36.53	75.72	0	0	1,2,3,4,5
	<b>Distillates:</b>	<b>6201</b>	<b>6156</b>					

1. This product is not intended to meet the biodiesel requirements for Pennsylvania. This product may be subsequently blended to meet the state biodiesel percentage requirements prior to sale to ultimate customers.
2. SOUTHERN STATES COOPERATIVE is responsible for collecting and remitting the state motor fuels taxes.
3. 15 ppm sulfur (maximum) Undyed Ultra-Low Sulfur #2 Diesel Fuel For use in all diesel vehicles and engines.
4. No assigned RINs Transferred by CITGO Petroleum Corp.
5. This product may contain up to 5% Renewable Diesel.

\$1,513

### EMERGENCY RESPONSE, HEALTH and PHYSICAL HAZARDS

**GASOLINE....UN1203 (ALL GRADES) ETHANOL AND GASOLINE MIXTURE, GREATER THAN 10% ETHANOL....UN3475 DANGER!** HIGHLY FLAMMABLE, HARMFUL OR FATAL IF SWALLOWED  
**FUEL OIL....NA1993 KEROSENE....UN1223 FUEL AVIATION....UN1863 (TURBINE ENGINE) DANGER!** FLAMMABLE LIQUID, HARMFUL OR FATAL IF SWALLOWED  
**ETHANOL....UN1170 (DENATURED ETHANOL) DANGER!** FLAMMABLE LIQUID, HARMFUL OR FATAL IF SWALLOWED. CANNOT BE MADE NON-TOXIC

#### POTENTIAL HAZARDS

**FIRE OR EXPLOSION:** •HIGHLY FLAMMABLE: Will be easily ignited by heat, sparks or flames. •Vapors may form explosive mixtures with air. •Vapors may travel to source of ignition and flash back. •Most vapors are heavier than air, they will spread along ground and collect in low or confined areas (sewers, basements, tanks). •Vapor explosion hazard indoors, outdoors or in sewers. •Runoff to sewer may create fire or explosion hazard. •Containers may explode when heated. •Many liquids are lighter than water.

**HEALTH:** •Fire may produce irritating, corrosive and/or toxic gases. •Vapors may cause dizziness or suffocation. •Runoff from fire control or dilution water may cause pollution.

#### PUBLIC SAFETY (CALL EMERGENCY RESPONSE TELEPHONE NUMBER 800-424-9300)

•Isolate spill or leak area immediately for at least 25 to 50 meters (80 to 160 feet) in all directions. •Keep unauthorized personnel away. •Stay upwind. •Keep out of low areas. •Ventilate closed spaces before entering.

**PROTECTIVE CLOTHING:** •Wear positive pressure self-contained breathing apparatus (SCBA). •Structural firefighters' protective clothing will only provide limited protection.

**EVACUATION:** •Large Spill: •Consider initial downwind evaluation for at least 300 meters (1000 feet). •FIRE: If tank, rail car or tank truck is involved in a fire, ISOLATE for 800 meters (1/2 mile) in all directions; also, consider initial evacuation for 800 meters (1/2 mile) in all directions.

#### EMERGENCY RESPONSE

**FIRE:** CAUTION: All of these products have a very low flash point: Use of water spray when fighting fire may be inefficient. •Small Fires: •Dry chemical, CO2, water spray or regular foam. Alcohol resistant foam is required for ethanol (Denatured Alcohol) and ethanol and gasoline mixtures. •Large Fires: Water, spray, fog or foam. •Do not use straight streams. •Move containers from fire area if you can do it without risk. •Fire involving Tank or Car / Trailer loads: Fight fire from maximum distance or use unmanned hose holders or monitor nozzles. •Cool containers with flooding quantities of water until well after fire is out. •Withdraw immediately in case of rising sound from venting safety devices or discoloration of tank. •ALWAYS stay away from the ends of tanks. •For massive fire, use unmanned hose holders or monitor nozzles: If this is impossible, withdraw from area and let fire burn.

**SPILL OR LEAK:** •ELIMINATE all ignition sources (no smoking, flares, sparks or flames in immediate area). •All equipment used when handling the product must be grounded. •Do not touch or walk through spill material. •Stop leak if you can do it without risk. •Prevent entry into waterways, sewers, basements or confined areas. •A Vapor suppressing foam may be used to reduce vapors. •Absorb or cover with dry earth, sand or other non-combustible material, transfer to containers. •Use clean non-sparking tools to collect absorbed material. •Large Spills: •Dike far ahead of liquid spill for later disposal. •Water spray may reduce vapor; but may not prevent ignition in closed spaces.

**FIRST AID:** •Move victim to fresh air. •Call emergency medical care. •Apply artificial respiration if victim is not breathing. •Administer oxygen if breathing is difficult. •Remove and isolate contaminated clothing and shoes. •In case of contact with substance, immediately flush skin or eyes with running water for at least 20 minutes. •Wash skin with soap and water. •Keep victim warm and quiet. •Ensure that medical personnel are aware of the material(s) involved, and take precautions to protect themselves.

**PUR-1396  
BULK GASOLINE AND DIESEL FUEL DELIVERIES**

**REVISED - SUPPLEMENTAL TERMS AND CONDITIONS**

1. Contract Period: The successful Bidder shall promptly enter into a contract with the Owner in a form approved by the Owner within ten (10) calendar days after notification of award. The contract will be for a one (1) year period, tentatively commencing **December 1, 2018**. The contract is for Transport and Tank-wagon deliveries.

2. Approximate Annual Usage:	Gasoline (Tank-wagon)	<b>70,387</b>	Gallons
	Gasoline (Transport)	<b>404,926</b>	Gallons
	Diesel Fuel (Tank-wagon)	<b>63,875</b>	Gallons
	Diesel Fuel (Transport)	<b>647,213</b>	Gallons

3. Award: It is anticipated that the County shall award a contract(s) to the responsive, responsible Bidders who submit(s) the lowest aggregate price for product to be purchased and delivered for either Option No. 1 or Option No. 2.

a. **Option No. 1** – Four (4) separate contracts shall be awarded based on the total aggregate for each section under Option I. Awards **shall not** be made for servicing only a portion of the locations.

**or**

b. **Option No. 2** – One (1) contract shall be awarded based on the total aggregate for all locations (Section I through Section IV). Award **shall not** be made for servicing only a portion of the locations; bids shall be considered non-responsive if **all** locations are not serviced under one (1) contract.

The County reserves the right to make an award to the firm(s) providing the most advantageous offer or the firm providing the offer determined solely by the County to be in the County’s best interest. The County reserves the right to reject any or all bids in whole or in part if it is deemed in the best interest of the County.

4. The present storage facilities are all owned by Washington County and are located per attached the sheet.

- a. Exceptions:
- 1) The City of Hagerstown owns its storage facilities. Gasoline and diesel by transport to 51 West Memorial Boulevard, Hagerstown, Maryland and tank-wagon to other locations.
  - 2) The Hagerstown Community College owns its storage facilities. Gasoline and diesel by tank-wagon to 11400 Robinwood Drive, Hagerstown, Maryland 21742

Location	Storage Capacity		Approximate Usage		
	Gasoline	Diesel	Gas Unleaded 87 Oct. (E10%)	Gas Unleaded 89 Oct. (E10%)	Diesel Fuel Oil No. 2-D
Communications Maintenance 911 Center 16232 Elliott Parkway Williamsport, MD 21795		1,850 TW AST			200
Communications Maintenance 911 Backup 100 West Washington Street (Rear) Hagerstown, MD 21740		850 TW AST			100
County Commuter 1000 W. Washington Street Hagerstown, MD 21740		10,000 TP UST			100,000
Solid Waste Dept. 12630 Earth Care Road Hagerstown, MD 21740	2,000 TW AST	10,000 TP AST	1,800		80,000
Parks & Facilities Doubs Woods 1307 S. Potomac Street Hagerstown, MD 21740	500 TW AST	500 TW AST	14,067		9,000
Hagerstown Regional Airport 18434 Showalter Road Deliver to 18430 Henson Blvd. Hagerstown, MD 21742	500 TW AST	1,000 TW AST	4,500		6,000
Regional Airport Fire Station 18440 Showalter Road Hagerstown, MD 21742		1800 TW AST			200
<b>Highway Department:</b> Central – 601 Northern Avenue Hagerstown, MD 21742	12,000 TP AST	12,000 TP AST	<b>55,000</b>		<b>38,000</b>
<b>Highway Department:</b> Western – 9659 National Pike Big Pool, MD 21711	280 TW AST	10,000 TP UST	<b>2,500</b>		<b>23,000</b>
<b>Highway Department:</b> Southern – 6223 Coffman Farms Rd. Keedysville, MD 21756	10,000 TP AST	10,000 TP UST	25,000		23,000

Location	Storage Capacity		Approximate Usage		
	Gasoline	Diesel	Gas Unleaded 87 Oct. (E10%)	Gas Unleaded 89 Oct. (E10%)	Diesel Fuel Oil No. 2-D
<b>Highway Department:</b> Eastern – 13230 Greensburg Road Smithsburg, MD 21783		8,000 TP AST			24,000
<b>Highway Department:</b> Sideling Hill Salt Dome – 2801 National Pike Hancock, MD 21750 Exit 77 off I-68 to US Route 40 West (east side of Sideling Hill Mountain)		500 TW AST			1,500
Black Rock Golf Course Club House 20025 Mt. Aetna Road Hagerstown, MD 21742	550 TW AST		5,420		
Black Rock Golf Course Maintenance Barn 20025 Mt. Aetna Road Hagerstown, MD 21742	500 TW AST	500 TW AST	3,000		3,000
Airport Pumping Station WQ Location 14501 Byers Road Hagerstown, MD 21742		275 TW AST			275
Antietam W.W.T.P. WQ Location 4435 Harpers Ferry Road Sharpsburg, MD 21782		500 TW AST			500
C.W. Winebrenner WQ Location 25040 Pen Mar Road Cascade, MD 21719		500 TW AST			1,000
Cascade Well House WQ Location 25407 Cascade MD 21719		250 TW GBT			250
Carriage Hills Pumping Station WQ Location 10242 Stagecoach Drive Hagerstown, MD 21740		180 TW GBT			150

Location	Storage Capacity		Approximate Usage		
	Gasoline	Diesel	Gas Unleaded 87 Oct. (E10%)	Gas Unleaded 89 Oct. (E10%)	Diesel Fuel Oil No. 2-D
Cedar Springs Pumping Station WQ Location 11802 Newgate Boulevard Williamsport, MD 21795		500 TW GBT			100
Citicorp Pumping Station WQ Location 14704 Citicorp Drive Hagerstown, MD 21742		275 TW AST			275
Claggetts Mills Pumping Station WQ Location 18825 Poffenberger Road Hagerstown, MD 21740		80 TW AST/GBT			40
Cloverton Pumping Station WQ Location 10712 Appletree Lane Williamsport, MD 21795		60 TW AST/GBT			120
College Road Pumping Station WQ Location 9703 Morning Glory Lane Hagerstown, MD 21740		180 TW GBT			180
Conococheague W.W.T.P. (Maintenance) WQ Location 16232 Elliott Parkway Williamsport, MD 21795	1,000 TW AST	1,000 TW AST	30,000		25,000
Conococheague W.W.T.P. WQ Location 16232 Elliott Parkway Williamsport, MD 21795		500 TW GBT			500
Countryside Pumping Station WQ Location 13930 Green Mountain Drive Maugansville, MD 21767		275 TW AST			275
Farm Lane Pumping Station WQ Location 18800 Diller Drive Hagerstown, MD 21740		275 TW AST			275

Location	Storage Capacity		Approximate Usage		
	Gasoline	Diesel	Gas Unleaded 87 Oct. (E10%)	Gas Unleaded 89 Oct. (E10%)	Diesel Fuel Oil No. 2-D
Freedom Hills Pumping Station WQ Location 13730 Patriot Way Hagerstown, MD 21740		180 TW GBT			150
Greenlawn Pumping Station WQ Location 430 South Artizan Street Williamsport, MD 21795		60 TW GBT			120
Highfield Pumping Station WQ Location 14428 McAfee Hill Road Cascade, MD 21719		100 TW GBT			100
Keedysville Pumping Station WQ Location 19041 Shepherdstown Pike Keedysville, MD 21756		275 TW AST			275
Kemps Mill Pumping Station WQ Location 11316 Rock Hill Road Hagerstown, MD 21740		60 TW AST/GBT			120
Leachate Pumping Station WQ Location 12824 Resh Road Hagerstown, MD 21740		60 TW AST/GBT			120
Maugans Meadows Pumping Station WQ Location 13500 Elaine's Way Hagerstown, MD 21740		60 TW AST/GBT			120
Maugansville Pumping Station WQ Location 13635 Maugansville Road Hagerstown, MD 21740		275 TW AST			275
North Brook Pumping Station WQ Location 19689 Marigold Drive Hagerstown, MD 21742		60 TW AST/GBT			120



Location	Storage Capacity		Approximate Usage		
	Gasoline	Diesel	Gas Unleaded 87 Oct. (E10%)	Gas Unleaded 89 Oct. (E10%)	Diesel Fuel Oil No. 2-D
Oak Ridge Pumping Station WQ Location 10810 Brentwood Terrace Hagerstown, MD 21740		500 TW AST			500
Outback Pumping Station WQ Location 240 Railway Lane Hagerstown, MD 21740		180 TW GBT			150
Paradise Heights Pumping Station WQ Location 13852 Ideal Circle Hagerstown, MD 21742		180 TW GBT			150
Paradise Manor #1 Pumping Station WQ Location 13811 Exeter Court Hagerstown, MD 21742		180 TW GBT			150
Paramount Pumping Station WQ Location 19303 Longmeadow Road Hagerstown, MD 21742		275 TW AST			275
Pennersville Well House WQ Location 14607 Pennersville Road Cascade, MD 21719		165 TW GBT			165
Pen Mar Pumping Station WQ Location 24807 Linden Avenue Cascade, MD 21719		100 TW AST			100
PO #1 Pumping Station WQ Location 10436 Governor Lane Blvd. Williamsport, MD 21795		350 TW GBT			350
Route 11 Pumping Station WQ Location 13737 Pennsylvania Avenue Hagerstown, MD 21742		275 TW AST			275

Location	Storage Capacity		Approximate Usage		
	Gasoline	Diesel	Gas Unleaded 87 Oct. (E10%)	Gas Unleaded 89 Oct. (E10%)	Diesel Fuel Oil No. 2-D
Sandy Hook W.T.P. WQ Location 19011 Sandy Hook Road Knoxville, MD 21758		60 TW AST/GBT			120
Sandy Hook W.W.T.P. WQ Location 18954 Sandy Hook Road Knoxville, MD 21758		60 TW AST/GBT			120
Sharpsburg Pike Pumping Station WQ Location 10531 Sharpsburg Pike Hagerstown, MD 21740		275 TW AST			275
Sharpsburg Pumping Station WQ Location ADDRESS NOT AVAILABLE		275 TW AST			275
Smithsburg W.W.T.P. WQ Location 22523 Leitersburg/Smithsburg Road Smithsburg, MD 21783		180 TW AST/GBT			180
St. James Pumping Station WQ Location 9302 Sharpsburg Pike Hagerstown, MD 21740		150 TW GBT			150
St. James School Sewer WQ Location 17641 College Road St. James, MD 21781		180 TW GBT			150
Village Square Pumping Station WQ Location 22405 Jefferson Boulevard Smithsburg, MD 21783		180 TW GBT			150
Washington County Court House 95 West Washington Street Hagerstown, MD 21740		526 TW GBT			100
Washington County Free Library 100 South Potomac Street Hagerstown, MD 21740		336 TW			100

Location	Storage Capacity		Approximate Usage		
	Gasoline	Diesel	Gas Unleaded 87 Oct. (E10%)	Gas Unleaded 89 Oct. (E10%)	Diesel Fuel Oil No. 2-D
Wright Road Pumping Station WQ Location 16211 Wright Road Williamsport, MD 21795		500 TW AST			500
Sheriff's Department 500 Western MD Parkway Hagerstown, MD 21740	10,000 TP UST	(1) 275 (1) 1,000 (2) 500 (1) 400 TW AST		145,000	1,500
Washington County Public Schools Transportation Department 820 Commonwealth Avenue Hagerstown, MD 21740	(1) 10,000 TP UST	(2) 10,000 TP UST		49,926	259,213
Hagerstown Community College 11400 Robinwood Drive Hagerstown, MD 21742	(1) 1,000 TW	(1) 1,000 TW		8,500	5,000
City of Hagerstown 51 West Memorial Boulevard Hagerstown, MD 21740	(1) 12,000 TP UST	(1) 12,000 TP UST	130,000		100,000
City of Hagerstown Pump Station #1 R.C. Willson Plant 10802 Bottom Road Williamsport, MD 21795	(1) 250 TW AST	(1) 4,000 (1) 300 TW AST	600		1,100
City of Hagerstown Pump Station #3 18628 Orchard Hill Parkway (Off Pennsylvania Avenue) Hagerstown, MD 21742		(1) 300 TW AST			100
City of Hagerstown Pump Station #4 Off of Howell Road, long lane to Antietam Creek Hagerstown, MD 21740		300 TW AST			100

Location	Storage Capacity		Approximate Usage		
	Gasoline	Diesel	Gas Unleaded 87 Oct. (E10%)	Gas Unleaded 89 Oct. (E10%)	Diesel Fuel Oil No. 2-D
City of Hagerstown Pump Station #6 20302 Greendale (Off Jefferson Boulevard) Hagerstown, MD 21740		(1) 300 TW AST			100
City of Hagerstown Pump Station #7, W.W.T.P. One Clean Water Circle Hagerstown, MD 21740		300 TW AST			100
City of Hagerstown Pump Station #8 Hagerstown Community College off Robinwood Drive Hagerstown, MD 21742		300 TW AST			100
City of Hagerstown Pump Station #11 On Meadow Dive off Daycotah Avenue (Interstate 81) Hagerstown, MD 21740		300 TW AST			100
City of Hagerstown Pump Station #17 55 E. Oak Ridge Road (West Oak Ridge Drive at Review & Herald) Hagerstown, MD 21740		300 TW AST			100
City of Hagerstown Pump Station #18 53 Stanford Court (Colonial Park East) Hagerstown, MD 21742		300 TW AST			100
City of Hagerstown Pump Station #19 Sasha Boulevard across from Black Rock Golf Course, Mt. Aetna Rd. Hagerstown, MD 21742		300 TW AST			100

Location	Storage Capacity		Approximate Usage		
	Gasoline	Diesel	Gas Unleaded 87 Oct. (E10%)	Gas Unleaded 89 Oct. (E10%)	Diesel Fuel Oil No. 2-D
City of Hagerstown Pump Station #21 Corner of Londontown Drive and Eagle Lane, off of Fair Meadows Boulevard Hagerstown, MD 21742		300 TW AST			100
City of Hagerstown Pump Station #22 Off Security Road on Sunnybrook Lane in Summerland Manor Hagerstown, MD 21742		300 TW AST			100
City of Hagerstown Pump Station #23 Centre of Hagerstown off US 40 on Garland Groh Boulevard Hagerstown, MD 21740		300 TW AST			100
City of Hagerstown Pump Station #26 Conrad Court off Eastern Boulevard behind Auto Repair Shop Hagerstown, MD 21742		300 TW AST			100
City of Hagerstown Pump Station #27 Hagerstown Commerce Center, Dual Highway on All Star Court Hagerstown, MD 21740		300 TW AST			100
City of Hagerstown Pump Station #2 13002 Nittany Lion Circle (Collegiate Acres off Salem Avenue across from Broadfording Road) Hagerstown, MD 21740		300 TW AST			100

Location	Storage Capacity		Approximate Usage		
	Gasoline	Diesel	Gas Unleaded 87 Oct. (E10%)	Gas Unleaded 89 Oct. (E10%)	Diesel Fuel Oil No. 2-D
City of Hagerstown Park Avenue Pump Station 153 Park Avenue Hagerstown, MD 21740		(1) 300 TW AST			100
City of Hagerstown W. W. T. P. One Clean Water Circle Hagerstown, MD 21740		(1) 300 TW AST			100

PUR-1396  
GASOLINE & DIESEL FUEL

REVISED: FORM OF PROPOSAL

USE OPIS RACK PRICE AVERAGE (STATED BELOW) PUBLISHED ON AUGUST 30, 2018

OPTION NO. 1 – SEPARATELY AWARDED CONTRACTS

		A	B	C	D	E
	Item	OPIS Newsletter Price as of 08-24-17	Bidder +/- Factor	OPIS Price + Bidder Factor (A + B) Per Gallon	Approx. Gallon Usage	Net Delivered (C x D)
<b>Section I</b>	Gasoline Unleaded 87 Octane CBOB Ethanol (10%) <b>Tank-wagon</b>	\$1.554	\$ _____	\$ _____	61,887	\$ _____
	Gasoline Unleaded 89 Octane CBOB Ethanol (10%) <b>Tank-wagon</b>	\$1.6652	\$ _____	\$ _____	8,500	\$ _____
	<b>Total Sum Gasoline Tank-wagon Deliveries as Described in Section I</b>				\$ _____	
<b>Section II</b>	Gasoline Unleaded 87 Octane CBOB Ethanol (10%) <b>Transport</b>	\$1.554	\$ _____	\$ _____	210,000	\$ _____
	Gasoline Unleaded 89 Octane CBOB Ethanol (10%) <b>Transport</b>	\$1.6652	\$ _____	\$ _____	194,926	\$ _____

REVISION: Form of Proposal – Option 1 (Revision 9/12/2018 via Addendum No. 2)

Bulk Gasoline and Diesel Fuel Deliveries

PUR-1396

Page 1

\_\_\_\_\_  
Bidder's Name

**OPTION NO. 1 – SEPARATELY AWARDED CONTRACTS**

Item	A	B	C	D	E	
	OPIS Newsletter Price as of 08-24-17	Bidder +/- Factor	OPIS Price + Bidder Factor (A + B) Per Gallon	Approx. Gallon Usage	Net Delivered (C x D)	
<b>Total Sum Gasoline Transport Deliveries as Described in Section II</b>				\$ _____		
<b>Section III</b>	<b>Total Sum Diesel Tank-wagon Deliveries as Described in Section III No. 2-D Diesel Ultra Low Sulfur</b>	<b>\$1.6468</b>	\$ _____	\$ _____	<b>63,875</b>	\$ _____
<b>Section IV</b>	<b>Total Sum Diesel Transport Deliveries as Described in Section IV No. 2-D Diesel Ultra Low Sulfur</b>	<b>\$1.6468</b>	\$ _____	\$ _____	<b>647,213</b>	\$ _____

**Winter Chemical Additive Protection (cost per gallon):** \$ \_\_\_\_\_

**Winter Chemical Additive Protection Product Name:** \_\_\_\_\_

**Manufacturer's Name:** \_\_\_\_\_

**Erasures or changes in bid must be initialed.**

\_\_\_\_\_ Bidder's Name



**PUR-1396  
GASOLINE & DIESEL FUEL**

**REVISED: FORM OF PROPOSAL**

**USE OPIS RACK PRICE AVERAGE (STATED BELOW) PUBLISHED ON AUGUST 30, 2018**

**OPTION NO. 2 – ONE AWARDED CONTRACT**

		<b>A</b>	<b>B</b>	<b>C</b>	<b>D</b>	<b>E</b>
	<b>Item</b>	<b>OPIS Newsletter Price as of 08-24-17</b>	<b>Bidder +/- Factor</b>	<b>OPIS Price + Bidder Factor (A + B) Per Gallon</b>	<b>Approx. Gallon Usage</b>	<b>Net Delivered (C x D)</b>
<b>Section I</b>	Gasoline Unleaded 87 Octane CBOB Ethanol (10%) <b>Tank-wagon</b>	<b>\$1.554</b>	\$ _____	\$ _____	<b>61,887</b>	\$ _____
	Gasoline Unleaded 89 Octane CBOB Ethanol (10%) <b>Tank-wagon</b>	<b>\$1.6652</b>	\$ _____	\$ _____	<b>8,500</b>	\$ _____
<b>Section II</b>	Gasoline Unleaded 87 Octane CBOB Ethanol (10%) <b>Transport</b>	<b>\$1.554</b>	\$ _____	\$ _____	<b>210,000</b>	\$ _____
	Gasoline Unleaded 89 Octane CBOB Ethanol (10%) <b>Transport</b>	<b>\$1.6652</b>	\$ _____	\$ _____	<b>194,926</b>	\$ _____

**OPTION NO. 2 – ONE AWARDED CONTRACT**

		<b>A</b>	<b>B</b>	<b>C</b>	<b>D</b>	<b>E</b>
	<b>Item</b>	<b>OPIS Newsletter Price as of 08-24-17</b>	<b>Bidder +/- Factor</b>	<b>OPIS Price + Bidder Factor (A + B) Per Gallon</b>	<b>Approx. Gallon Usage</b>	<b>Net Delivered (C x D)</b>
<b>Section III</b>	<b>Total Sum Diesel Tank-wagon Deliveries as Described in Section III No. 2-D Diesel Ultra Low Sulfur</b>	<b>\$1.6468</b>	\$ _____	\$ _____	<b>63,875</b>	\$ _____
<b>Section IV</b>	<b>Total Sum Diesel Transport Deliveries as Described in Section IV No. 2-D Diesel Ultra Low Sulfur</b>	<b>\$1.6468</b>	\$ _____	\$ _____	<b>647,213</b>	\$ _____

<b>TOTAL SUM BID OF ALL SECTIONS TOTALS (SECTIONS I-IV):</b>	
_____ Dollars	\$ _____
(written)	(figures)
_____ Cents	
(written)	

**Winter Chemical Additive Protection (cost per gallon):** \$ \_\_\_\_\_

**Winter Chemical Additive Protection Product Name:** \_\_\_\_\_

**Manufacturer's Name:** \_\_\_\_\_

**Erasures or changes in bid must be initialed.**

\_\_\_\_\_  
**Bidder's Name**