



Agenda Report Form

Open Session Item

SUBJECT: Bid Award (PUR-1386) - Grounds Maintenance for Various County Departments

PRESENTATION DATE: June 5, 2018

PRESENTATION BY: Brandi Naugle, CPPB, Buyer – Purchasing Department and John Easterday, Superintendent at Black Rock Golf Course

RECOMMENDED MOTION: Move to award the contract to the responsible companies with the responsive lowest bids that meet the specifications for each chemical item (as indicated on the Bid Tabulation Summary). Tie bids were received for Item Nos. 13, 27, 31 and 32, therefore, it is required that the chemicals be awarded based upon drawing lots in public, pursuant to Section 2.9 of the Washington County Procurement Policy Manual.

REPORT-IN-BRIEF: The County accepted bids on May 2, 2018. The Invitation to Bid was published in the local newspaper, listed on the State’s “eMarylandMarketPlace” web site and the County’s website. This contract provides the needed chemicals for the Black Rock Golf Course, County Highway Department and Department of Water Quality; the City of Hagerstown may utilize the contract. The contract term is one (1) year tentatively commencing July 1, 2018 and ending June 30, 2019.

Bidders were declared Non-Responsive if: A Bidder submitted two (2) prices for one (1) item, and/or if a Bidder submitted a substitute (equivalent) chemical that was not on the list of approved chemicals, and/or if a Bidder submitted the wrong unit of measure pricing.

DISCUSSION: N/A

FISCAL IMPACT: Funds are budgeted for the chemicals in various expense operating accounts.

CONCURRENCES: N/A

ALTERNATIVES: N/A

ATTACHMENTS: Bid Tabulation Matrix

AUDIO/VISUAL NEEDS: N/A

PUR-1386
Grounds Maintenance Chemicals
Bid Tabulation Summary

Item #	Product	Vendor	Unit of Measure	FY' 18 Unit Price	FY' 19 Unit Price
1	Acclaim Extra	Helena Chemical Company	Gallon	\$465.00	\$484.00
2	Aqua Shade	Helena Chemical Company	Gallon	\$38.48	\$36.26
3	Propiconazole 14.3%	Helena Chemical Company	Gallon	\$48.55	\$49.75
4	Propamocarb Hydrochloride 66.2%	Helena Chemical Company	Gallon	\$299.00	\$287.00
5	Bensumec – 4LF	Helena Chemical Company	Gallon	\$104.00	\$108.00
6	Thiophonate Methyl 46.2%	SiteOne Landscape Supply	Gallon	\$43.14	\$40.00
7	Aluminum Tris WDG 80%	Genesis Turfgrass, Inc	Pound	\$13.42	\$13.28
8	Crossbow	SiteOne Landscape Supply	Gallon	\$44.99	\$43.04
9	Chlorothalonil 720 SFT 54.0%	Helena Chemical Company	Gallon	\$28.90	\$41.00
10	Chlorpyrifos 4E 42.5%	Genesis Turfgrass, Inc	Gallon	\$46.00	\$42.00
11	Dylox 420 SL	Helena Chemical Company	Pound	\$60.00	\$62.75
12	Fore WSP	Genesis Turfgrass, Inc	Pound	\$7.25	\$7.16
13	Head Way	Tie Bid	Gallon	\$417.00	\$417.00
14	Tebuconazole 38.7%	Genesis Turfgrass, Inc	Gallon	\$44.40	\$44.35
15	Imidacloprid 75 %	Genesis Turfgrass, Inc	Case	\$281.00	\$329.50
16	PCNB 40%	SiteOne Landscape Supply	Gallon	\$48.95	\$48.95
17	Pendulum Aqua Cap	Helena Chemical Company	Gallon	\$44.99	\$44.00
18	Trinexapac Ethyl 11.3%	Helena Chemical Company	Gallon	\$102.00	\$102.00

Item #	Product	Vendor	Unit of Measure	FY' 18 Unit Price	FY' 19 Unit Price
19	Prograss	Helena Chemical Company	Gallon	\$123.75	\$136.75
20	Provaunt	Helena Chemical Company	Case	\$499.40	\$685.00
21	Glyphosate 41%	Helena Chemical Company	Gallon	\$11.99	\$12.00
22	Mefenoxam 22.5%	Helena Chemical Company	Gallon	\$329.00	\$331.27
23	Talstar	Genesis Turfgrass, Inc	Gallon	\$32.93	\$32.29
24	Trimec Classic	SiteOne Landscape Supply	Gallon	\$21.20	\$22.34
25	Paclobutrazol 22.3%	Helena Chemical Company	Gallon	\$149.00	\$135.00
26	Phosguard	Genesis Turfgrass, Inc	Gallon	\$16.97	\$16.88
27	Bayleton FLO	Tie Bid	Gallon	N/A	\$546.00
28	Dismiss NXT	Helena Chemical Company	Gallon	N/A	\$555.00
29	Fluazinam 40SC	Helena Chemical Company	Gallon	N/A	\$380.00
30	Poa Constrictor	Helena Chemical Company	Gallon	N/A	\$110.00
31	Signature XTRA	Tie Bid	Pounds	N/A	\$29.09
32	Barricade	Tie Bid	Gallon	N/A	\$143.00